

## Invitation for Expression of Interest (EOI)

### Procurement of Consultancy Services for Institutionalizing & Optimizing a Sales & Service Process, Project ID: NBP/LSG/CRBG/23022016

1. National Bank of Pakistan, one of the largest commercial bank operating in Pakistan invites consultancy firms registered with Federal/Provincial Income Tax and Sales Tax Departments and on Active Tax Payer List of FBR to provide consultancy services for Institutionalizing & Optimizing a Sales & Service Process as per PPRA Rules.
2. The interested firms should have been incorporated for atleast five (5) years. The firms should have provided consultancy services for Institutionalizing & Optimizing a Sales & Service Process or similar nature projects in atleast two (2) multinational / banking / financial / public sector organizations in the last five (5) years and provide necessary details documented reference / client reference in this regards. The staff, proposed by the firms, should have the main knowledge and understanding of the working of the banks and financial sector organizations and required experience and technical know how for similar nature projects. A firm must also have strong financial background and aggregate net revenue of atleast Rs. 20 Million in last three (3) years (2013-2015) and must be able to provide their audited financial statement of these years.
3. Expression of interest shall be submitted in two separate envelopes, one marked ORIGINAL and one marked COPY and must be delivered to the address below not later than March 10, 2016 at 2:30 p.m. and will be opened on the same date at 3:00.p.m.

Shortlisted firms who will qualify will be contacted for submission of technical and financial proposal as per "Procurement of consultancy services regulations, 2010" of PPRA.

NBP also reserves the right to cancel this invitation at any stage. This advertisement is also available on NBP ([www.nbp.com.pk](http://www.nbp.com.pk)) and PPRA ([www.ppra.org.pk](http://www.ppra.org.pk)) websites.

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