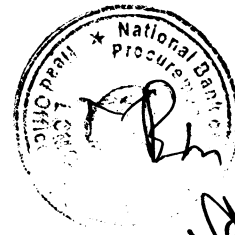
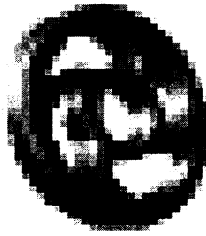


NATIONAL BANK OF PAKISTAN

(STANDARD BIDDING DOCUMENT)

SUPPLY & INSTALLATION OF (CONVENTIONAL TYPE) FLOOR STANDING AIR
CONDITIONERS 4 TON CAPACITY (80 NOS.) FOR NBP BRANCHES/ OFFICES
LOCATED IN DIFFERENT CITIES THROUGHOUT PAKISTAN.

(SINGLE STAGE TWO ENVELOPE PROCEDURE)
(NATIONAL COMPETITIVE BIDDING)



PROCUREMENT DIVISION
LOGISTICS COMMUNICATIONS & MARKETING GROUP
NATIONAL BANK OF PAKISTAN
HEAD OFFICE
KARACHI

A handwritten signature in black ink, appearing to read 'H. Qureshi'.

STANDARD BIDDING DOCUMENTS

for

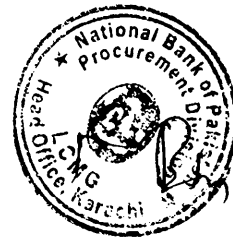
Supply & Installation of (Conventional Type) Floor Standing Air Conditioners 4 Ton Capacity (80 Nos.) for NBP Branches/ Offices located in different cities throughout Pakistan.

PART - A - BIDDING PROCEDURE & REQUIREMENTS

- Section I - Invitation to Bids
- Section II- Instructions to Bidders (ITB)
- Section III- Bid Data Sheet (BDS)
- Section IV - Eligible Countries
- Section V - Technical Specification, Schedule of Requirements
- Section VI - Standard Forms

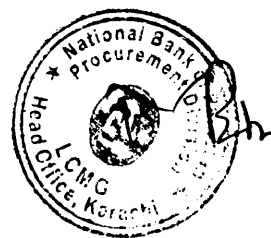
PART - B - CONDITIONS OF CONTRACT AND CONTRACT FORMS

- Section VII - General Conditions of Contract (GCC)
- Section VIII - Special Conditions of Contract (SCC)
- Section IX - Contract Forms
- Section X - Checklist



PART-A

BIDDING PROCEDURE & REQUIREMENTS



SECTION-I: INVITATION TO BID

“PROCUREMENT & INSTALLATION OF AIR CONDITIONERS”

National Bank of Pakistan (NBP) invites sealed bids from the original manufacturers / authorized distributors / suppliers, registered with Income Tax and Sales Tax Departments and who are on Active Taxpayers List of the Federal Board of Revenue (FBR) for Procurement & Installation of (Conventional Type) Floor Standing Air Conditioners 4 Ton Capacity (80 Nos.) for NBP Branches / Offices located in different Cities Throughout Pakistan.

2. Bidding documents containing detail terms and conditions, etc. are available at the Office of The Divisional Head – Procurement Division, 3rd Floor, National Bank of Pakistan, Head Office, I.I. Chundrigar Road, Karachi. Tel: +92-21-99220331 on any working day before October 05, 2022. Price of the bidding documents is Rs. 1,000/- for bidding document (Non-refundable) which will be paid in form of a pay order in favor of National Bank of Pakistan (NBP). Bidding documents can also be downloaded from National Bank of Pakistan (NBP) website <http://www.nbp.com.pk> free of cost.

3. A Pre-bid meeting will be held at 02:30 PM on September 22, 2022 at given address. The bids, prepared in accordance with the instructions in the bidding documents, must reach at the Office of The Divisional Head – Procurement Division, 3rd Floor, National Bank of Pakistan, Head Office, I.I. Chundrigar Road, Karachi on or before 03:00 PM, October 05, 2022. The bids will be opened on same day publicly at 03:30 PM. This advertisement is available on PPRA website at <http://www.ppra.org.pk> as well as on the National Bank of Pakistan website <http://www.nbp.com.pk>

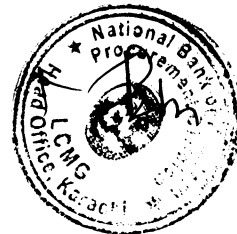
(Divisional Head)
Procurement Division
Logistics, Communications & Marketing Group,
3rd Floor, NBP Head Office Building,
I.I Chundrigar Road, Karachi.
Tel: 021-99220331, 38902435, 38902852 and 38902484



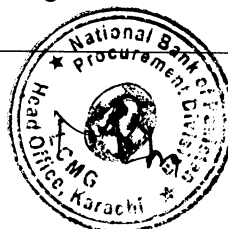
SECTION-II: INSTRUCTIONS TO BIDDERS (ITB)

A. INTRODUCTION

1. Scope of Bid	1.1	National Bank of Pakistan, invites Bids for the Procurement & Installation of Air conditioners as per given Technical Specifications & Schedule of Requirements. The successful Bidder will be expected to deliver the goods within the specified period and timeline(s) as stated in the Bid Data Sheet (BDS).
2. Source of Funds	2.1	National Bank of Pakistan
3. Eligible Bidders	3.1	<ol style="list-style-type: none">i. The invitation for Bids is open to all prospective suppliers, manufacturers or authorized agents /dealers subject to any provision of incorporation or licensing by the respective national incorporating agency or statutory body established for that particular trade or business.ii. Bidder should be regular tax payer registered with income tax & sales tax departments and must appear on active list of FBR.iii. Bidder should have Manufacturer Authorization to sell the offered product.iv. Bidder must not be blacklisted or involved in any kind of lawsuits from any Govt., Semi Govt. body or by any organization.v. Valid registration of GST & NTN and in Active Tax Payer list of FBRvi. Must have customer support center in major cities of Pakistan such as Karachi, Lahore, Islamabad etc.



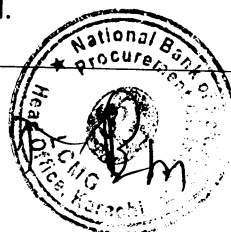
	3.2	<p>A Bidder shall not have a conflict of interest. Any bidder found to have a conflict of interest shall be disqualified. Bidders may be considered to have a conflict of interest with one or more parties in this bidding process, if they:</p> <ul style="list-style-type: none"> a) are associated or have been associated in the past directly or indirectly with a firm or any of its affiliates which have been engaged by National Bank of Pakistan to provide consulting services for the preparation of the design, specifications and other documents to be used for the supply of the Air conditioners, to be purchased under this Invitation for Bids. b) have controlling shareholders in common; or c) receive or have received any direct or indirect subsidy from any of them; or d) have the same legal representative for purposes of this Bid; or e) have a relationship with each other, directly or through common third party, that puts them in a position to have access to information about or influence the Bid of another Bidder, or influence the decisions of the National Bank of Pakistan regarding this Bidding process; or f) Submit more than one Bid in this Bidding process. g) Bidder blacklisted or involved in any kind of lawsuits from any Govt., Semi Govt. or by any organization.
	3.3	<p>A Bidder may be ineligible if –</p> <ul style="list-style-type: none"> a) he is declared bankrupt or, in the case of company or firm, insolvent. b) the bidder is blacklisted and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration. c) Convicted by a final judgement of any offence involving professional misconduct. d) Bidders shall provide evidence of their eligibility, proof of compliance with necessary legal requirements to carry out the contract effectively.
4. Eligible Goods and Related Services	4.1	<p>Deliverables under the contract shall have their origin in eligible source countries, and all expenditures made under the contract will be limited to such goods and services. For purpose of this Bid, ineligible countries are stated in the section-4.</p>



	4.2	For purposes of this Clause, "origin" means the place where the goods are manufactured, through 'manufacture, procession, or assembly.
5. One Bid per Bidder	5.1	A bidder shall submit only one Bid, in the same bidding process.
6. Cost of Bidding	6.1	The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the National Bank of Pakistan shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

B. BIDDING DOCUMENTS

7. Contents of Bidding Documents	7.1	The goods required, bidding procedures, and terms and conditions of the contract are prescribed in the Bidding Documents. In addition to the Invitation to Bids, the Bidding Documents which should be read in conjunction with any addenda include: Section I Invitation to Bids Section II Instructions to Bidders (ITBs) Section III Bid Data Sheet (BDS) Section IV Eligible Countries Section V Technical Specifications, Schedule of Requirements Section VI Forms - Bid Section VII General Conditions of Contract (GCC) Section VIII Special Conditions of Contract (SCC) Section IX Contract Forms Section X Checklist
	7.2	National Bank of Pakistan is not responsible for the completeness of the bidding documents and their addenda, if they were not downloaded from the website of National Bank of Pakistan or received from the respective office.
	7.3	The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Documents. Failure to furnish all the information required in the Bidding Documents will be at the Bidder's risk and may result in the rejection of his Bid.



8. Clarification of Bidding Documents	8.1	A prospective bidder requiring any clarification of the bidding documents may notify National Bank of Pakistan in writing or in electronic form that provides record of the content of communication at National Bank of Pakistan's address indicated in the BDS, at least one week before the bid opening date.
9. Amendment of Bidding Documents	9.1	Before the deadline for submission of Bids, National Bank of Pakistan for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder or pre-bid meeting, may modify the Bidding Documents by issuing addenda.

C. PREPARATION OF BIDS

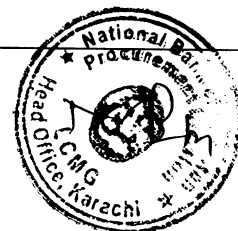
10. Language of Bid	10.1	The bid prepared by the bidder, as well as all correspondence and documents relating to the bid exchanged by the bidder and National Bank of Pakistan shall be in English language.
11. Documents and Sample(s) Constituting the Bid	11.1	<p>The Bid prepared by the Bidder shall constitute the following components: -</p> <ul style="list-style-type: none"> a) Form of bid and bid prices completed in accordance with ITB 14 & 15. b) Documentary evidence established in accordance with ITB 13 that the Bidder is eligible and/or qualified for the subject bidding process; c) Documentary evidence established in accordance with ITB 13.3(a) that the bidder has been authorized by the manufacturer to deliver the goods in Pakistan. d) Documentary evidence established in accordance with ITB 12 that the goods and related services to be supplied by the bidder are eligible goods and services, and conform to the Bidding Documents. e) Furnishing of Bid security.



12. Documents Establishing Eligibility of Air conditioners and Conformity to Bidding Documents	12.1	Bidder shall furnish, as part of its bid, all those documents establishing the eligibility, in conformity to the terms and conditions specified in the bidding documents for Supply and Installation of Air Conditioners and related accessories which the bidder proposes to deliver.
	12.2	The documentary evidence of conformity of the Air conditioning Units and related services to the bidding documents may be in the form of literature, drawings, and data, and shall consist of: a) A detailed description of the essential technical specifications and performance parameters of the Air conditioning Units; b) An item-by-item confirmation on NATIONAL BANK OF PAKISTAN's technical specifications demonstrating substantial responsiveness to those specifications, or a statement of deviations and exceptions to the provisions of the specifications, if applicable.
13. Documents Establishing Eligibility and Qualification of the Bidder	13.1	Pursuant to ITB 11, the Bidder shall furnish, as part of its Bid, all those documents establishing the Bidder's eligibility to participate in the bidding process and /or its qualification to perform the contract, if its Bid is accepted.
	13.2	Documentary evidence of the Bidder's eligibility to bid for satisfaction of NATIONAL BANK OF PAKISTAN that the bidder, at the time of submission of its bid, is from an eligible country as defined in Section-4 titled as "Eligible Countries".



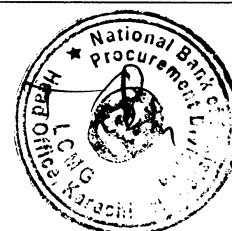
	13.3	<p>The documentary evidence of the Bidder's qualifications to perform the contract if its bid is accepted shall establish to the satisfaction of NATIONAL BANK OF PAKISTAN that:</p> <ul style="list-style-type: none"> a) The Bidder has been duly authorized by the goods' Manufacturer or producer to deliver the goods in Pakistan. b) The Bidder has the financial, technical, and supply capability necessary to perform the Contract, and meets the qualification criteria specified in BDS. c) That the Bidder meets the qualification criteria listed in the Bid Data Sheet.
14. Form of Bid	14.1	<p>Bidders shall fill the forms furnished in the Bidding Documents. The forms must be completed without any alterations to its format and no substitute shall be accepted. Following information / copy of documents must be provided / attached with technical offer: -</p> <ul style="list-style-type: none"> a. Credentials of firm's financial capacity b. NTN/GST number be mentioned on the offer, copy of registration certificate issued by Sales Tax Department and Active Taxpayer list of FBR. c. All bid documents must be signed and stamped. d. OEM / Principal agency agreement must be provided.
15. Bid Prices	15.1	<p>Bid Prices quoted by the Bidder in the form of Bid and in the Price Schedules shall conform to the requirements specified below in ITB Clause 15 or exclusively mentioned hereafter in the bidding documents.</p>



	15.2	Deliverables must be listed and priced separately in the Price Schedule(s). If a Price Schedule shows items listed but not priced, their prices shall be construed to be included in the prices of other items.
	15.3	Items not listed in the Price Schedule shall be assumed not to be included in the Bid.
	15.4	Prices quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account. A Bid submitted with an adjustable price will be treated as non-responsive and shall be rejected.
	15.5	Bidder shall indicate on appropriate price schedule, the unit price and total bid price of the Air conditioning Units / deliverables under the contract.
16. Bid Currency	16.1	Bidders shall quote all prices in Pakistani Rupees (PKR) only. If any bidder quotes the bid prices other than Pak Rupees, the interbank conversation rate in Pak Rupees (as determined by NBP) on the day of financial bid opening will be considered for calculating total bid amount in Pakistan Rupees (PKR) and for evaluating their bids.
17. Bid Validity Period	17.1	Bids shall remain valid for 180 days after the Bid submission deadline prescribed by NATIONAL BANK OF PAKISTAN. A Bid valid for a shorter period shall be rejected as non-responsive.
	17.2	Under exceptional circumstances, prior to the expiration of the initial Bid validity period, NATIONAL BANK OF PAKISTAN may request the Bidders consent to an extension of the period of validity of their Bids only once, for the period not more than the period of initial bid validity. NBP's request and the Bidders response shall be made in writing or in electronic form that provide record of the content of communication.
18. Bid Security	18.1	Bidder shall furnish as part of its Bid, a Bid Security amounting to Rs. 400,000/-, in form of Bank Draft / CDR or Bank Guarantee.
	18.2	Any Bid not accompanied by a Bid Security in accordance with ITB 18.1 shall be rejected as non-responsive.

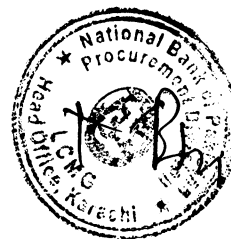


	18.3	Unsuccessful Bidders' Bid Security will be promptly discharged.
	18.4	The successful Bidder's Bid Security will be discharged upon the Bidder signing the contract.
	18.5	<p>Bid Security may be forfeited:</p> <p>a) if a Bidder:</p> <ul style="list-style-type: none"> i) Withdraws its bid during the period of Bid Validity as specified by NATIONAL BANK OF PAKISTAN, ii) Does not accept the correction of errors <p>b) in the case of a successful Bidder, if the Bidder fails:</p> <ul style="list-style-type: none"> i) To sign the contract ii) To furnish performance security (or guarantee)
19 Alternative Bids by Bidders	19.1	Alternatives bids will not be considered.
20. Withdrawal, Substitution, and Modification of Bids	20.1	Before bid submission deadline, any bidder may withdraw, substitute, or modify its Bid after it has been submitted by sending a written notice, duly signed by an authorized representative, and the corresponding substitution or modification must accompany the respective written notice.
21 Format and Signing of Bid	21.1	Bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person or persons duly authorized to sign on behalf of the Bidder. This authorization shall consist of a written confirmation as specified and shall be attached to the Bid. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Bid, except for un-amended printed literature, shall be initialed by the person or persons signing the Bid.
	21.2	Any interlineations, erasures, or overwriting shall be valid only if they are signed by the person or persons signing the Bid.

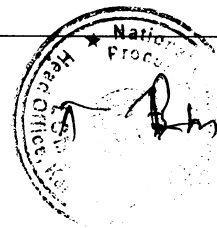


D. SUBMISSION OF BIDS

22. Sealing and Marking of Bids	22.1	Bidder shall seal and mark the envelopes in accordance with the bidding procedure given in PPRA Rules 36 (b) i.e. Single Stage Two Envelope.
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	<p>22.2 The Bid shall comprise two envelopes submitted simultaneously, one called the technical proposal and the other Financial Proposal. Both envelopes to be enclosed together in an outer single envelope. Each bidder shall submit his bid as under:</p> <p>a) Bidder shall submit his Technical Proposal and Financial Proposal in separate inner envelopes and enclosed in a single outer envelope.</p> <p>b) The two envelopes are to be sealed separately and clearly marked as Technical Proposal and Financial Proposal.</p> <p>c) Both the envelopes will be marked with address of National Bank of Pakistan. There should be clear indication that this envelope contains tender documents.</p> <p>d) In technical proposal, all items must have the brand names, model number, manufacturer's name, country of origin, manufacturer's warranty including parts with complete specs and brochures. Re-conditioned and re-furbished equipment shall not be acceptable. Following information will be clearly marked on the envelope:</p> <ol style="list-style-type: none"> 1. Technical Offer 2. Original Performa Invoice (without price) 3. Bid Reference <p>e) Financial Proposal will include rates of items / the quoted price in Pakistan Rupees (PKR) in figures as well as in words. If any bidder quotes the bid prices other than Pak Rupees, the interbank conversation rate in Pak Rupees (as determined by NBP) on the day of financial bid opening will be considered for calculating total bid amount in Pakistan Rupees (PKR) and for evaluating their bids. Following Information will be clearly marked on the envelope:</p> <ol style="list-style-type: none"> 1. Commercial Offer 2. Original Performa Invoice with Price 3. Bid Reference
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	22.3	If envelope is not sealed and marked as required by ITB 22.2 , or incorrectly marked, the National Bank of Pakistan will assume no responsibility for the misplacement or premature opening of Bid.
23. Deadline for Submission of Bids	23.1	Date for opening of bids and the last date for the submission of the bids, as given in the advertisement shall be the same. Bids shall be opened 30 minutes after the submission time.
	23.2	The National Bank of Pakistan may, at its discretion and as per PPRA Rules, extend this deadline for the submission of Bids by amending the Bidding documents in accordance with ITB 9, in which case all rights and obligations of the National Bank of Pakistan and Bidders previously subject to the deadline will thereafter be subject to the deadline as extended.
24. Late Bids	24.1	Any Bid received by the National Bank of Pakistan after the deadline for submission of Bids prescribed by the National Bank of Pakistan will be rejected and returned unopened to the Bidder.
25. Withdrawal of Bids	25.1	The Bidder may withdraw its Bid after the Bid's submission, provided that written notice of the withdrawal of the Bids is received by the National Bank of Pakistan, prior to the deadline prescribed for submission of Bids.
	25.2	Revised bid may be submitted, in exceptional circumstances after the withdrawal of the original bid, before the deadline for submission of Bids.



E. OPENING AND EVALUATION OF BIDS

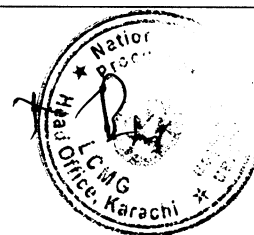
26. Opening of Bids	26.1	The National Bank of Pakistan will open all Bids, in public, in the presence of Bidders' or their representatives who choose to attend, and other parties with a legitimate interest in the Bid proceedings at the place, on the date and at the time, specified. The Bidders' representatives present shall sign attendance sheet as proof of their attendance.
	26.2	As in case of Single Stage Two Envelope procedure, National Bank of Pakistan will open the Technical Proposals in the presence of Bidders' designated representatives who choose to attend and other parties with a legitimate interest in the Bid proceedings. The Financial Proposals will remain unopened and will be held in custody of the National Bank of Pakistan, until the specified time of their opening.
	26.3	The envelopes holding the Technical Proposals shall be opened one at a time, and the following read out and recorded: (a) the name of the Bidder; (b) confirmation of a Bid Security and (c) Any other detail, considered appropriate.
	26.4	Bidders are advised to send in a representative with the knowledge of the content of the Bid who shall verify the information read out from the submitted documents. Failure to send a representative or to point out any un-read information by the sent Bidder's representative shall indemnify the National Bank of Pakistan against any claim or failure to read out the correct information contained in the Bidder's Bid.
	26.5	National Bank of Pakistan shall prepare minutes of the Bid opening. The record of the Bid opening shall include, as a minimum: the name of the Bidder and specs of deliverables, the Bid price if applicable, confirmation of bid security or otherwise.
	26.6	The Bidders' representatives who are present shall be requested to sign the attendance sheet. The omission of a Bidder's signature on the record shall not invalidate the contents and affect the record. A copy of the record shall be distributed to all the Bidders.



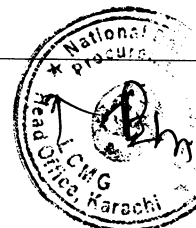
	26.7	A copy of the minutes of the Bid opening shall be furnished to individual Bidders upon request.
	26.8	After the evaluation and approval of technical proposal, National Bank of Pakistan shall at a time within the bid validity period, publically open the financial proposals: of the technically accepted bids only. The financial proposal of bids found technically non-responsive shall be returned un-opened to the respective bidders subject to redress of the grievances from all tiers of grievances.
27. Confidentiality	27.1	Information relating to the examination, clarification, evaluation and comparison of Bids and recommendation of contract award shall not be disclosed to Bidders or any other persons not officially concerned with such process until the time of the announcement of the respective evaluation report.
	27.2	Any effort by a Bidder to influence the National Bank of Pakistan processing of Bids or award decisions may result in the rejection of its Bid.
	27.3	Notwithstanding ITB Clause 27.2 from the time of Bid opening to the time of contract award, if any Bidder wishes to contact the National Bank of Pakistan on any matter related to the Bidding process, it should do so in writing or in electronic forms that provides record of the content of communication.
28. Clarification of Bids	28.1	To assist in the examination, evaluation and comparison of Bids and post-qualification of the Bidders, the National Bank of Pakistan may, at its discretion, ask any Bidder for a clarification of its Bid including breakdown of prices. Any clarification submitted by a Bidder that is not in response to a request by the National Bank of Pakistan shall not be considered.
	28.2	The request for clarification and the response shall be in writing or in electronic forms that provide record of the content of communication.



29. Preliminary Examination of Bids	29.1	Prior to the detailed evaluation of Bids, the National Bank of Pakistan will determine whether each Bid: a) meets the eligibility criteria b) has been prepared as per format and contents defined by National Bank of Pakistan in the Bidding Documents; c) has been properly signed; d) is accompanied by required securities; and e) Is responsive to requirements of the Bidding Documents.
	29.2	A substantially responsive Bid is one which conforms to all the terms and conditions of the Bidding documents without material deviations. A material deviation or reservation is one that: - a) affects in any substantial way the scope, and quality of deliverables; b) limits in any substantial way, inconsistent with the Bidding documents, NATIONAL BANK OF PAKISTAN's rights or the Bidders obligations under the Contract; or c) if rectified, would affect unfairly the competitive position of other Bidders presenting substantially responsive Bids.
	29.3	Provided that a technical Bid is substantially responsive, NATIONAL BANK OF PAKISTAN may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify non-material ' non-conformities or omissions in the technical Bid, related to documentation requirements. Requesting information or documentation on such non-conformities shall not be related to any such aspect of the technical Proposal linked with the ranking of the bidders. Failure of the Bidder to comply with the request may result in the rejection of its Bid.
	29.4	If a Bid is not substantially responsive, it will be rejected by the National Bank of Pakistan and may not subsequently be evaluated.



30. Examination of Terms and Conditions; Technical Evaluation	30.1	The National Bank of Pakistan shall examine the Bid to confirm that all specified terms and conditions specified in the GCC and the SCC have been accepted by the Bidder without any material deviation or reservation.
	30.2	The National Bank of Pakistan shall evaluate the technical aspects of the Bid, to establish that it conforms to all requirements specified in Section V-Technical Specifications, Schedule of Requirements , without material deviation or reservation.
31. Correction of Errors	31.1	<p>i) Bids determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows: -</p> <ul style="list-style-type: none"> a) if there is a discrepancy between unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the National Bank of Pakistan there is an obvious misplacement of the decimal point in the unit price, in which the total price as quoted shall govern and the unit price shall be corrected; b) if there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail and the total shall be corrected; and c) Where there is a discrepancy between the amounts in figures and in words, the amount in words will govern. d) Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bid, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.
	31.2	The amount stated in the Bid will, be adjusted by the National Bank of Pakistan, in accordance with the above procedure for the correction of errors and with the concurrence of the Bidder which shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited.



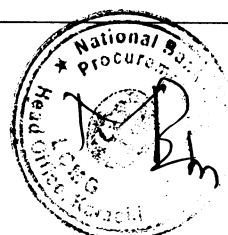
32. Evaluation of Bids	32.1	NATIONAL BANK OF PAKISTAN shall evaluate and compare the bids with required specifications. Only the Bids determined to be substantially responsive, shall be considered for further processing.
	32.2	<p>In evaluating the Bidders, the evaluation committee will, in addition to the Bid price quoted will take account of one or more of the following factors as specified in the BDS:</p> <ul style="list-style-type: none"> a) delivery schedule offered in the Bid b) deviations in payment schedule from that specified in the Special Conditions of Contract c) the availability (in Pakistan) of spare parts and after-sales services for the equipment offered in the bid d) the projected operating and maintenance cost, during the life of the equipment. e) the performance and productivity of the equipment offered.
33. Most Advantageous Bid	33.1	The Bid with the lowest evaluated price from amongst those which are eligible, compliant and substantially responsive shall be the Most Advantageous Bid.



<p>34. Post Qualification of Bidder and /or Abnormally low financial proposal</p>	<p>34.1</p>	<p>Where the Bid price is considered to be abnormally low, NATIONAL BANK OF PAKISTAN shall perform price analysis either during determination of Most Advantageous Bid or as a part of the post-qualification process. The following process shall apply:</p> <ul style="list-style-type: none"> a) NATIONAL BANK OF PAKISTAN may reject a Bid, if determined that the price in combination with other constituent elements of the Bid is abnormally low in relation to the subject matter of the procurement and raises concerns as to the capability and capacity of the respective Bidder to perform that contract; b) Before rejecting an abnormally low Bid, NATIONAL BANK OF PAKISTAN shall request the Bidder an explanation of the Bid or of those parts which it considers contribute to the Bid being abnormally low, take account of the evidence provided in response to a request in writing; and subsequently, verify the Bid or parts of the Bid being abnormally low; c) NATIONAL BANK OF PAKISTAN shall not incur any Liability solely by rejecting abnormally low Bid.
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F. AWARD OF CONTRACT

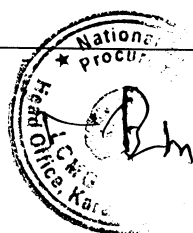
<p>35. Criteria of Award</p>	<p>35.1</p>	<p>NBP will award the Contract to the Bidder whose Bid has been determined to be substantially responsive to the Bidding Documents and who has been declared as Most Advantageous Bidder, provided that such Bidder has been determined to be:</p> <ul style="list-style-type: none"> a) eligible in accordance with the provisions of ITB 3 b) is determined to be qualified to perform the Contract satisfactorily
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36. Negotiations	36.1	<p>Negotiations may be undertaken with the bidder whose bid is Most Advantageous with regards to any of the following:</p> <ul style="list-style-type: none"> (a) a minor alteration to the technical details of the statement of requirements (b) reduction of quantities for budgetary reasons (c) a minor amendment to the special conditions of Contract (d) finalizing payment arrangements (e) delivery arrangements (f) the methodology for provision of related services; or clarifying details that were not apparent or could not be finalized at the time of Bidding.
37. Procuring Agency's Right to reject All Bids	37.1	National Bank of Pakistan reserves the right to reject all the bids, and to annul the Bidding process at any time prior to award of contract, without thereby incurring any liability to the affected Bidder or Bidders.
	37.2	Notice of the rejection of all Bids shall be given promptly to all Bidders who have submitted Bids
	37.3	National Bank of Pakistan shall upon request communicate to any Bidder the grounds for its rejection of its Bids, but is not required to justify those grounds.
38. Procuring Agency's Right to Vary Quantities at the Time of Award	38.1	National Bank of Pakistan reserves the right at the time of contract award to increase or decrease the quantity of goods or related services originally specified in these Bidding Documents (schedule of requirements) provided this does not exceed by the percentage indicated in the BDS, without any change in unit price or other terms and conditions of the Bid and Bidding Documents.
39. Notification of Award	39.1	Prior to the award of contract, the National Bank of Pakistan shall issue a Final Evaluation Report giving justification for acceptance or rejection of the bids



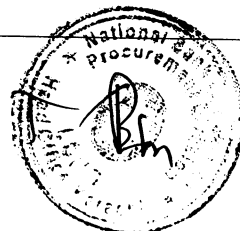
	39.2	Where no complaints have been lodged, the Bidder whose Bid has been accepted will be notified of the award by the NBP prior to expiration of the Bid Validity period in writing or electronically that provide record of the content of communication. The Letter of Acceptance will state the sum that the NBP will pay the successful Bidder in consideration for the execution of the scope of deliverables as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price).
	39.3	The notification of award will constitute the formation of the Contract, subject to the Bidder furnishing the Performance Security (or guarantee) and signing of the contract.
	39.4	Upon the successful Bidder's furnishing of the performance security (or guarantee) National Bank of Pakistan will promptly notify each unsuccessful Bidder, the name of the successful Bidder and the contract amount and will discharge the Bid Security of the Bidders. The name of the successful bidder & the contract amount & will discharge the bid security of the Bidders
40. Signing of Contract	40.1	Promptly after notification of award, National Bank of Pakistan shall send the successful Bidder the draft agreement, incorporating all terms and conditions, as agreed by the parties to the contract.
41. Performance Security (Guarantee)	41.1	After receipt of letter of Acceptance from NATIONAL BANK OF PAKISTAN, the successful Bidder shall furnish the Performance Guarantee in accordance with the Conditions of Contract.
	41.2	If the Performance Security (or Guarantee) is provided by the successful bidder and it shall be in the form specified in the BDS and shall be in any of the following: a) Bank Draft b) Bank guarantee confirmed by a reputable local bank c) Bid Securing Bond
	41.3	Failure of the successful Bidder to ensure compliance of 41.1, same shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid security in which NATIONAL BANK OF PAKISTAN may decide to award the contract to the next ranked Bidder, or call for new Bids.



42. Advance Payment	42.1	Advance payment will not be provided.
43. Arbitrator	43.1	The Arbitrator shall be appointed by mutual consent of the both parties as per the provisions specified in the documents.
44. Corrupt or Fraudulent Practices	44.1	NATIONAL BANK OF PAKISTAN as well as Bidders/Suppliers/Contractors, observe the highest standard of ethics during the procurement and execution of this contract, and will avoid engaging in any corrupt and fraudulent practices.

G. GRIEVANCE REDRESSAL & COMPLAINT REVIEW/MECHANISM

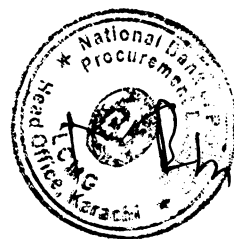
45. Constitution of Grievance Redressal	45.1	National Bank of Pakistan has a Grievance Redressed Committee (GRC) comprising of odd number of persons with proper powers and authorization to address the complaints.
46. GRC Procedure	46.1	Any Bidder feeling aggrieved can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the Bidding documents found contrary to provision of PPRA Rules and the same shall be addressed by the GRC, well before the proposal submission deadline.
	46.2	Any Bidder feeling aggrieved by any act of NATIONAL BANK OF PAKISTAN after the submission of his bid may lodge a written complaint concerning his grievances not later than seven days of the announcement of technical evaluation report and five days after issuance of final evaluation report.
	46.3	In case, the complaint is filed against technical evaluation report, the GRC shall suspend the procurement proceedings.
	46.4	In case, the complaint is filed after the issuance of the final evaluation report, the complainant cannot raise any objection on technical evaluation of the report.



	46.5	The GRC, in both cases shall investigate and decide upon the complaint within ten days of the receipt of the complaint.
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H. MECHANISM OF BLACKLISTING

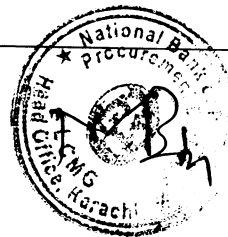
47. Mechanism of Blacklisting	47.1	<p>NATIONAL BANK OF PAKISTAN can bar under Rule-19 of the Public Procurement Rules, 2004, from participating in their respective procurement proceedings, bidder or contractor who either:</p> <ul style="list-style-type: none"> a) Is Involved in corrupt and fraudulent practices as defined in Rule-2 of Public Procurement Rules; b) Fails to perform his contractual obligations; and c) Fails to abide by the securing declaration;
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SECTION III: BID DATA SHEET (BDS)

The following specific data for the goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions herein shall prevail over those in ITB.

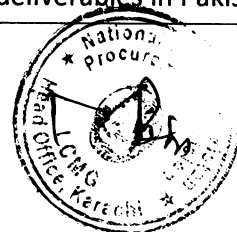
BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instruction to Bidders
A. Introduction		
1.		<p>National Bank of Pakistan.</p> <p>PROCUREMENT AND INSTALLATIONS OF AIR CONDITIONERS</p> <p>Period for delivery of goods: 04 weeks after contract signing.</p> <p>Commencement date for delivery of Goods: After signing of the contract, delivery to be completed within 04 weeks.</p> <p>Delivery locations (within Pakistan) will be provided by NBP at the time of delivery.</p>
2.		<p>Financial year for the operations: FY2022 & 2023</p> <p>Financing institution: National Bank of Pakistan</p> <p>Name and identification number of the Contract: Procurement and Installations of Air Conditioners</p>
4.		<p>Maximum number of members in the joint venture, consortium or association shall be: Not Allowed.</p>
5.	5.1	<p>Ineligible country(s): India & Israel</p>
6.	6.1	<p>Bidder to provide authorization by manufacturer/supplier : Required</p>



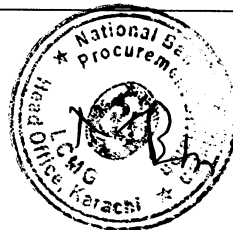
B. Bidding Documents		
7.		The number of documents to be submitted is one original and one copy)
8.		The address for clarification of Bidding Documents is : the office of The Divisional Head – Procurement Division, 3rd Floor, National Bank of Pakistan , Head Office, I.I. Chundrigar Road, Karachi.
8.		Pre-bid meeting, if required to address bidder’s queries, shall be held, <i>at least 07 working days before the deadline for Bid submission. Receipt of queries from Bidders in writing or through electronic means is mandatory.</i> <i>Pre-bid Meeting Date is September 22,2022.</i>
C. Preparation of Bids		
9.	10.1	The Language of all correspondences and documents related to the Bid is English.
12	11.1	Following documents must be included with the Bid: a) Manufacturer’s technical brochures of product as well as letter of authorization from principle to bid the tender. b) Details of 3 years’ manufacturer warranty c) Bid security d) Documents listed in 11.1 of ITB
13.		Other procurement specific documentation requirements are: a) Undertaking that quoted goods are genuine, brand new, and as per required specs b) Provide a certification with technical offer that “Bidder's company is not blacklisted by any organization or involved in any kind of lawsuits in this regard. (On Judicial Stamp paper) c) Provision of valid Registration certificate for income tax and sales tax and also Active Taxpayer List of FBR. d) Should provide point to point acceptance of each Bid clause as per check list attached.



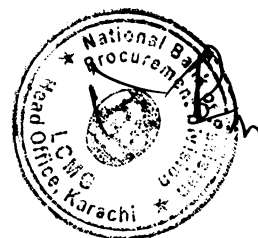
14.		<p>Qualification Criteria/Knock down criteria:</p> <p>Offers are liable to be rejected if: -</p> <ul style="list-style-type: none"> a. Validity of offer is not quoted as required in Invitation to tender documents. b. Any deviation from the General/ Special / Technical Instructions. c. Offers are found conditional or incomplete in any respect. d. Bid Security of Rs. 400,000/- in form of Payment Order / CDR/Bank Draft / guaranttee in favor of NBP. e. Manufacturer's relevant brochures and technical details are not attached in support of specifications. f. Offer received later than specified time. g. Subject to restriction of export license. h. Offers (Commercial / technical) containing non-initialed / un-authenticated amendments / corrections / overwriting. i. If the validity of the agency agreement has expired. j. If the offer is found to be based on cartel action in connivance with other sources/participants of the tender.
15		Firm and final price shall be quoted.
16	16.1	<ul style="list-style-type: none"> a) Financial Proposal will include rates of items / the quoted price in Pakistan Rupees (PKR). If any bidder quotes the bid prices other than Pak Rupees, the interbank conversation rate in Pak Rupees (as determined by NBP) on the day of financial bid opening will be considered for calculating total bid amount in Pakistan Rupees (PKR) and for evaluating their bids. b) Price Variation is not allowed during currency of Contract.
17	17.1	Bid validity period after opening of the Bid is 180 days.
18	18.1	Bid Security is Rs. 400,000/-.
	18.2	Bid Security shall be in the form of Bank Draft/CDR/Payment Order / bank guarantee.
19	19.1	Alternative Bids are not permitted.
20	20.1	Written confirmation of authorization is valid through authorization letter from manufacturer to sell deliverables in Pakistan



D. Submission of Bids		
21		Bid shall be submitted to: the office of The Divisional Head – Procurement Division, 3rd Floor, National Bank of Pakistan, Head Office, I.I. Chundrigar Road, Karachi.
22		Title : Procurement and Installation of Air Conditioners
23		The deadline for Bid submission is a) Day: Wednesday b) Date: October 05, 2022 c) Time: 03:00 PM
E. Opening and Evaluation of Bids		
24.		The Bid opening shall take place at: the office of The Divisional Head – Procurement Division, 3rd Floor, National Bank of Pakistan, Head Office, I.I. Chundrigar Road, Karachi. Day: <i>Wednesday</i> Date: <i>October 05, 2022</i> Time : <i>03:30 PM-</i>
25		Evaluation Techniques Bidding will be conducted in accordance with Rule 36 (b), Single Stage-Two Envelope Procedure of Public Procurement Rules 2004 (PPR 2004)
26.		Delivery schedule. 04 weeks
27.		Part payment for partial delivery is permitted



F. Award of Contract		
28	28.1	Percentage for quantity can be increase or decrease as per PPRA rules.
29	29.1	Amount of Performance Guarantee 10% of the Contract value.
30	30.1	Arbitrator shall be appointed by mutual consent of the both parties.
G. Review of Procurement Decisions		
31		<p>The address of National Bank of Pakistan Head office is;</p> <p>Divisional Head Procurement, Logistics Communications & Marketing Group, 3rd Floor, NBP Head Office, Karachi. Tel: 021-99062647, 99062435</p>
32		The Address of PPRA to submit a copy of grievance: Grievance Redressal Appellate Committee, Public Procurement Regulatory Authority 1 st Floor, G-5 /2, Islamabad, Pakistan Tel: +92-51-9202254



SECTION IV. ELIGIBLE COUNTRIES

All the bidders are allowed to participate in the subject procurement without regard to nationality, except bidders of some nationality, prohibited in accordance with policy of the Federal Government of Pakistan.

Following countries are ineligible to participate in the procurement process:

1. India
2. Israel

Ministry of Interior, Government of Pakistan has notified List of Business Friendly Countries (BVL), information can be accessed through following link:

<http://www.ileip.sov.pk/Files/Visa%20Categories.aspx#L>

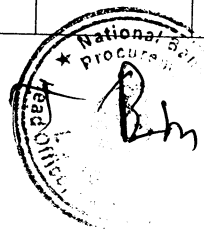


Section V: SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS

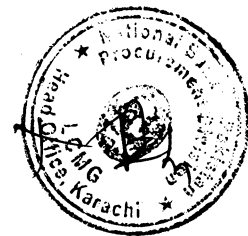
SCOPE OF SUPPLY / SCHEDULE OF REQUIREMENT

BIDDER QUALIFICATION CRITERIA

National Bank of Pakistan				
Supply and Installation Air conditioners				
Tender ID: < >				
1.01	Bidder should provide a copy of valid NTN/STN and on Active Tax Payer list of FBR including company profile along with infrastructure and services provided, incorporation and registration certificate, list of directors and partners, registered address and contact information.	High		
1.02	Bidder should provide Certificate of incorporation of the firm, showing that company is in the business for at least ten (10) years.	High		
1.03	Bidder should have office/presence in any major cities of Pakistan (such as Karachi, Lahore & Islamabad etc) with on-site support provided in major cities of Pakistan.	High		
1.04	Bidder should provide audited Profit & Loss (Income Statement) showing sale volume of company of at least Rs. 30 Million in any of the last 3 years.	High		
1.05	Bidder should provide an undertaking on Legal stamp paper of Rs. 100/- stating that "Bidder's company is not blacklisted by any organization or involved in any kind of lawsuits in this regard."	High		
1.06	Bidder should provide a list of three (3) assignments of same nature (i.e. each assignment should reflect supply & installation of Air Conditioners with warranty and maintenance & support services) in different organizations within Pakistan, along with copies of purchase order/work order.	High		
1.07	Bidder should provide 03 (three) CV's/profile of their support and configuration team having skills and expertise in providing required services of this project.	High		



1.08	Bidder must have Direct Partnership with the principal supplier and also must provide "Manufacturer Authorization Form " from principal supplier or OEM as per the requirements (guarantee, warranty and maintenance etc.) stated in the specimen attached in Standard Bidding Document.	High		
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TECHNICAL QUALIFICATION CRITERIA

**PROCUREMENT DIVISION
NATIONAL BANK OF PAKISTAN
HEAD OFFICE BUILDING KARACHI**

**Details of Offered Conventional Air-Conditioner
(To be Filled –In by the Bidder)**

Brand : _____

Model : _____

Offered AC Manufactured /Assembled : _____

Country : _____

Capacity (BTU/hr) : _____

Name of Principal /Manufacturer) : _____

No of Years bidder Associated with Principal: _____

Web Address / Link of
Manufacturer Site displaying offered AC: _____

Compressor type: _____

Compressor Brand: _____

Contractor's Signature with Seal

For NBP



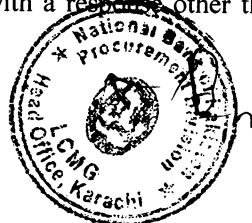
S.NO	DESCRIPTION	DESIRED PARAMETERS / CRITERIA	To be filled in by the bidder	PRIORITY	To be filled in by Bank Complaint Yes/No
1		48,000 BTU		High	
2	EER	More than or equal to 2.6		High	
3	Plastic Body/Decorative	Should be of Plastic Body, Decorative Type		High	
4	ON/OFF	Auto Restart		Low	
5	Compressor Type	Scroll / Rotary		High	
6	Compressor Temperature Ambient Design	Hot Climate i.e. T3		High	
7	Compressor Warranty	03 Years		High	
8	Refrigerant	R-410/ R-22/R-32 or Equivalent		High	
9	Condenser Copper Type	Double Row (Copper)		High	
10	All Motor Winding	100 % Copper		High	
11	Condenser Copper Pipe Dia"	3/8" Greater than or equal to		High	
12	Condenser Copper Pipe Gauge	22 Gauge		High	
13	Cooling Coil Copper Pipe Dia"	5/16" Greater than or equal to		High	
14	Cooling Coil copper pipe gauge	22 Gauge		High	
15	Fins Coating	Anti-Rust		High	
16	Spare Parts/PCB Cards Replacement Warranty Without Cost	1 Year		High	
17	Protection	a) Internal Protect Device		High	
		b) Thermal Protect Device For Compressor		High	
		c) Motor Protect Device		High	
		d) Overload Protection Device		High	



18	Filter Sensor	For Dust		low	
19	Display	LCD/LED		High	
20	Certified	ISO		High	
21	List of Service Center in Major Cities of Pakistan	Karachi, Hyderabad, Sukkur, Lahore, Multan, Islamabad & Peshawar		High	
22	Dealership Certificate	For Quoted Brand Of Ac		High	
23	Measure client details in Banking sector /Multinational Companies			High	
24	Time to attend the complaint after being informed via telephone through email / through letter (During Warranty Period)	24 hours for cities where service center are present 48 hours for cities/areas where service center are not present		High	
25	Resolution time to remove the fault after complaint attendance	03 Days for cities where service center are present 05 Days for cities/areas where service center are not present		High	

Note: The bidder would be responsible to demonstrate/test/prove the specifications given above either by itself or through any recognized organization as per Bank's convenience/discretion. Miscommitment/wrongly mentioned specifications will result in disqualification of bid.

- a. All Requirement mentioned in Annexure I – Technical Requirement Document with “Priority (High/Low)” is evaluated as follows:
 - i. All requirements with “High” Priority must be answered as ‘Y’ or ‘N’. If bidder response ‘N’ against any of such “High” Priority requirement, its bid will be considered as technically disqualified and will be rejected.
 - ii. For with “Low” Priority can be answered as ‘Y’, ‘Yes’, ‘N’, ‘No’. If bidder responds ‘N’ or ‘No’ against any of the “Low” Priority requirement, its bid will not be considered as rejected.
 - iii. “Low” priority requirements that shall be responded “Y” by bidder shall be treated as complimentary, without any addition in the mentioned quoted price.
 - iv. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell/column with a response other than “Y”/“Yes” or



'N'/'No'), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP ask clarification from the bidder about its response, however if reference document will also not found or provided then response of bidder shall be considered as 'No' and its bid will be considered as rejected if the requirement item is high priority.

- v. For all technical requirements against which Bidder is responding "Y", all bidders are required to provide **Documentation with proper reference (Section No/ Page No)**

Bidder's Seal & Signature

for National Bank of Pakistan



BOQ
Supply & Installation of 4-Ton Capacity 48,000 BTU Floor Standing
Units for NBP Branches / Offices located in different cities
throughout Pakistan

Description	Quantity
4-Ton 48,000 BTU Floor Standing Air Conditioners (Conventional Type)	80 Units
Installation & Deployment Service	included
Compressor Warranty	03 Years (36 Months)
Spare Parts/PCB Cards Replacement Warranty Without Cost	01 Year (12 Months)



PAYMENT TERMS & CONDITIONS

Supply & Installation of 4-Ton Capacity 48,000 BTU Units (80 Nos.) for NBP Branches / Offices located in different cities through out Pakistan

Bidders are required to provide the total bid amount / price with their bid as per following table in its financial proposal considering all items mentioned in Technical Requirements and BOQ.

NTN No :

Dated:

BILL OF QUANTITIES (B.O.Q)

Sno.	Description of Works	Qty	Unit	Rate	Amount
1.	Supply of (Conventional Type) Floor Standing AC units 4 ton capacity, having net cooling capacity 48000 BTU with all accessories, safety valve etc, complete in all respect including all Taxes, transportation charges etc.	80	Nos.		
2.	Installation charges of (Conventional Type) Floor Standing units as pointed out by the Engineer with all accessories in all respect.	80	Nos.		
3.	Copper Piping of (Conventional Type) Floor Standing AC units 4 Ton Capacity with all relevant accessories with Refrigerant Gas Balancing i.e. Electrical Control wire (Pakistan Cable, Pioneer Cable or Equivalent), Aero flax Insulation, Copper Pipe 22 Gauge (Muller or Equivalent) Pipe dia 5/16"X3/8 "or as per requirement and after verification of engineer etc. Payment will be made on actual measurement of piping and accessories.	1600	Rft.		
4.	Providing & Fixing of wooden Stand for Indoor Unit, If Required	80	Nos.		
				Total Cost	

Total Cost in Words (_____)

All Taxes and Transportation Charges Included in quoted rate

Payment will be made as per actual work done at site after old AC and materials hand over to Bank official with at necessary acknowledgment.

Contractor's Signature with Seal



For NBP

SECTION VI: STANDARD FORMS

**STANDARD FORMS FOR
(Single stage two Envelope Procedure)**



Table of Forms

Letter of Bid - Technical Proposal

Letter of Bid - Financial Proposal

Bidder Information Form

Form of Bid Security

Form of Bid Security (Bid Bond)

Manufacturer's Authorization Form



Letter of Bid – Technical Proposal (To be prepared on letter head)

Date of this Bid submission: —————

RFP No. ————— (insert number of bidding process)

Request for Bid No.:

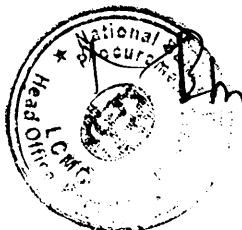
To: **National Bank of Pakistan**

We, the undersigned Bidder, hereby submit our Bid, in two parts, namely:

- (a) the Technical Proposal, and
- (b) the Financial Proposal

In submitting our Bid we make the following declarations:

- (a) **No reservations:** We have examined and have no reservations to the bidding document.
- (b) **Eligibility:** We meet the eligibility requirements and have no conflict of Interest.
- (c) **Bid/Proposal-Securing Declaration:** We have not been suspended nor declared ineligible by the Procuring Agency based on execution of a Bid Securing Declaration or Proposal Securing Declaration in the Procuring Agency's country in accordance with ITB 4;
Conformity: We offer to supply in conformity with the bidding document and in accordance with the Delivery Schedules specified in the Schedule of Requirements
Bid Validity Period: Our Bid shall be valid for the period specified in BDS — (as amended, if applicable) from the date fixed for the Bid submission deadline specified in BDS — (as amended, if applicable), and it shall remain binding upon us, and may be accepted at any time before the expiration of that period;
- (d) **Performance Security:** If our Bid is accepted, we commit to obtain a performance security in accordance with the bidding document;
- (e) **One Bid per Bidder:** We are not submitting any other Bid(s) as an individual Bidder, and we are not participating in any other bid(s) as a Joint Venture member or as a subcontractor.
- (f) **Suspension and Debarment:** We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment



imposed by the Procuring Agency. Further, we are not ineligible under Pakistan laws;

- (g) **State-owned enterprise or institution:** *[select the appropriate option and delete the other] [We are not a state-owned enterprise or institution] / [We are a state-owned enterprise or institution but meet the requirements of];*
- (h) **Binding Contract:** We understand that this Bid, together with your written acceptance thereof included in your Letter of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;
- (i) **Not Bound to Accept:** We understand that you are not bound to accept the the Most Advantageous Bid or any other Bid
- (j) **Fraud and Corruption:** We hereby certify that we have taken steps to ensure that no person acting for us, or on our behalf, engages in any type of Fraud and Corruption.

Name of the Bidder: **[insert complete name of Bidder]*

Name of the person duly authorized to sign the Bid on behalf of the Bidder: **
[insert complete name of person duly authorized to sign the Bid]

Title of the person signing the Bid: *[insert complete title of the person signing the Bid]*

Signature of the person named above: *[insert signature of person whose name and capacity are shown above]*

Date signed *[insert date of signing] day of [insert month], [insert year]*

** : Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.





Letter of Bid - Financial Proposal (Prepare on letter head)

Date of this Bid submission:

No.: *[insert number of bidding process]*

Name of Project:

To: National Bank of Pakistan

We, the undersigned Bidder, hereby submit the second part of our Bid, the Financial Proposal

In submitting our Financial Proposal we make the following additional declarations:

(a) **Bid Validity Period:** Our Bid shall be valid for the period specified in ——— (as amended, if applicable) from the date fixed for the bid submission deadline specified in BDS ——— (as amended, if applicable), and it shall remain binding upon us and may be accepted at any time before the expiration of that period;

(b) The total price of the Bid is *[insert the total price of the bid in words and figures]*

(c) **Discounts (if applicable):** The discounts offered and the methodology for their application are:

(i) The discounts offered are: *[Specify in detail each discount offered]*

The exact method of calculations to determine the net price after application of discounts is shown below: *[Specify in detail the method that shall be used to apply the discounts];*

(d) **Binding Contract:** We understand that this Bid, together with your written acceptance thereof included in your Letter of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed.

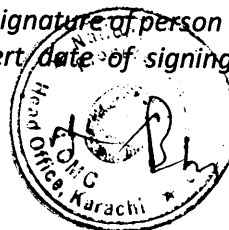
Name of the Bidder:**[insert complete name of the Bidder]*

Name of the person duly authorized to sign the Bid on behalf of the Bidder:

****** *[insert complete name of person duly authorized to sign the Bid]*

Title of the person signing the Bid: *[insert complete title of the person signing the Bid]*

Signature of the person named above: *[insert signature of person whose name and capacity are shown above* **Date signed** *[insert date of signing]* **day of** *[insert month], [insert year]*



Form of Bid Security
(Bank Guarantee)

[The bank shall fill in this Bank Guarantee Form in accordance with the instructions indicated.]

[Guarantor letterhead or SWIFT identifier code]

Beneficiary: *[Purchaser to insert its name and address]*

No.: *[Purchaser to insert reference number for the Request for Bids]*

Date: *[Insert date of issue]*

BID GUARANTEE No.: *[Insert guarantee reference number]*

Guarantor: *[Insert name and address of place of issue, unless indicated in the letterhead]*

We have been informed that _____ *[insert name of the Bidder, which in the case of a joint venture shall be the name of the joint venture (whether legally constituted or prospective) or the names of all members thereof]* (hereinafter called "the Applicant") has submitted or will submit to the Beneficiary its Bid (hereinafter called "the Bid") for the execution of

_____ under Request for Bids No. _____ ("the RFB").

Furthermore, we understand that, according to the Beneficiary's conditions, Bids must be supported by a Bid guarantee.

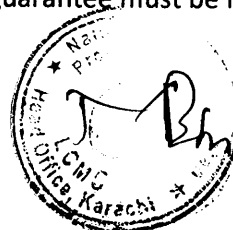
At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of _____

(_____) upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:

- (a) has withdrawn its Bid during the period of Bid validity set forth in the Applicant's Letter of Bid ("the Bid Validity Period"), or any extension thereto provided by the Applicant; or
- (b) having been notified of the acceptance of its Bid by the Beneficiary during the Bid Validity Period or any extension thereto provided by the Applicant, (i) has failed to sign the contract agreement, or (ii) has failed to furnish the performance security, in accordance with the Instructions to Bidders ("ITB") of the Beneficiary's bidding document.

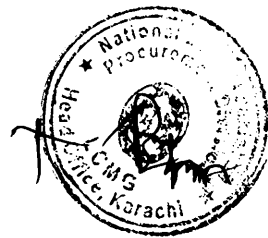
This guarantee will expire: (a) if the Applicant is the successful Bidder, upon our receipt of copies of the Contract agreement signed by the Applicant and the performance security issued to the Beneficiary in relation to such Contract agreement; or (b) if the Applicant is not the successful Bidder, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Bidding process; or (ii) twenty-eight days after the end of the Bid Validity Period.

Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.



[Signature(s)]

Note: All italicized text is for use in preparing this form and shall be deleted from the final product



Form of Bid-Securing Declaration

[The Bidder shall fill in this Form in accordance with the instructions indicated.]

Date: [date (as day, month and year)]

No.: [number of Bidding process]

Alternative No.: [insert identification No if this is a Bid for an alternative]

To: [complete name of Procuring Agency]

We, the undersigned, declare that:

We understand that, according to your conditions, Bids must be supported by a Bid- Securing Declaration.

We accept that we will be blacklisted and henceforth cross debarred for participating in respective category of public procurement proceedings for a period of (not more than) six months, if fail to abide with a bid securing declaration, however without indulging in corrupt and fraudulent practices, if we are in breach of our obligation(s) under the Bid conditions, because we:

- (a) have withdrawn our Bid during the period of Bid validity specified in the Letter of Bid; or
- (b) having been notified of the acceptance of our Bid by the Procuring Agency during the period of Bid validity, (i) fail or refuse to sign the Contract; or (ii) fail or refuse to furnish the Performance Security (or guarantee), if required, in accordance with the ITB.

We understand this Bid Securing Declaration shall expire if we are not the successful Bidder, upon the earlier of (i) our receipt of your notification to us of the name of the successful Bidder; or (ii) twenty-eight days after the expiration of our Bid.

Name of the Bidder* _____

Name of the person duly authorized to sign the Bid on behalf of the Bidder** _____

Title of the person signing the Bid _____

Signature of the person named above _____

Date signed _____ day of _____, -

** : Person signing the Bid shall have the power of attorney given by the Bidder attached to the Bid



Manufacturer's Authorization

[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its Bid, if so indicated in the BDS.]

Date: *[insert date (as day, month and year) of Bid submission]*

No.: *[insert number of Bidding process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

To: *[insert complete name of Procuring Agency]*

WHERE
AS

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's factories]*, do hereby authorize *[insert complete name of Bidder]* to submit a Bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with General Conditions of Contract, with respect to the Goods offered by the above firm.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

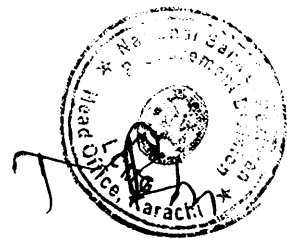
Dated on ____ day of _____ *[insert date of signing]*



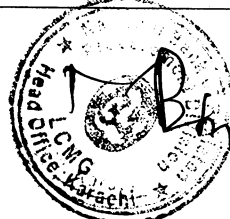
SECTION-VII: GENERAL CONDITIONS OF CONTRACT



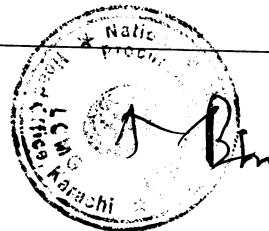
GENERAL CONDITIONS OF CONTRACT (GCC)



<p>1. Definitions</p>	<p>1. In this Contract, the following terms shall be interpreted as indicated:</p> <p>a)"Authority" means Public Procurement Regulatory Authority.</p> <p>b)The "Arbitrator" is the person appointed with mutual consent of both the parties, to resolve contractual disputes as provided for in the General Conditions of the Contract GCC Clause 31 hereunder.</p> <p>c)"The Contract" means the agreement entered into between the National Bank of Pakistan and the Supplier, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.</p> <p>d)The "Commencement Date" is the date when the Supplier shall commence execution of the contract as specified in the SCC</p> <p>e)"Completion" means the fulfilment of the related services by the Supplier in accordance with the terms and conditions set forth in the contract.</p> <p>f)"Country of Origin" means the countries and territories eligible under the PPRA Rules 2004 and its corresponding Regulations as further elaborated in the SCC.</p> <p>g)"The Contract Price" means the price payable to the Supplier under the Contract for the full and proper performance of its contractual obligations.</p> <p>h)"Defective Goods" are those goods which are below standards, requirements or specifications stated by the Contract.</p> <p>i)"Delivery" means the transfer of the goods from the supplier equipment, machinery, and /or other materials which the Supplier is required to supply to the National Bank of Pakistan under Contract.</p> <p>j)"Effective Contract date" is the date shown in the Certificate of Contract Commencement issued by the National Bank of Pakistan upon fulfillment of the conditions precedent stipulated in GCC Clause 3.</p> <p>k)"National Bank of Pakistan" means the person named as National Bank of Pakistan in the SCC and the legal successors in title to this person, procuring the Goods and related service, as named in SCC.</p> <p>l)"Related Services" means those services ancillary to the delivery of the Goods, such as transportation anti insurance, and any other incidental services, such as installation commissioning, provision of technical assistance, training, initial maintenance and other such obligations of the Supplier covered under the Contract.</p> <p>m)"GCC" means the General Conditions of Contract contained in this section.</p> <p>n)"Intended Delivery Date" is the date on which it is intended that the Supplier shall effect deliver as specified in the SCC.</p>
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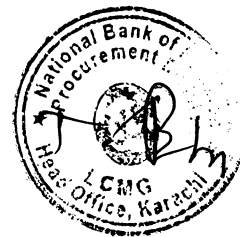
- o) "SCC" means the Special Conditions of Contract.
- p) "Supplier" means the individual private or government entity or a combination of the above whose Bid to perform the contract has been accepted by the National Bank of Pakistan and is named as such in the Contract Agreement, and includes the legal successors or permitted assigns of the supplier and shall be named in the SCC.
- q) "Project Name" means the name of the project stated in SCC.
- r) "Day" means calendar day.
- s) "Eligible Country" means the countries and territories eligible for participation in accordance with the policies of the Federal Government.
- t) "End User" means the organization(s) where the goods will be used as named in the SCC.
- u) "Origin" means the place where the Goods were mined, grown, or produced or from which the Services are supplied. Goods are produced when through manufacturing, processing, or substantial and major assembly of components, a commercially recognized new produce results that is substantially different in basic characteristics in purpose or utility from its components.
- v) "Force Majeure" means an unforeseeable event which is beyond reasonable control of either Party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.
- For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of a Party which makes a party's performance of its obligations hereunder impossible: or so impractical as reasonably to be considered impossible in the circumstances. and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood, epidemics, or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by Government agencies.
- w) "Origin" means the place where the Goods were mined, grown, or produced or from which the Services are supplied. Goods are produced when through manufacturing, processing, or substantial and major assembly of components, a commercially recognized new produce results that is substantially different in basic characteristics in purpose or utility from its components.
- x) The Supplier's Bid is the completed Bid document submitted by the Supplier to the National Bank of Pakistan.



<p>2. Application and interpretation</p>	<p>2.1. These General Conditions shall apply to the extent that they are not superseded by provisions of other parts of the Contract.</p> <p>2.2. The documents forming the Contract shall be interpreted in the following order of priority:</p> <ol style="list-style-type: none"> 1)Form of Contract, 2)Special Conditions of Contract, 3)General Conditions of Contract, 4)Letter of Acceptance, 5)Certificate of Contract Commencement 6)Specifications 7)Contractor's Bid, 8)Any other document listed in the Special Conditions of Contract as forming part of the Contract
<p>3. Conditions Precedent</p>	<p>3.1. Having signed the Contract, it shall come into effect on the date on which the following conditions have been satisfied:-</p> <p>a) Submission of performance Security (or guarantee in the form specified in the SCC;</p>
<p>4. Governing Language</p>	<p>4.1. The Contract as all correspondence and documents relating to the contract exchanged by the Supplier and the National Bank of Pakistan shall be written in the language specified in SCC.</p>
<p>5. Applicable Law</p>	<p>5.1. The contract shall be governed and interpreted in accordance with the laws of Pakistan.</p>
<p>6. Country of Origin</p>	<p>6.1. The origin of Goods and Services may be distinct from the nationality of the Supplier</p>
<p>7. Standards</p>	<p>7.1. Supplies under this Contract shall conform to the standards mentioned in the Technical Specifications, and, when no applicable standard is mentioned, the American Standards (such as ACI, IEEE, ASME, etc.) or the Pakistani standards such as PSQCA Such standards shall be the latest issued by the concerned institution.</p>



<p>8. Use of Contract Documents and Information; Inspection and Audit by the National Bank of Pakistan.</p>	<p>8.1. The Supplier shall not, without the National Bank of Pakistan's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the National Bank of Pakistan in connection therewith, to any person other than a person employed by the Supplier in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.</p> <p>8.2. The Supplier shall not, without the National Bank of Pakistan's prior written consent, make use of any document or information enumerated in GCC Clause 7.1 except for purposes of executing the Contract.</p> <p>8.3. Any document, other than the Contract itself, enumerated in GCC Clause 7.1 shall remain the property of the National Bank of Pakistan and shall be returned (all copies) to the National Bank of Pakistan on completion of the Supplier's performance under the Contract, if so required by the National Bank of Pakistan.</p> <p>8.4. The Supplier shall permit National Bank of Pakistan to inspect the Supplier's accounts and records relating to the performance of the Supplier and to have them audited by auditors appointed by the National Bank of Pakistan if so required.</p>
<p>9. Patent and Copy Rights</p>	<p>9.1. The Supplier shall indemnify the National Bank of Pakistan against all third party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in Pakistan.</p>



<p>10. Performance Guarantee</p>	<p>10.1. The Performance Security (or Guarantee) shall be provided to the National Bank of Pakistan no later than the date specified in the Letter of Acceptance and shall be issued in an amount and form and by a bank or surety acceptable to the National Bank of Pakistan, and denominated in the types proportions of the currencies in which the Contract Price is payable as specified in the SCC.</p> <p>10.2. The proceeds of the Performance Guarantee shall be payable to the National Bank of Pakistan as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.</p> <p>10.3. The performance guarantee shall be in one of the following forms:</p> <p>(a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the National Bank of Pakistan's country, in the form provided in the Bidding documents or another form acceptable to the National Bank of Pakistan; or</p> <p>10.4. The performance guarantee will be discharged by National Bank of Pakistan and returned to the Supplier not later than thirty (30) days upon his written request following the date of completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless specified otherwise in SCC.</p>
<p>11. Inspections and Tests</p>	<p>11.1. The National Bank of Pakistan or its representative shall have the right to inspect and/or to test the Goods to confirm their conformity to the contract specifications at no extra cost to the National Bank of Pakistan. SCC and the technical specifications shall specify what inspections and tests the National Bank of Pakistan requires and where they are to be conducted. The National Bank of Pakistan shall notify the supplier in writing, in a timely manner, of the identity of any representatives nominated for these purposes.</p> <p>11.2. The inspections and tests may be conducted on the premises of the supplier or its subcontractor(s), at point of delivery, and/or at the Goods' final destination. If conducted on the premises of the Supplier or its subcontractor(s) (if so allowed by the National Bank of Pakistan), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the National Bank of Pakistan.</p>



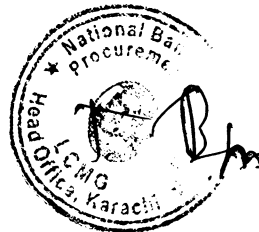
	<p>11.3. Should any inspected or tested Goods fail to conform to the Specifications, the National Bank of Pakistan may reject the Goods, and the Supplier shall either replace the rejected Goods or make alterations necessary to meet specification requirements free of cost to the National Bank of Pakistan.</p> <p>11.4. The National Bank of Pakistan's right to inspect, test and, where necessary, reject the Goods after the Goods' arrival in the National Bank of Pakistan's country shall in no way be limited or waived by reason of the Goods having previously been inspected, tested, and passed by the National Bank of Pakistan or its representative prior to the Goods' shipment from the country of origin.</p> <p>11.5. Nothing in GCC Clause 10, shall in any way release the Supplier from any warranty or other obligations under this Contract</p>
<p>12. Packing</p>	<p>12.1. The Supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the Goods' final destination and the absence of heavy handling facilities at all points in transit.</p> <p>12.2. The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the National Bank of Pakistan.</p>
<p>13. Delivery and Documents</p>	<p>13.1. Delivery of the Goods shall be made by the supplier in accordance with the terms specified in the Schedule of Requirements. The details of shipping and/or other documents to be furnished by the Supplier are specified in SCC.</p> <p>13.2. Documents to be submitted by the Supplier are specified in SCC.</p>



14. Transportation	14.1. The Supplier is required under the Contract to transport the Goods to a specified place of destination indicated by National Bank of Pakistan.
15. Spare Parts	<p>15.1. As specified in SCC, the Supplier may be required to provide any or all of the following materials, notifications, and information pertaining to parts manufactured or distributed by the Supplier:</p> <p>(a) such parts as the National Bank of Pakistan may choose to purchase from the Supplier, provided that this choice shall not relieve the Supplier of any warranty obligations under the Contract; and</p> <p>(b) in the event of termination of production of the parts:</p> <p>(i) advance notification to the National Bank of Pakistan of the pending termination, in sufficient time to permit the National Bank of Pakistan to procure needed requirements; and</p> <p>(ii) following such termination, furnishing at no cost to the National Bank of Pakistan, the blueprints, drawings, and specifications of the spare parts, if requested.</p>



<p>16. Warranty/ Defect Liability Period</p>	<p>16.1. Supplier warrants that the Goods supplied under the Contract are new, unused, of the most recent or current models selected by the National Bank of Pakistan, and that they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The Supplier further warrants that all Goods supplied under this Contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the National Bank of Pakistan's specifications) or from any act or omission of the Supplier, that may develop under normal use of the supplied Goods in the conditions prevailing in Pakistan.</p> <p>16.2. This warranty shall remain valid for 3 years for Compressor and 1 year for spare parts after the goods have been delivered and accepted by National Bank of Pakistan.</p> <p>16.3. The National Bank of Pakistan shall promptly notify the Supplier in writing or in electronic forms that provide record of the content of communication of any claims arising under this warranty.</p> <p>16.4. Upon receipt of such notice, the Supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective Goods or parts thereof, without costs to the National Bank of Pakistan.</p> <p>16.5. If the Supplier, having been notified, fails to rectify the defect(s) within the period specified in SCC, within a reasonable period, the National Bank of Pakistan may proceed to take such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the National Bank of Pakistan may have against the Supplier under the Contract.</p>
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<p>17. Payment</p>	<p>17.1. The method and conditions of payment to be made to the Supplier under this Contract shall be specified in SCC.</p> <p>17.2. The Supplier's request(s) for payment shall be made to the National Bank of Pakistan in writing, accompanied by an invoice describing, as appropriate, the Goods delivered and Services performed, and by documents submitted pursuant to GCC Clause 13, and upon fulfillment of other obligations stipulated in the Contract.</p> <p>17.3. Payments shall be made promptly by the National Bank of Pakistan, but in no case later than Thirty (30) days after submission of an invoice or claim by the Supplier.</p> <p>17.4 The bidder is responsible to obtain Dead Stock Entry from concerned Branch Manager /NBP Head Office and affixed the Dead Stock sticker on his Air conditioner and duly signed & stamped of dead stock Annexure form from concerned branch Manager after submission of invoice, which will remain unpaid until said Dead Stock procedure is not completed as per Bank prevailing practice.</p> <p>17.5 The currency of payment is Pak Rupee.</p>
<p>18. Prices</p>	<p>18.1. The contract price shall be as specified in the Contract Agreement.</p> <p>18.2. Prices charged by the Supplier for Goods delivered and Services performed under the Contract shall not vary from the prices quoted by the Supplier in its Bid.</p>
<p>19. Change Orders</p>	<p>19.1. The National Bank of Pakistan may at any time, by a written order given to the Supplier, make changes within the general scope of the Contract, only if required for the successful completion of the job, in any one or more of the following:</p> <ul style="list-style-type: none"> (a) the place of delivery; and/or (b) Delivery schedule (c) the Services to be provided by the Supplier.
<p>20. Contract Amendments</p>	<p>20.1. No variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.</p>
<p>21. Assignment</p>	<p>21.1. Neither the National Bank of Pakistan nor the Supplier shall assign the whole or part, obligation under contract, except with the prior written consent of other party.</p>
<p>22. Sub-contracts</p>	<p>22.1. Subcontracting under this contract is not permitted.</p>

<p>23. Delays in the Supplier's Performance</p>	<p>23.1. Delivery of the Goods and performance of Services shall be made by the Supplier in accordance with the time schedule prescribed by the National Bank of Pakistan in the Schedule of Requirements-</p> <p>23.2. If at any time during performance of the Contract, the Supplier should encounter conditions impeding timely delivery of the Goods and performance of Services, the Supplier shall promptly notify the National Bank of Pakistan in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the Supplier's notice, the National Bank of Pakistan shall evaluate the situation and may at its discretion extend the Supplier's time for performance, with or without liquidated damages, in which case the extension shall be ratified by the parties by amendment of Contract.</p>
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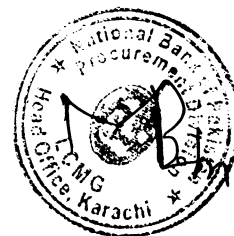
<p>24. Termination for Default</p>	<p>24.1. The National Bank of Pakistan, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the concerned party may terminate this Contract if the other party causes a fundamental breach of the contract.</p> <p>24.2. Fundamental breaches of Contract shall include, but shall not be limited to the following;</p> <ul style="list-style-type: none"> a) the Supplier fails to deliver any or all of the Goods within the period(s) specified in the Contract, or within any extension thereof granted by the National Bank of Pakistan b) the Supplier fails to perform any other obligation(s) under the Contract; c) Supplier's failure to submit performance security (or guarantee) within the time stipulated in the SCC; the supplier has abandoned or repudiated the contract. d) the National Bank of Pakistan or the Supplier is declared bankrupt or goes into liquidation other than for a reconstruction or amalgamation. e) National Bank of Pakistan gives Notice delivered with a defect is a fundamental breach of Contract and the Supplier fails to correct it within a reasonable period of time determined by the National Bank of Pakistan; and f) If the National Bank of Pakistan determines, based on the reasonable evidence, that the Supplier has engaged in corrupt, coercive, collusive, obstructive or fraudulent practices, in competing for or in executing the Contract <p>24.3. In the event the National Bank of Pakistan terminates the Contract in whole or in part, the National Bank of Pakistan may procure, upon such terms and in such manner as it deems appropriate, Goods or Services similar to those undelivered, and the Supplier shall be liable to the National Bank of Pakistan for any excess costs for such similar Goods or Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.</p>
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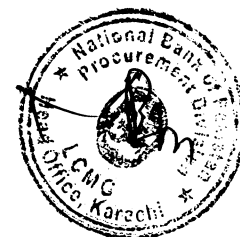
<p>25. Termination for Force Majeure</p>	<p>25.1. Notwithstanding the provisions of the contract, neither party shall have any liability or be deemed to be in breach of the Contract for any delay nor is other failure in performance of its obligations under the Contract, if such delay or failure is a result of an event of Force Majeure.</p> <p>25.2. If a Party (hereinafter referred to as "the Affected Party ") is or will be prevented from performing its substantial obligation under the contract by Force Majeure, it shall give a Notice to the other Party giving full particulars of the event and circumstance of Force Majeure in writing or in electronic forms that provide record of the content of communication of such condition and the cause thereof. Unless otherwise: directed by the National Bank of Pakistan in writing or in electronic forms that provide record of the content of communication, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance , not prevented by the Force Majeure event.</p>
<p>26. Termination for Insolvency</p>	<p>26.1. The National Bank of Pakistan may at any time terminate the Contract by giving written notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the National Bank of Pakistan.</p>



<p>27. Termination for Convenience</p>	<p>27.1. The National Bank of Pakistan, by written notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the National Bank of Pakistan's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.</p> <p>27.2. The Goods that are complete and ready for shipment (if applicable) within thirty (30) days after the Supplier's receipt of notice of termination shall be accepted by the National Bank of Pakistan on the Contract terms and prices. For the remaining Goods, the National Bank of Pakistan may choose:</p> <ul style="list-style-type: none"> (a) to have any portion completed and delivered at the Contract terms and prices; and/or (b) to cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Services and for materials and parts previously procured by the Supplier.
<p>28. Resolution of Disputes</p>	<p>28.1. In the event of any dispute arising out of this contract, either party shall issue a notice of dispute to settle the dispute, amicably. The parties hereto shall, within twenty-eight (28) days from the notice date, use their best efforts to settle the dispute amicably through mutual consultations and negotiation. Any unsolved dispute may be referred by either party to an arbitrator that shall be appointed by mutual consent of the both parties.</p> <p>28.2. After the dispute has been referred to the arbitrator, within 30 days, or within such other period as may be proposed by the Parties, the Arbitrator shall give its decision. The rendered decision shall be binding to the Parties.</p>



<p>29. Procedure for Disputes Resolutions</p>	<p>29.1. The arbitration shall be conducted in accordance with the arbitration procedure published by the Institution name and in the place shown in the SCC.</p> <p>29.2. The rate of the Arbitrator's fee and administrative costs of arbitration shall be borne equally by the Parties. The rates and costs shall be in accordance with the rules of the Appointing Authority. In conducting arbitration to its finality each party shall bear its incurred costs and expenses.</p>
<p>30. Replacement of Arbitrator</p>	<p>30.1. Should the Arbitrator resign or die, or should the National Bank of Pakistan and the Supplier agree that the Arbitrator is not functioning in accordance with the provisions of the contract; a new Arbitrator shall be appointed by mutual consent of the both parties.</p>
<p>31. Limitation of Liability</p>	<p>31.1. Except in cases of criminal negligence or willful conduct and in the case of infringement pursuant to GCC Clause 8,</p> <p>a) The supplier shall not be liable to the National Bank of Pakistan, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the National Bank of Pakistan; and</p> <p>b) The aggregate liability of the Supplier to the National Bank of Pakistan, whether under the Contract, in tort or otherwise, shall not exceed the total Contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment or to any obligation of the Supplier to indemnify the National Bank of Pakistan, with respect to patent infringement.</p>



<p>32. Notices</p>	<p>32.1. Any notice given by one party to the other pursuant to this Contract shall be sent to the other party in writing or by any information technology means for the time being in use and acceptable in ordinary course of business to the other party's address specified in SCC.</p> <p>32.2. A notice shall be effective when delivered or on the notice's effective date, whichever is later</p>
<p>33. Taxes and Duties</p>	<p>34.2. If any tax exemptions, reductions, allowances or privileges may be available to the Supplier in Pakistan the National Bank of Pakistan shall use its best efforts to enable the Supplier to benefit from any such tax savings to the maximum allowable extent.</p> <p>34.3. A Supplier be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted Goods to the National Bank of Pakistan.</p>

National Procurement Agency
Islamabad

SECTION-VIII. SPECIAL CONDITIONS OF CONTRACT (SCC)



Special Conditions of Contract (SCC)

The following Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the General Conditions of Contract. The corresponding clause number of the GCC is indicated in parentheses.

1. Definitions (GCC Clause 1)

GCC 1.1 —The Procuring Agency is: National Bank of Pakistan

GCC 1.1 (p)—The Supplier is:

GCC 1.1 (q)—The title of subject procurement is: Supply of Air conditioners

2. Governing Language (GCC Clause 4)

GCC 4.1—The Governing Language shall be: English

3. Applicable Law (GCC Clause 5)

GCC 5.1-The applicable laws shall be Laws of: Pakistan

4. Country of Origin (GCC Clause 6)

GCC 6.1—Country of Origin is

5. Performance Guarantee (GCC Clause 10)

GCC 10.1—The amount of Performance Guarantee, as a percentage of the Contract Price, shall be: 10% of the Contract price (excluding taxes, duties)

GCC 10.4—the Performance Guarantee shall be retained for 30 days beyond the delivery period stipulated in the contract.

6. Inspections and Tests (GCC Clause 11)

GCC11.1— National Bank of Pakistan will inspect the deliverables to ascertain the quantity and specification aspects of deliverables and validate the documents / literature provided with Air Conditioning Units.



7. Packing (GCC Clause 12)

GCC 12.2—The following SCC shall supplement GCC Clause 12.2:

The Goods shall be packed properly to withstand rough handling during transit and exposure to extreme temperatures during transit, and storage. Packing case size and weights shall take into account final destination of the Air Conditioning Units.

8. Delivery

AC Units are to be delivered within 4 weeks of the signing of the contract. Part payment against part delivery is allowed.

Delivery locations (within Pakistan) will be provided by NBP at the time of delivery.

9. Documents (GCC Clause 13)

Upon delivery of the Goods, Supplier shall notify National Bank of Pakistan and mail the following documents to the National Bank of Pakistan:

- i. One original plus one copy of the Supplier's invoice showing Goods' description, quantity, unit price, and total amount;
- ii. Delivery Challan
- iii. Warranty certificate;

The above documents shall be received by National Bank of Pakistan before the delivery of Air Conditioning Units.

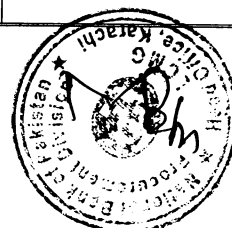
11. Payment (GCC Clause 17)

Payment for Goods and Services supplied shall be made in Pakistani Rupees, as follows:
On Delivery & Acceptance: 100% of the delivered stock or Contract Price (as agreed in contract) shall be paid to the Supplier within thirty (30) days after the date of the acceptance certificate for the delivery issued by National Bank of Pakistan. Partial payment against part delivery is allowed.

Schedule of Payments

The Contract price shall be paid as per the milestones given in the following Schedule of Payment:

No.	MILESTONE	PAYMENT
1.	Upon successful Supply installation, testing & commissioning of Air Conditions.	100 % of the quoted Item amount.



12. Prices (GCC Clause 18)

GCC 18.1.1—Prices shall be fixed and shall not be adjusted.

13. Liquidated Damages

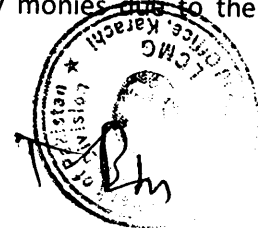
Would be applicable as per PPRA rules.

14. Resolution of Disputes (GCC Clause 29)

In the case of a dispute between the National Bank of Pakistan and the Supplier, the dispute shall be referred for arbitration in accordance with the Arbitration Act 1940.

1. If any dispute of any kind whatsoever shall arise between the National Bank of Pakistan and the Supplier in connection with or arising out of the Contract, including without prejudice to the generality of foregoing, any question regarding its existence, validity, termination and the execution of the Contract- whether during developing phase or after their completion and whether before or after the termination, abandonment or breach of the Contract - the parties shall seek to resolve any such dispute or difference by mutual diligent negotiations in good faith within 7 (seven) days following a notice sent by one Party to the other Party in this regard.
2. At future of negotiation the dispute shall be resolved through mediation and mediator shall be appointed with the mutual consent of the both parties.
3. At the event of failure of mediation to resolve the dispute relating to this contract such dispute shall finally be resolved through binding Arbitration by sole arbitrator in accordance with Arbitration Act 1940. The arbitrator shall be appointed by mutual consent of the both parties. The Arbitration shall take place in Karachi and proceedings will be conducted in English language.
4. The cost of the mediation and arbitration shall be shared by the parties in equal proportion however both parties shall bear their own costs and lawyer's fees regarding their own participation in the mediation and arbitration. However, the Arbitrator may make an award of costs upon the conclusion of the arbitration making any party to the dispute liable to pay the costs of another' party to the dispute.
5. Arbitration proceedings as mentioned in the above clause regarding resolution of disputes may be commenced prior to, during or after delivery of goods.
6. Notwithstanding any reference to the arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree that the National Bank of Pakistan shall pay the Supplier any monies due to the Supplier.

15. Notices (GCC Clause 33)



National Bank of Pakistan's address for notice purposes:

Divisional Head Procurement, LCMG, Head Office National Bank of Pakistan, I.I
Chundrigarh Road, Karachi.

Supplier's address for notice purposes:.....

16. Effective Contract Date (GCC Clause 3)

After having signed the contract, it shall come into force on the date of submission of
Performance Security by the successful bidder.



SECTION IX: CONTRACT FORMS



Form of Contract

THIS AGREEMENT made the _____ day of 2022 _____ between National Bank of Pakistan Karachi (hereinafter called "the Procuring Agency") of the one part and [name of Supplier] of [city (hereinafter called "the Supplier/")] of the other part:

WHEREAS the Procuring Agency invited Bids for Supply of Air conditioners and has accepted a Bid by the Supplier for the supply of Air conditioners in the sum of [contract price in words and figures] (hereinafter called "the Contract Price").

NOW THIS CONTRACT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.

2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz.:

- (a) the Bid Form and the Price Schedule submitted by the Bidder;
- (b) the Schedule of Requirements;
- (c) the Technical Specifications;
- (d) the General Conditions of Contract;
- (e) the Special Conditions of Contract; and
- (f) the National Bank of Pakistan's Notification of Award.
- (g) Contract agreement
- (h) Complete Bidding document

3. In consideration of the payments to be made by the National Bank of Pakistan to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the National Bank of Pakistan to provide the goods and services and to rectify defects therein in conformity with all respects in accordance with the provisions of the Contract.

4. The National Bank of Pakistan hereby covenants to pay the Supplier in consideration of the provision of the goods and services and the rectification of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year mentioned above.

Signed, sealed, delivered by _____ the _____ (for the National Bank of Pakistan)

Signed, sealed, delivered by _____ the _____ (for the Supplier)



Performance Security or Guarantee Form

[To be signed & stamped by the Bidder and reproduced on the letter head. To be attached with Technical Bid]

To,

[National Bank of Pakistan Karachi]

WHEREAS (Name of the Contractor/ Supplier) _____ hereinafter called "the Contractor" has undertaken, in pursuance of "INVITATION TO BID FOR THE "PROVISION OF Air conditioners"

AND WHEREAS it has been stipulated by you in the Contract that the Contractor shall furnish you with a bank guarantee by a scheduled bank for the sum specified therein as security for compliance with the Contractor's performance obligations in accordance with the Contract;

AND WHEREAS we have agreed to give the Contractor a Guarantee;

THEREFORE WE hereby affirm that we are Guarantor and responsible to you, on behalf of the Contractor, up to a total of _____ (Amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the Contractor to be in default under the Contract, and without cavil or argument, any sum or sums as specified by you, within the limits of _____ (Amount of Guarantee) as aforesaid without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until _____ day of _____, 20__, or _____ [insert number of days] after the rectification of the Defects, whichever is later.

[NAME OF GUARANTOR]

Signature _____

Name _____

Title _____

Address _____

Seal _____

Date _____



(INTEGRITY PACT)

**DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC.
PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS**

Contract No. _____ Dated _____

Contract Value: _____

Contract Title: _____

..... [name of Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from National Bank of Pakistan or any administrative subdivision or Division thereof or any other entity owned or controlled by National Bank of Pakistan through any corrupt business practice.

Without limiting the generality of the foregoing, [name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from National Bank of Pakistan, except that which has been expressly declared pursuant hereto.

[name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with National Bank of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

[name of Supplier] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to National Bank of Pakistan under any law, contract or other instrument, be voidable at the option of National Bank of Pakistan.

Notwithstanding any rights and remedies exercised by National Bank of Pakistan in this regard, [name of Supplier] agrees to indemnify National Bank of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to National Bank of Pakistan in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from National Bank of Pakistan

National Bank of Pakistan

Name of Supplier :

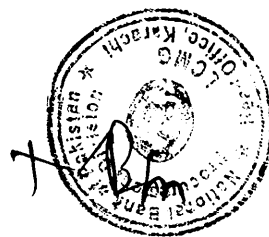
Signature:

[Seal]

Signature:



SECTION X: CHECKLIST



CHECK LIST

(This checked list must be attached with technical offer, duly filled and signed)

No _____

Date _____

1	Bid Security	a. Bid Security ref no - b. Bank -		
2	Documents signed by Authorized Signatory		Yes	No
3	Offering specification of items as per Invitation to Tender		Yes	No
4	Quoted Currency as per Invitation to Tender		Yes	No
5	Quantity as per Invitation to Tender		Yes	No
6	Delivery Schedule as per Invitation to Tender		Yes	No
7	Country of origin: _____			
8	Name of OEM:-			
9	Original Performa invoice/Bid Form (Mandatory)		Yes	No
10	Certified that there is no Deviation from Invitation to Tender conditions		Yes	No
11	Blacklisting certificate.		Yes	No
12	Verifiable OEM Certificate		Yes	No
13	Warranty Period as per Invitation to Tender		Yes	No

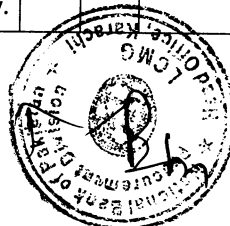
Signature of Firm Authorized Signatory



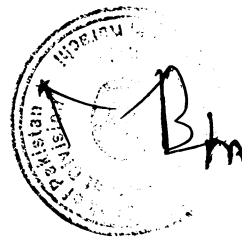
SPECIAL INSTRUCTIONS

(To be filled by bidder and submitted along with technical proposal)

	Description	Bidder		Technical Evaluation done by Committee		
		Yes	No	Accepted	Rejected	Remarks
1	Installation/ Commissioning	a. Commissioning of the equipment will be carried out by OEM representative / bidder at his own cost and risk at designated place at NBP. b. Any Special requirement must be specified in the offer by the supplier.				
2	Standard & Compliance	Bidder must submit specification compliance in their bids, non-compliance (if any) against the product specification and general terms & conditions of the Bid will lead to the disqualification of the bidder.				
3	Support Services	a. 24x7x365 Support Services excluding public holidays. b. Suppliers to have in-country spares/Technical support and ensure spares and technical support/Assistance.				
4	Warranty Period	a. 10 Years performance warranty for solar panels, 02 years' comprehensive warranty for inverter and batteries. b. A Warranty sticker is to be pasted on each item by the supplier/ OEM highlighting name of Firm, Contract No and Date, Description of Store and warranty validity.				



5	Liability of Supplier	<p>a. Supplier is to provide original OEM certificate of subject equipment bought directly from the manufacturer and being an authorized dealer.</p> <p>b. In Case the equipment supplied is not compatible with specifications, the supplier will be obliged to call his representatives at his own cost for consultation and corrective action.</p>						
6	Special Notes	<p>a. Additional requirements for the maintenance of equipment (if any) must be intimated by the supplier.</p> <p>b. Equipment must be a standard product of OEM available at web address of OEM.</p>						



	Description	Bidder		Technical Evaluation done by Committee		
		Yes	No	Accepted	Rejected	Remarks
1	Installation/ Commissioning	<p>a. Commissioning of the equipment (Software & Hardware) will be carried out by OEM rep / bidder at his own cost and risk at designated place at NBP.</p> <p>b. Any Special requirement must be specified in the offer by the supplier.</p>				
2	Standard & Compliance	<p>Bidder must submit specification compliance in their bids, non-compliance (if any) against the product specification and general terms & conditions of the Bid will lead to the disqualification of the bidder.</p>				
3	Support Services	<p>a. 24x7x365 Support Services excluding public holidays.</p> <p>b. Suppliers to have in-country spares/Technical support and ensure spares and technical support/Assistance for next 3 years.</p>				
4	Warranty Period	<p>a. 3 Years Comprehensive warranty for all items.</p> <p>b. A Warranty sticker is to be pasted on each item by the supplier/ OEM highlighting name of Firm, Contract No and Date, Description of Store and warranty validity.</p>				



5	Liability of Supplier	<p>a. Supplier is to provide original OEM certificate of subject equipment bought directly from the manufacturer and being an authorized dealer.</p> <p>b. In Case the equipment supplied is not compatible with specifications, the supplier will be obliged to call his representatives at his own cost for consultation and corrective action.</p>					
6	Special Notes	<p>a. Additional requirements for the maintenance of equipment (if any) must be intimated by the supplier.</p> <p>b. Equipment must be a standard product of OEM available at web address of OEM.</p>					

