

Evaluation Report (As per Rule 35 of PP Rules 2004)

1. Name OF Procuring Agency		National Bank of Pakistan					
2. Method of Procurement		Quality & Cost Based Method					
3. Title of Procurement		HR Consultancy Services					
4. Date and timing of Bid Closing		December 09, 2019 (11:30 am)					
5. No. of Bids Received		20					
6. No. of Shortlisted Firms		16					
7. No. of Firms submitted Proposals against RFP		14					
8. No. of Non-responsive bids/Proposals		1					
9. Disqualified Firms		M/s Green Peak International, The Brand Consultants, FSC Integrated Services & Apex Consulting could not qualify for the Second stage of bidding i.e. opening of financial bid as they could not obtain minimum required technical scores (56).					
10. Bid Evaluation Criteria		As mentioned in RFP/Bidding Documents					
11. Details of Bid Evaluation		As below					
Scope	Bidding Firm	Technical Score	Financial Score	Aggregate Score	Bid Amount	Selected Firm	
HR Policies	EY Fords Rhodes	0.80	0.13	0.93	6,227,430	EY Fords Rhodes	
	Peoples First HR Consultant	0.75	0.02	0.77	35,000,000		
	Sidat Hyder Morshed	0.71	0.20	0.91	4,200,000		
	RSM Avais Hyder Liaquat	0.66	0.07	0.73	11,300,000		
Performance Management System	EY Fords Rhodes	0.80	0.06	0.86	10,843,480	Sidat Hyder Morshed Associates	
	Peoples First HR Consultant	0.75	0.02	0.77	26,000,000		
	AF Ferguson & CO.	0.73	0.03	0.77	18,000,000		
	AASA Consulting (Pvt) Ltd.	0.72	0.08	0.80	7,421,840		
	Sidat Hyder Morshed	0.71	0.20	0.91	3,000,000		
	RSM Avais Hyder Liaquat	0.66	0.18	0.84	3,390,000		
Compensation & Rewards / Grading Structure	EY Fords Rhodes	0.80	0.16	0.96	8,723,600	EY Fords Rhodes	
	Peoples First HR Consultant	0.75	0.04	0.79	35,000,000		
	Abacus Consulting Technology	0.74	0.07	0.82	18,193,000		
	AF Ferguson & CO.	0.73	0.11	0.84	12,000,000		
	AASA Consulting (Pvt) Ltd.	0.72	0.14	0.86	9,494,260		
	Sidat Hyder Morshed	0.71	0.18	0.89	7,500,000		
	HRSG Consulting	0.69	0.18	0.87	7,400,500		
Remuneration Framework	EY Fords Rhodes	0.80	0.20	1.00	16,907,060	EY Fords Rhodes	
	AF Ferguson & CO.	0.73	0.17	0.90	20,000,000		
Competency Based Assessment Centre	EY Fords Rhodes	0.80	0.05	0.85	37,923,365	HRSG Consulting	
	Peoples First HR Consultant	0.75	0.10	0.84	20,000,000		
	AF Ferguson & CO.	0.73	0.13	0.86	15,000,000		
	AASA Consulting (Pvt) Ltd.	0.72	0.17	0.89	11,215,250		
	HRSG Consulting	0.69	0.20	0.89	9,525,000		
	Sidat Hyder Morshed	Non-responsive					
	The Talent Enterprise	Non-responsive					
Organizational Restructuring	Peoples First HR Consultant	0.75	0.02	0.77	60,000,000	HRSG Consulting	
	AF Ferguson & CO.	0.73	0.12	0.86	8,000,000		
	Sidat Hyder Morshed	0.71	0.03	0.73	39,000,000		
	HRSG Consulting	0.69	0.20	0.89	4,961,000		
Learning & Development	Peoples First HR Consultant	0.75	0.06	0.81	20,000,000	AASA Consulting (Pvt.) Ltd.	
	AF Ferguson & CO.	0.73	0.09	0.83	12,000,000		
	AASA Consulting (Pvt) Ltd.	0.72	0.17	0.89	6,772,090		
	RSM Avais Hyder Liaquat	0.66	0.20	0.86	5,650,005		
Engagement Survey	EY Fords Rhodes	0.80	0.13	0.93	6,384,500	AF Ferguson & Co.	
	Peoples First HR Consultant	0.75	0.08	0.83	12,000,000		
	AF Ferguson & CO.	0.73	0.20	0.93	4,500,000		