

# **BIDDING DOCUMENTS**

For

# TENDER FOR ARRANGEMENTS PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION

(Single Stage - Two Envelopes)

Tender ID: NT-\*\*/\*\*/2022-\*
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Tender Box placed in the Office of The Senior Vice President / Divisional Head, Procurement Division LogisticsCommunications and Marketing Group, National Bank of Pakistan, 3rd Floor, I.I. Chundrigar Road, Karachi.

### **Preface**

Rule 23 of Public Procurement Rules requires procuring agencies to formulate bidding documents that shall be made available to the bidders immediately after the publication of the invitation to bid. Use of these documents is mandatory for either open or limited bidding. This document would generally be used for procurement of all categories of goods and services.

# **Document comprises of the Sections listed below:**

Section la	Tender Notice (TN)
Section-Ib	Invitation for Bids (IFB)
Section-II	Instructions to Bidders (ITB)
Section-III	Bid Data Sheet (BDS)
Section-IV	General Conditions of Contract (GCC)
Section-V	Special Conditions of Contract (SCC)
Section-VI	Technical Requirements
Section-VII	Evaluation Criteria
Section-VIII	Bill of Quantity
Section-IX	Payment Terms & Conditions
Section-X	Delivery Schedule
Section-XI	Sample Forms



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## 1) TENDER NOTICE

#### **INVITATION TO BID**

National Bank of Pakistan, one of the largest commercial bank operating in Pakistan invites sealed bids from the Original Suppliers / authorized Dealers, registered with Income Tax and Sales Tax Departments and who are on Active Taxpayers List of the Federal Board of Revenue for "Tender for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION.

Bidding documents, containing detailed terms and conditions, etc. are available at 3rd Floor, Procurement Division, NBP Head Office Building, I.I. Chundrigar Road Karachi. Price of the bidding documents is Rs. 2,000/-. Bidding documents can also be downloaded from NBP website free of cost.

The bids, prepared in accordance with the instructions in the bidding documents, must reach at 3rd Floor, Procurement Division, NBP Head Office Building, I.I. Chundrigar Road Karachi on or before August 16, 2022at 03:00 PM. Bids will be opened the same day at 03:30 PM. This advertisement is also available on PPRA and NBP website at www.ppra.org.pk; www.nbp.com.pk

(Divisional Head)
Procurement Division,
Logistics, Communications & Marketing Group,
National Bank of Pakistan
3rd Floor, Head Office Building, Karachi.
021-99220331, 021-38902647



## 2) INVITATION FOR BIDS (IFB)

#### Tender for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION

This Invitation for Bids (IFB) follows the General Procurement Notice (GPN) for this project that was placed on NBP and PPRA websites and appeared in the newspapers.

- 1) NBP now invites the sealed bids from eligible & qualified Bidders as defined in Section-VI: Technical Requirements for Arrangements of PROCUREMENT FOR CORE SWITCH DATA CENTER COLOCATION.
- 2) Bidding will be conducted in accordance with Rule 36 (b), Single Stage Two Envelop Procedure of Public Procurement Rules 2004 (PPR 2004) and is open to all eligible Bidders as defined in the PPRA 2004 that meet the qualification criteria mentioned in the Section-VI - Technical Requirements sheet (separately attached with this Bidding Document).
- 3) The bid shall comprise of a single package containing two separate envelopes. The envelopes shall be marked as "TECHNICAL PROPOSAL" and "FINANCIAL PROPOSAL" in bold and legible letters to avoid confusion (Each Technical & Financial Envelope to contain 1 Original & 1 Copy of the proposal). Initially, only the envelopes marked as "TECHNICAL PROPOSAL" shall be opened. The envelope marked as "FINANCIAL PROPOSAL" shall be retained in the custody of the NBP withoutbeing opened. NBP shall evaluate the technical proposal in a manner prescribed in advance, without reference to the price and reject any proposal which does not conform to the specified requirements. During the technical evaluation no amendments in the technical proposal shall be permitted. Financialproposals of only technically qualified bidders shall be opened publicly at a time, date and venue announced and communicated to the bidders in advance. The financial proposal of bids found technically non-responsive shall be returned un-opened to the respective bidders; and the bid found tobe the lowest evaluated bid shall be accepted.
- 4) All bids must also be accompanied with a bid security of not less than Rs. 250,000/- in currency of Pak Rupees. Bid security must be enclosed in a separate envelop Marked as "Bid Security". Bid security must be valid for at least 180 days from the bid submission date and must be submitted either through Pay Order or Bank Guarantee (as per the format mentioned in Standard Bidding Document).
- 5) Interested bidders may collect the bidding documents from undersigned on up to August 16, 2022 (before close of business day) upon submitting Copy of CNIC and Authority Letter.
- 6) Bids must be delivered on or before \_\_\_\_\_ at \*\*:\*\* p.m. to the address mentioned below. Bids will be opened on same date i.e. \_\_\_\_ at \*\*:\*\* p.m. Bids will be opened in the presence of the Bidders' representatives who choose to attend.
- 7) Late bids and incomplete bids will be rejected.
- 8) If your Bid is accepted, you will be required to submit Performance Bank Guarantee equivalent to 10% of the total bid value/amount/contract price.
- 9) You have to sign the Integrity Pact for Tender of over Rs. 10 Million, format attached separately with the bidding documents which will also become an integral part of final agreement/contract. However, the signed and complete Integrity Pact should also be provided with the technical proposal to ensure NBP that you will agree to all the terms & conditions mentioned in Integrity Pact.
- 10) No complaint(s)/query will be entertained after close of business day of August 16, 2022.

#### (Divisional Head)

Procurement Division, Logistics, Communications & Marketing Group, National Bank of Pakistan 3rd Floor, Head Office Building, Karachi. 021-99220331, 021-38902647



# 3) INSTRUCTIONS TO BIDDERS (SECTION-II)

Capitalized terms used in the BDS and the ITB, unless specifically defined otherwise, shall have the same meaning as set out in the GCC and the SCC.

## A. General

1	Scope of Bid	1.1 National Bank of Pakistan referred to as "NBP" or "Purchasing Agent" or "Bank", in these bidding documents, invites bids for The Tender / Quotation for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION, along with end to end solution.				
		1.2 Bill of Quantity / Payment Terms & Conditions are attached as Section- VIII & IX.				
2	Source of Funds	Not Applicable				
3	Fraud and Corruption	3.1 As per NBP's policy, it requires all its bidders, suppliers, contractors and consultants to observe the highest standard of ethics and integrity during the procurement and execution of contracts and projects. In pursuit of this policy, NBP:				
		a) defines, for the purposes of this provision, the terms set forth below as follows:				
		<ul> <li>i) "Coercive practices" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of a contract.</li> </ul>				
		<ul> <li>ii) "Collusive practices" means a scheme or Arrangement between twoor more consultants, bidders or suppliers with or without the knowledge of NBP, designed to establish prices at artificial, non-competitive levels and to deprive NBP of the benefits of free and open competition;</li> </ul>				
		iii) "Corrupt practice" means the offering, giving, receiving, orsoliciting, directly or indirectly, anything of value to influence the action of a public official in the selection process or in contract execution; and				
		<ul><li>iv) "Fraudulent practice" means a misrepresentation or omission of factsin order to influence a selection process or the execution of a contract;</li></ul>				
		<ul> <li>will reject a bid at any stage, if it determines that the bidder has engaged in Coercive , Collusive, Corrupt and/or Fraudulent practices in competingfor a contract;</li> </ul>				
		c) will declare a bidder ineligible to participate in current or future NBP tenders and contracts, either indefinitely or for a stated period of time, if it, at any time, determines that the bidder has engaged in Coercive, Collusive, Corrupt and/or Fraudulent practices in competing for, or in executing, an NBP contract.				
		3.2 Furthermore, bidders are hereby notified of the provision stated in clause 9.8 and clause 41.2 of the General Conditions of Contract (GCC).				
		3.3 Bidders/ suppliers / consultants shall sign the Integrity Pact as per the attachedformat.				
		3.4 Any communications between the bidder and NBP related to matters of allegedfraud or corruption must be made in writing.				
		3.5 By signing the Bid Form, the bidder represents that it is either the owner of theIntellectual Property Rights in the hardware, Software or Materials offered, orthat it has proper authorization and/or license from the owner of such rights. For the purpose of this clause, "Intellectual Property Rights" shall have the same meaning as set out in clause 1.1 (c) (xvii) of the GCC. Willful misrepresentation of these facts shall be considered a fraudulent practice in accordance with subject to the provisions of clauses 3.1 to 3.4 above and NBPmay take action against the bidder accordingly without prejudice to other remedies available to NBP.				



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4	Eligible Bidders	<ul> <li>4.1 A Relevant Bidder which has been declared ineligible previously by NBP or any other Government entity shall be ineligible to bid for any NBP contract duringthe time period determined by NBP, until they stand clear from all kind of legal restrictions and allegations</li> <li>4.2 Bidders shall provide such evidence of their continued eligibility satisfactorily to NBP, or as shall be reasonably requested by NBP.</li> </ul>		
5	Eligible Goods and Services	5.1 All Goods and related Services to be supplied under the Contract Agreement shall have their origin in eligible source countries.		
		5.2 For purposes of this clause, "origin" means the place where the goods are mined grown, or produced, or the place from which the related Services are supplied Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially recognized product results that is substantially different in basic characteristics or in purpose or utility from its components.		
6	Qualification of the Bidder	<ul><li>5.3 The origin of Goods and Services is distinct from the nationality of a bidder.</li><li>6.1 By submission of documentary evidence in its bid, the bidder must establish NBP's satisfaction that:</li></ul>		
		a) It has the financial, technical, and production / servicing capability necessary to undertake and successfully conclude the contract, meeting the qualification criteria specified in the BDS, and having a successful performance history. If a pre-qualification process has been undertaken for the contract(s) for which these bidding documents have been issued, the bidder shall, as part of its bid update any information submitted withits application for pre-qualification;		
		(For the purposes of establishing a bidder's qualifications, and unless stated to the contrary in the BDS, the experience and / or resources of anysubcontractor will not contribute to the bidder's qualifications; only thoseof a joint venture partner will be considered.		
		b) in the case of a bidder, for a specific project, offering to supply key goodsand components that it does not manufacture or otherwise produce itself, the bidder shall provide written evidence of due authorization by the manufacturer or producer authorizing the bidder to supply those components in Pakistan, as identified in the BDS under the Contract Agreement. This will be accomplished by submission of Manufacturer's Authorization Forms, as indicated in the section entitled Sample Forms; and		
		c) in the case of a bidder not undertaking business within Pakistan, the bidder is of will be (if awarded the contract) represented by an agent in Pakistanwho is equipped and able to carry out maintenance, technical support, training, and repair obligations prescribed in the GCC and SCC, and/or Technica Requirements, on behalf of the bidder.		
		6.2 Bids submitted by a joint venture of two or more bidders/companies /partnership firms as partners shall also comply with the following requirements:		
		<ul> <li>a) the bid shall be duly signed by all the collaborating partners forming a joint venture so as to be legally binding on all partners;</li> </ul>		
		<li>one of the partners shall be nominated as being in charge, and this nomination shall be evidenced by submitting a power of attorney signed by legally authorized signatories of all the partners;</li>		
		c) the partner in charge shall be authorized to incur liabilities and received instructions for and on behalf of any and all partners of the joint venture, and the entire execution of the Contract undertaken with the partner in charge Agreement, including payment, shall be		
		<ul> <li>the partner or combination of partners responsible for a specific component(s)     of the specific project must meet the relevant minimum qualification criteria     for that component;</li> </ul>		
		<ul> <li>a bidder/partnership firm/company may submit bids either as a single bidder on its/his/her own or as a partner in a joint venture. Furthermore, a bidder/partnership firm/company which is a bidder, whether as a single bidder or as a partner in a joint venture, cannot be a subcontractor in otherbids, except for the supply of commercially available hardware or software manufactured or produced by the bidder/partnership firm/company, as well as purely incidental services such as</li> </ul>		





		installation/configuration, routine training, and ongoing maintenance/support. If the BDS for ITB clause 6.1 (a) allows the qualification of subcontractors nominated for certain components to be taken into account in assessing the bidder's overall qualifications, any subcontractor so nominated by any bidder is automatically disqualified from being a bidder itself or a partner in a joint venture. Noncompliance may result in the rejection of all bids in which the culprit bidder/partnership firm/company participates as bidder or as partner in a joint venture. As long as a bidder/partnership firm/company is in compliance with these provisions, or is unaffected by them for not participating as a bidder or as partner in a joint venture, it may be proposed as a subcontractor in any number of bids. If the BDS for ITB clause 28.1permits the submission of bids for subsystems or slices, then the provisions of this clause 6.2 (e) apply only to bids for the same subsystem(s), or slice(s);
		f) all partners of the joint venture shall be liable jointly and severally for theexecution of the contract in accordance with the contract terms, and a statement to this effect shall be included in the authorization mentioned under ITB clause 6.2 (b) above, in the bid and the Contract Agreement (incase of a successful bid).
		6.3 If a bidder intends to subcontract major items of supply or services, it shall include in the bid details the name and nationality of the proposed Subcontractor, including vendors for each of those items. The bidder shall be responsible to ensure that the proposed Subcontractor(s) complies with the requirements of ITB clause 4, and that any Goods or Services components of the concerned project to be provided by the Subcontractor comply with the requirements of ITB clause 5 and the related evidence required by ITB clause 13.1 (f) (ii) is submitted. Bidders are free to list more than one Subcontractor against each item. Quoted rates and prices will be deemed to apply whicheverSubcontractor is appointed by the bidder and any adjustment of the rates or prices shall not be permitted. NBP reserves the right to delete any proposed Subcontractor from the list provided by the bidder. Subsequent additions and deletions from the list of approved Subcontractors shall be performed in accordance with GCC clause 20 (as revised in the SCC, if applicable). For thepurposes of these Bidding Documents, a Subcontractor is any vendor or service provider with whom the bidder contracts for the supply or execution of any part of the specific project to be provided by the bidder under the Contract Agreement (such as the supply of major hardware, Software, or other components of the required information technologies specified, or the performance of related Services, e.g., software development, transportation, installation, customization, integration, commissioning, training, technicalsupport, maintenance, repair, etc.).
7	Cost of Bidding	7.1 The bidder shall bear all costs associated with the preparation and submissionof its bid, and NBP shall not be responsible or liable for those costs under anycircumstances.
8	Site Visit	<ul> <li>8.1 The bidder may wish to visit and examine the site or sites of the concerned project and obtain for itself, at its own responsibility and risk, all informationthat may be necessary for preparing the bid and entering into the Contract Agreement. The costs of visiting the site or sites (all over the Pakistan) shall be at the bidder's own expense.</li> <li>8.2 NBP will arrange for the bidder, its personnel or agents to access the relevantsite or sites, provided that the bidder notifies NBP about a proposed visit at least fourteen (14) Days before the same.</li> </ul>
		8.3 No site visits shall be arranged or scheduled after the deadline for the submission of the bids and prior to the award of contract.

## **B.** The Bidding Documents

9	Content of Bidding	9.1 The bidding documents are listed below and should be read in conjunction		
	Documents	with <b>Sections</b> attached a	with <b>Sections</b> attached and any addenda issued in accordance with ITB clause	
		11:	11:	
		Invitation for Bids		
		Section-I	Invitations for Bids (IFB)	
		Section-II Instructions to Bidders (ITB)		
		Section-III	Bid Data Sheet (BDS)	
		Section-IV	General Conditions of Contract (GCC)	
		Section-V	Special Conditions of Contract (SCC)	



		Section-VI	Technical Requirements	
		Section-VII	Evaluation Criteria	
		Section-VIII	Bill of Quantity	
		Section-IX	Payment Terms & Conditions	
		Section-X	Delivery Schedule	
		Section-XI	Sample Forms	
		and other information in to furnish all information bid not substantially res	examine all instructions, forms, terms, specifications, the Bidding Document and attached <b>Sections</b> . Failure in required by the Bidding Documents or to submit a ponsive to the Bidding Documents in every respect it is and may result in the rejection of the bid.	
10	Clarification of Bidding Documents and Pre-bid Meetings	<ul> <li>10.1 Any interested bidder requiring any clarification(s) in respect of the bidding documents may notify NBP in writing at the address indicated in the BDS. NBP will respond to any request for clarification provided they are received at least seven (07) calendar days prior to the date of opening of bid.</li> <li>10.2 Copies of the procuring agency's response will be forwarded to all the bidders including a description of the enquiry, but without disclosing the identity of its/their initiator(s).</li> </ul>		
11	Amendment of Bidding Documents	11.1 At any time prior to the deadline for submission of bids, NBP may, for any reason, amend the Bidding Documents. Subsequent amendments on the samesubject shall modify or replace the earlier ones.		
		11.2 Amendments shall be provided in the form of an addenda to the bidding documents. The amendments shall be sent in writing to all prospective bidderswho received the Bidding Documents from NBP. The addenda shall be binding on bidders. Bidders are required to immediately acknowledge receipt of any such addenda. It shall be assumed that the amendments contained in such addenda have been duly taken into account by the bidder before submitting the bid.		
		the amendment(s) into accordance with Rule 27	te prospective bidders with reasonable time to take account while preparing their bids, NBP may, in 7 of the Public Procurement Rules, 2004, extend the sion of bids, in which case, NBP shall notify all bidders ed deadline.	

## C. Preparation of Bids

12	Language of Bid	12.1	The bid prepared by the bidder and all correspondence and documents
			related to the bid exchanged by the bidder and NBP shall be written in the
			language specified in the BDS. Any printed literature furnished by the bidder
			as part of its bid may be written in another language, as long as such
			literature is accompanied by a translation in the language specified in the
			BDS, in which case, for the purpose of interpretation of the bid, the
			translation shall govern.





13	Documents Comprising	13.1 TI	ne bid submitted by the bidder shall comprise of:
	the Bid	a)	Technical bids are in separate envelopes with clear relevant markings. Technical bid will consist of the bidder's complete profile, complete offer, compliance sheet in given format, relevant technical brochures; key highlights of product/Solution offered and allied details. Required information in technical proposal is mentioned in Section-I, II, III, IV, V, VI, VII, X, XI and any other attachments/documentary evidences.
		b)	A Bid Form duly completed and signed by a person or persons duly authorized to bind the bidder to the Contract Agreement.
		c)	Financial bid will consist of BOQ Section-VIII, Payment Terms & Conditions Section-IX and Bid Security Payment Order sealed all price schedules duly completed in accordance with ITB clauses 14, 15, and 18 and be signed by a person or persons duly authorized to bind the bidder to the Contract Agreement. Financial bids of bidders whose technical bids are found to be substantially responsive, technically qualified, and compliant with the given specifications and allied requirement will be opened on an announced date.
		d)	Bid security furnished in accordance with ITB clause 17. It must be enclosed in a separate envelop along with the financial bid and the technical bid.
		e)	In case the bidder is a company, a resolution of the board of directors passed in accordance with the articles of association of the company authorizing specific officers to sign on behalf of the bidder; in case the



		bidder is a partnership firm, a partners resolution passed in accordance with the partnership deed authorizing a partner or partners to sign on behalf of the bidder; in case the bidder is a sole proprietorship, a declaration of sole proprietorship and confirmation that the sole proprietor shall sign as the bidder; and in case the bidders have formed a joint venture, then a letter confirming the formation of the joint ventureand authorizing the lead bidder's representative to sign on behalf of the bidders in the joint venture. The above resolutions/letters/declarations should authorize the signatory of the bid to commit the bidder, in accordance with ITB clause 19.2;	
		f) Attachments:	
		i) Bidder's qualifications should be set out as per the attached criterion mentioned in Section-I: Mandatory Requirements for Bidders and Vendors Eligibility/ Selection Criteria. (ii) Documentary evidence establishing to NBP's satisfaction, and in accordance with ITB clause 6, that the bidder is qualified to perform the contract if its bid is accepted. In case of pre- qualification of bidders having been undertaken, and in pursuance of ITB clause 6.1(a), the bidder must provide evidence on any changes in the information submitted as the basis for pre-qualification or if therehas been no change at all in the said information, a statement to thiseffect;	
		<ul> <li>Relevant business and service partnership certificates and manufacturer's authorizations specified as required in the BDS for ITB Clause 6.1 (b);</li> </ul>	
14	Bid Prices	14.1 The prices of goods and components of a system shall be clearly andindividually specified	
		a) Goods supplied from outside the country where NBP is based:	
		Unless otherwise specified in the BDS, the prices shall be quoted on a FOR basis with delivery at NBP Head Office Karachi and shall beinclusive of all taxes, stamp duty, duties, levies, sales or other similar taxand fees imposed in the country where NBP is based. In quoting the price, the bidder shall be free to use transportation through carriers registered in any eligible countries. Similarly, the bidder may obtain insurance services from any eligible source country.	
		b) Locally supplied Goods:	
		Unit prices of goods offered from within the country where NBP is based, shall be quoted on an EXW (ex-factory, ex works, ex warehouse or off-the-shelf, as applicable) basis, and shall be inclusive of all duties, levies, fees, stamp duties, taxes, sales and other similar taxes incurred until delivery of the Goods. Insurance charges shall be for the account of the bidder	
		c) Additional charges:	
		All inland transportation charges must be included in prices quoted for goods referred to in Clause 14(a) and (b) above. Any additional costs of any support, service level agreement or license cost as required must also be quoted separately along with its justification and rationale.	
15	Bid Currencies and Prices	15.1 Unless otherwise specified in the BDS, prices quoted by the bidder shall be fixed during the bidder's performance of the contract and shall not be subject to increases on any account. Submitted bids that are subject to price adjustment will be rejected.	
		15.2 The bidder may quote its prices for all Information Technologies, associated Goods, and Services to be supplied from outside Pakistan entirely in the currency or currencies approved by NBP. If the bidder wishes to be paid in a combination of different currencies, it must quote unit prices accordingly, but no more than three foreign currencies may be used.	
		15.3 Unless specified otherwise in the BDS, the bidder shall express its prices for such information technologies, associated goods, and services to be supplied locally (i.e., from within Pakistan) in the currency of Pakistan.	





16	Documents Establishing
	the Conformity of the
	Solution to the Bidding
	Documents

16.1 Pursuant to ITB clause 13.1 (f), the bidder shall furnish, as part of its bid, documents establishing the conformity to the Bidding Documents of the particular project that the bidder proposes to bid for.

- 16.2 The documentary evidence of conformity of the concerned project to the Bidding Documents shall be in the form of written descriptions, literature, diagrams, certifications, and client references, including:
  - a) the bidder's technical bid, i.e., a detailed description of the bidder's proposed technical solution conforming in all material aspects with the Technical Requirements and other parts of these Bidding Documents, overall as well as with regard to the essential technical and performance characteristics of each component making up the proposed solution;
  - b) The bidder shall submit an item-by-item commentary on the bidder's compliance with NBP's Technical Requirements in accordance with the format of **Section-VI**: Technical Requirement Sheet, demonstrating substantial responsiveness of the proposal offered to those requirements. In demonstrating responsiveness, the commentary shall include explicit cross references to the relevant pages in the supporting materials included in the bid. Whenever a discrepancy arises between the item-by-item commentary and any catalogues, technical specifications, supporting documents or other preprinted materials submitted with the bid, the item-by-item commentary shall prevail;
  - c) A Preliminary Project Plan describing, among other things, the methods by which the bidder will carry out its overall management and coordination responsibilities if awarded the contract and other resources the bidder proposes to use. The project plan should include a detailed contract implementation schedule in bar chart form, showing the estimated duration, sequence, and interrelationship of key activities needed to complete the Contract Agreement. The Preliminary Project Plan must also address any other topics specified in the BDS. In addition, the Preliminary Project Plan should state the bidder's assessment of what it expects from NBP and any other party involved in the implementation of the project to provide during implementation and how the bidder proposesto coordinate the activities of all the parties involved;
  - d) A written confirmation that the bidder accepts responsibility for the successful integration and inter-operability of all components of the project as required by the Bidding Documents.
- 16.3 For the purposes of the commentary to be furnished pursuant to ITB clause 16.2 (b), the bidder shall note that references to brand names or model numbers or national or proprietary standards designated by NBP in its Technical Requirements are intended to be descriptive and not restrictive. Except where explicitly prohibited in the BDS for specific items or standards, the bidder may substitute alternative brand/model names or standards in its bid, provided that it demonstrates to NBP's satisfaction that the use of the substitute(s) will result in the performance substantially equivalent to or betterthan that specified in the Technical Requirements.



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17	Bid Security	17.1 Unless otherwise specified in the BDS, the bidder shall furnish, as part of its bid, a bid security in the amount stipulated in the BDS. It is mandatory to enclose the bid security in a separate envelop along with the financial proposal. Bids not following the aforementioned format will be rejected.
		17.2 The bid security shall;
		<ul> <li>a) at the bidder's option, be in the form of either a certified cheque, letter ofcredit, or a bank guarantee from a banking institution;</li> </ul>
		b) be issued by a reputable institution in Pakistan selected by the bidder;
		<ul> <li>be substantially in accordance with one of the forms of bid security included in Section VII: Sample Forms or other form approved by NBP prior to bid submission;</li> </ul>
		<ul> <li>d) be payable promptly upon written demand by NBP in case any of the conditions listed in ITB clause 17.7 are invoked;</li> </ul>
		e) be submitted in its original form, as copies shall not be accepted;
		f) remain valid for a period of at least 90-days and maximum 300-days beyond any extended period of bid validity subsequently requested pursuant to ITB clause 18.2.
		17.3 The bid security of a joint venture shall be issued in the name of the joint venture submitting the bid and shall list all partners of the joint venture.
		17.4 Any bid not accompanied by a substantially acceptable bid security in accordance with ITB clauses 17.2 and 17.3, shall be rejected by NBP as non-



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		responsive.
		17.5 The bid security of the successful bidder will be returned when the successful bidder has signed the Contract Agreement and furnished the required performance security.
		17.6 The bid security may be forfeited:
		<ul> <li>a) if a bidder: (i) withdraws its bid during the period of bid validity specified by the bidder on the Bid Form, except as provided in ITB clause 23.3</li> </ul>
		b) in the case of a successful bidder, if the bidder fails to: (i) sign the Contract Agreement in accordance with ITB clause 35; or (ii) Furnish performance security in accordance with ITB clause 36.
18	Period of Validity of Bids	18.1 Bids shall remain valid, at a minimum, for the period specified in the BDS after the deadline date for bid submission prescribed by NBP. A bid valid for a shorter period shall be rejected by NBP as non-responsive. Bidders are responsible for adjusting the dates in the BDS in accordance with any extensions to the deadline date of bid submission pursuant to ITB clause 21.2.
		18.2 In exceptional circumstances, prior to expiry of the bid validity period, NBP may request the bidders to extend the period of validity for a specified additional period. The request and the responses to the request shall be madein writing. A bidder may refuse the request without forfeiting its bid security. A bidder agreeing to the request will not permitted to modify its bid, but willbe required to extend the validity of its bid security correspondingly, pursuantto ITB clause 17.2 (f).
19	Format and Signing of Bid	19.1 The bidder shall prepare an original and the number of copies/sets of the technical and financial bids specified in the BDS, clearly marking each one as "TECHNICAL PROPOSAL" "FINIANICAL PRPOSAL," "COPY NO. 1" etc., as appropriate. In the event of any discrepancy between them, the original shall govern. The bidder shall also enclose a bid security in the manner prescribed in ITB clause 17.
		19.2 The original and copies of the bid, each consisting of the documents listed in ITB clause 13.1, shall be typed or written in indelible ink and shall be signed by a person or persons duly authorized to sign on behalf of the bidder. The authorization must be in writing and must be included in the bid pursuant to ITB Clause 13.1 (e). The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the bid, except for un-amended printed literature, shall be initialed by the personor persons signing the bid.
		19.3 The bid shall contain no interlineations, erasures, or overwriting, except to correct errors made by the bidder, in which case such corrections shall be initialed by the person or persons signing the bid.
		19.4 The bidder shall furnish in the Bid Form (a sample of which is provided in the Sample Forms Section of the Bidding Documents) information regarding commissions or gratuities, if any, paid or to be paid to agents in relation to this procurement and the execution of the Contract Agreement, should the bidder be successful.





# D. Submission of Bids

20	Sealing and Marking of bids	20.1 The bidder shall sign and seal the original and each copy of the bid in separate envelopes, duly marking the envelopes as "TECHNICAL PROPOSAL," and "FINIANICAL PRPOSAL, and "COPY NO. 1" etc. along with two CDs of the complete technical bid in the sealed envelope containing the technical bid. Similarly, one CD of the complete financial bid should be submitted in the sealed envelope containing the financial bid only. The bids and the CDs must be clearly labelled. The CDs must be in writing protected (in PDF, WORD or Excel format). The bidder shall also enclose a bid security in the manner prescribed in ITB clause 17. The bidder must take due care in strictly adhering to the above. Any deviation from the given instruction will lead to rejection of the bid.
		20.2 There shall be inner envelopes clearly marked as TECHNICAL PROPOSALand FINIANICAL PROPOSAL. They shall further be enclosed in an outer envelope. The outer envelope shall:
		a) be addressed to NBP at the address given in the BDS; and;
		b) bear the project name indicated in the BDS for ITB clause 2.1, the





		Invitation for Bid title and number, and the contract name, as indicated inthe BDS for ITB clause 1.2, with the statement "DO NOT OPEN BEFORE [time and date]," The time and date to be filled in must concurwith the time and date specified in the BDS for ITB clause 24.1
		20.3 The inner envelopes shall also indicate the name and address of the bidder sothat the bid can be returned unopened in case it is declared "late."
21	Deadline for submission	<ul> <li>20.4 If the outer envelope is not sealed and marked as required by ITB clause 20.2 above, NBP shall assume no responsibility for the bid's misplacement or premature opening. If the outer envelope discloses the bidder's identity, NBP shall not guarantee the anonymity of the bid submission. However, this disclosure will not constitute grounds for bid rejection.</li> <li>20.5 Bids must be received by NBP at the address specified in the BDS for ITB</li> </ul>
	of Bids	clause 20.2 no later than the date and time intimated by NBP 20.6 NBP may extend this deadline for submission of bids by amending the
		bidding documents in accordance with ITB clause 11.3, in which case all rights and obligations of NBP and the bidders will thereafter be subject to the deadline as extended.
22	Late Bids	22.1Any bid received by NBP after the bid submission deadline prescribed by NBP in the BDS for ITB clause 21, will be rejected and returned unopened to the bidder.
23	Modification or Withdrawal of Bids	23.1 The bidder may modify or withdraw its bid after submission, provided that written notice of the modification or withdrawal is received by NBP prior to the deadline prescribed for bid submission.
		23.2 Modifications by the bidder shall be prepared, sealed, marked, and dispatchedas follows:
		a) The bidder shall provide an original and the number of copies specified in the BDS for ITB clause 19.1 of any modifications to its bid, clearly identified as such, in two inner envelopes duly marked "BID MODIFICATIONS - ORIGINAL" and "BID MODIFICATIONS – COPY." The inner envelopes shall be sealed in an outer envelope, whichshall be duly marked "Bid Modifications."
		b) Other provisions concerning the marking and dispatch of bid modifications shall be in accordance with ITB clauses 20.2, 20.3, and 20.4
		23.3 A bidder wishing to withdraw its bid shall notify NBP in writing prior to the deadline prescribed for bid submission. A withdrawal notice may also be sent by electronic means such as fax or e-mail, but it must be followed by a signed confirmation copy, postmarked no later than the deadline for submission of bids. The notice of withdrawal shall:
		<ul> <li>a) be addressed to NBP at the address mentioned in the BDS for ITB clause 20.2 (a); and</li> </ul>
		b) bear the contract name, the IFB title and IFB number, and the words "Bid Withdrawal Notice." Bid withdrawal notices received after the bid submission deadline will be ignored, and the submitted bid shall be deemed to be a validly submitted bid.
		23.4 No bid may be withdrawn in the interval between the bid submission deadline and the expiration of the bid validity period specified in ITB clause 18. Withdrawal of a bid during this interval may result in the forfeiture ofthe bidder's bid security, pursuant to ITB clause 17.7.

# E. Bid Opening and Evaluation



24	Opening of Bids by NBP	24.1 NBP shall open all technical bids for all packages, excluding withdrawals, in public, in the presence of bidders' representatives who choose to attend, at the time, on the date and at the place specified in the BDS. Bidders' representatives shall sign a register as proof of their attendance.
		24.2 Envelopes marked as withdrawals shall be opened and read out first, and the inner envelope(s) of the corresponding bid as well as the inner envelope(s), ifany, marked as modifications for the same bid, shall not be opened. No withdrawal shall be permitted unless the corresponding withdrawal notice is read out at bid opening. Envelopes marked as modifications shall be read outand opened together with the corresponding bid.
		24.3 Financial bids shall be opened one at a time. The following details shall be read out:



		a) Unit Price; and
		b) Bid Amount
		24.4 NBP shall prepare minutes of the bid opening, including the information disclosed to those present in accordance with ITB clause 24.3.
25	Clarification of Bids	25.1 During the bid evaluation, NBP may, at its discretion, ask a bidder for a clarification of its bid. The request for clarification and the response shall be in writing, and no change in the price or substance of the bid shall be sought, offered, or permitted.
26	Preliminary Examination	26.1 NBP shall examine the technical bids to determine whether:
		i) they are complete in all respects;
		ii) the documents have been properly signed; and
		iii) whether the bids are generally in order.
		26.2 In case of a pre-qualification process having been undertaken for the contract(s) for which these Bidding Documents have been issued, NBP shall ensure that each bid is from a pre-qualified bidder, and in the case of a joint venture, the partners and structure of the joint venture are unchanged from those in the pre-qualification. Bidder's profile, technical compliance, major and minor deviations from the given specifications, solution offered as and where applicable will be individually listed and duly evaluated.
		26.3 NBP may waive any minor formality, nonconformity, or irregularity in a bid that does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any bidder.
		26.4 Prior to the detailed evaluation, NBP shall determine whether each bid is of acceptable quality, complete, and substantially responsive to the Bidding Documents. For purposes of this determination, a substantially responsive bidis one that conforms to all the terms, conditions, and specifications of the Bidding Documents without material deviations, exceptions, objections, conditional ties, or reservations. A material deviation, exception, objection, conditionality, or reservation is one: (i) that limits in any substantial way, the scope, quality, or performance of the project; or (ii) is inconsistent with the Bidding Documents or limits in a substantial way, NBP's rights or the successful bidder's obligations under the Contract Agreement; or (iii) the acceptance of which would unfairly affect the competitive position of other bidders who have submitted substantially responsive bids.
		26.5 If a bid is not substantially responsive, it shall be rejected by NBP and may not subsequently be made responsive by the bidder by correction of the nonconformity. NBP's determination of bid responsiveness shall be based on the contents of the bid itself.
27	Conversion to Single Currency	27.1 For evaluation and comparison purposes, NBP shall convert all bid prices expressed in various currencies and amounts into a single currency specified in the BDS, using the selling rate prevailing on the date of opening of the bids intimated by NBP, as notified by the State Bank of Pakistan.
28	Evaluation Criteria	28.1 Bids for subsystems, or slices of the overall Information System will be accepted if specified in the BDS.
		28.2 The bid evaluation shall be carried out in accordance with the bid evaluationcriteria specified in Section-VII - Technical Evaluation Matrix".
29	Domestic Preference	<ul> <li>29.1 If indicated in the BDS, NBP shall grant a margin of preference for use of domestic Information Technologies and related Goods. Under this preference, for Goods supplied from outside Pakistan, the CIP (named place of destination) price shall be increased by the applicable import tariff (custom duties and other import taxes) or fifteen (15) percent, whichever is less. If duties vary from item to item within the bid, the appropriate tariff for each item shall apply. No preference shall be applied for any associated Services or works components of the bid.</li> <li>29.2 No margin of preference will be granted for any other price component, and bidders will not be permitted or required to modify the source of any</li> </ul>
		hardware, Software, related equipment, materials, products, or other Goods, as well as related Services after bid opening.





N	lational Bank of Pa	kistan Procurement for Data Center Core Switch - Colocation
30	Contacting NBP	30.1 From the time of bid opening to the time of the announcement of the successful bidder, if any bidder wishes to contact NBP on any matter related to the bid, itshould do so in writing.
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		30.2 If a bidder tries to directly influence NBP or otherwise interfere in the bid evaluation process and the decision to select a bidder as the successful bidder, its bid may be rejected.
31	Post Evaluation Criteria	31.1 NBP will determine at its own cost and to its satisfaction whether the bidder which is selected as having submitted the lowest evaluated bid is qualified to perform the Contract Agreement satisfactorily, in accordance with ITB clause 6. If a pre-qualification process was undertaken for the Contract Agreement and/or related agreements for which these Bidding Documents were issued, NBP will determine in the manner described above that no material changes have occurred after the pre-qualification that negatively affects the ability ofthe bidder which has submitted the lowest evaluated bid to perform the Contract.
		31.2 Pursuant to ITB clauses 6 and 16, the evaluation of the bidder's financial, technical, design, integration, customization, production, management, and support capabilities will be based on an examination of the documentary evidence of the bidder's qualifications, as well as other information which NBP deems necessary and appropriate. This evaluation may include visits or interviews with the bidder's clients referenced in its bid, site inspections, and any other measures. NBP may, at its discretion, also carry out tests to determine whether the performance or functionality of the solution offered meets those stated in the technical requirements before announcement of thesuccessful bidder.
		31.3 An affirmative post-qualification evaluation will be a prerequisite for selecting the lowest evaluated bidder. A negative evaluation will result in rejection of the bidder's bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation of that bidder's capabilities to perform satisfactorily.
32	Award Criteria	32.1 Subject to ITB clause 33, NBP shall award the contract to the bidder whose bid has been evaluated and determined to be substantially responsive and the lowest evaluated bid, provided further that the bidder has been determined tobe qualified to perform the contract satisfactorily, pursuant to ITB clause 31.
33	NBP's Right to Accept	33.1 NBP reserves the right to accept or reject any bid or to annul the bidding
	any Bid and to Reject any or all Bids	process and reject all bids at any time prior to the execution of the Contract Agreement with the successful bidder, without thereby incurring any liability to the bidders.
34	Notification of Award	34.1 Prior to the expiration of the period of bid validity, NBP shall notify the successful bidder in writing by registered letter, or by electronic means, including the PPRA and NBP websites, to be subsequently confirmed in writing by registered letter, that its bid has been accepted.
		34.2 The contract with the successful bidder shall come into force as follows:
		<ul> <li>a) where no formal signing of a contract is required, from the date the notice of the acceptance of the bid or purchase order has been given to the bidder whose bid has been accepted. Such notice of acceptance or purchase ordershall be issued within a reasonable time; or;</li> </ul>
		b) where the procuring agency requires signing of a written contract, from the date on which the signatures of both the procuring agency and the successful bidder we affixed to the written contract. Such affixing of signatures shall take place within a reasonable time.
		34.3 Provided that where the coming into force of a contract is contingent upon fulfilment of a certain condition or conditions, the contract shall take effect from the date whereon such fulfilment takes place. When the successful bidder furnishes the signed Contract Agreement between the bidder and the Purchaser and the performance security pursuant to ITB clause 37, NBP shall notify each unsuccessful bidder and will discharge their bid security.





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	35	Signing of Contract	35.1 At the same time as NBP notifies the successful bidder that its bid has been accepted, NBP shall negotiate and finalize a contract based on the form of contract attached hereto with the bidder which shall set out the understanding and agreement between the parties relating to the transaction/project. Ifrequired by the demands of the project and its legal implications, the bidder and NBP may enter into several contracts on different aspects of the transaction/project.	
			35.2 Following notification of the award of the contract, NBP and the successful	

# F. Post Evaluation Criteria and Award of Contract

		bidder shall sign and date the formal Contract Agreement as soon as practically possible. Provided, however, that NBP may in its discretion extend the date for signing the formal contract.
36	Performance Security	<ul> <li>36.1 The successful bidder shall furnish the performance security in accordance with the GCC, using the performance security bank guarantee form provided in the Bidding Documents or another form acceptable to NBP at the time of signing of the Contract Agreement.</li> <li>36.2 Failure of the successful bidder to comply with the requirements of ITB clause 35 or ITB clause 36.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security, in which event NBP may make the award to the next lowest evaluated bid submitted by a qualified bidder orcall for new bids.</li> </ul>



## 4) BID DATA SHEET - BDS (SECTION-III)

The following specific information relating to [Tender / Quotation for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION and procurement procedures that will be used shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions in the Bid DataSheet (BDS) shall prevail over to those mentioned in the ITB.

### A. General

ITB 1.1	Name of Purchaser: National Bank of Pakistan
ITB 1.1	Name of Contract/Project: Tender / Quotation for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION
ITB 5	NBP requires Tender / Quotation for Arrangements for PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION for the period of5 Years as per the requirements mentioned in Section-VI Technical Requirements attached separately with the bidding documents.
ITB 6.1 (a)	Qualification criteria/ requirements of bidders are attached as <b>Section-VI</b> : <u>Technical Requirements</u> .
ITB 6.1 (b)	Manufacturer's authorizations for all the products offered by the bidder on behalf of the manufacturer are required.
ITB 6.2 (c)	Bidders not undertaking business in Pakistan are not allowed.

## **B.** Preparation of Bids

Unless explicitly specified in the Technical Requirements section, the key passages of all accompanying printed literature in any other language must be translated into English.  ITB 13(a), (c), (e) & (f)  All bids must be accompanied with a bid security of not less than 0.5% of the total Bid Value, in currency of Pak Rupees. Bid security must be enclosed in a separate envelop Marked as "Bid Security". Bid security must be valid for at least 90-days and maximum 300-days from the bid submission date.  ITB 14  The prices for the goods, services and other items of the system are to be expressed and shall be defined and governed in accordance with the Public Procurement Rules 2004 and mentioned in detail in Section-IX: Payment Terms & Conditions.  Prices quoted by the bidder shall be fixed during the bidder's performance of the contract and shall not be subject to increases on any account. Bids submitted that are subject to price adjustment will be rejected.  ITB 15.1  Prices quoted by the bidder shall be fixed during the bidder's performance of the contract and shall not be subject to increases on any account.  ITB 15.2  Only single currency (Pakistani rupees) is allowed.  ITB 16.3  Not Applicable  ITB 17.1  All bids must be accompanied with a bid security of not less than 0.5% of the total Bid Value, in currency of Pak Rupees. Bid security must be enclosed in a separate envelop Marked as "Bid Security". Bid security must be valid for at least 90-days and maximum 300-days from the bid submission date.	b. Treparation of plus		
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		and maximum 300-days from the bid submission date.	
after the bid submission date.	ITB 18.1	The bid validity period shall be a valid for at least 90-days and maximum 300-days	
		after the bid submission date.	
ITB 19.1 One copy each of the Bid along with one original hard copy and electronic copy o	ITB 19.1	One copy each of the Bid along with one original hard copy and electronic copy of	
Bid on two write protected CDs clearly labeled and signed either in PDF or Word		Bid on two write protected CDs clearly labeled and signed either in PDF or Word	
format must be submitted. The electronic copy of the technical response (i.e. <b>Section</b>		format must be submitted. The electronic copy of the technical response (i.e. <b>Section</b> -	
VI: Technical Requirements) must be in MS Excel format.			

### C. Submission of Bids

ITB 20.2 (a)	The Address for Bid submission is:  The SVP / Divisional Head – Procurement Division, Logistics, Communications & Marketing Group, 3 <sup>rd</sup> Floor, National Bank of Pakistan, Head Office, I.I. Chandigarh Road, Karachi.
ITB 21.1	Bid Submission Date is

#### D. Bid Opening & Evaluation

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ITB 23	Modifications or withdrawal of Bids are not allowed	
ITB 24	Bidding will be conducted using the Public Procurement Rules, 2004 (i.e. 36 (b) Single Stage Two Envelop procedures).	
ITB 24.1	Time, date, and place for bid opening will be informed through Publication /advertisement available on NBP and PPRA websites.	
ITB 24.2	Not Applicable	
ITB 27.1	Payment terms and conditions are stated in Section-IX: Payment Terms & Conditions	





ITB 28.1 & 28.2	The evaluation of bids will be carried out as per the attached Section-VII: Evaluation Criteria
ITB 29.1	Not Applicable
ITB 35.1	Negotiation of prices shall not be allowed.

## 5) GENERAL CONDITIONS OF CONTRACT (SECTION-IV)

The General Conditions of Contract ("GCC") contained in this section are to be read in conjunction with the Special Conditions of Contract ("SCC") and conditions of the Contract Agreement (as defined herein below) which will be executed between NBP and the Supplier. The aforesaid GCC, SCC and the Contract Agreement shall form a complete document expressing all the rights and obligations of the parties; however, the Contract will be finalized in consultation with Supplier and Legal Department of NBP. The GCC must remain unaltered. Contract -specific information, deletions, extensions, and modifications to the GCC shall be introduced through the SCC and the Contract Agreement. In the event of any conflict between the terms of the GCC, the SCC and the Contract Agreement, the terms of the Contract Agreement shall prevail.



### A. Contract and Interpretation

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Definitions	1.1	The following terms shall be interpreted as indicated below.

- a) Contract elements:
  - (i) Deleted
  - (ii) "Contract Documents" means the documents specified in Article 1.1 (Contract Documents) of the form of contract agreement (including any amendments to these Documents).
  - (iii) "Contract Agreement" means the agreement entered into between NBP and the Supplier using the form of contract agreement contained in the sample forms section of the bidding documents and any modifications to this form agreed to by NBP and the Supplier, including any novation's, modifications or amendments thereto.
  - (iv) "GCC" mean the General Conditions of Contract.
  - (v) "SCC" means the Special Conditions of Contract.
  - (vi) "Technical Requirements" means the Technical Requirements section of the bidding documents.
  - (vii) "Implementation Schedule" means the Implementation Schedule sub-section of the Technical Requirements.
  - (viii) "Contract Price" means the price or prices stated in the Contract Agreement.
  - (ix) "Bidding Documents" refers to the collection of documents issued by NBP to instruct and inform potential Suppliers of the processes for bidding, selection of the winning bid, and contract formation, as well as the contractual conditions governing the relationship between NBPand the Supplier. The GCC, the SCC, the Technical Requirements, and all other documents included in the Bidding Documents reflect the procurement guidelines that NBP is obligated to follow during procurement and administration of the process for formalization of the Contract Agreement and its performance.

#### b) Entities;

- (i) "NBP" means the National Bank of Pakistan;.
- (ii) "Project Manager" means the person appointed by NBP in the manner provided in GCC Clause 18.1 (Project Manager) and named as such in the SCC to perform the duties delegated by NBP.
- (iii) "Supplier" means the person(s) whose bid to perform the contract hasbeen accepted by NBP and is named as such in the Contract Agreement.
- (iv) "Supplier's Representative" means any person nominated by the Supplier and named as such in the Contract Agreement and approved by NBP in the manner provided in GCC Clause 18.2 (Supplier's Representative) to perform the duties delegated by the Supplier in connection with the performance of the Contract Agreement by the Supplier.
- (v) "Subcontractor," including vendors, means any person to whom any of the obligations of the Supplier, including preparation of any design or supply of any Information Technologies or other Goods or Services, is subcontracted directly or indirectly by the Supplier.
- c) Scope
  - (i) "Turnkey Solution" A turnkey solution is a type of system built





end-to-end for a customer that can be easily implemented into acurrent business process, National Bank of Pakistan intends to procure "End to

End MasterCard Debit Card Issuance, personalization & Hosting Solution"

- (ii) "Solution" also called the "System" means all the Information Technologies, Materials, and other Goods to be supplied, installed, integrated, and made operational, together with the MasterCard issuance & other Services to be carried out by the Supplier under the Contract. For the avoidance of any doubt the term "System" includes any Subsystem.
- (iii) "Subsystem" means any subset of the System identified as such in the Contract Agreement that may be supplied, installed, tested, and commissioned individually before commissioning of the entire System & Turnkey solution for MasterCard.
- (iv) "Information Technologies" means all information processing and communications-related hardware, Software, supplies, and consumable items that the Supplier is required to supply and install under the Contract Agreement.
- (v) "Goods" means all equipment, machinery, furnishings, Plastic, stationary, Materials, and other tangible items that the Supplier is required to supply or supply and install under the Contract Agreement, including, without limitation, the Information Technologies and Materials.
- (vi) "Services" means all technical, logistical, management, and any other Services to be provided by the Supplier under the Contract Agreement to supply, install, customize, integrate, and make the System operational. Such Services may include, but are not restricted to, activity management and quality assurance, design, development, customization, documentation, transportation, insurance, inspection, expediting, site preparation, installation, integration, training, data migration, pre -commissioning, commissioning, maintenance, and technical support.
- (vii) "Project Plan" means the document to be developed by the Supplier and approved by NBP, pursuant to GCC clause 19, based on the requirements of the Contract Agreement and the Preliminary Project Plan included in the Supplier's bid. The "Finalized Project Plan" is the version of the Project Plan approved by NBP, in accordance with GCC clause 19.2. Should the Project Plan conflict with the Contract Agreement in any way, the relevant provisions of the Contract Agreement, including any amendments, shall prevail.
- (viii) "Software" means that part of the System which are instructions that cause information processing Subsystems to perform in a specific manner or execute specific operations.
- (ix) "System Software" means Software that provides the operating and management instructions for the underlying hardware and other components, and is identified as such in the Contract Agreement and such other Software as the parties may agree in writing to be Systems Software. Such System Software includes, but is not restricted to, micro-code embedded in hardware (i.e., "firmware"), operating systems, communications, system and network management, and utility software.
- (x) "General-Purpose Software" means Software that supports general-purpose office and software development activities and is identified as such in the Contract Agreement and such other Software as the parties may agree in writing to be General-Purpose Software. Such General-Purpose Software may include, but is not restricted to, word processing, spreadsheet, generic database management, and application development software.
- (xi) "Application Software" means Software formulated to perform specific business or technical functions and interface with the



business or technical users of the System and is identified as such in the Contract Agreement and such other Software as the parties may agree in writing to be Application Software.

- (xii) "Standard Software" means Software identified as such in the Contract Agreement and such other Software as the parties may agreein writing to be Standard Software.
- (xiii) "Custom Software" means Software identified as such in the Contract Agreement and such other Software as the parties may agreein writing to be Custom Software.
- (xiv) "Source Code" means the database structures, dictionaries, definitions, program source files, and any other symbolic representations necessary for the compilation, execution, and subsequent maintenance of the Software (typically, but not exclusively, required for Custom Software).
- (xv) "Materials" means all documentation in printed or printable form and all instructional and informational aides in any form (including audio,video, and text) and on any medium, provided to NBP under the Contract Agreement.
- (xvi) "Standard Materials" means all Materials not specified as Custom Materials.
- (xvii) "Custom Materials" means Materials developed by the Supplier i.e. Cards Plastic, Stationary etc. under the Contract Agreement and identified as such in the Contract Agreement or any related agreementbetween the parties (if any) and such other Materials as the parties may agree in writing to be Custom Materials. Custom Materials includes Materials created from Standard Materials.
- (xviii) "Intellectual Property Rights" means any and all copyright, trademark, patent, and other intellectual and proprietary rights, title and interests worldwide, whether vested, contingent, or future, including without limitation, all economic rights and all exclusive rights to reproduce, fix, adapt, modify, translate, create derivative works, extract or re-utilize data, manufacture, introduce into circulation, publish, distribute, sell, license, sublicense, transfer, rent, lease, transmit or provide electronic access, broadcast, display, enterinto computer memory, or otherwise use any portion or copy, in whole or in part, in any form, directly or indirectly, or to authorize orassign others to do so.
- (xix) "Supplier's Equipment" means all equipment, tools, apparatus, or things of every kind required in or for installation, completion and maintenance of the System that are to be provided by the Supplier, excluding the Information Technologies, or other items forming part of the System.

#### d) Activities

- (i) "Delivery" means the transfer of the Goods from the Supplier to NBP in accordance with the current edition Incoterms specified in the Contract Agreement. "Incoterms" means international commercial terms published by <u>International Chamber of Commerce</u> (ICC).
- (ii) "Installation" means that the System or a Subsystem, as specified in the Contract, is ready for Commissioning as provided in GCC clause 26 (Installation).
- (iii) "Pre-commissioning" means the testing, checking, and any other required activity that may be specified in the Technical Requirements that are to be carried out by the Supplier in preparation for Commissioning of the System as provided in GCC clause 26 (Installation).
- (iv) "Commissioning" means operation of the System or any Subsystem by the Supplier following Installation, which is to be carried out by the Supplier as provided in GCC clause 27.1 (Commissioning), for the purpose of carrying out Operational Acceptance Test(s).
- (v) "Operational Acceptance Tests" means the tests specified in the



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)	National Bank of Pak	istan Procurement for Data Center Core Switch - Colocation
		Technical Requirements and the Finalized Project Plan to be carried out to ascertain whether the System, or a specified Subsystem, is able to attain the functional and performance requirements specified in the Technical Requirements and the Finalized Project Plan, in accordance with the provisions of GCC clause 27.2 (Operational Acceptance Test).
		(vi) "Operational Acceptance" means the acceptance by NBP of the System (or any Subsystem(s) where the Contract Agreement provides for acceptance of the System in parts), in accordance with GCC clause 27.3 (Operational Acceptance).
		e) Place and Time
		(i) "Pakistan" is the country named in the SCC.
		(ii) "Supplier's Country" is the country in which the Supplier is legally organized, as named in the Contract Agreement.
		(iii) "Project Site(s)" means the place(s) specified in the SCC and /or the Contract Agreement for the Card Issuance and personalization & supply and installation of the System.
		(iv) "Eligible Country" shall mean any country except Israel, a country subject to sanctions of the United Nations and any country subject totrade and commercial restrictions by the Federal Government of Pakistan.
		(v) "Day" means a calendar day of the Gregorian Calendar.
		(vi) "Week" means seven (7) consecutive Days, beginning on the first Day of the week as is customary in Pakistan.
		(vii) "Month" means a calendar month of the Gregorian
		Calendar.(viii)"Year" means twelve (12) consecutive Months.
		(x) "Contract Period" is the tenor of the Contract Agreement.
		(xi) "Defect Liability Period" (also referred to as the "Warranty Period") means the period of validity of the warranties given by the Supplier commencing on the date of the Operational Acceptance certificate ofthe System or Subsystem(s), during which the Supplier is responsible for defects with respect to the System (or the relevant Subsystem(s)) as provided in GCC clause 29 (Defect Liability).
		(xii) "Post-Warranty Services Period" means the number of years defined in the SCC (if any), following the expiration of the Warranty Period during which the Supplier may be obligated to provide Software licenses, maintenance, and/or technical support services for the System, either under the Contract Agreement or under separate contract(s).
		(xiii) "The Coverage Period" mean the Days of the Week and the hours of those Days during which maintenance, operational, and/or technical support services (if any) must be available.
2	Contract Documents	2.1 All documents forming part of the Contract Agreement (and all parts of thesedocuments) are intended to be correlative, complementary, and mutually explanatory. The Contract Agreement shall be read as a whole along with theGCC and the SCC.





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•	3	Interpretation	3.1 Language
			3.2 All Contract Documents, all correspondence, and communications to be given shall be written in the language specified in the SCC, and the Contract Agreement shall be construed and interpreted in accordance with that language.
			3.3 If any of the Contract Documents, correspondence, or communications are prepared in any language other than the governing language under GCC clause 3.1.1 above, the translation of such documents, correspondence, or communications shall prevail in matters of interpretation. The originating party shall bear the costs and risks of such translation, with respect to such documents, correspondence, and communications
			3.4 Singular and Plural The singular shall include the plural and the plural shall include the singular, except where the context requires otherwise.
			3.5 Headings The headings and marginal notes in the GCC are included for ease of reference and shall neither constitute a part of the Contract nor affect its interpretation.
			3.6 Persons: Words importing persons or parties shall include individuals, firms, companies, corporations, and government entities.
			3.7 Entire Agreement: The Contract Agreement shall constitute the entire agreement between NBP and the Supplier, when executed, with respect to the
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subject matter of The Contract Agreement and shall supersede all communications, negotiations, and agreements (whether written or oral) of theparties with respect to the subject matter of the Contract Agreement made prior to the date of Contract Agreement, unless such communications, negotiations and agreements are expressly incorporated into the Contract Agreement.

- 3.8 Amendment: No amendment or other variation of the Contract Agreement shall be effective unless it is in writing, is dated, expressly refers to the Contract Agreement, and is signed by a duly authorized representative of each party to the Contract Agreement.
- 3.9 Independent Supplier: The Supplier shall be an independent contractor performing the Contract Agreement. The Contract Agreement does not create any agency, partnership, joint venture, or other joint relationship between theparties to the Contract Agreement. Subject to the provisions of the Contract Agreement, the Supplier shall be solely responsible for the manner in which the Contract Agreement is performed. All employees, representatives, or Subcontractors engaged by the Supplier in connection with the performance of the Contract Agreement shall be under the complete control of the Supplierand shall not be deemed to be employees of NBP, and nothing contained in the Contract Agreement or in any subcontract awarded by the Supplier shall be construed to create any contractual relationship between any such employees, representatives, or Subcontractors and NBP.
- 3.10 Joint Venture or Consortium: If the Supplier is a joint venture or consortium of two or more persons, all such firms shall jointly and severally be bound to NBP for the fulfillment of the provisions of the Contract Agreement and shall designate one of such persons to act as a leader with authority to bind the joint venture or consortium. The composition or constitution of the joint venture orconsortium shall not be altered without the prior consent of NBP.
- 3.11 Non-waiver: Subject to GCC clause 3.9.2 below, no relaxation, forbearance, delay, or indulgence by either party in enforcing any of the terms and conditions of the Contract Agreement or the granting of time by either party to the other shall prejudice, affect, or restrict the rights of that party under the Contract Agreement, nor shall any waiver by either party of any breach of Contract Agreement operate as waiver of any subsequent or continuing breachof Contract Agreement.
- 3.12Any waiver of a party's rights, powers, or remedies under the Contract Agreement must be in writing, must be dated and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.
- 3.13 Severability: If any provision or condition of the Contract Agreement is





		prohibited or rendered invalid or unenforceable, such prohibition, invalidity, or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract Agreement.
4	Notices	4.1 Unless otherwise stated in the Contract Agreement, all notices to be given under the Contract shall be in writing and shall be sent by personal delivery, courier, facsimile, electronic mail, or Electronic Data Interchange (EDI) to the address of the relevant party as specified in the SCC, with the following provisions.
		4.1.1 Any notice sent by facsimile, electronic mail, or EDI shall be confirmed within two (2) Days after dispatch by notice sent by courier, except as otherwise specified in the Contract Agreement.
		4.1.2 Any notice sent by courier shall be deemed (in the absence of evidence of earlier receipt) to have been delivered ten (10) Days after dispatch. In proving the fact of dispatch, it shall be sufficient to show that the envelope containing such notice was properly addressed, stamped, andconveyed to the courier service for transmission by courier.
		4.1.3 Any notice delivered personally or sent by facsimile, electronic mail, or EDI shall be deemed to have been delivered on the date of its dispatch.
		4.1.4 Either party may change its postal, facsimile, electronic mail, or EDI address or addressee for receipt of such notices by ten (10) Days' notice to the other party in writing.
		4.2 Notices shall be deemed to include any approvals, consents, instructions, orders, and certificates to be given under the Contract Agreement.
5	Governing Law	5.1 The Contract Agreement shall be governed by and interpreted in accordance

		with the laws of the country specified in the SCC.
6	Settlement of Disputes	6.1 Negotiations
		a) If a dispute of any kind whatsoever shall arise between NBP and the Supplier in connection with or arising out of the Contract Agreement, including without prejudice to the generality of the foregoing, any question regarding its existence, validity, or termination, or the execution of the project (whether during the progress of implementation or after itsachieving Operational Acceptance, and whether before or after the termination, abandonment, or breach of the Contract Agreement), the parties shall seek to resolve any such dispute or difference by mutual consultation. If the parties fail to resolve such a dispute or difference by mutual consultation, within fourteen (14) Days after one party has notified the other in writing of the dispute or difference, then, each of the parties may refer the matter for arbitration.
		6.2 Arbitration
		<ul> <li>a) A party shall give a notice to the other party of its intention to commence arbitration, as provided below, as to the matter in dispute, and no arbitration in respect of this matter may be commenced unless such notice is given.</li> </ul>
		b) Any dispute in respect of which a notice of intention to commence arbitration has been given, in accordance with GCC clause 6.2.1 shall be finally settled by arbitration. Arbitration may be commenced prior to, during or after completion of the project.
		<ul> <li>c) Arbitration proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.</li> </ul>
		d) Notwithstanding any reference to arbitration in this clause the parties shall continue to perform their respective obligations under the Contract Agreement unless they otherwise agree.



## **B.** Subject Matter of Contract

7	Scope of the System	7.1 Unless otherwise expressly limited in the SCC or Technical Requirements, the Supplier's obligations cover the provision of end to end Turnkey solution for MasterCard, Plastic, inventory, stationary, Materials and other Goods as well as the performance of all Services required for the complete cycle from
		Personalization, issuance, testing, implementation and Usage of the MasterCard in accordance with the plans, procedures, specifications and any other documents specified in the Contract Agreement and the Finalized ProjectPlan.
		7.2 The Supplier shall, unless specifically excluded in the Contract Agreement, perform all such work and / or supply all such items and Materials not specifically mentioned in the Contract Agreement but that can be reasonably inferred from the Contract Agreement as being required for attaining Operational Acceptance of the System as if such work and / or items and Materials were expressly mentioned in the Contract Agreement.
		7.3 The Supplier's obligations (if any) to provide Plastic, stationary, inventory, Goods and Services etc. as per international standards (e.g., issuance, personalization, technical assistance, and operational support), are specified inthe SCC, including the relevant terms, characteristics, and timings.
8		8.1 The Supplier shall commence work on the solution within the period specified in the SCC, and without prejudice to GCC clause 28.2, the Supplier shall thereafter proceed with the solution in accordance with the time schedule specified in the Implementation Schedule in the Technical Requirements section and any refinements made in the Finalized Project Plan.
		8.2 The Supplier shall achieve Operational Acceptance of the MasterCard Solution within the time specified in the SCC in accordance with the time schedule specified in the Implementation Schedule in the Technical Requirements Section and any refinements made in the Finalized Project Plan, or within such extended time to which the Supplier shall be entitled under GCC clause 40 (Extension of Time for Achieving Operational Acceptance).
9	Supplier Responsibilities	9.1 The Supplier shall conduct all activities with due care and diligence in accordance with the Contract Agreement, and with the skill and care expected of a competent provider of solution and related services in accordance with best industry practices. In particular, the Supplier shall provide and employ



- only technical personnel who are skilled and experienced in their respective callings and supervisory staff who are competent to adequately supervise the work at hand.
- 9.2 The Supplier confirms that it has entered into this Contract Agreement on the basis of a proper examination of the information and specifications relating tothe System provided by NBP and on the basis of information that the Suppliercould have obtained from a visual inspection of the Project Site (if access to the site was available) and other data readily available to the Supplier relatingto the System. The Supplier acknowledges that any failure to acquaint itself with all such data and information shall not relieve its responsibility for properly estimating the difficulty or cost of successfully performing the Contract Agreement.
- 9.3 The Supplier shall be responsible for timely provision of all resources, information, and decision making under its control that are necessary to reacha mutually agreed Finalized Project Plan (pursuant to GCC clause 19.2) within the time schedule specified in the Implementation Schedule in the Technical Requirements section. Failure to provide such resources, information, and decision making may constitute grounds for termination pursuant to GCC clause 41.2
- 9.4 The Supplier shall acquire in its name all permits, approvals, and/or licenses from all local, state, or national government authorities or public service undertakings in Pakistan and other relevant jurisdictions including but not limited to the country where the Supplier is incorporated, that are necessary for the performance of the Contract, including, without limitation, visas for the Supplier's and Subcontractor's personnel and entry permits for all imported Supplier's Equipment. The Supplier shall acquire all permits, approvals, and/or licenses that are necessary for the performance of the Contract Agreement.
- 9.5 The Supplier shall comply with all laws in force in Pakistan and other relevant jurisdictions including but not limited to the country where the Supplier is incorporated. The laws will include all national, provincial, municipal, or other laws that affect the performance of the Contract Agreement and are binding upon the Supplier. The Supplier shall indemnify and hold harmless NBP from and against any and all liabilities, damages, claims, fines, penalties, and expenses of whatever nature arising or resulting from the violation of such laws by the Supplier or its personnel, including the Subcontractors and their personnel. The Supplier shall not indemnify NBP to the extent that such liability, damage, claims, fines, penalties, and expenses were caused by a fault of NBP.
- 9.6 The Supplier shall pay due regard to all recognized festivals, official holidays, religious or other customs, and all local laws and regulations pertaining to the employment of labor in all dealings with its labor and the labor of its Subcontractors currently employed in connection with the Contract Agreement.
- 9.7 Any Information Technologies or other Goods and Services that will be incorporated in or be required for the Solution and other supplies shall have their origin in an Eligible Country.
- 9.8 The Supplier shall permit the Bank to inspect the Supplier's accounts and records relating to the performance of the Supplier, and to have them auditedby auditors appointed by the Bank, if so required by the Bank.
- 9.9 Other Supplier responsibilities, if any, are as stated in the SCC.





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	10	NBP's Responsibilities	10.1 NBP shall ensure the accuracy of all information and/or data to be supplied by NBP to the Supplier, except when otherwise expressly stated in the Contract Agreement.
			10.2 NBP shall be responsible for timely provision of all resources, information, and decision making under its control that are necessary to reach an agreed Finalized Project Plan (pursuant to GCC clause 19.2) within the time schedule specified in the Implementation Schedule in the Technical Requirements section.
			10.3 NBP shall be responsible for acquiring and providing legal and physical possession of the site and access to it, and for providing possession of and access to all other areas reasonably required for the proper execution of the Contract Agreement which are to be agreed by mutual consent.
			10.4 NBP assumes primary responsibility for the Operational Acceptance Test(s)
			for the System in accordance with GCC clause 27.2.
			10.5 NBP is responsible for performing and safely storing timely and regular backups of its data and Software in accordance with accepted data management principles, except where such responsibility is clearly assigned to the Supplier in the Contract Agreement.
			10.6 All costs and expenses involved in the performance of the obligations of NBP under this GCC clause 10 shall be the responsibility of NBP, save those to be incurred by the Supplier with respect to the performance of the Operational Acceptance Test(s), in accordance with GCC clause 27.2.
			10.7 Other NBP responsibilities, if any, are as stated in the SCC.

# C. Payment

11	Contract Price	11.1 The Contract Price shall be as specified in Contract Agreement.		
		11.2 The Contract Price shall be a firm lump sum not subject to any alteration, except:		
		<ul> <li>a) in the event of a Change in the System pursuant to GCC clause 39 or toother clauses in the Contract Agreement; or</li> </ul>		
		<ul> <li>b) in accordance with the price adjustment formula (if any) specified in theSCC.</li> </ul>		
		11.3 The Supplier shall be deemed to have satisfied itself as to the correctness and sufficiency of the Contract Price, which shall, except as otherwise provided for in the Contract Agreement, cover all its obligations under the Contract Agreement.		





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12	Terms of Payment	12.1 The Supplier's request for payment shall be made to NBP in writing, accompanied by an invoice describing, as appropriate, the System or Subsystem(s), delivered, Pre- commissioned, Installed, and Operationally Accepted, and by documents submitted pursuant to GCC clause 22.5 and upon fulfillment of other obligations stipulated in the Contract Agreement.	
		12.2 No payment made by NBP herein shall be deemed to constitute acceptance by NBP of the System or any Subsystem(s).	
		12.3 Payments shall be made promptly by NBP, but in no case later than thirty (30) Days after submission of a valid invoice by the Supplier. In the event that NBP fails to make any payment by its respective due date or within the period set forth in the Contract Agreement, NBP shall pay to the Supplier interest on the amount of such delayed payment at the rate(s) specified in the SCC for the period of delay until payment has been made in full, whether before or after judgment or arbitration award.	
		12.4 All payments shall be made in the currency (ies) specified in the Contract Agreement, pursuant to GCC clause 11. For Goods and Services supplied locally, payments shall be made in the currency of Pakistan, unless otherwise specified in the SCC.	
		12.5 Unless otherwise specified in the SCC, payment of the foreign currency portion of the Contract Price for Goods supplied from outside Pakistan shall be made to the Supplier through an irrevocable letter of credit opened by an authorized bank in Pakistan. and will be payable on presentation of the appropriate documents. It is agreed that the letter of credit will be subject to latest version of the Uniform Customs and Practice for Documentary Credits, published by the International Chamber of Commerce, Paris.	
13	Securities	13.1 Issuance of Securities	
		The Supplier shall provide the securities specified below in favour of NBP at the times and in the amount, manner, and form specified below.	
		13.2 Advance Payment Security	
		<ol> <li>As specified in the SCC, the Supplier shall provide a security equal in amount and currency to the advance payment. Except as provided otherwise in the Contract Agreement, the security shall be valid until the System is Operationally Accepted.</li> </ol>	
		<ul> <li>The security shall be in the form provided in the Bidding Documents or in another form acceptable to NBP. The security shall be returned to the Supplier immediately after its expiration.</li> </ul>	



		13.3 Performance Security		
		i)	The Supplier shall, within twenty-eight (28) Days of the notification of the award of the contract to the successful bidder, provide a security for the due performance of the Contract Agreement in the amount and currency specified in the SCC.	
		ii)	The security shall be a bank guarantee, substantially in the form provided in the Sample Forms section of the Bidding Documents, or such other form as may be acceptable to NBP.	
		iii)	The security shall become null and void once all the obligations of the Supplier under the Contract Agreement have been fulfilled to the satisfaction or NBP or in accordance with the criteria specified in the Contract Agreement, including, but not limited to any obligations during the warranty period and any extensions to the period. The security shall be returned to the Supplier no later than thirty (30) Days after its expiration.	
		iv)	The security shall be reduced:	
			<ul> <li>a) pro rata by the portion of the Contract Price payable for any Subsystem(s) that has achieved Operational Acceptance, if permitted by the Contract Agreement, on the date of such Operational Acceptance; or</li> </ul>	
			b) by the amount specified in the SCC, to reflect Operational Acceptance of the entire System, on the date of such Operational Acceptance, so that the reduced security would only cover the remaining warranty obligations of the Supplier.	
14	Taxes and Duties	ent lev dut and du Ag	r Goods or Services supplied from outside Pakistan, the Supplier shall be tirely responsible for all taxes, stamp duties, license fees, and other such ries imposed outside Pakistan. Any duties, such as importation or customs ties, and taxes and other levies, payable in Pakistan for the supply of Goods d Services from outside Pakistan are the responsibility of NBP unless these ties or taxes have been made part of the Contract Price in the Contract reement, in which case the duties and taxes will be the Supplier's sponsibility.	
		14.2 For Goods or Services supplied locally, the Supplier shall be responsible for all taxes, duties, license fees, etc., incurred until of the contracted Goods or Services to NBP. The only exception are duties, such as value-added or sales tax or stamp duty as applic clearly identifiable on the invoices, and provided they apply in Pak only if these taxes, levies and/or duties are also excluded from the Price in the Contract Agreement.		
		to Su <sub>l</sub>	the Supplier in Pakistan, NBP shall use its best efforts to enable the pplier to benefit from any such tax savings to the maximum allowable tent.	
		Pri lev da If a Tax occ wa em	r the purpose of the Contract Agreement, it is agreed that the Contract cespecified in the Contract Agreement is based on the taxes, duties, ries, andcharges prevailing at the date twenty-eight (28) Days prior to the te of bidsubmission in Pakistan (also called "Tax" in this GCC clause 14.4). The tax rates are increased or decreased, a new Tax is introduced, an existing at is abolished, or any change in interpretation or application of any Tax cursin the course of the performance of the Contract Agreement, which is or will be assessed on the Supplier, its Subcontractors, or their apployees in connection with performance of the Contract Agreement, the ries shall come to an equitable understanding for payment of such taxes.	





D. Intellectual Property			
15	Copyright	15.1 The Intellectual Property Rights in all Standard Software and Standard Materials shall remain vested in the owner of such rights.	
		15.2 NBP agrees to restrict use, copying, or duplication of the Standard Software and Standard Materials in accordance with GCC clause 16, except that additional copies of Standard Materials may be made by NBP for use within the scope of the project of which the System is a part, in the event that the Supplier does not deliver copies within thirty (30) Days from receipt of a request for such Standard Materials.	
		15.3 NBP's contractual rights to use the Standard Software or elements of the Standard Software may not be assigned, licensed, or otherwise transferred voluntarily except in accordance with the relevant license agreement or as may be otherwise specified in the SCC.	
		15.4 NBP's and Supplier's rights and obligations with respect to Custom Software or elements of the Custom Software, including any license agreements, and Custom Materials or elements of the Custom Materials are specified in the SCC. Subject to the SCC, the Intellectual Property Rights in all Custom Software and Custom Materials specified in the Contract Agreement (if any) shall, at the date of Contract Agreement or on creation of the rights (if later than the date of the Contract Agreement), vest in NBP. The Supplier shall perform and execute or arrange for the performance and execution of each necessary act, document, and thing that NBP may consider necessary or desirable to perfect the right, title, and interest of NBP in and to those rights. In respect of such Custom Software and Custom Materials, the Supplier shall ensure that the holder of any right in such an item does not assert it, and the Supplier shall, if requested to do so by NBP and where permitted by applicable law, ensure that the holder of such a right waives it.	
		15.5 The parties shall enter into such (if any) escrow arrangements in relation to the source code to some or all of the Software as are specified in the SCC and in accordance with the SCC or as specified in the Contract Agreement and if	

required execute a separate escrow agreement.





9	N	ational Bank of Pak	istan	l	Procurement for Data Center Core Switch - Colocation
	16	Software License Agreements	:	in NBP Softwa	to the extent that the Intellectual Property Rights in the Software vest, the Supplier hereby grants to NBP license to access and use the re, including all inventions, designs, and marks embodied in the re. Such license to access and use the Software shall:
			a	) be:	
				i)	nonexclusive;
				ii)	fully paid up and irrevocable (except that it shall terminate if the Contract Agreement terminates under GCC clauses 41.1 or 41.3);
				iii)	valid throughout the territory of the Pakistan (or such other territory as specified in the SCC and the Contract Agreement); and
				iv)	subject to additional restrictions (if any) as specified in the SCC.
			b	) pei	mit the Software to be:
				i)	used or copied for use on or with the computer(s) for which it was acquired (if specified in the Technical Requirements and/or the Supplier's bid), plus a backup computer(s) of the same or similar capacity, if the primary computer(s) is/ are inoperative, and during a reasonable transitional period when use is being transferred betweenprimary and backup;
				ii)	as specified in the SCC, used or copied for use on or transferred to a replacement computer(s), (and use on the original and replacement computer(s) may be simultaneous during a reasonable transitional period) provided that, if the Technical Requirements and/or the Supplier's bid specifies a class of computer to which the license is restricted and unless the Supplier agrees otherwise in writing, the replacement computer(s) is/ are within that class;
				iii)	if the nature of the System is such as to permit such access, accessed from other computers connected to the primary and/or backup computer(s) by means of a local or wide-area network or similar arrangement, and used on or copied for use on the other computers to the extent necessary to that access;
				iv)	reproduced for safekeeping or backup purposes; customized, adapted, or combined with other computer software for use by NBP, provided that derivative software incorporating any substantial part of the delivered, restricted Software shall be subject to same restrictions asare set forth in the Contract Agreement;
				v)	as specified in the SCC, disclosed to, and reproduced for use by, support service suppliers and their subcontractors, (and NBP may sublicense such persons to use and copy for use the Software) to the extent reasonably necessary for the performance of their support service contracts, subject to the same restrictions as are set forth in this Contract Agreement; and
					disclosed to, and reproduced for use by, NBP and by such other persons as are specified in the SCC (and NBP may sublicense such persons to use and copy for use the Software), subject to the same restrictions as are set forth in the Contract Agreement.
			,	with tl	andard Software may be subject to audit by the Supplier in accordance ne terms specified in the SCC to verify compliance with the above agreements.





9	N	ational Bank of Pak	ristan Procurement for Data Center Core Switch - Colocation
	17	Confidential Information	17.1 Unless otherwise specified in the SCC, NBP and the Supplier ("the Receiving Party") shall each keep confidential and shall not, without the written consent of the other party to the Contract Agreement ("the Disclosing Party"), divulgeto any third party any documents, data, or other information of a confidentialnature ("Confidential Information"):
			<ul> <li>a) furnished directly or indirectly by the Disclosing Party in connection with this Contract; or</li> </ul>
			b) where the Supplier is the Receiving Party, generated by the Supplier in the course of the performance of its obligations under the Contract and relating to the businesses, finances, suppliers, employees, or other contacts of NBP or NBP's use of the System,
			<ul> <li>c) whether such information has been furnished or generated prior to, during, or following termination of the Contract ("Confidential Information").</li> </ul>
			17.2 Notwithstanding the above:
			the Supplier may furnish to its Subcontractor Confidential Information of NBP to the extent reasonably required for the Subcontractor to perform its work under the Contract; and
			b) NBP may furnish Confidential Information of the Supplier: (i) to its support service suppliers and their subcontractors to the extent reasonablyrequired for them to perform their work under their support service contracts; and (ii) to its affiliates and subsidiaries,
			c) in which event the Receiving Party shall ensure that the person to whom it furnishes Confidential Information of the Disclosing Party is aware of and abides by the Receiving Party's obligations under this GCC clause 17 as if that person were party to the Contract Agreement in place of the Receiving Party.
			17.3 NBP shall not, without the Supplier's prior written consent, use any Confidential Information received from the Supplier for any purpose other than the operation, maintenance and further development of the System. Similarly, the Supplier shall not, without NBP's prior written consent, use any Confidential Information received from NBP for any purpose other than those that are required for the performance of the Contract Agreement.
			17.4 The obligation of a party under GCC clauses 17.1, 17.2, and 17.3 above, however, shall not apply to that information which:
			<ul> <li>a) now or hereafter enters the public domain through no fault of the Receiving Party;</li> </ul>
			<ul> <li>b) can be proven to have been possessed by the Receiving Party at the time of disclosure and that was not previously obtained, directly or indirectly, from the Disclosing Party;</li> </ul>
			<ul> <li>c) otherwise lawfully becomes available to the Receiving Party from a third party that has no obligation of confidentiality.</li> </ul>
			17.5 The above provisions of this GCC clause 17 shall not in any way modify and undertaking of confidentiality given by either of the parties to the Contract Agreement prior to the data of the Contract Agreement in respect of the System or any part thereof.
			17.6 The provisions of this GCC clause 17 shall survive the termination, for

# E. Supply, Installation, Testing, Commissioning and Acceptance of the System

18	Representatives	18.1 Project Manager:	
		<ul> <li>i) If the Project Manager is not named in the Contract Agreement, thenNBP shall appoint and notify the Supplier in writing of the name of the</li> </ul>	

 $whatever\,reason, of\,the\,Contract\,Agreement\,for\,three\,\textbf{(3)}\,Years\,or\,such\,longer$ 

period as may be specified in the SCC or the Contract Agreement.



Project Manager within the period specified in the Contract Agreement or as mutually agreed. The terms and conditions of appointment shall bespecified in the Contract Agreement. The Project Manager shall have theauthority to represent NBP on all day-to-day matters relating to the System or arising from the Contract Agreement. All notices, instructions, orders, certificates, approvals, and all other communications under the Contract Agreement shall be given by the Project Manager, except as otherwise provided for in the Contract Agreement.

ii) All notices, instructions, information, and other communications given by the Supplier to NBP under the Contract Agreement shall be given to the Project Manager, except as otherwise provided for in the Contract Agreement.

#### 18.2 Supplier's Representative:

- i) If the Supplier's Representative is not named in the Contract Agreement, then the Supplier shall appoint the Supplier's Representative within the period specified in the Contract Agreement or as mutually agreed. The terms and conditions of appointment shall be specified in the Contract Agreement. The Supplier's Representative shall have the authority to represent the Supplier on all day-to-day matters relating to the System orarising from the Contract Agreement.
- ii) All notices, instructions, orders, certificates, approvals, and all other communications under the Contract Agreement shall be given by the Supplier's Representative, except as otherwise provided for in the Contract Agreement.
- iii) The Supplier shall not revoke the appointment of the Supplier's Representative without NBP's prior written consent, which shall not be unreasonably withheld. If NBP consents to such an action, the Supplier shall appoint another person of equal or superior qualifications as the Supplier's Representative.
- iv) The Supplier's Representative and staff are obliged to work closely with NBP's Project Manager and staff, act within their own authority, and abide by directives issued by NBP that are consistent with the terms of the Contract Agreement. The Supplier's Representative is responsible for managing the activities of its personnel and any subcontracted personnel.

#### 18.3 Objections and Removals:

- NBP may, by notice to the Supplier, object to any representative or person employed by the Supplier in the execution of the Contract Agreement who, in the reasonable opinion of NBP, may have behaved inappropriately, been incompetent, or negligent. NBP shall provide evidence of the same, whereupon the Supplier shall remove such person from work on the System.
- ii) If any representative or person employed by the Supplier is removed in accordance with the GCC and the Contract Agreement, the Supplier shall, where required, promptly appoint a replacement.

#### 19 Project Plan

- 19.1 In close cooperation with NBP and based on the Preliminary Project Plan included in the Supplier's bid, the Supplier shall develop a Project Plan encompassing the activities specified in the Contract Agreement. The contents of the Project Plan shall be as specified in the SCC and/or Technical Requirements.
- 19.2 The Supplier shall formally present the Project Plan to NBP in accordance with the procedure specified in the SCC.
- 19.3 If required, the impact on the Implementation Schedule of modifications agreed during finalization of the Project Plan shall be incorporated in the Contract by amendment, in accordance with GCC clauses 39 and 40.
- 19.4 The Supplier shall undertake to supply, install, test, and commission the System in accordance with the Finalized Project Plan as agreed to by NBP and the Contract Agreement.
- 19.5 The progress and other reports specified in the SCC shall be prepared by the Supplier and submitted to NBP in the format and frequency specified in the Technical Requirements.





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20	Subcontracting	20.1 The Supplier shall prepare a list of Subcontractors it considers necessary for the project and which are, in the opinion of the Supplier, qualified to perform the duties entrusted to them by the Supplier. The appointment of the
		Subcontractors by the Supplier shall be subject to the approval of NBP. A list of the Subcontractors and the items for which they may be hired shall be annexed to the Contract Agreement. The Supplier may from time to time propose additions to or deletions from any such list. The Supplier shall submit any such list or any modification to the list to NBP for its approval in sufficient time so as not to impede the progress of work on the System. NBP shall not withhold such approval unreasonably. Approval by NBP of a Subcontractor shall not relieve the Supplier from any of its obligations, duties, or responsibilities under the Contract Agreement.
		20.2 The Supplier may, at its discretion, select and employ Subcontractors for such critical items from the Subcontractors listed pursuant to GCC clause 20.1. If the Supplier wishes to employ a Subcontractor not so listed, or subcontract an item not so listed, it must seek NBP's prior approval under GCC clause 20.3.
21	Design and Engineering	<ul> <li>20.3 For items for which pre-approved Subcontractor lists have not been specified in the Contract Agreement, the Supplier may employ such Subcontractors as it may select, provided, it obtains NBP's written consent to such appointment.</li> <li>21.1 Technical Specifications and Drawings:</li> </ul>
		<ul> <li>i) The Supplier shall execute the basic and detailed design and implementation activities necessary for successful installation of the System in compliance with the provisions of amongst others, the Technical Requirements and the Contract Agreement or, where not so specified, in accordance with good industry practice.</li> </ul>
		ii) The Supplier shall be responsible for any discrepancies, errors or omissions in the specifications, drawings, and other technical documents that it has prepared, whether such specifications, drawings, and other documents have been approved by the Project Manager or not, provided that such discrepancies, errors, or omissions are not based on inaccurate information furnished in writing to the Supplier by or on behalf of NBP.
		iii) The Supplier shall be entitled to disclaim responsibility for any design, data, drawing, specification, or other document, or any modification of such design, drawings, specification, or other documents provided or designated by or on behalf of the NBP, by giving a notice of such disclaimer to the Project Manager.
		21.2 Codes and Standards
		i) Wherever references are made in the Contract Agreement or the GCC and the SCC to codes and standards in accordance with which the Contract Agreement shall be performed, the edition or the revised version of such codes and standards current at the date twenty-eight (28) Days prior to date of bid submission shall apply unless otherwise specified in the SCC. During the performance of the Contract Agreement, any changes in such codes and standards shall be applied after approval by the NBP and shall be treated in accordance with GCC clause 39.3.
		21.3 Approval/Review of Technical Documents by the Project Manager.
		i) The Supplier shall prepare and furnish to the Project Manager, the documents as specified in the SCC for the Project Manager's approval or review. Any part of the System covered by or related to the documents tobe approved by the Project Manager shall be executed only after the Project Manager's approval of these documents. GCC clauses 21.3.2 through 21.3.7 shall apply to those documents requiring the Project Manager's approval, but not to those furnished to the Project Manager forreview only.
		ii) Any document requiring the Project Manager's approval in accordance with GCC clause 21.3.1, shall be submitted to the Project Manager. The Project Manager shall either return one copy of the document to the Supplier with its approval endorsed on the document or shall notify the Supplier in writing of its disapproval of the document and the reasons for disapproval and the modifications that the Project Manager proposes.



- 21.4 The Project Manager shall not disapprove any document except on the grounds that the document does not comply with some specified provision ofthe Technical Requirements, the Contract Agreement or that it is contrary togood industry practice.
- 21.5 If the Project Manager disapproves the document, the Supplier shall modify the document and resubmit it for the Project Manager's approval in
  - accordance with GCC clause 21.3.2. If the Project Manager approves the document subject to modification(s), the Supplier shall make the required modification(s), and the document shall then be deemed to have been approved, subject to GCC clause 21.3.5. The procedure set out in GCC clauses 21.3.2 through 21.3.4 shall be repeated, as appropriate, until the Project Manager approves such documents.
- 21.6 If any dispute or difference occurs between NBP and the Supplier in connection with or arising out of the disapproval by the Project Manager of any document and/or any modification(s) to a document that cannot be settled between the parties within a reasonable period, then, the matter shall be referred for resolution in the manner provided in the Contract Agreement.
- 21.7 The Supplier shall not depart from any approved document unless the Supplier has first submitted to the Project Manager an amended document and obtained the Project Manager's approval of the document, pursuant to the provisions of this GCC clause 21.3. If the Project Manager requests any change in any already approved document and/or in any document based on such an approved document, the provisions of GCC clause 39 (Changes to the System) shall apply to such request.





2	Procurement Delivery and	22.1 Subject to GCC clause 14.2, the Supplier shall manufacture or procure and
	Transport	transport all the Information Technologies, Materials, and other Goods in an
		expeditious and orderly manner to the Project Site.

- 22.2 Delivery of the Information Technologies, Materials, and other Goods shall be made by the Supplier in accordance with the Technical Requirements.
- 22.3 Early or partial deliveries require the explicit written consent of NBP, which shall not be unreasonably withheld.

#### 22.4 Transportation

- The Supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during shipment. The packing, marking, and documentation within and outside the packages shall complystrictly with NBP's instructions given to the Supplier and with the manufacturers' instructions.
- ii) The Supplier will bear responsibility for and cost of transport to the Project Sites in accordance with the terms and conditions used in the specification of prices in the price schedules, including the terms and conditions of the associated terms.
- iii) Unless otherwise specified in the SCC, the Supplier shall be free to use transportation through carriers registered in any eligible country and to obtain insurance from any eligible source country.
- 22.5 Unless otherwise specified in the SCC, the Supplier will provide NBP with shipping and other documents, as specified below:
- 22.5.1 For Goods supplied from outside the Pakistan: Upon shipment, the Supplier shall notify NBP and the insurance company contracted by the Supplier to provide cargo insurance by telex, cable, facsimile, electronic mail, or EDI with the full details of the shipment. The Supplier shall promptly send the following documents to NBP by mail or courier, as appropriate, with a copy to the cargo insurance company:
  - a) two copies of the Supplier's invoice showing the description of the Goods, quantity, unit price, and total amount.
  - b) usual transportation documents;
  - c) insurance certificate;
  - d) certificate(s) of origin; and
  - e) Estimated time and point of arrival in Pakistan and at the site.
- 22.5.2 For Goods supplied locally (i.e., from within the Pakistan):
  - a) Upon shipment, the Supplier shall notify NBP by facsimile, electronic mail, or EDI with the full details of the shipment. The Supplier shall promptly send the following documents to the NBP bycourier:
  - b) two copies of the Supplier's invoice showing the Goods' description, quantity, unit price, and total amount;



		c)	delivery note, railway receipt, or truck receipt;
		d)	certificate of insurance;
		e)	Estimated time of arrival at the site.
		22.6 Custo	ms Clearance
		a)	Unless specified otherwise, the Supplier will bear responsibility for, and cost of, customs clearance into Pakistan in accordance with the particular conditions used for Goods supplied from outside the Pakistan.
		b)	At the request of the Supplier, NBP will make available a representative or agent during the process of customs clearance in Pakistan for Goods supplied from outside Pakistan. In the event of delays in customs clearance that are not the fault of the Supplier, the Supplier shall be entitled to an extension in the time for achieving Operational Acceptance, pursuant to GCC clause 40;
23	Product Upgrades	up gr origin Suppli techni	point during performance of the Contract Agreement, should technical adation be introduced by the Supplier for the technical solution ally offered by the Supplier in its bid and still to be delivered, the er shall be obligated to offer to NBP the latest versions of the available ical solutions having equal or better performance or functionality at me or lesser unit prices, pursuant to GCC clause 39 (Changes to the m).
		solution reduction offers	y point during performance of the Contract Agreement for technical ons yet to be delivered, the Supplier will also pass on to NBP any cost tions and additional and/or improved support and facilities that it to other clients of the Supplier in Pakistan, pursuant to GCC clause 39 ges to the System).
		NBP a well a (30) E Suppli releas by mu	g performance of the Contract Agreement, the Supplier shall offer to ll new versions, releases, and updates of offered technical solution, as a related documentation and technical support services, within thirty pays of their availability from the Supplier to other clients of the er in Pakistan, and no later than twelve (12) Months after they are ed in the country of origin. In all such cases the costs shall be decided attual consent or in accordance with the Contract Agreement or any related agreement between the parties.
		Suppli and u withir of the	g the Warranty Period, unless otherwise specified in the SCC, the er will provide, at no additional cost to NBP, all new versions, releases, pdates for the offered technical solution to be used in the System, withirty (30) Days of their availability from the Supplier to other clients Supplier in the Pakistan, and no later than twelve (12) Months after re released in the country of origin of the Software.
		techni receip opera cases opera theSu previo new u	hall introduce all new versions, releases or updates of the offered ical solution within the time agreed in the Contract Agreement. The it of upgraded technical equipment's should not adversely affect System tion or performance or require extensive reworking of the System. In where the new version, release, or update adversely affects System tion or performance, or requires extensive reworking of the System, pplier shall continue to support and maintain the technical equipment ously in operation for as long as necessary to allow introduction of the upgrades. NBP shall use all reasonable endeavours to implement any pgrades as soon as practicable.
24	Implementation, Installation and OtherServices	and th	upplier shall provide all Services specified in the Contract Agreement ne Finalized Project Plan in accordance with the highest standards of ssional competence and integrity.
		Agree restric exceed	charged by the Supplier for Services, if not included in the Contract ment, shall be agreed upon in advance by the parties (including, but not sted to, any prices submitted by the Supplier in the Bid) and shall not the prevailing rates charged by the Supplier to other clients in Pakistan nilar services.





9	N	ational Bank of Pak	Stan Procurement for Data Center Core Switch - Colocation
	25	Inspection and Test	25.1 NBP or its representative shall have the right to inspect and/or test any components of the offered technical solution, as specified in the Technical Requirements, to confirm their good working order and/or conformity to theContract Agreement at the point of delivery and/or at the Project Site.  25.2 NBP and the Project Manager or their designated representatives shall be
			entitled to attend any such inspections and/or tests of the components, provided that NBP shall bear all costs and expenses incurred in connectionwith such attendance, including but not limited to all inspection agent fees,travel, and related expenses.
			25.3 Should the inspected or tested components fail to conform to the Contract Agreement NBP may reject the component(s), and the Supplier shall either replace the rejected component(s), or make alterations as necessary so that itmeets the Contract Agreement requirements free of cost to the NBP.
			25.4 The Project Manager may require the Supplier to carry out any inspection and/or test not specified in the Contract Agreement, provided that the Supplier's reasonable costs and expenses incurred in carrying out of such inspection and/or test shall be reimbursable by NBP to the Supplier, provided that the tests are not required due to any breach of the Contract Agreement and the Technical Requirements by the Supplier. Further, if suchinspection and/or test impede the progress of work on networking and/or theSupplier's performance of its other obligations under the Contract Agreement, due allowance will be made in respect of the time for achievingOperational Acceptance and the other obligations so affected at the discretion of NBP.
			25.5 If any dispute or difference of opinion shall arise between the parties in connection with or caused by an inspection and/or with regard to any hardware devices or technical equipment to be incorporated in the networkthat cannot be settled amicably between the parties within a reasonable period of time, either party may invoke the process pursuant to GCC clause6 (Settlement of Disputes).
	26	Installation of the System	26.1 As soon as the System, or any Subsystem, has, in the opinion of the Supplier, been delivered, Pre-commissioned, and made ready for Commissioning and Operational Acceptance Testing in accordance with theTechnical Requirements, the SCC and the Finalized Project Plan, the Supplier shall notify NBP of the same in writing.
			26.2 The Project Manager shall after receipt of the Supplier's notice under GCC clause 26.1, either issue an Installation certificate, stating that the hardware devices or technical equipment (if acceptance by major component or Subsystem is specified in the Contract), has achieved Installation by the dateof the Supplier's notice under GCC clause 26.1, or notify the Supplier in writing of any defects and/or deficiencies, including, but not limited to, defects or deficiencies in the interoperability of the various hardware devices or technical equipment making up the network. The Supplier shall use all reasonable endeavours to promptly remedy any defect and/or deficiencies that the Project Manager has notified the Supplier of. The Supplier shall then promptly carry out retesting of the network and, when inthe Supplier's opinion, the network is ready for Commissioning and Operational Acceptance Testing, notify the NBP in writing, in accordance with GCC clause 26.1. The procedure set out in this GCC clause 26.2 shall be repeated, as necessary, until an Installation certificate is issued.





27	Commissioning and
	Operational
	Acceptance

#### 27.1 Commissioning

- 27.1.1 Commissioning of the network (or technical equipment if specified in the Contract Agreement) shall be commenced by the Supplier:
  - (a) immediately after the Installation certificate is issued by the Project Manager, pursuant to GCC clause 26.2; or
  - (b) as otherwise specified in the Technical Requirement or the Finalized Project Plan.
- 27.1.2 NBP shall supply the operating and technical materials and information reasonably required to enable the Supplier to carry out its obligations with respect to Commissioning.

#### 27.2 Operational Acceptance Tests

- 27.2.1 The Operational Acceptance Tests (and repeats of such tests) shall be the joint responsibility of NBP and the Supplier, and shall be conducted during Commissioning of the network unless specified otherwise in the Contract Agreement. The Operational Acceptance Tests shall be carried out, to ascertain whether the network (or technical equipment or hardware devices) conforms to the Technical Requirements and meets the standard of performance quoted in the Supplier's bid, including, but not restricted to, the functional and technical performance requirements. The Operational Acceptance Tests during Commissioning will be conducted as specified in the SCC, the Technical Requirements and/or the Finalized Project Plan.
- 27.2.2 At NBP's discretion, Operational Acceptance Tests may also be performed on replacement Goods, upgrades and new version releases, and Goods that are added or field-modified after Operational Acceptance of the System.
- 27.2.3 Operational Acceptance
- 27.2.2 Subject to GCC clause 27.4 (Partial Acceptance) below,
  Operational Acceptance shall occur in respect of the System,
  when:
  - a) the Operational Acceptance Tests, as specified in the Technical Requirements, and/or SCC and/or the Finalized Project Plan have been successfully completed; or
  - b) After NBP has put the network into operation or use for sixty (60) consecutive Days. If the System is put into production or use in this manner, the Supplier shall notify NBP and document such use.
- 27.3 At any time after any of the events set out in GCC clause 27.3.1 have occurred, the Supplier may give a notice to the Project Manager requesting the issuance of an Operational Acceptance certificate.
- 27.4 After consultation with NBP, the Project Manager shall:
  - a. Issue an Operational Acceptance certificate; or
  - Notify the Supplier in writing of any defect or deficiencies or other reason for the failure of the Operational Acceptance Tests.

27.5 The Supplier shall use all reasonable endeavors to promptly remedy any defect and/or deficiencies and/or other reasons for the failure of the Operational Acceptance Test that the Project Manager has notified the Supplier of. Once such remedies have been made by the Supplier, the Supplier shall notify NBP, and NBP, with the full cooperation of theSupplier, shall use all reasonable endeavors to promptly carry out retesting of the network or technical equipment or hardware devices. Upon the successful conclusion of the Operational Acceptance Tests, the Supplier shall notify NBP of its request for Operational Acceptance certification, in accordance with GCC clause 27.3.3. NBP shall then issue the Operational Acceptance certification to the Supplier in accordance with GCC clause 27.3.3 (a), or shall notify the Supplier of further defects, deficiencies, or



- other reasons for the failure of the Operational Acceptance Test.
- 27.6 The procedure set out in this GCC clause 27.3.4 shall be repeated, as necessary, until an Operational Acceptance certificate is issued.
- 27.7 If the technical solution provided fails to pass the Operational Acceptance Test(s) in accordance with GCC clause 27.2, then NBP may consider terminating the Contract, pursuant to GCC clause 41.2.2;
- 27.8 Partial Acceptance:
  - 27.8.1 If specified in the Contract Agreement, Installation and Commissioning shall be carried out individually for each identified major component or Subsystem(s) of the System. In this event, the provisions in the Contract Agreement relating to Installation and Commissioning, including the Operational Acceptance Test, shall apply to each such major component or Subsystem individually, and Operational Acceptance Certificate(s) shall be issued accordingly for each such major component or Subsystem of the System, subject to the limitations contained in GCC clause 27.8.2.
  - 27.8.2 The issuance of Operational Acceptance Certificates for individual major components or Subsystems pursuant to GCC clause 27.4.1 shall not relieve the Supplier of its obligation to obtain an Operational Acceptance Certificate for the System as a whole (if specified in the Contract Agreement) once all major components and Subsystems have been supplied, installed, tested, and commissioned.
  - 27.8.3 In the case of minor components (if applicable) for the System that by their nature do not require Commissioning or an Operational Acceptance Test (e.g., minor fittings, furnishings or site works, etc.), the Project Manager shall issue an Operational Acceptance Certificate within fourteen (14) Days after the fittings and/or furnishings have been delivered and/or installed or the site works have been completed. The Supplier shall, however, use all reasonable endeavors to promptly remedy any defects or deficiencies in such minor components detected by NBP or the Supplier.



F. Guarantees and Liabilities

28	Operational	28.1 The Supplier guarantees that it shall supply, and complete the Installation and
	AcceptanceTime	Commissioning of the System (or Subsystems, if specified in the Contract),
	Guarantee	and achieve Operational Acceptance of the System (or Subsystems, if
		specified in the Contract) within the time periods specified in the
		implementation schedule in the Technical Requirements section and/or the
		Finalized Project Plan pursuant to GCC clause 8.2, or within such extended

time to which the Supplier shall be entitled under GCC clause 40 (Extension of Time for Achieving Operational Acceptance).

- 28.2 If the Supplier fails to supply, install, commission, and achieve Operational Acceptance of the System (or Subsystems if specified in the Contract Agreement) within the time for achieving Operational Acceptance specified in the implementation schedule in the Technical Requirement or the Finalized Project Plan, or any extension of the time for achieving Operational Acceptance previously granted under GCC clause 40 (Extension of Time for Achieving Operational Acceptance), the Supplier shall pay to NBP, liquidated damages at the rate specified in the SCC as a percentage of the Contract Price, or the relevant part of the Contract Price if a Subsystem has not achieved Operational Acceptance.
- 28.3 The aggregate amount of such liquidated damages shall not exceed the amount specified in the Contract Agreement (if any). Once the maximum (if any) is reached, NBP may consider termination of the Contract Agreement, pursuant to GCC clause 41.2.2.
- 28.4 Unless otherwise specified in the SCC or the Contract Agreement, liquidated damages payable under GCC clause 28.2 shall only apply to the failure to achieve Operational Acceptance of the System (and Subsystems) as specified in the implementation schedule in the Technical Requirements and/or Finalized Project Plan. This clause 28.3 shall not limit any other rights or remedies that NBP may have under the Contract Agreement for other delays.
- 28.5 The payment of liquidated damages shall not in any way relieve the Supplier from any of its obligations to complete the System or from any of its other obligations and liabilities under the Contract Agreement.

29 Defect Liability

- 29.1 The Supplier warrants that the provided technical solution along with the materials, and other Goods supplied and Services provided, shall be free from defects in design, engineering, Materials, and workmanship that prevents the System and/or any of its components from fulfilling the Technical Requirements or that limits, in a material fashion, the performance, reliability, or extensibility of the System and/or Subsystems. Exceptions and/or limitations, if any, to this warranty with respect to hardware or technical equipment, shall be as specified in the SCC. Commercial warranty provisions of products supplied under the Contract Agreement shall apply to the extent that they do not conflict with the provisions of this Contract Agreement.
- 29.2 The Supplier also warrants that the Information Technologies, Materials, and other Goods supplied under the Contract Agreement are new, unused, and incorporate all recent improvements in design that materially affect the System's or Subsystem's ability to fulfill the Technical Requirements.
- 29.3 In addition, the Supplier warrants that:
  - i) all hardware components to be incorporated into the System form part ofthe Supplier's and/or Subcontractor's current product lines,
  - i) they have been previously released to the market, and
  - ii) those specific items identified in the SCC (if any) have been in the market for at least the minimum periods specified in the SCC.
- 29.4 The Warranty Period shall commence from the date of Operational Acceptance of the System (or of any major component or Subsystem for which separate Operational Acceptance is provided for in the Contract Agreement) and shall extend for the length of time specified in the SCC and the Contract Agreement.
- 29.5 If during the Warranty Period, any defect as described in GCC clause 29.1 should be found in the design, engineering, Materials, and workmanship of the provided technical solution and other hardware supplied or of the Servicesprovided by the Supplier, the Supplier shall promptly, in consultation.



- and agreement with NBP regarding appropriate remedying of the defects, and at its sole cost, repair, replace, or otherwise make good, such defect as well as any damage to the System caused by such defect. Any defective technical solution or other hardware that has/ have been replaced by the Supplier shallremain the property of the Supplier
- 29.6 The Supplier shall not be responsible for the repair, replacement, or making good of any defect of any damage to the System arising out of or resulting from any of the following causes:
  - i) Improper operation or maintenance of the System by NBP;
  - ii) Normal wear and tear;
  - iii) Use of the System with items not supplied by the Supplier, unless otherwise identified in the Technical Requirements, or approved by the Supplier; or
  - iv) Modifications made to the System by NBP, or a third party, not approved by the Supplier.
- 29.7 The Supplier's obligations under this GCC clause 29 shall not apply to:
  - i) Any materials that are normally consumed in operation or have a normal life shorter than the Warranty Period; or
  - ii) Any designs, specifications, or other data designed, supplied, or specified by or on behalf of NBP or any matters for which the Supplier has expressly disclaimed responsibility, in accordance with GCC clause 21.1.2 and in the Contract Agreement.
- 29.8 NBP shall promptly notify the Supplier of a defect following the discovery of such defect, stating the nature of any such defect together with all available evidence. NBP shall afford all reasonable opportunity for the Supplier to inspect any such defect. The NBP shall afford the Supplier all necessary access to the System and the Project Site to enable the Supplier to perform its obligations under this GCC clause 29.





- 29.9 The Supplier may, with NBP's consent, remove from the Project Site, any technical solution and other hardware or technical equipment that are defective, if the nature of the defect, and/or any damage to the System causedby the defect, is such that repairs cannot be expeditiously carried out at the Project Site. If the repair, replacement, or making good is of such a characterthat it may affect the efficiency of the System, NBP may give the Supplier notice requiring tests of the defective part to be made by the Supplierimmediately upon completion of such remedial work, whereupon the Supplier shall carry out such tests.
  29.10 If such part fails the tests, the Supplier shall carry out further repair,
- 29.10 If such part fails the tests, the Supplier shall carry out further repair, replacement, or making good (as the case may be) until that part of the System passes such tests. The tests shall be agreed upon by the NBP and the Supplier.
- 29.11 If the Supplier fails to commence the work necessary to remedy such defect or any damage to the System caused by such defect within the time period specified in the SCC, NBP may, following notice to the Supplier, proceed to do such work or contract a third party (or parties) to do such work, and the reasonable costs incurred by NBP in connection with such work shall be paid to NBP by the Supplier or may be deducted by NBP from any due payment to the Supplier or claimed under the Performance Security.
- 29.12 If the System or Subsystem cannot be used by reason of such defect and/or making good of such defect, the Warranty Period for the System shall be extended by a period equal to the period during which the System or Subsystem could not be used by NBP because of such defect and/or making good of such defect.

Items substituted for defective parts of the System during the Warranty Period shall be covered by the defect liability warranty for the remainder of the Warranty Period applicable for the part replaced or three (3) Months, whichever is greater. At the request of NBP and without prejudice to any other rights and remedies that NBP may have against the Supplier under the Contract Agreement, the Supplier will offer all possible assistance to NBP to seek warranty services or remedial action from any subcontracted third-party producers or licensor of Goods included in the System, including without limitation assignment or transfer in favor of NBP of the benefit of any warranties given by such producers or licensors to the Supplier.

- 29.14 The Supplier guarantees that once the Operational Acceptance Certificate(s) has been issued, the System represents a complete, integrated solution to NBP's requirements set forth in the Technical Requirements and it conforms to all other aspects of the Contract Agreement. The Supplier acknowledges that GCC clause 27 regarding Commissioning and Operational Acceptance governs how technical conformance of the System to the Contract Agreement requirements will be determined.
- 29.15 If, for reasons attributable to the Supplier, the System does not conform to the Technical Requirements or does not conform to all other aspects of theContract Agreement, the Supplier shall at its cost and expense make such changes, modifications, and/or additions to the System as may be necessary to conform to the Technical Requirements and meet all functional and performance standards. The Supplier shall notify NBP upon completion of the necessary changes, modifications, and/or additions and shall request NBP to repeat the Operational Acceptance Tests until the System achieves Operational Acceptance.
- 29.13 If the System (or Subsystem(s)) fails to achieve Operational Acceptance, NBP may consider termination of the Contract Agreement, pursuant to GCC clause 41.2.2, and forfeiture of the Supplier's performance security as compensation for the extra costs and delays likely to result from this failure.

30 Functional Guarantee

- 30.1 The Supplier guarantees that once the Operational Acceptance Certificate(s) has been issued, the System represents a complete, integrated solution to NBP's requirements set forth in the Technical Requirements and it conforms to all other aspects of the Contract Agreement. The Supplier acknowledges that GCC clause 27 regarding Commissioning and Operational Acceptance governs how technical conformance of the System to the Contract Agreement requirements will be determined.
- 30.2 If, for reasons attributable to the Supplier, the System does not conform to the Technical Requirements or does not conform to all other aspects of



theContract Agreement, the Supplier shall at its cost and expense make
such changes, modifications, and/or additions to the System as may be
necessary to conform to the Technical Requirements and meet all
functional and performance standards. The Supplier shall notify NBP upon
completion of the necessary changes, modifications, and/or additions and shall request NBP to repeat the Operational Acceptance Tests until the System achievesOperational Acceptance.
If the System (or Subsystem(s)) fails to achieve Operational Acceptance,

30.3 If the System (or Subsystem(s)) fails to achieve Operational Acceptance, NBP may consider termination of the Contract Agreement, pursuant to GCC clause 41.2.2, and forfeiture of the Supplier's performance security as compensation for the extra costs and delays likely to result from this failure.

# 31 Intellectual PropertyRights Warranty

- 31.1 The Supplier hereby represents and warrants that:
  - a) The System as supplied, installed, tested, and accepted;
  - b) Use of the System in accordance with the Contract Agreement; and
  - c) Copying of the Software and Materials provided to NBP in accordance with the Contract Agreement; do not and will not infringe any Intellectual Property Rights held by any third party, and that it has all necessary rights or at its sole expense shall have secured in writing all transfers of rights and other consents necessary to make the assignments, licenses, and othertransfers of Intellectual Property Rights and the warranties set forth in theContract Agreement, and for NBP to own or exercise all Intellectual Property Rights as provided in the Contract Agreement. Without limitation, the Supplier shall secure all necessary written agreements, consents, and transfers of rights from its employees and other persons orentities whose services are used for development of the System.

# 32 Intellectual PropertyRights Indemnity

- 32.1 The Supplier shall indemnify and hold harmless NBP and its employees and officers from and against any and all losses, liabilities, and costs (including losses, liabilities, and costs incurred in defending a claim alleging such a liability), that NBP or its employees or officers may suffer as a result of any infringement or alleged infringement of any Intellectual Property Rights by reason of:
  - a) installation of the System by the Supplier or the use of the System, including the Materials, in the country where the Project Site is located;
  - b) copying of the Software and Materials provided by the Supplier in accordance with the Contract Agreement or any agreement with the Supplier relating to licensing; and
  - c) sale of the products produced by the System in any country, except to the extent that such losses, liabilities, and costs arise as a result of the NBP 'sbreach of GCC clause 32.2.
- 32.2 Such indemnity shall not cover any use of the System, including the Materials, other than for the purpose reflected in the Contract Agreement, any infringement resulting from the use of the System, or any products of the System produced thereby in association or combination with any other goodsor services not supplied by the Supplier, where the infringement arises because of such association or combination and not because of use of the System in its own right.
- 32.3 Such indemnities shall also not apply if any claim of infringement:
  - is a direct result of a design mandated by NBP's Technical Requirements and the possibility of such infringement has been notified in writing to NBP in the Supplier's Bid; or
  - b) Results from the alteration of the System, including the Materials without authorization of the Supplier, by NBP or any persons other than the Supplier or a person authorized by the Supplier.
- 32.4 If any proceedings are brought or any claim is made against NBP arising out of the matters referred to in GCC clause 32.1, NBP shall promptly notify the Supplier of such proceedings or claims, and the Supplier may at its own expense and in NBP's name conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim.
- 32.5 If the Supplier fails to notify its intention to conduct any such proceedings or claim to NBP within twenty-eight (28) Days after receipt of such notice, then



NBP shall be free to conduct the same on its own behalf. Unless the Supplier fails to notify NBP within the twenty-eight (28) Days, NBP shall make no admission that may be prejudicial to the defense of any such proceedings or claim. NBP shall, at the Supplier's request, afford all available assistance to the Supplier in conducting such proceedings or claim and shall be reimbursed by the Supplier for all reasonable expenses incurred in doing so.

- 32.6 NBP shall indemnify and hold harmless the Supplier and its employees, officers, and Subcontractors from and against any and all losses, liabilities, and costs (including losses, liabilities, and costs incurred in defending a claim alleging such a liability) that the Supplier may suffer as a result of any infringement or alleged infringement of any Intellectual Property Rights arising out of or in connection with any design, data, drawing, specification, or other documents or materials provided to the Supplier in connection with the Contract Agreement by NBP or any persons (other than the Supplier) contracted by NBP, except to the extent that such losses, liabilities, and costs arise as a result of the Supplier's breach of GCC clause 32.8.
- 32.7 Such indemnity shall not cover any use of the design, data, drawing, specification, or other documents or materials, other than for the purpose indicated by or to be reasonably inferred from the Contract Agreement, or any infringement resulting from the use of the design, data, drawing, specification, or other documents or materials, or any products produced thereby, in association or in combination with any other Goods or Services not provided by NBP or any other person contacted by NBP, where the infringement arises because of such association or combination and not because of the use of thedesign, data, drawing, specification, or other documents or materials in its own right.
- 32.8 Such indemnities shall also not apply:
  - a) if any claim of infringement is asserted by a parent, subsidiary, or affiliate of the Supplier's organization;
     to the extent that any claim of infringement caused by the alteration by the Supplier, or any persons contracted by the Supplier, of the design, data, drawing, specification, or other documents or materials provided to the Supplier by NBP or any persons contracted by NBP.
     If any proceedings are brought or any claim is made against the Supplier arising out of the matters referred to in GCC clause 32.5, the Supplier shall promptly notify NBP about such proceedings or claims, and NBP may at its own expense and in the Supplier's name conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim. If

own expense and in the Supplier's name conduct such proceedings or claims and any negotiations for the settlement of any such proceedings or claim. If NBP fails to notify the Supplier within twenty-eight (28) Days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Supplier shall be free to conduct the same on its own behalf. Unless NBP has failed to notify the Supplier within the twenty-eight (28) Days, the Supplier shall make no admission that may be prejudicial to the defense of any such proceedings or claim. The Supplier shall, at NBP's request, afford all available assistance to NBP in conducting such proceedings or claim and shall be reimbursed by the NBP for all reasonable expenses incurred in so doing.

# 33 Limitation of Liability

- 33.1 Provided the following does not exclude or limit any liabilities of either party in ways not permitted by applicable law:
  - a) the Supplier shall not be liable to NBP, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to NBP; and
  - b) the aggregate liability of the Supplier to NBP, whether under the Contract, in tort or otherwise, shall not exceed the amount specified in the ContractAgreement (if any), provided that this limitation shall not apply to any obligation of the Supplier to indemnify NBP with respect to intellectual property rights infringement.



# **G.** Risk Distribution

34	Transfer of Ownership	34.1 Unless provided otherwise in the Contract Agreement, with the exception of Software and Materials, the ownership of the technical solution and other Goods shall be transferred to NBP at the time of Delivery or otherwise under terms that may be agreed upon and specified in the Contract Agreement.
		34.2 The ownership and terms of usage of the Software and Materials supplied under the Contract shall be governed by GCC clause 15 (Copyright) and any elaboration in the Technical Requirements.
		34.3 Unless provided otherwise in the Contract Agreement the ownership of the Supplier's Equipment used by the Supplier and its Subcontractors in connection with the Contract Agreement shall remain with the Supplier or its Subcontractors.
35	Care of the System	35.1 NBP shall become responsible for the care and custody of the System or Subsystems upon their Delivery. NBP shall make good at its own cost any loss or damage that may occur to the System or Subsystems due to any reason from the date of Delivery until the date of Operational Acceptance of the System or Subsystems, pursuant to GCC clause 27 (Commissioning and Operational Acceptance), except for such loss or damage arising from acts or omissions of the Supplier, its employees, or Subcontractors.
		35.2 NBP shall pay to the Supplier all sums payable in respect of the System or Subsystems that have achieved Operational Acceptance, notwithstanding thatthe same be lost, destroyed, or damaged. If NBP requests the Supplier in writing to make good any loss or damage to the System thereby occasioned, the Supplier shall make good the same at NBP's cost in accordance with GCCclause 39. If NBP does not request the Supplier in writing to make good anyloss or damage to the System thereby occasioned,
		35.3 NBP shall either request a change in accordance with GCC clause 39, excluding the performance of that part of the System thereby lost, destroyed,or damaged, or, where the loss or damage affects a substantial part of the System, NBP shall terminate the Contract Agreement.
		35.4 NBP shall be liable for any loss of or damage to the Supplier's Equipment which NBP has authorized to locate within NBP's premises for use in fulfilment of the Supplier's obligations under the Contract Agreement, exceptwhere such loss or damage arises from acts or omissions of the Supplier, its employees, or Subcontractors.
36	Loss of or Damage to Property; Accident or Injury to Workers; Indemnification	36.1 The Supplier and each and every Subcontractor shall abide by the job safety, insurance, customs, and immigration measures prevalent and laws in force inPakistan. Subject to GCC clause 36.3, the Supplier shall indemnify and hold harmless NBP and its employees and officers from and against any and all losses, liabilities and costs (including losses, liabilities, and costs incurred in defending a claim alleging such a liability) that NBP or its employees or officers may suffer as a result of the death or injury of any person or loss of or damage to any property (other than the System, whether accepted or not) arising in connection with the supply, Installation, testing, and Commissioning of the System and by reason of the negligence of the Supplier or its Subcontractors, or their employees, officers or agents, except any injury, death, or property damage caused by the negligence of NBP, its contractors, employees, officers, or agents.
		36.2 If any proceedings are brought or any claim is made against NBP that might subject the Supplier to liability under GCC clause 36.2, NBP shall promptly notify the Supplier of such proceedings or claims, and the Supplier may at its own expense and in NBP's name, conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim. If the Supplier fails to notify NBP within twenty-eight (28) Days after receipt of such notice that it intends to conduct any such proceedings or claim, then NBP shall be free to conduct the same on its own behalf. Unless the Supplier has failed to notify NBP within the twenty-eight (28) day period, NBP shall make no admission that may be prejudicial to the defence of any such proceedings or claim. NBP shall, at the Supplier's request, afford all available assistance to the Supplier in conducting such proceedings or claim and shall be reimbursed by the Supplier for all reasonable expenses incurred in so doing.



		36.3 NBP shall take all reasonable measures to mitigate any loss or damage that has occurred.
37	Insurance	<ul> <li>37.1 The Supplier shall at its expense take out and maintain in effect, or cause to be taken out and maintained in effect, during the performance of the Contract Agreement, the insurance set forth below. The identity of the insurers and theform of the policies shall be subject to the approval of NBP, which approvalshall not be withheld unreasonably.</li> <li>37.2 Cargo Insurance During Transport: As applicable, 110 percent of the price of the technical solution or hardware or technical equipment and other Goods ina freely convertible currency, covering the Goods from physical loss or damage during shipment through receipt at the Project Site.</li> <li>37.3 Installation "All Risks" Insurance: As applicable, 110 percent of the price of the technical solution or hardware or technical equipment and other Goods covering the Goods at the site from all risks of physical loss or damage (excluding perils commonly excluded under "all risks" insurance policies of this type by reputable insurers) occurring prior to Operational Acceptance of the System.</li> <li>37.4 Third-Party Liability Insurance: On terms, as specified in the SCC, covering bodily injury or death suffered by third parties (including NBP's personnel) and loss of or damage to property (including NBP 's property and any Subsystems that have been accepted by NBP) occurring in connection with the supply and installation of the technical solution or hardware or technical equipment.</li> <li>37.5 Automobile Liability Insurance: In accordance with the statutory requirements prevailing in Pakistan, covering use of all vehicles used by the Supplier or its Subcontractors (whether or not owned by them) in connection with the performance of the Contract Agreement.</li> <li>37.6 Other Insurance (if any), as specified in the SCC or the Contract Agreement</li> <li>37.7 NBP shall be named as co-insured under all insurance policies taken out by the Supplier's Subcontractors shall be named as co-insured for losses or claims arising out of the performance of the Con</li></ul>
		37.9 The Supplier shall ensure that, where applicable, its Subcontractor(s) shall take out and maintain in effect adequate insurance policies for their personneland vehicles and for work executed by them under the Contract Agreement, unless such Subcontractors are covered by the policies taken out by the Supplier.



- 37.10 If the Supplier fails to take out and/or maintain in effect the insurance referred to in GCC clause 37, NBP may take out and maintain in effect any such insurance, and may from time to time deduct from any amount due the Supplier under the Contract Agreement, any premium that NBP shall have paid to the insurer or may otherwise recover such amount as a debt due fromthe Supplier.
- 37.8 Unless otherwise provided in the Contract Agreement, the Supplier shall prepare and conduct all and any claims made under the policies affected by it pursuant to this GCC clause and all money payable by any insurers shall be paid to the Supplier. NBP shall give to the Supplier, all such reasonable assistance as may be required by the Supplier in connection with any claim under the relevant insurance policies. With respect to insurance claims in which NBP's interest is involved, the Supplier shall not give any release or make any compromise with the insurer without the prior written consent of NBP. With respect to insurance claims in which the Supplier's interest is involved, NBP shall not give any release or make any compromise with the insurer without the prior written consent of the Supplier.

#### 38 Force Majeure

- 38.1 Force Majeure" shall mean any event beyond the reasonable control of NBP or of the Supplier, as the case may be, and which is unavoidable notwithstanding the reasonable care of the party affected and shall include, without limitation, the following:
  - a) War, hostilities, or warlike operations (whether a state of war be declaredor not), invasion, act of foreign enemy, and civil war;
  - b) Rebellion, revolution, insurrection, mutiny, usurpation of civil or military government, conspiracy, riot, civil commotion, and terrorist acts;
  - c) Confiscation, nationalization, mobilization, commandeering or requisition by or under the order of any government or de jure or de facto authority or ruler, or any other act or failure to act, of any local state or national government authority;
  - d) epidemics, quarantine, and plague;
  - Earthquake, landslide, volcanic activity, fire, flood or inundation, tidal wave, typhoon or cyclone, hurricane, storm, lightning, or other inclement weather condition, nuclear and pressure waves, or other natural or physical disaster.
- 38.2 If either party is prevented, hindered, or delayed from performing any of its obligations under the Contract Agreement by an event of Force Majeure, thenit shall notify the other in writing of the occurrence of such event and the circumstances of the event of Force Majeure within fourteen (14) Days afterthe occurrence of such event.
- 38.3 The party who has given such notice shall be excused from the performance or punctual performance of its obligations under the Contract Agreement forso long as the relevant event of Force Majeure continues and to the extent that such party's performance is prevented, hindered, or delayed. The time for achieving Operational Acceptance shall be extended in accordance with GCCclause 40 (Extension of Time for Achieving Operational Acceptance).
- 38.4 The party or parties affected by the event of Force Majeure shall use reasonable efforts to mitigate the effect of the event of Force Majeure upon its or their performance of the Contract Agreement and to fulfill its or their obligations under the Contract Agreement, but without prejudice to either party's right to terminate the Contract Agreement under GCC clause 38.6.
- 38.5 No delay or nonperformance by either party to this Contract Agreement caused by the occurrence of any event of Force Majeure shall:
  - a) Constitute a default or breach of the Contract Agreement;
  - b) Subject to GCC clauses 35.2, 38.3, and 38.4, give rise to any claim for damages or additional cost or expense occasioned by the delay or nonperformance; if, and to the extent that, such delay or



nonperformance
is caused by the occurrence of an event of Force Majeure.  38.6 If the performance of the Contract Agreement is substantially prevented, hindered, or delayed for a single period of more than sixty (60) Days or an aggregate period of more than one hundred and twenty (120) Days on account of one or more events of Force Majeure during the time period covered by the Contract Agreement, the parties will attempt to develop a mutually satisfactory solution, failing which, either party may terminate the Contract Agreement by giving a notice to the other.
38.7 In the event of termination pursuant to GCC clause 38.6, the rights and obligations of NBP and the Supplier shall be as specified in GCC clauses 41.1.2 and 41.1.3.



# H. Change in Contract Elements

39	Changes to the System	39.1 Int	roducing a Change
		i.	Subject to GCC clauses 39.2.5 and 39.2.7, NBP shall have the right to propose, and subsequently require, the Project Manager to order the Supplier from time to time during the performance of the Contract Agreement to make any change, modification, addition, or deletion to, in, or from the System (interchangeably called "Change"), provided that such Change falls within the general scope of the System, does not constitute unrelated work, and is technically practicable, taking into account both the state of advancement of the System and the technical compatibility of the Change envisaged with the nature of the System as originally specified in the Contract Agreement.
		ii.	A Change may involve, but is not restricted to, the substitution of updated technical solution and related Services in accordance with GCC clause 23 (Product Upgrades).
		39.1.2	The Supplier may, from time to time during its performance of the Contract Agreement propose to NBP (with a copy to the Project Manager) any Change that the Supplier considers necessary or desirable to improve the quality or efficiency of the System. The NBP may at its discretion approve or reject any Change proposed by the Supplier.
		39.1.3	Notwithstanding GCC clauses 39.1.1 and 39.1.2, no change made necessary because of any default of the Supplier in the performance of itsobligations under the Contract Agreement shall be deemed to be a Change, and such change shall not result in any adjustment of the time for Achieving Operational Acceptance.
		39.1.4	The procedure on how to proceed with and execute Changes is specified in GCC clauses 39.2 and 39.3, and further details and sample forms are provided in the Sample Forms section in the Bidding Documents.
		39.1.5	Moreover, NBP and the Supplier will agree, during development of the Project Plan, to a date prior to the scheduled date for Operational Acceptance, after which the Technical Requirements for the System shall be "frozen." Any Change initiated after this time will be dealt with after Operational Acceptance.
		39.2	Changes Originating from NBP
		39.2.1	If NBP proposes a Change pursuant to GCC clauses 39.1.1, it shall send to the Supplier a "Request for Change Proposal," requiring the Supplier to prepare and furnish to the Project Manager as soon as reasonably practicable a "Change Proposal," which shall include the following:
			a) Brief description of the Change;
			b) Impact on the time for achieving Operational Acceptance;
			c) Detailed estimated cost of the Change;
			d) Effect on Functional Guarantees (if any);
			e) Effect on any other provisions of the Contract Agreement.
		39.2.2	Prior to preparing and submitting the "Change Proposal," the Supplier shall submit to the Project Manager a "Change Estimate Proposal," which shall be an estimate of the cost of preparing the Change Proposal, plus a first approximation of the suggested approach and cost for implementing the changes. Upon receipt of the Supplier's Change Estimate Proposal, NBP shall do one of the following:



- a) Accept the Supplier's estimate with instructions to the Supplier toproceed with the preparation of the Change Proposal;
- b) Advise the Supplier of any part of its Change Estimate Proposal that is unacceptable and request the Supplier to review its estimate;
- c) Advise the Supplier that NBP does not intend to proceed with the Change.
- 39.2.3 Upon receipt of NBP's instruction to proceed under GCC clause 39.2.2 (a), the Supplier shall, with proper expedition, proceed with the preparation of the Change Proposal, in accordance with GCC clause 39.2.1. The Supplier, at its discretion, may specify a validity period for the Change Proposal, after which, if NBP and the Supplier have not reached an agreement in accordance with GCC clause 39.2.6, then GCC clause 39.2.7 shall apply.
- 39.2.4 The pricing of any Change shall, as far as practicable, be calculated in accordance with the rates and prices included in the Contract Agreement. If the nature of the Change is such that the Contract Agreement rates and prices are inequitable, the parties to the Contract Agreement shall agree on other specific rates to be used for valuing the Change.
- 39.2.5 The Supplier shall give an initial estimate of the cost for the Change Proposal. This initial estimate shall be at no extra cost or fee to NBP. If the initial estimate of the cost of the Change Proposal increases the Contract Price as originally set forth in the Contract Agreement by more than fifteen (15) percent, the Supplier shall notify NBP of the said increase in the Contract Price. If NBP accepts the Supplier's notification, NBP shall withdraw the proposed Change and shall notify the Supplier in writing of its acceptance. The Supplier shall not under any circumstancesproceed further in the matter until it has notified NBP as aforesaid and if the Supplier does proceed with such a Change Proposal then it shall bearits own costs if NBP rejects the Change Proposal on the grounds that it exceeds 15 percent of the Contract Price.
- 39.2.6 Upon receipt of the Change Proposal, NBP and the Supplier shall mutually agree upon all matters contained in the Change Proposal. NBP shall, if it intends to proceed with the Change, issue the Supplier a Change Order. If NBP is unable to reach a decision within a reasonable time, it shall notify the Supplier with details of when the Supplier can expect a decision. If NBP decides not to proceed with the Change for whatever reason, it shall notify the Supplier accordingly. Under such circumstances, the Supplier shall be entitled to reimbursement of all costs reasonably incurred by it in the preparation of the Change Proposal, provided that these do not exceed the amount given by the Supplier in its Change Estimate Proposal submitted in accordance with GCC clause 39.2.2.
- 39.2.7 If NBP and the Supplier cannot reach an agreement on the price for the Change, an equitable adjustment to the time for achieving Operational Acceptance, or any other matters identified in the Change Proposal, the Change will not be implemented. However, this provision does not limit the rights of either party under GCC clause 6 (Settlement of Disputes).
- 39.3 Changes Originating from Supplier If the Supplier proposes a Change pursuant to GCC clause 39.1.2, the Supplier shall submit to the Project Manager, a written "Application for Change Proposal," giving reasons for the proposed Change and including the information specified in GCC clause 39.2.1. Upon receipt of the Application for Change Proposal, the parties shall follow the procedures outlined in GCC clauses 39.2.5, 39.2.6 and 39.2.7, except that the words "Change Proposal" shall be read, for the purposes of this GCC clause 39.3.1 as "Application for Change Proposal." However, should NBP choose not to proceed or NBP and the Supplier cannot come to an agreement on the change during any validity period thatthe Supplier may specify in its Application for Change Proposal, the Supplier shall not be entitled to recover the costs of preparing the Application for Change Proposal, unless specified otherwise in the Contract Agreement.





	National	Bank	of Pakistan
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40	Extension of Time for Achieving Operational Acceptance	40.1 The time(s) for achieving Operational Acceptance specified in the implementation schedule shall be extended if the Supplier is delayed or impeded in the performance of any of its obligations under the Contract Agreement due to any of the following reasons:
		a) Any Change in the System as provided in GCC clause 39 (Change in the





		Solutio	n)·
			currence of Force Majeure as provided in GCC clause 38 (Force
			re); Default of NBP; or
		such po	her matter specifically mentioned in the Contract Agreement; by eriod as shall be fair and reasonable in all the circumstances and irly reflect the delay or impediment sustained by the Supplier.
		the Supplie extension of particulars or reasonably circumstand and supportupon the paccept NBP shall be entertional extension of the paccept shall be extension of the paccept shall be extension of the pacce	re otherwise specifically provided for in the Contract Agreement, or shall submit to the Project Manager a notice of a claim for of time for achieving Operational Acceptance, together with of the event or circumstance justifying such extension as soon as practicable after the commencement of such event or ite. As soon as reasonably practicable after receipt of such notice ting particulars of the claim, NBP and the Supplier shall agree eriod of such extension. In the event that the Supplier does not its estimate of a fair and reasonable time extension, the Supplier citled to refer the matter to the provisions for the Settlement of insuant to GCC clause 6.
41	Termination	in the perfo	r shall at all times use its reasonable efforts to minimize any delay rmance of its obligations under the Contract Agreement.  n at NBP's convenience
			y at any time terminate the Contract Agreement for any reason g the Supplier a notice of termination that refers to this GCC 1.1.1.
		Supplie	eceipt of the notice of termination under GCC clause 41.1.1, the r shall either as soon as reasonably practical or upon the date d in the notice of termination:
		notice of System	Il further work, except for such work as NBP may specify in the of termination for the sole purpose of protecting that part of the already executed, or any work required to leave the site in a clean e condition;
			ite all subcontracts, except those to be assigned to NBP pursuant clause 41.1.2 (d) (ii) below;
		Manage entirety	the Supplier's Equipment other than Card hosting system/Card ement system & its allied Software & Hardware from the site in its repatriate the Supplier's and its Subcontractors' personnel from remove from the site any wreckage, rubbish, and debris of any
		d) In addit 41.1.3,	ion, the Supplier, subject to the payment specified in GCC clause shall:
			iver to NBP, the parts of the System executed by the Supplier up he date of termination;
		ber ofte	the extent legally possible, assign to NBP all right, title, and lefit of the Supplier to the System, or Subsystem, as at the date ermination, and, as may be required by NBP, in any subcontracts cluded between the Supplier and its Subcontractors;
		oth	iver to NBP all non-proprietary drawings, specifications, and er documents prepared by the Supplier or its Subcontractors as ne date of termination in connection with the System.
		41.1.1 <i>,</i> attribut	vent of termination of the Contract Agreement under GCC clause NBP shall pay to the Supplier the Contract Price, properly able to the parts of the System executed by the Supplier as of the termination.
		41.2 Termination	n for Supplier's Default
		may te circums Supplie Ifthe Su	thout prejudice to any other rights or remedies it may possess, rminate the Contract Agreement forthwith in the following tances by giving a notice of termination and its reasons to the r, referring to this GCC clause 41.2: pplier becomes bankrupt or insolvent, has a receiving order issued it, compounds with its creditors, or, if the Supplier is a corporation,



- a resolution is passed or order is made for its winding up (other than a voluntary liquidation for the purposes of amalgamation or reconstruction), a receiver is appointed over any part of its undertaking or assets, or if the Supplier takes or suffers any other analogous action in consequence of debt;
- b) If the Supplier assigns or transfers the Contract Agreement or any right or interest therein in violation of the provision of GCC clause 42 (Assignment); or
- c) if the Supplier, in the judgment of NBP, has engaged in corrupt or fraudulent practices in competing for or in executing the Contract Agreement, including but not limited to willful misrepresentation of facts concerning ownership of Intellectual Property Rights in, or proper authorization and/or licenses from the owner to offer the hardware, or materials provided under this Contract Agreement.
- d) For the purposes of this clause:
  - i) "Corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.
- iii) "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to thedetriment of NBP, and includes collusive practices among Bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive NBP of the benefits of free and open competition.

#### 41.2.2 If the Supplier:

- a) has abandoned or repudiated the Contract Agreement;
- b) has without valid reason failed to commence work on the System promptly;
- persistently fails to execute the Contract Agreement in accordance with the Contract Agreement or persistently neglects to carry out its obligationsunder the Contract Agreements without just cause;
- d) refuses or is unable to provide sufficient Materials, Services, or labour to execute and complete the System in the manner specified in the Finalized Project Plan furnished under GCC clause 19 at rates of progress that give reasonable assurance to NBP that the Supplier can attain Operational Acceptance of the System by the Time for Achieving Operational Acceptance:

Then NBP may, without prejudice to any other rights it may possess under the Contract Agreement, give a notice to the Supplier stating the nature of the default and requiring the Supplier to remedy the same. If the Supplier fails to remedy or take steps to remedy the same within the time specified by NBP, then NBP may terminate the Contract Agreement forthwith by giving a notice of termination to the Supplier that refers to this GCC clause 41.2.



- 41.2.3 Upon receipt of the notice of termination under GCC clauses 41.2.1 or 41.2.2, the Supplier shall, either immediately or upon such date as is specified in the notice of termination:
  - a) Cease all further work, except for such work as NBP may specify in the notice of termination for the sole purpose of protecting that part of the System already executed or any work required to leave the site in a clean and safe condition;
  - b) Terminate all subcontracts, except those to be assigned to NBP pursuant to GCC clause 41.2.3 (d) below;
  - c) Deliver to NBP the parts of the System executed by the Supplier up to the date of termination;
  - d) To the extent legally possible, assign to NBP all right, title and benefit of the Supplier to the System or Subsystems as at the date of termination, and, as may be required by NBP, in any subcontracts concluded between the Supplier and its Subcontractors;
  - e) Deliver to NBP all drawings, specifications, and other documents prepared by the Supplier or its Subcontractors as at the date of terminationin connection with the System.

    NBP may enter upon the Project Site, expel the Supplier, and complete the System itself or by employing any third party. Upon completion of the System or at such earlier date as NBP thinks appropriate, NBP shall give notice to the Supplier that the Supplier's Equipment will be returned to the Supplier at or near the Project Site and shall return such Supplier's Equipment to the Supplier in accordance with such notice. The Supplier shall thereafter without delay and at its cost remove or arrange removal ofthe same from the Project Site.
- 41.2.4 Subject to GCC clause 41.2.6, the Supplier shall be entitled to be paid the Contract Price attributable to the portion of the System executed as at the date of termination. Any sums payable to NBP from the Supplier accruingprior to the date of termination shall be deducted from the amount to be paid to the Supplier under the Contract Agreement.
- 41.2.5 If NBP completes the System, the cost of completing the System by NBP shall be determined. If the sum that the Supplier is entitled to be paid, pursuant to GCC clause 41.2.5, plus the reasonable costs incurred by NBP in completing the System, exceeds the Contract Price, the Supplier shall be liable for such excess. If such excess is greater than the sums due, the Supplier, under GCC clause 41.2.5, shall pay the balance to NBP, and if such excess is less than the sums due the Supplier under GCC clause 41.2.5, NBP shall pay the balance to the Supplier. NBP and the Supplier shall agree in writing on the computation described above and the mannerin which any sums shall be paid.



- 41.3 Termination by Supplier
- 41.3.1 If NBP has failed to pay the Supplier any sum due under the Contract Agreement within the specified period, without just cause, or commits a substantial breach of the Contract Agreement, the Supplier may give a notice to NBP that requires payment of such sum with interest on this sum as stipulated in GCC clause 12.3, or specifies the breach and requires NBP to remedy the same, as the case may be. If NBP fails to pay such sum together with such interest, or fails to remedy the breach or take steps to remedy the breach, then the Supplier may give notice to NBP of such events, and if NBP has failed to pay the outstanding sum, or to remedy the breach, the Supplier may give a further notice to NBP referring to this GCC clause 41.3.1, forthwith terminating the Contract Agreement.
- 41.3.2 The Supplier may terminate the Contract Agreement immediately by giving a notice to NBP to that effect, referring to this GCC clause 41.3.2, if NBP becomes bankrupt or insolvent, has a receiving order issued against it, compounds with its creditors, or, being a corporation, if a resolution is passed or order is made for its winding up (other than a voluntary liquidation for the purposes of amalgamation or reconstruction), a receiver is appointed over any part of its undertaking or assets, or if NBP takes or suffers any other analogous action in consequence of debt. Provided however, that a merger, amalgamation, reorganization or reconstruction of NBP shall not give any right for termination of the Contract Agreement.
- 41.3.3 If the Contract is terminated under GCC clauses 41.3.1 or 41.3.2, then the Supplier shall immediately:
  - Cease all further work, except for such work as may be necessary for the purpose of protecting that part of the System already executed, orany work required to leave the site in a clean and safe condition;
  - b) Terminate all subcontracts, except those to be assigned to NBP pursuant to clause 41.3.3 (d) (ii);
  - c) Remove all Supplier's Equipment (if any) from the site except Hardware/Software/equipments installed/deployed in NBP Premises and repatriate the Supplier's and its Subcontractor's personnel from the site.
  - d) In addition, the Supplier, subject to the payment specified in GCC clause 41.3.4, shall:
    - Deliver to NBP the parts of the System executed by the Supplierup to the date of termination; To the extent legally possible, assign to NBP all right, title, and benefit of the Supplier to the System, or Subsystems, as of the date of termination, and, as may be required by NBP, in any subcontracts concluded betweenthe Supplier and its Subcontractors:
    - iii. To the extent legally possible, deliver to NBP all drawings, specifications, and other documents prepared by the Supplier orits Subcontractors as of the date of termination in connection with the System.
    - iv. To the extent legally possible, deliver/Handover to NBP all Hardware & Software implanted/Deployed/installed in site of NBP
- 41.3.4 If the Contract is terminated under GCC clauses 41.3.1 or 41.3.2, NBP shall pay to the Supplier all payments specified in GCC clause 41.1.3.
- 41.3.5 Termination by the Supplier pursuant to this GCC clause 41.3 is without prejudice to any other rights or remedies of the Supplier that may be exercised in lieu of or in addition to rights conferred by GCC clause 41.3.
- 41.4 In this GCC clause 41, the expression "portion of the System executed" shall include all work executed, Services and technical solution provided, or other Goods acquired (or subject to a legally binding obligation to purchase) by the Supplier and used or intended to be used for the purpose of the System, up to and including the date of termination.
  - ii. In this GCC clause 41, in calculating any money due from NBP





		to the Supplier, account shall be taken of any sum previously
		paid by NBP to the Supplier under the Contract Agreement,
		including any advance payment paidpursuant to the SCC.
42	Assignment	41.6 Neither NBP nor the Supplier shall, without the prior written consent of the
		other, assign to any third party (excluding the successors in interest of NBP)
		the Contract Agreement or any part thereof, or any right, benefit, obligation,
		or interest therein or there under.

# 6) SPECIAL CONDITIONS OF CONTRACT (SECTION-V)

The following Special Conditions of Contract (SCC) shall supplement or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions of the SCC shall prevail over those in the General Conditions of Contract and in the case of a conflict between the SCC and the terms of a Contract Agreement (as defined in the SCC) the terms of the Contract Agreement shall prevail. For the purposes of clarity, any referenced GCC clause numbers are indicated in the left column of the SCC.

#### A. CONTRACT AND INTERPRETATION

#### 1. Definitions (GCC Clause 1)

GCC 1.1. (e) (i)	The Country is Pakistan
GCC 1.1. (e) (iii)	The Project Site is NBP Head Office.
GCC 1.1. (e) (x)	The Contract Agreement shall continue for consecutive (3) Three years (Extendable) in force until the technical solution and all the Services have been provided or unless the Contract Agreement is terminated earlier in accordance withthe terms set out in the Contract Agreement.

#### 3. Interpretation (GCC Clause 3)

GCC 3.1.1	The language of the Contract Agreement, all correspondence and communications
	to be given and all other documentation to be prepared and supplied under the
	Contract Agreement not otherwise specified in the Technical Requirements shall
	be <b>English</b> .

#### 4. Notices (GCC Clause 4)

GCC 4.1	Unless specified otherwise in the Contract Agreement, notices shall be addressedto:
	(Divisional Head) Procurement Division, Logistics, Communications & Marketing Group, National Bank of Pakistan 3rd Floor, Head Office Building, Karachi. 021-99220331, 021-38902647

## 5. Governing Law (GCC Clause 5)

GCC 5.1	The Contract shall be solely interpreted and governed in accordance with the
	substantive and procedural laws of <i>Islamic Republic of Pakistan</i> which shall include
	but not be limited to the directives and circulars of the State Bank of Pakistan which
	may be issued from time to time.

# 6. Settlement of Disputes (GCC Clauses 6)

GCC 6.2.3	In the case of a dispute between the Purchaser and the Supplier, the dispute shall
	bereferred to arbitration in accordance with Arbitration Act of 1940.

# **B. Subject Matter of CONTRACT**

#### 7. Scope of the System (GCC Clause 7)

GCC 7.3	Delivery on time and follow all terms and conditions as per Section-X – Delivery	
	Schedule.	



## 8. Time for Commencement and Operational Acceptance (GCC Clause 8)

GCC 8.1	The Supplier shall commence work and supply the Systems as per the Contract Agreement and Purchase Order Terms and Conditions (if any)
GCC 8.2	Operational Acceptance certificate is to be issued by NBP.

## 9. Supplier's Responsibilities (GCC Clause 9)

GCC 9.9	The Supplier shall have the following additional responsibilities:
	1) As specified in the Section-VI: Technical Requirements.
	<ol> <li>State Bank of Pakistan and PPRA regulatory compliance for all applicable services offered by Supplier.</li> </ol>
	<ol> <li>Compliance with information security standards as specified by NBP and theState Bank of Pakistan (if any).</li> </ol>
	<ol> <li>Obtain required security clearance from the concerned authorities for theirauthorized staff, to keep services operational 24x7.</li> </ol>
	5) Immediate reporting of any fraudulent activity, tampering or events noticed, orobserved by Supplier at any site / locations managed or supported by Supplier under the Contract Agreement.

## 10. NBP's Responsibilities (GCC Clause 10)

GCC 10.7	NBP shall have no additional responsibilities
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# C. Payment

# 12. Terms of Payment (GCC Clause 12)

GCC 12.1	Subject to the provisions of GCC Clause 12 (Terms of Payment), NBP shall pay the Contract Price to the Supplier in the manner specified in the Contract Agreement.
GCC 12.3	NBP shall not pay to the Supplier interest on the delayed payments.

# 13. Securities (GCC Clause 13)

GCC 13.2	Not applicable
GCC 13.3	The amount of performance security, as a percentage of the Contract Price, shall be 10%, which will be released after thirty (30) days of completion of the contract. The currency of the performance security shall be Pak Rupees.

## 14. Taxes and Duties (GCC Clause 14)

Ī	GCC 14	Bids must be inclusive of all applicable taxes, duties and levies etc.

# **D. Intellectual Property**

# 15. Copy Right

GCC 15	Intellectual Property Rights in all Custom Software and Custom Materials as
	specified in the Contract Agreement.

#### 16. Software License Agreement

GCC 16	Reproduce SW for safekeeping or backup purposes Supplier hereby grants to NBP license to access and use the Software, including all inventions, designs, and marks
	embodied in the Software

## 17. Confidential Information (GCC Clause 17)





GCC 17.1	There are no modifications to the confidentiality terms expressed in GCC Clause 17.1
GCC 17.6	The provisions of this GCC clause 17 shall survive the termination of the
	Contract Agreement for the duration provided in the Contract
	Agreement.

# E. Supply, Installation, Testing, Commissioning and Acceptance of the System

## 18. Representatives (GCC Clause 18)

GCC 18	As per the GCC
GCC 18.2.2	As per the GCC

## 19. Project Plan (GCC Clause 19)

GCC 19.1	The Supplier shall undertake to supply, install, test, and commission the System
	inaccordance with the Finalized Project Plan as agreed to by NBP and the
	Contract Agreement

#### 22. Procurement, Delivery and Transport (GCC Clause 22)

GCC 22.5	The Supplier shall provide NBP with shipping and other documents as specified in
	the GCC.

# 23. Product Upgrades (GCC Clause 23)

GCC 23.4	The Supplier shall provide NBP with all new versions, releases, patches and
	updates to all Standard, or procured Software during the Warranty/Post Warranty
	&Contract Agreement Periods at no cost as specified in the GCC.

## 24. Implementation, Installation and Other Services (GCC Clause 24)

GCC 24	Details to be mutually agreed between NBP and Supplier at the contracting stage
	(Proposed conditions to be submitted as part of the proposal) applicable to GCC
	Clause 24.

#### 26. Installation of the System (GCC Clause 26)

GCC 26	Installation for commissioning requires issuance of certificate by NBP and
	successful installation is not achieved unless NBP puts Systems in production.

## 27. Commissioning and Operational Acceptance (GCC Clause 27)

GCC 27.2.1	As per GCC
GCC 27.2.2	As per GCC

# F. Guarantees and Liabilities

# 28. Operational Acceptance Time Guarantee (GCC Clause 28)

GCC 28.2	Liquidated damages shall be payable at a mutual agreed rate (if required)
GCC 28.3	Liquidated damages shall be assessed at the sole option of NBP at agreedmilestones, such as Delivery, Installation, etc.

# 29. Defect Liability Guarantee (GCC Clause 29)

GCC 29.1	There shall be no exceptions or limitations to the Supplier's warranty obligations
	for Software.





GCC 29.4 The Warranty Period shall begin from the date of Operational Acceptan Systems or subsystems or as stated in RFP/Bidding documents.	
GCC 29.10	During the Contract Period, the Supplier must commence the work necessary to remedy defects or damage within the time lines specified in the RFP and/or mutually agreed between NBP and Supplier from time to time, not exceeding prompt response within the timelines specified in the Contract Agreement. If not specified in the Contract Agreement, the response time shall not exceed 24 hours ofnotification by NBP or such other longer period as NBP may specify in writing.

# **G.** Risk Distribution

# 37. Insurance (GCC Clause 37)

GCC 37.1 (c)	Insurance will be the responsibility of the Supplier till the System is deployed.
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# H. Change in Contract Elements

# 41. Termination (GCC Clause 41)

GCC 41	Either of the Parties can terminate the Contract Agreement, other than by reason of
	breach or non-performance or non-compliance after giving 180 calendar Days
	advance notice in writing (without assigning any reason).



# 7) TECHNICAL SPECIFICATIONS/ REQUIREMENTS (SECTION-VI)

#### **National Bank of Pakistan**

#### PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION, Karachi

#### **Bidder Qualification Requirement**

#### **Project Background:**

disqualification.

The National Bank of Pakistan (NBP) intends for the procurement of DC CORE & ACCESS switches for connectivity of DC Server Farm and other segment of Data center. Bids are required to acquire DC core & accesses switches with managed hardware termination at NBP Head Office for FIVE (05) years. Details are provided in BoQ.

Note: All participating bidders are advised to thoroughly review Evaluation Criteria before providing their responses against below mentioned requirements.

fully met (10) -Proposed solution fully covers the requirement, partially met (05) - Proposed solution partially covers the requirement or only offer some part of the requirement, not met (0) - Proposed solution does not provide this feature/requirement.

For Bidder Qualification Criteria, response with 'N'/ 'No'/or incomplete response will lead to disqualification against requirements with High priority.

All bidders are required to provide Documentation Proof with proper reference (Section No/ Page No) in the proposal against all requirements.

It is mandatory to provide proper reference of document. NBP will only raise queries against requirements where reference is provided and further clarification is required. Incase no reference is available and documents are not available in the submitted proposal, NBP will not raise any clarification query and response will be considered as NIL, which may lead to

All bidders are required to submit the proposals with proper page numbering.

#	Requirements	Priority	Availability Response	Bidder Response and/or proposal Reference (Section/Page No.)
		High/Low	(Y/N)	
	Bidder Qualification Requirement			
1	The Bidder should be a registered entity in Pakistan in the form of Public Ltd/Private Ltd or any other form permissible under Legal system of Pakistan and should be in business for a tenure of at least five (05) years. Relevant proof of existence (Certificate of Incorporation, Memorandum of Association, Certificate of commencement of business, Extract from the Register of Firms maintained by the Registrar etc. confirming the incorporation of the commercial entity or other relevant documents where applicable depending on the type of entity as mentioned above) shall be provided with valid tax payment documentation (FBR, Sales Tax Returns, NTN individual, NTN Company, Provincial Tax) whichever is applicable depending on type of organization (Public Ltd/Private Ltd/Partnership firm or any other form permissible under Pakistan Law). The Bidder should also be a registered tax payer, enrolled with concerned tax authorities and enlisted on the active	High		

	tax payer list of FBR's. The Bidder must submit copies of Tax returns /proof of payment of tax (FBR, Sales Tax Returns, NTN Company, Provincial Tax etc.) for last 5 years  (Documentation Proof required must be provided in the proposal with proper reference (page No) in the proposal)		
2	The Bidder should have office/presence in three major cities of Pakistan (Karachi, Islamabad & Lahore) along with technical resources and support should be provided in all major cities in Pakistan.  [Documentation Proof must be provided with proper reference (page No) in the proposal)	High	
3	Bidder should possess at least 5 years' experience in the field of providing Managed L3 Switching, Solution and services.  (Documentation proof like Purchase order/ work orders/ LOI/ customer reference/ or equivalent etc. must be provided with proper reference (page No) in the proposal.	High	
4	Proposed OEM must have local depot in Karachi, Lahore and Islamabad.  (Documentation Proof must be provided with proper reference (page No) in the proposal)	High	
5	Proposed OEM must have local presence, offices in Karachi, Lahore and Islamabad and doing business in Pakistan for last 10 years.  Bidder should provide at least two (02) assignments of Data Center Core Switching in reputed organizations in financial/telecom/public sector in Pakistan along with reference letters/purchase/work orders from the customers where the solution is deployed.  (Documentation Proof must be provided with proper reference (page No) in the proposal)	High	
6	Proposed bidder should have gold / tier-1 and or equivalent certification / partnership level with the principal of proposed product.  (Documentation Proof must be provided with proper reference (page No) in the proposal)	High	
7	The Bidder should provide audited Profit & Loss (Income Statement) showing Sale volume/ Revenue of company of at least Rs. 50 Million aggregated in last 3 years. In case if audited statement is not available for last year then Bidder should provide letter from company's CFO or senior management staff confirming that Sale Volume / Revenue of company is at least Rs. 50 Million aggregated in last 3 years.	High	
9	Bidder must have Direct Partnership with the principal supplier and also must provide "Manufacturer Authorization Form" and Partnership Certificate from principal supplier as per the requirements (guarantee, warranty and maintenance etc.) stated in the specimen attached in Annexure - VI Standard Bidding Document. Kindly note that exact statements mentioned in the specimen are not required, however NBP requirements of (guarantee, warranty and maintenance etc.) shall be explicitly covered.	High	
10	Bidder should provide undertaking that they have experience of providing Managed L3 Switching, Solution, services and support for the similar solution to different reputed organizations in financial sector of Pakistan. Bidder must have team and should be able to demonstrate expertise.	High	

11	Bidder must involve NBP Team during Design and deployment/implementation phase and pass on the complete configuration document after implementation.	High	
12	Bidder must analyze and understand the scope. This includes the project plan and product requirements, criteria, assumptions, constraints, and other influences related to project, and how each will be managed or addressed within the project.	High	
13	Bidder must also ensure and confirm that the quoted price are in line with the standard rates in the market.		
14	Bidder must have a dedicated team in Pakistan that can customize and integrate the platform as per NBP's current and emerging requirements. Bidder must have local presence including Pre-Sales, Sales & Support Staff.	High	
15	Bidder will be responsible to provide managed all equipment with all accessories. Designing, installation, configuration and integration with all connecting devices. Delivery of all equipment's at HO NBP Head office mounting and proper usable condition, valid till tenure of contract.	High	
16	Bidder will be responsible to provide complete solution including all hardware, software and licenses (proposed Software, updates etc.) for the requirements mentioned of the proposed solution. Bidder will be responsible for the replacement and maintenance of all the software and associated hardware for the proposed solution. No transportation or additional cost will be provided by NBP during the term of the contract.(Undertaking must be provided with proper reference (page No.) in the proposal.	High	
17	Bidder will be responsible for delivery of network equipment, replacement of faulty part or device with configuration as and when required, at HO Head office (NBP). Transportation or additional cost so incurred during the contract period will be borne by the bidder.  (Undertaking for above mention requirement must be provided with proper reference (page No) in the proposal)	High	
	without any cost to Bank throughout the contract tenure.		
18	Bidder must Provide dedicated Senior RE (certified sr. resident engineer of proposed solution with good skillset of SDN technology) service NBP Head offices (i.e. located at Karachi,) for 3-years for the purpose of monitoring all network elements and coordinating to fix the network related issues as required with connectivity. At least one (01) resources at HO 9:00 to 5:30 availability, in case of emergency within 30 minutes resources will available at HO after 5:30 PM.(Undertaking must be provided with proper reference (page No) in the proposal.	High	
19	Proposed Hardware should at least 5 year of EOL remaining and at least 8 year of EOS (end of support) principle supported, purposed solution must be scalable at least 8 to 10 years. Bidder must ensure hardware replacement within 4-6 hours to meet the SLA. Bidder is required to provide confirmation on its letter head that bidder will provide 24x7x4 maintenance and comprehensive support and Service Level Agreement for complete solution for 5 years after the date of delivery / installation of proposed solution to NBP without any additional cost. This will be including but not limited to Software updates, subscriptions, patches, troubleshooting, 5 Years Hardware Replacement and partner support at NBP Premises etc. during the contract period.  (Undertaking for both, hardware and software must be provided for Principal backed support for the solution, with proper reference (page No) in the proposal)	High	

20	Bidder/Principal must provide comprehensive support offering including Phone Support, Email Support, and Online customer portal to access patches, upgrades new devices support and via online download.	High	
	(Undertaking must be provided with proper reference (page No) in the proposal)		
21	Bidder should provide soft copy of the technical proposal excluding any financials of the proposal (Softcopy required in CD/DVD/USB) For all submitted documents, bidder must ensure in serial page numbering and proper reference page number using an index. (Documentation must be provided with proper reference (page No) in the proposal)  Bidder should provide URLs of the Datasheets of the proposed solution with complete documentation against all technical requirements in Annexure III - Technical Specifications.	High	
	(Bidder to provide acknowledgment/ undertaking for this requirement)		
22	Bidder should provide complete list of valid licenses and/or subscriptions to cover requirements mentioned in BOQ and Technical requirements.	High	
	(Documentation must be provided with proper reference (page No) in the proposal)		
23	Bidder is required to provide confirmation letter from Principal on Principal's letter head, that incase bidder fails to provide any level of support and maintenance during the contract period, Principal will be responsible to provide hardware and software related support during the contract period.  (Letter from Principal with recent date on its letterhead must be provided with proper reference (page No) in the proposal)	High	
24	Bidder with Principal vendor will be required to present their complete proposed solution to NBP-T&DG. The presentation must cover following areas;  (Copy of the presentation covering following areas to be submitted with the proposal)  - Overall Presentation of proposed solution and its knowledge.  - Overall proposed solution architecture.  - Solution design and feasibility.  - Solution features and capabilities.  - Project timelines with high-level Project plan.	High	
25	Bidder to provide expert level training for at least 04 resources leading to certifications.	High	
	Note: Necessary evidence should be provided wherever applicable.		



#### National Bank of Pakistan

#### PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION, Karachi

## **Technical Requirements**

#### **Project Background:**

The National Bank of Pakistan (NBP) intends for the procurement of DC CORE & ACCESS switches for connectivity of DC Server Farm and other segment of Data center. Bids are required to acquire DC core & accesses switches with managed hardware termination at NBP Head Office for FIVE (05) years. Details are provided in BoQ.

Note: All participating bidders are advised to thoroughly review Annexure II - Evaluation Criteria before providing their responses against below mentioned requirements. For Bidder Qualification Criteria, response with 'N'/ 'No'/or incomplete response will lead to disqualification against requirements with High priority.

fully met (10) -Proposed solution fully covers the requirement, partially met (05) - Proposed solution partially covers the requirement or only offer some part of the requirement, not met (0) - Proposed solution does not provide this feature/requirement.

All bidders are required to provide Documentation Proof with proper reference (Section No/ Page No) in the proposal against all requirements It is mandatory to provide proper reference of document. NBP will only raise gueries against requirements where reference is provided and further clarification is required. Incase no reference is available and documents are not available in the submitted proposal, NBP will not raise any clarification query and response will be considered as NIL, which may lead to disqualification.

All bidders are required to submit the proposals with proper page numbering.

#	Requirements	Priority	Availability Response	Bidder Response and/or proposal Reference (Section/Page No.)	Product Quoted
		High/Low	(Y/N)		
1					
1.1	Bidder must analyze and understand the scope. This includes the project plan and product requirements, criteria, assumptions, constraints, and other influences related to project, and how each will be managed or addressed within the project.	High			
1.2	Bidder will be responsible to provide complete solution including all hardware, software, accessories (including but not limited to interconnecting power and data cables) and licenses necessary for the proposed solution. Bidder will be responsible for the replacement and maintenance of all the software and associated hardware for the	High			



	proposed solution. No transportation or additional cost will be provided by NBP during the term of the contract.			
1.3	Bidder will be responsible for the complete implementation of the proposed solution. Bidder should provide "Professional Implementation Services" by principal with proven implementation methodology from its manufacturer/principal for the implementation of the proposed solution.	High		
1.4	Bidder must involve the NBP Networks and Security team during deployment phase and pass on the complete configuration during and after implementation. Undertaking should be provided with the proposal.	High		
2	Product Technical Requirements			
2.1	The bidder should propose original and brand new solution in accordance with the quantities mentioned in Annexure - BoQ (Section VIII) with the following features. Original / Copy of proposed product datasheet/brochure etc. shall be provided along with the technical proposal which clearly identifies each of the below mentioned requirements:	High		
2	Fixed SPINE switches			
3	QUANTITY - 02 <u>Point-wise Reference (with page No of Datasheets) should be mentioned as proof of each requirement.</u>			
3.01	Fixed form SPINE Switch in redundant configuration is required for Production Data Center.	High		
3.02	32x 40/100GbE QSFP+/QSFP28 Ethernet interfaces required.	High		
3.03	All ports must support line rate non-blocking throughput with at least 6 Tbps or higher switching capacity.	High		
3.04	Hot swappable redundant power modules and fans.	High		
3.05	The overlay and underlay can operate without a controller or can be orchestrated with an SDN controller.	High		



3.06	The proposed network physical fabric must support Spine/Leaf topology for SDN deployment.	High	
3.07	The solution must have support for IP gateways to be actively distributed across an arbitrary number of network elements.	High	
3.08	The converged fabric should support Layer 2 multipathing using ECMP	High	
3.09	The proposed network physical fabric must support no Flooding in IP control plane like ARP/GARP inside the Fabric.	High	
3.1	The proposed network physical fabric must support automatic physical topology discover using LLDP or equivalent and show it into Controller GUI	High	
3.11	The proposed network physical fabric must support encapsulation normalization with standard protocol like VXLAN, to support host communication to the fabric for VLAN, VXLAN and NVGRE protocols.	High	
3.12	All the learning (MAC, IP, VTEP ID,) inside the fabric must be in hardware.	High	
3.13	The proposed network physical fabric must support prioritize the small packet inside the fabric.	High	
3.14	The controller should be the unified GUI to do the image management and inventory for physical network fabric.	High	
3.15	The solution must have the capability to add additional Spine nodes in the fabric when additional bandwidth is required for each leaf node. Each leaf node must load balances traffic across the available spines via ECMP routing.	High	
3.16	Must support open standards-based DCI (Data Centre Interconnect) with up to 10Gbps traffic throughput per link.	High	
3.17	The expansion of the fabric in all cases has to be seamless to the business as new Leaf nodes are added to the network over time.	High	
3.18	The proposed fabric must be able to support both virtual and physical workloads running on industrial standard servers without any different on design or deployment (no need to add more hardware/component in order to support physical workload)	High	



3.19	The proposed network physical fabric must support visibility in hardware: can send the packet drops and latency metrics to Controller to show to administrator. Each proposed network device must support Real-time state streaming of all the operating parameters using open protocols and Real-time telemetry streaming must not impact the functions and the operation of the device.	High		
3.2	The solution MUST support zero-touch installation and manage centralized at controller.	High		
3.21	Following layer 2 features should support or equivalent	High		
3.22	802.1D MAC Bridges,802.1s MSTP,802.1w RSTP,802.3ad LACP,802.3ab 1000BASE-T (10/100/1000 Ethernet over copper),802.3z Gigabit Ethernet,802.3ae 10 Gigabit Ethernet,802.1Q VLAN Tagging,802.1p QoS, 802.1x Port-based network access control ,VLANs,VXLAN, ACLs and IP Multicast protocols.	High		
3.23	Support Simple Network Management Protocol (SNMP) Versions 2 and 3, and Telemetry	High		
3.24	Spine Switch must support standard protocols like BGP-EVPN, NetFlow/S-Flow/Netstream, VXLAN OAM: VXLAN ping and VXLAN tracert, Multicast VXLAN etc.	High		
3.25	5-years 4 hour 24x7 support hardware SLA and subscription must be included.	High		
3.26	All required inter-connecting cables of switches, should be part of the proposal.	High		
4	Type-1 Fiber LEAF switches			
	QUANTITY - 06			
4.01	48x1/10 GbE SFP/SFP+/SFP28 interfaces with minimum 4x40/100GbE QSFP+/QSFP28 uplinks. At initial deployment, 24x1G SR SFPs and 24x10G SR SFP+ original OEM fiber optics are required per switch and 2x100GbE Active-Optical 25 meter cables are required per switch for connectivity with SPINE Switches. Switching capacity at least 3.2 Tbps or higher. 2x40GbE QSFP+ Original OEM fiber optics are required per switch.	High		
4.02	The Leaf switch should provide line rate non-blocking throughput.	High		



4.03	Leaf switch must be a wire-speed Layer 2/3 switch with VXLAN encapsulation in hardware and redundant fans and power supplies with Front-to-Back airflow.	High		
4.04	Must support direct connection to external network and/or WAN as an option via static, OSPF or BGP routing protocol.	High		
4.05	Must support Real-time state streaming of all the operating parameters using open protocols and Real-time telemetry streaming must not impact the functions and the operation of the device.	High		
4.06	Must provide data about CPU, Memory, Power, Temperature and TCAM to be consumed by a monitoring tool.	High		
4.07	Must provide data about protocol states and buffer utilization to be consumed by a monitoring tool.	High		
4.08	IPv4 & IPv6 support in hardware, providing wire-rate forwarding for IPv6 networks	High		
4.09	Support network virtualization through Multi-VRF technology for Layer 3 segmentation	High		
4.1	All required inter-connecting cables of switches, should be part of the proposal.	High		
	Support:			
4.11	Packet forwarding throughput or equivalent required to meet minimum aggregated throughput or higher	High		
4.12	Advance security features.	High		
	Mandatory Support and Services			
	Layer 2 :			
4.13	Per Port Per VLAN Policing	High		
4.14	ACL Support Standard and Extended.	High		
4.15	Port Security, Priority Queueing (PQ), Private VLANs, RADIUS and AAA, Remote SPAN (RSPAN), RMON events and alarms, Secure Shell SSH Version 2	High		
4.16	SNMP Version 3	High		
4.17	Spanning Tree Protocol (STP) 802.1D,802.1W,802.1S (Loop Guard, PortFast,Root Guard)	High		

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4.18	Storm Control - Per-Port	High		
4.19	Syslog	High		
4.2	Virtual Router Redundancy Protocol (VRRP)	High		
	Layer 3: IPv4 and IPv6 Routing Capabilities and Routing Protocol			
	Support			
	Static routing			
4.21	BGP-EVPN, OSPF, VXLAN	High		
4.22	Should support multi cast , MPLS and QoS	High		
	IEEE Support :			
4.23	IEEE 802.1ab LLDP (Link Layer Discovery Protocol)	High		
4.24	IEEE 802.1p Support	High		
4.25	IEEE 802.1Q VLAN Trunking	High		
4.26	IEEE 802.1s VLAN Multiple Spanning Trees	High		
4.27	IEEE 802.1W Spanning Tree Rapid	High		
4.28	IEEE 802.1x with Port Security	High		
4.29	IEEE 802.3ad Link Aggregation (LACP)	High		
4.3	Support: SNMP MIBs and SNMPv3	High		
	Logging feature for security violations :			
4.31	Broadcast/Multicast Suppression	High		
4.32	Class Based Ethernet CoS Matching & Marking (802.1p)	High		
4.33	DHCP Client, DHCP Server, DHCP Snooping, DHCPv6	High		
4.34	EtherChannel	High		
4.35	Network Time Protocol (NTP)	High		
4.36	5-years 4 hour 24x7 support hardware SLA and subscription must be included.	High		
5	Type-2 Fiber LEAF switches			
	QUANTITY - 04			





5.14	ACL Support Standard and Extended.	High	
5.15	Port security, Priority Queueing (PQ), Private VLANs, RADIUS and AAA, Remote SPAN (RSPAN), RMON events and alarms, Secure Shell SSH Version 2	High	
5.16	SNMP Version 3	High	
5.17	Spanning Tree Protocol (STP) 802.1D,802.1W,802.1S (Loop Guard, PortFast,Root Guard)	High	
5.18	Storm Control - Per-Port	High	
5.19	Syslog	High	
5.2	Virtual Router Redundancy Protocol (VRRP)	High	
	Layer 3: IPv4 and IPv6 Routing Capabilities and Routing Protocol		
	Support		
	Static routing		
5.21	BGP-EVPN, OSPF, VXLAN	High	
5.22	Should support multi cast , MPLS and QoS	High	
	IEEE Support :		
5.23	IEEE 802.1ab LLDP (Link Layer Discovery Protocol)	High	
5.24	IEEE 802.1p Support	High	
5.25	IEEE 802.1Q VLAN Trunking	High	
5.26	IEEE 802.1s VLAN Multiple Spanning Trees	High	
5.27	IEEE 802.1W Spanning Tree Rapid	High	
5.28	IEEE 802.1x with Port Security	High	
5.29	IEEE 802.3ad Link Aggregation (LACP)	High	
5.3	Support: SNMP MIBs and SNMPv3	High	
	Logging feature for security violations :		
5.31	Broadcast/Multicast Suppression	High	
5.32	Class Based Ethernet CoS Matching & Marking (802.1p)	High	
5.33	DHCP Client, DHCP Server, DHCP Snooping, DHCPv6	High	
5.34	EtherChannel	High	
5.35	Network Time Protocol (NTP)	High	



5.36	5-years 4 hour 24x7 support hardware SLA and subscription must be included.	High		
6	TYPE-3 Copper LEAF switches			
	QUANTITY - 08			
6.01	48x1/10GbE Base-T interfaces with 4x40/100GbE QSFP+ uplinks. At initial deployment, 2x100GbE Active-Optical 25 meter cables are required per switch for connectivity with SPINE switches. Switching capacity at least 2Tbps. 2x40GbE QSFP+ Original OEM fiber optics are required per switch.	High		
6.02	Leaf switch should provide line rate non-blocking throughput.	High		
6.03	Must be a wire-speed Layer 2/3 switch with VXLAN encapsulation in hardware and redundant fans and power supplies with Front-to-Back airflow.	High		
6.04	Must support direct connection to external network and/or WAN as an option via static, OSPF or BGP routing protocol.	High		
6.05	Must support Real-time state streaming of all the operating parameters using open protocols and Real-time telemetry streaming must not impact the functions and the operation of the device.	High		
6.06	Must provide data about CPU, Memory, Power, Temperature and TCAM to be consumed by a monitoring tool.	High		
6.07	Must provide data about protocol states and buffer utilization to be consumed by a monitoring tool.	High		
6.08	IPv4 & IPv6 support in hardware, providing wire-rate forwarding for IPv6 networks	High		
6.09	Support network virtualization through Multi-VRF technology for Layer 3 segmentation	High		
6.1	All required inter-connecting cables of switches, should be part of the proposal.	High		
	Support:			
6.11	Packet forwarding throughput or equivalent required to meet minimum aggregated throughput or higher	High		
6.12	Advance security features.	High		
	Mandatory Support and Services			



	Layer 2 :		
6.13	Per Port Per VLAN Policing	High	
6.14	ACL Support Standard and Extended.	High	
6.15	Port security, Priority Queueing (PQ), Private VLANs, RADIUS and AAA, Remote SPAN (RSPAN), RMON events and alarms, Secure Shell SSH Version 2	High	
6.16	SNMP Version 3	High	
6.17	Spanning Tree Protocol (STP) 802.1D,802.1W,802.1S (Loop Guard, PortFast,Root Guard)	High	
6.18	Storm Control - Per-Port	High	
6.19	Syslog	High	
6.2	Virtual Router Redundancy Protocol (VRRP)	High	
	Layer 3: IPv4 and IPv6 Routing Capabilities and Routing Protocol Support		
	Static routing		
6.21	BGP-EVPN, OSPF, VXLAN	High	
6.22	Should support multi cast , MPLS and QoS	High	
	IEEE Support :		
6.23	IEEE 802.1ab LLDP (Link Layer Discovery Protocol)	High	
6.24	IEEE 802.1p Support	High	
6.25	IEEE 802.1Q VLAN Trunking	High	
6.26	IEEE 802.1s VLAN Multiple Spanning Trees	High	
6.27	IEEE 802.1W Spanning Tree Rapid	High	
6.28	IEEE 802.1x with Port Security	High	
6.29	IEEE 802.3ad Link Aggregation (LACP)	High	
6.3	Support: SNMP MIBs and SNMPv3	High	
	Logging feature for security violations :		
6.31	Broadcast/Multicast Suppression	High	
6.32	Class Based Ethernet CoS Matching & Marking (802.1p)	High	
6.33	DHCP Client, DHCP Server, DHCP Snooping, DHCPv6	High	



6.34	EtherChannel	High	
6.35	Network Time Protocol (NTP)	High	
6.36	5-years 4 hour 24x7 support hardware SLA and subscription must be included.	High	
7	SDN Data Center Controllers		
	QUANTITY - 01 Cluster		
7.01	1x SDN Controller cluster with 5 year SDN subscription included for proposed solution.	High	
7.02	SDN controller must support open standard Application Programming Interfaces (APIs).	High	
7.03	Supports active/standby cluster mode to implement highly reliable remote disaster recovery architecture.	High	
7.04	Dual power supplies.	High	
7.05	Required original OEM 10G SFP+ optics as per design.	High	
7.06	5-years 4 hour 24x7 support hardware SLA and subscription must be included.	High	
_	OOB Access Switches		
8	OOD Access Switches		
8	QUANTITY - 04		
8.01		High	
	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G	High High	
8.01	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks Enterprise class switch Layer-3 switch 2x 10G SR SFP+ optics per switch		
8.01 8.02	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks  Enterprise class switch Layer-3 switch  2x 10G SR SFP+ optics per switch  Switching Capacity: 136Gbps or higher	High	
8.01 8.02 8.03	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks Enterprise class switch Layer-3 switch 2x 10G SR SFP+ optics per switch	High High	
8.01 8.02 8.03 8.04	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks  Enterprise class switch Layer-3 switch  2x 10G SR SFP+ optics per switch  Switching Capacity: 136Gbps or higher  SDN ready hardware  Dual Power Supplies	High High High	
8.01 8.02 8.03 8.04 8.05	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks  Enterprise class switch Layer-3 switch  2x 10G SR SFP+ optics per switch  Switching Capacity: 136Gbps or higher  SDN ready hardware  Dual Power Supplies  Proposed switch must be from same OEM vendor	High High High High	
8.01 8.02 8.03 8.04 8.05 8.06	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks  Enterprise class switch Layer-3 switch  2x 10G SR SFP+ optics per switch  Switching Capacity: 136Gbps or higher  SDN ready hardware  Dual Power Supplies  Proposed switch must be from same OEM vendor  5-years 4 hour 24x7 support SLA included	High High High High High	
8.01 8.02 8.03 8.04 8.05 8.06 8.07	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks  Enterprise class switch Layer-3 switch  2x 10G SR SFP+ optics per switch  Switching Capacity: 136Gbps or higher  SDN ready hardware  Dual Power Supplies  Proposed switch must be from same OEM vendor  5-years 4 hour 24x7 support SLA included  OOB Aggregation Switches	High High High High High High	
8.01 8.02 8.03 8.04 8.05 8.06 8.07 8.08	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks  Enterprise class switch Layer-3 switch  2x 10G SR SFP+ optics per switch  Switching Capacity: 136Gbps or higher  SDN ready hardware  Dual Power Supplies  Proposed switch must be from same OEM vendor  5-years 4 hour 24x7 support SLA included	High High High High High High	
8.01 8.02 8.03 8.04 8.05 8.06 8.07 8.08	QUANTITY - 04  48 x 10/100/1000 BASE-T Ethernet (RJ-45) non-PoE ports with 2x10G Fiber SFP+ uplinks  Enterprise class switch Layer-3 switch  2x 10G SR SFP+ optics per switch  Switching Capacity: 136Gbps or higher  SDN ready hardware  Dual Power Supplies  Proposed switch must be from same OEM vendor  5-years 4 hour 24x7 support SLA included  OOB Aggregation Switches	High High High High High High	



9.03	12x 10G SR SFP+ optics per switch	High	
9.04	16x 1G Copper SFPs per switch	High	
9.05	16x 1G SR SFPs per switch	High	
9.06	Switching Capacity: 1.7Tbps or higher	High	
9.07	1x 40G active DAC cable per switch	High	
9.08	SDN ready hardware	High	
9.09	Dual Power Supplies	High	
9.1	Proposed switch must be from same OEM vendor	High	
9.11	5-years 4 hour 24x7 support SLA included	High	
10	OOB Zone NGFWs		
	QUANTITY - 02		
10.01	Enterprise class NGFW + NGIPS with dual Power Supplies	High	
10.02	NGFW + IPS Enterprise IMIX throughput at least 4Gbps	High	
10.03	Dual Power Supplies	High	
10.04	8x 1G Fiber Ethernet ports with 1G SR SFP original OEM optic modules	High	
10.05	12x 1G Copper Ethernet ports	High	
10.06	5-years IPS subscription	High	
10.07	5-years 4 hour 24x7 support SLA included	High	
10.08	Proposed NGFW must be certified by NTISB and also have 3rd party certifications from NSS Labs or similar entity to comply with CIS/NIST/SANS or equivalent standards for IS compliance.  DCI Routers for IPSec VPN	High	
11	QUANTITY - 04		
11.01	Enterprise router with 4x 1G Copper WAN ports and 4x 1G Copper L2/L3 ports	High	
11.02	2Gbps IPSec VPN throughput (IMIX)	High	
11.03	Dual Power Supplies	High	
11.04	Proposed router must be from same OEM vendor	High	
11.05	5-years 4 hour 24x7 support SLA included	High	
12	Other Requirements		



12.01	OEM Professional Services must be included that covers SDN DC HLD, LLD and complete deployment and migration of SDN data center solution at NBP site and DCI between NBP DC and DR sites.	High		
12.02	Bidder to provide required Fiber Patch Cords/Panels as per deployment requirement after conducting site survey.	High		
12.03	5 days Instructor Led Training (ILT) for proposed SDN solution, for 04 persons from OEM certified training partner.	High		
12.04	The proposed solution should be able to integrate with 3 <sup>rd</sup> party VAPT tools e.g. Nexpose / Nipper / Nessus or equivalent for identifying the security gaps/vulnerabilities for IS compliance.	High		
12.05	The proposed solution should be able to integrate with SIEM solutions.	High		
12.06	Bidder must ensure to provide timely patches of known vulnerabilities, release software and security patches in regular intervals.	High		
12.07	Bidder must ensure that proposed solution have provision of OEM's secure configuration guide.			



# 8) EVALUATION CRITERIA (SECTION-VII)

## PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION

The bids/proposals with all complete documents will be evaluated as under:

- 1. All bidders are required to submit filled, correct and complete TECHNICAL SPECIFICATIONS/ REQUIREMENTS (SECTION-VI) (all sheets separately) along with their bids. If the bidder fails to do so, its bid will be considered as rejected. All bidders are also requested to affix their company's stamp/signature on each page of the submitted Annexure III Technical Requirement Document.
- 2. All Bidders are required to propose Data Center Core Switch, its implementation and support to NBP as any alternate or additional Solution will not be considered for evaluation and such bid will be deemed as rejected.
- 3. If any bidder includes proposed solution financial details (i.e. price, cost bid security amount etc.) in its TECHNICAL PROPOSAL or response to any NBP clarification query during evaluation of technical proposal, its bid will be considered as rejected.
- 4. For evaluation of solution functional requirements mentioned in TECHNICAL SPECIFICATIONS/ REQUIREMENTS (SECTION-VI), NBP will request bidders to demonstrate their proposed software to NBP during evaluation stage, at no extra cost to NBP, if required. If any bidder failed to demonstrate its respective solution, its bid will be considered as technically disqualified / rejected / non-responsive. The place, date & time of demonstration sessions will be communicated to bidders separately by NBP.
- 5. For evaluation purpose, marks allocation on bidders' proposals shall be strictly based on as per scoring criteria against the requirements mentioned in TECHNICAL SPECIFICATIONS/ REQUIREMENTS (SECTION-VI). Relevant evidence/reference must be provided in the technical proposal with complete reference/ page no, and if the evidences are not provided the proposal will be rejected.
  - a. If bidder response against any requirement is not available, it will be evaluated as requirement 'Not met with (NO) and will lead to disqualification/rejection of bid.
  - b. For all technical requirements against which Bidder is responding "Y", all bidders are required to provide Documentation with proper reference (Section No/ Page No) in the proposal against all requirements. It is mandatory to provide proper reference of document. It is NBP's discretion to raise clarification queries against requirements where reference is provided and further clarification is required. Incase no reference is available and documents are not available in the submitted proposal, NBP may not raise any clarification query and response will be considered as NIL, which may lead to disqualification, if mentioned in the criteria.
  - c. NBP may ask any other additional documentary evidence or explanation against any item for clarification that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the correspondence (letter/fax/ e-mail). If the bidder fails to provide the required information within given timeframe, its bid will be considered as rejected.
  - d. Qualification Criteria mentioned in TECHNICAL SPECIFICATIONS/ REQUIREMENTS (SECTION-VI) with "Priority (High/Low)" is evaluated as follows:

Qualification requirements with "High" Priority must be answered as 'Y' or 'N'. If bidder response 'N' against any of such "High" Priority requirement, its bid will be considered as technically disqualified and will be rejected.

For with "Low" Priority can be answered as 'Y', 'Yes', 'N', 'No'. If bidder responds 'N' or 'No' against any of the "Low" Priority requirement, its bid will not be considered as rejected.

For all Bidder qualification requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than "Y'/Yes' or 'N'/No'), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP may ask clarification from the bidder about its response, however if reference document will also not found or provided then response of bidder shall be considered as 'No' and its bid will be considered as rejected if the requirement item is high priority.

- e. All bidders are required to submit the proposals with proper page numbering with master table of contents of all attached documents in the proposal.
- f. "**Low**" priority requirements that shall be responded "Y" by bidder shall be treated as complimentary, without any addition in the above mentioned quoted price.
- 6. All requirements stated in TECHNICAL SPECIFICATIONS/ REQUIREMENTS (SECTION-VI) has assigned different marks that shall be allocated as per response along with documentary evidence that shall be received from bidders.
- 7. Financial proposals will be opened for only technically qualified bidders. Technically unqualified bidders will be considered as disqualified and their financial proposals will be returned un-opened.
- 8. The Bidders must include price of all requirements with its Financial Proposal as the price mentioned in Financial Proposal will be considered as final and cannot be changed in any circumstances after the submission of bid.
- 9. The prices will be evaluated on the basis of all items mentioned in Annexure III Technical Requirement and Annexure VII- BOQ of the RFP documents which will be considered as total bid value / bid amount / contract price.
- 10. Combined evaluation of technical and financial proposals shall follow and the bidder with the winning proposal will be accepted (i.e. the proposal that will obtain maximum marks will be considered as the "Lowest Evaluated Bid" and will be accepted for contract award.)



# 9) BILL OF QUANTITY (BOQ) (SECTION-VIII)

# Tender / Quotation for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION

#	Item(s)*	Quantity.
1	Fixed SPINE switches	02
2	Type-1 Fiber LEAF switches	06
3	Type-2 Fiber LEAF switches	04
4	TYPE-3 Copper LEAF switches	08
5	SDN Data Center Controllers (Cluster)	01
6	OOB Access Switches	04
7	OOB Aggregation Switches	02
8	OOB Zone NGFWs	02
9	DCI Routers for IPSec VPN	04
	Total Quantity	33

<sup>\*</sup>Bidder is required to provide details of all other Software and accessories/hardware (if any) which are necessary for the proper and smooth working of complete solution separately in the proposal as per the requirements mentioned in Annexure-III and all such costs should also be included in its financial proposal.

<sup>\*\*</sup>Any enhancement in the solution (hardware, software licenses) with in the contract period will be done by the successful bidder. The bidder will be required to submit the proposal for additional services at the time of request from NBP.



## 10) PAYMENT TERMS & CONDITIONS (SECTION-IX)

# Tender / Quotation for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION

## 1. Payment Terms & Conditions

- Price Schedule mentioned in GENERAL CONDITIONS OF CONTRACT (SECTION-IV) and Sample forms in Section - XI, Bidders are required to provide the total bid amount / price with their bid as per given payment terms in its financial proposal considering all items mentioned in Annexure III- Technical Requirements and Annexure VII – BOQ document.
  - 2. Bidders shall quote all prices in Pakistan Rupees (PKR). If any bidder quotes the bid prices other than Pak Rupees, the interbank conversation rate in Pak Rupees (as determined by NBP) on the day of bid financial opening will be considered for calculating total bid amount in Pakistan Rupees (PKR) and for evaluating their bids.
  - Bidder is required to submit the cost for support and maintenance services for 4th and 5th year in PKR. The exchange rate prevailing on the date of invoice will be used for conversion for payment.
  - 4. In case the price is quoted in PKR as well as in other currency, then the PKR price will be considered for the evaluation of the bid, US\$ will be converted to PKR on the day of the financial bid opening for comparing financials.
  - 5. Winning bidder will invoice us in US\$ which will be converted to PKR at the prevailing intermarket rate on payment date.
  - 6. In case the bidder is quoted in PKR, will have to invoice in PKR.
  - Price quoted should be fixed and valid for period of 180 days after the opening of bid.
  - 8. All prices must be inclusive of all applicable taxes.
  - 9. NBP will make all payments in Pakistan Rupees (PKR) only.
  - 10. Within 30 calendar days after the signing of the contract, bidder is required to submit a Performance Security which shall be ten (10%) percent of the total bid amount/Contract Price. The Performance Security shall be in the form of a "Bank Guarantee" only from the reputable bank of Pakistan. The Performance Security amount shall be in Pakistan Rupees (PKR). Discharge of the Performance Security shall take place after submission of written request by the vendor, within thirty (30) days after the <u>Go-Live completion certificate</u> issuance by NBP ITG. Submission of incomplete Performance Guarantee and/or fake Bank Guarantee will lead to immediate disqualification of bidder and NBP will pursue to blacklist the company as per Public Procurement Rules, 2004.
  - 11. Any enhancement in the solution (hardware, software licenses) with in the contract period will be done by the successful bidder. The bidder will be required to submit the proposal for additional services at the time of request from NBP.

## 2. Payment Plan

All the payments shall be made in PKR and NBP will pay the bidder as follows:

a. <u>Payment for total amount for Complete Solution (Hardware, Software, licenses, subscription) implementation by the bidder, Local training and Complete solution</u>



# warranty, Support and Maintenance Services for 5 years AND/OR Additional Services Costs in Section 07, if opted by NBP ("Solution Amount")

- 1. After signing of the contract, an Advance Payment of **Ten Percent (10%)** of solution amount against Bank guarantee of equivalent amount. The payment shall be paid within thirty (30) days upon submission of original invoice and Bank Guarantee valid for (12) Months, provided in the bidding documents or another form acceptable to NBP. Bank Guarantee against the advance payment will be discharged after the issuance of Completion Certificate for delivery of complete solution.
- 2. Forty Percent (40%) of solution cost shall be paid after the delivery of complete solution (Hardware, purchased by NBP from successful vendor and software, licenses) and upon submission of original invoice, original delivery challan of delivered hardware, software, licenses of the proposed solution to NBP and milestone completion certificate from NBP-ITG.
- 3. Fifty Percent (50%) of solution cost shall be paid after the successful commissioning, installation, integration, implementation, tuning, testing and local training of the complete solution at NBP HO and upon submission of original invoice and milestone completion certificate from NBP-ITG. NBP will issue the Successful completion certificate(s) within thirty (30) days of Go-Live of the complete solution; payment shall take place within 30 working days after submission of invoice after completion certificate issuance.

### b. Payment Schedule for Warranty, Support and Maintenance Services for 5 Years

Description	Quantity.
1st Year Comprehensive Warranty & Maintenance Services of Parts &	01 Year
Labour and 24x7x4x365 Onsite Support as per all requirements	(12 Months)
mentioned in Section-VI Technical requirements (After Deployment of	
Complete Solutions)	
2nd Year Comprehensive Warranty & Maintenance Services of Parts	01 Year
& Labor and 24x7x4x365 Onsite Support as per all requirements	(12 Months)
mentioned in Section-VI Technical requirements	
3rd Year Comprehensive Warranty & Maintenance Services of Parts &	01 Year
Labor and 24x7x4x365 Onsite Support as per all requirements	(12 Months)
mentioned in Section-VI Technical requirements	
Fourth Year Comprehensive Warranty & Maintenance Services of	01 Year
Parts & Labor and 24x7x4x365 Onsite Support as per all requirements	(12 Months)
mentioned in Section-VI Technical requirements	(12 MOHUIS)
Fifth Year Comprehensive Warranty & Maintenance Services of Parts	01 Year
& Labor and 24x7x4x365 Onsite Support as per all requirements	(12 months)
mentioned in Section-VI Technical requirements	(12 1110111113)

Note: The warranty & maintenance amount as per contract shall be paid on yearly basis. Bidder at the starting month of the corresponding year will raise an invoice to NBP. NBP will pay the invoice within 30 (Thirty) days after receiving of invoice and after any adjustment/deduction of penalties for non-performance in Services as described in the SLA (which will be mutually agreed between NBP and the successful bidder at the time of contract signing).

# c. <u>Payment for total amount for services of Resident Engineers for 12 months after go-live:</u>

1. The payment for cost quoted by the bidder for 01 Resident Engineers by the bidder as per the contract shall be paid on **quarterly basis**, in advance. Bidder after issuance of Go-Live certificate of the corresponding month will raise an invoice to NBP. NBP will pay the

- invoice within 30 (Thirty) days after receiving of invoice and after any adjustment/deduction of penalties for non-performance in Services as described in the SLA (which will be mutually agreed between NBP and the bidder at the time of contract signing).
- 2. The payment for cost quoted 01 Resident Engineer by Principal or Principal's recommended service partner (if opted by NBP) as per the contract shall be paid on quarterly basis in advance. Bidder after issuance of Go-Live certificate of the corresponding month will raise an invoice to NBP. NBP will pay the invoice within 30 (Thirty) days after receiving of invoice and after any adjustment/deduction of penalties for non-performance in Services as described in the SLA (which will be mutually agreed between NBP and the bidder at the time of contract signing).



# 11) DELIVERY SCHEDULE (SECTION-X)

# Tender / Quotation for Arrangements of PROCUREMENT FOR CORE SWITCH - DATA CENTER COLOCATION

Bidder is required to propose the Project Timelines in accordance with the Delivery Schedule mentioned below:

Description	Required delivery from date of Contract Award	Location
Project Initiation Phase (Identifying Scope of Work)	Within 15 Days.	
Delivery of the proposed Solution along with all the hardware, software and licenses as per the requirements mentioned in Annexure III – Technical Requirements.	Within Ten (10) to Twelve (12) Weeks.	
Implementation & Deployment of the solution as per the scope agreed during the contract signing.	Within one (01) to three (03) months after the delivery of hardware	
UAT and Go-Live date of the complete solution.	Within Fifteen (15) Days after the implementation of complete solution as per NBP requirements.	NBP Head Office, Karachi
Local Training to 08 NBP Employees of the proposed Solution	As and when required as per BOQ	
Bidder to provide expert level training for at least 04 resources leading to certifications	As and when required as per BOQ	
Warranty, Support and Maintenance Services of complete solution (hardware, software, license and subscriptions).	As per the payment schedule for warranty, Maintenance & Support	
01 Resident Engineer by the bidder	12 months after Go-live	

# 12) SAMPLE FORMS SECTION-XI)

#### **Table of Sample Forms**

- I. Bid Form and Price Schedule
- II. Manufacturer's Authorization Form
- III. General Information Form
- IV. General Solution Experience Record
- V. Joint Venture (if any) Form
- VI. Particular Solution Experience Record
- VII. Details of Contract of Similar Nature and Complexity
- VIII. Financial Capabilities
- IX. Personal Capabilities
- X. Candidate Summary
- XI. Technical Capabilities
- XII. Litigation History
- XIII. Bid Security Form Bank Guarantee
- XIV. Supplier's Representative
- XV. Performance Security Bank Guarantee
- XVI. Advance Payment Bank Guarantee Form
- XVII. Integrity Pact
- XVIII. Check List

Note: These are Sample forms only and may be used by bidders for submission in their proposals. For correct documentary evidences requirements, please refer to Section-VI Technical Requirements.



#### A. BID FORM

The Divisional Head Procurement Division, Logistics, Communications & Marketing Group, National Bank of Pakistan 3rd Floor, Head Office Building, Karachi. 021-99220331, 021-38902647

#### Dear Sir:

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and deliver the required item(s), goods and services in conformity with the said bidding documents for the sum of [total bid amount in words and figures] or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part ofthis bid.

If our bid is accepted, we undertake to deliver the item(s), goods and services in accordance with the delivery schedule specified in the Schedule of Requirements.

If our bid is accepted, we will obtain the guarantee of a bank in a sum equivalent to ten (10) percent of the Contract Price for the due performance of the Contract, in the form prescribed by NBP.

We agree to be bound by this bid for a minimum period valid for at least 90-days and maximum 300-days Days from the date fixed for bid opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period. We understand that you are not bound to accept the lowest or any bid you may receive.

Until a formal Contract is prepared and executed, this bid, together with your written acceptance thereof and your notification of award, shall be binding upon us, provided however, that you may cancel the tender at any time prior to the execution of a formal contract.

Dated this	day of	20	
[signature]		[in the capacity of]	
Duly authorized to sign	bid for and on be	half of	

## **B.** Price Schedule

## Name of Bidder

IFB Number Page of

1	2	3	4	5	6	7
Item	Description	Country of Origin	Quantity	Unit Price DDP/EXW Name Place	Total DDP/EXW per item	Unit price of Delivered duty paid (DDP) /(EXW) to final destination plus
						price of other incidentalservices if required <sup>3</sup>

Signature of Bidder

### Note:

(i) In case of discrepancy between unit price and total, the unit price shall prevail.

The unit and total Delivered Duty Paid (DDP) prices should include the price of incidental services. No separate payment shall be made for the incidental services.



## C. Manufacturer's Authorization Form

	Date:
	Tender ID:
To:	
	who are official producers of and having production facilities at do hereby authorize located at
· · · · · · · · · · · · · · · · · · ·	(hereinafter, the "Bidder") to submit a sign a contract with you for resale of the following products produced by us, for the y schedule called for by the supply requirements specified in the above mentioned
Conditions of Contract and with our o	rantee and warranty in accordance with clause 29, Defect Liability, of the General wn standard product warranty, and duly authorizethe Bidder to act on our behalf in respect to the above-listed products offered for resale by the Bidder in relation to
	alified by us to provide the following maintenance, technical or help desk support, services related to the above-listed Products in accordance with clause 7 of the
[Specify details of the maintenance,	technical, upgrade, help desk or other services the Bidder is authorised to provide]
Name	In the capacity of
Signed	
Duly authorized to sign the authoriza	ation for and on behalf of:
Dated on	day of

**Note**: This letter of authority must be on the letterhead of the producer, must be signed by a person competent and having the power of attorney to bind the producer, and must be included by the bidderin its bid as specified in the Instructions to Bidders.



# **D.** General Information Form

All partnership firms, sole proprietorships, companies and each partner of a Joint Venture that are bidding must complete the information in this form. Nationality information should be provided for all owners or bidders that are partnerships or individually owned sole proprietorships.

1.	Name of firm	
2.	Head office address	
3.	Telephone	Contact
4.	Fax	Telex
5.	Place of incorporation / registration	Year of incorporation / registration

Nation	ality of owners*	
Name		Nationality
1.		
2.		
3.		
4.		
5.		
*	To be completed by all owners of partnerships	or individually owned firms.



#### E. General Solutions Experience Record

Name of Bidder or Partner of a Joint Venture	

All individual firms and all partners of a Joint Venture must complete the information in this form with regard to the management of Solutions contracts generally. The information supplied should be the annual turnover of the bidder (or each member of a Joint Venture), in terms of the amounts billed to clients for each year for work in progress or completed, converted to U.S. dollars at the rate of exchange at the end of the period reported. The annual periods should be calendar years, with partial accounting for the year up to the date of submission of applications. This form may be included for Subcontractors only if the Bid Data Sheet for ITB clause 6.1 (a) explicitly permits experience and resources of (certain) Subcontractors to contribute to the Bidder's qualifications.

A brief note on each contract should be appended, describing the nature of the Solution, duration and amount of contract, managerial arrangements, NBP, and other relevant details. Use a separate sheet for each partner of a Joint Venture.

Bidders should not enclose testimonials, certificates, and publicity material with their applications; they will not be taken into account in the evaluation of qualifications.

Annua	l turnover data	(applicable activities related	activities only)	
Year*		Turnover	US\$ equivalent	
1.				
2.				
				.
3.				
4.				
5.				

<sup>\*</sup> Commencing with the partial year up to the date of submission of bids



# F. Joint Venture Summary (If Any)

Names of all partners of a Joint Venture
1. Partner in charge
2. Partner
3. Partner
4. Partner
5. Partner
6. Partner

Total value of annual construction turnover, in terms of Solution billed to clients, in US\$ equivalent, converted at the rate of exchange at the end of the period reported:

Annual turn	over data (a	applicable activi	ties only; US\$ e	quivalent)		
Partner	Form 2 page no.	Year 1	Year 2	Year 3	Year 4	Year 5
1. Partner in charge						
2. Partner						
3. Partner						
4. Partner						
5. Partner						
6. Etc.						
Totals						



# National Bank of Pakistan

# **G.** Particular Solutions Experience Record

Name of Bidder or Partner of a Joint Venture

On separate pages, the bidder is requested to list contracts of a similar nature, complexity, requiring similar information technology and methodologies to the contract or contracts for which these Bidding Documents are issued, and which the bidder has undertaken during the period, and of the number, specified in the BDS for ITB clause 6.1 (a). Each partner of a Joint Venture should separately provide details of its own relevant contracts. The contract value should be based on the payment currencies of the contracts converted into U.S. dollars, at the date of substantial completion, or for ongoing contracts at the time of award.



# H. Details of Contracts of Similar Nature and Complexity

Use a separate sheet for each contract.

Name of Bidder or Partner of a Joint Venture
--

1.	Number of contract			
	Name of contract			
	Country			
2.	Name of NBP			
3.	NBP address			
4.	Nature of Solutions and special features relevant to the contract for which the Bidding Documents are issued			
5.	Contract role (check one)  Prime Supplier Management Contractor Subcontractor Partner in a Joint Venture			
6.	Amount of the total contract/subcontract/partner share (in specified currencies at completion, or at date of award for current contracts)			
	Currency Currency Currency			
7.	Equivalent amount US\$			
	Total contract: \$; Subcontract: \$; Partner share: \$;			
8.	Date of award/completion			
9.	Contract was completedmonths ahead/behind original schedule (if behind, provide explanation).			
10.	Contract was completed US\$equivalent under/over original contract amount (if over, provide explanation).			
11.	Special contractual/technical requirements.			
12.	Indicate the approximate percent of total contract value (and US\$ amount) of Solution undertaken by subcontract, if any, and the nature of such Solution.			



## National Bank of Pakistan

## I. Financial Capabilities

Name of Bidder or Partner of a Joint Venture

Bidders, including each partner of a Joint Venture, shall provide financial information to demonstrate that they meet the requirements stated in the BDS for ITB clause 6.1 (a). Each bidder or partner of a Joint Venture shall complete this form. If necessary, separate sheets shall be used to provide complete banker information. A copy of the audited balance sheets shall be attached.

Autonomous subdivisions of parent conglomerate businesses shall submit financial information related only to the particular activities of the subdivision.

Banker	Name of banker	
	Address of banker	
	Telephone	Contact name and title
	Fax	Telex

Summarize actual assets and liabilities in U.S. dollar equivalent (at the rates of exchange current at the end ofeach year) for the previous five calendar years. Based upon known commitments, summarize projected assetsand liabilities in U.S. dollar equivalent for the next two calendar years, unless the withholding of such information by stock market listed public companies can be substantiated by the bidder.

Financial information in US\$ equivalent	Actual: Previous two years				
	5	4	3	2	1
1. Total assets					
2. Current					
Assets					
3. Total					
Liabilities					
4. Current					
Liabilities					
5. Profits before					
Taxes					
6. Profits after					
Taxes					

Specify proposed sources of financing, such as liquid assets, unencumbered real assets, lines of credit, and other financial means, net of current commitments, available to meet the total construction cash flow demands of the subject contract or contracts as indicated in the BDS for ITB Clause 6.1 (a).

Source of financing	Amount (US\$ equivalent)
1.	
2.	
3.	
4.	

Attach audited financial statements—including, as a minimum, profit and loss account, balance sheet, and explanatory notes—for the period stated in the BDS for ITB clause 6.1 (a) (for the individual bidder or each partner of a Joint Venture).

If audits are not required by the laws of bidders' countries of origin, partnerships and firms owned by individuals may submit their balance sheets certified by a registered accountant, and supported by copies oftax returns.

### J. Personal Capabilities

Name of Bidder

For specific positions essential to contract management and implementation (and/or those specified in the Bidding Documents, if any), bidders should provide the names of at least two candidates qualified to meet the specified requirements stated for each position. The data on their experience should be supplied on separate sheets for each candidate.

Bidders may propose alternative management and implementation arrangements requiring different key personnel, whose experience records should be provided.

1.	Title of position
	Name of prime candidate Name of
	alternate candidate
2.	Title of position
	Name of prime candidate Name of
	alternate candidate
3.	Title of position
	Name of prime candidate Name of
	alternate candidate
4.	Title of position
	Name of prime candidate Name of
	alternate candidate



# **K.** Candidate Summary

Name of Bidder		

Position		Candidate	
		Prime	Alternate
Candidate information	Name of candidate	Date of birth	
	Professional qualifications		
Present employment	Name of NBP		
	Address of NBP		
	Telephone	Contact (manager officer)	/ personnel
	Fax	Telex	
	Job title of candidate	Years with present NBP	

Summarize professional experience over the last twenty years, in reverse chronological order. Indicateparticular technical and managerial experience relevant to the project.

From	То	Company/Project/Position/Relevant technical and management Experience



# National Bank of Pakistan

# L. Technical Capabilities

Name of Ridder	
Name of Bidder	

The bidder shall provide adequate information to demonstrate clearly that it has the technical capability to meet the requirements for the Solution. In this form, the bidder should summarize important certifications, proprietary methodologies, and/or specialized technologies which the bidderproposes to utilize in the execution of the Contract Agreement and/or related agreement.



# M. Litigation History

Name of Bidder or Partner of a Joint Venture	

Bidders, including each of the partners of a Joint Venture, shall provide information on any history of litigation or arbitration resulting from contracts executed in the last five years or currently under execution. A separate sheet should be used for each partner of a Joint Venture.

Year	Award FOR or AGAINST Bidder	Name of client, cause of litigation, and matter in dispute	Disputed amount (current value, US\$ equivalent)
	Bludel		033 equivalent)
			-



### N. BID SECURITY FORM (BANK GUARANTEE).

[insert: Bank's Name, and Address of Issuing Branch or Office]

Beneficiary: [insert: Name and Address of NBP]

Date: [insert: date]

BID GUARANTEE No.: [insert: Bid Guarantee Number]

We have been informed that [insert: name of the Bidder] (hereinafter called "the Bidder") has submitted to you its bid dated [insert: bid date] (hereinafter called "the Bid") for the execution of [insert: name of contract] under Invitation for Bids No. [insert: IFB number] ("the IFB").

Furthermore, we understand that, according to your conditions, bids must be supported by a bid guarantee.

At the request of the Bidder, we [insert: name of Bank] hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of [insert: amount in figures] ( [insert: amount in words]) upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the Bidder:

- (a) has withdrawn its Bid during the period of bid validity specified by the Bidder in the IFB; or
- (b) does not accept the correction of errors in accordance with the Instructions to Bidders(hereinafter "the ITB") of the IFB; or
- (c) having been notified of the acceptance of its Bid by the NBP during the period of bid validity, (i) fails or refuses to execute the contract with you or (ii) fails or refuses to furnish theperformance security, in accordance with the ITB.

This guarantee will expire: (a) if the Bidder is the successful bidder, upon our receipt of copies of the contract signed by the Bidder and the performance security issued to you upon the instruction of theBidder; or (b) if the Bidder is not the successful bidder, upon expiry of ninety (90) calendar days afterthe expiration of the Bidder's bid.

Consequently, any demand for payment under this guarantee must be received by us at our office onor before that date.

This guarantee is subject to the Unif	orm Rules for Demand Guarantees, ICC Publication No. 4	58.
[Signature(s)]		

# O. Supplier's Representative

In accordance with GCC clause 1.1 (b) (IV), the Supplier's appointed Representative is:

Name: [insert: name or state "to be nominated within fourteen (14) Days of

the

Effective Date"]

Title: [insert: title or state "to be specified within fourteen (14) Days of

theEffective Date"]

Guarantee No.



National Bank of Pakistan

#### P. PERFORMANCE SECURITY BANK GUARANTEE

Executed on		
Expiry Date:		
•		
PKR: 1.5 (M) Pak Rupee One Million & Five Hundred Thousand		

Whereas, National Bank of Pakistan ("NBP") has entered into a contract number [●] dated [●] ("Contract") with [●] (the "Contractor") for providing design, supply, installation, achieving operational acceptance of [insert: a brief description of the Solution] and services in respect thereof[●] to NBP;

And whereas, it is a condition of the Contract that the Contractor furnish a performance guarantee of a bank to NBP to secure the performance of the obligations of the Contractor under the Contract;

- 1) NOW THEREFORE, we, [●] waiving all objections and defenses, hereby irrevocably and independently guarantee to pay to NBP, without delay upon NBP's first written demand and without cavil or argument, any amount claimed by NBP upto the maximum amount of Rs [●] without requiring NBP to prove or to show grounds or reasons for such demand, upto the sum specified hereinabove, against NBP's written declaration that the Contractor has refused or failedto perform the aforementioned Contract. NBP may make any number of claims upon us upto themaximum amount secured hereunder and the guarantee shall stand reduced proportionately by theamount of the claims paid by us to NBP.
- 2) You shall not be obliged before making any demand upon us under this guarantee (a) to demandany payment of the Contractor (b) to take any legal proceedings against the Contractor, (c) to make any claim in winding-up of the Contractor, or (d) to exercise any right which you may haveunder any security or against any other surety for the obligations of the Contractor in respect of the Contract.
- 3) Our obligations under this guarantee shall not be discharged or effected by (a) any dissolution, winding-up or corporate re-organization of the Contractor (b) any transfer or extinguishing of anyof the liabilities of the Contractor by any law, regulation, decree, judgment, order or similar instrument; or (c) on any other account, omission, or thing which but for this provision would ormight constitute legal or equitable discharge of a surety.
- 4) NBP may grant time and indulgence to the Contractor or vary the terms of the Contract, with or without notice to us, which notice is hereby waived, provided such time, indulgence and variation



does not increase the amount guaranteed.

- 5) The Contractor may by notice to us have the validity of this guarantee extended.
- 6) NBP shall be the sole and final judge for deciding whether the Contractor has duly performed itsobligations under the Contract or has defaulted in fulfilling the said obligations and we shall paywithout objection any amount claimed by NBP upto the sum named hereinabove upon demand from NBP forthwith or without any reference to the Contractor or any other person.
- 7) This guarantee shall remain valid upto [•] or upto the date that NBP issues a certificate to us stating that the Contractor has fulfilled all their obligations in a satisfactory manner, whichever date is later. We hereby waive the necessity of your demanding the said debt from the Contractorbefore presenting us with the demand.
- 8) Upon the expiry of the guarantee we shall stand released and discharged of all obligations hereunder irrespective of whether the original guarantee instrument is returned to us or not. This guarantee shall remain binding on our successors in interest.

Guarantor		
Witnesses:		
1. Signature	2. Signature	
Name	Name	
Title	Title	



## Q. Advance Payment Bank Guarantee

Date: [insert: date]

IFB: [insert: title and number of IFB]

Contract: [insert: name and number of Contract]

To: [insert: name and address of NBP]

Dear Sir or Madam:

We refer to the Contract Agreement ("the Contract") signed on [ insert: date ] between you and [ insert: name of Supplier ] ("the Supplier") concerning design, supply, installation, achieving operational acceptance of [ insert: a brief description of the Solution ] and services in respect thereof.

Whereas, in accordance with the terms of the said Contract, NBP has agreed to pay or cause to be paid to the Supplier an advance payment in the amount of [insert: amount in numbers and words, for each currency of the Advance Payment] to the Supplier ("Advance Payment").

- By this guarantee instrument we, the undersigned, [insert: name of Bank], a bank organized under the laws of [insert: country of Bank] and having its registered/principal office at [insert:address of Bank], (hereinafter, "the Bank") do hereby irrevocably guarantee payment of sumsequal to the Advance Payment upon the first demand of NBP without cavil or argument and without reference to the Supplier, in the event that the Supplier fails to commence or fulfill its obligations under the terms of the said Contract. NBP shall be the sole judge of whether the Supplier has fulfilled its obligations or not.
- 2. You shall not be obliged before making any demand upon us under this guarantee (a) to demandany payment of the Supplier (b) to take any legal proceedings against the Supplier, (c) to makeany claim in winding-up of the Supplier, or (d) to exercise any right which you may have underany security or against any other surety for the obligations of the Supplier in respect of the Contract.
- 3. Our obligations under this guarantee shall not be discharged or effected by (a) any dissolution, winding-up or corporate re-organization of the Supplier (b) any transfer or extinguishing of anyof the liabilities of the Supplier by any law, regulation, decree, judgment, order or similar instrument; or (c) on any other account, omission, or thing which but for this provision would or might constitute legal or equitable discharge of a surety.
- 4. You may grant time and indulgence to the Supplier or vary the terms of the Contract, with or without notice to us, which notice is hereby waived, provided such time, indulgence and variation does not increase the amount guaranteed.
- 5. This guarantee shall become operative from the date upon which the said Advance Payment isreceived by the Supplier and shall remain in force until the date upon which the Supplier has fully repaid the amount so advanced to NBP in accordance with the terms of the Contract and as evidenced by a certificate provided by NBP stating that the Supplier has fully repaid the Advance Payment. Upon issuance of the aforesaid certificate, this guarantee shall become nulland void, whether the original is returned to us or not. Any claims to be made under this guarantee must be received by the Bank during its period of validity.

For and	on	behali	of	the	Bank

Signed:

Date:

in the capacity of: [ insert: title or other appropriate designation ]

Common Seal of the Bank

#### R. Integrity Pact

# DECLARATION OF FEES, COMMISSIONS AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS/CONTRACTORS OF GOODS, SERVICES & WORKS

the [Seller/Supplier/Contractor] hereby declares its intention not to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, the [Seller/Supplier/Contractor] represents andwarrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyoneand not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared hereto.

The [Seller/Supplier/Contractor] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The [Seller/Supplier/Contractor] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, the [Seller/Supplier/Contractor] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten time the sum of any commission, gratification, bribe, finder's fee or kickback given by the [Seller/Supplier/Contractor] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.



# S. XVIII – CHECK LIST

Description	Documentary Pro	of / Attachments
Description	Yes	No
Technical Requirements Matrix		
Bid Form without mentioning prices details (in Technical Proposal)		
Bid Form with mentioning prices details (in financial proposal)		
Integrity Pact		
Any other Forms / Attachments as per RFP Requirements (Section – Sample Forms)		
All the attachments, proofs andjustifications as mentioned in the Technical Requirements of RFP (if any)		