National Bank of Pakistan

Financial Statements for the year ended

December 31, 2008

National Bank of Pakistan **Balance Sheet**

As at December 31, 2008

2007 2008 US Dollars in '000			Note	2008 Rupees	2007 in '000
		ASSETS		-	
1,200,927	1,348,149	Cash and balances with treasury banks	6	106,503,756	94,873,249
474,340	485,375	Balances with other banks	7	38,344,608	37,472,832
271,704	216,811	Lendings to financial institutions - net	8	17,128,032	21,464,600
2,672,735	2,162,310	Investments - net	9	170,822,491	211,146,038
4,307,835	5,227,681	Advances - net	10	412,986,865	340,318,930
328,139	306,553	Operating fixed assets	11	24,217,655	25,922,979
-	40,564	Deferred tax assets - net	12	3,204,572	-
392,341	563,928	Other assets	13	44,550,347	30,994,965
9,648,021	10,351,371			817,758,326	762,193,593
		LIABILITIES			
89,391	129,355	Bills payable	14	10,219,061	7,061,902
136,901	512,138	Borrowings	15	40,458,926	10,815,176
7,492,500	7,910,621	Deposits and other accounts	16	624,939,016	591,907,435
-	-	Sub-ordinated loans		-	-
		Liabilities against assets subject to			
425	320	finance lease	17	25,274	33,554
64,530	-	Deferred tax liabilities - net	12	-	5,097,831
391,646	501,985	Other liabilities	18	39,656,831	30,940,041
8,175,393	9,054,419			715,299,108	645,855,939
1,472,628	1,296,952	NET ASSETS		102,459,218	116,337,654
		REPRESENTED BY			
103,219	113,541	Share capital	19	8,969,751	8,154,319
199,647	252,418	Reserves		19,941,047	15,772,124
573,977	664,003	Unappropriated profit	(i)	52,456,204	45,344,188
876,843	1,029,962			81,367,002	69,270,631
595,785	266,990	Surplus on revaluation of assets - net	20 & (i)	21,092,216	47,067,023
1,472,628	1,296,952			102,459,218	116,337,654
		CONTINGENCIES AND COMMITMENTS	21		

CONTINGENCIES AND COMMITMENTS 21

(i) The above surplus on revaluation of assets include impairment loss (net of tax) of Rs.1,782 million in respect of listed equity securities / mutual funds held under 'Available-for-sale' category of investments as allowed under BSD Circular No. 4 dated February 13, 2009 of the SBP. The said impairment loss has been determined on the basis of valuation of such listed equity securities / mutual funds using the market prices quoted on the stock exchange / net assets values as of December 31, 2008. Had the impairment loss been fully charged to profit and loss account, the 'Surplus on revaluation of assets' (net of tax) would have been higher by Rs.1,782 million and the unappropriated profit would have been lower by the same amount (See note 20.2).

(ii) The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

Director

National Bank of Pakistan

Profit and Loss Account

For the year ended December 31, 2008

2007 US Dollar	2008 s in '000		Note	2008 Rupees	2007 in '000
640,120	771,428	Mark-up / return / interest earned	23	60,942,798	50,569,481
214,431	302,339	Mark-up / return / interest expensed	24	23,884,768	16,940,011
425,689	469,089	Net mark-up / interest income		37,058,030	33,629,470
59,786	134,096	Provision against non-performing advances	10.3	10,593,565	4,723,084
,	,	Provision for / (reversal of) diminution		, ,	
(509)	4,725	in the value of investments	9.11	373,249	(40,248)
-	51	Provision against off balance sheet obligations	18.1	4,000	-
505	-	Bad debts written off directly		-	39,899
59,782	138,872			10,970,814	4,722,735
365,907	330,217	Net mark-up / interest income after provisions		26,087,216	28,906,735
		NON MARK-UP / INTEREST INCOME			
85,844	100,321	Fee, commission and brokerage income		7,925,370	6,781,683
41,307	36,442	Dividend income		2,878,932	3,263,246
13,200	50,241	Income from dealing in foreign currencies		3,969,057	1,042,827
29,642	5,005	Gain on sale and redemption of securities - net	25	395,427	2,341,690
		Unrealized gain / (loss) on revaluation of			
(405)	22	investments classified as Held-for-trading	9.12	1,707	(31,964)
1,865	15,764	Other income	26	1,245,369	147,363
171,453	207,795	Total non mark-up / interest income		16,415,862	13,544,845
537,360	538,012			42,503,078	42,451,580
		NON MARK-UP / INTEREST EXPENSES			
179,822	230,015	Administrative expenses	27	18,171,198	14,205,911
2,127	9,462	Other provisions / write offs		747,521	168,027
217	7,384	Other charges	28	583,361	17,141
182,166	246,861	Total non mark-up / interest expenses		19,502,080	14,391,079
355,194	291,151			23,000,998	28,060,501
	-	Extra ordinary / unusual items		-	
355,194	291,151	PROFIT BEFORE TAXATION		23,000,998	28,060,501
105,209	148,894	Taxation - Current		11,762,650	8,311,500
4,956	-	- Prior years		-	391,497
4,098	(53,421)	- Deferred		(4,220,242)	323,731
114,263	95,473		29	7,542,408	9,026,728
240,931	195,678			15,458,590	19,033,773
406,009	573,977	Unappropriated profit brought forward		45,344,188	32,074,677
404	4 054	Transfer from surplus on revaluation of fixed assets	20.0	400 450	20.007
494	1,651	on account of incremental depreciation	20.3	130,456	39,007
647,434	771,306	Profit available for appropriation [see note 10.4.1 & 20	.2]	60,933,234	51,147,457
US Do	llars			Rup	ees
0.27	0.22	Basic earnings per share	30	17.23	21.22
0.27	0.22	Diluted earnings per share	31	17.23	21.22

(i) The profit for the year does not include impairment loss (net of tax) of Rs. 1,782 million in respect of listed equity securities / mutual funds held under 'Available-for-sale' category of investments in accordance with the treatment allowed under BSD Circular No. 4 dated February 13, 2009 of the SBP. The said impairment loss has been determined on the basis of valuation of such listed equity securities / mutual funds using the market prices quoted on the stock exchange / net assets values as of December 31, 2008 and has been taken to 'Surplus on revaluation of assets' (net of tax) account as shown in the balance sheet. Had the impairment loss been fully charged to profit and loss account, profit after tax for the year would have been lower by Rs. 1,782 million and earnings per share would have been lower by Rs. 1.99 (See note 20.2).

(ii) The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

National Bank of Pakistan **Cash Flow Statement**

For the year ended December 31, 2008

2007 US Dollars	2008 s in ' 000		Note	2008 Rupees i	2007 n ' 000
		CASH FLOWS FROM OPERATING ACTIVITIES			
355,194	291,151	Profit before taxation		23,000,998	28,060,501
(41,307)	(36,442)	Less: Dividend income		(2,878,932)	(3,263,246)
313,887	254,709			20,122,066	24,797,255
7.004	0.477	Adjustments:	44.0	740.000	550 444
7,001	9,477	Depreciation	11.2	748,690	553,114
43	37	Amortization	11.3	2,885	3,409
59,786	134,096	Provision against non-performing advances Provision for / (reversal of) diminution in the value of investments	10.3	10,593,565	4,723,084
(509)	4,725 51	Provision for / (reversal of) diminution in the value of investments Provision against off balance sheet obligations	9.11 18.1	373,249	(40,248)
(34)	(92)	Gain on sale of fixed assets	11.6	4,000 (7,289)	(2,702)
116	(92) 136	Financial charges on leased assets	11.0	10,750	9,183
505	-	Bad debts written off directly		10,750	39,899
2,127	- 9,462	Other provisions / write offs		747,521	168,027
69,035	157,892			12,473,371	5,453,766
382,922	412,601			32,595,437	30,251,021
002,022		(Increase) / decrease in operating assets		02,000,101	00,201,021
19,597	54,286	Lendings to financial institutions - net		4,288,568	1,548,132
(5,734)	(2,831)	Held-for-trading securities		(223,610)	(453,020)
(371,262)	(1,053,943)	Advances - net		(83,261,500)	(29,329,677)
(37,322)	(131,386)	Other assets (excluding advance tax)		(10,379,475)	(2,948,435)
(394,721)	(1,133,874)			(89,576,017)	(31,183,000)
		Increase / (decrease) in operating liabilities			(· · ·)
(44,858)	39,964	Bills payable		3,157,159	(3,543,761)
(15,865)	384,315	Borrowings		30,360,866	(1,253,323)
1,139,686	418,121	Deposits and other accounts		33,031,581	90,035,192
54,031	109,340	Other liabilities (excluding current taxation)		8,637,877	4,268,464
1,132,994	951,740			75,187,483	89,506,572
(123,557)	(198,272)	Income tax paid		(15,663,472)	(9,760,991)
(116)	(136)	Financial charges paid		(10,750)	(9,183)
(123,673)	(198,408)			(15,674,222)	(9,770,174)
997,522	32,059	Net cash from operating activities		2,532,681	78,804,419
		CASH FLOWS FROM INVESTING ACTIVITIES			
(859,267)	133,680	Net proceeds from / (investments in) Available-for-sale securities		10,560,682	(67,882,071)
29,263	29,860	Net proceeds from held-to-maturity securities		2,358,937	2,311,757
41,307	36,442	Dividend income received		2,878,932	3,263,246
(12,991)	(20,708)	Investment in operating fixed assets		(1,635,957)	(1,026,266)
256	-	Investment in subsidiaries, associates and joint venture		-	20,195
111	279	Sale proceeds of property and equipment disposed off	11.6	22,032	8,747
(801,321)	179,553	Net cash from / (used in) investing activities		14,184,626	(63,304,392)
		CASH FLOWS FROM FINANCING ACTIVITIES			
(174)	(204)	Payments of lease obligations		(16,078)	(13,751)
(35,847)	(77,277)	Dividend paid		(6,104,894)	(2,831,895)
(36,021)	(77,481)	Net cash used in financing activities		(6,120,972)	(2,845,646)
(133)	33,203	Effects of exchange rate changes on cash and cash equivalents		2,623,064	(10,513)
160,047	167,334	Increase in cash and cash equivalents		13,219,399	12,643,868
		·			
<u>1,503,964</u> 1,664,011	1,664,011 1,831,345	Cash and cash equivalents at beginning of the year	32	<u>131,456,989</u> 144,676,388	118,813,121 131,456,989
1,004,011	1,031,345	Cash and cash equivalents at end of the year	32	144,070,300	131,430,909

The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

Chairman & President

Director

Director

Director

National Bank of Pakistan Statement of Changes in Equity For the year ended December 31, 2008

Capital Capital Revenue translation Revenue Statutory Revenue General Unappropriate profit Total Balance as at January 1, 2007 7,090,712 3,374,825 9,963,097 521,338 32,074,677 53,044,649 Exchange adjustments on translation of net assets of foreign branches .			Reserves				
capital translation Statutory (Rupes in '000) concrit prift Total Balance as at January 1, 2007 7,090,712 3,374,825 9,983,097 521,338 32,074,677 53,044,649 Exchange adjustments on translation of net assets incremental depreciation - net of tax (10,513) - - (10,513) Transfer from surplus on revaluation of fixed assets- incremental depreciation - net of tax - - 39,007 39,007 39,007 Net income recognised directly in equity - - - 39,007 28,494 Profit after taxation for the year ended December 31, 2007 - 19,033,773 19,033,773 19,033,773 19,032,773 19,032,773 Issue of bonus shares 15% 1,063,607 - - 19,072,780 19,062,267 Issue of bonus shares 15% 1,063,607 - 1,903,377 19,033,773 19,032,773 Balance as at December 31, 2007 8,154,319 3,364,312 11,866,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,866,474 <th></th> <th></th> <th></th> <th>ital</th> <th>Revenue</th> <th>-</th> <th></th>				ital	Revenue	-	
Exchange adjustments on translation of net assets of foreign branches (10,513) - - (10,513) Transfer from surplus on revaluation of fixed assets- incremental depreciation - net of tax - - 39,007 39,007 Net income recognised directly in equity (10,513) - - 39,007 28,494 Profit after taxation for the year ended December 31, 2007 - 19,033,773 19,033,773 19,033,773 Total recognised income and expense for the year - 10,613,607 - 19,072,780 19,062,267 Issue of bonus shares 15% 1,063,607 - - (10,613,07) - Cash dividend (Rs.4 per share) - 1,903,377 (1,903,377) 19,062,267 Issue of bonus shares 15% 1,063,607 - - (10,613) - Transfer to statutory reserve 1,903,377 (1,903,377) - (19,03,377) - Balance as at January 1,2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches <t< th=""><th></th><th></th><th>-</th><th>•</th><th></th><th></th><th>Total</th></t<>			-	•			Total
of foreign branches - (10,513) - - (10,513) Transfer from surplus on revaluation of fixed assets incremental depreciation - net of tax - - - 39,007 39,007 Net income recognised directly in equity - (10,513) - - 39,007 28,494 Profit after taxation for the year ended - - 19,033,773 19,033,773 19,033,773 Total recognised income and expense for the year - - - 19,033,773 19,033,773 Issue of bonus shares 15% 1,063,607 - - 19,033,777 19,033,773 Balance as at December 31, 2007 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 2,623,064 - - 2,623,064 - - 2,623,064	Balance as at January 1, 2007	7,090,712	3,374,825	9,983,097	521,338	32,074,677	53,044,649
incremental depreciation - net of tax - - - 39,007 39,007 Net income recognised directly in equity - (10,513) - - 39,007 28,494 Profit after taxation for the year ended - - - 19,033,773 19,033,773 19,033,773 Total recognised income and expense for the year - (10,513) - - 19,072,780 19,052,267 Issue of bonus shares 15% 1,063,607 - - (1,063,007) - - Cash dividend (Rs.4 per share) - - 1,903,377 (1,903,377) - - Balance as at December 31, 2007 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 130,456 2,753,520 Profit after taxation for the year ended <td>o ,</td> <td>-</td> <td>(10,513)</td> <td>_</td> <td>-</td> <td>-</td> <td>(10,513)</td>	o ,	-	(10,513)	_	-	-	(10,513)
Profit after taxation for the year ended December 31, 2007 - - 19,033,773 19,033,773 19,033,773 Total recognised income and expense for the year 19,072,780 19,062,267 Issue of borus shares 15% 1,063,607 . <th< td=""><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>39,007</td><td>39,007</td></th<>		-	-	-	-	39,007	39,007
December 31, 2007 - - 19,033,773 19,033,773 Total recognised income and expense for the year - (10,513) - - 19,072,780 19,062,267 Issue of bonus shares 15% 1,063,607 - - (1,063,607) - Cash dividend (Rs.4 per share) - - - (1,063,607) - Transfer to statutory reserve - 1,903,377 (1,903,377) (1,903,377) - Balance as at December 31, 2007 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - 2,623,064 - - 2,623,064 Net income recognised directly in equity - 2,623,064 - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 15,458,590 15,458,590 Total reco	Net income recognised directly in equity	-	(10,513)	-	-	39,007	28,494
Issue of bonus shares 15% 1,063,607 - - (1,063,607) - Cash dividend (Rs.4 per share) - - (2,836,285) (2,836,285) Transfer to statutory reserve - 1,903,377 - (1,093,377) - Balance as at December 31, 2007 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - 2,623,064 - - 2,623,064 Transfer from surplus on revaluation of fixed assets - incremental depreciation - net of tax - 2,623,064 - - 2,623,064 Net income recognised directly in equity - 2,623,064 - - 130,456 130,456 Profit after taxation for the year ended December 31, 2008 - - - 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - 15,458,590 Issue of bonus shares 10% 815,432 - -	-	-	-	-	-	19,033,773	19,033,773
Cash dividend (Rs.4 per share) - - - (2,836,285) (2,836,285) Transfer to statutory reserve - 1,903,377 - (1,903,377) - Balance as at December 31, 2007 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - 2,623,064 - - 2,623,064 Transfer from surplus on revaluation of fixed assets-incremental depreciation - net of tax - 2,623,064 - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 130,456 2,753,520 Profit after taxation for the year ended December 31, 2008 - - - 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - 15,589,046 18,212,110 Issue of bonus shares 10% 815,432 - - (6,115,739) - - - 6,115,739 <td>L Total recognised income and expense for the year</td> <td>-</td> <td>(10,513)</td> <td>-</td> <td>-</td> <td>19,072,780</td> <td>19,062,267</td>	L Total recognised income and expense for the year	-	(10,513)	-	-	19,072,780	19,062,267
Transfer to statutory reserve - 1,903,377 - (1,903,377) - Balance as at December 31, 2007 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - 2,623,064 - - 2,623,064 Transfer from surplus on revaluation of fixed assets - incremental depreciation - net of tax - - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 130,456 2,753,520 Profit after taxation for the year ended December 31, 2008 - - - - 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - - 15,458,590 15,458,590 Issue of bonus shares 10% 815,432 - - - - - 6,115,739 - Cash dividend (Rs.7.5 per share) - - - 1,545,859 -	Issue of bonus shares 15%	1,063,607	-	-	-	(1,063,607)	-
Balance as at December 31, 2007 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - 2,623,064 - - 2,623,064 Transfer from surplus on revaluation of fixed assets - incremental depreciation - net of tax - - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 130,456 2,753,520 Profit after taxation for the year ended December 31, 2008 - - - 15,458,590 15,458,590 15,458,590 15,458,590 15,458,590 15,458,590 15,458,590 - <t< td=""><td>Cash dividend (Rs.4 per share)</td><td>-</td><td>-</td><td>-</td><td>-</td><td>(2,836,285)</td><td>(2,836,285)</td></t<>	Cash dividend (Rs.4 per share)	-	-	-	-	(2,836,285)	(2,836,285)
Balance as at January 1, 2008 8,154,319 3,364,312 11,886,474 521,338 45,344,188 69,270,631 Exchange adjustments on translation of net assets of foreign branches - 2,623,064 - - 2,623,064 Transfer from surplus on revaluation of fixed assets - incremental depreciation - net of tax - - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 130,456 2,753,520 Profit after taxation for the year ended December 31, 2008 - - - 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - 16,458,590 Issue of bonus shares 10% 815,432 - - (815,432) - Cash dividend (Rs.7.5 per share) - - 1,545,859 (1,545,859) - Transfer to statutory reserve - - - - 1,545,859 -	Transfer to statutory reserve	-	-	1,903,377	-	(1,903,377)	-
Exchange adjustments on translation of net assets of foreign branches2,623,0642,623,064Transfer from surplus on revaluation of fixed assets incremental depreciation - net of tax130,456130,456Net income recognised directly in equity-2,623,064130,4562,753,520Profit after taxation for the year ended December 31, 200815,458,59015,458,590Total recognised income and expense for the year-2,623,06415,458,59015,458,590Sue of bonus shares 10%815,432(815,432)-Cash dividend (Rs.7.5 per share)1,545,859(6,115,739)Transfer to statutory reserve1,545,859	Balance as at December 31, 2007	8,154,319	3,364,312	11,886,474	521,338	45,344,188	69,270,631
of foreign branches - 2,623,064 - - 2,623,064 Transfer from surplus on revaluation of fixed assets - incremental depreciation - net of tax - - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 130,456 2,753,520 Profit after taxation for the year ended - 2,623,064 - - 130,456 2,753,520 December 31, 2008 - - - 15,458,590 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - 15,589,046 18,212,110 Issue of bonus shares 10% 815,432 - - - (6,115,739) (6,115,739) Cash dividend (Rs.7.5 per share) - - 1,545,859 - - - - - Transfer to statutory reserve - - 1,545,859 - - - - -	Balance as at January 1, 2008	8,154,319	3,364,312	11,886,474	521,338	45,344,188	69,270,631
incremental depreciation - net of tax - - - - 130,456 130,456 Net income recognised directly in equity - 2,623,064 - - 130,456 2,753,520 Profit after taxation for the year ended December 31, 2008 - - - - 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - 15,589,046 18,212,110 Issue of bonus shares 10% 815,432 - - - (815,432) - Cash dividend (Rs.7.5 per share) - - 1,545,859 - - (6,115,739) (6,115,739) Transfer to statutory reserve - - 1,545,859 - - - -		-	2,623,064	_	-	-	2,623,064
Profit after taxation for the year ended - - - 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - 15,589,046 18,212,110 Issue of bonus shares 10% 815,432 - - - (815,432) - Cash dividend (Rs.7.5 per share) - - 1,545,859 - (6,115,739) (6,115,739) Transfer to statutory reserve - - 1,545,859 - - - -		-	-	-	-	130,456	130,456
December 31, 2008 - - - 15,458,590 15,458,590 Total recognised income and expense for the year - 2,623,064 - - 15,589,046 18,212,110 Issue of bonus shares 10% 815,432 - - - (815,432) - Cash dividend (Rs.7.5 per share) - - 1,545,859 - (6,115,739) (6,115,739) Transfer to statutory reserve - - 1,545,859 - - -	Net income recognised directly in equity	-	2,623,064	-	-	130,456	2,753,520
Issue of bonus shares 10% 815,432 - - (815,432) - Cash dividend (Rs.7.5 per share) - - - (6,115,739) (6,115,739) Transfer to statutory reserve - - 1,545,859 - (1,545,859) -	-	-	-	-	-	15,458,590	15,458,590
Cash dividend (Rs.7.5 per share) - - - - (6,115,739) (6,115,739) Transfer to statutory reserve - - 1,545,859 - (1,545,859) -	L Total recognised income and expense for the year	-	2,623,064	-	-	15,589,046	18,212,110
Transfer to statutory reserve 1,545,859 - (1,545,859) -	Issue of bonus shares 10%	815,432	-	-	-	(815,432)	-
	Cash dividend (Rs.7.5 per share)	-	-	-	-	(6,115,739)	(6,115,739)
Balance as at December 31, 2008 8,969,751 5,987,376 13,432,333 521,338 52,456,204 81,367,002	Transfer to statutory reserve	-	-	1,545,859	-	(1,545,859)	-
	Balance as at December 31, 2008	8,969,751	5,987,376	13,432,333	521,338	52,456,204	81,367,002

The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

Chairman & President

Director

Director

Director

1. STATUS AND NATURE OF BUSINESS

National Bank of Pakistan (the bank) was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on all the stock exchanges in Pakistan. It's registered and head office is situated at I.I. Chundrigar Road, Karachi. The bank is engaged in providing commercial banking and related services in Pakistan and overseas. The bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the State Bank of Pakistan (SBP). The bank operates 1,254 (2007: 1,243) branches in Pakistan and 22 (2007: 18) overseas branches (including the Export Processing Zone branch, Karachi). Under a Trust Deed, the bank also provides services as trustee to National Investment Trust (NIT) and Long-term Credit Fund (LTCF).

2. BASIS OF PRESENTATION

2.1 In accordance with the directives of the Federal Government of Pakistan regarding the shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible form of trade related mode of financing includes purchase of goods by the bank from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

The financial position and results of the Islamic banking branches of the bank have been disclosed in Annexure III to these financial statements.

- **2.2** These financial statements are separate financial statements of the bank in which the investments in subsidiaries, associates and joint ventures are stated at cost and have not been accounted for on the basis of reported results and net assets of the investees.
- **2.3** The US Dollar amounts shown on the balance sheet, profit and loss account and cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs.79.00 to one US Dollar has been used for both 2008 and 2007 as it was the prevalent rate as on December 31, 2008.

3. STATEMENT OF COMPLIANCE

- **3.1** These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan. Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1984, the Banking Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said directives shall prevail.
- 3.2 The State Bank of Pakistan has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for Banking Companies through BSD Circular No. 10 dated August 26, 2002. Further, according to the notification of SECP dated April 28, 2008, the IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by SBP.

4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for revaluation of land and buildings and valuation of certain investments and derivative financial instruments at fair value.

5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

5.1 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks and balances with other banks in current and deposit accounts less overdrawn nostro accounts.

5.2 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transactions costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

All regular way purchases/sales of investment are recognised on the trade date, i.e., the date the bank commits to purchase/sell the investments. Regular way purchases or sales of investment require delivery of securities within the time frame generally established by regulation or convention in the market place.

The bank has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures, into 'held-for-trading', 'held-to-maturity' and 'available-for-sale' portfolios as follows:

- Held-for-trading These are securities which are acquired with the intention to trade by taking advantage of short-term market/interest rate movements and are to be sold within 90 days. These are carried at market value, with the related surplus/(deficit) on revaluation being taken to profit and loss account.
- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except for incase of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown below equity. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to book value of the same. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' below equity is included in the profit and loss account for the period. However, for the current year, the impairment loss has been treated as explained in note 20.2.

Provision for diminution in value of investments for unquoted debt securities is calculated with reference to the time-based criteria as per the SBP's Prudential Regulations.

Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page (PKRV) or the Stock Exchanges.

Investments in subsidiaries, associates and joint venture companies are stated at cost. Provision is made for any impairment in value, if any.

The carrying values of investments are reviewed for impairment when indications exist that the carrying values may exceed the estimated recoverable amounts.

5.3 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the balance sheet and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the balance sheet, as the bank does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

3

5.4 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments is taken to the profit and loss account.

5.5 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the bank becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the bank has transferred substantially all the risks and rewards of the asset, or (ii) the bank has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities are taken to income currently.

5.6 Advances

Advances are stated net off specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by SBP and charged to the profit and loss account. These regulations prescribe an age based criteria (as supplemented by subjective evaluation of advances by the banks) for classification of non-performing loans and advances and computing provision / allowance thereagainst. Such regulations also require the bank to maintain general provision / allowance against consumer advances at specified percentage of such portfolio. Advances are written off where there are no realistic prospects of

5.7 Operating fixed assets and depreciation

Property and equipment

Owned assets

Fixed assets except land and buildings are stated at cost less accumulated depreciation and impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment. Depreciation is charged to income applying the diminishing balance method except vehicles, computers and furnishing provided to executives, which are depreciated on straight-line method at the rates stated in note 11.2. Depreciation is charged from the month in which the assets are brought into use and no depreciation is charged from the month the assets are deleted.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Gains and losses on disposal of fixed assets are included in income currently.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Land and buildings' valuation are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amount does not differ materially from their fair value.

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Assets account" shown below equity. The bank has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the requirements of the Companies Ordinance, 1984 and SECP's SRO 45(1)/2003 dated January 13, 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the Profit and Loss Account; and
- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets account" to accumulated profit through Statement of Changes in Equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

Leased assets

Assets subject to finance lease are accounted for by recording the assets and the related liability. These are recorded at lower of fair value and the present value of minimum lease payments at the inception of lease and subsequently stated net of accumulated depreciation. Depreciation is charged on the basis similar to the owned assets. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability.

ljarah

Assets leased out under 'Ijarah' are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Assets under Ijarah are depreciated over the period of lease term. However, in the event the asset is expected to be available for re-ijarah, depreciation is charged over the economic life of the asset using straight line basis.

Ijarah income is recognised on a straight line basis over the period of Ijarah contract.

Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged to income applying the straight-line method at the rates stated in note 11.3.

Capital work-in-progress

Capital work-in-progress is stated at cost. These are transferred to specific assets as and when assets are available for use.

Impairment

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets.

5.8 Taxation

Current

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior year, arising from assessments framed during the year.

Deferred

Deferred income tax is provided on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised.

The carrying amount of deferred income tax assets are reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit or taxable temporary differences will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Deferred tax relating to gain / loss recognized in surplus on revaluation of assets is charged / credited to such account.

5.9 Employee benefits

5.9.1 Defined benefit plans

Pension scheme

The bank operates approved funded pension scheme for its eligible employees. The bank's costs are determined based on actuarial valuation carried out using Projected Unit Credit Method. Actuarial gains / losses exceeding, the higher of 10% of present value of defined benefit obligation or 10% of the fair value of plan assets are recognized as income or expense over the estimated working lives of the employees. Where the fair value of plan assets, exceeds the present value of defined benefit obligation together with unrecognized actuarial gains or losses and unrecognized past service cost, the bank reduces the resulting asset to an amount equal to the total of present value of any economic benefit in the form of reduction in future contributions to the plan and unrecognized actuarial losses and past service costs.

Benevolent scheme

The bank also operates an un-funded benevolent scheme for its eligible employees. Provision is made in the financial statements based on the actuarial valuation using the Projected Unit Credit Method. Actuarial gains / losses are recognized in the period in which they arise.

Gratuity scheme

The bank also operates an un-funded gratuity scheme for its eligible contractual employees. Provision is made in the financial statements based on the actuarial valuation using the Projected Unit Credit Method. Actuarial gains / losses are accounted for in a manner similar to pension scheme.

Post retirement medical benefits

The bank operates an un-funded post retirement medical benefits scheme for all of its employees. Provision is made in the financial statements for the benefit based on actuarial valuation carried out using the Projected Unit Credit Method. Actuarial gains / losses are recognised over the estimated working lives of employees.

5.9.2 Other employee benefits

Employees' compensated absences

The bank accounts for all accumulating compensated absences when employees render service that increases their entitlement to future compensated absences. The liability is determined based on actuarial valuation carried out using the Projected Unit Credit Method.

5.10 Revenue recognition

Mark-up / return / interest on advances and return on investments are recognized on accrual basis except in case of advances and investments classified under the Prudential Regulations on which mark-up is recognized on receipt basis.

Interest/mark-up on rescheduled/restructured advances and investments is recognized in accordance with the Prudential Regulations of SBP.

Fee, commission and brokerage income and remuneration for trustee services are recognized upon performance of services.

Dividend income on equity investments and mutual funds is recognized when right to receive is established.

Premium or discount on debt securities classified as available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to interest income.

Gains and losses on disposal of investments are dealt with through the profit and loss account in the year in which they arise.

5.11 Foreign currencies translation

The bank's financial statements are presented in Pak Rupees (Rs.) which is the bank's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and assets / liabilities of foreign branches are translated into Rupees at the rates of exchange prevailing at the balance sheet date.

Profit and loss account balances of foreign branches are translated at average exchange rate prevailing during the year. Gains and losses on translation are included in the profit and loss account except gain / losses arising on translation of net assets of foreign branches, which is credited to exchange equalization reserve reflected under reserves.

Items included in the financial statements of the bank's foreign branches are measured using the currency of the primary economic environment in which the bank operates (the functional currency).

5.12 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations is made when the bank has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

5.13 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the bank intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

5.14 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the bank in the balance sheet.

5.15 Dividend and other appropriations

Dividend and appropriation to reserves, except appropriation which are required by the law, are recognised as liability in the Banks' financial statements in the year in which these are approved.

5.16 Segment Reporting

A segment is a distinguishable component of the Bank that is engaged either in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

5.16.1 Business segments

Corporate finance

Corporate banking includes, services provided in connection with mergers and acquisition, underwriting, privatization, securitization, research, debts (government, high yield), equity, syndication, IPO and secondary private placements.

Trading and sales

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, brokerage debt and prime brokerage.

Retail banking

It includes retail lending and deposits, banking services, trust and estates, private lending and deposits, banking service, trust and estates investment advice, merchant / commercial and private labels and retail.

Commercial banking

Commercial banking includes project finance, real estate, export finance, trade finance, factoring, lending, guarantees, bills of exchange and deposits.

Payment and settlement

It includes payments and collections, funds transfer, clearing and settlement.

Agency services

It includes escrow, depository receipts, securities lending (customers), corporate actions, issuer and paying agents.

5.16.2 Geographical segments

The Bank operates in following geographical regions:

Pakistan Asia Pacific (including South Asia and Karachi Export Processing Zone) Europe United States of America Middle East

5.17 Earnings per share

The bank presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the bank by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31, 2008.

5.18 Accounting estimates and judgments

The preparation of financial statements in conformity with Approved Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the bank's accounting polices. The estimates/judgments and associated assumptions used in the preparation of the financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimate and judgements in relation to these financial statements are as follows:

a) Provision against non-performing loans and advances

The bank reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement various factors including the past dues, delinquency in the account, financial position of the borrower, value of collateral held and requirements of Prudential Regulations are considered.

The amount of general provision against consumer advances is determined in accordance with the relevant prudential regulations and SBP directives. During the year, the management has changed the method of computing provision against non-performing loans as allowed under Prudential Regulations and explained in note 10.4.1.

b) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

c) Impairment of Available-for-sale investments

The bank considers that Available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance. As of the balance sheet date the management has determine an impairment loss on available-for-sale securities as explained in note 20.2.

d) Held-to-maturity investments

The bank follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the bank evaluates its intention and ability to hold such investments to maturity.

e) Income taxes

In making the estimates for current and deferred income taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where bank's view differs with the view taken by the income tax department and such amounts are shown as contingent liability.

f) Employee' benefit plans

The liabilities for employee' benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases and future pension increases as disclosed in note 34. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

5.19 Accounting standards, interpretations and amendments to approved accounting standards not yet effective.

The following revised standards and interpretations with respect to approved Accounting Standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretations.

Standards a	nd Interpretations	Effective date (accounting periods beginning on or after)
IAS - 1	Presentation of Financial Statements (Revised)	01 January 2009
IAS - 23	Borrowings Costs (Revised)	01 January 2009
IAS - 27	Consolidated and Separate Financial Statements (Revised	01 January 2009
IFRS 3	Business Combinations (Revised)	01 July 2009
IFRS 4	Insurance Contracts	01 January 2009
IFRS 8	Operating Segments	01 January 2009
IFRIC - 13	Customer Loyalty Programs	01 July 2008
IFRIC - 15	Agreements for the Construction of Real Estate	01 January 2009
IFRIC - 16	Hedges of a Net Investment in Foreign Operation	01 October 2008
IFRIC - 17	Distributions of Non - Cash Assets to Owners	01 July 2009
IFRIC - 18	Interim Financial Reporting and Impairment	01 July 2009

The bank considers that the above standards and interpretations are either not relevant or will have no material impact on its financial statements in the period of initial application other than to the extent of certain changes or enhancements in the presentation and disclosures in the financial statements provided that such changes do not conflict with the format of financial statements prescribed by SBP for banks.

In addition to the above, amendments and improvements to various accounting standards have also been issued by IASB which are generally effective for accounting periods beginning on or after 1 January 2009. The management is in the process of evaluating the impact of such amendments and improvements on the bank's financial statements for the ensuing periods.

			2008	2007
6.	CASH AND BALANCES WITH TREASURY BANKS	Note	Rupees	in '000
	In hand			
	Local currency		6,315,312	5,965,309
	Foreign currency		1,944,155	1,713,518
		-	8,259,467	7,678,827
	With State Bank of Pakistan in	_		
	Local currency current account	6.1	42,592,894	56,864,729
	Local currency deposit account		29	29
			42,592,923	56,864,758
	Foreign currency current account	6.2	1,443,548	1,492,188
	Foreign currency deposit account	6.2	4,348,570	1,182,316
	Foreign currency collection account		23,891	488,669
	Foreign currency placement accounts	6.3	23,741,430	24,571,600
			29,557,439	27,734,773
	With other central banks in	_		
	Foreign currency current accounts	6.4	15,678,967	1,416,986
	Foreign currency deposit accounts	6.5	10,414,960	1,177,905
			26,093,927	2,594,891
		32	106,503,756	94,873,249

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6.1 This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies Ordinance, 1962.

- **6.2** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- **6.3** This represents US Dollar placements and carry interest at the rate of 4.21% per annum (2007: 6.5% per annum) with maturities within two months.
- **6.4** These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and central bank regulatory requirements of respective countries.
- **6.5** These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and central bank regulatory requirements. These carry mark-up at the rate of 2.0% per annum (2007: 3.5% per annum).

7. BALANCES WITH OTHER BANKS

In Pakistan			
On current accounts		83,728	669,458
On deposit account		1,600	1,600
		85,328	671,058
Outside Pakistan			
On current accounts		3,239,201	6,447,178
On deposit accounts	7.1	35,020,079	30,354,596
		38,259,280	36,801,774
	32	38,344,608	37,472,832

7.1 These include various deposits with correspondent banks and carry mark-up rates ranging from 0.05% to 12% per annum (2007: 0.07% to 10% per annum).

8. LENDINGS TO FINANCIAL INSTITUTIONS - net

Call	money lendings	8.2	3,529,000	2,306,676
Rep	urchase agreement lendings (Reverse Repo)	8.3	13,461,032	19,157,924
Lett	er of placements	8.4	186,000	-
Len	dings to financial institutions - gross	8.1	17,176,032	21,464,600
Les	s: Provision held against lendings		(48,000)	-
Len	dings to financial institutions - net		17,128,032	21,464,600
8.1	Particulars of lendings - gross			
	In local currency		17,176,032	21,464,600
	In foreign currencies		-	-
		· · · · · · · · · · · · · · · · · · ·	17,176,032	21,464,600

8.2 These carry mark-up at rates ranging from 11.5% to 19.5% per annum (2007: 9.9% to 10.5% per annum).

8.3 These carry mark-up at rates ranging from 9% to 16% per annum (2007: 9.3% to 9.9% per annum).

8.3.1 Securities held as collateral against lendings to financial institutions

	2008			2007	
	Further			Further	
Held by	given as		Held by	given as	
bank	collateral	Total	bank	collateral	Total
R	Rupees in '000		F	Rupees in '000)
9,199,422	-	9,199,422	18,567,924	-	18,567,924
4,261,610	-	4,261,610	590,000	-	590,000
13,461,032	-	13,461,032	19,157,924	-	19,157,924
	bank F 9,199,422 4,261,610	Further Held by given as bank collateral Rupees in '000 9,199,422 - 4,261,610 -	Further Held by given as bank collateral Total Rupees in '000 9,199,422 9,199,422 - 9,199,422 4,261,610 - 4,261,610	Further Held by given as Held by bank collateral Total bank Rupees in '000 F 9,199,422 - 9,199,422 18,567,924 4,261,610 - 4,261,610 590,000	Further Further Held by given as Held by given as bank collateral Total bank collateral Rupees in '000 Rupees in '000 9,199,422 - 9,199,422 18,567,924 - 4,261,610 - 4,261,610 590,000 -

8.3.2 Market value of the securities under repurchase agreement lendings amount to Rs.12,848 million (2007: Rs.19,235 million).

8.4 These carry mark-up at rates ranging from 18% to 18.5% per annum (2007: Nil).

9. INVESTMENTS - net

			2008		2007			
		-	Held by	Given as		Held by	Given as	
		Note	bank	collateral	Total	bank	collateral	Total
			R	upees in '000		R	upees in '000)
9.1	Investments by type:	9.13						
	Held-for-trading securities							
	Ordinary shares of listed companies		7,496	-	7,496	785,593	-	785,593
	Ijarah Sukuk Bonds		1,000,000	-	1,000,000	-	-	-
	Total Held-for-trading securities	-	1,007,496	-	1,007,496	785,593	-	785,593
	Available- for- sale securities	-						
	Ordinary shares of listed companies		3,669,441	-	3,669,441	1,947,051	-	1,947,051
	Ordinary shares of unlisted companies		716,610	-	716,610	304,119	-	304,119
			4,386,051	-	4,386,051	2,251,170	-	2,251,170
	Investment outside Pakistan	9.7	463,295	-	463,295	463,295	-	463,295
	Market Treasury Bills		64,523,811	23,990,054	88,513,865	117,851,357	416,578	118,267,935
	Preference shares		275,000	-	275,000	275,000	-	275,000
	Pakistan Investment Bonds		4,105,665	66,987	4,172,652	3,734,905	-	3,734,905
	Federal Investment Bonds	9.5	940,000	-	940,000	940,000	-	940,000
	GoP Foreign Currency Bonds		1,212,348	-	1,212,348	850,853	-	850,853
	Foreign Government Securities		1,657,303	-	1,657,303	-	-	-
	Term Finance Certificates / Musharika,							
	Foreign Currency Debt Securities and							
	Sukuk Bonds		17,695,681	-	17,695,681	6,454,359	-	6,454,359
	Investments in mutual funds		993,897	-	993,897	1,312,083	-	1,312,083
	NIT Units	9.6.1	7,643,084	-	7,643,084	5,764,258	-	5,764,258
	NIT Market Opportunity Fund	9.6.2	1,800,000	-	1,800,000	-	-	-
	Total Available- for- sale securities		105,696,135	24,057,041	129,753,176	139,897,280	416,578	140,313,858
	Held-to-maturity securities							
	Government Compensation Bonds		2,331,182	-	2,331,182	2,331,182	-	2,331,182
	Provincial Government Securities		-	-	-	36,513	-	36,513
	Pakistan Investment Bonds	9.4	9,515,583	-	9,515,583	11,679,736	-	11,679,736
	GoP Foreign Currency Bonds		15,517,577	-	15,517,577	10,933,794	-	10,933,794
	Foreign Government Securities		3,150,553	-	3,150,553	5,418,086	-	5,418,086
	Debentures, Bonds, Participation Term Certificates and Term Finance							
	Certificates		2,808,298	-	2,808,298	4,508,548	-	4,508,548
	Certificates of investment		-	-	-	800.000	-	800,000
	Total Held-to-maturity securities	9.3	33,323,193	-	33,323,193	35,707,859	-	35,707,859
	Investments in associates	9.8	959,669	-	959,669	959,669	-	959,669
	Investments in joint ventures	9.9	1,312,335	-	1,312,335	1,312,335	-	1,312,335
	Investments in subsidiaries	9.10	1,352,458	-	1,352,458	1,352,458	-	1,352,458
	Investments at cost	-	143,651,286	24,057,041	167,708,327	180,015,194	416,578	180,431,772
	Less: Provision for diminution in							
	value of Investments	9.11	(1,542,273)	-	(1,542,273)	(1,173,593)	-	(1,173,593)
	Investments (net of provisions)		142,109,013	24,057,041	166,166,054	178,841,601	416,578	179,258,179
	Unrealized gain / (loss) on revaluation	0.12	1 707		1 707	(21.064)		(21.064)
	of investments classified as Held-for-trading Surplus on revaluation of	9.12	1,707	-	1,707	(31,964)	-	(31,964)
	Available-for-sale securities	20.1	4,689,265	(34,535)	4,654,730	31,921,226	(1,403)	31,919,823
			146,799,985	24,022,506	170,822,491	210,730,863	415,175	211,146,038

	11			
			2008	2007
		Note	Rupees	in '000
9.2	Investments by segments	9.13		
	Federal Government Securities			
	Market Treasury Bills		88,513,865	118,267,935
	Pakistan Investment Bonds	9.4	13,688,235	15,414,641
	Federal Investment Bonds	9.5	940,000	940,000
	Government Compensation Bonds		2,331,182	2,331,182
	GoP Foreign Currency Bonds		16,729,925	11,784,647
	Ijarah Sukuk Bonds		1,000,000	-
			123,203,207	148,738,405
	Provincial Government Securities		-	36,513
	Foreign Government Securities		4,807,856	5,418,086
	Fully Paid up Ordinary Shares			
	- Listed Companies		3,676,937	2,732,644
	- Unlisted Companies		716,610	304,119
			4,393,547	3,036,763
	Debentures, Bonds, Participation Term Certificates, Term Finance Certificates, Musharika, Foreign Currency			
	Debt Securities and Sukuk Bonds		4 50 4 005	050.000
	- Listed - Unlisted		1,594,635	852,898
	- Offisied		18,909,344 20,503,979	10,110,009 10,962,907
	Other Investments		20,303,979	10,902,907
	- NIT Units	9.6.1	7,643,084	5,764,258
	- NIT Market Opportunity Fund	9.6.2	1,800,000	-
	- Investments in mutual funds	0.0.2	993,897	1,312,083
	- Preference Shares		275,000	275,000
	- Certificates of Investment		-,	800,000
	- Investment outside Pakistan	9.7	463,295	463,295
	Investments in associates	9.8	959,669	959,669
	Investments in joint ventures	9.9	1,312,335	1,312,335
	Investments in subsidiaries	9.10	1,352,458	1,352,458
	Total investments at cost		167,708,327	180,431,772
	Less : Provision for diminution in value of investments	9.11	(1,542,273)	(1,173,593)
	Investments (Net of provisions)		166,166,054	179,258,179
	Surplus / (deficit) on revaluation of Held-for-trading securities	9.12	1,707	(31,964)
	Surplus on revaluation of Available-for-sale securities	20.1	4,654,730	31,919,823
	Total investments at carrying value		170,822,491	211,146,038
	· · · · · · · · · · · · · · · · · · ·		, , -	, -,

- 9.3 Market value of held-to-maturity investments is Rs.27,407 million (2007: Rs.34,283 million).
- **9.4** These include Pakistan Investment Bonds amounting to Rs.75 million (2007: Rs.75 million) held by SBP as pledge against demand loans and TT / DD discounting facilities.

9.5 These represent Federal Investment Bonds provided to pay off liabilities relating to former Mehran Bank Limited.

9.6 Investment in Mutual Funds managed by NIT

9.6.1 NIT Units

The bank's investment in NIT consists of 453,120,795 units (2007: 361,545,322 units), which includes 333,746,836 units (2007: 333,746,836 units) covered under Letter of Comfort (LoC) and 119,373,959 (2007: 27,798,486 units) as Non-LoC units.

The LoC holding represents those units in respect of which the GoP had issued a Letter of Comfort dated December 30, 2008 stating that on bank's willingness to continue holding the units upto June 30, 2009 from the date of LoC, NIT be will facilitated to redeem these units at Rs.13.70 per unit. As of the balance sheet date the net assets value of the fund's units held by the bank amounted to Rs. 10,030 million (2007: Rs. 21,566 million). Rating of NIT mutual fund is 5 star (2007: 4 star) by PACRA.

9.6.2 NIT Market Opportunity Fund

During the year, the bank invested Rs. 1,800 million (2007: Nil) in NIT Market Opportunity Fund against the aggregate investment commitment of Rs. 2,000 million (2007: Nil). The fund has been established during the year as an open end mutual fund for the special purpose of equity market stabilization and is managed by NIT Limited. As of the balance sheet date, the net assets value of the fund's units held by the bank amounted to Rs. 1,004 million (2007: Nil).

9.7 Investment outside Pakistan - Bank Al-Jazira

The bank holds 17,500,000 (2007: 13,125,000) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 5.83% (2007: 5.83%) holding in total equity of BAJ. During the year, 4,375,000 ordinary shares were issued as bonus shares. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. Rating of Bank Al-Jazira is A- by Fitch Rating.

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		Number	Percentage		2008	2007
		of shares	of holding	Note	Rupees	in '000
9.8	Investments in associates					
	Un-quoted					
	Pakistan Emerging Venture Limited	12,500,000	33.33		51,415	51,415
	Information System Associates Limited	2,300,000	21.89		1,719	1,719
	National Fructose Company Limited	1,300,000	39.50		6,500	6,500
	Pakistan Insulation Limited	494,500	24.79		695	695
	Venture Capital Fund Management	33,333	33.33		-	-
	Kamal Enterprises Limited	11,000	20.37		-	-
	Mehran Industries Limited	37,500	32.05		-	-
	Qurell Cassettes Limited	46,250	30.83		-	-
	Tharparkar Sugar Mills Limited	2,500,000	21.50		-	-
	Youth Investment Promotion Society	644,508	25.00		-	-
	Khushhali Bank Limited	40,000,000	23.45	9.8.4	400,000	400,000
	Dadabhoy Energy Supply Company Limited	9,900,000	23.11		32,105	32,105
	K-Agricole Limited	5,000	20.00		-	-
	New Pak Limited	200,000	20.00		-	-
	Prudential Fund Management	150,000	20.00		-	-
					492,434	492,434
	Quoted					
	First Credit and Investment Bank Limited	20,000,000	30.77		157,429	157,429
	National Fibres Limited	17,119,476	20.19		-	-
	Taha Spinning Mills Limited	833,300	20.59		2,501	2,501
	Land Mark Spinning Mills Limited	3,970,960	32.75		39,710	39,710
	S.G. Fibres Limited	3,754,900	25.03		218,535	218,535
	Nina Industries Limited	4,906,000	20.27		49,060	49,060
				9.8.1	467,235	467,235
					959,669	959,669
	Less: Provision for diminution in value of inv	estments			(402,240)	(402,240)
					557,429	557,429

- **9.8.1** Aggregate value of investments in associates (quoted) on the basis of latest available quoted prices amounts to Rs.331.989 million (2007: Rs.245.702 million). Due to low trade volumes of securities, management considers that there is no active market for these quoted investments, except for First Credit and Investment Bank Limited, and therefore provision for impairment has been made against the same.
- **9.8.2** Associates with zero carrying amount, represent the investments acquired from former NDFC which have negative equity or whose operations were closed at the time of amalgamation.
- **9.8.3** The details of break-up value based on latest available financial statements of un-quoted investments in associates are as follows:

	Year / Period ended	Break-up value of bank's share Rupees in '000
Pakistan Emerging Venture Limited	June 30, 2008	1,906
Information System Associates Limited	June 30, 2008	24,219
Pakistan Insulation Limited	June 30, 2001	2,630
Mehran Industries Limited	June 30, 2001	5,681
Tharparkar Sugar Mills Limited	September 30, 2001	(83,140)
Khushhali Bank Limited	September 30, 2008	437,612
Prudential Fund Management	June 30, 2007	(2,482)
Dadabhoy Energy Supply Company Limited	June 30, 2007	103,952

9.8.4 During 2007, the Government of Pakistan, Finance Division (Investment Wing) vide their letter no. 4(3) Inv-I/2006 dated June 5, 2007 has advised the Bank to divest its shareholding in Khushali Bank through public announcement. Accordingly, the bank had initiated the process for such sale and has appointed a consultant to identify the prospective buyer and negotiate the strategic sale.

		Note	2008 Rupees i	2007 in '000	
9.9	Investments in joint ventures				
	United National Bank Limited	9.9.1	1,244,835	1,244,835	
	National Fullerton Asset Management Limited (NAFA)	9.9.2	67,500	67,500	
			1,312,335	1,312,335	

- **9.9.1** Under a joint venture agreement, the bank holds 13.5 million ordinary shares (45%) and United Bank Limited (UBL) holds 16.5 million ordinary shares (55%) in the venture. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.
- **9.9.2** NAFA has been set up for the purpose of providing asset management services with a paid-up capital of Rs.250 million (2007: Rs.250 million) as a joint venture between the bank, NIB Bank Limited and Alexandra Fund Management PTE Limited. The bank has 27% (2007: 27%) holding as at December 31, 2008.

During the year, process was initiated for merger of NAFA with PICIC Asset Management Company Limited. However, the current exceptional market conditions have prevented the formation of a meaningful view and hence a decision on whether or not this merger will take place has been deferred for the time being.

9.10 Investments in subsidiaries

	0,000
NBP Leasing Limited (formerly NBP Capital Limited) 100.00 500,000 50	
	9,488
•	0,000
	5,000
Taurus Securities Limited 58.32 24,725 2	4,725
National Agriculture Limited 100.00 2,000	2,000
Cast-N-Link Products Limited 76.51 1,245	1,245
1,352,458 1,35	2,458
	3,245)
1,349,213 1,34	9,213
9.11 Particulars of provision for diminution in the value of investments	
Opening balance 1,173,593 1,25	3,429
Charge for the year 20.2 394,409	-
Reversals (21,160) (4	0,248)
373,249 (4	0,248)
	9,588)
Closing balance 9.11.1 1,542,273 1,17	3,593
9.11.1 Particulars of provision in respect of type and segments	
Available-for-sale securities	
Ordinary shares of listed companies and mutual funds 394,409	-
Ordinary shares of unlisted companies 115,514 11	5,514
Held-to-maturity securities	
Debentures, Bonds, Participation Term	
Certificates, and Term Finance Certificates 626,865 65	2,594
Associates 402,240 40	2,240
Subsidiaries 3,245	3,245
1,542,273 1,17	3,593
9.12 Unrealized gain / (loss) on revaluation	
of investments classified as held-for-trading	
Ordinary shares of listed companies (4,085) (3	1,964)
Ijarah Sukuk Bonds 5,792	-
1,707 (3	1,964)

9.13 Detailed information relating to investments in shares of listed and unlisted companies, Preference Shares, Mutual Funds, Government Securities, Bonds, Debentures, Term Finance Certificates, Sukuks etc. including quality of available-for-sale securities is given in Annexure-I to the financial statements.

	Note	2008 Rupees	2007 in '000
10. ADVANCES - net			
Loans, cash credits, running finances, etc.			
In Pakistan		389,997,489	324,868,072
Outside Pakistan		45,145,226	29,737,559
		435,142,715	354,605,631
Bills discounted and purchased (excluding Government treasury bills)			
Payable in Pakistan		2,973,812	2,673,256
Payable outside Pakistan		19,518,940	16,144,430
		22,492,752	18,817,686
Margin Financing / Continuous Funding System Financing	10.8	192,562	1,308,715
Advances - gross	10.1	457,828,029	374,732,032
Less: Provision against non-performing advances	10.3	(44,841,164)	(34,413,102)
Advances - net of provision		412,986,865	340,318,930
10.1 Particulars of advances - gross			
10.1.1 In local currency		384,740,056	328,850,043
In foreign currencies		73,087,973	45,881,989
		457,828,029	374,732,032
10.1.2 Short-term (for upto one year)		334,558,974	248,623,476
Long-term (for over one year)		123,269,055	126,108,556
		457,828,029	374,732,032

10.2 Advances include Rs.56,462 million (2007: Rs.38,318 million) which have been placed under non-performing status as detailed below:

	2008								
	Cla	ssified Advar	nces	Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
					F	Rupees in '000 ·			
Category of Classification									
Other Assets Especially Mentioned	667,170	-	667,170	-	-	-	-	-	-
Substandard	6,149,457	59,853	6,209,310	1,545,067	14,963	1,560,030	1,545,067	14,963	1,560,030
Doubtful	9,760,535	28,682	9,789,217	4,811,887	14,341	4,826,228	4,811,887	14,341	4,826,228
Loss	39,062,987	733,097	39,796,084	36,221,199	122,490	36,343,689	36,221,199	122,490	36,343,689
	55,640,149	821,632	56,461,781	42,578,153	151,794	42,729,947	42,578,153	151,794	42,729,947

2007								
Clas	ssified Advar	ices	Provision Required			Provision Held		
Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				F	Rupees in '000 -			
565,889	-	565,889	-	-	-	-	-	-
4,483,776	37,641	4,521,417	1,097,813	9,410	1,107,223	1,097,813	9,410	1,107,223
2,916,347	1,656	2,918,003	1,453,829	828	1,454,657	1,453,829	828	1,454,657
29,745,438	566,805	30,312,243	29,718,461	71,474	29,789,935	29,718,461	71,474	29,789,935
37,711,450	606,102	38,317,552	32,270,103	81,712	32,351,815	32,270,103	81,712	32,351,815
	Domestic 565,889 4,483,776 2,916,347 29,745,438	Domestic Overseas 565,889 - 4,483,776 37,641 2,916,347 1,656 29,745,438 566,805	565,889 - 565,889 4,483,776 37,641 4,521,417 2,916,347 1,656 2,918,003 29,745,438 566,805 30,312,243	Domestic Overseas Total Domestic 565,889 - 565,889 - 4,483,776 37,641 4,521,417 1,097,813 2,916,347 1,656 2,918,003 1,453,829 29,745,438 566,805 30,312,243 29,718,461	Classified Advances Provision Requir Domestic Overseas Total Domestic Overseas 565,889 - 565,889 - - - 4,483,776 37,641 4,521,417 1,097,813 9,410 2,916,347 1,656 2,918,003 1,453,829 828 29,745,438 566,805 30,312,243 29,718,461 71,474	Classified Advances Provision Required Domestic Overseas Total Domestic Overseas Total 565,889 - 565,889 -<	Classified Advances Provision Required Domestic Overseas Total Domestic 565,889 - 565,889 -	Classified Advances Provision Required Provision Reduired Provision Held Domestic Overseas Total Domestic Overseas Total 565,889 - 565,889 - - - - 4,483,776 37,641 4,521,417 1,097,813 9,410 1,107,223 1,097,813 9,410 2,916,347 1,656 2,918,003 1,453,829 828 1,454,657 1,453,829 828 29,745,438 566,805 30,312,243 29,718,461 71,474 29,789,935 29,718,461 71,474

10.3 Particulars of provision against non-performing advances

		2008			2007		
	Note	Specific	General	Total	Specific Rupees in '000	General	Total
Opening balance		32,351,815	2,061,287	34,413,102	29,528,672	2,731,380	32,260,052
Exchange adjustments		20,507	65,613	86,120	809	13,387	14,196
Charge for the year		12,958,783	85,425	13,044,208	9,437,007	286,210	9,723,217
Reversal during the year		(2,373,121)	(77,522)	(2,450,643)	(4,030,443)	(969,690)	(5,000,133)
		10,585,662	7,903	10,593,565	5,406,564	(683,480)	4,723,084
Amounts written off	10.5	(590,858)	(23,586)	(614,444)	(1,525,294)	-	(1,525,294)
Other adjustments		362,821	-	362,821	(1,058,936)	-	(1,058,936)
Closing balance		42,729,947	2,111,217	44,841,164	32,351,815	2,061,287	34,413,102

10.4 Particulars of provisions against non-performing advances

4 Falticulars of provisions against non-performing adva	lices						
		2008			2007		
	Specific	General	Total	Specific	General	Total	
				Rupees in '000			
In local currency	42,578,153	1,717,748	44,295,901	32,270,103	1,818,856	34,088,959	
In foreign currencies	151,794	393,469	545,263	81,712	242,431	324,143	
	42,729,947	2,111,217	44,841,164	32,351,815	2,061,287	34,413,102	

10.4.1 During the year, the SBP vide its BSD Circular No. 2 dated January 27, 2009 has amended Prudential Regulations in respect of provisioning against non-performing advances. The revised regulations that are effective from December 31, 2008 allows reduction to the extent of 30% of forced sale value of pledged stock and mortgaged commercial and residential properties, held by the bank in determining the amount of provision against non-performing advances. Further, the regulations also allows consideration of 50% of the value of properties held against housing finance scheme. Accordingly, the aforesaid changes in the provisioning computation for the current year has resulted in reduction of provision of Rs. 485 million and a consequent increase in profit after tax of Rs. 315 million.

However, in accordance with the SBP directive, the increase in profit after tax of Rs. 135 million resulting from the reduction in provisioning (other than against housing finance scheme) shall not be available for payment of cash or stock dividend.

				2008	2007
10.5	Particu	lars of write offs	Note	Rupees in	n '000
	10.5.1	Against provisions	10.3	614,444	1,525,294
		Directly charged to Profit and Loss account		-	39,899
			=	614,444	1,565,193
	10.5.2	Write offs of Rs.500,000 and above	10.6	584,160	1,544,971
		Write offs of below Rs.500,000		30,284	20,222
				614,444	1,565,193

10.6 Details of loan write offs of Rs.500,000/- and above

In terms of sub-section 3 of section 33A of the Banking Companies Ordinance, 1962 the statement in respect of written-off loans or any other financial relief of Rs.500,000 or above allowed to a person(s) during the year ended December 31, 2008 is given in Annexure-II.

10.7 Particulars of loans and advances to directors, associated companies, etc.

Debts due by directors, executives, officers & staff of the bank or any of

them either severally or jointly with a	any other person
---	------------------

Balance at beginning of year	14,326,577	13,316,110
Loans granted during the year	6,322,024	4,284,598
Repayments	(3,500,353)	(3,274,131)
Balance at end of year	17,148,248	14,326,577
Debts due by companies or firms in which the directors of the bank		
are interested as directors, partners or in the case of private		
companies as members		
Balance at beginning of year	199,391	222,759
Loans granted during the year	-	-
Repayments / other adjustments	(199,391)	(23,368)
Balance at end of year	-	199,391
Debts due by subsidiary companies, controlled firms, managed		
modarabas and other related parties		
Balance at beginning of year	2,301,502	2,319,290
Loans granted during the year	-	100,496
Repayments	(349,274)	(118,284)
Balance at end of year	1,952,228	2,301,502

10.8 These are secured against shares of listed companies, market value of which amounted to Rs.80.735 million (2007: Rs.1,309 million) at the balance sheet date. These carry mark-up ranging from 0.47% to 17% per annum (2007: 10.7% to 18% per annum).

Note

2008

2007

Rupees in '000

11.	OPERATING	FIXED	ASSETS

1. OPERATING FIXED ASSETS		-	
Capital work-in-progress	11.1	1,016,513	459,487
Property and equipment	11.2	23,195,217	25,454,914
Intangible assets	11.3	5,925	8,578
		24,217,655	25,922,979
11.1 Capital work-in-progress			
Civil works		481,881	374,511

Equipment	2,249	10,870
Advances to suppliers and contractors	108,267	74,106
License Fee for core banking software	424,116	-
	1.016.513	459,487

11.2 Property and equipment

		Cost/revalue	d amount			Accumulated depreciation					
	At January 1, 2008 -	Revaluation adjustments		At December 31, 2008	At January 1, 2008 Rupees in	Charge for the year / (deletions) '000	Revaluation adjustments	At December 31, 2008	Book Value at December 31, 2008	Rate of depreciation	
Owned											
Land											
- freehold	11,055,039	(1,539,343)	350 -	9,516,046	-	-	-	-	9,516,046	Nil	
- leasehold	9,501,737	(2,316,548)	15,688 -	7,200,877	-	-	-	-	7,200,877	Nil	
Buildings on land:											
- freehold	1,830,776	695,070 (101,496)	27,381 (4,820)	2,446,911	-	101,657 (161)	(101,496)	-	2,446,911	5% on book value	
- leasehold	1,345,116	499,402 (76,961)	162,290 (718)	1,929,129	-	77,215 (254)	(76,961)	-	1,929,129	5% on book value	
Furniture and fixtures	1,297,922		165,123 (3,993)	1,459,052	855,417	63,453 (2,143)		916,727	542,325	10% to 30% on book value, 20% on straight-line on new furnishing limit to executives and refurbishment of branches	
Computer & peripheral equipment	1,440,877	-	159,191 (134)	1,599,934	1,093,169	159,500 (69)	-	1,252,600	347,334	33% on cost	
Electrical & office equipment	1,634,242	-	336,983 (264)	1,970,961	1,102,061	149,483 (147)	-	1,251,397	719,564	20% on book value	
Vehicles	572,147	-	211,693 (43,105)	740,735	309,131	150,763 (35,517)	-	424,377	316,358	20% on cost	
Assets held under	28,677,856	(2,661,419) (178,457)	1,078,699 (53,034)	26,863,645	3,359,778	702,071 (38,291)	(178,457)	3,845,101	23,018,544	-	
finance lease											
Vehicles	58,440	-	7,798	66,238	15,755	9,208	-	24,963	41,275	20% on cost	
Assets given under Ijarah	95,358	-	78,658	174,016	1,207	37,411	-	38,618	135,398	33% on cost	
2008	28,831,654	(2,661,419) (178,457)	1,165,155 (53,034)	27,103,899	3,376,740	748,690 (38,291)	(178,457)	3,908,682	23,195,217	-	

Property and equipment

*

Are January 1,000 Aresidation adjustments 1,000 Aresidation adjustments 1,000 Aresidation betweents 1,000 Ares	-		Cost/rev	alued amou	nt			Accumulated depreciation		- Book		
Correl Set 0:00000000000000000000000000000000000		January			Adjustment	December	January	the year /	Revaluation	December	December	
Land 2.781.313 7.798.804 4.258 470.664 1.055.039 1.1055.039 NI - leasehold 2.798.198 6.372.800 . 30.751 9.501,737 . . . 9.601,737 NI Buildings on land: 9.601,737 NI . . 1.830,76 5% on book value - freehold 1,773.312 1,217.358 148.020 (25,1080) 1.830,776 2642.973 75.82 (7,000) . 1.830,76 5% on book value - leasehold 1,312.416 386.338 155.33 (7,083,55) 1.442.95 1.980,76 5% on book value Furniture and fixtures 1,217.551 . 8.4225 1.297,922 804.635 53.254 . 855.417 442,505 1.980,870 and tabes on						Rupees	in '000					
· freehold 2,781,313 7,788,804 4,258 470,664 1,055,039 · . · . · . 1,1055,039 NI · leasehold 2,798,186 6,372,800 · 30,751 9,501,737 · · · 9,501,737 NI Buildings on land: · · 1,773,312 1,217,350 148,020 (25,000) 1,283,776 482,973 75,362 (7,000) · 1,383,776 5% on book value fuenchoid 1,312,416 386,338 155,333 (72,830) 1,345,116 357,434 51,702 (409,136) · 1,345,116 5% on book value fuenchuiture and lixtures 1,217,551 . 84,225 1,247,622 804,635 53,254 . 855,177 442,505 for book value computer & peripheral equipment 1,267,416 . 174,081 . 1,440,877 398,599 155,160 . 1,002,61 33,47,00 33% on cost equipment 1,462,105 . 1,53,707 . 1,53,4242 986,661 1,35,199 . 1,102,61 32,31,00	Owned								10% to	30% on book va	lue and 20% on str	aight-line on new furnish
Image: search of the search	Land											
Buildings on land: - freehold 1,773,312 1,217,359 148,020 (35,000) 1,830,776 482,973 75,362 (7,000) - 1,830,776 5% on book value - leasehold 1,312,416 386,338 135,333 (79,835) 1,345,116 357,434 51,702 (409,136) - 1,345,116 5% on book value Funiture and fixtures 1,217,551 - 84,225 - 1,297,822 804,635 53,254 - 855,417 442,505 this to 30%, on book value computer & peripheral equipment 1,267,416 - 174,081 - 1,440,877 938,599 155,190 - 1,093,169 347,708 33% on cost Electrical & office equipment 1,442,105 - 195,707 - 1,634,242 968,661 136,199 - 1,102,061 532,181 20% on cost Vehicles 488,836 - 101,520 - 572,147 253,658 69,790 - 309,131 263,016 20% on cost Vehicles 498,836 - 10,520 - 58,440 5,345 10,	- freehold	2,781,313	7,798,804	4,258	470,664	11,055,039	-	-	-	-	11,055,039	Nil
· freehold 1,773,312 1,217,559 148,020 (250) 1,830,776 482,973 75,862 (7,000) · 1,830,776 5% on book value · lessehold 1,312,416 386,338 135,333 (79,835) 1,345,116 357,434 51,702 (409,136) · 1,345,116 5% on book value Furniture and fixtures 1,217,551 . 84,225 . 1,297,922 804,635 53,254 . 855,417 442,505 10% to 30% on book value Computer & peripheral equipment 1,267,416 . 174,081 . 1,634,242 968,661 136,199 . 1,093,169 347,708 33% on cost Electrical & office equipment 1,442,105 . 195,707 . 1,634,242 968,661 136,199 . 1,002,061 532,181 20% on book value Vehicles 488,836 . 10,1520 . 572,147 253,658 69,790 . 309,131 263,018 20% on cost Vehicles 488,836 . 10,520 . 58,440 5,345 10,410 .	- leasehold	2,798,186	6,372,800	-	330,751	9,501,737	-	-	-	-	9,501,737	Nil
(551,335) (721,809) (551,335) - leasehold 1,312,416 386,338 135,333 (79,835) 1,345,116 357,434 51,702 (409,136) - 1,345,116 5% on book value Furniture and fixtures 1,217,551 - 84,225 - 1,297,922 804,635 53,254 - 855,417 442,505 10% to 30% on book value Computer & peripheral equipment 1,267,416 - 174,081 - 1,440,877 938,599 155,190 - 1,093,169 347,708 33% on cost Electrical & office equipment 1,42,105 - 195,707 - 1,634,242 968,661 136,199 - 1,102,061 532,181 20% on book value Vehicles 488,836 - 101,520 - 572,147 253,658 80,790 - 309,131 263,016 20% on cost 13,081,135 15,775,301 843,144 (620,017) 25,454 10,410 - 1,575 42,685 20% on cost Vehicl	Buildings on land:											
Eurniture and fixtures 1,217,551 - 84,225 (3,854) - 1,297,922 804,635 (2,472) 53,254 (2,472) - 855,417 442,505 10% to 20% on straighten on met furnishing orecontres and of branches Computer & peripheral equipment 1,267,416 - 174,081 - 1,440,877 938,599 155,190 (620) - 1,093,169 347,708 33% on cost Electrical & office equipment 1,442,105 - 195,707 (3,570) - 1,634,242 968,661 136,199 (2,799) - 1,102,061 532,181 20% on book value Vehicles 488,836 - 101,520 (18,209) - 572,147 253,658 69,790 (14,377) - 309,131 263,016 20% on cost Assets beld under finance lease 13,081,135 15,775,301 (196,04771) 43,144 (26,253) (350,000 28,677,856 3,805,960 541,497 (20,208) (967,471) 3,359,778 25,318,078 Vehicles 24,370 - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Assets beld under finance lease - -	- freehold	1,773,312				1,830,776	482,973	75,362	,	-	1,830,776	5% on book value
Computer & peripheral equipment 1,267,416 - 174,081 - 1,440,877 938,599 155,190 - 1,093,169 347,708 33% on cost Electrical & office equipment 1,442,105 - 195,707 - 1,634,242 968,661 136,199 - 1,102,061 532,181 20% on book value Vehicles 488,836 - 101,520 - 572,147 253,658 69,790 - 309,131 263,016 20% on cost Isoen relate sheld under finance lease 13,081,135 15,775,301 843,144 (25,203) 28,677,856 3,805,960 541,497 (96,7471) 3,359,778 25,318,078 Vehicles 24,370 - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Vehicles 24,370 - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Vehicles 24,370 - 34,070 - 58,440 5,345 10,410 - 1,5755 42,685 20% on cos	- leasehold	1,312,416			(79,835)	1,345,116	357,434	51,702	(409,136)	-	1,345,116	5% on book value
equipment 1,267,416 - 174,081 (620) - 1,440,877 938,599 155,190 (620) - 1,093,169 347,708 33% on cost Electrical & office equipment 1,442,105 - 195,707 (3,570) - 1,634,242 968,661 136,199 (2,799) - 1,102,061 532,181 20% on book value Vehicles 488,836 - 101,520 (18,209) - 572,147 253,658 69,790 (14,317) - 309,131 263,016 20% on cost 13,081,135 15,775,301 843,144 (35,000) 28,677,856 3,805,960 541,497 (20,208) (967,471) 3,359,778 25,318,078 Vehicles 24,370 - 340,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Vehicles 24,370 - 340,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Assets given under ljarah - - 95,358 - 95,358 - 1,207 - 1,207 94,151 33% on cost </td <td>Furniture and fixtures</td> <td>1,217,551</td> <td></td> <td></td> <td>-</td> <td>1,297,922</td> <td>804,635</td> <td>,</td> <td></td> <td>855,417</td> <td>442,505</td> <td>book value, 20% on straight-line on new furnishing limit to executives and refurbishment</td>	Furniture and fixtures	1,217,551			-	1,297,922	804,635	,		855,417	442,505	book value, 20% on straight-line on new furnishing limit to executives and refurbishment
equipment 1,442,105 - 195,707 (3,570) - 1,634,242 968,661 136,199 (2,799) - 1,102,061 532,181 20% on book value Vehicles 488,836 - 101,520 (18,209) - 572,147 253,658 69,790 (14,317) - 309,131 263,016 20% on cost 13,081,135 15,775,301 843,144 (960,471) (35,000) 28,677,856 3,805,960 541,497 (20,208) (967,471) 3,359,778 25,318,078 Assets held under finance lease - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Vehicles 24,370 - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Assets given under ljarah - - 95,358 - 95,358 - 1,207 - 1,207 94,151 33% on cost 2007 13,105,505 15,775,301 972,572 (35,000) 28,831,654 3,811,305 553,114 (967,471) 3,376,740 25,454,914		1,267,416	-		-	1,440,877	938,599		-	1,093,169	347,708	33% on cost
(18,209) (14,317) (18,209) (14,317) 13,081,135 15,775,301 843,144 (35,000) 28,677,856 3,805,960 541,497 (967,471) 3,359,778 25,318,078 Assets held under finance lease Vehicles 24,370 - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Assets given under ljarah - - 95,358 - 1,207 - 1,207 94,151 33% on cost 2007 13,105,505 15,775,301 97,572 (35,000) 28,831,654 3,811,305 553,114 (967,471) 3,376,700 25,454,914		1,442,105	-		-	1,634,242	968,661		-	1,102,061	532,181	20% on book value
Assets held under finance lease (960,471) (26,253) (20,208) Vehicles 24,370 - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Assets given under ljarah - - 95,358 - 95,358 - 1,207 - 1,207 94,151 33% on cost 2007 13,105,505 15,775,301 972,572 (35,000) 28,831,654 3,811,305 553,114 (967,471) 3,376,740 25,454,914	Vehicles	488,836	-		-	572,147	253,658		-	309,131	263,016	20% on cost
Assets held under finance lease 24,370 - 34,070 - 58,440 5,345 10,410 - 15,755 42,685 20% on cost Assets given under ljarah - - 95,358 - 95,358 - 1,207 - 1,207 94,151 33% on cost 2007 13,105,505 15,775,301 972,572 (35,000) 28,831,654 3,811,305 553,114 (967,471) 3,376,740 25,454,914	-	13,081,135			(35,000)	28,677,856	3,805,960		,	3,359,778	25,318,078	
Assets given under ljarah - 95,358 - 95,358 - 1,207 - 1,207 94,151 33% on cost 2007 13,105,505 15,775,301 972,572 (35,000) 28,831,654 3,811,305 553,114 (967,471) 3,376,740 25,454,914			(,,					(-,==0)				
Ijarah - - 95,358 - 95,358 - 1,207 - 1,207 94,151 33% on cost 2007 13,105,505 15,775,301 972,572 (35,000) 28,831,654 3,811,305 553,114 (967,471) 3,376,740 25,454,914	Vehicles	24,370	-	34,070	-	58,440	5,345	10,410	-	15,755	42,685	20% on cost
	-	-	-	95,358	-	95,358	-	1,207	-	1,207	94,151	33% on cost
	2007	13,105,505			(35,000)	28,831,654	3,811,305		,	3,376,740	25,454,914	

	Cost			Accumulated amortization				
	At January 1, 2008	Additions	2008	2008	the year	At December 31, 2008	2008	Rate of amortization
Computer software	15,851	232	16,083	7,273	2,885	10,158	5,925	33.33%
2008	15,851	232	16,083	7,273	2,885	10,158	5,925	on cost
Computer software - 2007	13,021	2,830	15,851	3,864	3,409	7,273	8,578	

11.4 Revaluation of domestic properties

During the year a desktop revaluation of major properties was carried out to ascertain that assets are carried at no more than their recoverable amount. The desktop revaluations were carried out by M/s Younus Mirza & Co. and M/s Arch-e-Decon (Pvt.) Limited. This has resulted in deficit of Rs.2,661 million. Had there been no revaluation, the carrying amount of revalued assets at December 31, 2008 would have been as follows:

	Rupees in '000
Freehold land	284,529
Leasehold land	385,674
Buildings on freehold land	120,786
Buildings on leasehold land	250,947

11.5 The Islamic Banking Branches of the bank have entered into Ijarah transactions with customers during the year. The significant Ijarah transactions have been entered in respect of heavy duty earth moving machinery. The rate of profit is 3 months KIBOR + 3% and 6 months KIBOR + 1.5% (2007:6 months KIBOR + 1.5% per annum).

The ljarah payments receivable from customers for each of the following periods under the terms of the respective agreements are given below:

-	Rupees in '000
Not later than one year	61,369
Later than one year but not later than five years	96,030

11.6 Details of disposals of property and equipment

Details of property and equipment whose original cost or the book value exceeds rupees one million or two hundred fifty thousand rupees, whichever is lower are given below:

Particulars of property and equipment	Original cost	Book value	Sale proceeds	Profit / (loss)	Mode of Disposal	Particulars of Purchaser
		Rupees in	n '000			
Building on freehold land	3,420	3,306	3,501	195	Auction	Mr. Irshad Khan
Building on freehold land	1,400	1,353	913	(440)	Auction	Mr. Faizan Khan
Building on leasehold land	718	464	3,005	2,541	Auction	Mr. S. Muhammad Ali
Motor Vehicle	849	527	527	-	As per service rules on retirement	Mr. Mukhtar Hussain Jaskani - SVP
Motor Vehicle	879	521	835	314	Insurance Claim	National Insurance Company Limited
Motor Vehicle	939	331	331	-	As per service rules	Mr. Tahir Yaqoob - EVP
Motor Vehicle	924	322	322	-	As per service rules on retirement	Mr. Abdul Rauf - SVP
Motor Vehicle	895	287	287	-	As per service rules on retirement	Mr. Hamid Masood - SVP
Motor Vehicle	939	563	563	-	As per service rules on retirement	Mrs. Khursheed Maqsood Ali -EVP
Motor Vehicle	1,449	99	444	345	As per service rules on retirement	Mr. Amjad Rafi -SVP
Motor Vehicle	1,698	255	255	-	As per service rules on retirement	Mr.ljaz Hussaini - SVP
Furniture and Fixtures	1,643	895	704	(191)	Auction	Mughal Furniture
Other assets (having book value of less than Rs.250,000 or cost of	37,281	5,820	10,345	4,525		
less than Rs.1,000,000)	57,201	5,020	10,545	4,525		
	53,034	14,743	22,032	7,289		

		Note	2008 Bunaaa in	2007
12.	DEFERRED TAX ASSETS - net	Note	Rupees in	000
	Deferred tax assets arising in respect of			
	Provision for diminution in the value of investments		357,446	220 100
	Provision against advances		4,093,904	228,408 636,600
	Other provision		376,111	103,806
	Charge against defined benefits plans		666,181	289,333
	Provision against off-balance sheet obligation		116,622	115,222
			5,610,264	1,373,369
	Less: Deferred tax (liabilities) arising in respect of			
	Excess of accounting book value of leased assets over lease liabilities		(5,600)	(3,196)
	Difference between accounting book value of fixed assets and tax base		(169,754)	(85,259)
	Revaluation of securities	20.1	(895,673)	(5,395,899)
	Revaluation of fixed assets	20.3	(1,334,665)	(986,846)
			(2,405,692)	(6,471,200)
	Net deferred tax assets / (liabilities)		3,204,572	(5,097,831)
13.	OTHER ASSETS			
	Income / mark-up accrued in local currency		12,045,837	7,132,135
	Income / mark-up accrued in foreign currencies		1,638,916	1,740,892
	Advances, deposits, advance rent and other prepayments	13.1	2,721,269	2,496,095
	Advance taxation (payments less provisions)		13,705,894	9,805,072
	Receivable from GoP	13.2	283,871	283,871
	Assets acquired from Corporate and Industrial Restructuring Corporation (CIRC)		622,857	786,453
	Branch adjustment account - net		3,194,657	- 100,400
	Derivatives:		0,101,007	
	Un-realized gain on forward foreign exchange contracts		2,114,857	431,763
	Un-realized gain on cross currency swaps		-	71,813
	Commission receivable		1,821,645	1,822,685
	Stationery and stamps on hand		369,709	319,020
	Barter trade balances	10.0	195,399	195,399
	Receivable on account of Government transactions Receivable from Government under VHS scheme	13.3	323,172	323,172
	Less: amount charged / provision	13.4	417,875 (417,875)	416,355 (416,355)
	Less. amount charged / provision		(417,073)	(410,333)
	Receivable from pension fund	34.1.2	4,496,943	3,676,345
	Prize bonds in hand		311,109	281,595
	Receivable from brokers		-	33,686
	Others		3,318,802	3,490,809
	· - · · · · · · · · ·		47,164,937	32,890,805
	Less: Provision held against other assets			
	Income / mark-up accrued in local currency / foreign currencies		327,081	296,592
	Advances, deposits, advance rent and other prepayments		400,000	-
	Stationery and stamps on hand Barter trade balances		51,200 195,399	51,200 195,399
	Receivable on account of Government transactions		323,172	323,172
	Others		1,317,738	1,029,477
		13.5	2,614,590	1,895,840
			44,550,347	30,994,965

13.1 This includes Rs.800 million advance against Pre-IPO placement of Term Finance Certificates.

13.2 Upon dissolution of CIRC and take over by the bank with effect from September 22, 2006, the said amount represents receivable from GoP.

- **13.3** This represents amount receivable from Government of Pakistan on account of encashment of various instruments handled by the bank for Government of Pakistan as an agent of SBP.
- **13.4** This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from Government of Pakistan. Due to uncertainty about its recoverability, full amount has been provided for.

			2008	2007
		Note	Rupees i	n '000
13.5	Provisions against other assets			
	Opening balance		1,895,840	1,771,607
	Charge for the year	13.5.1	722,905	130,374
	Reversals		(4,155)	(6,141)
	Closing balance		2,614,590	1,895,840

13.5.1 This includes Rs.400 million as provision against Pre-IPO placement of Term Finance Certificates.

14. BILLS PAYABLE

15.	Outsi	kistan de Pakistan ROWINGS		10,147,427 71,634 10,219,061	6,922,717 139,185 7,061,902
13.	In Pa	kistan de Pakistan	5.1 & 15.2	38,724,616 1,734,310 40,458,926	8,217,114 2,598,062 10,815,176
	15.1	Particulars of borrowings with respect to currencies In local currency In foreign currencies	15.2	38,724,616 1,734,310 40,458,926	8,217,114 2,598,062 10,815,176
	15.2	Details of borrowings Secured Borrowings from State Bank of Pakistan: Under Export Refinance Scheme Under Long-Term Financing under Export Oriented Project (LTF-EO Under Locally Manufactured Machinery (LMM) Finance to payoff liabilities relating to former MBL Repurchase agreement borrowings	P) 15.2.1	4,921,924 2,971,599 - 188,000 8,081,523 23,875,317 31,956,840	3,213,430 4,072,708 290 376,000 7,662,428 383,886 8,046,314
		Unsecured Call borrowings Overdrawn nostro accounts Others	32	8,259,310 171,976 70,800 8,502,086 40,458,926	1,808,970 889,092 70,800 2,768,862 10,815,176

15.2.1 This comprises of balance of loan of Rs.940 million obtained in 1999. The loan is interest free and is repayable in five equal annual installments after an initial grace period of five years.

15.2.2 Mark-up / interest rates and other terms are as follows:

- The bank has entered into agreements with the SBP for extending export finance to customers. As per the terms of the agreement, the bank has granted SBP the right to recover the outstanding amount from the bank at the date of maturity of finances by directly debiting the current account maintained by the bank with SBP. Export refinance loans from SBP are at the rate of 7.5% per annum (2007: 7.5% per annum).
- Call borrowings carry interest ranging from 12% to 16.5% per annum (2007: 8.0% to 10.25% per annum).
- Repurchase agreement borrowings carry mark-up at the rate of 8.75% to 15% per annum (2007: 8.10% per annum).
- Unsecured borrowings "Others" carry interest at the rate of 10% per annum (2007: 10% per annum).

16.	DEP	OSITS AND OTHER ACCOUNTS	Note	2008 Rupees	2007 in '000
	Cust	omers			
	Savir Curre Curre	deposits logs deposits ent accounts - remunerative ent accounts - non-remunerative incial Institutions		141,949,041 179,807,400 50,893,400 143,216,221 515,866,062	128,403,278 188,687,111 76,708,879 139,868,016 533,667,284
		unerative deposits remunerative deposits	16.1	38,438,503 70,634,451 109,072,954 624,939,016	31,180,729 27,059,422 58,240,151 591,907,435
	16.1	Particulars of deposits In local currency In foreign currencies [including deposits of foreign branches of Rs.124,533 million (2007: Rs.81,489 million)]		470,716,922 154,222,094 624,939,016	486,881,474 105,025,961 591,907,435

17. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

		2008			2007	
		Financial charges for future periods Rupees in '000		Minimum lease payments 	Financial charges for future periods Rupees in '000	Principal outstanding)
Not later than one year	17,796	2,567	15,229	18,869	3,451	15,418
Later than one year and not later than five years	11,335 29,131	1,290 3,857	10,045 25,274	20,225	2,089 5,540	18,136 33,554

The bank has entered into lease agreements with various leasing companies for lease of vehicles. Lease rentals are payable in quarterly installments. Financial charges included in lease rentals are determined on the basis of discount factors applied at the rates ranging from 11.59% to 19.65% per annum and KIBOR + 2.25% to KIBOR + 4.00% per annum (2007: 11.59% to 12.94% per annum and KIBOR + 2.25% per annum). At the end of lease term, the bank has the option to acquire the assets subject to adjustment of security deposits.

	22			
			2008	2007
		Note	Rupees	in '000
18.	OTHER LIABILITIES			
	Mark-up / return / interest payable in local currency		8,810,335	4,248,516
	Mark-up / return / interest payable in foreign currencies		1,019,751	1,108,424
	Unearned commission and income on bills discounted		132,522	99,741
	Accrued expenses		1,927,588	1,580,010
	Advance payments		11,664	41,338
	Unclaimed dividends		23,494	12,649
	Derivatives:			
	Un-realized loss on forward foreign exchange contracts		2,657,506	508,468
	Un-realized loss on cross currency swaps		2,065,687	-
	Un-realized loss on interest rate swaps		-	77,954
	Provision against off balance sheet obligations	18.1	429,824	425,824
	Branch adjustment account - net		-	3,433,226
	Employee benefits:			
	Post retirement medical benefits	34.1.3	2,946,554	2,582,476
	Compensated absences	34.2.1	2,246,752	1,662,930
	Benevolent fund	34.1.4	765,748	759,957
	Gratuity scheme	34.1.5	106,270	66,708
	Staff welfare fund		424,880	659,336
	Liabilities relating to:			
	Bangladesh (former East Pakistan)		227,089	227,089
	Barter trade agreements		11,001,952	8,775,910
	Special separation package		78,422	78,422
	Payable to GoP for acquisition of assets from CIRC		638,772	638,772
	Payable to brokers		-	17,491
	Others [(including provision of Rs.358 million (2007: Rs.178 million)			
	for contingencies)]	_	4,142,021	3,934,800
		=	39,656,831	30,940,041
	18.1 Provision against off balance sheet obligations			
	Opening balance		425,824	425,824
	Charge for the year		4,000	
	Closing balance	18.1.1	429,824	425,824
		=	,	

18.1.1 This represents provision against non-funded exposure of borrowers where the bank considers that the borrower will not be able to meet its contractual obligations at the time of amount becoming due.

19. SHARE CAPITAL

19.1 Authorized Capital

	2007	2008		2008	2007
	Number	of shares		Rupees	in '000
	1,000,000,000	1,000,000,000	Ordinary shares of Rs.10 each	10,000,000	10,000,000
19.2	Issued, subscribed	and paid-up			
			Ordinary shares of Rs.10 each		
	140,388,000	140,388,000	Fully paid in cash	1,403,880	1,403,880
	675,043,989	756,587,100	Issued as fully paid bonus shares	7,565,871	6,750,439
	815,431,989	896,975,100	-	8,969,751	8,154,319

The Federal Government and the SBP held about 75.60% shares of the bank as at the year ended December 31, 2008 (2007: 75.60%).

20. SURPLUS ON REVALUATION OF ASSETS - net

Available-for-sale securities	20.1	3,759,057	26,523,924
Fixed assets	20.3	17,333,159	20,543,099
		21,092,216	47,067,023

20.4	Sumlus / (definit) on revoluction of	Note	2008 Rupees	2007 in '000
20.1	Surplus / (deficit) on revaluation of available-for-sale securities - net of tax			
	Federal Government securities	ſ	(820,863)	(37,626)
	Term Finance Certificates		(87,983)	34,262
	Quoted shares and mutual funds		(438,078)	2,574,809
	GoP Foreign Currency Bonds		(679,108)	(73,531)
	National Investment Trust Units		2,386,570	15,801,458
	NIT Market Opportunity Fund		(796,196)	-
	Investment outside Pakistan		5,090,388	13,620,451
		_	4,654,730	31,919,823
	Deferred tax liability recognized	12	(895,673)	(5,395,899)
			3,759,057	26,523,924

20.2 During the year, the stock exchanges introduced 'floor mechanism' in respect of prices of equity securities based on the closing price as prevailing on August 27, 2008. Under the "floor mechanism", the individual security price of equity securities could vary within normal circuit breaker limit, but not below the floor price level. The mechanism was effective from August 28, 2008 and remained in place until December 15, 2008. During this period trading of securities effectively remained suspended on the stock exchanges. The trading resumed on December 15, 2008, however, the trading volumes upto December 31, 2008 were significantly low as compared to the volumes before the institution of floor mechanism. However, pursuant to the BSD Circular Letter No. 2 dated January 27, 2009 issued by the SBP, the listed equity securities and the mutual fund units held by the Bank under 'Available-for-sale' category have been valued at the prices quoted on the stock exchanges / net asset values as of December 31, 2008.

Furthermore, the SBP vide its BSD Circular No. 4 dated February 13, 2009, has allowed banks that the impairment loss, if any, resulting from the valuation of listed equity securities / mutual funds held under 'Available-for-sale' category of investments as of December 31, 2008 may be held under 'surplus on revaluation of assets' account as shown on the balance sheet. The impairment loss is required to be taken to the profit and loss account in the year 2009 on quarterly basis after adjustment for the effects of price movements in that year. However, for the purposes of distribution of dividend, the impairment loss as referred above shall be treated as a charge to the profit and loss for the year.

As of the balance sheet date, the impairment loss on listed equity securities and mutual fund investments held under 'Available-for-sale' category amounts to Rs. 2,373 million. In view of the SBP directive as aforesaid and management estimates regarding price recovery in equity market, the impairment loss to the extent of Rs. 394 million has been recognised in the profit and loss account for the current year (representing 25% of impairment loss excluding impairment loss on NIT Market Opportunity Fund) and balance of Rs. 1,979 million (net of tax of Rs. 1,782 million) is held under 'Surplus on revaluation of assets' account which shall be taken to the profit and loss account in the year 2009 as per the requirement of SBP directive explained in the preceding paragraph.

The recognition of full impairment loss in the profit and loss account of the current year would have had the following effect on these financial statements.

		2008 Rupees '000
Increase in provision for diminution in the value of investments		1,979,422
Decrease in profit before tax		1,979,422
Decrease in profit after tax		1,781,480
Increase in surplus on revaluation of assets – net of tax		1,781,480
Decrease in unappropriated profit		1,781,480
Increase in deferred tax charge		197,942
Decrease in earnings per share		Rs.1.99
20.3 Surplus / (deficit) on revaluation of fixed assets - net of tax		
Surplus on revaluation on January 1,	21,529,945	5,814,655
Net (deficit) / surplus on revaluation of bank's properties during the year	(2,661,419)	15,775,301
Transferred to unappropriated profit in respect of incremental		
depreciation charged during the year -net of deferred tax	(130,456)	(39,007)
Related deferred tax liability	(70,246)	(21,004)
	(200,702)	(60,011)
-	18,667,824	21,529,945
Less: Related deferred tax liability on:		
Revaluation as at January 1,	986,846	446,556
Revaluation of bank's properties during the year	418,065	561,294
Incremental depreciation charged during the year		
transferred to profit and loss account	(70,246)	(21,004)
12	1,334,665	986,846
Surplus on revaluation on December 31,	17,333,159	20,543,099

2000

11,442,569

9,263,526

2007

21. CONTINGENCIES AND COMMITMENTS

21.1 Direct credit substitutes

Includes general guarantee of indebtedness, bank acceptance guarantees and standby letters of credit serving as financial guarantees for loans and securities issued in favour of:

	Rupees	in '000
- Government - Financial institutions - Others	15,444,979 5,873,517 11,762,514 33,081,010	15,096,694 6,898,062 17,271,257 39,266,013

21.2 Transaction-related contingent liabilities

Includes performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees and standby letters of credits related to particular transactions issued in favour of:

- Government	18,660,550	17,235,612
- Financial institutions	5,060	6,034,302
- Others	7,904,339	7,502,582
	26,569,949	30,772,496

21.3 Trade-related contingent liabilities

Letters of credit		
Issued in favour of		
- Government	133,467,937	139,367,158
- Financial institutions	1,007,327	187,561
- Others	36,292,676	59,601,103
	170,767,940	199.155.822

21.4 Other contingencies

21.4.1 Claims against the bank not acknowledged as debts [including SBP liabilities on Bangladesh borrowing and interest thereon amounting to Rs.172 million (2007: Rs.170 million) and claims relating to former MBL amounting to Rs.965 million (2007: Rs.965

21.4.2 Taxation

The income tax assessments of the bank for global operations and for Azad Kashmir have been finalized up to and including the Tax year 2008 (accounting year ended December 31, 2007).

Appeals filed by the bank and tax department for various assessment years are pending before various appellate forums/court of law. The major issues involved include taxability of interest credited to suspense account, disallowances of cost incurred in respect of employees' special separation scheme, disallowed/added provision against bad & doubtful debts, allocation of expenses relating to exempt income and revaluation loss of barter trade agreements.

During the year, the orders for the assessment years 1997-98, 1998-99 and 1999-2000 were given appeal effects in respect of interest in suspense account amounting to Rs.1,880 million the tax impact of which was Rs.1,090 million. Further, the assessments for Tax Years 2006, 2007 and 2008 were amended by the Taxation Authorities disallowing allocation of expenses relating to exempt income, provision against bad and doubtful debts, charge against medical and compensated absences and revaluation of barter balances, the tax impact of which amounts to Rs.5,471 million.

During the year, favourable recommendations by ADRC have been received, in respect of taxability of interest credited to suspense account, cost incurred in respect of employees' special separation scheme, allocation of expenses relating to exempt income, claim of Benevolent Fund and revaluation loss of barter trade agreements.

The aggregate financial effects of all matters in appeals against which tax provisions has not created in the books works out at Rs.14,024 million (December 31, 2007: Rs.9,643 million). No provision there against has been considered necessary by the Bank as the management, based on the opinion of tax lawyers and consultants, expects favorable outcome of the above matters.

21.4.3 Provident Fund

In 1977, in accordance with the GoP policy, the bank's employees' benefits were changed from the Provident Fund to an enhanced Pension Scheme and an option was given to the employees either to opt for the new scheme or retain the existing benefits. Almost all employees opted for the new scheme. The bank considered that in accordance with the policy decision of the Banking Council and Finance Division of GoP, the balance of bank's contribution lying in the members' account in the Provident Fund upto that date should have been transferred to the Pension Fund to partially cover the additional cost of the enhanced benefits.

Subsequently, three employees filed a writ petition in 1980 before a Single Bench of Lahore High Court claiming the balance lying in their Provident Fund Account. This petition was dismissed by the Single Bench in July, 1982. Against this decision of the Single Bench, the aggrieved employees filed Intra Court Appeal before the High Court which was heard by a Division Bench of the Lahore High Court on a number of dates, extending over 16 years. Appeal against the Order of Single Bench was finally dismissed by the Division Bench vide Order dated July 31, 1998. One employee filed an appeal in the Supreme Court against the judgment of the Lahore High Court. In 2003, such appeals were finally decided by the Supreme Court of Pakistan against the bank. The Supreme Court directed the bank that the employees shall be paid contribution made by the bank together with the interest upto the date of payment. The bank in accordance with the legal interpretation obtained, commenced settlement of dues of eligible employees who had joined service of the bank prior to 1977.

For the purpose of settlement, interest has been calculated in accordance with Rule 12 of the Provident Fund Rules at average redemption yield of Central Government Rupee Loans of twenty years maturity or thereabout and such interest has been calculated in accordance with Rule 19 i.e. to ex-employees upto the date of retirement or death and upto date of payment in case of serving employees.

Some Ex-Employees not being satisfied with the payment filed contempt against the Bank in 2004. This case in the form of Criminal Original No. 7/2004 is pending before Supreme Court of Pakistan in which the petitioners claimed that the amount being paid to them against Bank's contribution is far less than that due to them. The Bank filed a reply and submitted before the Honorable Court that the rate of the interest which the petitioners are claiming is far higher than that due to them and the payment being made is in accordance with Provident Funds Rules. Pending outcome of the said contempt appeal, the Bank has decided not to claim excess fund lying in Provident Fund Account although as per legal opinion it would be lawful to the Bank to adjust the Banks Books of Accounts regarding excessive interest paid or accrued.

On one of the dates of hearing, the Court had already observed that the contempt proceedings are not meant to cover the amount, if according to petitioners the amount falls short of their expectations. Under contempt proceedings, their jurisdiction is only confined to punishing for disobedience of the order. The Court also put a direct question to the counsel for the petitioners to pinpoint the portion of the Order of Supreme Court which according to him, was disobeyed. The learned Counsel of the petitioners was unable to do so. The Court therefore expressed the view that proceedings of contempt were not competent. However, the matter is still awaiting the decision of Honourable Supreme Court's of Pakistan.

Pending outcome of the said application, the bank has decided not to claim excess fund lying in the Provident Fund, other than the one which pertains to former East Pakistan employees. The management is confident that the payments being made are in accordance with the Supreme Court's decision. The additional liability which may arise in case of different interpretation of the Honourable Supreme Court's decision cannot be estimated until such interpretation is made.

		2008	2007
		Rupees	in '000
21.5	Commitments in respect of forward exchange contracts		
	Purchase	69,361,297	49,819,478
	Sale	55,563,737	38,137,569
21.6	Commitments in respect of trading with government securities		
	Purchase	5,200,000	-
	Sale	5,200,000	-
21.7	Commitments for the acquisition of operating fixed assets	490,396	475,088
21.8	Other commitments		
	- Equity futures sold	-	189,289
	- Interest rates swaps	-	8,852,500
	- Cross currency swaps	8,082,780	9,317,886
21.9	Commitments to inject capital in the following companies under share-holders agreement		
	- Nishat Power Limited	-	300,000
	- Nishat (Chunian) Limited	-	300,000
21.10	Commitments for purchase of NIT Market Opportunity Fund units	200,000	-
21.11	Commitments for investment in NIT State Enterprise Fund	7,000,000	-

22. DERIVATIVE INSTRUMENTS

22.1 The bank is involved in derivative transactions including interest rate swaps, cross currency swaps and equity futures. The bank also enter into forward foreign exchange contracts, the un-realized gain and loss on such contracts are disclosed in note 13 and 18 respectively.

The Asset Liability Committee regularly reviews the bank's risk profile in respect of derivatives. Operations procedures and controls have been established to facilitate complete, accurate and timely processing of transactions and derivative activities. These controls include appropriate segregation of duties, regular reconciliation of accounts, and the valuation of assets and positions. The bank has established trading limits, allocation process, operating controls and reporting requirements that are specifically designed to control risk of aggregate positions, assure compliance with accounting and regulatory standards and provide accurate management information regarding these activities.

Accounting policies in respect of derivative financial instruments are mentioned in note 5.4.

22.2 Product Analysis

					2008			
	Interest R	ate Swaps	Cross Curr	ency Swaps	Forward Rate	e Agreements	FX	Options
Counterparties	No. of Contracts	Notional Principal	No. of Contracts	Notional Principal	No. of Contracts	Notional Principal	No. of Contracts	Notional Principal
		Rupees in '000		Rupees in '000		(Rupees in '00		(Rupees in '000)
With Banks for					,			<u> </u>
Hedging	-	-	-	-	-	-	-	-
Market Making	-	-	-	-	-	-	-	-
With FIs other than bank	s							
Hedging	-	-	-	-	-	-	-	-
Market Making	-	-	-	-	-	-	-	-
With other entities for								
Hedging	-	-	-	-	-	-	-	-
Market Making	-	-	10	8,082,780	-	-	-	-
Total								
Hedging	-	-	-	-	-	-	-	-
	-	-	10	8,082,780	-	-	-	-
Market Making								
Market Making			10	8,082,780				
Market Making					2007	e Agreements	FX	
Market Making Counterparties					2007	e Agreements Notional	- FX No. of	Options Notional
	Interest R No. of Contracts	ate Swaps Notional Principal	Cross Curr No. of Contracts	ency Swaps Notional Principal	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal
Counterparties	Interest R No. of Contracts	ate Swaps Notional	Cross Curr No. of Contracts	ency Swaps Notional	2007 Forward Rate No. of Contracts	Notional	No. of Contracts	Options Notional
Counterparties With Banks for	Interest R No. of Contracts	ate Swaps Notional Principal	Cross Curr No. of Contracts	ency Swaps Notional Principal	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal
Counterparties	Interest R No. of Contracts	ate Swaps Notional Principal	Cross Curr No. of Contracts	ency Swaps Notional Principal Rupees in '000	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000)
Counterparties With Banks for Hedging	Interest R No. of Contracts (F	ate Swaps Notional Principal Rupees in '000	Cross Curr No. of Contracts	ency Swaps Notional Principal Rupees in '000	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000)
Counterparties With Banks for Hedging Market Making	Interest R No. of Contracts (F	ate Swaps Notional Principal Rupees in '000	Cross Curr No. of Contracts	ency Swaps Notional Principal Rupees in '000	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000)
Counterparties With Banks for Hedging Market Making With FIs other than bank	Interest R No. of Contracts (F	ate Swaps Notional Principal Rupees in '000 - 4,400,000	Cross Curr No. of Contracts	ency Swaps Notional Principal Rupees in '000 - -	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000)
Counterparties With Banks for Hedging Market Making With FIs other than bank Hedging	Interest R No. of Contracts (F	ate Swaps Notional Principal Rupees in '000 - 4,400,000	Cross Curr No. of Contracts	ency Swaps Notional Principal Rupees in '000 - -	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000)
Counterparties With Banks for Hedging Market Making With FIs other than bank Hedging Market Making	Interest R No. of Contracts (F - 6 :s -	ate Swaps Notional Principal Rupees in '000 - 4,400,000 - -	Cross Curr No. of Contracts D) (I - - -	ency Swaps Notional Principal Rupees in '000 - - -	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000)
Counterparties With Banks for Hedging Market Making With FIs other than bank Hedging Market Making With other entities for	Interest R No. of Contracts (F	ate Swaps Notional Principal Rupees in '000 - 4,400,000	Cross Curr No. of Contracts	ency Swaps Notional Principal Rupees in '000 - -	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000) - - -
Counterparties With Banks for Hedging Market Making With FIs other than bank Hedging Market Making With other entities for Hedging	Interest R No. of Contracts (F - 6 :s -	ate Swaps Notional Principal Rupees in '000 - 4,400,000 - -	Cross Curr No. of Contracts D) (I - - -	ency Swaps Notional Principal Rupees in '000 - - -	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000) - - -
Counterparties With Banks for Hedging Market Making With FIs other than bank Hedging Market Making With other entities for Hedging Market Making Total Hedging	Interest R No. of Contracts (F 6 3 3 5 5 7 7	ate Swaps Notional Principal Rupees in '000 - 4,400,000 - - - 4,452,500	Cross Curr No. of Contracts) (I - - - 9	ency Swaps Notional Principal Rupees in '000 - - - 9,317,886	2007 Forward Rate No. of Contracts	Notional Principal	No. of Contracts	Options Notional Principal (Rupees in '000) - - -
Counterparties With Banks for Hedging Market Making With FIs other than bank Hedging Market Making With other entities for Hedging Market Making Total	Interest R No. of Contracts (F 6 (S (S - - 7	ate Swaps Notional Principal Rupees in '000 - 4,400,000 - -	Cross Curr No. of Contracts D) (I - - -	ency Swaps Notional Principal Rupees in '000 - - -	2007 Forward Rate No. of Contracts)) (- - - - - -	Notional Principal	No. of Contracts)) - - - - - -	Options Notional Principal (Rupees in '000) - - -

22.3 Maturity Analysis

Interest Rate Swaps

	_	2008 Rupees in '000				
Remaining Maturity		No. of	Notional		ket	
	c	ontracts	Principal	Negative	Positive	Net
Upto 1 month		-	-	-	-	-
1 to 3 months		-	-	-	-	-
3 to 6 months		-	-	-	-	-
6 month to 1 Year		-	-	-	-	-
1 to 2 Year		-	-	-	-	-
2 to 3 Years		-	-	-	-	-
3 to 5 Years		-	-	-	-	-
5 to 10 years		-	-	-	-	-
Above 10 Years		-	-	-	-	-

2007

Rupees in '000 -----

Kupees in 000					
Remaining Maturity	No. of	Notional	Mark to Market		
	Contracts	Principal	Negative	Positive	Net
Upto 1 month	-	-	-	-	-
1 to 3 months	-	-	-	-	-
3 to 6 months	8	6,642,772	56,574	8,281	(48,293)
6 month to 1 Year	5	2,209,728	31,776	2,115	(29,661)
1 to 2 Year	-	-	-	-	-
2 to 3 Years	-	-	-	-	-
3 to 5 Years	-	-	-	-	-
5 to 10 years	-	-	-	-	-
Above 10 Years	-	-	-	-	-

Cross Currency Swaps

		2008					
				Rupee	es in '000		
Remaining Maturity	No. of		Notional	Mark to Market			
	Contrac	ts	Principal	Negative	Positive	Net	
Upto 1 month	-		-	-	-	-	
1 to 3 months	-		-	-	-	-	
3 to 6 months	-		-	-	-	-	
6 month to 1 Year	-		-	-	-	-	
1 to 2 Year	-		-	-	-	-	
2 to 3 Years	-		-	-	-	-	
3 to 5 Years		2	1,475,890	5,085,538	3,976,549	(1,108,989)	
5 to 10 years		8	6,606,890	5,057,839	4,101,141	(956,698)	
Above 10 Years	-		-	-	-	-	

			2007				
		Rupees in '000					
Remaining Maturity	No. of	Notional	Mark to Market				
	Contracts	Principal	Negative	Positive	Net		
Upto 1 month	-	-	-	-	-		
1 to 3 months	-	-	-	-	-		
3 to 6 months	-	-	-	-	-		
6 month to 1 Year	-	-	-	-	-		
1 to 2 Year	-	-	-	-	-		
2 to 3 Years	-	-	-	-	-		
3 to 5 Years	-	-	-	-	-		
5 to 10 years	9	9,317,886	334,095	405,908	71,813		
Above 10 Years	-	-	-	-	-		

2008

	2008	2007
Note	Rupees in '000	

23. MARK-UP / RETURN / INTEREST EARNED

	On loans and advances to:		
	Customers	42,322,522	31,967,570
	Financial institutions	726,789	1,219,581
		43,049,311	33,187,151
	On investments in:		
	Held-for-trading securities	1,306,934	-
	Available-for-sale securities	9,737,215	8,473,696
	Held-to-maturity securities	2,280,984	2,390,246
		13,325,133	10,863,942
	On deposits with financial institutions	2,899,814	4,777,132
	On securities purchased under resale agreements	1,546,488	1,472,295
	On derivative financial instruments	122,052	268,961
		60,942,798	50,569,481
24.	MARK-UP / RETURN / INTEREST EXPENSED		
	Deposits	22,478,225	15,928,071
	Securities sold under repurchase agreements	811,333	207,355
	Short-term borrowings	495,710	590,924
	On derivative financial instruments	99,500	213,661
		23,884,768	16,940,011

25. GAIN / (LOSS) ON SALE AND REDEMPTION OF SECURITIES - net

25.1	41,987	(3,925)
	(32,861)	23,941
	9,126	20,016
	-	1,775,003
25.1	381,836	546,671
_	4,465	-
_	395,427	2,341,690
		(32,861) 9,126 - 25.1 381,836 4,465

25.1 This includes gain on market treasury bills and loss on shares amounting to Rs. 45.56 million and Rs. 69.94 million respectively, transferred from held-for-trading to available-for-sale investments in accordance with the BSD Circular Letter No. 7 of 2008 dated December 30, 2008.

26. OTHER INCOME

Rent on property		24,467	30,483
Profit on sale of property and equipment	11.6	7,289	2,702
Others	26.1	1,213,613	114,178
		1,245,369	147,363

26.1 This includes Rs.987.610 million (2007: Nil) of compensation for delayed refunds determined under section 171 of the Income Tax Ordinance, 2001. The compensation on delayed adjustments / issuance of outstanding refund pertains to various assessment years from 1991-92 to 2001-2002.

13,990 33,440

200

		20				
			Note	2008	2007	
	Salaries and allowances Charge for defined benefit plans Non-executive directors' fee, allowances and other expenses Rent, taxes, insurance, electricity, etc. Legal and professional charges Communications Repairs and maintenance Financial charges on leased assets Stationery and printing Advertisement, sponsorship and publicity Donations / Contributions Auditors' remuneration Depreciation Amortization Conveyance Entertainment Traveling Security services Outsourcing Others 27.1 Donations / Contributions include following amounts exceeding F Q.M. Fareed Memorial Library, Department of Economics - University Ali Hassan Mangi Memorial Trust Establishment of Central Library at NAB Headquarter Islamabad Fund Raising Campaign for Earthquake victims of Peoples Republic o Chief Minister (N.W.F.P.) Flood Relief Fund		Rupees	in '000		
27.	ADM	INISTRATIVE EXPENSES				
	Salar	ies and allowances	27.3	11,294,744	8,993,228	
	Char	ge for defined benefit plans		1,014,601	330,161	
	Non-	executive directors' fee, allowances and other expenses	35	8,476	2,993	
				1,004,921	839,072	
	Lega	and professional charges		208,056	261,629	
	Com	nunications		466,687	315,464	
	Repa	irs and maintenance		258,615	235,113	
	Finar	cial charges on leased assets		10,750	9,183	
	Statio	pnery and printing		578,491	384,262	
	Adve	rtisement, sponsorship and publicity		171,093	294,493	
	Dona	tions / Contributions	27.1	33,440	295	
	Audit	ors' remuneration	27.2	70,964	54,493	
	Depr	eciation	11.2	748,690	553,114	
	Amor	tization	11.3	2,885	3,409	
	Conv	eyance		112,549	91,924	
	Enter	tainment		34,299	31,583	
	Trave	ling		230,279	241,173	
	Secu	rity services		747,916	588,835	
	Outse	burcing		284,337	266,102	
	Othe	'S		889,405	709,385	
				18,171,198	14,205,911	
	27.1	Donations / Contributions include following amounts exceeding	g Rs.0.1 million.			
		Q.M. Fareed Memorial Library. Department of Economics - Universit	v of Karachi	-	200	
			.,	450	-	
				1,000	-	
		• •	of China	1,000	-	
				7,000	-	
		Balochistan Chief Minister Earthquake Relief Fund		10,000	-	
				- ,		

Home Department, Government of Sindh Police

None of the directors/executives or their spouses have any interest in the donee.

27.2 Auditors' remuneration

	M.Yousuf Adil Saleem & Co.	Ford Rhodes Sidat Hyder & Co.	2008 Total	2007 Total
		Rupee	s in '000	
Audit fee	2,854	2,854	5,708	5,708
Review of interim financial statements	1,584	1,584	3,168	3,168
Fee for audit of domestic branches	3,990	3,990	7,980	5,980
Fee for special certifications and sundry advisory services Fee for audit of overseas branches including advisory	2,685	2,035	4,720	254
services and out-of-pocket expenses	-	-	46,388	36,867
Out-of-pocket expenses	1,500	1,500	3,000	2,516
	12,613	11,963	70,964	54,493

27.3 The salaries and allowances include charge for staff welfare fund which is based on estimated payments to be made out of current year's profits.

			2008	2007
			Rupees in	n '000
28.	OTHER CHARGES			
	Penalties imposed by SBP		562,535	17,141
	Others		20,826	-
			583,361	17,141
29.	TAXATION			
	For the year			
	Current	29.1	11,762,650	8,311,500
	Deferred		(4,220,242)	323,731
		29.2	7,542,408	8,635,231
	For prior year			
	Current		-	391,497
			7,542,408	9,026,728

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29.1 Current taxation includes Rs.612 million (2007: Rs.543 million) of overseas branches.

			Note	2008 Rupees i	2007 in '000
	29.2	Relationship between tax expense and accounting p	profit		
		Accounting profit before tax		23,000,998	28,060,501
		Income tax at statutory rate @ 35% (2007: 35%)		8,050,349	9,821,175
		Increase/(decrease) in taxes resulting from:			
		Inadmissible differences Income taxed at reduced rate Income exempt from tax Overseas taxation Tax charge for current year		233,416 (826,357) - - 85,000 7,542,408	255,408 (889,953) (801,399) 250,000 8,635,231
30.	BASI	C EARNINGS PER SHARE		2008	2007
	Profit	after tax for the year	Rupees '000	15,458,590	19,033,773
	Weigl	hted average number of ordinary shares	Numbers '000	896,975	896,975
	Basic	earnings per share	Rupees	17.23	21.22

30.1 Earnings per share for the year 2007 has been restated for the effect of bonus shares issued during the year.

31. DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share are same.

			2008 Rupees	2007 in '000	
32.	CASH AND CASH EQUIVALENTS				
	Cash and balances with treasury banks	6	106,503,756	94,873,249	
	Balances with other banks	7	38,344,608	37,472,832	
	Overdrawn nostros	15.2	(171,976)	(889,092)	
			144,676,388	131,456,989	
33.	STAFF STRENGTH				
	Permanent		14,408	13,237	
	Temporary / on contractual basis		796	842	
	Total Staff Strength		15,204	14,079	

33.1 In addition to the above, the bank is utilizing the services of other companies for outsourcing purposes and the number of persons deployed by such companies as at year end are 6,010 (2007: 7,542).

34. EMPLOYEE BENEFITS

34.1 Defined benefit plans

34.1.1 General description

General description of the type of defined benefit plan and accounting policy for recognising actuarial gains and losses is disclosed in note 5.9 to the financial statements.

Principal actuarial assumption

The financial assumptions used in actuarial valuation at December 31, 2008 of pension fund, post retirement medical benefits, benevolent fund and gratuity scheme are as follows:

	2008	2007
Salary increase	14% per annum	10% per annum
Discount rate	14% per annum	10% per annum
Expected rate of return on plan assets	14% per annum	10% per annum
Pension indexation rate	10% per annum	6% per annum
Rate of inflation in the cost of medical benefits	10% per annum	7% per annum
Exposure inflation rate	3% per annum	3% per annum
Number of employees covered under retirement benefit plan	14,344	12,999

National Bank of Pakistan

		Note	2008	2007
			Rupees in '000	
34.1.2	Reconciliation of (recoverable from) pension fund			
	Present value of defined benefit obligations		15,011,555	12,704,049
	Fair value of plan assets		(17,738,992)	(19,503,391)
	Net actuarial losses not recognized		(1,587,558)	3,122,997
	Past Service Cost - Non Vested		(181,948)	-
		13	(4,496,943)	(3,676,345)
	T I I I I I I I I I I I I I I I I I I I			

The recognized amount has been restricted to present value of any economic benefits available in the form of refunds from the plan or reduction in future contribution to the plan.

Movement in (recoverable from) pension fund		
Opening net asset	(3,676,345)	(2,951,933)
Charge for the year	(157,789)	(197,568)
Contribution to the fund made during the year	(662,809)	(526,844)
	(4,496,943)	(3,676,345)
Charge for pension fund		
Current service cost	342,649	324,541
Interest cost	1,270,405	1,086,232
Expected return on plan assets	(1,950,339)	(1,560,058)
Actuarial gains recognized	(106,605)	(48,283)
Past Service Cost -Vested	286,101	-
	(157,789)	(197,568)
Actual return on plan assets	1,870,261	2,060,092
34.1.2.1 Components of fair value of plan assets as a percentage of total fair value of plan assets		

	2008	2007
	%	%
Bonds	58.25	59.89
Equities	19.54	29.40
Cash and net current assets	22.21	10.71

Reconciliation of (recoverable from) pension fund for the five years are as follows:

		2008	2007	2006 Rupees in '000 -	2005	2004
	Present value of defined benefit obligations	15,011,555	12,704,049	12,069,249	10,085,072	8,889,166
	Fair value of plan assets	(17,738,992)	(19,503,391)	(17,333,982)	(13,615,308)	(10,953,151)
	Net actuarial (losses) / gains not recognized	(1,587,558)	3,122,997	2,312,800	1,006,568	16,126
	Past Service Cost - Non Vested	(181,948)	-	2,012,000	-	-
		(4,496,943)	(3,676,345)	(2,951,933)	(2,523,668)	(2,047,859)
		i	· · ·	Note	2008	2007
					Rupees	in '000
34.1.3	Reconciliation of payable to medical benefit	plan			-	
	Present value of defined benefit obligations				2,909,308	2,726,617
	Fair value of plan assets				-	-
	Net actuarial losses / (gains) not recognized			_	37,246	(144,141)
				18	2,946,554	2,582,476
	Movement in net liability recognized					
	Opening net liability				2,582,476	2,276,586
	Charge for the year				380,084	323,543
	Benefits paid			_	(16,006)	(17,653)
				=	2,946,554	2,582,476
	Charge for medical benefit plan					
	Current service cost				107,422	85,036
	Interest cost				272,662	233,576
	Actuarial losses recognized				-	4,931
				_	380,084	323,543
	Reconciliation of payable to medical benefit	plan for the five	e years are as fo	ollows:		
		2008	2007	2006	2005	2004
		Rupees in '000				
	Present value of defined benefit obligations	2,909,308	2,726,617	2,595,291	2,303,706	2,212,279
	Net actuarial losses not recognized	37,246	(144,141)	(318,705)	(301,957)	(440,381)
		2,946,554	2,582,476	2,276,586	2,001,749	1,771,898

Effect of 1% movement in assumed medical cost trend rate

	200	2008)7		
	Increase	Decrease	Increase	Decrease		
		Rupees in '000				
Impact on obligations	111,540	(86,842)	145,588	(111,073)		
Impact on cost	22,685	(17,403)	23,191	(17,363)		

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	Note	2008	2007
		Rupees i	in '000
34.1.4 Movement in net liability recognized for benevolent fund			
Opening net liability		759,957	802,937
Charge for the year		53,256	22,756
Benefits paid		(47,465)	(65,736)
	18	765,748	759,957
Charge for benevolent fund			
Current service cost		18,592	19,567
Interest cost		75,996	72,264
Actuarial gains recognized		(41,332)	(69,075)
		53,256	22,756

Reconciliation of net liability recognized for benevolent fund for the five years are as follows:

		2008	2007	2006	2005	2004
			Ru	upees in '000	0	
	Opening net liability	759,957	802,937	729,725	733,572	638,103
	Net charge for the year	53,256	22,756	129,185	56,242	162,032
	Benefits paid	(47,465)	(65,736)	(55,973)	(60,089)	(66,563)
		765,748	759,957	802,937	729,725	733,572
	—					
				Note	2008	2007
					Rupees	in '000
34.1.5	Reconciliation of payable to gratuity bene	efit plan				
	Present value of defined benefit obligations				116,216	82,098
	Net actuarial losses not recognized				(9,946)	(4,309)
	Unrecognized Past Service Cost				-	(11,081)
				18	106,270	66,708
	Movement in net liability recognized					
	Opening liability				66,708	33,409
	Charge for the year				42,424	33,299
	Benefits paid				(2,862)	-
					106,270	66,708
	Charge for gratuity benefit plan					
	Current service cost				23,133	16,980
	Interest cost				8,210	5,238
	Past service cost to be recognized				11,081	11,081
	-				42,424	33,299
34.2	Other employee benefits					
34.2.1	Movement in net liability recognized for c	ompensated	absences			
	Opening net liability	•			1,662,930	1,639,708
	Charge for the year				696,627	23,222
	Benefits paid during the year				(112,805)	-
				18	2,246,752	1,662,930
					<u> </u>	<u> </u>

Reconciliation of net liability recognized for compensated absences for the five years are as follows:

	2008	2007	2006	2005	2004
		Ru	pees in '000 -		
Opening net liability	1,662,930	1,639,708	1,521,326	1,219,566	1,281,741
Net charge for the year	583,822	23,222	118,382	301,760	(62,175)
	2,246,752	1,662,930	1,639,708	1,521,326	1,219,566

34.3 Expected contributions to be paid to the funds in the next financial year

		20	09	
	Pension funds	Benevolent Scheme	Medical Scheme	Gratuity Scheme
		Rupees	in '000	
Contribution to be paid	(230,680)	94,588	380,083	42,423

35. COMPENSATION OF DIRECTORS AND EXECUTIVES

	Pres	ident	Directors		Executives	
-	2008	2007	2008	2007	2008	2007
				- Rupees in '000		
Fees	-	-	8,476	2,993	-	-
Managerial remuneration	8,760	7,800	-	-	307,313	196,553
Charge for defined benefit plan	-	-	-	-	63,157	38,825
Rent and house maintenance	5,616	5,265	-	-	153,659	93,303
Utilities	1,593	1,029	-	-	36,965	19,719
Medical	222	1,061	-	-	35,015	28,200
Conveyance	-	-	-	-	84,701	46,450
Leave fare assistance	7,440	3,000	-	-	-	-
Bonus & others	28,441	25,812	-	-	220,694	162,788
-	52,072	43,967	8,476	2,993	901,504	585,838
Number of persons	1	1	6	8	377	239

The President and certain executives are also provided with free use of the bank's cars, household equipments and free membership of clubs.

Executives mean officers, other than the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in the financial year.

36. FAIR VALUE OF FINANCIAL INSTRUMENTS

36.1 On-balance sheet financial instruments

30.1	On-balance sheet infancial instruments	20	08	2007	
	-	Book	Fair	Book	Fair
		Value	Value	Value	Value
			Ruj	pees in '000	
	Assets				
	Cash and balances with treasury banks	106,503,756	106,503,756	94,873,249	94,873,249
	Balances with other banks	38,344,608	38,344,608	37,472,832	37,472,832
	Lendings to financial institutions	17,128,032	17,128,032	21,464,600	21,464,600
	Investments	170,822,491	164,906,298	211,146,038	209,771,977
	Advances	412,986,865	412,986,865	340,318,930	340,318,930
	Other assets	22,414,965	22,414,965	15,200,716	15,200,716
		768,200,717	762,284,524	720,476,365	719,102,304
	Liabilities				
	Bills payable	10,219,061	10,219,061	7,061,902	7,061,902
	Borrowings	40,458,926	40,458,926	10,815,176	10,886,063
	Deposits and other accounts	624,939,016	624,939,016	591,907,435	591,907,435
	Liabilities against assets subject to finance leas	25,274	25,274	33,554	33,554
	Other liabilities	29,451,859	29,451,859	21,658,733	21,658,733
	-	705,094,136	705,094,136	631,476,800	631,547,687
36.2	Off-balance sheet financial instruments				
	Forward purchase of foreign exchange	69,361,297	70,313,593	49,819,478	49,454,538
	Forward sale of foreign exchange	55,563,737	51,907,012	38,137,569	38,601,892
	Cross currency swaps and interest rate swaps	8,082,780	6,017,093	18,170,386	18,092,432
	Equity futures sold	-	-	189,289	179,260

All quoted and unquoted investments have been valued in accordance with the accounting policy stated in note 5.2.

Fair value of loans and advances cannot be determined with reasonable accuracy due to absence of current and active market. Loans and advances are repriced frequently on market rates and are reduced for any impairment against non-performing advances determined in accordance with Prudential Regulations.

In the opinion of the management, fair value of other financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of deposits are frequently repriced.

37. Segment Details with respect to Business Activities

The segment analysis with respect to business activity is as follows:-

	Corporate Finance	Trading & Sales	Retail Banking	Commercial Banking	Payment & Settlement	Agency Services
			Rupee	s in '000		
2008						
Total income	324,911	14,472,033	13,114,628	20,687,687	1,712,732	3,161,901
Total expenses	2,522	1,397,257	9,555,826	15,626,897	811,775	3,078,616
Net income	322,389	13,074,776	3,558,802	5,060,790	900,957	83,285
Segment Assets (Gross)	-	358,974,295	119,318,254	339,465,777	-	-
Segment Non Performing Loans	-	-	5,499,383	50,962,398	-	-
Segment Provision Required	-	-	4,077,787	40,763,377	-	-
Segment Liabilities	-	49,198,439	179,472,757	486,627,911	-	-
Segment Return on net Assets (ROA) (%)	-	5.57%	2.44%	1.34%	-	-
Segment Cost of funds (%)	-	5.52%	3.46%	4.16%	-	-

2007

Total income	311,422	9,626,193	11,376,128	21,967,311	1,052,772	2,840,489
Total expenses	1,455	323,949	6,549,071	9,389,224	610,926	2,239,189
Net income	309,967	9,302,244	4,827,057	12,578,087	441,846	601,300
Segment Assets (Gross)	-	317,550,303	123,134,052	321,509,238	-	-
Segment Non Performing Loans	-	-	2,594,898	35,722,654	-	-
Segment Provision Required	-	-	1,238,286	31,113,529	-	-
Segment Liabilities	-	9,218,145	121,426,879	515,210,915	-	-
Segment Return on net Assets (ROA) (%)	-	3.35%	4.54%	3.19%	-	-
Segment Cost of funds (%)	-	4.90%	1.81%	3.02%	-	-

38. TRUST ACTIVITIES

38.1 National Investment Trust (NIT)

Under a trust deed, the bank provides services, as a trustee to NIT and is performing functions of sale/purchase of NIT units, safe custody and maintaining unit holders accounts. The bank is keeping approximately 1,500 million (2007: 1,400 million) shares with market value of Rs.45,570 million (2007: Rs.95,687 million) in safe custody / Central Depository Company on behalf of NIT.

38.2 Long-term Credit Fund (LTCF)

Consequent upon the NDFC amalgamation, the bank manages on behalf of the GoP, LTCF established from the proceeds of loans disbursed by various international funding agencies for financing private sector energy development projects. Fund assets are accounted for separately from those of the bank and amounted to Rs.40,000 million on December 31, 2008 (2007: Rs.36,000 million).

38.3 Endowment Fund

The Students Loan Scheme was launched by the GoP in collaboration with major commercial banks of Pakistan to facilitate meritorious students in acquiring education by offering markup free loans.

The scheme is administered by a high powered committee headed by the Deputy Governor, State Bank of Pakistan and the Presidents of NBP, HBL, UBL, MCB, ABL and the Deputy Secretary, Ministry of Finance. The State Bank has assigned National Bank of Pakistan to operate the scheme.

The committee in its meeting held on August 7, 2001 approved creation of Endowment Fund initially at an amount of Rs.500 million. Rs.396 million were transferred from the old Qarz-e-Hasna Fund, Rs.50 million contributed by GoP and Rs.54 million were contributed by participating banks (HBL, NBP & UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the fund in investments stands at Rs.737 million as at December 31, 2008 (2007: Rs.728 million).

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#### 39. RELATED PARTY TRANSACTIONS

The bank has related party relationship with its associated undertakings, subsidiary companies, employee benefit plans, and its key management personnel (including their associates). The details of investments in subsidiary companies and associated undertakings are stated in note 9 to these financial statements.

Transactions between the bank and its related parties are carried out under normal course of business except employee staff loans, provident fund and loan given to NBP Exchange Company Limited, that are as per agreement.

Detail of loans and advances to the companies or firms, in which the directors of the bank are interested as directors, partners or in case of private companies as members, are given in note 10.7 to these financial statements. There are no transactions with key management personnel other than under their terms of employment. Contributions to an approval in respect of staff retirement and other benefit plans as disclosed in note 34 to these financial statements. Remuneration to the executive and disposal of vehicles are disclosed in notes 35 and 11.6 to the financial statements.

|                                                                    | 2008      | 2007          |
|--------------------------------------------------------------------|-----------|---------------|
|                                                                    | Rupees ii | n <b>'000</b> |
| Balance outstanding at year end                                    |           |               |
| Advances to:                                                       |           |               |
| Subsidiaries                                                       | 682,730   | 786,382       |
| Associates                                                         | 1,269,498 | 1,515,120     |
| Key management executives *                                        | 95,931    | 89,102        |
| Debts due by company in which a director of the bank is interested |           |               |
| as director                                                        | -         | 199,391       |
| Placements with:                                                   |           |               |
| Joint venture                                                      | 420,535   | 759,343       |
| Associates / subsidiaries                                          | 25,881    | 27,331        |
| Lendings to:                                                       |           |               |
| Subsidiary                                                         | 113,983   | -             |

\* This includes loans extended to certain key management executives in accordance with the terms of employment.

| Deposits from:<br>Subsidiaries                                                    |              |             |
|-----------------------------------------------------------------------------------|--------------|-------------|
| Opening balance                                                                   | 255,952      | 14,167      |
| Received during the year                                                          | -            | 241,785     |
| Repaid during the year                                                            | (88,728)     | -           |
| Closing Balance                                                                   | 167,224      | 255,952     |
| Pension fund                                                                      |              |             |
| Opening balance                                                                   | 2,088,976    | 3,077,536   |
| Received during the year                                                          | 12,055,094   | 1,990,643   |
| Repaid during the year                                                            | (10,203,909) | (2,979,203) |
| Closing Balance                                                                   | 3,940,161    | 2,088,976   |
| Provident fund                                                                    |              |             |
| Opening balance                                                                   | 8,078,395    | 7,397,487   |
| Received during the year                                                          | 1,351,602    | 1,325,349   |
| Repaid during the year                                                            | (922,697)    | (644,441)   |
| Closing Balance                                                                   | 8,507,300    | 8,078,395   |
| Borrowing from:                                                                   |              |             |
| Subsidiary                                                                        | 414,635      | -           |
| Income for the year<br>On advances/placements with:                               |              |             |
| Subsidiaries                                                                      | 10,950       | 832         |
| Associates                                                                        | 12,841       | 37,726      |
| Joint venture                                                                     | 3,045        | 23,160      |
| Debts due by company in which a director of the<br>bank is interested as director | -            | 5,965       |
| Expenses for the year                                                             |              |             |
| Remuneration to key management executives                                         | 149,330      | 132,008     |
| Charge for defined benefit plan                                                   | 6,738        | 5,605       |
| On deposits of:                                                                   |              |             |
| Subsidiaries                                                                      | 218          | 584         |
| Provident fund                                                                    | 946,446      | 943,205     |
| On Repo / call borrowing                                                          | 41,476       | -           |
| Commission paid to subsidiaries                                                   | 1,687        | 2,473       |
| Other receivables                                                                 | 32,195       | 30,259      |
| Other payables                                                                    | 11,594       | 11,154      |
|                                                                                   |              |             |

**39.1** Although the Federal Government and the SBP held about 75.60% shares of the bank (2007: 75.60%), the transactions with these entities have not been treated as related party transactions for the purpose of this disclosure.

#### 40. CAPITAL-ASSESSMENT AND ADEQUACY BASEL II

#### 40.1 Statutory minimum capital requirement and management of capital

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the balance sheet, are:

- To comply with the capital requirements set by the regulators of the banking markets where the bank operates;
- To safeguard the bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

The State Bank of Pakistan through its BSD Circular No. 19 dated September 5, 2008 requires the minimum paidup capital (net of losses) for Banks / DFIs to be raised to Rs. 23,000 million by the year ending December 31, 2013. The raise is to be achieved in a phased manner requiring Rs. 5,000 million paid up capital (net of losses) by the end of the financial year 2008.

| Minimum Paid up Capital       | Dead line by which to be |
|-------------------------------|--------------------------|
| (Net of losses) - Rs. in '000 | increased                |
| 5,000,000                     | 31-12-2008               |
| 6,000,000                     | 31-12-2009               |
| 10,000,000                    | 31-12-2010               |
| 15,000,000                    | 31-12-2011               |
| 19,000,000                    | 31-12-2012               |
| 23,000,000                    | 31-12-2013               |

The paid-up capital of the Bank for the year ended December 31, 2008 stood at Rs. 8,969 million and is in compliance with the SBP requirement for the said year. In addition the Banks are also required to maintain a minimum Capital Adequacy Ratio (CAR) of 9% of the risk weighted exposure of the Bank whereas in December 2007, it was required as 8%.

The State Bank of Pakistan's regulatory capital as managed by the bank is analyzed into following tiers:

- Tier I capital, which comprises of highest quality capital element and include fully paid up capital, share premium, reserve for bonus shares, general reserves and unappropriated profits.
- Tier II capital, which includes general reserve for loan losses, revaluation reserves, exchange translation reserves and subordinated debts.
- Tier III capital, which includes short term sub-ordinated debts. This capital is solely for the purpose of meeting a proportion of the capital requirements for market risk.

Various limits are applied to elements of the capital base. Qualifying tier II and tier III capital cannot exceed the tier I capital. Revaluation reserves are eligible upto 45 percent for treatment as tier II capital. There is also restriction on the amount of general reserve for loan losses upto 1.25 percent of total risk weighted assets. Subordinated debts cannot exceed 50 percent of tier I capital. Further tier III capital cannot exceed 250 percent of tier I capital.

Risk weighted assets are measured according to the nature of and reflecting an estimate of credit, market and other risks associated with each asset and counter party, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off balance sheet exposure, with some adjustments to reflect more contingent nature of potential losses.

Bank's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future development of the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the State Bank of Pakistan. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratios under SBP rules, which ultimately determine the regulatory capital required to be maintained by Banks and DFIs.

There have been no material changes in the Bank's management of capital during the year.

|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             | 37                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 2008                                                                                                                                                                                                                            | 2007                                                                                                                                                                                                                |
|      | <b>T</b> 10 % 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | Rupees                                                                                                                                                                                                                          | in '000                                                                                                                                                                                                             |
| 40.2 | Tier I Capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | Fully paid-up capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 8,969,751                                                                                                                                                                                                                       | 8,154,319                                                                                                                                                                                                           |
|      | General reserves                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 13,953,671                                                                                                                                                                                                                      | 12,407,812                                                                                                                                                                                                          |
|      | Unappropriated profits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 52,456,204                                                                                                                                                                                                                      | 45,344,188                                                                                                                                                                                                          |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 75,379,626                                                                                                                                                                                                                      | 65,906,319                                                                                                                                                                                                          |
|      | Deductions:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | 50% of the investments in equity and othe                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | r regulatory                                | capital of majority ov                                                                                                                                                                                                                                                                                      | vned                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | securities or other financial subsidiaries                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | not consolid                                | lated in the balance s                                                                                                                                                                                                                                                                                      | sheet                                                                                                                                                                                                                                                                                                                                                                                | 1,609,489                                                                                                                                                                                                                       | 1,609,489                                                                                                                                                                                                           |
|      | Total eligible Tier I capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 73,770,137                                                                                                                                                                                                                      | 64,296,830                                                                                                                                                                                                          |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | Summlementers Conital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | Supplementary Capital<br>Tier II Capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | General Provisions subject to 1.25% of tot                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | al Risk We                                  | ahted Assets                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                      | 2,111,217                                                                                                                                                                                                                       | 2,061,287                                                                                                                                                                                                           |
|      | Revaluation Reserve (upto 45%)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                             | ginea / looolo                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                      | 9,963,386                                                                                                                                                                                                                       | 20,994,681                                                                                                                                                                                                          |
|      | Foreign exchange translation reserve                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 5,987,376                                                                                                                                                                                                                       | 3,364,312                                                                                                                                                                                                           |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 18,061,979                                                                                                                                                                                                                      | 26,420,280                                                                                                                                                                                                          |
|      | Deductions:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | 50% of the investments in equity and othe                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | r regulatory                                | capital of majority ov                                                                                                                                                                                                                                                                                      | vned                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | securities or other financial subsidiaries                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 1,609,489                                                                                                                                                                                                                       | 1,609,489                                                                                                                                                                                                           |
|      | Total eligible Tier II capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 16,452,490                                                                                                                                                                                                                      | 24,810,791                                                                                                                                                                                                          |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
|      | Tier III Capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                                                                                                                                                               | -                                                                                                                                                                                                                   |
|      | Eligible Tier III Capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                                                                                                                                                               | -                                                                                                                                                                                                                   |
|      | Total eligible Capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 90,222,627                                                                                                                                                                                                                      | 89,107,621                                                                                                                                                                                                          |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | 00,222,021                                                                                                                                                                                                                      | 00,101,021                                                                                                                                                                                                          |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |                                                                                                                                                                                                                     |
| 40.3 | Capital Adequacy Ratio                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                             | 2008                                                                                                                                                                                                                                                                                                        | 2007                                                                                                                                                                                                                                                                                                                                                                                 | 2008                                                                                                                                                                                                                            | 2007                                                                                                                                                                                                                |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             | Capital Reg                                                                                                                                                                                                                                                                                                 | luirements                                                                                                                                                                                                                                                                                                                                                                           | Risk Weigh                                                                                                                                                                                                                      | ted Assets                                                                                                                                                                                                          |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                             |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | •                                                                                                                                                                                                                               |                                                                                                                                                                                                                     |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | No                                          |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | in '000                                                                                                                                                                                                                         |                                                                                                                                                                                                                     |
|      | Credit Risk                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | No                                          | te                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                      | in '000                                                                                                                                                                                                                         |                                                                                                                                                                                                                     |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | No                                          |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | in '000                                                                                                                                                                                                                         |                                                                                                                                                                                                                     |
|      | Claim on                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | No                                          | te                                                                                                                                                                                                                                                                                                          | Rupees                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                 | 7.948.519                                                                                                                                                                                                           |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | No                                          |                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                      | in '000                                                                                                                                                                                                                         | 7,948,519<br>9,479,253                                                                                                                                                                                              |
|      | Claim on<br>Public sector entities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | No                                          | te                                                                                                                                                                                                                                                                                                          | Rupees                                                                                                                                                                                                                                                                                                                                                                               | 5,543,161                                                                                                                                                                                                                       |                                                                                                                                                                                                                     |
|      | Claim on<br>Public sector entities<br>Banks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | No                                          | te                                                                                                                                                                                                                                                                                                          | 635,882<br>758,340                                                                                                                                                                                                                                                                                                                                                                   | 5,543,161<br>9,654,693                                                                                                                                                                                                          | 9,479,253                                                                                                                                                                                                           |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                             | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970                                                                                                                                                                                                                                              | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928                                                                                                                                                                                                                                                                                                                             | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331                                                                                                                                                                | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604                                                                                                                                                                 |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans                                                                                                                                                                                                                                                                                                                                                                                                   |                                             | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289                                                                                                                                                                                                                                 | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353                                                                                                                                                                                                                                                                                                                  | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993                                                                                                                                                  | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413                                                                                                                                                    |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets                                                                                                                                                                                                                                                                                                                                                                     |                                             | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589                                                                                                                                                                                                                    | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838                                                                                                                                                                                                                                                                                                     | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655                                                                                                                                    | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979                                                                                                                                      |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets                                                                                                                                                                                                                                                                                                                                                     | ty                                          | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199                                                                                                                                                                                                       | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376                                                                                                                                                                                                                                                                                        | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766                                                                                                                      | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698                                                                                                                        |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets                                                                                                                                                                                                                                                                                                                                     | ty<br>exposure                              | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943                                                                                                                                                                                          | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376<br>3,428,072                                                                                                                                                                                                                                                                           | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586                                                                                                        | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894                                                                                                          |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo                                                                                                                                                                                                                                                | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515                                                                                                                                                                                | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376<br>3,428,072<br>31,993                                                                                                                                                                                                                                                                 | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170                                                                                             | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909                                                                                               |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets                                                                                                                                                                                                                                                                                                                                     | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564                                                                                                                                                                     | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376<br>3,428,072<br>31,993<br>66,957                                                                                                                                                                                                                                                       | $\begin{array}{c} 5,543,161\\ 9,654,693\\ 204,423,975\\ 62,925,571\\ 6,766,331\\ 12,080,993\\ 24,217,655\\ 37,257,766\\ 60,221,586\\ 650,170\\ 2,517,377\\ \end{array}$                                                         | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957                                                                                    |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo                                                                                                                                                                                                                                                | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515                                                                                                                                                                                | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376<br>3,428,072<br>31,993                                                                                                                                                                                                                                                                 | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170                                                                                             | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909                                                                                               |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo                                                                                                                                                                                                                                                | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564                                                                                                                                                                     | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376<br>3,428,072<br>31,993<br>66,957                                                                                                                                                                                                                                                       | $\begin{array}{c} 5,543,161\\ 9,654,693\\ 204,423,975\\ 62,925,571\\ 6,766,331\\ 12,080,993\\ 24,217,655\\ 37,257,766\\ 60,221,586\\ 650,170\\ 2,517,377\\ \end{array}$                                                         | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957                                                                                    |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking                                                                                                                                                                                                    | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334                                                                                                                                                       | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376<br>3,428,072<br>31,993<br>66,957                                                                                                                                                                                                                                                       | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278                                                                 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755                                                                     |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>off balance sheet - market related expo<br>Equity exposure risk held in the banking                                                                                                                                                                                                    | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564                                                                                                                                                                     | 635,882<br>758,340<br>15,144,222<br>3,577,740<br>470,928<br>472,353<br>2,073,838<br>4,092,376<br>3,428,072<br>31,993<br>66,957<br>30,752,701                                                                                                                                                                                                                                         | $\begin{array}{c} 5,543,161\\ 9,654,693\\ 204,423,975\\ 62,925,571\\ 6,766,331\\ 12,080,993\\ 24,217,655\\ 37,257,766\\ 60,221,586\\ 650,170\\ 2,517,377\\ \end{array}$                                                         | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957                                                                                    |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>off balance sheet - market related expo<br>Equity exposure risk held in the banking<br>Market Risk<br>Interest rate risk                                                                                                                                                               | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277                                                                                                                                            | G35,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701                                                                                                                                                            | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278                                                                 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755                                                                     |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>off balance sheet - market related expo<br>Equity exposure risk held in the banking<br>Market Risk<br>Interest rate risk<br>Equity position risk                                                                                                                                       | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277<br>614                                                                                                                                     | G35,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581                                                                                                                        | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822                                           | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258                                           |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Other assets<br>Off balance sheet - non-market related<br>off balance sheet - market related expo<br>Equity exposure risk held in the banking<br>Market Risk<br>Interest rate risk<br>Equity position risk                                                                                                                                       | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277<br>614<br>2,390,298                                                                                                                        | G35,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983                                                                                                    | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870                             | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291                             |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br><b>Market Risk</b><br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk<br><b>Operational Risk</b>                                                                                            | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277<br>614<br>2,390,298<br>2,702,189<br>7,823,774                                                                                              | Rupees           635,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953           5,875,882                                           | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323<br>86,930,821 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408<br>73,448,523 |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br><b>Market Risk</b><br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk                                                                                                                       | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277<br>614<br>2,390,298<br>2,702,189                                                                                                           | G35,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953                                                                                | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323               | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408               |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br><b>Market Risk</b><br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk<br><b>Operational Risk</b>                                                                                            | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277<br>614<br>2,390,298<br>2,702,189<br>7,823,774                                                                                              | Rupees           635,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953           5,875,882                                           | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323<br>86,930,821 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408<br>73,448,523 |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br><b>Market Risk</b><br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk<br><b>Operational Risk</b><br>Total<br><b>Capital Adequacy Ratio</b>                                                  | ty<br>exposure<br>osure<br>g book           | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277<br>614<br>2,390,298<br>2,702,189<br>7,823,774<br>48,889,297                                                                                | Rupees           635,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953           5,875,882           40,230,536                      | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323<br>86,930,821 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408<br>73,448,523 |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br>Market Risk<br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk<br>Operational Risk<br>Total                                                                                                 | ty<br>exposure<br>osure                     | te<br>498,884<br>868,922<br>18,398,158<br>5,663,301<br>608,970<br>1,087,289<br>2,179,589<br>3,353,199<br>5,419,943<br>58,515<br>226,564<br>38,363,334<br>311,277<br>614<br>2,390,298<br>2,702,189<br>7,823,774<br>48,889,297                                                                                | Rupees           635,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953           5,875,882                                           | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323<br>86,930,821 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408<br>73,448,523 |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br><b>Market Risk</b><br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk<br><b>Operational Risk</b><br><b>Total</b><br><b>Capital Adequacy Ratio</b><br>Total eligible regulatory capital held | ty<br>exposure<br>osure<br>g book<br>(a) 40 | 498,884         868,922         18,398,158         5,663,301         608,970         1,087,289         2,179,589         3,353,199         5,419,943         58,515         226,564         38,363,334         311,277         614         2,390,298         2,702,189         7,823,774         48,889,297 | Rupees           635,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953           5,875,882           40,230,536           89,107,621 | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323<br>86,930,821 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408<br>73,448,523 |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br><b>Market Risk</b><br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk<br><b>Operational Risk</b><br>Total<br><b>Capital Adequacy Ratio</b>                                                  | ty<br>exposure<br>osure<br>g book           | 498,884         868,922         18,398,158         5,663,301         608,970         1,087,289         2,179,589         3,353,199         5,419,943         58,515         226,564         38,363,334         311,277         614         2,390,298         2,702,189         7,823,774         48,889,297 | Rupees           635,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953           5,875,882           40,230,536                      | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323<br>86,930,821 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408<br>73,448,523 |
|      | Claim on<br>Public sector entities<br>Banks<br>Corporates<br>Retail portfolio<br>Loans secured by residential proper<br>Past due loans<br>Investment in fixed assets<br>Other assets<br>Off balance sheet - non-market related<br>Off balance sheet - market related expo<br>Equity exposure risk held in the banking<br><b>Market Risk</b><br>Interest rate risk<br>Equity position risk<br>Foreign exchange risk<br><b>Operational Risk</b><br><b>Total</b><br><b>Capital Adequacy Ratio</b><br>Total eligible regulatory capital held | ty<br>exposure<br>osure<br>g book<br>(a) 40 | 498,884         868,922         18,398,158         5,663,301         608,970         1,087,289         2,179,589         3,353,199         5,419,943         58,515         226,564         38,363,334         311,277         614         2,390,298         2,702,189         7,823,774         48,889,297 | Rupees           635,882           758,340           15,144,222           3,577,740           470,928           472,353           2,073,838           4,092,376           3,428,072           31,993           66,957           30,752,701           386,389           120,581           3,094,983           3,601,953           5,875,882           40,230,536           89,107,621 | 5,543,161<br>9,654,693<br>204,423,975<br>62,925,571<br>6,766,331<br>12,080,993<br>24,217,655<br>37,257,766<br>60,221,586<br>650,170<br>2,517,377<br>426,259,278<br>3,458,631<br>6,822<br>26,558,870<br>30,024,323<br>86,930,821 | 9,479,253<br>189,302,774<br>44,721,755<br>5,886,604<br>5,904,413<br>25,922,979<br>51,154,698<br>42,850,894<br>399,909<br>836,957<br>384,408,755<br>4,829,859<br>1,507,258<br>38,687,291<br>45,024,408<br>73,448,523 |

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### 40.4 Credit risk - General disclosures

The Bank uses the 'Standardised Approach' for all its Credit risk Exposures.

The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures. These are applied consistently across the Bank credit portfolio for both on - balance sheet and off - balance sheet exposures. The methodology applied for using External Credit Assessment Institutions (ECAI's) inclusive of the alignment of alpha numerical scale of each agency used with risk bucket is as per SBP Basel II guidelines as is given below:

|                | 2008         |              |  |  |  |  |
|----------------|--------------|--------------|--|--|--|--|
| Exposures      | JCR - VIS    | PACRA        |  |  |  |  |
| Corporate      | $\checkmark$ | $\checkmark$ |  |  |  |  |
| Banks          | ×            | ×            |  |  |  |  |
| Sovereigns     | ×            | ×            |  |  |  |  |
| SME's          | ×            | ×            |  |  |  |  |
| Securitisation | N / A        | N / A        |  |  |  |  |
| Others         | N / A        | N / A        |  |  |  |  |

### 40.5 Credit Exposures subject to Standardised Approach

|                                       |            |             | 2008       |             | 2007        |            |             |  |
|---------------------------------------|------------|-------------|------------|-------------|-------------|------------|-------------|--|
|                                       | Rating     | Amount      | Deduction  | Net         | Amount      | Deduction  | Net         |  |
| Exposures                             | Category # | Outstanding | CRM        | Amount      | Outstanding | CRM        | Amount      |  |
| Cash and Cash Equivalents             | -          | 8,259,467   | -          | 8,259,467   | 7,678,827   | -          | 7,678,827   |  |
| Claims on Government of Pakistan      | -          | 257,615,538 | -          | 257,615,538 | 261,303,611 | -          | 261,303,611 |  |
| Foreign Currency claims on SBP        | -          | 45,608,256  | -          | 45,608,256  | 39,445,889  | -          | 39,445,889  |  |
| Claims on other sovereigns and on GoP | 1          | 30,664,369  | -          | 30,664,369  | 8,012,977   | -          | 8,012,977   |  |
| PSE's                                 | 1          | 12,373,662  | -          | 12,373,662  | -           | -          | -           |  |
| PSE's                                 | Unrated    | 6,136,857   | -          | 6,136,857   | 15,897,038  | -          | 15,897,038  |  |
| Banks                                 | Unrated    | 49,421,509  | 5,968,243  | 43,453,266  | 58,937,432  | 15,326,340 | 43,611,092  |  |
| Corporates                            | 1          | 4,228,253   | 734,028    | 3,494,225   | -           | -          | -           |  |
| Corporates                            | 2          | 250,836     | 37,303     | 213,533     | -           | -          | -           |  |
| Corporates                            | Unrated    | 209,443,322 | 6,347,821  | 203,095,501 | 189,589,917 | 287,143    | 189,302,774 |  |
| Retail portfolio                      | Unrated    | 90,656,761  | 6,756,000  | 83,900,761  | 76,248,450  | 16,619,443 | 59,629,007  |  |
| Secured by residential property       | -          | 19,332,375  | -          | 19,332,375  | 16,818,868  | -          | 16,818,868  |  |
| Past due loans                        | -          | 13,731,834  | -          | 13,731,834  | 5,965,736   | -          | 5,965,736   |  |
| Listed Equity investments - banks     | -          | 1,615,733   | -          | 1,615,733   | 554,049     | -          | 554,049     |  |
| Unlisted equity investments           | -          | 601,096     | -          | 601,096     | 188,605     | -          | 188,605     |  |
| Investments in fixed assets           | -          | 24,217,655  | -          | 24,217,655  | 25,922,979  | -          | 25,922,979  |  |
| Other assets                          | -          | 37,257,766  | -          | 37,257,766  | 51,154,698  | -          | 51,154,698  |  |
|                                       |            | 811,415,289 | 19,843,395 | 791,571,894 | 757,719,076 | 32,232,926 | 725,486,150 |  |

#### **41. RISK MANAGEMENT**

#### 41.1 Credit risk

The bank is exposed to credit risk from the possibility that a borrower or counter-party may fail to meet its obligations in accordance with agreed terms, principally the failure to make required payments on loans or obligations due to the bank. The goal of credit risk management is to maintain a healthy asset portfolio. In order to achieve this, the bank has adopted a credit policy that covers several aspects including credit initiation and approval, credit maintenance, credit risk monitoring, documentation, disbursement and remedial management as well as credit policies specific to various businesses and industries. This process is strengthened by post-disbursement measures used to detect deterioration in the credit risk profile of borrowers. The bank's product policy manuals, which details approved credit exposure, are reviewed by the Risk Management Division and approved by the Risk Management Committee and the Board of Directors.

The bank has policies and procedures to evaluate the potential credit risk of a particular counterparty or transaction and to approve the transaction. Borrower limits are set by the Credit Committee upon the recommendation of the Credit Management Group, within the controlling parameters of the SBP's Prudential Regulations. The bank's credit risk policies for loans also apply to credit substitutes. The bank has a review process that ensures the proper level of review and approval depending, among other things, the tenure of the facility, the aggregate size of all facilities extended to the borrower and its related parties, the type of collateral and whether the borrower is on watch list. Where possible, all loans and advances are secured by acceptable form of collateral to mitigate credit risk.

Bank's primary rating tool is a Credit Risk Rating, which is an internal risk rating system designed to reflect the overall risk profile of the borrower or guarantor. Risk ratings are assigned according to the perception of risk on a numerical scale, determined through examining several criteria. It is a system that provides nationwide risk management infrastructure with a common language for assessing and monitoring risk in credit portfolio. The bank considers both financial and qualitative parameters, including, for example, key financial ratios, interest coverage, debt service coverage, liquidity, profit margin and debt-equity ratio. The borrower's risk rating is also reviewed periodically.

Once a loan is disbursed, the bank undertakes ongoing credit analysis and monitoring at several levels. If a borrower wishes to renew or roll over the loan, the bank applies substantially the same standards as the bank would granting a new loan. Typically, the bank performs an annual credit review of each loan customer and update the review during the course of the year as circumstances warrant.

Special Assets Management Group (SAMG) of the bank is responsible for monitoring the stuck up advances. It negotiates with the borrowers and takes legal actions against the delinquent borrowers.

2008

#### 41.1.1 SEGMENTAL INFORMATION

#### 41.1.1.1 Segment by class of business

|                                            |             |            | 20          |        | Contingencies & |            |  |
|--------------------------------------------|-------------|------------|-------------|--------|-----------------|------------|--|
|                                            | Advances    | (Gross)    | Depo        | sits   | -               | tments     |  |
|                                            | Rupees in   | Percentage | Rupees in   |        | Rupees in       | Percentage |  |
|                                            | '000        | %          | '000        | %      | '000            | %          |  |
| Chemical and pharmaceuticals               | 3,238,579   | 0.71       | 959,264     | 0.15   | 8,721,107       | 3.78       |  |
| Agribusiness                               | 23,194,510  | 5.07       | 12,283,214  | 1.97   | 179,558         | 0.08       |  |
| Textile                                    | 67,390,147  | 14.72      | 1,494,141   | 0.24   | 3,948,164       | 1.71       |  |
| Cement                                     | 10,463,059  | 2.29       | 261,859     | 0.04   | 2,962,080       | 1.29       |  |
| Sugar                                      | 7,480,998   | 1.63       | 95,576      | 0.02   | 59,454          | 0.03       |  |
| Flour                                      | 1,769,715   | 0.39       | 41,252      | 0.01   |                 |            |  |
| Rice processing                            | 8,750,800   | 1.91       | 746,816     | 0.12   | 14,718          | 0.01       |  |
| Shoes & leather garments<br>Automobile and | 775,247     | 0.17       | 142,520     | 0.02   | 91,502          | 0.04       |  |
| transportation equipment                   | 3,666,980   | 0.80       | 1,110,266   | 0.18   | 164,102         | 0.07       |  |
| Financial                                  | 9,637,810   | 2.11       | 93,847,141  | 15.02  | 8,514,092       | 3.70       |  |
| Insurance                                  | 548,428     | -          | 3,072,062   | 0.49   | -,- ,           | -          |  |
| Transportation                             | 18,826,039  | 4.11       | 3,940,498   | 0.63   | 532,754         | 0.23       |  |
| Real Estate Construction                   | 7,307,463   | 1.60       | 4,715,627   | 0.75   | 2,040,396       | 0.89       |  |
| Electronics and electrical                 |             |            |             |        |                 |            |  |
| appliances                                 | 7,453,292   | 1.63       | 804,813     | 0.13   | 2,201,642       | 0.96       |  |
| Production and transmission                |             |            |             |        |                 |            |  |
| of energy                                  | 41,783,196  | 9.13       | 1,978,177   | 0.32   | 32,309,002      | 14.02      |  |
| Food and tobacco                           | 1,883,671   | 0.41       | 406,688     | 0.07   | 99,258          | 0.04       |  |
| Fertilizer                                 | 12,836,593  | 2.80       | 407,107     | 0.07   | 2,699,057       | 1.17       |  |
| Metal products                             | 3,237,281   | 0.71       | 419,291     | 0.07   | 762,454         | 0.33       |  |
| Oil, gas, petroleum                        |             |            |             |        |                 |            |  |
| and energy                                 | 25,398,022  | 5.55       | 18,092,743  | 2.90   | 6,550,049       | 2.84       |  |
| Telecommunication                          | 5,901,256   | 1.29       | 6,345,118   | 1.02   | 2,692,737       | 1.17       |  |
| Hotel and services                         | 10,633,240  | 2.32       | 18,956,793  | 3.03   | 207,968         | 0.09       |  |
| Public sector commodity                    |             |            |             |        |                 |            |  |
| operations                                 | 34,656,493  | 7.57       | 13,173,246  | 2.11   | 4,705,571       | 2.04       |  |
| Individuals                                | 74,831,249  | 16.34      | 241,949,136 | 38.72  | 2,050,229       | 0.89       |  |
| General traders                            | 18,727,871  | 4.09       | 13,274,272  | 2.12   | 875,387         | 0.38       |  |
| Others                                     | 57,436,090  | 12.65      | 186,421,396 | 29.80  | 148,037,618*    | 64.24      |  |
|                                            | 457,828,029 | 100.00     | 624,939,016 | 100.00 | 230,418,899     | 100.00     |  |

\* This includes Rs.130.755 million against commitments for non-funded facilities extended to public sector.

# 41.1.1.2 Segment by sector

|                     |                   |                 | 2                 | 8008            |                                |                 |  |
|---------------------|-------------------|-----------------|-------------------|-----------------|--------------------------------|-----------------|--|
|                     | Advances          | s (Gross)       | Depo              | osits           | Contingencies &<br>Commitments |                 |  |
|                     | Rupees in<br>'000 | Percentage<br>% | Rupees in<br>'000 | Percentage<br>% | Rupees in<br>'000              | Percentage<br>% |  |
| Public / Government | 103,658,545       | 22.64           | 235,153,915       | 37.63           | 130,755,274                    | 56.75           |  |
| Private             | 354,169,484       | 77.36           | 389,785,101       | 62.37           | 99,663,625                     | 43.25           |  |
|                     | 457,828,029       | 100.00          | 624,939,016       | 100.00          | 230,418,899                    | 100.00          |  |

# 41.1.1.3 Details of non-performing advances and specific provisions by class of business segment

|                                       | 20                     | 08                             | 2007                   |                                |  |  |
|---------------------------------------|------------------------|--------------------------------|------------------------|--------------------------------|--|--|
|                                       | Classified<br>Advances | Specific<br>Provisions<br>Held | Classified<br>Advances | Specific<br>Provisions<br>Held |  |  |
|                                       |                        | Rupees                         | in '000                |                                |  |  |
| Chemical and pharmaceuticals          | 3,883,528              | 2,793,899                      | 1,528,242              | 1,496,988                      |  |  |
| Agribusiness                          | 1,601,920              | 540,640                        | 1,698,478              | 709,774                        |  |  |
| Textile                               | 17,964,960             | 15,613,360                     | 14,555,983             | 12,571,994                     |  |  |
| Cement                                | 2,505,630              | 2,205,630                      | 1,192,930              | 1,192,930                      |  |  |
| Sugar                                 | 1,720,970              | 1,363,230                      | 1,340,425              | 1,340,425                      |  |  |
| Flour                                 | 179,670                | 176,500                        | 169,787                | 144,113                        |  |  |
| Rice processing                       | 1,805,700              | 1,488,930                      | 818,768                | 600,694                        |  |  |
| Shoes & leather garments              | 264,430                | 205,260                        | 107,908                | 106,609                        |  |  |
| Automobile and                        |                        |                                |                        |                                |  |  |
| transportation equipment              | 934,510                | 593,860                        | 361,852                | 328,000                        |  |  |
| Financial                             | 105,200                | 30,200                         | 60,235                 | 60,235                         |  |  |
| Transportation                        | 1,300,380              | 705,200                        | 69,818                 | 68,836                         |  |  |
| Real Estate Construction              | 271,300                | 172,730                        | 334,860                | 254,511                        |  |  |
| Electronics and electrical appliances | 2,716,020              | 916,140                        | 168,013                | 148,225                        |  |  |
| Food and tobacco                      | 376,770                | 274,030                        | 968,742                | 867,133                        |  |  |
| Fertilizer                            | 256,320                | 251,670                        | 210,856                | 206,091                        |  |  |
| Metal products                        | 2,535,450              | 2,502,610                      | 1,993,805              | 1,989,868                      |  |  |
| Oil, gas, petroleum                   |                        |                                |                        |                                |  |  |
| and energy                            | 129,790                | 102,020                        | 1,215,650              | 1,067,101                      |  |  |
| Hotel and services                    | 417,210                | 168,600                        | 56,624                 | 34,057                         |  |  |
| Individuals                           | 2,998,870              | 1,864,470                      | 896,420                | 528,512                        |  |  |
| General traders                       | 2,338,030              | 2,146,490                      | 1,661,610              | 1,484,882                      |  |  |
| Others                                | 12,155,123             | 8,614,478                      | 8,906,546              | 7,150,837                      |  |  |
|                                       | 56,461,781             | 42,729,947                     | 38,317,552             | 32,351,815                     |  |  |

# 41.1.1.4 Details of non-performing advances and specific provisions by sector

Public / Government Private

| 2,919,805  | 855,805    | 908,750    | 908,750    |
|------------|------------|------------|------------|
| 53,541,976 | 41,874,142 | 37,408,802 | 31,443,065 |
| 56,461,781 | 42,729,947 | 38,317,552 | 32,351,815 |

# 41.1.1.5 Geographical segment analysis

|                                     | 2008                      |                                    |                                   |                                   |  |  |  |  |  |  |  |
|-------------------------------------|---------------------------|------------------------------------|-----------------------------------|-----------------------------------|--|--|--|--|--|--|--|
|                                     | Profit before<br>taxation | Total assets<br>employed<br>Rupees | Net assets<br>employed<br>in '000 | Contingencies<br>&<br>commitments |  |  |  |  |  |  |  |
| Pakistan                            | 21,253,662                | 651,781,956                        | 89,964,148                        | 220,821,158                       |  |  |  |  |  |  |  |
| Asia Pacific (including South Asia) | 760,597                   | 56,454,322                         | 6,939,373                         | 4,396,174                         |  |  |  |  |  |  |  |
| Europe                              | 21,976                    | 17,152,155                         | 2,936,022                         | 4,618,849                         |  |  |  |  |  |  |  |
| United States of America            | 303,085                   | 15,448,822                         | 1,802,237                         | 582,718                           |  |  |  |  |  |  |  |
| Middle East                         | 661,678                   | 76,921,071                         | 817,438                           | -                                 |  |  |  |  |  |  |  |
|                                     | 23,000,998                | 817,758,326                        | 102,459,218                       | 230,418,899                       |  |  |  |  |  |  |  |

#### 41.2 Market risk

Market risk refers to the risk of loss arising from movements in market variables, including observable variables such as interest rates, exchange rates and equity indices, and other variables that are only indirectly observable, such as volatilities and correlations. The objective of market risk management is to avoid excessive exposure of our earnings and equity to loss and to reduce our exposure to the volatility inherent in financial instruments.

The Bank's risk review division, together with the Board of Directors and its risk management committee, approves market risk policies, including exposure limits for specific categories of investments, which are then implemented by the management. Market Risk Office is responsible for monitoring market risk exposure and for managing market risk activities on a day-to-day basis, however, any transaction or product that falls beyond the board-approved policy must be approved first by the Credit Committee / ALCO and then, if necessary by Board of Directors. Currently, Market Risk Office is focused on monitoring limits in our net open position, interest rate risk, intraday limits, revaluation limits, mark-to-market limit, contract limit, settlement limit, call and repo-reverse repo limit and foreign exchange gap limits.

A market risk policy and procedural manual has been approved by the risk management committee and the Board of Directors. The policy covers equity trading, foreign exchange, money market, fixed income and asset, liability management and liquidity risk.

#### 41.2.1 Foreign exchange risk

|                                                                                         |                                                                                   | 2008                                                                             |                                                                           |                                                                            |  |  |  |  |  |  |
|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|---------------------------------------------------------------------------|----------------------------------------------------------------------------|--|--|--|--|--|--|
|                                                                                         | Assets                                                                            | Liabilities<br>Rupees                                                            | Off-balance<br>sheet items<br>in '000                                     | Net foreign<br>currency<br>exposure                                        |  |  |  |  |  |  |
| Pakistan Rupee                                                                          | 633,563,353                                                                       | 543,423,134                                                                      | (13,398,207)                                                              | 76,742,012                                                                 |  |  |  |  |  |  |
| United States Dollar<br>Great Britain Pound<br>Japanese Yen<br>Euro<br>Other currencies | 107,839,956<br>6,943,653<br>29,500,604<br>17,216,599<br>22,694,161<br>184,194,973 | 114,632,584<br>8,877,392<br>26,413,129<br>13,802,198<br>8,150,671<br>171,875,974 | 8,158,754<br>2,736,007<br>(1,010,564)<br>3,506,470<br>7,540<br>13,398,207 | 1,366,126<br>802,268<br>2,076,911<br>6,920,871<br>14,551,030<br>25,717,206 |  |  |  |  |  |  |
|                                                                                         | 817,758,326                                                                       | 715,299,108                                                                      |                                                                           | 102,459,218                                                                |  |  |  |  |  |  |

Currency risk arises where the value of financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the bank enters into ready, spot, forward and swap transactions with the SBP and in the inter bank market.

The bank's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currencies cash in hand, balances with banks abroad, foreign placements with SBP and foreign currencies assets and liabilities. The net open position is managed within the statutory limits, as fixed by the SBP. Counter-parties limits are also fixed to limit risk concentration. Appropriate segregation of duties exist between the front and back office functions while compliance with the net open position limit is independently monitored on an ongoing basis.

#### 41.2.2 Equity position risk

Investments in equity are generally regarded as riskier relative to fixed income securities owing to the inherent volatility of stock market prices. The risk from various factors that include, but are not limited to:

- Changes in business cycle affecting the business of the company in which the investment is made. Change in business circumstances (i.e. fundamentals) of the company, its business sector, industry and/ or economy in general.
- Mismanagement of the investee company, third party liability whether through class action or otherwise or occurrence of other events such as strikes, fraud, etc. in the company in which investment is made.
- Fluctuation in the shares' prices resulting from their dependence on market sentiment, speculative activity, supply and demand of shares and liquidity in the market.
- The possibility of defaults by participant or failure of the stock exchanges, the depositories, the settlement or the clearing system is discharging their fiduciary responsibilities.
- Any government or court order restraining payment of dividend by a company to its shareholders.

The bank mitigates the aforesaid risk as follows:

- Through diversification and capping maximum exposure in a single sector/company. Additionally continuous follow up of these sectors and companies through self monitoring and fundamentals research from reputable brokerage houses.
- Compliances with the SECP Corporate Governance Rules by the investee company prudent investing practices (focus on dividend payout history).
- The bank will refrain from speculative trading and the investment will be made as per the guidelines on liquidity and growth as per investment policy manual or set by the Board of Directors.
- The bank follows a delivery versus payment settlement system thereby minimizing risk available in relation to settlement risk.

#### 41.2.3 Mismatch of Interest Rate Sensitive Assets and Liabilities

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. The bank is exposed to interest/mark-up rate risk as a result of mismatches or gaps in the amount of interest/mark-up based assets and liabilities that mature or re- price in a given period. The bank manages this risk by matching/re-pricing of assets and liabilities. The bank is not excessively exposed to interest/mark-up rate risk as its assets and liabilities are re-priced frequently. The Assets and Liabilities Committee (ALCO) of the bank monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the bank.

Management of interest rate risk is one of the critical components of market risk management in banks. The Bank's net interest income or net interest margin is dependent on the movement of interest rates and mismatches in the cash flows or re-pricing dates. Interest rate risk management includes establishing and monitoring various risk curbing limits such as duration limits, duration gap limits and interest rate sensitivity limits.

As part of risk reporting, an interest rate sensitivity statement is prepared on a monthly basis. This statement classifies the interest rate-sensitive assets and liabilities into various maturity groups enabling the management to monitor the impact of interest rate movements on the balance sheet positions.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |           |             |              |             |             |             | 2008               |             |             |             |             |               |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------|--------------|-------------|-------------|-------------|--------------------|-------------|-------------|-------------|-------------|---------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Effective |             |              |             |             |             | to Yield / Interes |             |             |             |             | Non-interest  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Yield /   |             |              | Over 1      | Over 3      | Over 6      | Over 1             | Over 2      | Over 3      | Over 5      |             | bearing       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Interest  |             | Upto 1       | to 3        | to 6        | Months to 1 | to 2               | to 3        | to 5        | to 10       | Above       | financial     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | rate      | Total       | Month        | Months      | Months      | Year        | Years              | Years       | Years       | Years       | 10 Years    | instruments   |
| On the law of the set |           |             |              |             |             | Rupe        | ees in '000        |             |             |             |             |               |
| On-balance sheet financial instruments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |           |             |              |             |             |             |                    |             |             |             |             |               |
| Assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |           |             |              |             |             |             |                    |             |             |             |             |               |
| Cash and balances with treasury banks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1.57%     | 106,503,756 | 30,466,388   | 23,741,430  | 29          | -           | -                  | -           | -           | -           | -           | 52,295,909    |
| Balances with other banks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 7.35%     | 38,344,608  | 20,314,183   | 11,591,669  | 2,440,321   | 673,906     | -                  | -           | -           | -           | -           | 3,324,529     |
| Lending to financial institutions - net                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 10.92%    | 17,128,032  | 11,479,090   | 2,748,942   | -           | 2,900,000   | -                  | -           | -           | -           | -           | -             |
| Investments - net                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 10.55%    | 170,822,491 | 43,971,045   | 64,715,061  | 11,738,347  | 2,681,530   | 8,814,513          | 4,098,962   | 9,146,462   | 3,536,650   | 583,413     | 21,536,508    |
| Advances - net                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 11.44%    | 412,986,865 | 128,439,703  | 97,710,479  | 65,501,295  | 93,009,241  | 6,020,019          | 12,322,873  | 3,464,011   | 104,653     | 6,414,591   | -             |
| Other assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 0.00%     | 22,414,965  | -            | -           | -           | -           | -                  | -           | -           | -           | -           | 22,414,965    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |           | 768,200,717 | 234,670,409  | 200,507,581 | 79,679,992  | 99,264,677  | 14,834,532         | 16,421,835  | 12,610,473  | 3,641,303   | 6,998,004   | 99,571,911    |
| Liabilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -         |             |              |             |             |             |                    |             |             |             |             |               |
| Bills payable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 0.00%     | 10,219,061  | -            | -           | -           | -           | -                  | -           | -           | -           | -           | 10,219,061    |
| Borrowings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 5.40%     | 40,458,926  | 23,620,251   | 16,224,270  | -           | 183,629     | -                  | -           | 70,800      | -           | -           | 359,976       |
| Deposits and other accounts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 3.86%     | 624,939,016 | 304,725,549  | 22,587,557  | 38,627,748  | 39,471,223  | 216,819            | 974,000     | 3,985,448   | 500,000     | -           | 213,850,672   |
| Sub-ordinated loans                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |           | -           | -            | -           | -           | -           | -                  | -           | -           | -           | -           | -             |
| Liabilities against assets subject to finance lease                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 10.15%    | 25,274      | -            | -           | 25,274      | -           | -                  | -           | -           | -           | -           | -             |
| Other liabilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 0.00%     | 29,451,859  | -            | -           | -           | -           | -                  | -           | -           | -           | -           | 29,451,859    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | -         | 705,094,136 | 328,345,800  | 38,811,827  | 38,653,022  | 39,654,852  | 216,819            | 974,000     | 4,056,248   | 500,000     |             | 253,881,568   |
| On-balance sheet gap                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | -         | 63,106,581  | (93,675,391) | 161,695,754 | 41,026,970  | 59,609,825  | 14,617,713         | 15,447,835  | 8,554,225   | 3,141,303   | 6,998,004   | (154,309,657) |
| Off-balance sheet financial instruments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |             |              |             |             |             |                    |             |             |             |             |               |
| Cross currency swaps                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |           | 8,082,780   | -            | -           | -           | -           | -                  | -           | 1,475,890   | 6,606,890   | -           | -             |
| Forward purchase of foreign exchange                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |           | 69.361.297  | 33.665.071   | 28.050.570  | 3.258.961   | 4.386.695   | -                  | -           | -           | -           | -           |               |
| Forward sale of foreign exchange                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |           | 55,563,737  | 20,141,567   | 25,393,431  | 8,429,125   | 1,599,614   | -                  | -           | -           | -           | -           | -             |
| Off-balance sheet gap                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -         | 133,007,814 | 53,806,638   | 53,444,001  | 11,688,086  | 5,986,309   | -                  | -           | 1,475,890   | 6,606,890   | -           |               |
| Total Yield / Interest Risk Sensitivity Gap                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -         | 196,114,395 | (39,868,753) | 215,139,755 | 52,715,056  | 65,596,134  | 14,617,713         | 15,447,835  | 10,030,115  | 9,748,193   | 6,998,004   | (154,309,657) |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | -         | 100,111,000 |              | , ,         | , ,         | , ,         | , ,                | , ,         | , ,         | , ,         | , ,         | · · · · ·     |
| Cumulative Yield / Interest Risk Sensitivity Gap                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | )         | -           | (39,868,753) | 175,271,002 | 227,986,058 | 293,582,192 | 308,199,905        | 323,647,740 | 333,677,855 | 343,426,048 | 350,424,052 | 196,114,395   |

| 43 |  |
|----|--|
|----|--|

|                                                     |           |             |               |              |             | 2           | 007                 |             |             |             |             |              |
|-----------------------------------------------------|-----------|-------------|---------------|--------------|-------------|-------------|---------------------|-------------|-------------|-------------|-------------|--------------|
|                                                     | Effective |             |               |              |             |             | d to Yield / Intere |             |             |             |             | Non-interest |
|                                                     | Yield /   |             |               | Over 1       | Over 3      | Over 6      | Over 1              | Over 2      | Over 3      | Over 5      |             | bearing      |
|                                                     | Interest  |             | Upto 1        | to 3         | to 6        | Months to 1 | to 2                | to 3        | to 5        | to 10       | Above       | financial    |
|                                                     | rate      | Total       | Month         | Months       | Months      | Year        | Years               | Years       | Years       | Years       | 10 Years    | instruments  |
|                                                     |           |             |               |              |             | Rupee       | s in '000           |             |             |             |             |              |
| On-balance sheet financial instruments              |           |             |               |              |             |             |                     |             |             |             |             |              |
| Assets                                              |           |             |               |              |             |             |                     |             |             |             |             |              |
| Cash and balances with treasury banks               | 2.20%     | 94,873,249  | 3,205,059     | 14,742,960   | 10,889,486  | -           | -                   | -           | -           | -           | -           | 66,035,744   |
| Balances with other banks                           | 7.30%     | 37,472,832  | 16,529,278    | 12,725,102   | 762,098     | 338,118     | 1,600               | -           | -           | -           | -           | 7,116,636    |
| Lending to financial institutions - net             | 7.80%     | 21,464,600  | 15,672,337    | 1,443,081    | 4,349,182   | -           | -                   | -           | -           | -           | -           | -            |
| Investments - net                                   | 10.00%    | 211,146,038 | 25,051,729    | 29,446,778   | 35,708,606  | 47,494,926  | 14,689,731          | 2,013,422   | 4,834,818   | 8,576,579   | 756,332     | 42,573,117   |
| Advances - net                                      | 10.30%    | 340,318,930 | 95,414,186    | 78,517,308   | 64,654,358  | 82,344,884  | 5,739,696           | 10,884,531  | 1,383,180   | 1,380,787   | -           | -            |
| Other assets                                        | 0.00%     | 15,200,716  | -             | -            | -           | -           | -                   | -           | -           | -           | -           | 15,200,716   |
|                                                     |           | 720,476,365 | 155,872,589   | 136,875,229  | 116,363,730 | 130,177,928 | 20,431,027          | 12,897,953  | 6,217,998   | 9,957,366   | 756,332     | 130,926,213  |
| Liabilities                                         |           |             |               |              | r           |             |                     |             |             |             |             |              |
| Bills payable                                       | 0.00%     | 7,061,902   | -             |              | -           | -           | -                   | -           | -           | -           | -           | 7,061,902    |
| Borrowings                                          | 4.00%     | 10,815,176  | 2,192,856     | 7,286,428    | -           | -           | -                   | -           | 70,800      | -           | -           | 1,265,092    |
| Deposits and other accounts                         | 3.00%     | 591,907,435 | 395,048,259   | 9,291,403    | 20,511,104  | 129,231     | -                   | -           | -           | -           | -           | 166,927,438  |
| Sub-ordinated loans                                 |           | -           | -             | -            | -           | -           | -                   | -           | -           | -           | -           | -            |
| Liabilities against assets subject to finance lease |           | 33,554      | -             | 4,297        | 4,297       | 8,113       | 12,735              | 4,112       | -           | -           | -           | -            |
| Other liabilities                                   | 0.00%     | 21,658,733  | -             | -            | -           | <u> </u>    | -                   | -           | -           | -           | -           | 21,658,733   |
| <b>.</b>                                            |           | 631,476,800 | 397,241,115   | 16,582,128   | 20,515,401  | 137,344     | 12,735              | 4,112       | 70,800      |             |             | 196,913,165  |
| On-balance sheet gap                                |           | 88,999,565  | (241,368,526) | 120,293,101  | 95,848,329  | 130,040,584 | 20,418,292          | 12,893,841  | 6,147,198   | 9,957,366   | 756,332     | (65,986,952) |
| Off-balance sheet financial instruments             |           |             |               |              |             |             |                     |             |             |             |             |              |
| Cross currency and interest rate swaps              |           | 18,170,386  | -             | -            | 6,669,022   | 2,183,478   | -                   | -           | -           | 9,317,886   | -           | -            |
| Equity futures                                      |           | 189,289     | -             | 189,289      | -           | -           | -                   | -           | -           | -           | -           | -            |
| Forward purchase of foreign exchange                |           | 49,819,478  | 15,459,204    | 11,073,536   | 12,940,963  | 10,345,775  | -                   | -           | -           | -           | -           | -            |
| Forward sale of foreign exchange                    |           | 38,137,569  | 17,018,360    | 7,820,977    | 12,891,619  | 406,613     | -                   | -           | -           | -           | -           | -            |
| Off-balance sheet gap                               |           | 106,316,722 | 32,477,564    | 19,083,802   | 32,501,604  | 12,935,866  | -                   | -           | -           | 9,317,886   | -           |              |
| Total Yield / Interest Risk Sensitivity Gap         |           | 195,316,287 | (208,890,962) | 139,376,903  | 128,349,933 | 142,976,450 | 20,418,292          | 12,893,841  | 6,147,198   | 19,275,252  | 756,332     | (65,986,952) |
| Cumulative Yield / Interest Risk Sensitivity Ga     | ар        |             | (208,890,962) | (69,514,059) | 58,835,874  | 201,812,324 | 222,230,616         | 235,124,457 | 241,271,655 | 260,546,907 | 261,303,239 | 195,316,287  |

### 41.3 Liquidity Risk

Liquidity risk is the risk that the bank will be unable to meet its liability when they fall due. To limit this risk, management has arranged diversified funded sources, manages assets with liquidity in mind and monitors liquidity on daily basis. In addition, the bank maintain statutory deposits with central banks inside and outside Pakistan.

The purpose of liquidity management is to ensure sufficient cash flow to meet all of our liabilities when due, under both normal and stressed conditions without incurring unacceptable losses or risking sustained damage to our business franchises, as well as to capitalize on opportunities for business expansion. This includes Bank's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments as opportunities arise.

The Treasury Management Group is responsible for ensuring that the branch has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Stress testing is performed on our liquidity processes in line with SBP requirements.

#### 2008 Over 1 Over 3 Over 6 Over 1 Over 2 Over 3 Over 5 to 10 Upto 1 to 3 to 6 Months to 1 to 2 to 3 to 5 Above Total Month Months Months Year Years Years Years Years 10 Years Rupees in '000 Assets Cash and balances with treasury banks 106,503,756 82,762,297 23,741,430 29 -Balances with other banks 38.344.608 23.638.712 11.591.669 2,440,321 673.906 -----Lending to financial institutions - net 17,128,032 11,479,091 2,748,941 2.900.000 -Investments - net 170.822.491 45.513.318 49.551.424 4.552.586 7.953.849 21.132.154 13.945.026 20.368.725 4.627.948 3.177.461 Advances - net 412,986,865 76,906,008 69,289,869 49,829,748 93,692,185 23,945,962 24,592,275 39,904,633 28,541,411 6,284,774 Operating fixed assets 24,217,655 24,217,655 --Deferred tax assets - net 3,204,572 ---1,336,227 1,868,345 ----44,550,347 8,705,557 4,333,590 120,727 4,572,125 13.830.465 Other assets 12,551,883 436,000 817,758,326 252.851.309 165,628,890 105.340.667 49.650.241 52.367.766 62,045,585 35,037,704 33,679,890 61,156,274 Liabilities Bills payable 10,219,061 10,219,061 --------Borrowinas 40,458,926 24,287,339 11,745,400 758.666 617.883 2.973.667 2.068 73.903 Deposits and other accounts 624,939,016 474,243,390 43,435,302 59,730,435 37,129,732 1,086,513 2,158,990 6,461,373 671,501 21,780 Sub-ordinated loans Liabilities against assets subject to finance lease 25,274 4,762 4,042 7,713 5,841 1,281 1,635 Deferred tax liabilities - net Other liabilities 39,656,831 17,222,606 3,499,130 12,637,269 338,772 5,959,054 715.299.108 55.185.464 37.755.328 2.501.111 6.536.911 525.972.396 63.992.273 16.703.290 671.501 5.980.834 Net assets 102,459,218 (273, 121, 087) 110,443,426 (2,835,999)67,585,339 32,946,951 49,866,655 55,508,674 34,366,203 27,699,056 8,969,751 Share capital Reserves 19,941,047 Unappropriated profit 52,456,204 Surplus on revaluation of assets - net 21,092,216 102,459,218

#### 41.3.1 Maturities of Assets and Liabilities

|                                         |             |                                                                                                           |                                                                                                                                    |                                                                                                                                      | 200                                                                                                       | 7                                                                                                         |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
|-----------------------------------------|-------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|
|                                         |             |                                                                                                           | Over 1                                                                                                                             | Over 3                                                                                                                               | Over 6                                                                                                    | Over 1                                                                                                    | Over 2                                                                                                                          | Over 3                                                                                                                                     | Over 5                                                                                               |                                                                                                                                              |
|                                         |             | Upto 1                                                                                                    | to 3                                                                                                                               | to 6                                                                                                                                 | Months to 1                                                                                               | to 2                                                                                                      | to 3                                                                                                                            | to 5                                                                                                                                       | to 10                                                                                                | Above                                                                                                                                        |
|                                         | Total       | Month                                                                                                     | Months                                                                                                                             | Months                                                                                                                               | Year                                                                                                      | Years                                                                                                     | Years                                                                                                                           | Years                                                                                                                                      | Years                                                                                                | 10 Years                                                                                                                                     |
|                                         |             |                                                                                                           |                                                                                                                                    |                                                                                                                                      | Rupees in                                                                                                 | 000                                                                                                       |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
| Assets                                  |             |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
| Cash and balances with treasury banks   | 94,873,249  | 69,240,803                                                                                                | 14,742,960                                                                                                                         | 10,889,486                                                                                                                           | -                                                                                                         | -                                                                                                         | -                                                                                                                               | -                                                                                                                                          | -                                                                                                    | -                                                                                                                                            |
| Balances with other banks               | 37,472,832  | 23,645,914                                                                                                | 12,725,102                                                                                                                         | 762,098                                                                                                                              | 338,118                                                                                                   | 1,600                                                                                                     | -                                                                                                                               | -                                                                                                                                          | -                                                                                                    | -                                                                                                                                            |
| Lending to financial institutions - net | 21,464,600  | 15,672,337                                                                                                | 1,443,081                                                                                                                          | 4,349,182                                                                                                                            | -                                                                                                         | -                                                                                                         | -                                                                                                                               | -                                                                                                                                          | -                                                                                                    | -                                                                                                                                            |
| Investments - net                       | 211,146,038 | 26,225,322                                                                                                | 22,378,225                                                                                                                         | 34,574,390                                                                                                                           | 69,514,554                                                                                                | 29,711,008                                                                                                | 2,880,074                                                                                                                       | 13,530,157                                                                                                                                 | 8,911,184                                                                                            | 3,421,124                                                                                                                                    |
|                                         | , ,         | 45,521,163                                                                                                | 65,490,236                                                                                                                         | 31,780,478                                                                                                                           | 71,060,327                                                                                                | 24,660,187                                                                                                | 27,781,383                                                                                                                      | 38,312,610                                                                                                                                 | 18,933,410                                                                                           | , ,                                                                                                                                          |
| 1 0                                     | 25,922,979  |                                                                                                           |                                                                                                                                    | -                                                                                                                                    | -                                                                                                         | -                                                                                                         | -                                                                                                                               | -                                                                                                                                          | -                                                                                                    | 25,922,979                                                                                                                                   |
|                                         | -           | -                                                                                                         | -                                                                                                                                  | -                                                                                                                                    | -                                                                                                         | -                                                                                                         | -                                                                                                                               | -                                                                                                                                          | -                                                                                                    | -                                                                                                                                            |
| Other assets                            |             |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            | -                                                                                                    | -                                                                                                                                            |
|                                         | 762,193,593 | 186,055,176                                                                                               | 123,612,244                                                                                                                        | 86,371,432                                                                                                                           | 141,029,123                                                                                               | 58,140,681                                                                                                | 40,623,820                                                                                                                      | 52,393,284                                                                                                                                 | 27,844,594                                                                                           | 46,123,239                                                                                                                                   |
|                                         | ·           | ·                                                                                                         |                                                                                                                                    | ·                                                                                                                                    |                                                                                                           | ·                                                                                                         | ·                                                                                                                               |                                                                                                                                            |                                                                                                      | ·                                                                                                                                            |
|                                         |             |                                                                                                           | -                                                                                                                                  | -                                                                                                                                    | -                                                                                                         | -                                                                                                         | -                                                                                                                               | -                                                                                                                                          | -                                                                                                    | -                                                                                                                                            |
|                                         |             | , ,                                                                                                       |                                                                                                                                    | ,                                                                                                                                    |                                                                                                           | , -                                                                                                       |                                                                                                                                 |                                                                                                                                            | -                                                                                                    | -                                                                                                                                            |
| •                                       | 591,907,435 | 467,752,411                                                                                               | 30,029,348                                                                                                                         | 67,477,692                                                                                                                           | 10,438,842                                                                                                | 7,435,245                                                                                                 | 1,837,228                                                                                                                       | 6,491,030                                                                                                                                  | 390,226                                                                                              | 55,413                                                                                                                                       |
|                                         | -           | -                                                                                                         | -                                                                                                                                  | -                                                                                                                                    | -                                                                                                         | -                                                                                                         | -                                                                                                                               | -                                                                                                                                          | -                                                                                                    | -                                                                                                                                            |
|                                         |             | -                                                                                                         | 4,297                                                                                                                              | 4,297                                                                                                                                | 8,113                                                                                                     | 12,735                                                                                                    | 4,112                                                                                                                           | -                                                                                                                                          | -                                                                                                    | -                                                                                                                                            |
|                                         |             | 11 771 154                                                                                                | 1 225 104                                                                                                                          | 2 497 520                                                                                                                            | -                                                                                                         | -                                                                                                         | -                                                                                                                               |                                                                                                                                            | 1,537,169                                                                                            |                                                                                                                                              |
| Other habilities                        |             |                                                                                                           |                                                                                                                                    |                                                                                                                                      | -                                                                                                         | - ) - )                                                                                                   | - 1 091 251                                                                                                                     | 1                                                                                                                                          | -                                                                                                    |                                                                                                                                              |
| Not accets                              |             |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            | , ,                                                                                                  |                                                                                                                                              |
| Inel assels                             | 110,337,034 | (303,323,323)                                                                                             | 00,090,020                                                                                                                         | 15,110,975                                                                                                                           | 129,919,942                                                                                               | 40,307,380                                                                                                | 30,042,409                                                                                                                      | 39,333,720                                                                                                                                 | 20,917,199                                                                                           | 44,330,030                                                                                                                                   |
| Share capital                           | 8,154,319   |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
| Reserves                                | 15,772,124  |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
| Unappropriated profit                   | 45,344,188  |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
| Surplus on revaluation of assets - net  |             |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
|                                         | 116,337,654 |                                                                                                           |                                                                                                                                    |                                                                                                                                      |                                                                                                           |                                                                                                           |                                                                                                                                 |                                                                                                                                            |                                                                                                      |                                                                                                                                              |
| Reserves<br>Unappropriated profit       | 15,772,124  | 45,521,163<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 65,490,236<br>-<br>6,832,640<br>123,612,244<br>-<br>6,454,577<br>30,029,348<br>-<br>4,297<br>1,225,194<br>37,713,416<br>85,898,828 | 31,780,478<br>-<br>-<br>4,015,798<br>86,371,432<br>-<br>290,939<br>67,477,692<br>-<br>4,297<br>3,487,529<br>71,260,457<br>15,110,975 | 71,060,327<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 24,660,187<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 27,781,383<br>-<br>-<br>9,962,363<br>40,623,820<br>-<br>140,011<br>1,837,228<br>-<br>4,112<br>-<br>-<br>1,981,351<br>38,642,469 | 38,312,610<br>-<br>-<br>550,517<br>52,393,284<br>-<br>288,476<br>6,491,030<br>-<br>-<br>3,575,368<br>2,502,682<br>12,857,556<br>39,535,728 | 18,933,410<br>-<br>-<br>27,844,594<br>-<br>390,226<br>-<br>1,537,169<br>-<br>1,927,395<br>25,917,199 | 16,779,136<br>25,922,979<br>-<br>-<br>-<br>46,123,239<br>-<br>-<br>-<br>55,413<br>-<br>-<br>(14,706)<br>1,751,876<br>1,792,583<br>44,330,656 |

Savings and current deposits have been classified as due upto one months. However, the bank does not expect these deposits to fall below their current

#### 41.4 Operational Risk

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. The bank seeks to ensure that key operational risk are managed in a timely and effective manner through a framework of policies, procedures and tools to identify, assess, monitor, control and report such risks.

The key objectives of Operational Risk measurement and management include:

- Ensuring continued solvency of the bank through capital adequacy and enhanced understanding and management of significant operational risk exposures
- Ensuring that customer impact is minimised through proactive and focused risk management practices.
- Ensuring senior management attention on significant operational risk exposure areas and that risk mitigation is given prioritized focus.

The bank has undertaken the following high-level strategic initiatives for the effective implementation of Operational Risk Management:

- Recruiting skilled resources for Operational Risk Management.
- Developing policies, procedures and defining end to end information flow to establish a vigorous governance infrastructure.

#### 42. SUBSEQUENT EVENT

The Board of Directors has proposed a cash dividend of Rs. 6.5 per share (2007: Rs.7.5 per share) amounting to Rs. 5,830 million (2007: Rs.6,115 million) and bonus shares in the proportion of 20 ordinary shares per 100 ordinary shares held (2007: 10) amounting to Rs.1,794 million (2007: Rs. 815 million) at its meeting held on March 18, 2009for approval of the members at the annual general meeting to be held on April 28, 2009. These financial statements do not reflect this appropriation as explained in note 5.15.

#### 43. GENERAL

- **43.1** Figures have been rounded off to the nearest thousand rupees.
- **43.2** Corresponding figures have been re-arranged and re-classified wherever necessary, for the purpose of comparison. Major reclassifications are as follows:

| Statement     | Component   | Reclassification from | Reclassification to                         | Rupees in '000 |
|---------------|-------------|-----------------------|---------------------------------------------|----------------|
| Balance sheet | Assets      | Advances              | Investments (Available-for-sale securities) | 358,170        |
| Balance sheet | Liabilities | Borrowings            | Other Liabilities                           | 70,887         |

#### 44. DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on March 18, 2009 by the Board of Directors of the Bank.

Director

Director

Director

#### Details of Investments As at December 31, 2008

#### 1.1 Government Compensation Bonds

|                                           | Terms of I | Redemption | Rate of    | Cos       | st        |
|-------------------------------------------|------------|------------|------------|-----------|-----------|
|                                           | Principal  | Interest   | Interest % | 2008      | 2007      |
|                                           |            |            |            | Rupees i  | in '000   |
| Govt. Bond (Public Sector Enterprises)    | 1-Jun-09   | Annually   | 6%         | 755,859   | 755,859   |
| Govt. Bond (Heavy Mechanical Complex)     | 1-Mar-09   | Annually   | 6%         | 385,996   | 385,996   |
| Govt. Bond (Shahnawaz Bhutto Sugar Mills) | 30-Sep-09  | Annually   | 6%         | 56,364    | 56,364    |
| Govt. Bond (Public Sector Enterprises)    | 1-Jul-10   | Annually   | 9%         | 1,132,963 | 1,132,963 |
|                                           |            |            |            | 2,331,182 | 2,331,182 |

#### 1.2 Particulars of investments held in listed companies and modarabas

#### 1.2.1. Ordinary shares

|                                           | No. of sha | res held | Market Value |         |  |
|-------------------------------------------|------------|----------|--------------|---------|--|
|                                           | 2008       | 2007     | 2008         | 2007    |  |
| Investee                                  |            |          | Rupees       | in '000 |  |
| Held for trading                          |            |          |              |         |  |
| Adamjee Insurance Company Limited         | -          | 50,000   | -            | 17,918  |  |
| Bank AI - Falah Limited                   | -          | 275,000  | -            | 14,767  |  |
| Century Insurance Company Limited         | -          | 53,000   | -            | 3,726   |  |
| D.G.Khan Cement Limited                   | -          | 250,000  | -            | 24,373  |  |
| Engro Chemicals Limited                   | -          | 500,000  | -            | 132,991 |  |
| Fauji Fertilizer Bin Qasim Limited        | -          | 526,000  | -            | 22,144  |  |
| Lucky Cement Limited                      | -          | 433,300  | -            | 50,479  |  |
| Maple Leaf Cement Limited                 | -          | 300,000  | -            | 5,760   |  |
| Mezan Bank Limited                        | -          | 50,000   | -            | 1,925   |  |
| Nishat Mills Limited                      | -          | 385,200  | -            | 40,523  |  |
| Oil & Gas Development Corporation         | -          | 370,000  | -            | 44,196  |  |
| Pakistan Oil Fields Limited               | -          | 290,000  | -            | 96,976  |  |
| Pakistan Petroleum Limited                | 33,900     | 680,000  | 3,411        | 167,207 |  |
| Pakistan State Oil                        | -          | 300,000  | -            | 122,234 |  |
| Pakistan Telecommuniction Company Limited | -          | 200,000  | -            | 8,410   |  |
|                                           |            |          | 3,411        | 753,629 |  |

| Available-for-sale                 | JCRVIS  | PACRA   | No. of sha | res held | Market V | Value  |
|------------------------------------|---------|---------|------------|----------|----------|--------|
|                                    |         |         | 2008       | 2007     | 2008     | 2007   |
|                                    |         |         |            |          | Rupees i | n '000 |
| Adamjee Insurance Company Limited  | Unrated | Unrated | 308,488    | -        | 31,416   | -      |
| AI-Abbas Cement Industries Limited | Unrated | Unrated | 27,697     | -        | 107      | -      |
| Al-Ghazi Tractors Limited          | Unrated | Unrated | 30,900     | 30,900   | 6,752    | 8,512  |
| Allied Bank Limited                | A1+     | AA-     | 182,265    | 50,000   | 5,709    | 6,508  |
| Arif Habib Bank Limited            | Unrated | Unrated | 537,535    | -        | 2,973    | -      |
| Arif Habib Securities Limited      | А       | Unrated | 2,510,243  | -        | 105,581  | -      |
| Arif Habib Limited                 | Unrated | A-      | 75,442     | -        | 6,445    | -      |
| Askari Commercial Bank Limited     | Unrated | AA      | 685,371    | -        | 9,986    | -      |
| Attock Petroleum Ltd               | Unrated | Unrated | 20,057     | -        | 2,895    | -      |
| Attock Refinery Limited            | Unrated | AA      | 474,452    | -        | 28,415   | -      |
| Azgard Nine Limited                | Unrated | AA-     | 294,124    | -        | 4,788    | -      |
| Baig Spinning Mills Limited        | Unrated | Unrated | 662,050    | 662,050  | 457      | 1,688  |
| Bank Al-Falah Limited              | A1+     | AA      | 2,157,877  | -        | 36,101   | -      |
| Bank Al-Habib Limited              | Unrated | AA-     | 47,582     | -        | 1,183    | -      |
| Bank Islami Pakistan Limited       | A2      | A-      | 890,508    | 387,700  | 6,456    | 6,281  |
| Bank of Punjab Limited             | Unrated | AA-     | 1,119,816  | -        | 14,782   | -      |
| Balance carried forward            |         |         |            |          | 264,046  | 22,989 |

#### 1.2.2 Particulars of Investments held in un-listed companies

#### 1.2.2.1 Ordinary Shares - Holding 10% and above

| Investee                                                                        |         |         | Percentage | No. of     | Cost of Invo | estment      | Break-up   | Based on      | Name of                   |
|---------------------------------------------------------------------------------|---------|---------|------------|------------|--------------|--------------|------------|---------------|---------------------------|
|                                                                                 | Rat     | ing     | of holding | Shares     | 2008         | 2007         | value of   | accounts      | Chief Executive           |
|                                                                                 | JCRVIS  | PACRA   | _          | held       |              |              | investment | as at         |                           |
|                                                                                 |         |         |            |            | Ru           | pees in '000 | )          |               |                           |
| Atlas Power Limited                                                             | Unrated | Unrated | 10%        | 20,500,000 | 205,000      | -            | 404,782    | June 30. 2008 | Maqsood A. Basra          |
| Digri Sugar Mills Limited                                                       | Unrated | Unrated | 19.1%      | 2,000,000  | 4,063        | 4,063        | 8,126      | Sep 30,1999   | Mr. Naveed Ahmad Javeri   |
| Engine System                                                                   | Unrated | Unrated | 16.5%      | 788,500    | -            | -            | (10,132)   | June 30,1998  | Mr. Javed Burki           |
| Gelcaps Pakistan Limited                                                        | Unrated | Unrated | 14.6%      | 2,000,000  | 4,665        | 4,665        | 25,340     | 30-Jun-06     | Mr. Sadruddin Hashwani    |
| Intech International                                                            | Unrated | Unrated | 18.6%      | 275,000    | -            | -            | Not A      | vailable      | Mr. Hassan Zaidi          |
| Nishat Power Limited                                                            | Unrated | Unrated | 10%        | 12,125,000 | 121,250      | -            | 121,250    | June 30. 2008 | Mr. Hasan Mansha          |
| Nishat Chunian Power Limited                                                    | Unrated | Unrated | 10%        | 8,624,050  | 86,240       | -            | 8,810      | June 30. 2008 | Mr. Farrukh Ifzal         |
| Pakistan Agriculture Storage Service Corporation<br>(Face value: Rs.1,000 each) | Unrated | Unrated | 18.3%      | 5,500      | 5,500        | 5,500        | 109,831    | March 31,2003 | Maj. General Fahim Akhtei |
| Precision Engineering                                                           | Unrated | Unrated | 16.8%      | 15,100     | -            | -            | Not A      | vailable      | Mr.Zaheer Hussain         |
| Resources and Engineering Management<br>Corporation                             | Unrated | Unrated | 10.0%      | 66,125     | -            | -            | (484,696)  | June 30,2005  | Mr.Shafaat Ahmed          |
| Safa Rice Mills Limited                                                         | Unrated | Unrated | 15.8%      | 450,000    | -            | -            | Not A      | vailable      | Mr. Pervaiz Alam          |
| Sigma Knitting Mills                                                            | Unrated | Unrated | 14.1%      | 500,000    | -            | -            | (6,793)    | June 30,1999  |                           |
|                                                                                 |         |         |            | -          | 426,718      | 14,228       |            |               |                           |

#### 1.2.2.2 Ordinary Shares - Holding below 10%

| Investee                                                    |                    |                    | No. of           | Cost of Inv  | /estment     | Break-up   | Based on      | Name of                   |
|-------------------------------------------------------------|--------------------|--------------------|------------------|--------------|--------------|------------|---------------|---------------------------|
|                                                             |                    | iting              | Shares           | 2008         | 2007         | value of   | accounts      | Chief Executive           |
|                                                             | JCRVIS             | PACRA              | held             |              |              | investment | as at         |                           |
|                                                             |                    |                    |                  | Ri           | upees in '00 | 0          |               |                           |
|                                                             | United             | I la sata d        | 00.000           | 220          | 220          |            | Net Aveil     |                           |
| Al Ameen Textile                                            | Unrated            | Unrated<br>Unrated | 30,000           | 328          | 328          |            |               | Ale Dechie A. Choudhau    |
| Al Zamin Modarba Management<br>Attock Textile Mills Limited | Unrated<br>Unrated | Unrated            | 140,000          | 1,000<br>200 | 1,000<br>200 |            |               | Mr. Bashir A. Chaudhry    |
| Brikks Pvt Limited                                          | Unrated            |                    | 100,000          | 200          | 200          | ,          |               | Mr. Arshad Ali Chaudhry   |
| Equity Participation Fund                                   |                    | Unrated            | 39,050<br>30,000 | -<br>2,800   | 2.800        | 22,954     |               | Mr. Muhammad Akhter       |
|                                                             | Unrated            | Unrated            | 30,000           | 2,000        | 2,800        | 22,954     | June 30, 2006 | wir. wuriammau Akriter    |
| (Face value: Rs.100 each)<br>F.T.C. Management              | Unrated            | Unrated            | 50.000           | 250          | 250          | 500        | luna 20, 2009 | Mr. Rehan-ul Ambia Riaz   |
| 6                                                           |                    |                    | /                |              |              |            |               |                           |
| Fauji Oil Terminals                                         | Unrated            | Unrated            | 1,088,600        | 10,886       | 10,886       | 21,888     |               | Lt. Gen ® Syed Atif Hatir |
| First Women Bank Limited                                    | Unrated            | BBB+               | 2,532,000        | 21,100       | 21,100       | 91,779     |               | Ms. Zareen Aziz           |
| Fortune Securities Limited                                  | Unrated            | Unrated            | 500,000          | 5,000        | 5,000        | 10,789     |               | Mr. Kamran Ahmed Khal     |
| Frontier Textile Mills Limited                              | Unrated            | Unrated            | 50,000           | 500          | 500          |            | Sep. 30, 2002 | Not available             |
| Gulistan Power Generation Limited                           | Unrated            | Unrated            | 220,000          | 2,200        | 2,200        | 8,096      |               | Mr. Abdul Shakoor         |
| Hazara Woolen Mills Limited                                 | Unrated            | Unrated            | 20,000           | 200          | 200          |            |               | able                      |
| Insecta Pakistan Limited                                    | Unrated            | Unrated            | 50,000           | -            | -            |            |               | Mr. Syed Tauqeer Haide    |
| Kaytex Mills Limited                                        | Unrated            | Unrated            | 377,800          | 3,778        | 3,778        |            |               | able                      |
| Mohib Textile Mills Limited                                 | Unrated            | Unrated            | 125,600          | -            | -            |            |               | able                      |
| Muslim Ghee Mills Limited                                   | Unrated            | Unrated            | 181,000          | 1,810        | 1,810        |            | Not Avail     | able                      |
| Myfip Video Industries                                      | Unrated            | Unrated            | 537,300          | 5,373        | 5,373        |            | Not Avail     | able                      |
| National Construction Limited                               | Unrated            | Unrated            | 149,999          | 250          | 250          | 597        | June 30, 2005 | Mr. Ali Mohammad Shail    |
| National Film Development Corporation Limited               | Unrated            | Unrated            | 10,000           | -            | -            | (1,825)    | June 30, 2000 | Mr. Sajjad Haider         |
| National Industry Cooperative Bank of Guirat                | Unrated            | Unrated            | 1                | -            | -            |            | Not Avail     | able                      |
| National Institution of Facilitation Technology (Pvt)       |                    |                    |                  |              |              |            |               |                           |
| Limited                                                     | Unrated            | Unrated            | 762,995          | 1,526        | 1,526        | 37,328     | June 30, 2008 | Mr. M. M. Khan            |
| National Investment Trust                                   | Unrated            | Unrated            | 52,800           | 100          | 100          | 707        | June 30, 2008 | Mr. Tariq Iqbal Khan      |
| (Face value: Rs.100 each)                                   | omatou             | omatoa             | ,                |              |              |            |               |                           |
| National Woolen Mills Limited                               | Unrated            | Unrated            | 18,300           | 183          | 183          |            | Not Avail     | able                      |
| Newyork Poly Clinic of Karachi                              | Unrated            | Unrated            | 220,133          |              | -            |            |               | Mr. Akhter Aziz khan      |
| Nowshehra Engineering Works Limited                         | Unrated            | Unrated            | 4,950            | 41           | 41           | · · ·      |               | able                      |
| Pakistan Paper Corporation Limited                          | Unrated            | Unrated            | 37,250           | 373          | 373          |            |               | able                      |
| Pakistan Textile City                                       | Unrated            | Unrated            | 5,000,000        | 50,000       | 50,000       | 111,884    |               | Mr. Zaheer Hussain        |
| Pakistan Tourism Development Corporation                    | Unrated            | Unrated            | 100,000          | 100          | 100          | 24,983     | June 30,1996  | Not available             |
| Pakistan Export Finance Guarantee Agency Limited            |                    |                    |                  |              |              |            |               |                           |
|                                                             | Unrated            | Unrated            | 1,152,938        | 11,529       | 11,529       | 9,721      | Dec 31, 2003  | Not available             |
| People Steel Mills Limited                                  | Unrated            | Unrated            | 1,076,880        | 3,276        | 3,276        |            |               | able                      |
| Qadri Textile Mills Limited                                 | Unrated            | Unrated            | 50,000           | 500          | 500          |            |               | able                      |
| Refrigerator Manufacturing Company Limited                  | Unrated            | Unrated            | 45,737           | 4,589        | 4,589        |            |               | able                      |
| Rousch Power Pakistan Limited                               | Unrated            | Unrated            | 39,729,000       | 132,888      | 132,888      | / -        |               | Mr. Naseem Akhter         |
| Ruby Rice and General Mills Limited                         | Unrated            | Unrated            | 75,000           | 750          | 750          |            |               | able                      |
| South Asia Regional Fund                                    | Unrated            | Unrated            | 5,000            | 287          | 287          |            | Dec 31,07     | Mr. Jean Fondaumiere      |
| Shoaib Capital                                              | Unrated            | Unrated            | 100,000          | 272          | 272          | 544        |               | Not available             |
| SME Bank Limited                                            | BBB                | Unrated            | 6,121,095        | 26,950       | 26,950       |            |               | Mr. R. A Chughtai         |
| Star Salica Industries Limited                              | Unrated            | Unrated            | 26,650           | 267          | 267          |            |               | able                      |
| Sunshine Cloth Mills                                        | Unrated            | Unrated            | 150,000          | -            | -            |            | Not Avail     | able                      |
| Transmobile Limited                                         | Unrated            | Unrated            | 644,508          | -            | -            | (44)       | June 30,1997  | Mr. Javed Burki           |
| Zafar Textiles Mills Ltd.                                   | Unrated            | Unrated            | 247,100          | 256          | 256          |            | Not Avail     | able                      |
|                                                             | Unrated            | Unrated            | 3,300            | 330          | 330          |            | Not Avail:    | able                      |
| Zulsham Engineering Works Limited                           | Unrated            | onnated            | 0,000            | 000          | 000          |            |               |                           |

**716,610** 304,120

All shares have a face value of Rs.10 unless otherwise mentioned.

|                                                       | Rat     | ing     | No. of certif | icates held | Market  | value     |
|-------------------------------------------------------|---------|---------|---------------|-------------|---------|-----------|
|                                                       | JCRVIS  | PACRA   | 2008          | 2007        | 2008    | 2007      |
|                                                       |         |         |               |             | Rupee   | s in '000 |
| Listed:                                               |         |         |               |             |         |           |
| AKD Income Fund                                       | Unrated | Unrated | 961,749       | 2,500,000   | 41,414  | 131,897   |
| AKD Index Tracker Fund                                | Unrated | Unrated | 4,389,261     | 4,159,350   | 23,307  | 55,153    |
| Alfalah GHP Income Multiplier Fund                    | Unrated | Unrated |               | 190,150     | -       | 10,000    |
| Askari Income Fund                                    | Unrated | Unrated |               | 549,970     | -       | 58,126    |
| Atlas Income Fund                                     | Unrated | 4-Star  | 191,080       | -           | 91,269  | -         |
| Atlas Islamic Fund                                    | Unrated | Unrated | 50,000        | 100,000     | 18,868  | 51,529    |
| Atlas Stock Market Fund                               | Unrated | Unrated |               | 143,927     | -       | 86,621    |
| BSJS Balanced Fund                                    | Unrated | Unrated |               | 1,247,500   | -       | 28,543    |
| Dawood Islamic Fund                                   | Unrated | Unrated | 249,708       |             | 22,848  | -         |
| Faysal Balance Growth Fund                            | Unrated | Unrated |               | 694,353     | -       | 75,337    |
| Faysal Saving Growth Fund                             | Unrated | Unrated |               | 100,000     | -       | 10,515    |
| First Dawood Mutual Fund                              | Unrated | Unrated | 5,262,059     | 5,262,059   | 11,366  | 73,300    |
| First Habib Income Fund                               | Unrated | Unrated | 101,500       | 253,750     | 9,848   | 26,585    |
| HBL Income Fund                                       | Unrated | Unrated | ,             | 500,000     | -       | 52,280    |
| HBL Stock Fund                                        | Unrated | Unrated |               | 250,000     | -       | 25,600    |
| Meezan Balanced Fund                                  | Unrated | Unrated | 5,000,000     | 5,000,000   | 19,850  | 61,150    |
| Meezan Islamic Fund-Type-A Series                     | Unrated | Unrated |               | 2,415,502   | -       | 152,273   |
| (nominal value: Rs.50 each)                           |         |         |               |             |         |           |
| NAFA Cash Fund                                        | A(f)    | Unrated | 3,601,691     | 8,285,356   | 34,538  | 87,092    |
| NAFA Islamic Income Fund                              | Unrated | Unrated | 7,500,000     | 7,500,000   | 65,228  | 75,979    |
| NAFA Islamic Multi Asset Fund                         | Unrated | Unrated | 7,500,000     | 7,500,000   | 46,778  | 73,022    |
| NAFA Multi Asset Fund                                 | Unrated | Unrated | 7,500,000     | 12,946,411  | 53,284  | 162,786   |
| NAFA Stock Fund                                       | Unrated | Unrated | 7,500,000     | 13,294,133  | 38,746  | 180,985   |
| NAMCO Balanced Fund                                   | Unrated | Unrated | 2,000,000     | 2,000,000   | 18,900  | 21,380    |
| Pakistan Capital Market Fund                          | Unrated | Unrated | 4,628,163     | 4,628,163   | 39,671  | 56,510    |
| Pakistan International Element Islamic Fund           | Unrated | Unrated | 373,000       | 357,931     | 11,574  | 19,221    |
| Pakistan Premier Fund                                 | Unrated | 4-Star  | 61,541        | ,           | 124     | -         |
| Pakistan Strategic Allocation Fund                    | Unrated | Unrated | 2,500,000     | 2,500,000   | 5,700   | 22,750    |
| PICIC Energy Fund                                     | Unrated | Unrated | 1,380,520     | 1,380,520   | 3,161   | 15,766    |
| PICIC Growth Fund                                     | Unrated | Unrated | 7,065,911     | 7,103,051   | 39,498  | 315,802   |
| (formerly: Investment Corporation of Pakistan - SEMF) |         |         | .,,.          | ,,          | ,       | ,         |
| PICIC Investment Fund                                 | 3-Star  | Unrated | 65,277        | 65,277      | 132     | 1,311     |
| Reliance Income Fund                                  | Unrated | Unrated | 351,493       | 320,954     | 16,305  | 16,799    |
| Unit Trust of Pakistan                                | Unrated | AA-     | 1,916,259     | 1,681,460   | 147,054 | 243,274   |
| (Formerly J.S ABAMCO Limited)                         |         |         | .,,           | .,,         | ,       | ,         |
| UTP Growth Fund                                       | Unrated | Unrated |               | 352,754     | -       | 6,477     |
| UTP Large Capital Fund                                | Unrated | 4-Star  | 2,500,000     | 2,500,000   | 5,750   | 31,225    |
| J.S. Growth Fund                                      | Unrated | Unrated | 352,754       | -           | 1,051   | -         |
| J.S. Value Fund Limited                               | Unrated | 5-Star  | 1,327,250     | -           | 5,959   | -         |
|                                                       | 0       | 0.0101  | .,027,200     |             | 0,000   |           |
|                                                       |         |         |               |             | 772,223 | 2,229,288 |
|                                                       |         |         |               |             |         | 2,220,200 |

Cost of the above investment amounted to Rs.993 million (2007: Rs.1,312 million).

All certificates have a nominal value of Rs.100 per unit unless otherwise metioned.

#### 1.4 Particulars of Investments held in Preference shares

|                                     | Rat          | ting          | Cumulative/<br>Non- |        | No. of certifi                          | cates held | Market Val | ue / Cost |
|-------------------------------------|--------------|---------------|---------------------|--------|-----------------------------------------|------------|------------|-----------|
|                                     | JCRVIS       | PACRA         | cumulative          | Rate   | 2008                                    | 2007       | 2008       | 2007      |
|                                     |              |               |                     |        |                                         |            | Rupees     | in '000   |
| Listed:                             |              |               |                     |        |                                         |            |            |           |
| Chenab Limited                      | Unrated      | Unrated       | Cummulative         | 9.25%  | 10,000,000                              | 10,000,000 | 81,700     | 70,700    |
| Cost of the above investment amount | ed to Rs.100 | ) million (20 | 06: Rs.100 millio   | n)     |                                         |            |            |           |
| Jamshoro Joint Venture limited      | Unrated      | Unrated       | Cummulative         | 15%    | 2,500,000                               | 2,500,000  | 25,000     | 25,000    |
| Pak Elektron Limited                | Unrated      | Unrated       | Cummulative         | 9.5%   | 10,000,000                              | 10,000,000 | 100,000    | 100,000   |
| Masood Textile Mills                | Unrated      | Unrated       | Floating            | 12.65% | 5,000,000                               | 5,000,000  | 50,000     | 50,000    |
|                                     |              |               | 0                   |        | , , , , , , , , , , , , , , , , , , , , | · · [      | 175,000    | 175,000   |

**256,700** 245,700

#### 1.5 Debentures, Bonds, Participation Term Certificates and Term finance certificates

#### 1.5.1 Term finance certificates

| estee                                        |   | Rate of                          | Profit      | Maturity   | Long Term | No. of certif | icates held | Market v  | alue    |
|----------------------------------------------|---|----------------------------------|-------------|------------|-----------|---------------|-------------|-----------|---------|
|                                              |   | interest                         | payment     |            | Rating    | 2008          | 2007        | 2008      | 2007    |
| Listed                                       |   |                                  |             |            |           |               |             | Rupees i  | n '000  |
| AI - Zamin Leasing Modoraba                  | * | 9.5%                             | Half yearly | 2.06.2010  | А         | 1,293         | 1,902       | 6,228     | 9,510   |
| Azgard Nine Limited                          | * | 16.39%<br>6 month Kibor + 2.4 %  | Half yearly | 17.8.2012  | AA-       | 18,313        | 20,000      | 94,340    | 110,092 |
| Bank Al-Habib Limited                        | * | 10.00%<br>6 month Kibor + 1.5 %  | Half yearly | 28.06.2012 | AA-       | 39,936        | 39,984      | 191,293   | 199,760 |
| Soneri Bank Limited                          | * | 16.84%<br>6 month Kibor + 1.6 %  | Half yearly | 31.3.2011  | A+        | 26,962        | 26,995      | 135,552   | 141,655 |
| NIB Bank Limited                             | * | 14.94%<br>6 month Kibor + 1.15 % | Half yearly | 05.03.2016 | А         | 30,994        | -           | 142,881   | -       |
| United Bank Limited                          | * | 8.45%                            | Half yearly | 26.06.2012 | AA+       | 16,883        | 16,903      | 73,863    | 82,107  |
| UBL 4th Issue                                | * | 14.35%<br>6 month Kibor + 0.85 % | Half yearly | 14.02.2018 | AA        | 179,964       | -           | 839,443   | -       |
| Financial Receivable Securitization Co. Ltd. | * | 16.00%<br>6 month Kibor + 2%     | Half yearly | 27.12.2013 | AA-       | 4,582         | 5,000       | 23,052    | 24,995  |
|                                              |   |                                  |             |            |           |               | -           | 1,506,652 | 568,119 |

All term finance certificates have a face value of Rs.5,000 each unless otherwise mentioned.

| Term finance certificates - Unlisted   |                       |             |            |           |               |        |            |           |
|----------------------------------------|-----------------------|-------------|------------|-----------|---------------|--------|------------|-----------|
|                                        | Rate of               | Profit      | Maturity   | Long Term | No. of certif |        | Market va  |           |
|                                        | interest              | payment     |            | Rating    | 2008          | 2007   | 2008       | 2007      |
| Investee                               |                       |             |            |           |               |        | Rupees     | in '000   |
| AI Abbas Holding Co Ltd. **            | 6 month Kibor + 2.5%  | Half yearly | 22.08.2014 | Unrated   | 5,750         | - [    | 575,000    | 575,000   |
| Agro Dairies Limited                   | 22.00%                | Overdue     | Overdue    | Unrated   | 20            | 20     | 4,237      | 4,237     |
| AI-Azhar Textile Mills Limited         | 22.00%                | Overdue     | Overdue    | Unrated   | 14            | 14     | 5,168      | 5,168     |
| AI-Qaim Textile Mills Limited          | 22.00%                | Overdue     | Overdue    | Unrated   | 16            | 16     | 357        | 357       |
| Apex Fabrics Limited                   | 22.00%                | Overdue     | Overdue    | Unrated   | 16            | 16     | 2,640      | 2,640     |
| Aqma Textile Mills Limited             | 22.00%                | Overdue     | Overdue    | Unrated   | 14            | 14     | 3,549      | 3,549     |
| Aswan Tentage & Canvas Mills Limited   | 22.00%                | Overdue     | Overdue    | Unrated   | 1             | 1      | 3,643      | 3,643     |
| Bachani Sugar Mills Limited            | 22.00%                | Overdue     | Overdue    | Unrated   | 28            | 28     | 35,896     | 35,896    |
| Baluchistan Cotres Limited             | 22.00%                | Overdue     | Overdue    | Unrated   | 22            | 22     | 2,745      | 2,745     |
| Bankers Equity Limited                 | 22.00%                | Overdue     | Overdue    | Unrated   | 10            | 10     | 104,449    | 104,449   |
| Bela Chemical Limited                  | 22.00%                | Overdue     | Overdue    | Unrated   | 24            | 24     | 24,595     | 24,595    |
| Bentonite Pak Limited                  | 22.00%                | Overdue     | Overdue    | Unrated   | 31            | 31     | 3,417      | 3,417     |
| Blue Star Spinning Mills Limited       | 22.00%                | Overdue     | Overdue    | Unrated   | 17            | 17     | 2,252      | 2,252     |
| Bosicor Pakistan Limited *             | 6 month Kibor + 5.50% | Half yearly | 12.2.2010  | Unrated   | 5,714         | 20     | 28,570     | 57,143    |
| Brother Steel Limited                  | 22.00%                | Overdue     | Overdue    | Unrated   | 17            | 17     | 3,094      | 3,094     |
| Cast-N-Link Product Limited            | 22.00%                | Overdue     | Overdue    | Unrated   | 16            | 16     | 2,549      | 2,549     |
| Chaudhry Wire Rope Industries Limited  | 22.00%                | Overdue     | Overdue    | Unrated   | 14            | 14     | 1,130      | 1,565     |
| Chiniot Textile Mills Limited          | 22.00%                | Overdue     | Overdue    | Unrated   | 6             | 6      | 1,185      | 1,185     |
| Chiragh Sun Engg Limited               | 22.00%                | Querterly   | Overdue    | Unrated   | 6             | 6      | -          | 1,399     |
| Danneman Fabrics Limited               | 22.00%                | Overdue     | Overdue    | Unrated   | 14            | 14     | 3,283      | 3,283     |
| Faisalabad Electric Supply Co. Ltd.    | 6 month Kibor + 0.20% | Half yearly | 27.01.2013 | Unrated   | 40            | -      | 4,000,000  | -         |
| Faruki Pulp Mills Limited              | 22.00%                | Overdue     | Overdue    | Unrated   | 14            | 14     | 17,550     | 17,550    |
| Frontier Ceramics Limited              | 22.00%                | Overdue     | Overdue    | Unrated   | 46            | 46     | 3,229      | 3,517     |
| General Dairies & Food Limited         | 22.00%                | Overdue     | Overdue    | Unrated   | 6             | 6      | 1,350      | 1,350     |
| Glorex Textile Mills Limited           | 22.00%                | Overdue     | Overdue    | Unrated   | 1             | 1      | 924        | 927       |
| Gujranwala Electric Power Co. Ltd.     | 6 month Kibor + 0.20% | Half yearly | 27.01.2013 | Unrated   | 40            | -      | 4,000,000  | -         |
| Gypsum Corporation Limited             | 22.00%                | Overdue     | Overdue    | Unrated   | 10            | 10     | 900        | 900       |
| Ghani Holding Co.Ltd. ** *             | 6 month Kibor + 2.5%  | Half yearly | 22.08.2014 | Unrated   | 5,750         |        | 575,000    | 575,000   |
| Hospitex International Limited         | 22.00%                | Overdue     | Overdue    | Unrated   | 16            | 16     | 511        | 511       |
| Jamshoro Joint Venture *               | 3 month Kibor + 4 %   | Querterly   | 07.09.2009 | A-        | 9             | 9      | 5,625      | 16,875    |
| (Face value of Rs. 5,000,000)          |                       |             |            |           |               |        | -          | -         |
| Jahangir Siddiqui & Company Limited *  | 6 month Kibor + 1.50% | Half yearly | 17.05.2014 | AA+       | 39,928        | 39,960 | 199,640    | 199,720   |
| Javedan Cement Limited ** *            | 6 month Kibor + 2.50% | Overdue     | 10.11.2014 | Unrated   | 2,500         | -      | 250,000    | 250,000   |
| JDW Sugar Mills Limited                | 3 month Kibor + 1.25% | Quarterly   | 23.06.2014 | Unrated   | 40,000        | -      | 200,000    | -         |
| Kamal Ghee & Allied Industries Limited | 22.00%                | Overdue     | Overdue    | Unrated   | 14            | 14     | 4,238      | 4,238     |
| Balance carried forward                |                       |             |            |           |               | L      | 10,066,726 | 1,908,754 |

|                                               | Rate of                                                                                        | Profit      | Maturity   | Long Term | No. of certif | icates held | Market va                               | lue/cost  |
|-----------------------------------------------|------------------------------------------------------------------------------------------------|-------------|------------|-----------|---------------|-------------|-----------------------------------------|-----------|
|                                               | interest                                                                                       | payment     |            | Rating    | 2008          | 2007        | 2008                                    | 2007      |
| vestee                                        |                                                                                                |             |            |           |               |             | Rupees                                  | in '000   |
| Balance brought forward                       |                                                                                                |             |            |           |               |             | 10,066,726                              | 1,908,754 |
| Kiran Sugar Mills Limited                     | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 24            | 24          | 4,068                                   | 6,056     |
| Kunjah Textile Mills Limited                  | 6 month Kibor + 3.00%                                                                          | Half yearly | 23.04.2014 | Unrated   | 20,000        | -           | 100,000                                 | -         |
| Larr Sugar Mills Limited                      | 22.00%                                                                                         | Yearly      | Overdue    | Unrated   | 14            | 14          | 6,617                                   | 8,273     |
| Malik Food Industries Limited                 | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 11            | 11          | 1,401                                   | 2,472     |
| Minaco Fabrics Limited                        | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 14            | 14          | 1,640                                   | 7,350     |
| Munalisa Fruit Juices                         | -                                                                                              | -           | -          | Unrated   | 2             | 2           | 1,500                                   | 1,500     |
| Munawar Engineering Company Limited           | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 28            | 28          | 1,306                                   | 1,306     |
| Munro & Millar Mills Limited                  | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 20            | 20          | 1,113                                   | 1,113     |
| Nishat Mills Limited                          | <ul> <li>Weighted Average of last 3 cut off<br/>rate 6 month T-Bills 9.2523% + 1.7%</li> </ul> | Half yearly | 16.09.2008 | Unrated   | -             | 149,880     | -                                       | 299,700   |
| Pak Pattan Dairies Limited                    | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 14            | 14          | -                                       | 2,762     |
| Pakistan International Airlines Corp. Limited | <ul> <li>* SBP Discount Rate + 50 bps</li> </ul>                                               | Half yearly | 18.02.2011 | Unrated   | 594,976       | 647,424     | 2,974,881                               | 3,062,378 |
| Pakistan Laminates Limited                    | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 1             | 1           | 95                                      | 95        |
| Pakistan Services Limited                     | * BR + 2.25% SBP Discount Rate 10%                                                             | Half yearly | 12.11.2008 | Unrated   | -             | 19,074      | -                                       | 47,686    |
| Dewan Cement Limited                          | * 6 month Kibor + 2.5 %                                                                        | Half yearly | 15.7.2013  | BB+       | -             | 16          | -                                       | 209,291   |
| Pangrio Sugar Mills Limited                   | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 16            | 16          | 1,683                                   | 1,683     |
| Pirjee Weaving Mills Limited                  | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 16            | 16          | 401                                     | 403       |
| ABN RBS                                       | * 6 month Kibor + 1.9%                                                                         | Half yearly | 29.12.2012 | AA        | 21,969        | 21,991      | 109,845                                 | 109,890   |
| (Formerly Prime Commercial Bank Limited)      |                                                                                                |             |            |           |               |             |                                         |           |
| Pak kuwait Investment Bank Ltd. F             | * 3 month Kibor + 0.65%                                                                        | Querterly   | 22.02.2011 | AAA       | 150,000       | 150,000     | 750,000                                 | 750,000   |
| Pak kuwait Investment Bank Ltd. G             | * 3 month Kibor + 0.65%                                                                        | Querterly   | 23.03.2011 | AAA       | 100,000       | 100,000     | 500,000                                 | 500,000   |
| Qand Ghar (Pvt) Limited                       | 22.00%                                                                                         | Outstanding | Overdue    | Unrated   | 2             | 2           | 2,092                                   | 2,706     |
| Qand Ghar Sugar Mills Limited                 | 22.00%                                                                                         | Outstanding | Overdue    | Unrated   | 14            | 14          | -                                       | 7,915     |
| Raja Weaving Mills Limited                    | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 14            | 14          | 3,831                                   | 3,831     |
| Regency Textile Mills Limited                 | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 24            | 24          | 6,081                                   | 6,081     |
| Rehman Sharif Textile Mills Limited           | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 14            | 14          | -                                       | 563       |
| Dewan Hattar Cement (Saadi Cement)            | * 12.50%                                                                                       | Half yearly | 15.7.2013  | Unrated   | -             | 32          | -                                       | 648,884   |
| Sarela Cement Limited                         | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 32            | 32          | 6,749                                   | 6,749     |
| Scan Recycling (Pak) Limited                  | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 17            | 17          | 697                                     | 774       |
| Seri Sugar Mills Limited                      | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 24            | 24          | 5,423                                   | 5,423     |
| Shah Jewana Textile Mills Limited             | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 26            | 26          | 104                                     | 104       |
| Shazeb Industries Limited                     | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 14            | 14          | 2,202                                   | 2,202     |
| Sialkot Dairies                               | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 13            | 13          | 2,320                                   | 2,320     |
| Silverland Textile Mills Limited              | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 6             | 6           | 1,650                                   | 1,650     |
| Sind Textile Industries                       | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 15            | 15          | 7,445                                   | 7,445     |
| Sinsas Enterprises Limited                    | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 2             | 2           | 4,302                                   | 4,302     |
| Star Silica International                     | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 16            | 16          | 1,799                                   | 1,799     |
| SME Leasing Limited                           | 6 month kibor + 1.5% per annum                                                                 | Half yearly | 15.07.2012 | A-2       | 13,750        | -           | 68,750                                  | -         |
| Sunflo Juices Limited                         | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 28            | 28          | 748                                     | 748       |
| Tanocraft Limited                             | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 22            | 22          | 904                                     | 1,150     |
| Tawakkal Garments Industries Limited          | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 16            | 16          | 759                                     | 759       |
| Tharparkar Sugar Mills Limited                | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 5             | 5           | 23,332                                  | 23,332    |
| Trubo Tubes Limited                           | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 2             | 2           | 67                                      | 122       |
| Ultra Engineering Industries Limited          | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 16            | 16          | 1,211                                   | 1,211     |
| Waleed Leather Industries Limited             | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 38            | 38          | 2,196                                   | 2,196     |
| Zamir Textile Mills Limited                   | 22.00%                                                                                         | Overdue     | Overdue    | Unrated   | 14            | 14          | 7,516                                   | 7,516     |
| Zaver Petroleum Corporation Ltd.              | 6 month kibor + 3.25%                                                                          | Half yearly | 10.07.2011 | Unrated   |               | 14          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 49,900    |
| Zaver i envieum corporation Eld.              | 0 monut Ribor + 5.2370                                                                         | nun yeany   | 10.07.2011 | oniatod   | -             | 10          | 44.674.454                              |           |
|                                               |                                                                                                |             |            |           |               |             | 14,671,454                              | 7,710,394 |

Cost of the above TFCs amounted to Rs.14,337 million (2006: Rs.7,579 million)
 \*\* Not yet held by the bank, due to delievery in process.

# 1.5.2 Debentures

| Investee                                      | Terms of I  | Redemption  | Rate of       | Cost    |           |  |
|-----------------------------------------------|-------------|-------------|---------------|---------|-----------|--|
|                                               | Principal   | Interest    | Interest      | 2008    | 2007      |  |
|                                               |             |             |               | Rupees  | s in '000 |  |
| Aaj Textile Mills Limited                     | Outstanding | Outstanding | 14%           | 1,005   | 1,005     |  |
| Aaj Textile Mills Limited                     | Outstanding | Outstanding | 12.5%         | 270     | 270       |  |
| Ajax Industries Limited                       | Overdue     | Overdue     | 11%           | 1,397   | 1,397     |  |
| Ajax Industries Limited                       | Overdue     | Overdue     | 14%           | 269     | 269       |  |
| Ali Asbestose Industries Limited              | Overdue     | Overdue     | 14%           | 175     | 175       |  |
| Ali Asbestose Industries Limited              | Overdue     | Overdue     | 11%           | 1,510   | 1,510     |  |
| Allied Ghee Industries Limited                | Overdue     | Overdue     | 16%           | 1,141   | 1,141     |  |
| Allied Ghee Industries Limited                | Overdue     | -           | Interest free | 572     | 572       |  |
| Allied Marbles Industries                     | Overdue     | Overdue     | 14%           | 23      | 23        |  |
| Allied Marbles Industries                     | Overdue     | -           | Interest free | 15      | 15        |  |
| Azad Kashmir Mineral Development Corporation  | Overdue     | Overdue     | 12%           | 3,286   | 3,286     |  |
| Azad Kashmir Mineral Development Corporation  | Overdue     | Overdue     | 14%           | 1,998   | 1,998     |  |
| Azad Kashmir Mineral Development Corporation  | Overdue     | Overdue     | 12.5%         | 2,336   | 2,336     |  |
| Carbon Dioxide Limited                        | Outstanding | Outstanding | 11%           | 495     | 495       |  |
| Carbon Dioxide Limited                        | Outstanding | Outstanding | 14%           | 95      | 95        |  |
| Chillya Corrugated Board                      | Overdue     | Overdue     | 14%           | 317     | 317       |  |
| Consolidated Spinning & Textile Mills Limited | Overdue     | Overdue     | 14%           | 180     | 180       |  |
| Consolidated Sugar Mills                      | Overdue     | Overdue     | 14%           | 1,875   | 1,875     |  |
| Damaan Oil Mills                              | Overdue     | Overdue     | 14%           | 204     | 204       |  |
| Effef Industries Limited                      | Overdue     | Overdue     | 14%           | 1,799   | 1,799     |  |
| Effef Industries Limited                      | Overdue     | -           | Interest free | 3,828   | 3,828     |  |
| Electric Lamp Manufacturing                   | Outstanding | Outstanding | 11%           | 75      | 75        |  |
| Electric Lamp Manufacturing                   | Overdue     | Overdue     | 14%           | 150     | 150       |  |
| Hassan Tanneries Limited                      | Outstanding | Outstanding | 14%           | 437     | 437       |  |
| Hassan Tanneries Limited                      | Outstanding | Outstanding | 12.5%         | 58      | 58        |  |
| Hazara Woolen Mills.                          | Overdue     | Overdue     | 14%           | 1,148   | 1,148     |  |
| Hydri Gas Limited                             | Outstanding | Outstanding | 11%           | 47      | 47        |  |
| Hydri Gas Limited                             | Outstanding | Outstanding | 14%           | 50      | 50        |  |
| Junaid Cotton Mills Limited                   | Overdue     | Overdue     | 12.5%         | 165     | 165       |  |
| Junaid Cotton Mills Limited                   | Overdue     | Overdue     | 14%           | 470     | 470       |  |
| Karachi Development Authority                 | Overdue     | Overdue     | 12.5%         | 156,034 | 156,034   |  |
| Khyber Textile Mills Limited                  | Overdue     | Overdue     | 14%           | 1,000   | 1,000     |  |
| Lahore Dyeing & Printing Mill                 | Outstanding | Outstanding | 11%           | 1,013   | 1,013     |  |
| Mansoor Textile Mills                         | Outstanding | Outstanding | 14%           | 510     | 510       |  |
| Morgah Valley Limited                         | Overdue     | Overdue     | 11%           | 400     | 400       |  |
| Morgah Valley Limited                         | Overdue     | Overdue     | 14%           | 160     | 160       |  |
| National Woolen Mills                         | Overdue     | Overdue     | 14%           | 66      | 66        |  |
| Pakistan Paper Corporation                    | Overdue     | Overdue     | 11%           | 506     | 506       |  |
| Progressive Tobacco Co.                       | Overdue     | Overdue     | 14%           | 144     | 144       |  |
| Qadri Textile Mills Limited                   | Outstanding | Outstanding | 14%           | 489     | 489       |  |
| Regal Ceramics Limited                        | Overdue     | Overdue     | 14%           | 105     | 105       |  |
| Rising Sun Knitwear Industries                | Overdue     | Overdue     | 14%           | 57      | 57        |  |
| Rose Textile Mills Limited                    | Overdue     | Overdue     | 14%           | 740     | 740       |  |
| Sarhad Bricks Limited                         | Outstanding | Outstanding | 11%           | 543     | 543       |  |
| Sarhad Bricks Limited                         | Outstanding | Outstanding | 14%           | 102     | 102       |  |
| SDA-A/C Cold Storage Haripur -1               | Overdue     | Overdue     | 12%           | 955     | 955       |  |
| SDA-A/C Cold Storage Haripur -2               | Overdue     | Overdue     | 12.5%         | 1,170   | 1,170     |  |
| Shafaq Lamp Manufacturing Corporation         | Outstanding | Outstanding | 11%           | 368     | 368       |  |
| Shafaq Lamp Manufacturing Corporation         | Outstanding | Outstanding | 14%           | 83      | 83        |  |
| Shahdin Limited                               | Overdue     | Overdue     | 14%           | 163     | 163       |  |
| Shahyar Textile Mills Limited                 | Overdue     | Overdue     | 14%           | 280     | 280       |  |
| Spinzer Towel Industries Limited              | Oustanding  | Oustanding  | 12.5%         | 200     | 200       |  |
| Spinzer Towel Industries Limited              | Oustanding  | Oustanding  | 14%           | 175     | 175       |  |
| Sun Publications Limited                      | Overdue     | Overdue     | 13.5%         | 178     | 178       |  |
| Zulsham Engineering Works Limited             | Overdue     | Overdue     | 14%           | 236     | 236       |  |
| 5 5 5                                         |             |             |               | 191,067 | 191,067   |  |

# 1.5.3 Participation Term Certificate

| Investee                          | Number of Rate of |          | Paid - up value | Cost           |         |  |  |
|-----------------------------------|-------------------|----------|-----------------|----------------|---------|--|--|
|                                   | certificate(s)    | interest | per certificate | 2008 2007      |         |  |  |
|                                   |                   |          | Rupees          | Rupees in '000 |         |  |  |
| Ali Paper Industries Limited      | 13                | 17%      | 261,000         | 3,393          | 3,393   |  |  |
| Alipure Jute Mills Limited        | 53                | 17%      | 172,113         | 7,081          | 7,081   |  |  |
| American Marbals Limited          | 12                | 17%      | 104,167         | 448            | 448     |  |  |
| Azmat Oil Industries Limited      | 1                 | 17%      | 226,000         | 226            | 226     |  |  |
| Annis Garments Limited            | 12                | 17%      | 32,917          | 395            | 395     |  |  |
| Bhawalpur Board Mills Limited     | 14                | 17%      | 137,000         | 1,918          | 1,918   |  |  |
| Balochistan Clay Products         | 17                | 17%      | 227,176         | 2,504          | 2,504   |  |  |
| Bela Chemicals limited            | 1                 | 17%      | 10,500,000      | 10,500         | 10,500  |  |  |
| Calcium Limited                   | 1                 | 17%      | 300,000         | 300            | 300     |  |  |
| Crystal Chemicals Limited         | 15                | 17%      | 259,800         | 3,897          | 3,897   |  |  |
| Dadabhoy Cement Limited           | 1                 | 17%      | 11,601,000      | 7,303          | 7,303   |  |  |
| Delta Tyre & Rubber Co.           | 7                 | 17%      | 268,714         | 1,118          | 1,118   |  |  |
| Frontier Ceramics Limited         | 10                | 17%      | 226,200         | 2,262          | 2,262   |  |  |
| Gypsum Corporation Limited        | 32                | 17%      | 32,594          | 1,043          | 1,043   |  |  |
| Ittehad Industries Limited        | 1                 | 17%      | 600,000         | 451            | 451     |  |  |
| Jubilee Paper Board Mills         | 16                | 17%      | 431,938         | 4,415          | 6,761   |  |  |
| Kamal Enterprises Limited         | 17                | 17%      | 64,294          | 1,093          | 1,093   |  |  |
| Khattak Edible Oil Limited        | 15                | 17%      | 82,467          | 1,237          | 1,237   |  |  |
| Leatherite Limited                | 14                | 17%      | 69,643          | 727            | 727     |  |  |
| Mass Dairies Limited              | 11                | 17%      | 229,364         | 2,523          | 2,523   |  |  |
| Meditex International Limited     | 15                | 17%      | 87,800          | 508            | 508     |  |  |
| Morgah Valley Limited             | 16                | 17%      | 29,250          | 468            | 468     |  |  |
| National Fructose Limited         | 11                | 17%      | 550,818         | 3,215          | 3,215   |  |  |
| Pak Belt Industries Limited       | 13                | 17%      | 94,692          | 757            | 757     |  |  |
| Pangrio Sugar Mills Limited       | 29                | 17%      | 442,586         | 11,551         | 11,551  |  |  |
| Punjab Building Products          | 12                | 17%      | 121,500         | 1,458          | 1,458   |  |  |
| Punjab Cables Mills Limited       | 12                | 17%      | 388,667         | 3,833          | 3,833   |  |  |
| Rainbow Packages Limited          | 23                | 17%      | 122,174         | 2,223          | 2,223   |  |  |
| Sampak Paper Board Mills          | 11                | 17%      | 14,909          | 165            | 165     |  |  |
| Sarela Cement Limited             | 35                | 17%      | 406,629         | 14,232         | 14,232  |  |  |
| Sethi Industries Limited          | 15                | 17%      | 240,667         | 2,734          | 2,997   |  |  |
| Shafi Woolen Industries Limited   | 11                | 17%      | 89,455          | 490            | 490     |  |  |
| Sindh Glass Industries Limited    | 17                | 17%      | 598,765         | 9,457          | 9,457   |  |  |
| Star Silica Industries Limited    | 15                | 17%      | 137,467         | 1,803          | 1,803   |  |  |
| United Wood (Veener) Limited      | 15                | 17%      | 51,000          | 727            | 727     |  |  |
| Waziristan Oil Industries Limited | 13                | 17%      | 88,385          | 1,094          | 1,094   |  |  |
| Zafar Oil Industries Limited      | 11                | 17%      | 65,455          | 720            | 720     |  |  |
|                                   |                   |          | _               | 108,269        | 110,878 |  |  |

# 1.5.4 Government of Pakistan-Guaranteed bonds

| Investee                     | Terms of R         | edemption | Rate of    | Cost     |        |  |  |
|------------------------------|--------------------|-----------|------------|----------|--------|--|--|
|                              | Principal Interest |           | Interest % | 2008     | 2007   |  |  |
|                              |                    |           |            | Rupees i | n '000 |  |  |
| Shahnawaz Bhutto Sugar Mills | Lumpsum            | Lumpsum   | 6%         | 16,762   | 16,762 |  |  |
|                              |                    |           |            | 16,762   | 16,762 |  |  |

#### 1.5.5 Investment in Sukuk

| Investee                                                                                                                        | Terms of I                      |                        | Rate of                                                                                                    | Cost / Market Value |                   |  |  |
|---------------------------------------------------------------------------------------------------------------------------------|---------------------------------|------------------------|------------------------------------------------------------------------------------------------------------|---------------------|-------------------|--|--|
|                                                                                                                                 | Principal                       | Interest               | Interest %                                                                                                 | 2008                | 2007              |  |  |
|                                                                                                                                 |                                 |                        |                                                                                                            | Rupees              | ın '000           |  |  |
| WAPDA Sukuk (2nd Issue)                                                                                                         | Bi-Annual                       | Bi-Annual              | 13.87%<br>6 month Kibor - 0.25%                                                                            | 1,418,500           | 1,711,500         |  |  |
| Quetta Textile                                                                                                                  | Bi-Annual                       | Bi-Annual              | 15.78%<br>6 month Kibor + 1.5%                                                                             | 400,000             | -                 |  |  |
| Sitara chemical Industries Limited                                                                                              | Quarterly                       | Quarterly              | 11.57%<br>3 month Kibor + 1.65%                                                                            |                     | 319,041           |  |  |
| Islamic Banking                                                                                                                 |                                 |                        |                                                                                                            |                     |                   |  |  |
| WAPDA Sukuk (2nd Issue)                                                                                                         | Bi-Annual                       | Bi-Annual              | 13.87%<br>6 month Kibor - 0.25%                                                                            | 25,000              | -                 |  |  |
| Orix Leasing                                                                                                                    | Bi-Annual                       | Bi-Annual              | 15.95%<br>6 month Kibor + 1.25%                                                                            | 40,000              | 40,000            |  |  |
| Sitara Energy                                                                                                                   | Bi-Annual                       | Bi-Annual              | 11.57%<br>3 month Kibor + 1.65%                                                                            | 48,561              | 65,000            |  |  |
| Security Leasing                                                                                                                | Bi-Annual                       | Bi-Annual              | 13.87%<br>6 month Kibor - 0.25%                                                                            | 100,000             | 100,000           |  |  |
| Kohat Cement                                                                                                                    | ohat Cement Bi-Annual Bi-Annual |                        | 15.78%<br>6 month Kibor + 1.5%                                                                             | 144,900             | -                 |  |  |
| Arzoo Textile                                                                                                                   | Bi-Annual                       | Bi-Annual              | 11.57%<br>3 month Kibor + 1.65%                                                                            | 100,000             | -                 |  |  |
| GoP Ijarah Sukkuk                                                                                                               | On Maturity                     | Bi-Annual              | 13.14%<br>6 months weighted<br>average yield of 6 months<br>Tbills + 0.45%                                 | 50,000              | -                 |  |  |
|                                                                                                                                 |                                 |                        |                                                                                                            | 2,326,961           | 2,235,54          |  |  |
| Others Government Bond Invest                                                                                                   | ment                            |                        |                                                                                                            |                     |                   |  |  |
| CIRC Bond                                                                                                                       | Overdue                         | Overdue                | Six month's T-Bill<br>auction rate on<br>the day preceeding<br>the date of<br>payment of return<br>8.8142% | 11,242              | 11,24             |  |  |
|                                                                                                                                 |                                 |                        |                                                                                                            |                     |                   |  |  |
| Overseas Bonds                                                                                                                  |                                 |                        |                                                                                                            |                     |                   |  |  |
| Al-Daar International Saudi Arabia                                                                                              | Bi-Annual                       | Bi-Annual              | 6 month's Libor + 2%                                                                                       | 791,381             | 614,290           |  |  |
| Al-Daar International Saudi Arabia<br>US\$ Sukkuk                                                                               | Bi-Annual<br>Bi-Annual          | Bi-Annual<br>Bi-Annual | 6 month's Libor + 2%<br>6 month's Libor + 2.5%                                                             | 791,381<br>105,433  | 614,290<br>-      |  |  |
| Al-Daar International Saudi Arabia<br>US\$ Sukkuk<br>Al- Tajeer Sukkuk                                                          |                                 |                        |                                                                                                            |                     | 614,290<br>-<br>- |  |  |
| Overseas Bonds<br>Al-Daar International Saudi Arabia<br>US\$ Sukkuk<br>Al- Tajeer Sukkuk<br>AMEX BK FSB<br>Gold Man Sachs Group | Bi-Annual                       | Bi-Annual              | 6 month's Libor + 2.5%                                                                                     | 105,433             | 614,290<br>-<br>- |  |  |

|                                                              |                    | PACRA              | No. of shares held   |                | Market           | /alue         |  |
|--------------------------------------------------------------|--------------------|--------------------|----------------------|----------------|------------------|---------------|--|
| -                                                            | JCRVIS             | PACKA              | 2008                 | 2007           | Market V<br>2008 | 2007          |  |
|                                                              |                    |                    |                      |                | Rupees in        | n <b>'000</b> |  |
| Balance brought forward                                      |                    |                    |                      |                | 264,046          | 22,989        |  |
| Bawany Sugar Mills Limited                                   | Unrated            | Unrated            | 35,200               | 35,200         | 119              | 155           |  |
| BOC Pakistan limited                                         | Unrated            | Unrated            | 24,245               | 22,957         | 2,735            | 5,801         |  |
| Bolan Casting Limited                                        | Unrated            | Unrated            | 864,303              | 785,730        | 39,473           | 60,226        |  |
| Bosicor Pakistan Limited                                     | Unrated            | Unrated            | 368,508              | -              | 1,717            | -             |  |
| Brother Textile Mills Limited                                | Unrated            | Unrated            | 114,146              | 134,146        | 113              | 248           |  |
| BRR Gardian Modarba                                          | Unrated            | Unrated            |                      | 138,776        | -                | 985           |  |
| Cherat Papersack Limited                                     | Unrated            | Unrated            | 157,500              | 126,000        | 8,420            | 23,883        |  |
| Clariant Pakistan Limited                                    | Unrated            | Unrated            | 11,472               | 9,898          | 1,873            | 2,177         |  |
| Colony Textile Mills Limited                                 | Unrated            | Unrated            | 48,520               | 384,520        | 708              | 7,671         |  |
| Crescent Steel & Allied Product                              | Unrated            | Unrated            | 283,572              | -              | 4,829            | -             |  |
| D.G. Khan Cement Limited                                     | Unrated            | Unrated            | 2,805,785            | -              | 59,679           | -             |  |
| D.S. Industries Limited                                      | Unrated            | Unrated            | 87,727               | -              | 1,303            | -             |  |
| Dadabhoy Cement Industries Limited                           | Unrated            | Unrated            | 5,004,500            | 5,004,500      | 10,009           | 33,780        |  |
| Dandot Cement                                                | Unrated            | Unrated            | 160,000              | 160,000        | 3,269            | 3,840         |  |
| Dawood Equities Limited                                      | Unrated            | Unrated            | 4,282                | -              | 35               | -             |  |
| Dawood Lawerncepur Limited                                   | Unrated            | Unrated            | 6,320                | -              | 315              | -             |  |
| Dewan Automotive Engg. (formerly: Allied Moto                | Unrated            | Unrated            | 1,001,333            | 1,001,333      | 501              | 5,908         |  |
| Dewan Cement Limited                                         | Unrated            | BB                 | 2,341,072            | 1,502,000      | 7,093            | 24,708        |  |
| Dewan Salman Fibres                                          | Unrated            | Unrated            | 1,659,318            | 1,300,000      | 2,340            | 9,750         |  |
| Dost Steel Limited                                           | Unrated            | Unrated            | 56,389               | -              | 446              | -             |  |
| EFU General Insurance Limited                                | Unrated            | Unrated            | 197,333              | -              | 26,247           | -             |  |
| Engro Chemical (Pak) Limited                                 | A                  | AA                 | 969,218              | 460,400        | 93,491           | 122,351       |  |
| Engro Polymer & Chemicals Limited                            | Unrated            | Unrated            | 1,388,889            | -              | 20,250           | -             |  |
| Escort Investment Bank Limited                               | A                  | Unrated            | 1,184,092            | 1,184,092      | 5,577            | 20,011        |  |
| Eye Television Network                                       | Unrated            | Unrated            | 17,009               | -              | 583              | -             |  |
| Fauji Cement Company Limited                                 | Unrated            | Unrated            | 805,387              | 41,691         | 3,785            | 621           |  |
| Fauji Fertilizer Company Limited                             | Unrated            | Unrated            | 2,399,535            | 3,207,908      | 140,924          | 380,939       |  |
| Faysal Bank Limited                                          | AA                 | AA                 | 67,044               | -              | 772              | -             |  |
| FFC Bin Qasim Limited                                        | Unrated            | Unrated            | 3,178,653            | 284,000        | 41,005           | 11,942        |  |
| First National Equities Limited<br>Frontier Ceramics Limited | Unrated<br>Unrated | Unrated<br>Unrated | 121,137<br>1,371,000 | -<br>1,371,000 | 6,237<br>4,936   | -<br>5,621    |  |
| Gharibwal Cement                                             | Unrated            | Unrated            | 1,339,000            | 1,339,000      | 23,620           | 21,089        |  |
| Glaxosmithkline Limited                                      | Unrated            | Unrated            | 74,500               | 99,500         | 5,658            | 19,144        |  |
| Habib Bank Limited                                           | AA+                | Unrated            | 416,554              | 50,000         | 31,183           | 11,995        |  |
| Haji Mohammad Ismail Mills Limited                           | Unrated            | Unrated            | 1,594,650            | 1,594,650      | 2,695            | 3,907         |  |
| Hala Spinning Mills Limited                                  | Unrated            | Unrated            | -                    | 1,639,500      | 2,000            | 3,279         |  |
| Honda Atlas Car                                              | Unrated            | Unrated            | 38,689               | -              | 446              | - 0,270       |  |
| Hub Power Company Limited                                    | Unrated            | Unrated            | 9,531,288            | 8,684,005      | 134,296          | 264,862       |  |
| Ibrahim Fibers                                               | Unrated            | Unrated            | 18,500               | 78,000         | 675              | 4,263         |  |
| ICI Pakistan                                                 | Unrated            | Unrated            | 931,422              | 50,000         | 63,998           | 9,833         |  |
| Indus Motor Limited                                          | Unrated            | Unrated            | 24,152               | -              | 2,968            | -             |  |
| Inter Asia Leasing Company Limited                           | Unrated            | Unrated            | 50,000               | 50,000         | 30               | 50            |  |
| Invest & Finance Securities Limited                          | Unrated            | Unrated            | 1,291                | -              | 8                | -             |  |
| Jahangir Siddiqui Investment Company                         | Unrated            | AA+                | 13,834               | -              | 600              | -             |  |
| Javed Omer Vohra & Co.                                       | Unrated            | Unrated            | 203,396              | -              | 1,845            | -             |  |
| Jehangir Siddiqui & Company Limited                          | Unrated            | AA+                | 884,882              | -              | 46,262           | -             |  |
| JS Bank Limited                                              | Unrated            | А                  | 1,209,080            | -              | 6,940            | -             |  |
| Junaid Cotton Mills Limited                                  | Unrated            | Unrated            | 32,800               | 32,800         | -                | -             |  |
| Kaisar Arts & Krafts Limited                                 | Unrated            | Unrated            | 850,000              | 850,000        | -                | -             |  |
| KASB Bank Limited                                            | Unrated            | A                  | 760                  | 760            | 14               | 15            |  |
| KASB Modaraba                                                | Unrated            | Unrated            | 1,000                | -              | 10               | -             |  |
| Khairpur Sugar Mills Limited                                 | Unrated            | Unrated            | 3,088,000            | 3,088,000      | 35,512           | 12,815        |  |
| Khursheed Spinning Mills                                     | Unrated            | Unrated            | 53,900               | 53,900         | 67               | 100           |  |
| Kohat Cement Limited                                         | Unrated            | A-                 | 354,832              | 322,575        | 5,802            | 16,548        |  |
| Kohat Textile Mills Limited                                  | Unrated            | Unrated            | 2,906,700            | 2,906,900      | 13,167           | 9,447         |  |
| Kohinoor Textile Mills Limited                               | Unrated            | Unrated            | 306,900              | 306,900        | 1,535            | 9,913         |  |
| Kot Addu Power Company Limited                               | Unrated            | Unrated            | 1,072,779            | 100,000        | 33,857           | 4,845         |  |
| Libaas Textile Limited                                       | Unrated            | Unrated            | 250,000              | 250,000        | 438              | 288           |  |
| Lucky Cement Limited                                         | Unrated            | Unrated            | 955,015              |                | 29,863           | -             |  |
| Maple Leaf Cement Limited                                    | Unrated            | A-                 | 52,865               | -              | 217              | -             |  |
| Balance carried forward                                      |                    |                    | ,                    | L              | 1,194,536        | 1,135,999     |  |

|                                                                  | JCRVIS             | PACRA              | No. of shares held   |                   | Market           | Value           |
|------------------------------------------------------------------|--------------------|--------------------|----------------------|-------------------|------------------|-----------------|
| -                                                                |                    |                    | 2008                 | 2007              | 2008             | 2007            |
| Balance brought forward                                          |                    |                    |                      |                   | 1,194,536        | 1,135,999       |
| Mari Gas Company Limited                                         | Unrated            | Unrated            | 4,977                | - Г               | 492              | -               |
| MCB Bank Limited                                                 | Unrated            | AA+                | 562,608              | -                 | 70,781           | _               |
| Meezan Bank Limited                                              | A+                 | Unrated            | 6,627                | -                 | 142              | -               |
| Mehran Modaraba 1st.                                             | Unrated            | Unrated            | -                    | 1,000             | -                | 5               |
| Millat Tractors Limited                                          | Unrated            | Unrated            | 508,950              | 407,160           | 68,154           | 110,137         |
| Mohib Textile Limited                                            | Unrated            | Unrated            | 125,600              | 425,600           | -                | -               |
| National Bank of Pakistan                                        | AAA                | Unrated            | -                    | -                 | -                | -               |
| National Refinery                                                | Unrated            | AAA                | 31,451               | -                 | 2,993            | -               |
| NetSol Technologies Limited                                      | Unrated            | Unrated            | 1,054,391            | -                 | 26,644           | -               |
| NIB Bank Limited                                                 | Unrated            | AA-                | 3,167,296            | -                 | 14,791           | -               |
| Nishat (CHUNIAN) Limited                                         | Unrated            | Unrated            | 529,831              | 357,000           | 5,123            | 13,209          |
| Nishat Mills Limited                                             | Unrated            | A+                 | 1,036,599            | 424,700           | 23,427           | 44,679          |
| Oil and Gas Company Limited                                      | Unrated            | Unrated            | 4,726,038            | 1,911,355         | 236,255          | 228,311         |
| Orix Leasing Pakistan Limited                                    | Unrated            | AA+                | 210,145              | 182,735           | 3,184            | 4,961           |
| Package Limited                                                  | Unrated            | Unrated            | 261,982              | 213,975           | 21,270           | 77,844          |
| Pace Pakistan Limited<br>Pak Electron Limited                    | Unrated<br>Unrated | A+<br>A            | 1,561,171<br>697,894 | 500,000           | 13,489<br>15,856 | 18,275          |
| Pak Suzuki Motors Limited                                        | Unrated            | Unrated            | 128,100              | -<br>128,100      | 10,198           | -<br>42,228     |
| Pakistan Cement Company Limited                                  | Unrated            | Unrated            | 431,998              | -                 | 1,382            | -               |
| Pakistan Engineering Company Limited                             | Unrated            | Unrated            | 135,240              | 135,240           | 26,134           | 45,982          |
| Pakistan International Airlines Corporation "A-                  | Unrated            | Unrated            | 20,122,813           | 20,122,813        | 70,631           | 126,774         |
| Pakistan International Container Terminal                        | Unrated            | Unrated            | 26,461               | -                 | 1,201            | -               |
| Pakistan National Shipping Corporation                           | Unrated            | Unrated            | 386,236              | 386,236           | 19,717           | 38,604          |
| Pakistan Oil fields Limited                                      | Unrated            | Unrated            | 740,634              | 250,000           | 75,908           | 83,600          |
| Pakistan Petrolium Limited                                       | Unrated            | Unrated            | 1,362,970            | 410,700           | 137,142          | 100,642         |
| Pakistan Refinery Limited                                        | Unrated            | Unrated            | 128,576              | -                 | 12,652           | -               |
| Pakistan Reinsurance Company Limited                             | Unrated            | Unrated            | 29,186               | -                 | 691              | -               |
| Pakistan State Oil                                               | Unrated            | AAA                | 729,263              | 310,467           | 105,437          | 126,236         |
| Pakistan Telecommuniction Company Limited                        | Unrated            | Unrated            | 5,686,021            | 1,800,440         | 96,037           | 75,709          |
| Pakistan Tobaco                                                  | Unrated            | Unrated            | 10,000               | 10,000            | 1,063            | 1,555           |
| PTA Pakistan Limited                                             | Unrated            | Unrated            | 498,936              | -                 | 793              | -               |
| Pervez Ahmed Securities Limited                                  | Unrated            | Unrated            | 430,709              | -                 | 1,555            | -               |
| Pioneer Cement Limited                                           | Unrated            | BBB                | 528,732              | 500,000           | 12,758           | 15,800          |
| PUNJAB OIL MILLS LTD                                             | Unrated            | Unrated            | -                    | 307,850           |                  | 15,393          |
| Redco Textile Mills Limited                                      | Unrated            | Unrated            | 1,300                | 1,300             | 1                | 3               |
| Sahrish Textile Limited                                          | Unrated            | Unrated            | 10,043               | 10,043            | -                | 68              |
| Sakrand Sugar Mills Limited<br>Saudi Pak Commercial Bank Limited | Unrated            | Unrated            | -                    | 3,896,000         | 000              | 10,714          |
| Saudi Pak Commercial Bank Limited<br>Searle Pakistan Limited     | A-<br>BBB          | Unrated<br>Unrated | 181,450              | -                 | 909<br>3,064     | -               |
| Shell Pakistan Limited                                           | Unrated            | Unrated            | 47,211<br>212,502    | 46,251<br>183,202 | 5,004<br>65,941  | 2,102<br>74,435 |
| Siemens (Pakistan) Engineering Company Lim                       | Unrated            | Unrated            | 200,000              | 200,000           | 226,100          | 339,800         |
| Sitara Chemicals Industries Limited                              | Unrated            | Unrated            | 200,000              | 77,000            | 16,278           | 25,872          |
| Sitara Peroxide Limited                                          | Unrated            | Unrated            | 227,694              | -                 | 4,128            | -               |
| SME Leasing Limited                                              | A-                 | Unrated            | 1,230,477            | 1,230,477         | 18,457           | 13,535          |
| Soneri Bank Limited                                              | Unrated            | AAA-               | 26,451               | -                 | 291              | -               |
| Standard Chartered Modarba Ist                                   | Unrated            | AA+                | 1,332,403            | 1,332,403         | 9,073            | 16,722          |
| Sui Northern Gas Pipeline Company Limited                        | Unrated            | AA                 | 6,582,419            | 6,426,429         | 141,258          | 421,252         |
| Sui Southern Gas Pipeline Company Limited                        | Unrated            | AA-                | 550,667              | -                 | 5,787            | -               |
| Sunshine Cloth Mills                                             | Unrated            | Unrated            | -                    | 150,000           | -                | -               |
| Sunshine Cotton Mills Ltd                                        | Unrated            | Unrated            | -                    | 281,250           | -                | 197             |
| Taj Textile Mills Limited                                        | Unrated            | Unrated            | 44,775               | 44,775            | 16               | 60              |
| Tele Card Limited                                                | Unrated            | Unrated            | 227,541              | -                 | 453              | -               |
| Thatta Cement Co. Limited                                        | Unrated            | Unrated            | 511                  | -                 | 8                | -               |
| TRG Pakistan                                                     | Unrated            | Unrated            | 1,128,517            | -                 | 2,009            | -               |
| Tri-Pack Films                                                   | Unrated            | A+                 | 4,994                | -                 | 622              | -               |
| Twakkal Garments Industries Limited                              | Unrated            | Unrated            | 112,500              | 112,500           | -                | -               |
| Unilever (Pakistan) Limited                                      | Unrated            | Unrated            | 139,740              | 139,740           | 252,609          | 318,614         |
| United Bank Limited                                              | AA+                | Unrated            | 804,330              | 611,500           | 29,688           | 105,728         |
| Unity Modaraba                                                   | Unrated            | Unrated            | 1,000,000            | 1,000,000         | 320              | 1,600           |
| World Call Communication                                         | Unrated            | Unrated            | 4,166,268            | -                 | 12,374           | -               |
| Yousuf Weaving Mills                                             | Unrated            | Unrated            | 21,711               | 21,711            | 23               | 105             |
| Total                                                            |                    |                    |                      | =                 | 3,059,846        | 3,636,750       |

#### STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED DURING THE PERIOD 01.01.2008 TO 31.12.2008

Annexure - II as referred to in Note 10.6 to the financial statements

| (Rupees in |
|------------|
| Millions)  |

| _          |                                                                                                                                      |                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                        |            |                      |         |         |                           |                                      |                                     | Millions)          |
|------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------------------|---------|---------|---------------------------|--------------------------------------|-------------------------------------|--------------------|
| Sr.<br>No. | Name & Address of the borrower.                                                                                                      | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                                                                            | Fathers/Husband's name.                                                                                                                                |            | standing liabilit    |         |         | Principal<br>written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|            |                                                                                                                                      |                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                        | Principal  | Interest/<br>mark-up | Others. | Total.  |                           |                                      | provided.                           |                    |
| 1          | 2<br>Royal Hotel & Restaurant Balakot                                                                                                | 3<br>Muhammad Tariq Bajori,<br>CNIC# 13501-1326922-9                                                                                                                                                                                                                                                                  | 4<br>Muhammad Ashraf Khan                                                                                                                              | 5<br>1.000 | 6                    | 7       | 8 1.000 | 9<br>1.000                | 10<br>0.339                          | - 11                                | 12<br>1.339        |
| 2          | Fairy Land Hotel & Restaurant<br>Malakandi Balakot Mansehra                                                                          | Shah Jehan Khan<br>M.Riaz Khan<br>M.Mushtaq                                                                                                                                                                                                                                                                           |                                                                                                                                                        | 9.306      | 1.797                | -       | 11.103  | 2.934                     | -                                    | 1.797                               | 4.731              |
| 3          | Rehman Traders<br>43- Eid Gah Road, Bahawalpur.                                                                                      | Sheikh Zia-ur-Rehman<br>CNIC# 31202-2604655-7                                                                                                                                                                                                                                                                         | Sheikh Shafiq-ur-Rehman                                                                                                                                | 0.020      | -                    | -       | 0.020   | 0.020                     | -                                    | 0.579                               | 0.599              |
| 4          | Al-Serat Cotton Ginning Pressing<br>and Oil Mills,<br>Kotla Musay Khan Road, Ahmedpur<br>East.                                       | Ch. Altaf Hussain<br>CNIC# 31201-0367111-7<br>Ch. Muhammad Saleem<br>CNIC# 31201-6175091-7<br>Ch. Ejaz Ahmed<br>CNIC# 31201-0367092-9<br>Ch. Muhammad Ayyub<br>CNIC# 31201-0347108-1<br>Mr. Muhammad Yasir<br>CNIC# 31201-5935214-3<br>Mr. Abdul Aziz Khalid<br>CNIC# 61101-1990069-5                                 | Ch. Muhammad Hussain<br>Ch. Aziz Ahmed<br>Ch Muhammad Hussain<br>Ch. Altaf Hussain<br>Ch. Ejaz Ahmed<br>Khalid Iqbal                                   | -          | 5.076                | -       | 5.076   | -                         | -                                    | 2.076                               | 2.076              |
| 5          | Alam Textiles (Private) Limited<br>Small Industries Estate, Bahawalpur.                                                              | Mr. Sohail Alam<br>CNIC.# 31202-7480125-3<br>Mr. Mohsin Alam<br>CNIC.# 31202-2205665-9<br>Mrs. Musrat Alam<br>CNIC.# 31202-0297929-0<br>Mrs. Shabana Shabnam<br>CNIC.# 31202-9587359-4<br>Mrs. Asma Sajjad<br>CNIC.# 31202-0297927-6                                                                                  | Dr. Sardar Alam,<br>Dr. Sardar Alam<br>Wd/O Dr. Sardar Alam<br>WO Haseeb Alam<br>W/O Dr. Saijad Alam                                                   | 1.568      | 2.461                | -       | 4.029   | -                         | -                                    | 8.904                               | 8.904              |
| 6          | Masood Ahmad, Rohillanwali<br>1642/W.9, Chehlyek, Katchery Road,<br>Multan.                                                          | Masood Ahmad                                                                                                                                                                                                                                                                                                          | Qadir Bakhsh                                                                                                                                           | 3.000      | 2.964                | 0.083   | 6.047   | -                         | -                                    | 2.964                               | 2.964              |
| 7          | Pakobel.<br>70 - Shahjamal Lahore.                                                                                                   | Muhammed Ali                                                                                                                                                                                                                                                                                                          | N/A                                                                                                                                                    | 2.188      | -                    | -       | 2.188   | 1.58                      | 0.108                                | -                                   | 1.690              |
| 8          | Ayaz Textile Mills (Pvt) Ltd.<br>House # E - 4/1 Street # 6, Officers<br>Colony, Cavalry Ground, Lahore.                             | Mr.Ayaz Durrani                                                                                                                                                                                                                                                                                                       | N/A                                                                                                                                                    | 29.654     | 1.662                | -       | 31.316  | 23.519                    | -                                    | 39.218                              | 62.737             |
| 9          | Akhter Nazir Khan and Minaco<br>186 M, Gulberg, Lahore.                                                                              | Akhter Nazir Khan                                                                                                                                                                                                                                                                                                     | N/A                                                                                                                                                    | 0.466      | 2.152                | -       | 2.618   | 3.465                     | -                                    | 12.607                              | 16.072             |
| 10         | Farmeh SeniorsPvt.Ltd.<br>Phool Building, 7-Railway Road<br>MainBazar GawalmandiLahore.                                              | Mr.Naeem Tahir<br>CNIC# 35202-9863062-5                                                                                                                                                                                                                                                                               | Muhammad Azeem                                                                                                                                         | -          | 2.136                | -       | 2.136   | -                         | 0.233                                | 1.815                               | 2.048              |
| 11         | Marrium TextilePvt.Ltd.<br>85-The Mall Lhr.                                                                                          | Mr.Imran Hayee,<br>CNIC# 507-55-096366<br>Mr.Muhammad Wali UI-Haq<br>NIC.not available.<br>Mr.Farrukh Rauf,<br>NIC.Not available.                                                                                                                                                                                     | Abdul Hayee<br>Wali Muhammad<br>Ch.Abdul Rauf                                                                                                          | 3.932      | 3.099                | -       | 7.031   | 3.408                     | -                                    | 3.623                               | 7.031              |
| 12         | Karachi Roller Flour Mills<br>99-KM.Lahore<br>Multan Road Wan<br>Radha Ram<br>Habibabad.                                             | Mian Fazal Elahi Farooqi<br>CNIC Not available.                                                                                                                                                                                                                                                                       | Muhammad Ismail                                                                                                                                        | 6.222      | 4.398                | -       | 10.620  | 5.396                     | -                                    | 5.224                               | 10.620             |
| 13         | Waheed lqbal<br>HameedH.No.11 St.No.20Jalal<br>Uddin RoadMozang Road Lhr.                                                            | Waheed lqbal<br>CNIC# 272-47-423869                                                                                                                                                                                                                                                                                   | Abdul Hameed                                                                                                                                           | 0.394      | 0.722                | -       | 1.116   | 0.234                     | 0.722                                | 0.035                               | 0.991              |
| 14         | Classic Chemicals Pvt. Ltd.<br>30 K.M.SSheikhupura Rd.Lhr.                                                                           | Haji Muhammad Iqbal<br>CNIC# 33301-4429274-3<br>Muhammad Ramzan<br>CNIC# 33301-2067493-5<br>Suriya Sharif W/o<br>CNIC# 35201-4031111-4<br>Saif Ur-Rehman<br>CNIC# 33100-5504500-5                                                                                                                                     | Nazir Ahmed<br>Umer Din<br>W/o Muhammad Sharif<br>Meher Din                                                                                            | 5.658      | 1.308                | -       | 6.966   | 5.18                      | -                                    | 4.698                               | 9.878              |
| 15         | Naseeb Textile Mills Pvt.Ltd.<br>Office Address.65-DModel Town<br>LahoreFactory Address.RakhLaddki<br>Office 25 KMLahore Kasur Road. | Mr.Naveed Karim.<br>CNIC# 322-68-286524<br>Ch.Abdul Kaim.<br>CNIC# 35202-1773464-7<br>Mrs.Irshad Begum<br>CNIC# 35202-0986034-2<br>Miss Humera Karim<br>CNIC# 42301-4386272-2<br>Ch.Aizaz Karim<br>CNIC# 35202-5095234-9<br>Mian Farooq Hameed<br>CNIC# 35202-7932491-9<br>Muhammad Shafique<br>CNIC# 35202-2679708-9 | S/o Abdul Karim<br>Sh.S/o Hakim Din<br>W/o Ch.Abdul Karim<br>D/O Abdul Karim<br>S/o Abdul Karim<br>S/o Mian Abdul Hameed<br>S/o Mian Muhammad<br>Shafi | 3.333      | 0.944                | -       | 4.277   | 2.846                     | 1.331                                | -                                   | 4.177              |

| Sr.<br>No. | Name & Address of the borrower.                                                                  | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                   | Fathers/Husband's name.                                                                                   | Outs      | standing liabilit    | ies at begin | ning of year | Principal<br>written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|--------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------|----------------------|--------------|--------------|---------------------------|--------------------------------------|-------------------------------------|--------------------|
|            |                                                                                                  |                                                                                                                                                                                                                                                              |                                                                                                           | Principal | Interest/<br>mark-up | Others.      | Total.       | -                         | whiteh on.                           | provided.                           |                    |
| 1          | 2                                                                                                | 3                                                                                                                                                                                                                                                            | 4                                                                                                         | 5         | 6                    | 7            | 8            | 9                         | 10                                   | 11                                  | 12                 |
| 16         | Challenge Enterprises (Pvt) Ltd.<br>Rajpot Road, Atari Saroba, 17 K.M.,<br>Ferozpur Road, Lahore | Nadeem Siddiqui<br>CNIC# 121-93-677933<br>Mrs.Naheed Siddiqui<br>NIC# 244-62-568338                                                                                                                                                                          | Muhammad Sadiq Malik<br>Muhammad Saeed Akhter                                                             | 3.250     | 6.359                | -            | 9.609        | -                         | -                                    | 5.357                               | 5.357              |
| 17         | Zainab Fabrics (Pvt) Ltd.<br>105 Nawab Building 48, Main<br>Shadman Market, Lahore               | Sh. Irshad Ahmed<br>CNIC# 347-46-052012<br>Sh. Shahbaz Ahmed<br>CNIC# 347-90-052014<br>Sh. Sheraz Ahmed<br>CNIC# 347-93-052015<br>Noor Jahan Begum<br>CNIC# 347-50-052016                                                                                    | Sh. Ghulam Ahmed<br>Sh. Irshad Ahmed<br>Sh. Irshad Ahmed<br>Sh. Irshad Ahmed                              | 2.990     | 2.583                | -            | 5.573        | 2.530                     | -                                    | 3.043                               | 5.573              |
| 18         | Super Spun Cotton Testile Ltd.<br>38/8 Sarwar Road, Lahore Cantt.                                | Abdul Sami<br>NIC# 518-27-018472<br>Ahmad Sami<br>NIC# 518-90-278994<br>Fehmida Sami<br>Not available<br>Sadia Sami<br>NIC# 517-90-133090<br>Abdul Salim<br>NIC# 517-30-198124<br>Shahzadi Salim<br>NIC# 517-85-198125<br>Samin Asghar<br>NIC# 517-51-364346 | Abdul Salam<br>Abdus Sami<br>Abdul Sami<br>Abdul Salam<br>Muhammad Saleem<br>Muhammad Asghar              | 14.228    | 6.857                | -            | 21.085       | 14.228                    | 0.292                                | 6.565                               | 21.085             |
| 19         | ASN Poultry Breeding Farms                                                                       | Naeem Akhtar<br>CNIC# 35202-2834091-9                                                                                                                                                                                                                        | Muhammad Abdul Kareem                                                                                     | 0.824     | 0.351                | -            | 1.175        | 0.407                     | -                                    | 0.417                               | 0.824              |
| 20         | Yousaf Foods (Pvt) Ltd.<br>32 - KM Multan Road, Lahore.                                          | Muhammad Yousaf<br>NIC# 272-40-228438<br>Ghulam Haider<br>NIC# 272-56-212431<br>Mehbood Alam<br>NIC# 272-65-428239<br>Jahangir Alam<br>NIC# 272-87-228443<br>Asia Begum<br>NIC# 245-57-114905                                                                | Chiragh Din<br>Chiragh Din<br>Muhammad Yousaf<br>Muhammad Yousaf<br>Muhammad Ismail                       | -         | 3.529                | -            | 3.529        | -                         | -                                    | 3.529                               | 3.529              |
| 21         | Sheikh Impex (Pvt) Ltd.<br>09 KM Sheikhupura Road, Lahore.                                       | Muhammad Shaukat Iqbal<br>Abdul Khaliq<br>NIC/CNIC numbers are not<br>available                                                                                                                                                                              | Not available                                                                                             | 1.108     | -                    | -            | 1.108        | 1.108                     | -                                    | -                                   | 1.108              |
| 22         | Ayaz Textile Mills (Pvt) Ltd.<br>93/A C.M.A Colony Street No.4<br>Lahore Cantt.                  | Riaz ud din Durani<br>CNIC# 35201-1671136-3<br>Ayaz ud din Durani<br>CNIC# 35201-1635911-3<br>Asifa Ayaz<br>CNIC# 35201-1512-998-8                                                                                                                           | Baddar Alam Durani<br>Riaz ud din Durani<br>Ayaz ud din Durani                                            | 9.900     | 10.121               | 0.019        | 20.040       | 4.715                     | -                                    | 10.121                              | 14.836             |
| 23         | Intizar Cotton Ginners, Shujabad                                                                 | Intizar Ahmed<br>CNIC# 36304-8548909-9                                                                                                                                                                                                                       | Niaz Muhammad                                                                                             | 1.098     | 0.497                | -            | 1.595        | -                         | 0.903                                | 1.139                               | 2.042              |
| 24         | Ittefaq Cotton Ginners<br>PulKhara Jalapur Road, Shujabad                                        | Soofi Ghulam Muhammad<br>NIC# 327-20-342725<br>Mst.Jamila Begum<br>NIC# 327-65-400167<br>Mst.Shakeela Begum<br>NIC# 327-58-400165<br>Mst.Khurshid Begum<br>NIC# 322-54-628192<br>Mst.Haseena Begum<br>NIC# 36304-13-6094-8                                   | S/o Fateh Muhammad<br>W/o Muhammad Tariq<br>W/o Muhammad Hussain<br>W/o Muhammad Iqbal<br>W/o Saeed Ahmed | 0.258     | 0.207                | -            | 0.465        | -                         | 0.224                                | 0.421                               | 0.645              |
| 25         | Multitest C.T. Scan Near: Chungi<br>No.1, Jamilabad, Airport Road,<br>Multan                     | Syed Sohail Ahmed<br>Mst.Shamim Akhtar<br>CNIC# 36302-3431561-0<br>Mst.Nasreen Sardar<br>Jawad Jan Arif<br>Fawad Jan Arif<br>CNIC# 36302-5352516-9                                                                                                           | S/o Syed Hassan Ali<br>D/o Sardar Ahmed<br>D/o Sardar Ahmed<br>Muhammad Hanif Arif<br>Muhammad Hanif Arif | 5.686     | 6.554                | -            | 12.240       | 3.966                     | 0.72                                 | 2 17.601                            | 22.287             |

| Sr.<br>No. | Name & Address of the borrower.                                                                                          | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                                                                                                                                             | Fathers/Husband's name.                                                                                                                                                                                                                              | Outs      | standing liabilit    | ies at begir | nning of year | Principal written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|--------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------|--------------|---------------|------------------------|--------------------------------------|-------------------------------------|--------------------|
|            |                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                      | Principal | Interest/<br>mark-up | Others.      | Total.        |                        | whiteh on.                           | provided.                           |                    |
| 1          | 2                                                                                                                        | 3                                                                                                                                                                                                                                                                                                                                                                                      | 4                                                                                                                                                                                                                                                    | 5         | 6                    | 7            | 8             | 9                      | 10                                   | 11                                  | 12                 |
| 26         | Shah Nawaz Dastgir & Company<br>(Pvt) Ltd.<br>Mouza Alamgir Old Shujbad Road<br>Multan                                   | Muhammad Riaz Qureshi<br>CNIC# 36302-4356513-9<br>Malik Abdul Ghani Alias<br>Salman Ghani<br>CNIC# 36302-6124844-1                                                                                                                                                                                                                                                                     | Muhammad Azeem<br>Qureshi<br>Malik Allah Bakhsh                                                                                                                                                                                                      | 12.446    | 3.317                | -            | 15.763        | 9.224                  | -                                    | 13.853                              | 23.077             |
| 27         | Mitroo Cotton G/P & Oil Mills<br>Mouza Mitroo Mialsi                                                                     | Muhammad Altaf<br>Atta Muhammad                                                                                                                                                                                                                                                                                                                                                        | Atta Muhammad<br>Khuda Bakhsh                                                                                                                                                                                                                        | 0.317     | 1.032                | -            | 1.349         | -                      | 0.390                                | 3.149                               | 3.539              |
| 28         | Mansoor Ahmed<br>R/o Faridabad, Proper Bagh, A.K.                                                                        | Mansoor Ahmed                                                                                                                                                                                                                                                                                                                                                                          | Manzoor Ahmed                                                                                                                                                                                                                                        | 1.000     | 0.262                | -            | 1.262         | 0.890                  | -                                    | -                                   | 0.890              |
| 29         | Rashid Ahmed Khan<br>R/o Hassari, P.O. Garhi Habibullah                                                                  | Rashid Ahmed Khan                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                      | 0.872     | 0.033                | -            | 0.905         | 0.618                  | -                                    | -                                   | 0.618              |
| 30         | Abdul Qadeer<br>R/o Industrial Area, Chellah Bandi,<br>Mzd.                                                              | Abdul Qadeer                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                      | 0.100     | 0.023                | -            | 0.123         | 0.718                  | -                                    | -                                   | 0.718              |
| 31         | Anna's Fabrics<br>Hattar Industrial Estate, Haripur,<br>Abbottabad                                                       | Bakhtiar M. Shahbaz<br>CNIC# 231-60-142748<br>Muhammad Tahir Shahbaz                                                                                                                                                                                                                                                                                                                   | Muhammad Khalid<br>Muhammad Khalid                                                                                                                                                                                                                   | 4.586     | -                    | -            | 4.586         | 4.586                  | -                                    | 1.880                               | 6.466              |
| 32         | Pana Industries<br>Khaki Road, Oghi, Mansehra                                                                            | Maj. Gen (R) Mumtaz Khan<br>Col. (R) Muhammad Shoukat<br>Mrs. Yasmin Ahmed                                                                                                                                                                                                                                                                                                             | Ghulam Rabbai Khan<br>Ghulam Rabbai Khan<br>D/o Bashir Ahmed                                                                                                                                                                                         | 3.000     | -                    | -            | 3.000         | 3.000                  | -                                    | 0.929                               | 3.929              |
| 33         | Tanoli Public Bus Transports Co.<br>NE-153, Chamzar Colony,<br>Rawalpindi                                                | Haji Muhammad Zaman<br>Khan<br>CNIC# 13503-6510421-3<br>Haji Aurangzeb Khan<br>Muhammad Irfan Khan                                                                                                                                                                                                                                                                                     | Noor Zaman Khan<br>Haji Zaman Khan<br>Aziz-ur-Rehman                                                                                                                                                                                                 | 1.553     | 0.827                | -            | 2.380         | 1.553                  | 0.827                                | 0.958                               | 3.338              |
| 34         | Adil Industries (Pvt) Ltd.<br>Millennium House, Muslim Town,<br>Lahore                                                   | Shaikh Saadat Mahmood<br>CNIC# 35201-1664089-1<br>Adil Mahmood<br>NIC# 517-66-025718<br>Abdul Lattif<br>NIC# 42000-2516617-9                                                                                                                                                                                                                                                           | Mahmood<br>Sadiq Mahmood<br>Sadiq Muhammad Hashim                                                                                                                                                                                                    | 6.328     | -                    | -            | 6.328         | 6.194                  | -                                    | -                                   | 6.194              |
| 35         | Pakistan National Textile<br>8th Floor, Al-Saihat Centre, Annexe<br>Regent Plaza Hotel, Rafiqui<br>Shaheed Road, Karachi | Agha Tajammal Hussain<br>CNIC# 42301-2829195-9<br>Agha Babar Hussain<br>CNIC# 42301-8412272-7<br>Niama Fatima<br>CNIC# 42301-0809000-2<br>Agha Tahir Hussain<br>CNIC# 42301-8822620-4<br>Shafiq Fatima<br>CNIC# 42301-8822620-4<br>Agha Athar Hussain<br>CNIC# 42301-7560355-7                                                                                                         | Agha Yousuf Hussain<br>Agha Yousuf Hussain<br>Agha Tajammal Hussain<br>Agha Yousuf Hussain<br>Agha Yousuf Hussain<br>Agha Tajammal Hussain                                                                                                           | 230.949   | 592.391              | -            | 823.340       | 127.601                | 0.315                                | 1,038.627                           | 1,166.54           |
| 36         | Pasrur Sugar Mills (PIDB A/C.)<br>53/A, Depot Lines, Soldier Bazar,<br>Karachi                                           | Shaikh Abdul Wahid<br>CNIC# 42301-8051425-3<br>Shaikh Muhammad Saeed<br>CNIC# 42301-0869369-5<br>Sheikh Abdul Rauf<br>CNIC# 42201-4374272-3<br>Abida Saeed (Mrs.)<br>CNIC# 42301-9404381-2<br>Nasreen Wahid (Mrs.)<br>W/O<br>CNIC# 42301-4891068-4<br>Qaiser Begum (Mrs.) W/O<br>CNIC# 42301-8799320-2<br>Bilal (S/O)<br>CNIC# 42301-7355556-3<br>Shaikh Maqbool Ahmed<br>S. M. Yousuf | Shaikh Maqbool<br>AhmedShaikh Maqbool<br>AhmedMian Muhammad<br>Deen Shaikh Muhammad<br>SaeedShaikh Abdul<br>WahidShaikh Maqbool<br>AhmedShaikh Muhammad<br>Saeed Expired (Father Of<br>Present Directors)<br>Has Left Pakistan And Is<br>Abroad With | -         | 2.720                | -            | 2.720         | -                      | -                                    | 2.720                               | 2.720              |
| 37         | Digri Sugar Mills Limited<br>48-J/1, Block-6, P.E.C.H.S.,<br>Karachi.                                                    | Naveed Mohammad Javeri<br>42201-4892360-5<br>Mustafa Tarabi Tipu<br>Javeri<br>42201 - 9407234-3<br>Jilani Altaf                                                                                                                                                                                                                                                                        | Hassan Ali Muhammad .<br>Javeri<br>Hassan Ali Muhammad .<br>Javeri<br>Muhammad Altaf                                                                                                                                                                 | 76.515    | 113.726              | -            | 190.241       | 24.122                 | -                                    | 149.832                             | 173.954            |
| 38         | Arrow Foods Pvt. Limited                                                                                                 | Batool Umer<br>CNIC# 42301-6804714-4<br>Ilyas Ahmed<br>CNIC# 42301-8461471-1<br>Javed Khalii<br>CNIC# 42301-0343816-3<br>Muhammad Ali Tariq<br>CNIC# 42301-4120399-7<br>Muhammad Umer Tariq<br>CNIC# 42301-4015899-7<br>Tariq Khalii<br>CNIC# 42301-256148-9<br>Usman Khalii<br>CNIC# 42301-0959701-5<br>Mrs.Hajra Tariq<br>CNIC# 42301-0420703-0                                      | Muhammad Umer<br>Tariqabdul Waheedkhalil<br>Ur<br>Rehman Tariq Khalil<br>Tariq<br>Khalil Khalil Ur Rehman<br>Javed Khalil Tariq Khalil                                                                                                               | 38.035    | 6.064                | -            | 44.099        | -                      | -                                    | 4.006                               | 4.006              |

| Sr.<br>No. | Name & Address of the borrower.                                              | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                    | Fathers/Husband's name.                                                                                                                    | Outs      | standing liabilit    | ies at begir | nning of year | Principal written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------|--------------|---------------|------------------------|--------------------------------------|-------------------------------------|--------------------|
|            |                                                                              | Directors with the file.                                                                                                                                                                                                                                      |                                                                                                                                            | Principal | Interest/<br>mark-up | Others.      | Total.        |                        | written on.                          | provided.                           |                    |
| 1          | 2                                                                            | 3                                                                                                                                                                                                                                                             | 4                                                                                                                                          | 5         | 6                    | 7            | 8             | 9                      | 10                                   | 11                                  | 12                 |
| 39         | Imtiaz Ali<br>Village Dheri Dhamial, Sohawa,<br>Distt. Jhelum                | Imtiaz Ali<br>CNIC# 37303-1135183-1                                                                                                                                                                                                                           | Waris Ali (Late)                                                                                                                           | -         | 0.050                | -            | 0.050         | -                      | 0.050                                | -                                   | 0.050              |
| 40         | Mrs. Shazia Javed Chak Khasa,<br>Jhelum                                      | Mrs. Shazia Javed<br>CNIC# 37301-2283425-0                                                                                                                                                                                                                    | Javed Sikandar                                                                                                                             | -         | 0.035                | -            | 0.035         | -                      | 0.034                                | -                                   | 0.034              |
| 41         | Fida Hussain Shah Mohallah<br>Rehmania, Jhelum Road, Chakwal                 | Fida Hussain Shah<br>37201-2195706-9                                                                                                                                                                                                                          | Intizar Hussain Malik                                                                                                                      | 0.165     | -                    | -            | 0.165         | -                      | 0.086                                | -                                   | 0.086              |
| 42         | Riaz Ahmed Mohallah Islamia<br>School, Jhelum                                | Riaz Ahmed<br>37301-9137988-1                                                                                                                                                                                                                                 | Lal Khan                                                                                                                                   | 0.028     | 0.022                | -            | 0.05          | -                      | 0.014                                | -                                   | 0.014              |
| 43         | Molvi shamal<br>Village and Post office chak Jamal,<br>Distt. Jhelum         | Molvi shamal<br>82201-5235246-9                                                                                                                                                                                                                               | Peer Khan                                                                                                                                  | 0.031     | 0.18                 | -            | 0.211         | -                      | 0.035                                | -                                   | 0.035              |
| 44         | Al-Asif Sugar Mills<br>Asifabad, P,O. Gharo, Distt: Thatta                   | Qazi Amjad Abid<br>CNIC# 42301-1470554-5<br>M. Arshad Mirza<br>CNIC# 42301-9618970-5<br>Mrs. Husna Amjad<br>CNIC# 42301-2513839-0<br>Ali Akber Junejo<br>NIC# 457-63-033788<br>Haji Sher Jamali<br>CNIC# 41101-9606317-                                       | Qazi Abdul Majeed<br>Major M. Iqbal Mirza<br>Qazi Amjad Abid<br>Ghulam Mohd. Junejo<br>Amir Bux Jamali                                     | 22.375    | 8.189                | -            | 30.564        | 20.021                 | -                                    | 21.427                              | 41.448             |
| 45         | Barki Cotton G&P Factory<br>Hota Road Arifwala                               | Rashid Sana Barki (Late)<br>NIC# 328-50-273833<br>Mian Muhammad Yar (Late)<br>NIC# 338-32-036540<br>Mian Ahmed Yar (Late)                                                                                                                                     | Sana Ullah Barki<br>Noor Muhammad<br>Noor Muhammad                                                                                         | -         | 0.298                | -            | 0.298         | -                      | -                                    | 0.679                               | 0.679              |
| 46         | Khalid Cotton Ginners Bakshan<br>Khan                                        | Abdul Rauf<br>CNIC# 31102-6796479-3<br>Maqbool Ahmed<br>CNIC# 31102-9076537-1<br>Mst Anwari Begum<br>CNIC# 354-54-116799                                                                                                                                      | Abdul Aziz<br>Abdul Aziz<br>Abdul Aziz                                                                                                     | 0.814     | -                    | -            | 0.814         | -                      | -                                    | 2.735                               | 2.735              |
| 47         | Ultra Modern Rice Mills<br>5-KM Muridke SheikhupuraRoad,<br>Lahore.          | Syed Nazim Hussain Sh.<br>CNIC# 35202-8726846-3<br>Syeda Tahawar Shahzadi<br>CNIC# 3520-5626269-0<br>Syed Nawazish Ali Shah<br>CNIC# 35202-8982800-7                                                                                                          | Syed Shaukat Ali Shah<br>Syed Nazim Hussain<br>Shah<br>Syed Shaukat Ali Shah                                                               | 6.540     | 2.493                | -            | 9.033         | 3.451                  | -                                    | 2.993                               | 6.444              |
| 48         | Punjab Co-Operative Board for<br>Liquidation                                 | N.A.                                                                                                                                                                                                                                                          | N.A.                                                                                                                                       | -         | 71.769               | -            | 71.769        | -                      | -                                    | 71.769                              | 71.769             |
| 49         | Lahore Beverages Limited<br>129-T, Phase-2, LCCHSLahore<br>Cantt.            | Zafar Iqbal<br>CNIC# 35201-5025220-7                                                                                                                                                                                                                          | Muhammad Iqbal                                                                                                                             | 6.747     | -                    | -            | 6.747         | 5.057                  | -                                    | -                                   | 5.057              |
| 50         | Latif Shakir Textile Mills<br>Gadoon Azai Industrial Estate<br>NWFP          | Aman Nasir<br>CNIC# 42301-7134399-3<br>Jamal ud din<br>CNIC# 42101-1828280-1<br>Syed Muammad Azhar<br>CNIC# 33100-0880792-1<br>Syed Mazhar Hussain<br>CNIC# 33100-8260710-1<br>Fazal ur Rehman<br>CNIC# 42301-5751862-5                                       | Sh.Nasir Latif<br>Jafar Ali<br>S. Taj Muhammad Shah<br>S. Taj Muhammad Shah<br>S.Muhammad Latif                                            | 15.444    | -                    | -            | 15.444        | 15.444                 | -                                    | 2.563                               | 18.007             |
| 51         | Batala Ghee Mills (Pvt) Ltd<br>16-KM Sheikhupura RoadLahore                  | Sh.Zaheer Ahmad<br>CNIC# 61101-7461977-7<br>Sh.Tanveer Ahmad<br>CNIC# 61101-9166678-5<br>Shabbir Hussain<br>CNIC# 35202-3084247-7<br>Zahid Anwar<br>CNIC# 35401-9905929-7                                                                                     | Sh.Abdul Hafeez<br>Sh.Abdul Hafeez<br>Ghulam Ghous<br>Ch.Muhammad Anwar                                                                    | 65.400    | 41.805               | -            | 107.205       | 66.282                 | -                                    | 75.489                              | 141.771            |
| 52         | Mukhtar Textile Mills<br>40KM Jhang Faisalabad Road<br>Disstt.Toaba Tek Sigh | Rana Muhammad Saleem<br>CNIC# 33100-6246490-1<br>Rashid Ahmad Khan<br>CNIC# 33100-0987838-9                                                                                                                                                                   | Mukhtar Ahmad Khan<br>Mukhtar Ahmad Khan                                                                                                   | 10.484    | -                    | -            | 10.484        | 8.984                  | -                                    | 19.019                              | 28.003             |
| 53         | Choti Textile Mills<br>Jampur Road Dera Ghazi Khan                           | Sardar Umar Khan Lughari<br>CNIC# 32102-5566078-3<br>Sardar jaffar Khan Lughari<br>CNIC# 32402-6070022-7<br>Sardar Yousuf Khan Lughari<br>CNIC# 35202-4220190-9<br>Bashir Ahmed<br>CNIC# 32102-0715927-7<br>Malik Noor Muhammad Khan<br>CNIC# 32102-0934447-3 | Sardar Attat M.Khan<br>Lughari<br>Sardar Attat M.Khan<br>Lughari<br>Sardar Jamil Khan<br>Lughari<br>Muhammad Ali<br>Haji Mehar Bakhsh Khan | 169.915   | 64.640               |              | 234.555       | 166.350                |                                      | 138.327                             | 304.677            |
| 54         | Mian Muhammad Sugar Mills<br>Iftikhar Road Bhimber Azad Kashmir              | Fahad Rasool Butt<br>CNIC# 35202-2661964-5<br>Ahmad Rasool<br>CNIC# 35201-8325294-3<br>Roohi Fatimah<br>CNIC# 35202-8797075-2<br>Kh.Abdul Moeed<br>CNIC# 35202-7295749-5<br>Bushra Fatimah Khawaja                                                            | Tanveer Alam Butt<br>Tanveer Alam Butt<br>Kh. Muhammad Naeem<br>Kh. Muhammad Naeem<br>Kh. Muhammad Naeem                                   | 30.000    | 8.091                |              | 38.091        | 5.000                  | -                                    | 8.091                               | 13.091             |

| Sr.<br>No. | Name & Address of the borrower.                                                                          | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                                                                 | Fathers/Husband's name.                                                                                                                                   | Outs      | tanding liabilit     | ies at beginn | ning of year | Principal<br>written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------|---------------|--------------|---------------------------|--------------------------------------|-------------------------------------|--------------------|
|            |                                                                                                          |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                           | Principal | Interest/<br>mark-up | Others.       | Total.       |                           |                                      | provided.                           |                    |
| 1          | 2                                                                                                        | 3                                                                                                                                                                                                                                                                                                          | 4                                                                                                                                                         | 5         | 6                    | 7             | 8            | 9                         | 10                                   | 11                                  | 12                 |
| 55         | Chohan Vegetable Ghee Mills<br>Jamlera Road Burewala Distt.Vihari                                        | Qurban Ali Chohan<br>CNIC# 36601-2583588-3<br>Nisar Ahmad Chohan<br>CNIC# 36601-9714992-3<br>Zulfigar Ali Chohan<br>CNIC# 36601-1602818-1<br>Abdul Hameed Chohan<br>CNIC# 36601-1556457-1<br>Batool Begum<br>CNIC# 36601-5835427-6                                                                         | Ch.Muhammad<br>BakhashAbdul<br>GhafoorQurban Ali<br>ChohanCh.Muhammad<br>BakhashQurban Ali<br>Chohan                                                      | 13.213    | 20.447               | -             | 33.660       | 4.370                     | -                                    | 70.934                              | 75.304             |
| 56         | Fara Agro (Pvt) Limited                                                                                  | Sh.Farrukh Rafiq                                                                                                                                                                                                                                                                                           | Sh.Muhammad Rafiq                                                                                                                                         | 1.458     | 5.219                | -             | 6.677        |                           | -                                    | 16.350                              | 16.350             |
|            | 42 KM Lahore Gujranwala<br>RoadKamonke Distt Gujranwala                                                  | CNIC# 35202-6886968-9<br>Sh.Muhammad Ajmal<br>CNIC# 35202-2979248-3<br>Tahir Rashid<br>CNIC# 35202-4640458-9                                                                                                                                                                                               | Sh.Muhammad Rafiq<br>Sh.Muhammad Rashid                                                                                                                   |           |                      |               |              | -                         |                                      |                                     |                    |
| 57         | Sindh Mashroom (PVT) Ltd.,                                                                               | Abdul Hameed Memon                                                                                                                                                                                                                                                                                         | Haji Siddiq Ali Nawab                                                                                                                                     | 2.173     | 2.001                | 0.000         | 4.174        | 2.021                     | 7.040                                | 2.172                               | 11.233             |
|            | 84A-Sindhi Muslim Coop-Housing<br>Seciety Karachi.                                                       | NIC# 491-46-011956<br>Nawab Saifuddin Laghari<br>NIC# 451-45-110283<br>Nawab Farooq Laghari<br>Baloch<br>NIC# 451-87-262647<br>Nawab Faiz Baloch<br>NIC# 451-87-262346<br>Nawab Sher Muhammad<br>NIC# 450-43-040913<br>Nawab Khaleel Leghari<br>NIC# 451-52-234644<br>Agha Akbar Ali<br>NIC# 493-42-011116 | Muhammad Ali Nawab<br>Saifuddin Baloch Nawab<br>Saifuddin Baloch Nawab<br>Haji Muhammad Ali Khan<br>Nawab Muhammad Ali<br>Laghari<br>Agha Jaffer Ali Khan |           |                      |               |              |                           |                                      |                                     |                    |
| 58         | Pak Poultry Farm H.No.7/30, Hashim<br>Raza Road, Model Colony, Karachi                                   | Muhammad Azhar<br>CNIC# 331-06-6202754-5                                                                                                                                                                                                                                                                   | Choudhery Shoukat Ali                                                                                                                                     | 1.012     | 0.993                | -             | 2.005        | 0.911                     | 2.338                                | -                                   | 3.249              |
| 59         | Samandra Shoe Factory<br>123, Sec.27, Korangi Ind.Area,<br>Karachi                                       | Raees Ahmed<br>CNIC# 42000-0469493-9                                                                                                                                                                                                                                                                       | S/O Muhammad Rafee                                                                                                                                        | 1.094     | -                    | -             | 1.094        | -                         | 3.757                                | -                                   | 3.757              |
| 60         | Azad Paper Pvt.Ltd.<br>Everyday Chamber,<br>Mohd.Bin Qasim Rd., Off<br>I.I.Chundrigar Road, Karachi.     | Iftikhar Ahmed<br>CNIC# 42101-6075317-9<br>Khawaja ghulam Rabani<br>CNIC# 42101-6583897-3                                                                                                                                                                                                                  | Not Available in Branch<br>Record                                                                                                                         | 0.546     | 1.433                | 0.017         | 1.996        | -                         | 1.433                                | 0.017                               | 1.450              |
| 61         | Arag Industries,<br>7th Floor, Adamjee Chamber,<br>I.I.Chundrigar Road, Karachi.                         | Abdul GhaniAhmed<br>Abdul Rehman Kasim<br>Usman Abdul Aziz                                                                                                                                                                                                                                                 | S/O.Haji Habib                                                                                                                                            | 2.500     | 1.638                | -             | 4.138        | 2.500                     | -                                    | 16.881                              | 19.381             |
| 62         | Aslam Textan,<br>22/MC Line,1st Flr., Iqbal Cloth Mkt.,<br>M.A.Jinnah Rd. Karachi                        | M.Aslam Sheikh<br>M.saleem Sheikh,                                                                                                                                                                                                                                                                         | Not Known as maintained in plaint nor NIC Available                                                                                                       | 4.375     | 0.842                | -             | 5.217        | 4.375                     | -                                    | 23.569                              | 27.944             |
| 63         | Azeem Dairies,<br>Sc-9,Bl. F,Allama Rasheed Turabi<br>Rd, Karachi.                                       | Shakeel Ahmed,<br>Najma Siddiqi,<br>Attiya Siddiqi<br>Zaheer Anwar                                                                                                                                                                                                                                         | S/o.M.Ibrahim Siddiqui<br>S/o.Jumma Khan<br>D/o.A.Jabbar Siddiqui<br>D/o.A.Jabbar Siddiqui                                                                | 2.100     | 1.770                | -             | 3.870        | -                         | -                                    | 6.683                               | 6.703              |
| 64         | Ali Knitwear,<br>36-C, 24th Com.St.,Phase-II, DHA,<br>Karachi.                                           | Ruqia Begum,<br>254-33-033247<br>Amjad Ali                                                                                                                                                                                                                                                                 | W/o.Ghulam Muhmmad<br>S/o/Abdul Rasheed                                                                                                                   | 11.207    | 1.189                | -             | 12.396       | 10.056                    | 1.150                                | 20.375                              | 31.581             |
| 65         | Hai & Sons<br>H.No. A-29,Bl.13-D/1, Gulshan-e-<br>Iqbal, Karachi                                         | Inam-ul-Hai<br>CNIC# 42201-9425345-5                                                                                                                                                                                                                                                                       | S/o.Syed Abdul Hai                                                                                                                                        | 3.748     | 4.826                | -             | 8.574        | 2.806                     | -                                    | 13.755                              | 16.561             |
| 66         | Z.S.F. Packages<br>C-120, Sec.27, K.I.A., Karachi                                                        | Shehnaz Ali<br>CNIC# 42301-9244296-0                                                                                                                                                                                                                                                                       | W/o.Fateh Ali                                                                                                                                             | 3.795     | 2.837                | 0.033         | 6.665        | -                         | -                                    | 1.540                               | 1.540              |
|            | Prince Complex                                                                                           | Haji Abdul Samad<br>CNIC# 601-39-176800<br>Bashir Ahmed<br>CNIC# 602-42-0109498                                                                                                                                                                                                                            | Haji Naik Muhammad<br>Muhammad Panah                                                                                                                      | 14.172    | -                    | -             | 14.172       | -                         | -                                    | 12.144                              | 12.144             |
| 68         | Famous Develo-pment Ltd<br>8th Floor, WaiYip Commer cial<br>Buildg, 100Des Voeux RoadCentral<br>HongKong | Laiwing Sim<br>Lui Man Yuk<br>Famous Develo-pment Ltd<br>8th Floor, WaiYip Commer<br>cial Buildg, 100 Des Voeux<br>Road Central Hong Kong                                                                                                                                                                  |                                                                                                                                                           | 16.516    | -                    | -             | 16.516       | 11.486                    | -                                    | -                                   | 11.486             |
|            |                                                                                                          |                                                                                                                                                                                                                                                                                                            | TOTAL:                                                                                                                                                    | 887.636   | 1,026.94             | 0.152         | 1,914.73     | 584.160                   | 22.341                               | 1,875.20                            | 2,481.70           |

# **ISLAMIC BANKING BUSINESS**

The bank is operating 5 Islamic banking branches at the end of current year as compared to 3 Islamic banking branches at the end of prior year.

| Balance SheetASSETSCash and Balances with Treasury Banks10,15922,536Investments509,642355,000Financing and Receivables321,65095,358Fixed Assets1,05076Other Assets45,57910,626Total Assets888,080483,596LIABILITIES5,993268Deposits and other accounts5,993268Due to Head Office508,591338,141Other Liabilities591,247374,940                                                                                                                                                                                                                                              |                                                    | 2008<br>Rupees | 2007<br>in '000 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|----------------|-----------------|
| Cash and Balances with Treasury Banks       10,159       22,536         Investments       509,642       355,000         Financing and Receivables       321,650       95,358         Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Deposits and other accounts       5,993       268         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                       | Balance Sheet                                      |                |                 |
| Cash and Balances with Treasury Banks       10,159       22,536         Investments       509,642       355,000         Financing and Receivables       321,650       95,358         Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Deposits and other accounts       5,993       268         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                       | ASSETS                                             |                |                 |
| Investments         509,642         355,000           Financing and Receivables         321,650         95,358           Fixed Assets         1,050         76           Other Assets         45,579         10,626           Total Assets         888,080         483,596           LIABILITIES         5,993         268           Bills payable         5,993         268,895           Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536 |                                                    | 10,159         | 22,536          |
| Financing and Receivables       321,650       95,358         Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Bills payable       5,993       268         Deposits and other accounts       47,186       26,895         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                                                                                               | -                                                  |                |                 |
| Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Bills payable       5,993       268         Deposits and other accounts       47,186       26,895         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                                                                                                                                                            |                                                    |                |                 |
| Total Assets         888,080         483,596           LIABILITIES         5,993         268           Bills payable         5,993         268           Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                   | -                                                  |                |                 |
| LIABILITIESBills payable5,993268Deposits and other accounts47,18626,895Due to Head Office508,591338,141Other Liabilities19,5779,536                                                                                                                                                                                                                                                                                                                                                                                                                                        | Other Assets                                       | 45,579         | 10,626          |
| Bills payable         5,993         268           Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                                                                                                                          | Total Assets                                       | 888,080        | 483,596         |
| Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                                                                                                                                                                            | LIABILITIES                                        |                |                 |
| Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Bills payable                                      | 5,993          | 268             |
| Other Liabilities 19,577 9,536                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Deposits and other accounts                        | 47,186         | 26,895          |
| · · · · · · · · · · · · · · · · · · ·                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Due to Head Office                                 | 508,591        | 338,141         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                    |                |                 |
| 10tal Lidbinities 574,040                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Total Liabilities                                  | 581,347        | 374,840         |
| NET ASSETS 306,733 108,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | NET ASSETS                                         | 306,733        | 108,756         |
| REPRESENTED BY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | REPRESENTED BY                                     |                |                 |
| Islamic Banking Fund 300,000 100,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                    | 300 000        | 100 000         |
| Unremitted profit 5,552 8,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                    |                |                 |
| 305,552 108,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                    |                |                 |
| Surplus on Revaluation of Assets 1,181 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Surplus on Revaluation of Assets                   |                | -               |
| 306,733 108,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                    | 306,733        | 108,756         |
| Profit and Loss Account                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Profit and Loss Account                            |                |                 |
| Profit / return on financing and placements earned 126,760 12,997                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Profit / return on financing and placements earned | 126,760        | 12,997          |
| Profit / return on deposit and other dues expensed 42,541 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                    |                |                 |
| Net spread earned 84,219 12,997                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Net spread earned                                  | 84,219         | 12,997          |
| OTHER INCOME                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | OTHER INCOME                                       |                |                 |
| Fee, commission and brokerage income1,331319                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Fee, commission and brokerage income               | 1,331          | 319             |
| Income from dealing in foreign currencies 6 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Income from dealing in foreign currencies          | 6              | -               |
| Other income 78 125                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Other income                                       | 78             | 125             |
| Total other income         1,415         444                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Total other income                                 | 1,415          | 444             |
| 85,634 13,441                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                    | 85,634         | 13,441          |
| OTHER EXPENSES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                    | 70.000         | 4 605           |
| Administrative expenses 79,266 4,685                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | •                                                  |                | 4,685           |
| Other charges 816 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -                                                  | ·              | -               |
| Total other expenses         80,082         4,685                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | I otal other expenses                              |                |                 |
| 5,552 8,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                    |                |                 |
| PROFIT BEFORE TAXATION5,5528,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | PROFIT BEFORE TAXATION                             | 5,552          | 8,756           |

# **National Bank of Pakistan**

Consolidated Financial Statements for the year ended

December 31, 2008

# National Bank of Pakistan Consolidated Balance Sheet As at December 31, 2008

| 2007               | 2008       |                                          |          | 2008        | 2007        |
|--------------------|------------|------------------------------------------|----------|-------------|-------------|
| US Dollars in '000 |            |                                          | Note     | Rupees      | in '000     |
|                    |            | ASSETS                                   |          |             |             |
| 1,202,665          | 1,351,625  | Cash and balances with treasury banks    | 6        | 106,778,346 | 95,010,514  |
| 483,750            | 499,883    | Balances with other banks                | 7        | 39,490,729  | 38,216,263  |
| 274,129            | 216,950    | Lendings to financial institutions - net | 8        | 17,139,081  | 21,656,192  |
| 2,684,651          | 2,167,151  | Investments - net                        | 9        | 171,204,890 | 212,087,467 |
| 4,308,477          | 5,228,815  | Advances - net                           | 10       | 413,076,390 | 340,369,649 |
| 328,852            | 307,240    | Operating fixed assets 11 24,271,964     |          | 24,271,964  | 25,979,302  |
| -                  | 40,551     | Deferred tax assets - net 12 3,203,565   |          | 3,203,565   | -           |
| 396,068            | 568,509    | Other assets                             | 13       | 44,912,236  | 31,289,403  |
| 9,678,592          | 10,380,724 |                                          |          | 820,077,201 | 764,608,790 |
|                    |            | LIABILITIES                              |          |             |             |
| 89,391             | 129,355    | Bills payable                            | 14       | 10,219,061  | 7,061,901   |
| 143,441            | 506,890    | Borrowings                               | 15       | 40,044,291  | 11,331,842  |
| 7,491,356          | 7,915,814  | Deposits and other accounts              | 16       | 625,349,269 | 591,817,052 |
| -                  | -          | Sub-ordinated loans                      |          | -           | -           |
|                    |            | Liabilities against assets subject to    |          |             |             |
| 427                | 320        | finance lease                            | 17       | 25,274      | 33,739      |
| 64,545             | -          | Deferred tax liabilities - net           | 12       | -           | 5,099,060   |
| 396,855            | 506,178    | Other liabilities                        | 18       | 39,988,101  | 31,351,550  |
| 8,186,015          | 9,058,557  |                                          |          | 715,625,996 | 646,695,144 |
| 1,492,577          | 1,322,167  | NET ASSETS                               |          | 104,451,205 | 117,913,646 |
|                    |            | REPRESENTED BY                           |          |             |             |
| 103,219            | 113,541    | Share capital                            | 19       | 8,969,751   | 8,154,319   |
| 207,321            | 259,201    | Reserves                                 |          | 20,476,863  | 16,378,394  |
| 585,225            | 678,067    | Unappropriated profit                    | (i)      | 53,567,323  | 46,232,813  |
| 895,765            | 1,050,809  |                                          |          | 83,013,937  | 70,765,526  |
| 1,389              | 1,427      | Minority Interest                        |          | 112,699     | 109,729     |
| 897,154            | 1,052,236  |                                          |          | 83,126,636  | 70,875,255  |
| 595,423            | 269,931    | Surplus on revaluation of assets - net   | 20 & (i) | 21,324,569  | 47,038,391  |
| 1,492,577          | 1,322,167  |                                          |          | 104,451,205 | 117,913,646 |
|                    |            | CONTINGENCIES AND COMMITMENTS            | 21       |             |             |

# (i) The above surplus on revaluation of assets include impairment loss (net of tax) of Rs.1,826 million in respect of listed

equity securities / mutual funds held under 'Available-for-sale' category of investments as allowed under BSD Circular No. 4 of the SBP and SRO 150(2)/2009 of the SECP dated February 13, 2009. The said impairment loss has been determined on the basis of valuation of such listed equity securities / mutual funds using the market prices quoted on the stock exchange / net assets values as of December 31, 2008. Had the impairment loss been fully charged to profit and loss account, the 'Surplus on revaluation of assets' (net of tax) would have been higher by Rs.1,826 million and the unappropriated profit would have been lower by the same amount (See note 20.2).

(ii) The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

Director

# National Bank of Pakistan

**Consolidated Profit and Loss Account** 

For the year ended December 31, 2008

| 2007               | 2008     |                                                             | Nata | 2008        | 2007       |
|--------------------|----------|-------------------------------------------------------------|------|-------------|------------|
| US Dollars in '000 |          |                                                             | Note | Rupees i    | n 000      |
| 643,573            | 774,074  | Mark-up / return / interest earned                          | 23   | 61,151,818  | 50,842,230 |
| 215,531            | 302,251  | Mark-up / return / interest expensed                        | 24   | 23,877,804  | 17,026,935 |
| 428,042            | 471,823  | Net mark-up / interest income                               | -    | 37,274,014  | 33,815,295 |
| 59,786             | 134,612  | Provision against non-performing advances                   | 10.3 | 10,634,367  | 4,723,084  |
|                    |          | Provision for / (reversal of) diminution                    |      |             |            |
| (509)              | 4,705    | in the value of investments                                 | 9.11 | 371,729     | (40,248)   |
| -                  | 51       | Provision against off balance sheet obligations             | 18.1 | 4,000       | -          |
| 505                | -        | Bad debts written off directly                              | L    | -           | 39,899     |
| 59,782             | 139,368  |                                                             | -    | 11,010,096  | 4,722,735  |
| 368,260            | 332,455  | Net mark-up / interest income after provisions              |      | 26,263,918  | 29,092,560 |
|                    |          | NON MARK-UP / INTEREST INCOME                               | -    |             |            |
| 87,053             | 101,083  | Fee, commission and brokerage income                        |      | 7,985,547   | 6,877,152  |
| 41,505             | 36,548   | Dividend income                                             |      | 2,887,314   | 3,278,917  |
| 13,518             | 50,900   | Income from dealing in foreign currencies                   |      | 4,021,064   | 1,067,958  |
| 29,802             | 5,027    | Gain on sale and redemption of securities - net             | 25   | 397,118     | 2,354,390  |
|                    |          | Unrealized gain / (loss) on revaluation of                  |      |             |            |
| (405)              | 22       | investments classified as held-for-trading                  | 9.12 | 1,707       | (31,964)   |
| 2,664              | 1,627    | Share of profit from joint ventures - net of tax            |      | 128,533     | 210,445    |
| 392                | 80       | Share of profit from associates - net of tax                |      | 6,290       | 30,988     |
| 1,938              | 15,898   | Other income                                                | 26   | 1,255,903   | 153,110    |
| 176,467            | 211,185  | Total non mark-up / interest income                         |      | 16,683,476  | 13,940,996 |
| 544,727            | 543,640  |                                                             | _    | 42,947,394  | 43,033,556 |
|                    |          | NON MARK-UP / INTEREST EXPENSES                             |      |             |            |
| 182,134            | 232,447  | Administrative expenses                                     | 27   | 18,363,344  | 14,388,611 |
| 2,228              | 9,511    | Other provisions / write offs                               |      | 751,403     | 176,014    |
| 217                | 7,384    | Other charges                                               | 28   | 583,361     | 17,141     |
| 184,579            | 249,342  | Total non mark-up / interest expenses                       | -    | 19,698,108  | 14,581,766 |
| 360,148            | 294,298  |                                                             | -    | 23,249,286  | 28,451,790 |
| -                  | -        | Extra ordinary / unusual items                              |      | -           | -          |
| 360,148            | 294,298  | PROFIT BEFORE TAXATION                                      | -    | 23,249,286  | 28,451,790 |
| 105,493            | 149,340  | Taxation - Current                                          | ſ    | 11,797,821  | 8,333,955  |
| 4,933              | (23)     | - Prior years                                               |      | (1,813)     | 389,684    |
| 4,088              | (53,554) | - Deferred                                                  |      | (4,230,776) | 322,986    |
| 114,514            | 95,763   |                                                             | 29   | 7,565,232   | 9,046,625  |
| 245,634            | 198,535  | PROFIT AFTER TAXATION [see note (i) & 20.2]                 | -    | 15,684,054  | 19,405,165 |
| (151)              | (38)     | Profit attributable to minority shareholders                |      | (2,970)     | (11,902)   |
| 245,483            | 198,497  | Profit attributable to shareholders of the holding company  | -    | 15,681,084  | 19,393,263 |
| 412,956            | 585,225  | Unappropriated profit brought forward                       |      | 46,232,813  | 32,623,507 |
| ,,                 | 000,0    | Transfer from surplus on revaluation of fixed assets        |      | ,,          | ,,;        |
| 494                | 1,651    | on account of incremental depreciation                      | 20.3 | 130,456     | 39,007     |
| 658,933            | 785,373  | Profit available for appropriation [see note 10.4.1 & 20.2] |      | 62,044,353  | 52,055,777 |
| US Dollars         |          |                                                             | -    | Rupees      |            |
|                    |          | Basic earnings per share for profit for the year            |      |             |            |
| 0.27               | 0.22     | attributable to shareholders of the holding company         | 30   | 17.48       | 21.62      |
|                    |          | Diluted earnings per share for profit for the year          | =    |             |            |
| 0.27               | 0.22     | attributable to shareholders of the holding company         | 31   | 17.48       | 21.62      |

(i) The profit for the year does not include impairment loss (net of tax) of Rs. 1,826 million in respect of listed equity securities / mutual funds held under 'Available-for-sale' category of investments in accordance with the treatment allowed under BSD Circular No. 4 of the SBP and SRO 150(2)/2009 of the SECP dated February 13, 2009. The said impairment loss has been determined on the basis of valuation of such listed equity securities / mutual funds using the market prices quoted on the stock exchange / net assets values as of December 31, 2008 and has been taken to 'Surplus on revaluation of assets' (net of tax) account as shown in the balance sheet. Had the impairment loss been fully charged to profit and loss account, profit after tax for the year would have been lower by Rs. 1,826 million and earnings per share would have been lower by Rs. 2.03 (See note 20.2).

(ii) The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

**Chairman & President** 

Director

Director

# National Bank of Pakistan Consolidated Cash Flow Statement For the year ended December 31, 2008

| 2007                  | 2008               |                                                                               | Nata | 2008<br>Burna a in      | 2007                      |
|-----------------------|--------------------|-------------------------------------------------------------------------------|------|-------------------------|---------------------------|
| US Dollars in ' 000   |                    |                                                                               | Note | Rupees ir               | 000                       |
|                       |                    | CASH FLOWS FROM OPERATING ACTIVITIES                                          |      |                         |                           |
| 360,148               | 294,298            | Profit before taxation                                                        |      | 23,249,286              | 28,451,790                |
| (41,505)              | (36,548)           | Less: Dividend income                                                         | _    | (2,887,314)             | (3,278,917)               |
| 318,643               | 257,750            |                                                                               |      | 20,361,972              | 25,172,873                |
|                       |                    | Adjustments:                                                                  |      |                         |                           |
| 7,145                 | 9,636              | Depreciation                                                                  | 11.2 | 761,232                 | 564,470                   |
| 60                    | 53                 | Amortization                                                                  | 11.3 | 4,179                   | 4,776                     |
| 59,786                | 134,612            | Provision against non-performing advances                                     | 10.3 | 10,634,367              | 4,723,084                 |
| (509)                 | 4,705              | Provision for / (reversal of) diminution in the value of investments          | 9.11 | 371,729                 | (40,248)                  |
| -                     | 51                 | Provision against off balance sheet obligations                               | 18.1 | 4,000                   | -                         |
| (38)                  | (101)              |                                                                               | 11.6 | (7,960)                 | (2,975)                   |
| 117                   | 136                | Financial charges on leased assets                                            |      | 10,751                  | 9,214                     |
| 505                   | -                  | Bad debts written off directly                                                |      | -                       | 39,899                    |
| (2,664)               | (1,627)            | Share of profit from joint ventures - net of tax                              |      | (128,533)               | (210,445)                 |
| (392)                 | (80)               | Share of (loss) / profit from associates - net of tax                         |      | (6,290)                 | (30,988)                  |
| 2,228                 | 9,511              | Other provisions / write offs                                                 | L    | 751,403                 | 176,014                   |
| 66,238                | 156,896            |                                                                               | _    | 12,394,878              | 5,232,801                 |
| 384,881               | 414,646            |                                                                               |      | 32,756,850              | 30,405,674                |
| 40.007                | 57 (70)            | (Increase) / decrease in operating assets                                     | г    |                         | 4 507 000                 |
| 19,087                | 57,179             | Lendings to financial institutions - net                                      |      | 4,517,111               | 1,507,890                 |
| (4,815)               | (2,855)            |                                                                               |      | (225,566)               | (380,393)                 |
| (367,532)             | (1,050,417)        |                                                                               |      | (82,982,937)            | (29,035,002)              |
| (35,281)              | (131,631)          | Other assets (excluding advance tax)                                          | L    | (10,398,820)            | (2,787,228)               |
| (388,541)             | (1,127,724)        |                                                                               |      | (89,090,212)            | (30,694,733)              |
| (11 959)              | 39,964             | Increase / (decrease) in operating liabilities                                | Г    | 2 457 460               | (2 = 42 = 761)            |
| (44,858)              |                    | Bills payable                                                                 |      | 3,157,160<br>29,358,678 | (3,543,761)               |
| (21,709)<br>1,136,713 | 371,629<br>424,458 | Borrowings                                                                    |      | 33,532,217              | (1,714,990)<br>89,800,341 |
| 52,102                |                    | Deposits and other accounts<br>Other liabilities (excluding current taxation) |      |                         |                           |
| 1,122,248             | 109,135<br>945,186 |                                                                               | L    | 8,621,704<br>74,669,759 | 4,116,087<br>88,657,677   |
| 1,122,240             | 343,100            |                                                                               |      |                         | 00,007,077                |
| (123,752)             | (198,765)          | Income tax paid                                                               |      | (15,702,406)            | (9,776,401)               |
| (117)                 |                    | Financial charges paid                                                        |      | (10,751)                | (9,214)                   |
| (123,869)             | (198,901)          |                                                                               |      | (15,713,157)            | (9,785,615)               |
| 994,719               | 33,207             | Net cash from operating activities                                            |      | 2,623,240               | 78,583,003                |
|                       |                    | CASH FLOWS FROM INVESTING ACTIVITIES                                          |      |                         |                           |
| (859,513)             | 132 439            | Net proceeds from / (investments in) available-for-sale securities            | Г    | 10,462,712              | (67,901,649)              |
| 30,087                | 36,827             |                                                                               |      | 2,909,317               | 2,376,810                 |
| 41,505                |                    | Dividend income received                                                      |      | 2,887,314               | 3,278,917                 |
| (13,146)              |                    | Investment in operating fixed assets                                          |      | (1,648,309)             | (1,038,547)               |
| 256                   | -                  | Investment in associates and joint venture                                    |      | -                       | 20,196                    |
| 168                   | 315                | Sale proceeds of property and equipment disposed off                          | 11.6 | 24,881                  | 13,261                    |
| (800,643)             |                    | Net cash from / (used in) investing activities                                | L    | 14,635,915              | (63,251,012)              |
|                       | ,                  |                                                                               |      |                         |                           |
|                       |                    |                                                                               |      |                         |                           |
| (4.0.0)               | (227)              | CASH FLOWS FROM FINANCING ACTIVITIES                                          | г    | (47.044)                | (4.4.007)                 |
| (186)                 |                    | Payments of lease obligations                                                 |      | (17,911)                | (14,667)                  |
| (35,847)<br>(36,033)  |                    | Dividend paid<br>Net cash used in financing activities                        | L    | (6,104,894)             | (2,831,895)               |
| (30,033)              | (11,504)           | NET CASH USED IN MINANCING ACTIVITIES                                         |      | (6,122,805)             | (2,846,562)               |
| 391                   | 33 203             | Effects of exchange rate changes on cash and cash equivalents                 |      | 2,623,064               | 30,870                    |
| 158,434               |                    | Increase in cash and cash equivalents                                         | _    | 13,759,414              | 12,516,299                |
| 100,404               | 174,170            | וויניבמשב ווו נמשוו מווע נמשוו בקעוילמוצוונש                                  |      | 13,733,414              | 12,010,200                |
| 1,516,726             |                    | Cash and cash equivalents at beginning of the year                            | _    | 132,337,685             | 119,821,386               |
| 1,675,160             | 1,849,330          | Cash and cash equivalents at end of the year                                  | 32   | 146,097,099             | 132,337,685               |
|                       |                    |                                                                               |      |                         |                           |

The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

# **National Bank of Pakistan**

Consolidated Statement of Changes in Equity

For the year ended December 31, 2008

|                                                                                                                          |           | Attributable to the shareholders of the holding company |            |              |                |          |             |  |
|--------------------------------------------------------------------------------------------------------------------------|-----------|---------------------------------------------------------|------------|--------------|----------------|----------|-------------|--|
|                                                                                                                          |           | Reserves                                                |            |              |                |          |             |  |
|                                                                                                                          | Share     | Capital<br>Exchange                                     |            | Revenue      | Unappropriated | Minority |             |  |
|                                                                                                                          | capital   | translation                                             | Statutory  | General      | profit         | interest | Total       |  |
|                                                                                                                          |           |                                                         | •          | upees in '00 | •              |          |             |  |
|                                                                                                                          |           |                                                         | ,          |              | - /            |          |             |  |
| Balance as at January 1, 2007                                                                                            | 7,090,712 | 3,809,070                                               | 10,054,449 | 521,338      | 32,623,507     | 97,827   | 54,196,903  |  |
| Exchange adjustments on translation of net assets<br>of foreign branches, subsidiaries,<br>associates and joint ventures | -         | 70,465                                                  | -          | -            | -              | -        | 70,465      |  |
| Transfer from surplus on revaluation of fixed assets-<br>incremental depreciation - net of tax                           | -         | -                                                       | -          | -            | 39,007         | -        | 39,007      |  |
| Net income recognised directly in equity                                                                                 | -         | 70,465                                                  | -          | -            | 39,007         | -        | 109,472     |  |
| Profit after taxation for the year ended December 31, 2007                                                               | -         | -                                                       | -          | -            | 19,393,263     | 11,902   | 19,405,165  |  |
| L<br>Total recognised income and expense for the year                                                                    | -         | 70,465                                                  | -          | -            | 19,432,270     | 11,902   | 19,514,637  |  |
| Issue of bonus shares 15%                                                                                                | 1,063,607 | -                                                       | -          | -            | (1,063,607)    | -        | -           |  |
| Cash dividend (Rs.4 per share)                                                                                           | -         | -                                                       | -          | -            | (2,836,285)    | -        | (2,836,285) |  |
| Transfer to statutory reserve                                                                                            | -         | -                                                       | 1,923,072  | -            | (1,923,072)    | -        | -           |  |
| Balance as at December 31, 2007                                                                                          | 8,154,319 | 3,879,535                                               | 11,977,521 | 521,338      | 46,232,813     | 109,729  | 70,875,255  |  |
| Balance as at January 1, 2008                                                                                            | 8,154,319 | 3,879,535                                               | 11,977,521 | 521,338      | 46,232,813     | 109,729  | 70,875,255  |  |
| Exchange adjustments on translation of net assets<br>of foreign branches, subsidiaries,<br>associates and joint ventures | -         | 2,552,610                                               | -          | -            | -              | -        | 2,552,610   |  |
| Transfer from surplus on revaluation of fixed assets-<br>incremental depreciation - net of tax                           | -         | · _                                                     | -          | -            | 130,456        | -        | 130,456     |  |
| Net income recognised directly in equity                                                                                 | -         | 2,552,610                                               |            | -            | 130,456        | -        | 2,683,066   |  |
| Profit after taxation for the year ended December 31, 2008                                                               | -         |                                                         | -          | -            | 15,681,084     | 2,970    | 15,684,054  |  |
| L<br>Total recognised income and expense for the year                                                                    | -         | 2,552,610                                               | -          | -            | 15,811,540     | 2,970    | 18,367,120  |  |
| Issue of bonus shares 10%                                                                                                | 815,432   | -                                                       | -          | -            | (815,432)      | -        | -           |  |
| Cash dividend (Rs.7.5 per share)                                                                                         | -         | -                                                       | -          | -            | (6,115,739)    | -        | (6,115,739) |  |
| Transfer to statutory reserve                                                                                            | -         | -                                                       | 1,545,859  | -            | (1,545,859)    | -        | -           |  |
| Balance as at December 31, 2008                                                                                          | 8,969,751 | 6,432,145                                               | 13,523,380 | 521,338      | 53,567,323     | 112,699  | 83,126,636  |  |

The annexed notes 1 to 44 and Annexure I, II and III form an integral part of these financial statements.

Chairman & President

Director

Director

Director

# National Bank of Pakistan Notes to the Consolidated Financial Statements

For the year ended December 31, 2008

# 1. THE GROUP AND ITS OPERATIONS

1.1 The "Group" consists of:

# Holding Company

- National Bank of Pakistan (the bank)

|                                                              | Percentag | e Holding |
|--------------------------------------------------------------|-----------|-----------|
|                                                              | 2008      | 2007      |
| Subsidiary Companies                                         | %         | %         |
| - NBP Leasing Limited (formerly NBP Capital Limited)         | 100.00    | 100.00    |
| <ul> <li>JSC Subsidiary Bank of NBP in Kazakhstan</li> </ul> | 100.00    | 100.00    |
| <ul> <li>NBP Exchange Company Limited</li> </ul>             | 100.00    | 100.00    |
| <ul> <li>NBP Modaraba Management Company Limited</li> </ul>  | 100.00    | 100.00    |
| - Taurus Securities Limited                                  | 58.32     | 58.32     |
| <ul> <li>National Agriculture Limited (Note 9.10)</li> </ul> | 100.00    | 100.00    |
| - Cast-N-Link Products Limited (Note 9.10)                   | 76.51     | 76.51     |

The Group is principally engaged in commercial banking, modaraba management, brokerage, leasing, foreign currency remittances and exchange transactions. Brief profile of the holding company and subsidiaries is as follows:

# National Bank of Pakistan

The bank was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on all the stock exchanges in Pakistan. Its registered and head office is situated at I.I.Chundrigar Road, Karachi. The bank is engaged in providing commercial banking and related services in Pakistan and overseas. The bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the State Bank of Pakistan (SBP). The bank operates 1,254 (2007: 1,243) branches in Pakistan and 22 (2007: 18) overseas branches (including the Export Processing Zone branch, Karachi). Under a Trust Deed, the bank also provides services as trustee to National Investment Trust (NIT) and Long-term Credit Fund (LTCF).

# NBP Leasing Limited (formerly NBP Capital Limited)

NBP Leasing Limited (formerly NBP Capital Limited) is a public unlisted company, incorporated in Pakistan on November 7, 1995 under the Companies Ordinance, 1984. The registered office of the company is at 4th Floor, P.I.C. Towers, M.T. Khan Road, Karachi. The company is primarily engaged in leasing business.

# JSC Subsidiary Bank of NBP in Kazakhstan

JSC Subsidiary Bank of NBP in Kazakhstan is a joint-stock bank, which was incorporated in the Republic of Kazakhstan in 2001. The bank conducts its business under license number 25 dated October 29, 2005 (initial license was dated December 14, 2001) and is engaged in providing commercial banking services. The registered office of the bank is located at 105, Dostyk Ave, 050051, Almaty.

# NBP Exchange Company Limited, Pakistan

NBP Exchange Company Limited is a public unlisted company, incorporated in Pakistan on September 24, 2002 under the Companies Ordinance, 1984. The company obtained license for commencement of operations from State Bank of Pakistan (SBP) on November 25, 2002 and commencement of business certificate on December 26, 2003 from the Securities and Exchange Commission of Pakistan (SECP). The registered office of the company is situated at Shaheen Complex, M.R.Kiryani Road, Karachi. The company is engaged in foreign currency remittances and exchange transactions.

The company has four branches, in Karachi, Islamabad, Rawalpindi and Mirpur Azad Jammu and Kashmir.

# NBP Modaraba Management Company Limited, Pakistan

NBP Modaraba Management Company Limited is a public unlisted company, incorporated in Pakistan on August 6, 1992. Its registered office is 26 - Mclagon Road, Lahore. The principal purpose of the company is to float and manage modarabas. The company at present is managing First National Bank Modaraba.

#### Taurus Securities Limited, Pakistan

Taurus Securities Limited is a public unlisted company, incorporated in Pakistan on June 27,1993 under the Companies Ordinance, 1984. The registered office of the company is situated at 6th Floor, Progressive Plaza, Beaumont Road, Civil Lines, Karachi. It is engaged in the business of stock brokerage, investment counselling, and fund placements. It is a corporate member of the Karachi Stock Exchange (Guarantee) Limited.

# 1.2 BASIS OF CONSOLIDATION

- The consolidated financial statements include the financial statements of the bank (holding company) and its subsidiary companies together "the Group".
- The financial statements of the subsidiaries are prepared for the same reporting year as the holding company for the purpose of consolidation, using consistent accounting policies.
- The assets, liabilities, income and expenses of subsidiary companies have been consolidated on a line by line basis.
- Minority interest represents the portion of the net results of operations and of net assets of subsidiary companies attributable to interests which are not owned by the holding company.
- Material intra-group balances and transactions have been eliminated.

# 2. BASIS OF PRESENTATION

2.1 In accordance with the directives of the Federal Government of Pakistan regarding the shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible form of trade related mode of financing includes purchase of goods by the bank from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

The financial position and results of the Islamic banking branches of the bank have been disclosed in Annexure III to these financial statements.

**2.2** The US Dollar amounts shown on the balance sheet, profit and loss account and cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs.79.00 to one US Dollar has been used for both 2008 and 2007 as it was the prevalent rate as on December 31, 2008.

# 3. STATEMENT OF COMPLIANCE

- **3.1** These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan. Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1962 or directives shall prevail.
- 3.2 The State Bank of Pakistan has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for Banking Companies through BSD Circular No. 10 dated August 26, 2002. Further, according to the notification of SECP dated April 28, 2008, the IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirement of various circulars issued by SBP.

# 4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for revaluation of land and buildings and valuation of certain investments and derivative financial instruments at fair value.

# 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 5.1 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks and balances with other banks in current and deposit accounts less overdrawn nostro accounts.

# 5.2 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transactions costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

All regular way purchases / sales of investment are recognised on the trade date, i.e., the date the Group commits to purchase/sell the investments. Regular way purchases or sales of investment require delivery of securities within the time frame generally established by regulation or convention in the market place.

The Group has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures, into 'Held-for-trading', 'Held-to-maturity' and 'Available-for-sale' portfolios as follows:

- Held-for-trading These are securities which are acquired with the intention to trade by taking advantage of short-term market/interest rate movements and are to be sold within 90 days. These are carried at market value, with the related surplus/(deficit) on revaluation being taken to profit and loss account.
- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except for incase of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown below equity. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' below equity is included in the profit and loss account for the period. However, for the current year, the impairment loss has been treated as explained in note 20.2.

Provision for diminution in value of investments for unquoted debt securities is calculated with reference to the time-based criteria as per the SBP's Prudential Regulations. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to book value of the same.

Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page (PKRV) or the Stock Exchanges.

Associates – Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for under the equity method of accounting. However, in case where associates are considered as fully impaired and financial statements are not available these investments are stated at cost less provision.

Under the equity method, the Group's share of its associates' post-acquisition profits or losses is recognized in the income statement; its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Joint ventures - The Group has interests in joint ventures which are jointly controlled entities. A joint venture is contractual arrangement whereby two or more parties undertake in economic activity that is subject to a joint control and includes a jointly controlled entity that involves the establishment of separate entity in which each venturer has an interest. The group accounts for its interest in joint venture using the equity method of accounting.

The carrying values of investments are reviewed for impairment when indications exist that the carrying values may exceed the estimated recoverable amounts.

# 5.3 Discount of negotiable instruments

These are stated at amortized cost less provision for doubtful debts, if any. The provision is made in accordance with the SECP Prudential Regulations for Non-Banking Finance Companies.

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# 5.4 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the balance sheet and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the balance sheet, as the Group does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

# 5.5 Net investment in lease finance

Leases are classified finance lease when the Group transfers substantially all the risk and rewards incidental to ownership of the assets to the lessee. Net investment in lease finance is recognised at an amount equal to the aggregate of minimum lease payment including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any. The provision is made in accordance with the SECP Prudential Regulations for Non-Banking Finance Companies.

#### 5.6 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments is taken to the profit and loss account.

# 5.7 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Group has transferred substantially all the risks and rewards of the asset, or (ii) the Group has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities are taken to income currently.

#### 5.8 Advances

Advances are stated net off specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by SBP and charged to the profit and loss account. These regulations prescribe an age based criteria (as supplemented by subjective evaluation of advances by the banks) for classification of non-performing loans and advances and computing provision / allowance thereagainst. Such regulations also require the bank to maintain general provision / allowance against consumer advances at specified percentage of such portfolio. Advances are written off where there are no realistic prospects of recovery.

#### 5.9 Operating fixed assets and depreciation

#### **Property and equipment**

# **Owned assets**

Fixed assets except land and buildings are stated at cost less accumulated depreciation and impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment. Depreciation is charged to income applying the diminishing balance method except vehicles, computers and furnishing provided to executives, which are depreciated on straight-line method at the rates stated in note 11.2. Depreciation is charged from the month in which the assets are brought into use and no depreciation is charged from the month the assets are brought into use and no depreciation is charged from the month the assets are brought into use and no depreciation is charged from the month the assets are deleted.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Gains and losses on disposal of fixed assets are included in income currently.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Land and buildings' valuation are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amount does not differ materially from their fair value.

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Assets" account shown below equity. The Group has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the requirements of the Companies Ordinance, 1984 and SECP's SRO 45(1)/2003 dated January 13, 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the Profit and Loss Account; and
- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets account" to accumulated profit through Statement of Changes in Equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

#### Leased assets

Assets subject to finance lease are accounted for by recording the assets and the related liability. These are recorded at lower of fair value and the present value of minimum lease payments at the inception of lease and subsequently stated net of accumulated depreciation. Depreciation is charged on the basis similar to the owned assets. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability.

#### Ijarah

Assets leased out under 'Ijarah' are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Assets under Ijarah are depreciated over the period of lease term. However, in the event the asset is expected to be available for re-ijarah, depreciation is charged over the economic life of the asset using straight line basis.

Ijarah income is recognised on a straight line basis over the period of Ijarah contract.

#### Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged to income applying the straight-line method at the rates stated in note 11.3.

#### Capital work-in-progress

Capital work-in-progress is stated at cost. These are transferred to specific assets as and when assets are available for use.

#### Impairment

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets.

# 5.10 Taxation

# Current

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior year, arising from assessments framed during the year.

# Deferred

Deferred income tax is provided on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

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Deferred income tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised.

The carrying amount of deferred income tax assets are reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit or taxable temporary differences will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Deferred tax relating to gain / loss recognized in surplus on revaluation of assets is charged / credited to such account.

#### 5.11 Employee benefits

# 5.11.1 Defined benefit plans

#### Pension scheme

The bank operates approved funded pension scheme for its eligible employees. The bank's costs are determined based on actuarial valuation carried out using Projected Unit Credit Method. Actuarial gains / losses exceeding, the higher of 10% of present value of defined benefit obligation or 10% of the fair value of plan assets are recognized as income or expense over the estimated working lives of the employees. Where the fair value of plan assets, exceeds the present value of defined benefit obligation together with unrecognized actuarial gains or losses and unrecognized past service cost, the bank reduces the resulting asset to an amount equal to the total of present value of any economic benefit in the form of reduction in future contributions to the plan and unrecognized actuarial losses and past service costs.

#### **Benevolent scheme**

The bank also operates an un-funded benevolent scheme for its eligible employees. Provision is made in the financial statements based on the actuarial valuation using the Projected Unit Credit Method. Actuarial gains / losses are recognized in the period in which they arise.

#### **Gratuity scheme**

The Group also operates an un-funded gratuity scheme for its eligible contractual employees. Provision is made in the financial statements based on the actuarial valuation using the Projected Unit Credit Method. Actuarial gains / losses are accounted for in a manner similar to pension scheme.

#### Post retirement medical benefits

The bank operates an un-funded post retirement medical benefits scheme for all of its employees. Provision is made in the financial statements for the benefit based on actuarial valuation carried out using the Projected Unit Credit Method. Actuarial gains / losses are recognised over the estimated working lives of employees.

#### 5.11.2 Defined contribution plan

The Group operates an approved funded provident fund scheme covering all its employees. Equal monthly contributions are made by the Company and employees to the fund in accordance with the fund rules.

# 5.11.3 Retirement and other benefit obligations -

# In respect of JSC Subsidiary Bank of NBP in Kazakhstan (JSC)

The JSC withholds amounts of pension contributions from employee salaries and pays them to state pension fund. The requirements of the Kazakhstan's legislation state pension system provides for the calculation of current payments by the employer as a percentage of current total payments to staff. This expense is charged in the period the related salaries are earned. Upon retirement all retirement benefit payments are made by pension funds selected by employees.

# 5.11.4 Other employee benefits

#### **Employees' compensated absences**

The bank accounts for all accumulating compensated absences when employees render service that increases their entitlement to future compensated absences. The liability is determined based on actuarial valuation carried out using the Projected Unit Credit Method.

#### 5.12 Revenue recognition

Mark-up / return / interest on advances and return on investments are recognized on accrual basis except in case of advances and investments classified under the Prudential Regulations on which mark-up is recognized on receipt basis.

Interest/mark-up on rescheduled/restructured advances and investments is recognized in accordance with the Prudential Regulations of SBP.

Fee, commission and brokerage income and remuneration for trustee services are recognized upon performance of services.

Dividend income on equity investments and mutual funds is recognized when right to receive is established.

Premium or discount on debt securities classified as available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to interest income.

Gains and losses on disposal of investments are dealt with through the profit and loss account in the year in which they arise.

The Group follows the "Financing Method" in accounting for recognition of finance income on leases other than Ijarah. Under this method the unearned finance income - that is, excess of aggregate lease rentals and the residual value over the cost of leased assets is deferred and then amortized to income over the term of the lease, applying the annuity method to produce a constant rate on the net investment in the lease finance.

#### 5.13 Foreign currencies translation

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in the Pak Rupees which is the bank's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and the assets / liabilities of foreign branches, and subsidiaries, net assets of associates and joint ventures are translated into Rupees at the rates of exchange prevailing at the balance sheet date.

Profit and loss account balances of foreign branches, subsidiaries are translated at average exchange rate prevailing during the year. Gains / losses on translation are included in the profit and loss account except net gains / losses arising on translation of net assets of foreign branches, subsidiaries, associates and joint ventures, which is credited to an exchange equalization reserve and reflected under reserves.

# 5.14 Business combinations and goodwill

Business combinations are accounted for using the purchase method of accounting. This involves recognizing identifiable assets and liabilities (including contingent liabilities and excluding future restructuring) of the acquired business at fair value. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Goodwill is tested for impairment on annual basis.

#### 5.15 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations is made when the Group has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

# 5.16 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Group intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

#### 5.17 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Group in the balance sheet.

# 5.18 Dividend and other appropriations

Dividend and appropriation to reserves, except appropriation which are required by the law, are recognised as liability in the financial statements in the year in which these are approved.

# 5.19 Segment Reporting

A segment is a distinguishable component of the Group that is engaged either in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

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#### 5.19.1 Business segments

#### **Corporate finance**

Corporate banking includes, services provided in connection with mergers and acquisition, underwriting, privatization, securitization, research, debts (government, high yield), equity, syndication, IPO and secondary private placements.

#### Trading and sales

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, brokerage debt and prime brokerage.

#### **Retail banking**

It includes retail lending and deposits, banking services, trust and estates, private lending and deposits, banking service, trust and estates investment advice, merchant / commercial and private labels and retail.

#### **Commercial banking**

Commercial banking includes project finance, real estate, export finance, trade finance, factoring, lending, guarantees, bills of exchange and deposits.

#### **Payment and settlement**

It includes payments and collections, funds transfer, clearing and settlement.

#### Agency services

It includes escrow, depository receipts, securities lending (customers), corporate actions, issuer and paying agents.

# 5.19.2 Geographical segments

The Group operates in following geographical regions:

Pakistan Asia Pacific (including South Asia and Karachi Export Processing Zone) Europe United States of America Middle East

#### 5.20 Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31,

#### 5.21 Accounting estimates and judgments

The preparation of financial statements in conformity with Approved Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting polices. The estimates/judgments and associated assumptions used in the preparation of the financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimate and judgements in relation to these financial statements are as follows:

a) Provision against non-performing advances

The Group reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement various factors including the past dues, delinquency in the account, financial position of the borrower, value of collateral held and requirements of Prudential Regulations are considered.

Effective date (accounting

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The amount of general provision against consumer advances is determined in accordance with the relevant prudential regulations and SBP directives. During the year, the management has changed the method of computing provision against non-performing advances as allowed under Prudential Regulations and explained in note 10.4.1.

**b)** Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

c) Impairment of Available-for-sale investments

The Group considers that Available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance. As of the balance sheet date the management has determine an impairment loss on available-for-sale securities as explained in note 20.2.

d) Held-to-maturity investments

The Group follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the bank evaluates its intention and ability to hold such investments to maturity.

e) Income taxes

In making the estimates for current and deferred income taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where bank's view differs with the view taken by the income tax department and such amounts are shown as contingent liability.

f) Employee benefit plans

**Standards and Interpretations** 

The liabilities for employee benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases and future pension increases as disclosed in note 34. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

# 5.22 Accounting standards, interpretations and amendments to approved accounting standards not yet effective.

The following revised standards and interpretations with respect to approved Accounting Standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretations.

|            |                                                          | periods beginning on or after) |
|------------|----------------------------------------------------------|--------------------------------|
| IAS - 1    | Presentation of Financial Statements (Revised)           | 01 January 2009                |
| IAS - 23   | Borrowings Costs (Revised)                               | 01 January 2009                |
| IAS - 27   | Consolidated and Separate Financial Statements (Revised) | 01 January 2009                |
| IFRS 3     | Business Combinations (Revised)                          | 01 July 2009                   |
| IFRS 4     | Insurance Contracts                                      | 01 January 2009                |
| IFRS 8     | Operating Segments                                       | 01 January 2009                |
| IFRIC - 13 | Customer Loyalty Programs                                | 01 July 2008                   |
| IFRIC - 15 | Agreements for the Construction of Real Estate           | 01 January 2009                |
| IFRIC - 16 | Hedges of a Net Investment in Foreign Operation          | 01 October 2008                |
| IFRIC - 17 | Distributions of Non - Cash Assets to Owners             | 01 July 2009                   |
| IFRIC - 18 | Interim Financial Reporting and Impairment               | 01 July 2009                   |

The Group considers that the above standards and interpretations are either not relevant or will have no material impact on its financial statements in the period of initial application other than to the extent of certain changes or enhancements in the presentation and disclosures in the financial statements provided that such changes do not conflict with the format of financial statements prescribed by SBP for banks.

In addition to the above, amendments and improvements to various accounting standards have also been issued by IASB which are generally effective for accounting periods beginning on or after 1 January 2009. The management is in the process of evaluating the impact of such amendments and improvements on the Group's financial statements for the ensuing periods.

|    |                                       |      | 2008        | 2007       |
|----|---------------------------------------|------|-------------|------------|
| 6. | CASH AND BALANCES WITH TREASURY BANKS | Note | Rupees      | in '000    |
|    | In hand                               |      |             |            |
|    | Local currency                        |      | 6,394,041   | 6,058,641  |
|    | Foreign currency                      |      | 2,095,478   | 1,738,623  |
|    |                                       | -    | 8,489,519   | 7,797,264  |
|    | With State Bank of Pakistan in        | _    |             |            |
|    | Local currency current account        | 6.1  | 42,593,879  | 56,865,314 |
|    | Local currency deposit account        |      | 572         | 572        |
|    |                                       |      | 42,594,451  | 56,865,886 |
|    | Foreign currency current account      | 6.2  | 1,443,548   | 1,492,188  |
|    | Foreign currency deposit account      | 6.2  | 4,348,570   | 1,182,316  |
|    | Foreign currency collection account   |      | 23,891      | 488,669    |
|    | Foreign currency placement accounts   | 6.3  | 23,741,430  | 24,571,600 |
|    |                                       |      | 29,557,439  | 27,734,773 |
|    | With other central banks in           |      |             |            |
|    | Foreign currency current accounts     | 6.4  | 15,721,977  | 1,434,686  |
|    | Foreign currency deposit accounts     | 6.5  | 10,414,960  | 1,177,905  |
|    |                                       |      | 26,136,937  | 2,612,591  |
|    |                                       | 32   | 106,778,346 | 95,010,514 |
|    |                                       | -    |             |            |

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**6.1** This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies Ordinance, 1962.

- **6.2** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- **6.3** This represents US Dollar placements and carry interest at the rate of 4.21% per annum (2007: 6.5% per annum) with maturities within two months.
- **6.4** These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and central bank regulatory requirements of respective countries.
- **6.5** These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and central bank regulatory requirements. These carry mark-up at the rate of 2.0% per annum (2007: 3.5% per annum).

# 7. BALANCES WITH OTHER BANKS

| In Pakistan         |     |            |            |
|---------------------|-----|------------|------------|
| On current accounts | ]   | 98,517     | 715,771    |
| On deposit account  |     | 130,019    | 698,718    |
|                     | -   | 228,536    | 1,414,489  |
| Outside Pakistan    |     |            |            |
| On current accounts | Ì   | 3,654,531  | 6,447,178  |
| On deposit accounts | 7.1 | 35,607,662 | 30,354,596 |
|                     | -   | 39,262,193 | 36,801,774 |
|                     | 32  | 39,490,729 | 38,216,263 |

7.1 These include various deposits with correspondent banks and carry mark-up rates ranging from 0.05% to 12% per annum (2007: 0.07% to 10% per annum).

# 8. LENDINGS TO FINANCIAL INSTITUTIONS - net

| Call money lendings                          | 8.2 | 3,530,350  | 2,308,026  |
|----------------------------------------------|-----|------------|------------|
| Repurchase agreement lendings (Reverse Repo) | 8.3 | 13,470,731 | 19,348,166 |
| Letter of placements                         | 8.4 | 186,000    | -          |
| Lendings to financial institutions - gross   | 8.1 | 17,187,081 | 21,656,192 |
| Less: Provision held against lendings        |     | (48,000)   | -          |
| Lendings to financial institutions - net     |     | 17,139,081 | 21,656,192 |
| 8.1 Particulars of lendings - gross          |     |            |            |
| In local currency                            |     | 17,187,081 | 21,656,192 |
| In foreign currencies                        |     | -          | -          |
|                                              |     | 17,187,081 | 21,656,192 |

8.2 These carry mark-up at rates ranging from 11.5% to 19.5% per annum (2007: 9.9% to 10.5% per annum).

**8.3** These carry mark-up at rates ranging from 9% to 16% per annum (2007: 8% to 19.79% per annum).

# 8.3.1 Securities held as collateral against lendings to financial institutions

|                           |                 | 2008                   |            |                 | 2007                   |            |  |
|---------------------------|-----------------|------------------------|------------|-----------------|------------------------|------------|--|
|                           |                 | Further                |            |                 | Further                |            |  |
|                           | Held by<br>bank | given as<br>collateral | Total      | Held by<br>bank | given as<br>collateral | Total      |  |
|                           | R               | upees in '000          |            | Rupees in '000  |                        |            |  |
| Market Treasury Bills     | 8,873,895       | -                      | 8,873,895  | 18,567,924      | -                      | 18,567,924 |  |
| Pakistan Investment Bonds | 4,596,836       | -                      | 4,596,836  | 590,000         | -                      | 590,000    |  |
| Others                    | -               | -                      | -          | 190,242         | -                      | 190,242    |  |
|                           | 13,470,731      | -                      | 13,470,731 | 19,348,166      | -                      | 19,348,166 |  |

**8.3.2** Market value of the securities under repurchase agreement lendings amount to Rs.12,848 million (2007: Rs.19,413 million).

8.4 These carry mark-up at rates ranging from 18% to 18.5% per annum (2007: Nil).

# 9. INVESTMENTS - net

| INVESTMENTS - Net                             |       |             | 2007          |             |             |              |             |
|-----------------------------------------------|-------|-------------|---------------|-------------|-------------|--------------|-------------|
|                                               | -     | Held by     | Given as      |             | Held by     | Given as     |             |
|                                               | Note  | bank        | collateral    | Total       | bank        | collateral   | Total       |
| 0.1. Investments by type                      | 9.13  | R           | upees in '000 |             | R           | upees in '00 | 0           |
| 9.1 Investments by type:                      | 9.15  |             |               |             |             |              |             |
| Held-for-trading securities                   |       |             |               |             |             |              |             |
| Ordinary shares of listed companies           |       | 7,496       | -             | 7,496       | 785,594     | -            | 785,594     |
| ljarah Sukuk Bonds                            |       | 1,000,000   | -             | 1,000,000   | -           | -            | -           |
| Total Held-for-trading securities             | -     | 1,007,496   | -             | 1,007,496   | 785,594     | -            | 785,594     |
| Available- for- sale securities               |       |             |               |             |             |              |             |
| Ordinary shares of listed companies           |       | 3,673,105   | -             | 3,673,105   | 1,947,051   | -            | 1,947,051   |
| Ordinary shares of unlisted companies         |       | 716,610     | -             | 716,610     | 304,119     | -            | 304,119     |
|                                               |       | 4,389,715   | -             | 4,389,715   | 2,251,170   | -            | 2,251,170   |
| Investment outside Pakistan                   | 9.7   | 463,295     | -             | 463,295     | 463,295     | -            | 463,295     |
| Market Treasury Bills                         |       | 64,523,811  | 23,990,054    | 88,513,865  | 117,851,357 | 416,578      | 118,267,935 |
| Preference shares                             |       | 297,500     | -             | 297,500     | 305,000     | -            | 305,000     |
| Pakistan Investment Bonds                     |       | 4,306,820   | 66,987        | 4,373,807   | 3,950,207   | -            | 3,950,207   |
| Federal Investment Bonds                      | 9.5   | 940,000     | -             | 940,000     | 940,000     | -            | 940,000     |
| GoP Foreign Currency Bonds                    |       | 1,212,348   | -             | 1,212,348   | 850,853     | -            | 850,853     |
| Foreign Government Securities                 |       | 1,657,303   | -             | 1,657,303   | 33,704      | -            | 33,704      |
| Term Finance Certificates / Musharika,        |       |             |               |             |             |              |             |
| Foreign Currency Debt Securities and          |       |             |               |             |             |              |             |
| Sukuk Bonds                                   |       | 17,876,117  | -             | 17,876,117  | 6,814,642   | -            | 6,814,642   |
| Investments in mutual funds                   |       | 1,082,700   | -             | 1,082,700   | 1,425,886   | -            | 1,425,886   |
| NIT Units                                     | 9.6.1 | 7,643,084   | -             | 7,643,084   | 5,764,258   | -            | 5,764,258   |
| NIT Market Opportunity Fund                   | 9.6.2 | 1,800,000   | -             | 1,800,000   | -           | -            | -           |
| Total Available- for- sale securities         | -     | 106,192,693 | 24,057,041    | 130,249,734 | 140,650,372 | 416,578      | 141,066,950 |
| Held-to-maturity securities                   |       |             |               |             |             |              |             |
| Government Compensation Bonds                 |       | 2,331,182   | -             | 2,331,182   | 2,331,182   | -            | 2,331,182   |
| Provincial Government Securities              |       | -           | -             | -           | 36,513      | -            | 36,513      |
| Pakistan Investment Bonds                     | 9.4   | 9,515,583   | -             | 9,515,583   | 11,773,316  | -            | 11,773,316  |
| Market Treasury Bills                         |       | -           | -             | -           | 413,745     | -            | 413,745     |
| GoP Foreign Currency Bonds                    |       | 15,517,577  | -             | 15,517,577  | 10,933,794  | -            | 10,933,794  |
| Foreign Government Securities                 |       | 3,168,246   | -             | 3,168,246   | 5,418,086   | -            | 5,418,086   |
| Debentures, Bonds, Participation Term         |       | -,,         |               | -,          | -,,         |              | -,,         |
| Certificates and Term Finance                 |       |             |               |             |             |              |             |
| Certificates                                  |       | 2,808,298   | -             | 2,808,298   | 4,508,548   | _            | 4,508,548   |
| Certificates of investment                    |       | 2,000,200   | -             | 2,000,200   | 800,000     | _            | 800,000     |
| Total Held-to-maturity securities             | 9.3   | 33.340.886  |               | 33,340,886  | 36,215,184  |              | 36,215,184  |
| Investments in associates                     | 9.8   | 1,139,778   | -             | 1,139,778   | 1,143,581   | _            | 1,143,581   |
| Investments in joint ventures                 | 9.9   | 2,451,411   | _             | 2,451,411   | 2,200,668   | _            | 2,200,668   |
| Investments in subsidiaries                   | 9.10  | 3,245       | -             | 3,245       | 3,245       |              | 3,245       |
| Investments at cost                           | 0.10  | 144,135,509 | 24,057,041    | 168,192,550 | 180,998,644 | 416,578      | 181,415,222 |
| Less: Provision for diminution in             |       | 144,100,000 | 24,007,041    | 100,132,000 | 100,000,044 | 410,370      | 101,410,222 |
| value of Investments                          | 9.11  | (1,542,273) | -             | (1,542,273) | (1,173,593) | -            | (1,173,593  |
| Investments (net of provisions)               |       | 142,593,236 | 24,057,041    | 166,650,277 | 179,825,051 | 416,578      | 180,241,629 |
| Unrealized gain / (loss) on revaluation       |       | ,,          | , ,           |             | , -,        | ,            | , , , – – – |
| of investments classified as held-for-trading | 9.12  | 1,707       | -             | 1,707       | (31,964)    | -            | (31,964     |
| Surplus on revaluation of                     |       | · ,· - ·    |               | -,          |             | -            | (,          |
| available-for-sale securities - net           | 20.1  | 4,587,441   | (34,535)      | 4,552,906   | 31,879,205  | (1,403)      | 31,877,802  |
| Total investments at carrying value           | -     | 147,182,384 | 24,022,506    | 171,204,890 | 211,672,292 | 415,175      | 212,087,467 |

|     | 12                                                                                                                                               |       |             |             |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|
|     |                                                                                                                                                  |       | 2008        | 2007        |
|     |                                                                                                                                                  | Note  | Rupees      | in '000     |
| 9.2 | Investments by segments                                                                                                                          | 9.13  |             |             |
|     | Federal Government Securities                                                                                                                    |       |             |             |
|     | Market Treasury Bills                                                                                                                            |       | 88,513,865  | 118,681,680 |
|     | Pakistan Investment Bonds                                                                                                                        | 9.4   | 13,889,390  | 15,723,523  |
|     | Federal Investment Bonds                                                                                                                         | 9.5   | 940,000     | 940,000     |
|     | Government Compensation Bonds                                                                                                                    |       | 2,331,182   | 2,331,182   |
|     | GoP Foreign Currency Bonds                                                                                                                       |       | 16,729,925  | 11,784,647  |
|     | ljarah Sukuk Bonds                                                                                                                               |       | 1,000,000   |             |
|     |                                                                                                                                                  |       | 123,404,362 | 149,461,032 |
|     | Provincial Government Securities                                                                                                                 |       | -           | 36,513      |
|     | Foreign Government Securities                                                                                                                    |       | 4,825,549   | 5,451,790   |
|     | Fully Paid up Ordinary Shares                                                                                                                    |       | ,           |             |
|     | - Listed Companies                                                                                                                               |       | 3,680,601   | 2,732,645   |
|     | - Unlisted Companies                                                                                                                             |       | 716,610     | 304,119     |
|     |                                                                                                                                                  |       | 4,397,211   | 3,036,764   |
|     | Debentures, Bonds, Participation Term Certificates,<br>Term Finance Certificates, Musharika, Foreign Currency<br>Debt Securities and Sukuk Bonds |       |             |             |
|     | - Listed                                                                                                                                         |       | 1,775,071   | 992,479     |
|     | - Unlisted                                                                                                                                       |       | 18,909,344  | 10,330,711  |
|     |                                                                                                                                                  |       | 20,684,415  | 11,323,190  |
|     | Other Investments                                                                                                                                |       |             |             |
|     | - NIT Units                                                                                                                                      | 9.6.1 | 7,643,084   | 5,764,258   |
|     | - NIT Market Opportunity Fund                                                                                                                    | 9.6.2 | 1,800,000   | -           |
|     | <ul> <li>Investments in mutual funds</li> </ul>                                                                                                  |       | 1,082,700   | 1,425,886   |
|     | - Preference Shares                                                                                                                              |       | 297,500     | 305,000     |
|     | - Certificates of Investment                                                                                                                     |       | -           | 800,000     |
|     | - Investment outside Pakistan                                                                                                                    | 9.7   | 463,295     | 463,295     |
|     | Investments in associates                                                                                                                        | 9.8   | 1,139,778   | 1,143,581   |
|     | Investments in joint ventures                                                                                                                    | 9.9   | 2,451,411   | 2,200,668   |
|     | Investments in subsidiaries                                                                                                                      | 9.10  | 3,245       | 3,245       |
|     | Total investments at cost                                                                                                                        |       | 168,192,550 | 181,415,222 |
|     | Less : Provision for diminution in value of investments                                                                                          | 9.11  | (1,542,273) | (1,173,593) |
|     | Investments (Net of provisions)                                                                                                                  |       | 166,650,277 | 180,241,629 |
|     | Surplus / (deficit) on revaluation of Held-for-trading securities                                                                                | 9.12  | 1,707       | (31,964)    |
|     | Surplus on revaluation of Available-for-sale securities                                                                                          | 20.1  | 4,552,906   | 31,877,802  |
|     | Total investments at carrying value                                                                                                              |       | 171,204,890 | 212,087,467 |

- 9.3 Market value of held-to-maturity investments is Rs.27,407 million (2007: Rs.34,283 million).
- **9.4** These include Pakistan Investment Bonds amounting to Rs.75 million (2007: Rs.75 million) held by SBP as pledge against demand loans and TT / DD discounting facilities.
- 9.5 These represent Federal Investment Bonds provided to pay off liabilities relating to former Mehran Bank Limited.

#### 9.6 Investment in Mutual Funds managed by NIT

#### 9.6.1 NIT Units

The bank's investment in NIT consists of 453,120,795 units (2007: 361,545,322 units), which includes 333,746,836 units (2007: 333,746,836 units) covered under Letter of Comfort (LoC) and 119,373,959 (2007: 27,798,486 units) as Non-LoC units.

The LoC holding represents those units in respect of which the GoP had issued a Letter of Comfort dated December 30, 2008 stating that on bank's willingness to continue holding the units upto June 30, 2009 from the date of LoC, NIT be will facilitated to redeem these units at Rs.13.70 per unit. As of the balance sheet date the net assets value of the fund's units held by the bank amounted to Rs. 10,030 million (2007: Rs. 21,566 million). Rating of NIT mutual fund is 5 star (2007: 4 star) by PACRA.

#### 9.6.2 NIT Market Opportunity Fund

During the year, the bank invested Rs. 1,800 million (2007: Nil) in NIT Market Opportunity Fund against the aggregate investment commitment of Rs. 2,000 million (2007: Nil). The fund has been established during the year as an open end mutual fund for the special purpose of equity market stabilization and is managed by NIT Limited. As of the balance sheet date, the net assets value of the fund's units held by the bank amounted to Rs. 1,004 million (2007: Nil).

#### 9.7 Investment outside Pakistan - Bank Al-Jazira

The bank holds 17,500,000 (2007: 13,125,000) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 5.83% (2007: 5.83%) holding in total equity of BAJ. During the year, 4,375,000 ordinary shares were issued as bonus shares. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. Rating of Bank Al-Jazira is A- by Fitch Rating.

|     |                                                 | Number     | Percentag  |        | 2008      | 2007      |
|-----|-------------------------------------------------|------------|------------|--------|-----------|-----------|
| • • |                                                 | of shares  | of holding | j Note | Rupees    | in '000   |
| 9.8 | Investments in associates                       |            |            |        |           |           |
|     | Un-quoted                                       |            |            | _      |           |           |
|     | Pakistan Emerging Venture Limited               | 12,500,000 | 33.33      |        | 51,415    | 51,415    |
|     | Information System Associates Limited           | 2,300,000  | 28.07      |        | 1,719     | 1,719     |
|     | National Fructose Company Limited               | 1,300,000  | 39.50      |        | 6,500     | 6,500     |
|     | Pakistan Insulation Limited                     | 494,500    | 24.79      |        | 695       | 695       |
|     | Venture Capital Fund Management                 | 33,333     | 33.33      |        | -         | -         |
|     | Kamal Enterprises Limited                       | 11,000     | 20.37      |        | -         | -         |
|     | Mehran Industries Limited                       | 37,500     | 32.05      |        | -         | -         |
|     | Qurell Cassettes Limited                        | 46,250     | 30.83      |        | -         | -         |
|     | Tharparkar Sugar Mills Limited                  | 2,500,000  | 21.50      |        | -         | -         |
|     | Youth Investment Promotion Society              | 644,508    | 25.00      |        | -         | -         |
|     | Khushhali Bank Limited                          | 40,000,000 | 23.45      | 9.8.4  | 400,000   | 400,000   |
|     | Dadabhoy Energy Supply Company Limited          | 9,900,000  | 33.00      |        | 32,105    | 32,105    |
|     | K-Agricole Limited                              | 5,000      | 20.00      |        | -         | -         |
|     | New Pak Limited                                 | 200,000    | 20.00      |        | -         | -         |
|     | Prudential Fund Management                      | 150,000    | 20.00      |        | -         | -         |
|     |                                                 |            |            |        | 492,434   | 492,434   |
|     | Quoted                                          |            |            |        |           |           |
|     | First Credit and Investment Bank Limited        | 20,000,000 | 30.77      | 9.9.3  | 255,106   | 250,964   |
|     | National Fibres Limited                         | 17,119,476 | 20.19      |        | -         | -         |
|     | Asian Leasing Company Limited                   | 2,863,600  | 27.39      |        | -         | -         |
|     | Taha Spinning Mills Limited                     | 833,800    | 20.59      |        | 2,501     | 2,501     |
|     | Kohat Textile Mills Limited                     | 2,906,900  | 33.03      |        | -         | -         |
|     | Land Mark Spinning Mills Limited                | 3,970,960  | 32.75      |        | 39,710    | 39,710    |
|     | S.G. Fibres Limited                             | 3,754,900  | 25.03      |        | 218,535   | 218,535   |
|     | Nina Industries Limited                         | 4,906,000  | 20.27      |        | 49,060    | 49,060    |
|     | First National Bank Modaraba                    | 7,500,000  | 30.00      | 9.9.3  | 82,432    | 90,377    |
|     |                                                 |            |            | 9.8.1  | 647,344   | 651,147   |
|     |                                                 |            |            |        | 1,139,778 | 1,143,581 |
|     | Less: Provision for diminution in value of inve | estments   |            |        | (402,240) | (402,240) |
|     |                                                 |            |            |        | 737,538   | 741,341   |
|     |                                                 |            |            |        |           |           |

- **9.8.1** Aggregate value of investments in associates (quoted) on the basis of latest available quoted prices amounts to Rs.354.489 million (2007: Rs.275.359 million). Due to low trade volumes of securities, management considers that there is no active market for these quoted investments, except for First Credit and Investment Bank Limited and First National Bank Modaraba, and therefore provision for impairment has been made against the same.
- **9.8.2** Associates with zero carrying amount, represent the investments acquired from former NDFC which have negative equity or whose operations were closed at the time of amalgamation.
- **9.8.3** The details of break-up value based on latest available financial statements of un-quoted investments in associates are as follows:

|                                        | Year / Period<br>ended | Break-up<br>value of<br>bank's share<br>Rupees in '000 |
|----------------------------------------|------------------------|--------------------------------------------------------|
| Pakistan Emerging Venture Limited      | June 30, 2008          | 1,906                                                  |
| Information System Associates Limited  | June 30, 2008          | 24,219                                                 |
| Pakistan Insulation Limited            | June 30, 2001          | 2,630                                                  |
| Mehran Industries Limited              | June 30, 2001          | 5,681                                                  |
| Tharparkar Sugar Mills Limited         | September 30, 2001     | (83,140)                                               |
| Khushhali Bank Limited                 | September 30, 2008     | 437,612                                                |
| Prudential Fund Management             | June 30, 2007          | (2,482)                                                |
| Dadabhoy Energy Supply Company Limited | June 30, 2007          | 103,952                                                |

**9.8.4** During 2007, the Government of Pakistan, Finance Division (Investment Wing) vide their letter no. 4(3) Inv-I/2006 dated June 5, 2007 has advised the Bank to divest its shareholding in Khushali Bank Limited through public announcement. Accordingly, the bank had initiated the process for such sale and has appointed a consultant to identify the prospective buyer and negotiate the strategic sale.

|     |                                                            | Note          | 2008<br>Rupees | 2007<br>a in '000 |
|-----|------------------------------------------------------------|---------------|----------------|-------------------|
| 9.9 | Investments in joint ventures United National Bank Limited | 9.9.1 & 9.9.3 | 2 348 412      | 2.120.341         |
|     | National Fullerton Asset Management Limited (NAFA)         | 9.9.2 & 9.9.3 | 102,999        | 80,327            |
|     |                                                            | -             | 2,451,411      | 2,200,668         |

- 9.9.1 Under a joint venture agreement, the bank holds 13.5 million ordinary shares (45%) and United Bank Limited (UBL) holds 16.5 million ordinary shares (55%) in the venture. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.
- NAFA has been set up for the purpose of providing asset management services with a paid-up capital of Rs.250 million 9.9.2 (2007: Rs.250 million) as a joint venture between the bank, NIB Bank Limited and Alexandra Fund Management PTE Limited. The bank has 27% (2007: 27%) holding as at December 31, 2008.

During the year, process was initiated for merger of NAFA with PICIC Asset Management Company Limited. However, the current exceptional market conditions have prevented the formation of a meaningful view and hence a decision on whether or not this merger will take place has been deferred for the time being.

Investments of the Group in associated companies, First Credit & Investment Bank Limited (FCIBL), First National Bank 9.9.3 Modaraba (FNBM) and Joint Venture companies, United National Bank Limited and National Fullerton Asset Management Limited have been accounted for under equity method of accounting as at December 31, 2008 in accordance with the treatment specified in International Accounting Standard 28 "Investments in Associates" and International Accounting Standard 31 "Interests in Joint Ventures" respectively.

#### 9.9.4 Movement Schedule for Associate and Joint Ventures

|                                           |         | 2008     |               |           | 2007      |        |               |           |
|-------------------------------------------|---------|----------|---------------|-----------|-----------|--------|---------------|-----------|
|                                           | Asso    | ciate    | Joint Venture |           | Associate |        | Joint Venture |           |
|                                           |         | Rupee    | s in '000     |           | F         |        |               |           |
|                                           | FCIBL   | FNBM     | NAFA          | UNBL      | FCIBL     | FNBM   | NAFA          | UNBL      |
| Opening Balance                           | 250,964 | 90,377   | 80,327        | 2,120,341 | 224,776   | 85,577 | 58,480        | 1,892,148 |
| Addition                                  | -       | -        | -             | -         | -         | -      | -             | -         |
| Share of profit for the year              | 4,142   | 2,148    | 22,672        | 105,861   | 26,188    | 4,800  | 21,847        | 188,598   |
| Exchange translation reserve - net of tax | -       | -        | -             | (222,060) | -         | -      | -             | 39,595    |
| Surplus on revaluation of properties      | -       | -        | -             | 344,270   | -         | -      | -             | -         |
| Deficit on revaluation of securities      | -       | (10,093) | -             | -         | -         | -      | -             | -         |
| Closing Balance                           | 255,106 | 82,432   | 102,999       | 2,348,412 | 250,964   | 90,377 | 80,327        | 2,120,341 |

#### 9.10 Investments in subsidiaries

|      |          |                                                                                 | Percentage<br>of holding | 2008<br>Rupees | 2007<br>in '000 |
|------|----------|---------------------------------------------------------------------------------|--------------------------|----------------|-----------------|
|      | Nation   | al Agriculture Limited                                                          | 100.00                   | 2,000          | 2,000           |
|      | Cast-N   | -Link Products Limited                                                          | 76.51                    | 1,245          | 1,245           |
|      |          |                                                                                 |                          | 3,245          | 3,245           |
|      | Less:    | Provision for diminution in value of investments                                |                          | (3,245)        | (3,245)         |
| 9.11 | Particu  | ulars of provision for diminution in the value of investments                   |                          |                |                 |
|      | Openir   | ng balance                                                                      |                          | 1,173,593      | 1,253,429       |
|      | Charge   | e for the year                                                                  | 20.2                     | 394,409        | -               |
|      | Revers   | sals                                                                            |                          | (22,680)       | (40,248)        |
|      |          |                                                                                 |                          | 371,729        | (40,248)        |
|      |          | it written off                                                                  |                          | (3,049)        | (39,588)        |
|      | Closing  | g balance                                                                       | 9.11.1                   | 1,542,273      | 1,173,593       |
|      | 9.11.1   | Particulars of provision in respect of type and segments                        |                          |                |                 |
|      |          | Available-for-sale securities                                                   |                          |                |                 |
|      |          | Ordinary shares of listed companies and mutual funds                            |                          | 394,409        | -               |
|      |          | Ordinary shares of unlisted companies                                           |                          | 115,514        | 115,514         |
|      |          | Held-to-maturity securities<br>Debentures, Bonds, Participation Term            |                          |                |                 |
|      |          | Certificates, and Term Finance Certificates                                     |                          | 626,865        | 652,594         |
|      |          | Associates                                                                      |                          | 402,240        | 402,240         |
|      |          | Subsidiaries                                                                    |                          | 3,245          | 3,245           |
|      |          |                                                                                 |                          | 1,542,273      | 1,173,593       |
| 9.12 | Unreal   | ized gain / (loss) on revaluation of investments classified as held-for-trading |                          |                |                 |
|      | Ordina   | ry shares of listed companies                                                   |                          | (4,085)        | (31,964)        |
|      | ljarah S | Sukuk Bonds                                                                     |                          | 5,792          | -               |
|      |          |                                                                                 |                          | 1,707          | (31,964)        |

9.13 Detailed information relating to investments in shares of listed and unlisted companies, Preference Shares, Mutual Funds, Government Securities, Bonds, Debentures, Term Finance Certificates, Sukuks etc. including quality of available-for-sale securities is given in Annexure-I to the financial statements.

|     |                                                                                   | Nata                | 2008<br>Buncos i   | 2007                    |
|-----|-----------------------------------------------------------------------------------|---------------------|--------------------|-------------------------|
| 12  | DEFERRED TAX ASSETS - net                                                         | Note                | Rupees i           | n 000                   |
| 12. |                                                                                   |                     |                    |                         |
|     | Deferred tax assets arising in respect of                                         |                     |                    |                         |
|     | Provision for diminution in the value of investments                              |                     | 357,446            | 228,408                 |
|     | Provision against advances                                                        |                     | 4,093,904          | 636,600                 |
|     | Other provision<br>Charge against defined benefits plans                          |                     | 376,111<br>666,181 | 103,806<br>289,333      |
|     | Provision against off-balance sheet obligation                                    |                     | 116,622            | 115,222                 |
|     | r rovision against on balance sheet obligation                                    |                     | 5,610,264          | 1,373,369               |
|     | Less: Deferred tax (liabilities) arising in respect of                            |                     | 0,0:0,20:          | .,,                     |
|     | Excess of accounting book value of leased assets over lease liabilities           |                     | (5,600)            | (3,196)                 |
|     | Difference between accounting book value of fixed assets and tax base             |                     | (169,754)          | (85,259)                |
|     | Revaluation of securities                                                         | 20.1                | (895,673)          | (5,382,510)             |
|     | Revaluation of fixed assets                                                       | 20.3                | (1,334,665)        | (986,846)               |
|     | Others                                                                            |                     | (1,007)            | (14,618)                |
|     |                                                                                   |                     | (2,406,699)        | (6,472,429)             |
|     | Net deferred tax assets / (liabilities)                                           |                     | 3,203,565          | (5,099,060)             |
| 13. | OTHER ASSETS                                                                      |                     |                    |                         |
|     | Income / mark-up accrued in local currency                                        |                     | 12,063,169         | 7,159,932               |
|     | Income / mark-up accrued in foreign currencies                                    |                     | 1,638,916          | 1,740,892               |
|     | Advances, deposits, advance rent and other prepayments                            | 13.1                | 2,838,139          | 2,545,597               |
|     | Advance taxation (payments less provisions)                                       | 10.0                | 13,761,340         | 9,854,942               |
|     | Receivable from GoP                                                               | 13.2                | 283,871            | 278,501                 |
|     | Assets acquired from Corporate and Industrial<br>Restructuring Corporation (CIRC) |                     | 622,857            | 786,453                 |
|     | Branch Adjustment Account                                                         |                     | 3,194,657          |                         |
|     | Derivatives:                                                                      |                     | 0,101,001          |                         |
|     | Un-realized gain on forward foreign exchange contracts                            |                     | 2,114,857          | 431,763                 |
|     | Un-realized gain on cross currency swaps                                          |                     | -                  | 71,813                  |
|     | Commission receivable                                                             |                     | 1,821,824          | 1,822,685               |
|     | Stationery and stamps on hand                                                     |                     | 369,751            | 319,053                 |
|     | Barter trade balances                                                             |                     | 195,399            | 195,399                 |
|     | Receivable on account of Government transactions                                  | 13.3                | 323,172            | 323,172                 |
|     | Receivable from Government under VHS scheme                                       | 13.4                | 417,875            | 416,355                 |
|     | Less: amount charged / provision                                                  |                     | (417,875)          | (416,355)               |
|     | Receivable from pension fund                                                      | 34.1.2              | -<br>4,496,943     | -<br>3,676,345          |
|     | Prize bonds on hand                                                               | 0 <del>4</del> .1.2 | 311,109            | 281,595                 |
|     | Receivable from brokers                                                           |                     | -                  | 33,686                  |
|     | Others                                                                            |                     | 3,536,036          | 3,663,415               |
|     |                                                                                   |                     | 47,572,040         | 33,185,243              |
|     | Less: Provision held against other assets                                         |                     |                    |                         |
|     | Income / mark-up accrued in local currency / foreign currencies                   |                     | 327,081            | 296,592                 |
|     | Advances, deposits, advance rent and other prepayments                            |                     | 400,000            |                         |
|     | Stationery and stamps on hand                                                     |                     | 51,200             | 51,200                  |
|     | Barter trade balances                                                             |                     | 195,399            | 195,399                 |
|     | Receivable on account of Government transactions                                  |                     | 323,172            | 323,172                 |
|     | Others                                                                            | 13.5                | 1,362,952          | 1,029,477               |
|     |                                                                                   | 13.5                | 2,659,804          | 1,895,840<br>31,289,403 |
|     |                                                                                   |                     | 44,312,230         | 51,203,403              |

13.1 This includes Rs.800 million advance against Pre-IPO placement of Term Finance Certificates.

**13.2** Upon dissolution of CIRC and take over by the bank with effect from September 22, 2006, the said amount represents receivable from GoP.

- **13.3** This represents amount receivable from Government of Pakistan on account of encashment of various instruments handled by the bank for Government of Pakistan as an agent of SBP.
- **13.4** This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from Government of Pakistan. Due to uncertainty about its recoverability, although despite a claim being lodged, full amount has been provided for.

|      |                                 |        | 2008           | 2007      |  |
|------|---------------------------------|--------|----------------|-----------|--|
| 13.5 | Provisions against other assets | Note   | Rupees in '000 |           |  |
|      | Opening balance                 |        | 1,895,840      | 1,771,607 |  |
|      | Charge for the year             | 13.5.1 | 768,119        | 130,374   |  |
|      | Reversals                       |        | (4,155)        | (6,141)   |  |
|      | Closing balance                 | -      | 2,659,804      | 1,895,840 |  |

13.5.1 This includes Rs.400 million as provision against Pre-IPO placement of Term Finance Certificates.

| 14. | BIL | .LS | PA | YA | BL | Е |
|-----|-----|-----|----|----|----|---|
|-----|-----|-----|----|----|----|---|

|     | In Pa | kistan                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |      | 10,147,427               | 6,922,716                   |
|-----|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|--------------------------|-----------------------------|
|     | Outsi | de Pakistan                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      | 71,634                   | 139,185                     |
|     |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      | 10,219,061               | 7,061,901                   |
| 15. | BOR   | ROWINGS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |      |                          |                             |
|     |       | kistan                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |      | 38,309,981               | 8,733,781                   |
|     | Outsi | de Pakistan                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      | 1,734,310                | 2,598,061                   |
|     |       | 15.1 & 15                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |      | 40,044,291               | 11,331,842                  |
|     | 15.1  | Particulars of borrowings with respect to currencies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |      |                          |                             |
|     |       | In local currency                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |      | 38,309,981               | 8,733,781                   |
|     |       | In foreign currencies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |      | 1,734,310                | 2,598,061                   |
|     |       | 15                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 5.2  | 40,044,291               | 11,331,842                  |
|     | 15.2  | Details of borrowings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |      |                          |                             |
|     |       | Secured                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |      |                          |                             |
|     |       | Borrowings from State Bank of Pakistan:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |      |                          |                             |
|     |       | Under Export Refinance Scheme                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |      | 4,921,924                | 3,213,430                   |
|     |       | Under Long Term Financing under Export Oriented Project (LTF-EOP)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |      | 2,971,599                | 4,072,708                   |
|     |       | Under Locally Manufactured Machinery (LMM)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |      | -                        | 290                         |
|     |       | Finance to payoff liabilities relating to former MBL 15                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | .2.1 | 188,000                  | 376,000                     |
|     |       | Description of the second s |      | 8,081,523                | 7,662,428                   |
|     |       | Repurchase agreement borrowings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      | 23,460,682<br>31,542,205 | <u>383,886</u><br>8,046,314 |
|     |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      | 31,342,205               | 0,040,314                   |
|     |       | Unsecured                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |      |                          |                             |
|     |       | Call borrowings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      | 8,259,310                | 2,258,970                   |
|     |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 32   | 171,976                  | 889,092                     |
|     |       | Others                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |      | 70,800                   | 137,466                     |
|     |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      | 8,502,086                | 3,285,528                   |
|     |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      | 40,044,291               | 11,331,842                  |

**15.2.1** This comprises of balance of loan of Rs.940 million obtained in 1999. The loan is interest free and is repayable in five equal annual installments after an initial grace period of five years.

**15.2.2** Mark-up / interest rates and other terms are as follows:

- The bank has entered into agreements with the SBP for extending export finance to customers. As per the terms of the agreement, the bank has granted SBP the right to recover the outstanding amount from the bank at the date of maturity of finances by directly debiting the current account maintained by the bank with SBP. Export refinance loans from SBP are at the rate of 7.5% per annum (2007: 7.5% per annum).
- Call borrowings carry interest ranging from 12% to 16.5% per annum (2007: 8.0% to 10.25% per annum).
- Repurchase agreement borrowings carry mark-up at the rate of 8.75% to 15% per annum (2007: 8.10% per annum).
- Unsecured borrowings "Others" carry interest at the rate of 10% per annum (2007: 10% and 6 months KIBOR+1% per annum).

|     |       |                                                               |      | 2008        | 2007        |
|-----|-------|---------------------------------------------------------------|------|-------------|-------------|
|     |       |                                                               | Note | Rupees      | in '000     |
| 16. | DEPO  | OSITS AND OTHER ACCOUNTS                                      |      |             |             |
|     | Cust  | omers                                                         |      |             |             |
|     | Fixed | l deposits                                                    |      | 142,315,907 | 128,417,463 |
|     | Savir | ngs deposits                                                  |      | 179,807,686 | 188,655,146 |
|     | Curre | ent accounts - remunerative                                   |      | 50,740,004  | 76,708,609  |
|     | Curre | ent accounts - non-remunerative                               |      | 143,412,718 | 139,795,683 |
|     |       |                                                               |      | 516,276,315 | 533,576,901 |
|     | Finar | ncial Institutions                                            |      |             |             |
|     | Rem   | unerative deposits                                            |      | 38,438,503  | 31,180,729  |
|     |       | remunerative deposits                                         |      | 70,634,451  | 27,059,422  |
|     |       |                                                               |      | 109,072,954 | 58,240,151  |
|     |       |                                                               | 16.1 | 625,349,269 | 591,817,052 |
|     | 16.1  | Particulars of deposits                                       |      |             |             |
|     |       | In local currency                                             |      | 470,716,921 | 486,653,011 |
|     |       | In foreign currencies [including deposits of foreign branches |      |             |             |
|     |       | of Rs.124,533 million (2007: Rs.81,489 million)]              |      | 154,632,348 | 105,164,041 |
|     |       |                                                               |      | 625,349,269 | 591,817,052 |

# 17. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

|                                                   | 2008                                                                                                      |                |                                                                                                                                            | 2007   |                |                  |  |
|---------------------------------------------------|-----------------------------------------------------------------------------------------------------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------|--------|----------------|------------------|--|
|                                                   | Minimum Financial Principal<br>lease charges for outstanding<br>payments future periods<br>Rupees in '000 |                | Minimum         Financial         Principa           lease         charges for         outstandi           payments         future periods |        |                |                  |  |
| Not later than one year                           | 17,796                                                                                                    | 2,567          | 15,229                                                                                                                                     | 18,869 | 3,451          | 15,418           |  |
| Later than one year and not later than five years | <u>11,335</u><br>29,131                                                                                   | 1,290<br>3,857 | 10,045<br>25,274                                                                                                                           | 20,410 | 2,089<br>5,540 | 18,321<br>33,739 |  |

The Group has entered into lease agreements with various leasing companies for lease of vehicles. Lease rentals are payable in quarterly installments. Financial charges included in lease rentals are determined on the basis of discount factors applied at the rates ranging from 11.59% to 19.65% per annum and KIBOR + 2.25% to KIBOR + 4.00% per annum (2007: 11.59% to 12.94% per annum and KIBOR + 2.25% per annum). At the end of lease term, the bank has the option to acquire the assets subject to adjustment of security deposits.

|     | 25                                                                    |        |                |                 |
|-----|-----------------------------------------------------------------------|--------|----------------|-----------------|
|     |                                                                       | Note   | 2008<br>Rupees | 2007<br>in '000 |
| 18. | OTHER LIABILITIES                                                     |        |                |                 |
|     | Mark-up / return / interest payable in local currency                 |        | 8,809,941      | 4,305,639       |
|     | Mark-up / return / interest payable in foreign currencies             |        | 1,019,751      | 1,108,424       |
|     | Unearned commission and income on bills discounted                    |        | 133,324        | 106,817         |
|     | Accrued expenses                                                      |        | 1,937,496      | 1,587,408       |
|     | Advance payments                                                      |        | 210,883        | 149,853         |
|     | Unclaimed dividends                                                   |        | 23,494         | 12,649          |
|     | Derivatives:                                                          |        |                |                 |
|     | Un-realized loss on forward foreign exchange contracts                |        | 2,657,506      | 514,452         |
|     | Un-realized loss on cross currency swaps                              |        | 2,065,687      | -               |
|     | Un-realized loss on interest rate swaps                               |        | -              | 77,954          |
|     | Provision against off balance sheet obligations                       | 18.1   | 429,824        | 425,824         |
|     | Branch adjustment account - net                                       |        | -              | 3,433,226       |
|     | Employee benefits:                                                    |        |                |                 |
|     | Post retirement medical benefits                                      | 34.1.3 | 2,946,554      | 2,582,476       |
|     | Compensated absences                                                  | 34.2.1 | 2,246,752      | 1,662,930       |
|     | Benevolent fund                                                       | 34.1.4 | 765,748        | 759,957         |
|     | Gratuity scheme                                                       | 34.1.5 | 106,270        | 66,708          |
|     | Staff welfare fund                                                    |        | 424,880        | 659,336         |
|     | Liabilities relating to:                                              |        |                |                 |
|     | Bangladesh (former East Pakistan)                                     |        | 227,089        | 227,089         |
|     | Barter trade agreements                                               |        | 11,001,952     | 8,775,910       |
|     | Special separation package                                            |        | 78,422         | 78,422          |
|     | Payable to GoP for acquisition of assets from CIRC                    |        | 638,772        | 638,772         |
|     | Payable to brokers                                                    |        | -              | 17,491          |
|     | Others [(including provision of Rs.358 million (2007: Rs.178 million) |        |                |                 |
|     | for contingencies)]                                                   |        | 4,263,756      | 4,160,213       |
|     |                                                                       | -      | 39,988,101     | 31,351,550      |
|     | 18.1 Provision against off balance sheet obligations                  | =      |                |                 |
|     | Opening balance                                                       |        | 425,824        | 425,824         |
|     | Charge for the year                                                   |        | 4,000          | -               |
|     | Closing balance                                                       | 18.1.1 | 429,824        | 425,824         |
|     |                                                                       |        |                |                 |

**18.1.1** This represents provision against non-funded exposure of borrowers where the bank considers that the borrower will not be able to meet its contractual obligations at the time of amount becoming due.

# 19. SHARE CAPITAL

# 19.1 Authorized Capital

|      | 2007              | 2008          |                                   | 2008       | 2007       |
|------|-------------------|---------------|-----------------------------------|------------|------------|
|      | Number            | of shares     |                                   | Rupees     | in '000    |
|      | 1,000,000,000     | 1,000,000,000 | Ordinary shares of Rs.10 each     | 10,000,000 | 10,000,000 |
| 19.2 | Issued, subscribe | d and paid-up |                                   |            |            |
|      |                   |               | Ordinary shares of Rs.10 each     |            |            |
|      | 140,388,000       | 140,388,000   | Fully paid in cash                | 1,403,880  | 1,403,880  |
|      | 675,043,989       | 756,587,100   | Issued as fully paid bonus shares | 7,565,871  | 6,750,439  |
|      | 815,431,989       | 896,975,100   | -                                 | 8,969,751  | 8,154,319  |

The Federal Government and the SBP held about 75.60% shares of the bank as at the year ended December 31, 2008 (2007: 75.60%).

# 20. SURPLUS ON REVALUATION OF ASSETS - net

| Available-for-sale securities | 20.1 | 3,647,140  | 26,495,292 |
|-------------------------------|------|------------|------------|
| Fixed assets                  | 20.3 | 17,677,429 | 20,543,099 |
|                               | -    | 21,324,569 | 47,038,391 |

National Bank of Pakistan

2008

|      |                                                                                     | Note | 2008<br>Rupees | 2007<br>in '000 |
|------|-------------------------------------------------------------------------------------|------|----------------|-----------------|
| 20.1 | Surplus / (deficit) on revaluation of<br>available-for-sale securities - net of tax |      |                |                 |
|      | Federal Government securities                                                       | Γ    | (872,274)      | (70,186)        |
|      | Term Finance Certificates                                                           |      | (84,886)       | 33,612          |
|      | Quoted shares and mutual funds                                                      |      | (491,588)      | 2,565,998       |
|      | GoP Foreign Currency Bonds                                                          |      | (679,108)      | (73,531)        |
|      | National Investment Trust Units                                                     |      | 2,386,570      | 15,801,458      |
|      | NIT Market Opportunity Fund                                                         |      | (796,196)      | -               |
|      | Investment outside Pakistan                                                         |      | 5,090,388      | 13,620,451      |
|      |                                                                                     |      | 4,552,906      | 31,877,802      |
|      | Deferred tax liability recognized                                                   | 12   | (895,673)      | (5,382,510)     |
|      | Share of revaluation loss on securities of associate                                |      | (10,093)       | -               |
|      |                                                                                     | _    | 3,647,140      | 26,495,292      |

**20.2** During the year, the stock exchanges introduced 'floor mechanism' in respect of prices of equity securities based on the closing price as prevailing on August 27, 2008. Under the "floor mechanism", the individual security price of equity securities could vary within normal circuit breaker limit, but not below the floor price level. The mechanism was effective from August 28, 2008 and remained in place until December 15, 2008. During this period trading of securities effectively remained suspended on the stock exchanges. The trading resumed on December 15, 2008, however, the trading volumes upto December 31, 2008 were significantly low as compared to the volumes before the institution of floor mechanism. However, pursuant to the BSD Circular Letter No. 2 dated January 27, 2009 issued by the SBP and circular issued by the SECP on January 29, 2009, the listed equity securities and the mutual fund units held by the Group under 'Available-for-sale' category have been valued at the prices quoted on the stock exchanges / net asset values as of December 31, 2008.

Furthermore, the SBP vide its BSD Circular No. 4 and the SECP vide its SRO 150(1)/2009 dated February 13, 2009 has allowed banks and companies respectively, that the impairment loss, if any, resulting from the valuation of listed equity securities / mutual funds held under 'Available-for-sale' category of investments as of December 31, 2008 may be held under 'surplus on revaluation of asset' account as shown on the balance sheet. The impairment loss is required to be taken to the profit and loss account in the year 2009 on quarterly basis after adjustment for the effects of price movements in that year. However, for the purposes of distribution of dividend, the impairment loss as referred above shall be treated as a charge to the profit and loss for the year.

As of the balance sheet date, the impairment loss on listed equity securities and mutual fund investments held under 'Available-for-sale' category amounts to Rs. 2,422 million. In view of the SBP and the SECP directives as aforesaid and management estimates regarding price recovery in equity market, the impairment loss to the extent of Rs. 394 million has been recognised in the profit and loss account for the current year [representing 25% of impairment loss (calculated on Available-for-sale securities of the bank) excluding impairment loss on NIT Market Opportunity Fund of the bank] and balance of Rs. 2,028 million (net of tax of Rs. 1,826 million) is held under 'Surplus on revaluation of assets' account which shall be taken to the profit and loss account in the year 2009 as per the requirement of SBP and SECP directives explained in the preceding paragraph.

The recognition of full impairment loss in the profit and loss account of the current year would have had the following effect on these financial statements.

|      |                                                                             |    |             | Rupees '000 |
|------|-----------------------------------------------------------------------------|----|-------------|-------------|
|      | Increase in provision for diminution in the value of investments            |    |             | 2,028,474   |
|      | Decrease in profit for the year                                             |    |             | 2,028,474   |
|      | Decrease in profit after tax                                                |    |             | 1,825,627   |
|      | Increase in surplus on revaluation of assets – net of tax                   |    |             | 1,825,627   |
|      | Decrease in unappropriated profit                                           |    |             | 1,825,627   |
|      | Increase in deferred tax charge                                             |    |             | 202,847     |
|      | Decrease in earnings per share                                              |    |             | Rs.2.03     |
| 20.3 | Surplus / (deficit) on revaluation of fixed assets - net of tax             |    |             |             |
|      | Surplus on revaluation on January 1,                                        |    | 21,529,945  | 5,814,655   |
|      | Share of surplus on revaluation of properties of joint venture              |    | 344,270     | -           |
|      | Net (deficit) / surplus on revaluation of bank's properties during the year |    | (2,661,419) | 15,775,301  |
|      | Transferred to unappropriated profit in respect of incremental              |    |             |             |
|      | depreciation charged during the year -net of deferred tax                   |    | (130,456)   | (39,007)    |
|      | Related deferred tax liability                                              |    | (70,246)    | (21,004)    |
|      |                                                                             |    | (200,702)   | (60,011)    |
|      |                                                                             |    | 19,012,094  | 21,529,945  |
|      | Less: Related deferred tax liability on:                                    |    |             |             |
|      | Revaluation as at January 1,                                                |    | 986,846     | 446,556     |
|      | Revaluation of bank's properties during the year                            |    | 418,065     | 561,294     |
|      | Incremental depreciation charged during the year                            |    |             |             |
|      | transferred to profit and loss account                                      |    | (70,246)    | (21,004)    |
|      |                                                                             | 12 | 1,334,665   | 986,846     |
|      | Surplus on revaluation of fixed assets on December 31,                      |    | 17,677,429  | 20,543,099  |
|      |                                                                             |    |             |             |

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11,442,569

9,263,526

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#### 21. CONTINGENCIES AND COMMITMENTS

#### 21.1 Direct credit substitutes

Includes general guarantee of indebtedness, bank acceptance guarantees and standby letters of credit serving as financial guarantees for loans and securities issued in favour of:

| 2008              | 2007                                            |
|-------------------|-------------------------------------------------|
| Rupees            | in '000                                         |
| 15,444,979        | 15,096,694                                      |
| 5,873,517         | 6,898,062                                       |
| <u>11,762,514</u> | <u>17,271,257</u>                               |
| 33,081,010        | 39,266,013                                      |
|                   | Rupees<br>15,444,979<br>5,873,517<br>11,762,514 |

#### 21.2 Transaction-related contingent liabilities

Includes performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees and standby letters of credits related to particular transactions issued in favour of:

| - Government<br>- Financial institutions<br>- Others | 18,660,550<br>5,060<br>7,904,339<br>26,569,949 | 17,235,612<br>6,041,812<br>7,502,582<br>30,780,006 |
|------------------------------------------------------|------------------------------------------------|----------------------------------------------------|
|                                                      | 20,009,949                                     | 30,780,006                                         |

#### 21.3 Trade-related contingent liabilities

| Letters of credit                        |                         |                       |
|------------------------------------------|-------------------------|-----------------------|
| Issued in favour of                      |                         |                       |
| - Government                             | 133,467,937             | 139,367,158           |
| - Financial institutions                 | 1,007,327               | 187,561               |
| - Others                                 | 36,292,676              | 59,601,103            |
|                                          | 170,767,940             | 199,155,822           |
| - Government<br>- Financial institutions | 1,007,327<br>36,292,676 | 187,561<br>59,601,103 |

#### 21.4 Other contingencies

**21.4.1** Claims against the bank not acknowledged as debts [including SBP liabilities on Bangladesh borrowing and interest thereon amounting to Rs.172 million (2007: Rs.170 million) and claims relating to former MBL amounting to Rs.965 million (2007: Rs.965 million)].

# 21.4.2 Taxation

The income tax assessments of the bank for global operations and for Azad Kashmir have been finalized up to and including the Tax year 2008 (accounting year ended December 31, 2007).

Appeals filed by the bank and tax department for various assessment years are pending before various appellate forums/court of law. The major issues involved include taxability of interest credited to suspense account, disallowances of cost incurred in respect of employees' special separation scheme, disallowed/added provision against bad & doubtful debts, allocation of expenses relating to exempt income and revaluation loss of barter trade agreements.

During the year, the orders for the assessment years 1997-98, 1998-99 and 1999-2000 were given appeal effects in respect of interest in suspense account amounting to Rs.1,880 million the tax impact of which was Rs.1,090 million. Further, the assessments for Tax Years 2006, 2007 and 2008 were amended by the Taxation Authorities disallowing allocation of expenses relating to exempt income, provision against bad and doubtful debts, charge against medical and compensated absences and revaluation of barter balances, the tax impact of which amounts to Rs.5,471 million.

During the year, favourable recommendations by ADRC have been received, in respect of taxability of interest credited to suspense account, cost incurred in respect of employees' special separation scheme, allocation of expenses relating to exempt income, claim of Benevolent Fund and revaluation loss of barter trade agreements.

The aggregate financial effects of all matters in appeals against which tax provisions has not created in the books works out at Rs.14,024 million (December 31, 2007: Rs.9,643 million). No provision there against has been considered necessary by the Bank as the management, based on the opinion of tax lawyers and consultants, expects favorable outcome of the above matters.

2008

2007

# 28

# 21.4.3 Provident Fund

In 1977, in accordance with the GoP policy, the bank's employees' benefits were changed from the Provident Fund to an enhanced Pension Scheme and an option was given to the employees either to opt for the new scheme or retain the existing benefits. Almost all employees opted for the new scheme. The bank considered that in accordance with the policy decision of the Banking Council and Finance Division of GoP, the balance of bank's contribution lying in the members' account in the Provident Fund upto that date should have been transferred to the Pension Fund to partially cover the additional cost of the enhanced benefits.

Subsequently, three employees filed a writ petition in 1980 before a Single Bench of Lahore High Court claiming the balance lying in their Provident Fund Account. This petition was dismissed by the Single Bench in July, 1982. Against this decision of the Single Bench, the aggrieved employees filed Intra Court Appeal before the High Court which was heard by a Division Bench of the Lahore High Court on a number of dates, extending over 16 years. Appeal against the Order of Single Bench was finally dismissed by the Division Bench vide Order dated July 31, 1998. One employee filed an appeal in the Supreme Court against the judgment of the Lahore High Court. In 2003, such appeals were finally decided by the Supreme Court of Pakistan against the bank. The Supreme Court directed the bank that the employees shall be paid contribution made by the bank together with the interest upto the date of payment. The bank in accordance with the legal interpretation obtained, commenced settlement of dues of eligible employees who had joined service of the bank prior to 1977.

For the purpose of settlement, interest has been calculated in accordance with Rule 12 of the Provident Fund Rules at average redemption yield of Central Government Rupee Loans of twenty years maturity or thereabout and such interest has been calculated in accordance with Rule 19 i.e. to ex-employees upto the date of retirement or death and upto date of payment in case of serving employees.

Some Ex-Employees not being satisfied with the payment filed contempt against the Bank in 2004. This case in the form of Criminal Original No. 7/2004 is pending before Supreme Court of Pakistan in which the petitioners claimed that the amount being paid to them against Bank's contribution is far less than that due to them. The Bank filed a reply and submitted before the Honorable Court that the rate of the interest which the petitioners are claiming is far higher than that due to them and the payment being made is in accordance with Provident Funds Rules. Pending outcome of the said contempt appeal, the Bank has decided not to claim excess fund lying in Provident Fund Account although as per legal opinion it would be lawful to the Bank to adjust the Banks Books of Accounts regarding excessive interest paid or accrued.

On one of the dates of hearing, the Court had already observed that the contempt proceedings are not meant to cover the amount, if according to petitioners the amount falls short of their expectations. Under contempt proceedings, their jurisdiction is only confined to punishing for disobedience of the order. The Court also put a direct question to the counsel for the petitioners to pinpoint the portion of the Order of Supreme Court which according to him, was disobeyed. The learned Counsel of the petitioners was unable to do so. The Court therefore expressed the view that proceedings of contempt were not competent. However, the matter is still awaiting the decision of Honourable Supreme Court's of Pakistan.

Pending outcome of the said application, the bank has decided not to claim excess fund lying in the Provident Fund, other than the one which pertains to former East Pakistan employees. The management is confident that the payments being made are in accordance with the Supreme Court's decision. The additional liability which may arise in case of different interpretation of the Honourable Supreme Court's decision cannot be estimated until such interpretation is made.

|       |                                                                                           | 2000       | =          |
|-------|-------------------------------------------------------------------------------------------|------------|------------|
|       |                                                                                           | Rupees     | in '000    |
| 21.5  | Commitments in respect of forward exchange contracts                                      |            |            |
|       | Purchase                                                                                  | 69,361,297 | 49,819,478 |
|       | Sale                                                                                      | 55,563,737 | 38,137,569 |
| 21.6  | Commitments in respect of trading with government securities                              |            |            |
|       | Purchase                                                                                  | 5,200,000  | -          |
|       | Sale                                                                                      | 5,200,000  | -          |
| 21.7  | Commitments for the acquisition of operating fixed assets                                 | 490,396    | 475,088    |
| 21.8  | Other commitments                                                                         |            |            |
|       | - Equity futures sold                                                                     | -          | 289,299    |
|       | - Interest rates swaps                                                                    | -          | 8,852,500  |
|       | - Cross currency swaps                                                                    | 8,082,780  | 9,317,886  |
| 21.9  | Commitments to inject capital in the following companies<br>under share-holders agreement |            |            |
|       | - Nishat Power Limited                                                                    | -          | 300,000    |
|       | - Nishat (Chunian) Limited                                                                | -          | 300,000    |
| 21.10 | Commitments for purchase of NIT Market Opportunity Fund units                             | 200,000    | -          |
| 21.11 | Commitments for investment in NIT State Enterprise Fund                                   | 7,000,000  | -          |
|       |                                                                                           |            |            |

|      | 2008   | 2007      |
|------|--------|-----------|
| Note | Rupees | s in '000 |
|      |        |           |

# 23. MARK-UP / RETURN / INTEREST EARNED

|     | On loans and advances to:                       |            |            |
|-----|-------------------------------------------------|------------|------------|
|     | Customers                                       | 42,386,209 | 33,279,319 |
|     | Financial institutions                          | 726,789    | -          |
|     |                                                 | 43,112,998 | 33,279,319 |
|     | On investments in:                              |            |            |
|     | Held for trading securities                     | 1,306,934  | -          |
|     | Available-for-sale securities                   | 9,795,484  | 8,543,874  |
|     | Held-to-maturity securities                     | 2,325,658  | 2,428,035  |
|     |                                                 | 13,428,076 | 10,971,909 |
|     | On deposits with financial institutions         | 2,955,971  | 4,825,324  |
|     | On securities purchased under resale agreements | 1,532,721  | 1,496,717  |
|     | On derivative financial instruments             | 122,052    | 268,961    |
|     |                                                 | 61,151,818 | 50,842,230 |
| 24. | MARK-UP / RETURN / INTEREST EXPENSED            |            |            |
|     | Deposits                                        | 22,478,370 | 15,927,487 |
| :   | Securities sold under repurchase agreements     | 766,533    | 207,355    |
| :   | Short-term borrowings                           | 520,691    | 655,240    |
|     | Long-term borrowings                            | 12,710     | 23,192     |
|     | On derivative financial instruments             | 99,500     | 213,661    |
|     |                                                 | 23,877,804 | 17,026,935 |

# 25. GAIN / (LOSS) ON SALE AND REDEMPTION OF SECURITIES - net

| Federal government securities<br>Market Treasury Bills | 25.1 | 41,987                | (3,925)                     |
|--------------------------------------------------------|------|-----------------------|-----------------------------|
| Pakistan Investment Bonds                              |      | (32,861)              | 23,941                      |
|                                                        |      | 9,126                 | 20,016                      |
| NIT Units                                              |      | -                     | 1,775,003                   |
| Shares - listed                                        | 25.1 | 383,527               | 559,206                     |
| Ijarah Sukkuk                                          |      | 4,465                 | 165                         |
|                                                        |      | 397,118               | 2,354,390                   |
| Shares - listed                                        | 25.1 | -<br>383,527<br>4,465 | 1,775,003<br>559,206<br>165 |

25.1 This includes gain on market treasury bills and loss on shares amounting to Rs. 45.56 million and Rs. 69.94 million respectively, transferred from held-for-trading to available-for-sale investments in accordance with the BSD Circular Letter No. 7 of 2008 dated December 30, 2008.

# 26. OTHER INCOME

| Rent on property                         |      | 24,467    | 30,483  |
|------------------------------------------|------|-----------|---------|
| Profit on sale of property and equipment | 11.6 | 7,960     | 2,975   |
| Others                                   | 26.1 | 1,223,476 | 119,652 |
|                                          |      | 1,255,903 | 153,110 |

**26.1** This includes Rs.987.610 million (2007: Nil) of compensation for delayed refunds determined under section 171 of the Income Tax Ordinance, 2001. The compensation on delayed adjustments / issuance of outstanding refund pertains to various assessment years from 1991-92 to 2001-2002.

|     | 32                                                                            |         |            |            |
|-----|-------------------------------------------------------------------------------|---------|------------|------------|
|     | Ν                                                                             | ote     | 2008       | 2007       |
|     |                                                                               |         | Rupees i   | n '000     |
| 27. | ADMINISTRATIVE EXPENSES                                                       |         | -          |            |
|     | Salaries and allowances 2                                                     | 7.3     | 11,393,654 | 9,073,198  |
|     | Charge for defined benefit plans                                              | -       | 1,018,791  | 335,925    |
|     |                                                                               | 35      | 9,131      | 2,993      |
|     | Rent, taxes, insurance, electricity, etc.                                     |         | 1,033,976  | 861,383    |
|     | Legal and professional charges                                                |         | 210,659    | 264,653    |
|     | Communications                                                                |         | 473,349    | 321,629    |
|     | Repairs and maintenance                                                       |         | 261,839    | 239,194    |
|     | Financial charges on leased assets                                            |         | 10,751     | 9,214      |
|     | Stationery and printing                                                       |         | 581,582    | 387,484    |
|     | Advertisement, sponsorship and publicity                                      |         | 171,573    | 294,967    |
|     | Donations / Contributions 2                                                   | 7.1     | 33,449     | 395        |
|     | Auditors' remuneration 2                                                      | 7.2     | 73,455     | 58,945     |
|     |                                                                               | 1.2     | 761,232    | 564,470    |
|     | Amortization 1                                                                | 1.3     | 4,179      | 4,776      |
|     | Conveyance                                                                    |         | 115,198    | 93,022     |
|     | Entertainment                                                                 |         | 35,756     | 33,571     |
|     | Travelling                                                                    |         | 232,537    | 245,550    |
|     | Security services                                                             |         | 752,133    | 593,239    |
|     | Outsourcing                                                                   |         | 284,337    | 266,102    |
|     | Others                                                                        |         | 905,763    | 737,901    |
|     |                                                                               |         | 18,363,344 | 14,388,611 |
|     | 27.1 Donations / Contributions include following amounts exceeding Rs.0.1     | millior | ו.         |            |
|     | Q.M. Fareed Memorial Library, Department of Economics - University of Kar     | rachi   | -          | 200        |
|     | Ali Hassan Mangi Memorial Trust                                               |         | 450        | -          |
|     | Establishment of Central Library at NAB Headquarter Islamabad                 |         | 1,000      | -          |
|     | Fund Raising Campaign for Earthquake victims of Peoples Republic of Chin      | а       | 1,000      | -          |
|     | Chief Minister (N.W.F.P.) Flood Relief Fund                                   |         | 7,000      | -          |
|     | Balochistan Chief Minister Earthquake Relief Fund                             |         | 10,000     | -          |
|     | Home Department, Government of Sindh Police                                   |         | 13,990     | -          |
|     |                                                                               |         | 33,440     | 200        |
|     | None of the directors/executives or their spouses have any interest in the do | onee.   |            |            |

# 27.2 Auditors' remuneration

|                                                                                                                      | M.Yousuf<br>Adil<br>Saleem &<br>Co. | Ford<br>Rhodes<br>Sidat Hyder<br>& Co. | 2008<br>Total | 2007<br>Total |
|----------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------------|---------------|---------------|
|                                                                                                                      |                                     | Rupee                                  | es in '000    |               |
| Audit fee                                                                                                            | 2,854                               | 2,854                                  | 5,708         | 5,708         |
| Review of interim financial statements                                                                               | 1,584                               | 1,584                                  | 3,168         | 3,168         |
| Fee for audit of domestic branches                                                                                   | 3,990                               | 3,990                                  | 7,980         | 5,980         |
| Fee for special certifications and sundry advisory services<br>Fee for audit of overseas branches including advisory | 2,685                               | 2,035                                  | 4,720         | 254           |
| services and out-of-pocket expenses                                                                                  | -                                   | -                                      | 47,783        | 40,354        |
| Fee for audit of subsidiaries                                                                                        | 279                                 | 817                                    | 1,096         | 965           |
| Out-of-pocket expenses                                                                                               | 1,500                               | 1,500                                  | 3,000         | 2,516         |
| • •                                                                                                                  | 12,892                              | 12,780                                 | 73,455        | 58,945        |

27.3 The salaries and allowances include charge for staff welfare fund which is based on estimated payments to be made out of current year's profits.

|     |                          |      | 2008           | 2007      |
|-----|--------------------------|------|----------------|-----------|
|     |                          |      | Rupees in '000 |           |
| 28. | OTHER CHARGES            |      |                |           |
|     | Penalties imposed by SBP |      | 562,535        | 17,141    |
|     | Others                   |      | 20,826         | -         |
|     |                          |      | 583,361        | 17,141    |
| 29. | TAXATION                 |      |                |           |
|     | For the year             |      |                |           |
|     | Current                  | 29.1 | 11,797,821     | 8,333,955 |
|     | Deferred                 |      | (4,230,776)    | 322,986   |
|     |                          | 29.2 | 7,567,045      | 8,656,941 |
|     | For prior year           |      |                |           |
|     | Current                  |      | (1,813)        | 389,684   |
|     |                          |      | 7,565,232      | 9,046,625 |
|     |                          |      |                |           |

29.1 Current taxation includes Rs.612 million (2007: Rs.543 million) of overseas branches.

|     |                                                                                                                                        | Note         | 2008<br>Rupees                                          | 2007<br>in '000                                           |
|-----|----------------------------------------------------------------------------------------------------------------------------------------|--------------|---------------------------------------------------------|-----------------------------------------------------------|
| 2   | 29.2 Relationship between tax expense and accountin                                                                                    | g profit     |                                                         |                                                           |
|     | Accounting profit before tax                                                                                                           |              | 23,249,286                                              | 28,451,790                                                |
|     | Income tax at statutory rate @ 35% (2007: 35%)                                                                                         |              | 8,137,250                                               | 9,892,050                                                 |
|     | Increase/(decrease) in taxes resulting from:                                                                                           |              |                                                         |                                                           |
|     | Inadmissible differences<br>Income taxed at reduced rate<br>Income exempt from tax<br>Overseas taxation<br>Tax charge for current year |              | 171,152<br>(826,357)<br>-<br><u>85,000</u><br>7,567,045 | 255,408<br>(939,118)<br>(801,399)<br>250,000<br>8,656,941 |
| 30. | BASIC EARNINGS PER SHARE                                                                                                               |              | 2008                                                    | 2007                                                      |
| I   | Profit attributable to shareholders of the holding company                                                                             | Rupees '000  | 15,681,084                                              | 19,393,263                                                |
| v   | Weighted average number of ordinary shares                                                                                             | Numbers '000 | 896,975                                                 | 896,975                                                   |
| I   | Basic earnings per share                                                                                                               | Rupees       | 17.48                                                   | 21.62                                                     |

**30.1** Earnings per share for the year 2007 has been restated for the effect of bonus shares issued during the year.

# 31. DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share are same.

|     |                                       |      | 2008        | 2007        |
|-----|---------------------------------------|------|-------------|-------------|
| 32. | CASH AND CASH EQUIVALENTS             |      | Rupees      | in '000     |
|     | Cash and balances with treasury banks | 6    | 106,778,346 | 95,010,514  |
|     | Balances with other banks             | 7    | 39,490,729  | 38,216,263  |
|     | Overdrawn nostros                     | 15.2 | (171,976)   | (889,092)   |
|     |                                       |      | 146,097,099 | 132,337,685 |
| 33. | STAFF STRENGTH                        |      |             |             |
|     | Permanent                             |      | 15,219      | 15,695      |
|     | Temporary / on contractual basis      |      | 796         | 877         |
|     | Total Staff Strength                  |      | 16,015      | 16,572      |
|     |                                       |      |             |             |

**33.1** In addition to the above, the bank is utilizing the services of other companies for outsourcing purposes and the number of persons deployed by such companies as at year end are 6,010 (2007: 5,192).

# **34. EMPLOYEE BENEFITS**

# 34.1 Defined benefit plans

# 34.1.1 General description

General description of the type of defined benefit plan and accounting policy for recognising actuarial gains and losses is disclosed in note 5.11 to the financial statements.

#### Principal actuarial assumption

The financial assumptions used in actuarial valuation at December 31, 2008 of pension fund, post retirement medical benefits, benevolent fund and gratuity schemes are as follows:

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|                                                           | 2008          | 2007          |
|-----------------------------------------------------------|---------------|---------------|
| Salary increase                                           | 14% per annum | 10% per annum |
| Discount rate                                             | 14% per annum | 10% per annum |
| Expected rate of return on plan assets                    | 14% per annum | 10% per annum |
| Pension indexation rate                                   | 10% per annum | 6% per annum  |
| Rate of inflation in the cost of medical benefits         | 10% per annum | 7% per annum  |
| Exposure inflation rate                                   | 3% per annum  | 3% per annum  |
| Number of employees covered under retirement benefit plan | 14,344        | 12,999        |
|                                                           |               |               |

# National Bank of Pakistan

19.54

29.40

|        |                                                   | Note | 2008         | 2007         |
|--------|---------------------------------------------------|------|--------------|--------------|
|        |                                                   |      | Rupees       | in '000      |
| 34.1.2 | Reconciliation of (recoverable from) pension fund |      |              |              |
|        | Present value of defined benefit obligations      |      | 15,011,555   | 12,704,049   |
|        | Fair value of plan assets                         |      | (17,738,992) | (19,503,391) |
|        | Net actuarial losses not recognized               |      | (1,587,558)  | 3,122,997    |
|        | Past Service Cost - Non Vested                    |      | (181,948)    | -            |
|        |                                                   | 13   | (4,496,943)  | (3,676,345)  |
|        |                                                   |      |              |              |

The recognized amount has been restricted to present value of any economic benefits available in the form of refunds from the plan or reduction in future contribution to the plan.

| Movement in (recoverable from) pension fund                                                         |             |             |
|-----------------------------------------------------------------------------------------------------|-------------|-------------|
| Opening net asset                                                                                   | (3,676,345) | (2,951,933) |
| Charge for the year                                                                                 | (157,789)   | (197,568)   |
| Contribution to the fund made during the year                                                       | (662,809)   | (526,844)   |
|                                                                                                     | (4,496,943) | (3,676,345) |
| Charge for pension fund                                                                             |             |             |
| Current service cost                                                                                | 342,649     | 324,541     |
| Interest cost                                                                                       | 1,270,405   | 1,086,232   |
| Expected return on plan assets                                                                      | (1,950,339) | (1,560,058) |
| Actuarial gains recognized                                                                          | (106,605)   | (48,283)    |
| Past Service Cost -Vested                                                                           | 286,101     | -           |
|                                                                                                     | (157,789)   | (197,568)   |
| Actual return on plan assets                                                                        | 1,870,261   | 2,060,092   |
| 34.1.2.1 Components of fair value of plan assets as a percentage of total fair value of plan assets |             |             |
|                                                                                                     | 2008        | 2007        |
|                                                                                                     | %           | %           |
| Bonds                                                                                               | 58.25       | 59.89       |

|          | Reconciliation of (recoverable from) pension  |                   | five years are a | s follows:               |              |                  |
|----------|-----------------------------------------------|-------------------|------------------|--------------------------|--------------|------------------|
|          |                                               |                   |                  | 5 10110 11 5.            |              |                  |
|          |                                               | 2008              | 2007             | 2006<br>Rupees in '000 · | 2005         | 2004             |
|          |                                               |                   |                  | -                        |              |                  |
|          | Present value of defined benefit obligations  | 15,011,555        | 12,704,049       | 12,069,249               | 10,085,072   | 8,889,166        |
|          | Fair value of plan assets                     | (17,738,992)      | (19,503,391)     | (17,333,982)             | (13,615,308) | (10,953,151)     |
|          | Net actuarial (losses) / gains not recognized | (1,587,558)       | 3,122,997        | 2,312,800                | 1,006,568    | 16,126           |
|          | Past Service Cost - Non Vested                | (181,948)         | -                | (0.054.000)              | -            | -                |
|          |                                               | (4,496,943)       | (3,676,345)      | (2,951,933)              | (2,523,668)  | (2,047,859)      |
|          |                                               |                   |                  | Note                     | 2008         | 2007             |
|          |                                               |                   |                  |                          | Rupees       | in '000          |
| 34.1.3 F | Reconciliation of payable to medical benefit  | plan              |                  |                          |              |                  |
| F        | Present value of defined benefit obligations  |                   |                  |                          | 2,909,308    | 2,726,617        |
| F        | Fair value of plan assets                     |                   |                  |                          | -            | -                |
| ١        | Net actuarial losses / (gains) not recognized |                   |                  |                          | 37,246       | (144,141)        |
|          |                                               |                   |                  | 18                       | 2,946,554    | 2,582,476        |
| Ν        | Movement in net liability recognized          |                   |                  | -                        |              |                  |
| C        | Opening net liability                         |                   |                  |                          | 2,582,476    | 2,276,586        |
|          | Charge for the year                           |                   |                  |                          | 380,084      | 323,543          |
|          | Benefits paid                                 |                   |                  |                          | (16,005)     | (17,653)         |
|          | ·                                             |                   |                  | -                        | 2,946,555    | 2,582,476        |
| C        | Charge for medical benefit plan               |                   |                  | =                        |              |                  |
|          | Current service cost                          |                   |                  |                          | 107,421      | 85,036           |
| -        | Interest cost                                 |                   |                  |                          | 272,662      | 233,576          |
|          | Actuarial losses recognized                   |                   |                  |                          | 272,002      |                  |
| F        | Actualiar losses recognized                   |                   |                  | _                        | 380.083      | 4,931<br>323,543 |
|          |                                               |                   |                  | =                        | 300,003      | 323,343          |
| F        | Reconciliation of payable to medical benefit  | plan for the five | years are as fo  | ollows:                  |              |                  |
|          |                                               | 2008              | 2007             | 2006                     | 2005         | 2004             |
|          |                                               |                   | F                | Rupees in '000 ·         |              |                  |
| F        | Present value of defined benefit obligations  | 2,909,308         | 2,726,617        | 2,595,291                | 2,303,706    | 2,212,279        |
| ١        | Net actuarial losses not recognized           | 37,246            | (144,141)        | (318,705)                | (301,957)    | (440,381)        |
|          | -                                             | 2,946,554         | 2,582,476        | 2,276,586                | 2,001,749    | 1,771,898        |

#### Effect of 1% movement in assumed medical cost trend rate

Equities

|                       | 20       | 08             | 200      | )7        |  |  |
|-----------------------|----------|----------------|----------|-----------|--|--|
|                       | Increase | Decrease       | Increase | Decrease  |  |  |
|                       |          | Rupees in '000 |          |           |  |  |
| Impact on obligations | 111,540  | (86,842)       | 145,588  | (111,073) |  |  |
| Impact on cost        | 22,685   | (17,403)       | 23,191   | (17,363)  |  |  |

34

|        |                                                          | Note | 2008     | 2007     |
|--------|----------------------------------------------------------|------|----------|----------|
|        |                                                          |      | Rupees   | in '000  |
| 34.1.4 | Movement in net liability recognized for benevolent fund |      |          |          |
|        | Opening net liability                                    |      | 759,957  | 802,937  |
|        | Charge for the year                                      |      | 53,256   | 22,756   |
|        | Benefits paid                                            |      | (47,465) | (65,736) |
|        |                                                          | 18   | 765,748  | 759,957  |
|        | Charge for benevolent fund                               |      |          |          |
|        | Current service cost                                     |      | 18,592   | 19,567   |
|        | Interest cost                                            |      | 75,996   | 72,264   |
|        | Actuarial gains recognized                               |      | (41,332) | (69,075) |
|        |                                                          |      | 53,256   | 22,756   |

# Reconciliation of net liability recognized for benevolent fund for the five years are as follows:

|        |                                              | 2008       | 2007     | 2006          | 2005      | 2004      |
|--------|----------------------------------------------|------------|----------|---------------|-----------|-----------|
|        |                                              |            | Rι       | upees in '000 | )         |           |
|        | Opening net liability                        | 759,957    | 802,937  | 729,725       | 733,572   | 638,103   |
|        | Net charge for the year                      | 53,256     | 22,756   | 129,185       | 56,242    | 162,032   |
|        | Benefits paid                                | (47,465)   | (65,736) | (55,973)      | (60,089)  | (66,563)  |
|        |                                              | 765,748    | 759,957  | 802,937       | 729,725   | 733,572   |
|        | —                                            |            |          |               |           |           |
|        |                                              |            |          | Note          | 2008      | 2007      |
|        |                                              |            |          |               | Rupees    | in '000   |
| 34.1.5 | Reconciliation of payable to gratuity bene   | efit plan  |          |               |           |           |
|        | Present value of defined benefit obligations |            |          |               | 116,216   | 82,098    |
|        | Net actuarial losses not recognized          |            |          |               | (9,946)   | (4,309)   |
|        | Unrecognized Past Service Cost               |            |          |               | -         | (11,081)  |
|        |                                              |            |          | 18            | 106,270   | 66,708    |
|        | Movement in net liability recognized         |            |          |               |           |           |
|        | Opening liability                            |            |          |               | 66,708    | 33,409    |
|        | Charge for the year                          |            |          |               | 42,424    | 33,299    |
|        | Benefits paid                                |            |          |               | (2,862)   | -         |
|        |                                              |            |          |               | 106,270   | 66,708    |
|        | Charge for gratuity benefit plan             |            |          |               |           |           |
|        | Current service cost                         |            |          |               | 23,133    | 16,980    |
|        | Interest cost                                |            |          |               | 8,210     | 5,238     |
|        | Past service cost to be recognized           |            |          |               | 11,081    | 11,081    |
|        | -                                            |            |          |               | 42,424    | 33,299    |
| 34.2   | Other employee benefits                      |            |          |               |           |           |
| 34.2.1 | Movement in net liability recognized for o   | ompensated | absences |               |           |           |
|        | Opening net liability                        | •          |          |               | 1,662,930 | 1,639,708 |
|        | Charge for the year                          |            |          |               | 696,627   | 23,222    |
|        | Benefits paid during the year                |            |          |               | (112,805) | -         |
|        |                                              |            |          | 18            | 2,246,752 | 1,662,930 |
|        |                                              |            |          |               |           |           |

Reconciliation of net liability recognized for compensated absences for the five years are as follows:

|                         | 2008      | 2007      | 2006           | 2005      | 2004      |
|-------------------------|-----------|-----------|----------------|-----------|-----------|
|                         |           | Ru        | pees in '000 - |           |           |
| Opening net liability   | 1,662,930 | 1,639,708 | 1,521,326      | 1,219,566 | 1,281,741 |
| Net charge for the year | 583,822   | 23,222    | 118,382        | 301,760   | (62,175)  |
|                         | 2,246,752 | 1,662,930 | 1,639,708      | 1,521,326 | 1,219,566 |

# 34.3 Expected contributions to be paid to the funds in the next financial year

|                         |                  | 2009                 |                   |                    |  |
|-------------------------|------------------|----------------------|-------------------|--------------------|--|
|                         | Pension<br>funds | Benevolent<br>Scheme | Medical<br>Scheme | Gratuity<br>Scheme |  |
|                         |                  | Rupees               | in '000           |                    |  |
| Contribution to be paid | (230,680)        | 94,588               | 380,083           | 42,423             |  |

# 35. COMPENSATION OF DIRECTORS AND EXECUTIVES

|                                 | President |        | Directors |             | Executives |         |
|---------------------------------|-----------|--------|-----------|-------------|------------|---------|
|                                 | 2008      | 2007   | 2008      | 2007        | 2008       | 2007    |
|                                 |           |        | Rup       | ees in '000 |            |         |
| Fees                            | -         | -      | 9,131     | 2,993       | -          | -       |
| Managerial remuneration         | 8,760     | 7,800  | -         | -           | 307,313    | 196,553 |
| Charge for defined benefit plan | -         | -      | -         | -           | 63,157     | 38,825  |
| Rent and house maintenance      | 5,616     | 5,265  | -         | -           | 153,659    | 93,303  |
| Utilities                       | 1,593     | 1,029  | -         | -           | 36,965     | 19,719  |
| Medical                         | 222       | 1,061  | -         | -           | 35,015     | 28,200  |
| Conveyance                      | -         | -      | -         | -           | 84,701     | 46,450  |
| Leave fare assistance           | 7,440     | 3,000  | -         | -           | -          | -       |
| Bonus & others                  | 28,441    | 25,812 | -         | -           | 220,694    | 84,388  |
|                                 | 52,072    | 43,967 | 9,131     | 2,993       | 901,504    | 507,438 |
| Number of persons               | 1         | 1      | 6         | 8           | 377        | 239     |

The President and certain executives are also provided with free use of the bank's cars, household equipments and free membership of clubs.

Executives mean officers, other than the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in the financial year.

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This note does not include particulars of directors, chief executive, and executives of subsidiaries.

# 36. FAIR VALUE OF FINANCIAL INSTRUMENTS

#### 36.1 On-balance sheet financial instruments

|      |                                                     | 2008        |             | 2007        |             |
|------|-----------------------------------------------------|-------------|-------------|-------------|-------------|
|      |                                                     | Book        | Fair        | Book        | Fair        |
|      |                                                     | Value       | Value       | Value       | Value       |
|      |                                                     |             | Rupees      | in '000     |             |
|      | Assets                                              |             |             |             |             |
|      | Cash and balances with treasury banks               | 106,778,346 | 106,778,346 | 95,010,514  | 95,010,514  |
|      | Balances with other banks                           | 39,490,729  | 39,490,729  | 38,216,263  | 38,216,263  |
|      | Lendings to financial institutions                  | 17,139,081  | 17,139,081  | 21,656,192  | 21,656,192  |
|      | Investments                                         | 171,204,890 | 165,271,004 | 212,087,467 | 210,355,236 |
|      | Advances                                            | 413,076,390 | 413,076,390 | 340,369,649 | 340,369,649 |
|      | Other assets                                        | 22,414,965  | 22,414,965  | 15,455,687  | 15,455,687  |
|      |                                                     | 770,104,401 | 764,170,515 | 722,795,772 | 721,063,541 |
|      | Liabilities                                         |             |             |             |             |
|      | Bills payable                                       | 10,219,061  | 10,219,061  | 7,061,901   | 7,061,901   |
|      | Borrowings                                          | 40,044,291  | 40,044,291  | 11,331,842  | 11,331,842  |
|      | Deposits and other accounts                         | 625,349,269 | 625,349,269 | 591,817,052 | 591,817,052 |
|      | Liabilities against assets subject to finance lease | 25,274      | 25,274      | 33,739      | 33,739      |
|      | Other liabilities                                   | 29,451,859  | 29,451,859  | 20,284,270  | 20,284,270  |
|      |                                                     | 705,089,754 | 705,089,754 | 630,528,804 | 630,528,804 |
| 36.2 | Off-balance sheet financial instruments             |             |             |             |             |
|      | Forward purchase of foreign exchange                | 69,361,297  | 70,313,593  | 49,819,478  | 52,819,753  |
|      | Forward sale of foreign exchange                    | 55,563,737  | 51,907,012  | 38,137,569  | 38,601,892  |
|      | Cross currency swaps and interest rate swaps        | 8,082,780   | 6,017,093   | 18,170,386  | 18,092,432  |
|      | Equity futures sold                                 | -           | -           | 289,299     | 279,270     |

All quoted and unquoted investments have been valued in accordance with the accounting policy stated in note 5.2.

Fair value of loans and advances cannot be determined with reasonable accuracy due to absence of current and active market. Loans and advances are repriced frequently on market rates and are reduced for any impairment against non-performing advances determined in accordance with Prudential Regulations.

In the opinion of the management, fair value of other financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of deposits are frequently repriced.

National Bank of Pakistan

|                                                                      |      | 2008                                                                                                                                                                                                                                                                                              | 2007         |
|----------------------------------------------------------------------|------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
|                                                                      | Note | 2008<br>Rupees<br>389,450,214<br>45,292,545<br>434,742,759<br>467,392<br>-<br>467,392<br>-<br>467,392<br>22,973,812<br>19,518,940<br>22,492,752<br>255,453<br>457,958,356<br>(44,881,966)<br>413,076,390<br>384,870,383<br>73,087,973<br>457,958,356<br>334,777,881<br>123,180,475<br>457,958,356 | in '000      |
| 10. ADVANCES - net                                                   |      |                                                                                                                                                                                                                                                                                                   |              |
| Loans, cash credits, running finances, etc.                          |      |                                                                                                                                                                                                                                                                                                   |              |
| In Pakistan                                                          |      | 389,450,214                                                                                                                                                                                                                                                                                       | 324,390,924  |
| Outside Pakistan                                                     |      | 45,292,545                                                                                                                                                                                                                                                                                        | 29,737,559   |
|                                                                      |      | 434,742,759                                                                                                                                                                                                                                                                                       | 354,128,483  |
| Net investment in finance lease                                      |      |                                                                                                                                                                                                                                                                                                   |              |
| In Pakistan                                                          |      | 467,392                                                                                                                                                                                                                                                                                           | 527,867      |
| Outside Pakistan                                                     |      | -                                                                                                                                                                                                                                                                                                 | -            |
|                                                                      |      | 467,392                                                                                                                                                                                                                                                                                           | 527,867      |
| Bills discounted and purchased (excluding Government treasury bills) |      |                                                                                                                                                                                                                                                                                                   |              |
| Payable in Pakistan                                                  |      | 2.973.812                                                                                                                                                                                                                                                                                         | 2,673,256    |
| Payable outside Pakistan                                             |      |                                                                                                                                                                                                                                                                                                   | 16,144,430   |
|                                                                      |      |                                                                                                                                                                                                                                                                                                   | 18,817,686   |
| Margin Financing / Continuous Funding System Financing               | 10.8 | 255,453                                                                                                                                                                                                                                                                                           | 1,308,715    |
| Advances - gross                                                     | 10.1 | 457,958,356                                                                                                                                                                                                                                                                                       | 374,782,751  |
| Less: Provision against non-performing advances                      | 10.3 | (44,881,966)                                                                                                                                                                                                                                                                                      | (34,413,102) |
| Advances - net of provision                                          |      | 413,076,390                                                                                                                                                                                                                                                                                       | 340,369,649  |
|                                                                      |      |                                                                                                                                                                                                                                                                                                   |              |
| 10.1 Particulars of advances - gross                                 |      |                                                                                                                                                                                                                                                                                                   |              |
| 10.1.1 In local currency                                             |      | 384,870,383                                                                                                                                                                                                                                                                                       | 328,900,762  |
| In foreign currencies                                                |      | 73,087,973                                                                                                                                                                                                                                                                                        | 45,881,989   |
|                                                                      |      | 457,958,356                                                                                                                                                                                                                                                                                       | 374,782,751  |
| 10.1.2 Short-term (for upto one year)                                |      | 334,777,881                                                                                                                                                                                                                                                                                       | 249,134,831  |
| Long-term (for over one year)                                        |      | 123,180,475                                                                                                                                                                                                                                                                                       | 125,647,920  |
|                                                                      |      | 457,958,356                                                                                                                                                                                                                                                                                       | 374,782,751  |

# 10.2 Net investment in finance lease

|                              |                               | 200              | 8         |           | 2007      |            |       |         |           |         |      |  |
|------------------------------|-------------------------------|------------------|-----------|-----------|-----------|------------|-------|---------|-----------|---------|------|--|
|                              |                               | Later than       |           |           |           | Later than |       |         |           |         |      |  |
|                              | Not later<br>than one<br>year | Not later        | Not later | Not later | Not later | one and    | Over  |         | Not later | one and | Over |  |
|                              |                               | an one less than | five      |           | than one  | less than  | five  |         |           |         |      |  |
|                              |                               | five years       | years     | Total     | year      | five years | years | Total   |           |         |      |  |
|                              | Rupees in '000                |                  |           |           |           |            |       |         |           |         |      |  |
| Lease rentals receivable     | 332,927                       | 96,424           | -         | 429,351   | 365,705   | 122,671    | -     | 488,376 |           |         |      |  |
| Residual value               | -                             | 112,502          | -         | 112,502   |           | 115,451    |       | 115,451 |           |         |      |  |
| Minimum lease payments       | 332,927                       | 208,926          | -         | 541,853   | 365,705   | 238,122    | -     | 603,827 |           |         |      |  |
| Financial charges for future |                               |                  |           |           |           |            |       |         |           |         |      |  |
| periods                      | 34,746                        | 39,715           | -         | 74,461    | 30,215    | 45,745     |       | 75,960  |           |         |      |  |
|                              | 298,181                       | 169,211          | -         | 467,392   | 335,490   | 192,377    | -     | 527,867 |           |         |      |  |

The leases executed are for a term of 3 to 5 years. Security deposit is generally obtained upto 10% of the Cost of leased assets at the time disbursement. The Group requires the lessees to insure the leased assets in favour of the Group and maintained financial ratios, as required under the SECP Prudential Regulations for Non-Banking Finance Companies. Additional surcharge is charged on delayed rentals. The fixed return implicit in these ranges from 10.75% to 18% and KIBOR + 2% (2006: 10.75% to 18% and KIBOR + 2%) per annum.

**10.2** Advances include Rs.56,503 million (2007: Rs.38,318 million) which have been placed under non-performing status as detailed below:

|                     | 2008                                                               |                                                                                                                                                                  |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |
|---------------------|--------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| Classified Advances |                                                                    |                                                                                                                                                                  | Pro                                                                                                                                                                                                                                                   | Provision Required                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Provision Held                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |
| Domestic            | Overseas                                                           | Total                                                                                                                                                            | Domestic                                                                                                                                                                                                                                              | Overseas                                                                                                                                                                                                                                                                                                                                | Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Domestic                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Overseas                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |
| Rupees in '000      |                                                                    |                                                                                                                                                                  |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |
|                     |                                                                    |                                                                                                                                                                  |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |
| 667,170             | -                                                                  | 667,170                                                                                                                                                          | -                                                                                                                                                                                                                                                     | -                                                                                                                                                                                                                                                                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |  |
| 6,149,457           | 59,853                                                             | 6,209,310                                                                                                                                                        | 1,545,067                                                                                                                                                                                                                                             | 14,963                                                                                                                                                                                                                                                                                                                                  | 1,560,030                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1,545,067                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 14,963                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1,560,030                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |  |
| 9,760,535           | 28,682                                                             | 9,789,217                                                                                                                                                        | 4,811,887                                                                                                                                                                                                                                             | 14,341                                                                                                                                                                                                                                                                                                                                  | 4,826,228                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 4,811,887                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 14,341                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 4,826,228                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |  |
| 39,103,789          | 733,097                                                            | 39,836,886                                                                                                                                                       | 36,262,001                                                                                                                                                                                                                                            | 122,490                                                                                                                                                                                                                                                                                                                                 | 36,384,491                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 36,262,001                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 122,490                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 36,384,491                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |  |
| 55,680,951          | 821,632                                                            | 56,502,583                                                                                                                                                       | 42,618,955                                                                                                                                                                                                                                            | 151,794                                                                                                                                                                                                                                                                                                                                 | 42,770,749                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 42,618,955                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 151,794                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 42,770,749                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |  |
|                     | <b>Domestic</b><br>667,170<br>6,149,457<br>9,760,535<br>39,103,789 | Domestic         Overseas           667,170         -           6,149,457         59,853           9,760,535         28,682           39,103,789         733,097 | Domestic         Overseas         Total           667,170         -         667,170           6,149,457         59,853         6,209,310           9,760,535         28,682         9,789,217           39,103,789         733,097         39,836,886 | Domestic         Overseas         Total         Domestic           667,170         -         667,170         -           6,149,457         59,853         6,209,310         1,545,067           9,760,535         28,682         9,789,217         4,811,887           39,103,789         733,097         39,836,886         36,262,001 | Classified Advances         Provision Require           Domestic         Overseas         Total         Domestic         Overseas           667,170         -         667,170         -         -         -           6,149,457         59,853         6,209,310         1,545,067         14,963           9,760,535         28,682         9,789,217         4,811,887         14,341           39,103,789         733,097         39,836,886         36,262,001         122,490 | Classified Advances         Provision Required           Domestic         Overseas         Total         Domestic         Overseas         Total           667,170         -         667,170         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -< | Classified Advances         Provision Required           Domestic         Overseas         Total         Domestic         Overseas         Total         Domestic           667,170         -         667,170         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - | Classified Advances         Provision Required         Provision Held           Domestic         Overseas         Total         Domestic         Overseas         Overseas         Total         Domestic         Overseas         Overseas |  |  |

| -                                 |                | 2007           |            |            |                    |            |            |                |            |  |  |  |
|-----------------------------------|----------------|----------------|------------|------------|--------------------|------------|------------|----------------|------------|--|--|--|
|                                   | Cla            | ssified Advand | es         | Pro        | Provision Required |            |            | Provision Held |            |  |  |  |
| -                                 | Domestic       | Overseas       | Total      | Domestic   | Overseas           | Total      | Domestic   | Overseas       | Total      |  |  |  |
|                                   | Rupees in '000 |                |            |            |                    |            |            |                |            |  |  |  |
| Category of Classification        |                |                |            |            |                    |            |            |                |            |  |  |  |
| Other Assets Especially Mentioned | 565,889        | -              | 565,889    | -          | -                  | -          | -          | -              | -          |  |  |  |
| Substandard                       | 4,483,776      | 37,641         | 4,521,417  | 1,097,813  | 9,410              | 1,107,223  | 1,097,813  | 9,410          | 1,107,223  |  |  |  |
| Doubtful                          | 2,916,347      | 1,656          | 2,918,003  | 1,453,829  | 828                | 1,454,657  | 1,453,829  | 828            | 1,454,657  |  |  |  |
| Loss                              | 29,745,438     | 566,805        | 30,312,243 | 29,718,461 | 71,474             | 29,789,935 | 29,718,461 | 71,474         | 29,789,935 |  |  |  |
| -                                 | 37,711,450     | 606,102        | 38,317,552 | 32,270,103 | 81,712             | 32,351,815 | 32,270,103 | 81,712         | 32,351,815 |  |  |  |

# 10.3 Particulars of provision against non-performing advances

|                          |      |             | 2008      |             |               | 2007      |             |  |
|--------------------------|------|-------------|-----------|-------------|---------------|-----------|-------------|--|
|                          |      | Specific    | General   | Total       | Specific      | General   | Total       |  |
|                          | Note |             |           | R           | upees in '000 |           |             |  |
| Opening balance          |      | 32,351,815  | 2,061,287 | 34,413,102  | 29,528,672    | 2,731,380 | 32,260,052  |  |
| Exchange adjustments     |      | 20,507      | 65,613    | 86,120      | 809           | 13,387    | 14,196      |  |
| Charge for the year      |      | 12,999,585  | 85,425    | 13,085,010  | 9,437,007     | 286,210   | 9,723,217   |  |
| Reversal during the year |      | (2,373,121) | (77,522)  | (2,450,643) | (4,030,443)   | (969,690) | (5,000,133) |  |
|                          |      | 10,626,464  | 7,903     | 10,634,367  | 5,406,564     | (683,480) | 4,723,084   |  |
| Amounts written off      | 10.5 | (590,858)   | (23,586)  | (614,444)   | (1,525,294)   | -         | (1,525,294) |  |
| Other adjustments        |      | 362,821     | -         | 362,821     | (1,058,936)   | -         | (1,058,936) |  |
| Closing balance          |      | 42,770,749  | 2,111,217 | 44,881,966  | 32,351,815    | 2,061,287 | 34,413,102  |  |

# 10.4 Particulars of provisions against non-performing advances

|               |            | 2008      |            |               | 2007      |            |
|---------------|------------|-----------|------------|---------------|-----------|------------|
|               | Specific   | General   | Total      | Specific      | General   | Total      |
|               |            |           | R          | upees in '000 |           |            |
| ency          | 42,618,955 | 1,717,748 | 44,336,703 | 32,270,103    | 1,818,856 | 34,088,959 |
| gn currencies | 151,794    | 393,469   | 545,263    | 81,712        | 242,431   | 324,143    |
|               | 42,770,749 | 2,111,217 | 44,881,966 | 32,351,815    | 2,061,287 | 34,413,102 |

**10.4.1** During the year, the SBP vide its BSD Circular No. 2 dated January 27, 2009 has amended Prudential Regulations in respect of provisioning against non-performing advances. The revised regulations that are effective from December 31, 2008 allows reduction to the extent of 30% of forced sale value of pledged stock and mortgaged commercial and residential properties, held by the bank in determining the amount of provision against non-performing advances. Further, the regulations also allows consideration of 50% of the value of properties held against housing finance scheme. Accordingly, the aforesaid changes in the provisioning computation for the current year has resulted in reduction of provision of Rs. 485 million and a consequent increase in profit after tax of Rs. 315 million.

However, in accordance with the SBP directive, the increase in profit after tax of Rs. 135 million resulting from the reduction in provisioning (other than against housing finance scheme) shall not be available for payment of cash or stock dividend.

|      |                                             |      | 2008      | 2007      |
|------|---------------------------------------------|------|-----------|-----------|
|      |                                             | Note | Rupees in | n '000    |
| 10.5 | Particulars of write offs                   |      |           |           |
|      | 10.5.1 Against provisions                   | 10.3 | 614,444   | 1,525,294 |
|      | Directly charged to Profit and Loss account |      | -         | 39,899    |
|      |                                             | =    | 614,444   | 1,565,193 |
|      | 10.5.2 Write offs of Rs.500,000 and above   | 10.6 | 584,160   | 1,544,971 |
|      | Write offs of below Rs.500,000              |      | 30,284    | 20,222    |
|      |                                             |      | 614,444   | 1,565,193 |
|      |                                             |      |           |           |

#### 10.6 Details of loan write offs of Rs.500,000/- and above

In terms of sub-section 3 of section 33A of the Banking Companies Ordinance, 1962 the statement in respect of written-off loans or any other financial relief of Rs.500,000 or above allowed to a person(s) during the year ended December 31, 2008 is given in Annexure-II.

# 10.7 Particulars of loans and advances to directors, associated companies, etc.

Debts due by directors, executives, officers & staff of the bank or any of

| them either severally | v or | iointly | v with a | anv other | person |
|-----------------------|------|---------|----------|-----------|--------|
|                       |      |         |          |           |        |

| Balance at beginning of year                                       | 14,326,577  | 13,316,110  |
|--------------------------------------------------------------------|-------------|-------------|
| Loans granted during the year                                      | 6,322,024   | 4,284,598   |
| Repayments                                                         | (3,500,353) | (3,274,131) |
| Balance at end of year                                             | 17,148,248  | 14,326,577  |
| Debts due by companies or firms in which the directors of the bank |             |             |
| are interested as directors, partners or in the case of private    |             |             |
| companies as members                                               |             |             |
| Balance at beginning of year                                       | 199,391     | 222,759     |
| Loans granted during the year                                      | -           | -           |
| Repayments / other adjustments                                     | (199,391)   | (23,368)    |
| Balance at end of year                                             | -           | 199,391     |
| Debts due by controlled firms, managed modarabas                   |             |             |
| and other related parties                                          |             |             |
| Balance at beginning of year                                       | 1,515,120   | 1,600,070   |
| Loans granted during the year                                      | -           | -           |
| Repayments                                                         | (349,274)   | (84,950)    |
| Balance at end of year                                             | 1,165,846   | 1,515,120   |
|                                                                    |             |             |

**10.8** These are secured against shares of listed companies, market value of which amounted to Rs.127.520 million (2007: Rs.1,309 million) at the balance sheet date. These carry mark-up ranging from 0.47% to 17% per annum (2007: 10.7% to 18% per annum).

1,019,059

463,146

| 11. OPERATING FIXED ASSETS            | Note | 2008<br>Rupees | 2007<br>in '000 |
|---------------------------------------|------|----------------|-----------------|
|                                       |      |                |                 |
| Capital work-in-progress              | 11.1 | 1,019,059      | 463,146         |
| Property and equipment                | 11.2 | 23,232,627     | 25,492,561      |
| Intangible assets                     | 11.3 | 20,278         | 23,595          |
| -                                     |      | 24,271,964     | 25,979,302      |
| 11.1 Capital work-in-progress         |      |                |                 |
| Civil works                           |      | 481,881        | 374,511         |
| Equipment                             |      | 2,249          | 11,820          |
| Advances to suppliers and contractors |      | 110.813        | 76,815          |
| License Fee for core banking software |      | 424,116        | -               |
|                                       |      | 4 040 050      | 100 110         |

# 11.2 Property and equipment

|                                    |                          | Cost/revalue               | ed amount                  |                            |                          | Accumulat           | ed depreciatio             | n                          |                                          |                                                                                                                                                       |
|------------------------------------|--------------------------|----------------------------|----------------------------|----------------------------|--------------------------|---------------------|----------------------------|----------------------------|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                    | At<br>January<br>1, 2008 | Revaluation<br>adjustments | Additions /<br>(deletions) | At<br>December<br>31, 2008 | At<br>January<br>1, 2008 | (deletions)         | Revaluation<br>adjustments | At<br>December<br>31, 2008 | Book<br>Value at<br>December<br>31, 2008 | Rate of depreciation                                                                                                                                  |
| Owned                              |                          |                            |                            | KI                         | upees in '000            |                     |                            |                            |                                          |                                                                                                                                                       |
| Land                               |                          |                            |                            |                            |                          |                     |                            |                            |                                          |                                                                                                                                                       |
| - freehold                         | 11,055,039               | (1,539,343)                | 350                        | 9,516,046                  | -                        | -                   | -                          | -                          | 9,516,046                                | Nil                                                                                                                                                   |
| - leasehold                        | 9,501,737                | (2,316,548)                | -<br>15,688<br>-           | 7,200,877                  | -                        | -                   | -                          | -                          | 7,200,877                                | Nil                                                                                                                                                   |
| Buildings on land:                 |                          |                            |                            |                            |                          |                     |                            |                            |                                          |                                                                                                                                                       |
| - freehold                         | 1,830,774                | 695,070<br>(101,496)       | 27,381<br>(4,820)          | 2,446,909                  | -                        | 101,657<br>(161)    | (101,496)                  | -                          | 2,446,909                                | 5% on book value                                                                                                                                      |
| - leasehold                        | 1,345,116                | 499,402<br>(76,961)        | 162,290<br>(718)           | 1,929,129                  | -                        | 77,215<br>(254)     | (76,961)                   | -                          | 1,929,129                                | 5% on book value                                                                                                                                      |
| Furniture and fixtures             | 1,310,625                |                            | 170,119<br>(4,083)         | 1,476,661                  | 863,299                  | 64,581<br>(2,205)   | -                          | 925,675                    | 550,986                                  | 10% to 30%<br>on book<br>value, 20%<br>on straight-<br>line on new<br>furnishing<br>limit to<br>executives<br>and<br>refurbishme<br>nt of<br>branches |
| Computer & peripheral<br>equipment | 1,461,473                | -                          | 160,420<br>(584)           | 1,621,309                  | 1,109,938                | 161,391<br>(460)    | -                          | 1,270,869                  | 350,440                                  | 33% on cost                                                                                                                                           |
| Electrical & office<br>equipment   | 1,654,703                | -                          | 337,111<br>(360)           | 1,991,454                  | 1,115,361                | 150,325<br>(147)    | -                          | 1,265,539                  | 725,915                                  | 20% on book value                                                                                                                                     |
| Vehicles                           | 497,190                  | -                          | 218,175<br>(48,278)        | 667,087                    | 239,627                  | 157,892<br>(39,366) | -                          | 358,153                    | 308,934                                  | 20% on cost                                                                                                                                           |
|                                    | 28,656,657               | (2,661,419)<br>(178,457)   | 1,091,534<br>(58,843)      | 26,849,472                 | 3,328,225                | 713,061<br>(42,593) | (178,457)                  | 3,820,236                  | 23,029,236                               |                                                                                                                                                       |
| Assets held under<br>finance lease |                          | (                          | (00,010)                   |                            |                          | (12,000)            |                            |                            |                                          |                                                                                                                                                       |
| Vehicles                           | 163,131                  | -                          | 7,798<br>(1,552)           | 169,377                    | 93,318                   | 9,775<br>(881)      | -                          | 102,212                    | 67,165                                   | 20% on cost                                                                                                                                           |
| Office Equipment                   | 820                      | -                          | 1,648                      | 2,468                      | 655                      | 985                 | -                          | 1,640                      | 828                                      |                                                                                                                                                       |
| Assets given under<br>Ijarah       | 95,358                   | -                          | 78,658                     | 174,016                    | 1,207                    | 37,411              | -                          | 38,618                     | 135,398                                  | 33% on cost                                                                                                                                           |
| 2008                               | 28,915,966               | (2,661,419)<br>(178,457)   | 1,179,638<br>(60,395)      | 27,195,333                 | 3,423,405                | 761,232<br>(43,474) | (178,457)                  | 3,962,706                  | 23,232,627                               | <u>.</u>                                                                                                                                              |

# 19

# Property and equipment

| _                                  |                          | Cost/rev                   | alued amount               | t                     |                            |                          | Accumulate          | 'n                                      |                            |                                          |                                                                                                                                                       |
|------------------------------------|--------------------------|----------------------------|----------------------------|-----------------------|----------------------------|--------------------------|---------------------|-----------------------------------------|----------------------------|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                    | At<br>January<br>1, 2007 | Revaluation<br>adjustments | Additions /<br>(deletions) | Adjustment            | At<br>December<br>31, 2007 | At<br>January<br>1, 2007 | the year /          | Revaluation<br>and other<br>adjustments | At<br>December<br>31, 2007 | Book<br>Value at<br>December<br>31, 2007 | Rate of depreciation                                                                                                                                  |
|                                    |                          |                            |                            |                       | Rupees in '                | 000                      |                     |                                         |                            |                                          |                                                                                                                                                       |
| Owned                              |                          |                            |                            |                       |                            |                          |                     |                                         |                            |                                          | 1<br>0                                                                                                                                                |
| Land                               |                          |                            |                            |                       |                            |                          |                     |                                         |                            |                                          | %<br>t                                                                                                                                                |
| - freehold                         | 2,781,313                | 7,798,804                  | 4,258                      | 470,664               | 11,055,039                 | -                        | -                   | -                                       | -                          | 11,055,039                               | Nil                                                                                                                                                   |
| - leasehold                        | 2,798,186                | 6,372,800                  | -                          | 330,751               | 9,501,737                  | -                        | -                   | -                                       | -                          | 9,501,737                                | Nil                                                                                                                                                   |
| Buildings on land:                 |                          |                            |                            |                       |                            |                          |                     |                                         |                            |                                          |                                                                                                                                                       |
| - freehold                         | 1,773,312                | 1,217,359<br>(551,335)     | 148,018                    | (35,000)<br>(721,580) | 1,830,774                  | 482,973                  | 75,362              | (7,000)<br>(551,335)                    | -                          | 1,830,774                                | 5% on book value                                                                                                                                      |
| - leasehold                        | 1,312,416                | 386,338<br>(409,136)       | 135,333                    | (79,835)              | 1,345,116                  | 357,434                  | 51,702              | (409,136)                               | -                          | 1,345,116                                | 5% on book value                                                                                                                                      |
| Furniture and fixtures             | 1,229,608                |                            | 84,871<br>(3,854)          | -                     | 1,310,625                  | 808,080                  | 57,691<br>(2,472)   |                                         | 863,299                    | 447,326                                  | 10% to 30%<br>on book<br>value, 20%<br>on straight-<br>line on new<br>furnishing<br>limit to<br>executives<br>and<br>refurbishme<br>nt of<br>branches |
| Computer & peripheral<br>equipment | 1,285,023                | -                          | 177,240<br>(790)           | -                     | 1,461,473                  | 953,953                  | 156,759<br>(774)    | -                                       | 1,109,938                  | 351,535                                  | 33% on cost                                                                                                                                           |
| Electrical & office<br>equipment   | 1,460,644                | -                          | 198,034<br>(3,975)         | -                     | 1,654,703                  | 981,052                  | 137,302<br>(2,993)  | -                                       | 1,115,361                  | 539,342                                  | 20% on book value                                                                                                                                     |
| Vehicles                           | 411,988                  | -                          | 105,906<br>(23,391)        | 2,687                 | 497,190                    | 186,560                  | 73,274<br>(16,838)  | (3,369)                                 | 239,627                    | 257,563                                  | 20% on cost                                                                                                                                           |
| -                                  | 13,052,490               | 15,775,301<br>(960,471)    | 853,660 (32,010)           | 689,267<br>(721,580)  | 28,656,657                 | 3,770,052                | 552,090<br>(23,077) | (970,840)                               | 3,328,225                  | 25,328,432                               | -                                                                                                                                                     |
| Assets held under<br>finance lease |                          | (000, 11 )                 | (02,010)                   | (121,000)             |                            |                          | (20,011)            |                                         |                            |                                          |                                                                                                                                                       |
| Vehicles                           | 131,090                  |                            | 34,070<br>(1,244)          | (785)                 | 163,131                    | 83,818                   | 10,899<br>(719)     | (680)                                   | 93,318                     | 69,813                                   | 20% on cost                                                                                                                                           |
| Office equipment                   | 2,249                    | -                          | -<br>(1,429)               | -                     | 820                        | 983                      | 272<br>(600)        | -                                       | 655                        | 165                                      |                                                                                                                                                       |
| Assets given under<br>Ijarah       | -                        | -                          | 95,358                     | -                     | 95,358                     | -                        | 1,207               | -                                       | 1,207                      | 94,151                                   | 33% on cost                                                                                                                                           |
| 2007                               | 13,185,829               | 15,775,301<br>(960,471)    | 983,088<br>(34,683)        | 688,482<br>(721,580)  | 28,915,966                 | 3,854,853                | 564,470<br>(24,396) | (971,520)                               | 3,423,405                  | 25,492,561                               | _                                                                                                                                                     |

# 11.3 Intangible assets

|                        | Cos    | st/revalued | amount                     | Accur  | Accumulated amortization |                      | d amortization                           |                      |
|------------------------|--------|-------------|----------------------------|--------|--------------------------|----------------------|------------------------------------------|----------------------|
|                        | 2008   |             | At<br>December 31,<br>2008 | 2008   |                          | December 31,<br>2008 | Book<br>value at<br>December 31,<br>2008 | Rate of amortization |
| Computer software      | 26,086 | 862         | 26,948                     | 15,149 | 4,179                    | 19,328               | 7,620                                    | 33.33% on cost       |
| Website                | 1,041  | -           | 1,041                      | 1,041  | -                        | 1,041                | -                                        | 33.33% on cost       |
| Room & Membership Card | 12,591 | -           | 12,591                     | -      | -                        | -                    | 12,591                                   |                      |
| Others                 | 2,601  | -           | 2,601                      | 2,534  | -                        | 2,534                | 67                                       | 20% on cost          |
| 2008                   | 42,319 | 862         | 43,181                     | 18,724 | 4,179                    | 22,903               | 20,278                                   |                      |

|                        | Co     | Cost/revalued amount |                      |        | Accumulated amortization |                      | Accumulated amortization                   |                      |  |  |
|------------------------|--------|----------------------|----------------------|--------|--------------------------|----------------------|--------------------------------------------|----------------------|--|--|
|                        | 2007   | ,                    | December 31,<br>2007 | 2007   | (deletions)              | December 31,<br>2007 | Book<br>value at<br>, December 31,<br>2007 | Rate of amortization |  |  |
| Computer software      | 27,760 | 5,299<br>(6,973)     | 26,086               | 10,918 | 4,231                    | 15,149               | 10,937                                     | 33.33% on cost       |  |  |
| Website                | 1,041  | -                    | 1,041                | 1,041  | -                        | 1,041                | -                                          | 33.33% on cost       |  |  |
| Room & Membership Card | 12,591 | -                    | 12,591               | -      | -                        | -                    | 12,591                                     |                      |  |  |
| Others                 | 2,601  | -                    | 2,601                | 1,989  | 545                      | 2,534                | 67                                         | 20% on cost          |  |  |
| 2007                   | 43,993 | 5,299<br>(6,973)     | 42,319               | 13,948 | 4,776                    | 18,724               | 23,595                                     |                      |  |  |

### **11.4 Revaluation of domestic properties**

During the year a desktop revaluation of major properties was carried out to ascertain that assets are carried at no more than their recoverable amount. The desktop revaluations were carried out by M/s Younus Mirza & Co. and M/s Arch-e-Decon (Pvt.) Limited. This has resulted in deficit of Rs.2,661 million. Had there been no revaluation, the carrying amount of revalued assets at December 31, 2008 would have been as follows:

# Rupees in '000

| Freehold land               | 284,529 |
|-----------------------------|---------|
| Leasehold land              | 385,674 |
| Buildings on freehold land  | 120,786 |
| Buildings on leasehold land | 250,947 |

**11.5** The Islamic Banking Branches of the bank have entered into Ijarah transactions with customers during the year. The significant Ijarah transactions have been entered in respect of heavy duty earth moving machinery. The rate of profit is 3 months KIBOR + 3% and 6 months KIBOR + 1.5% (2007:6 months KIBOR + 1.5% per annum).

The Ijarah payments receivable from customers for each of the following periods under the terms of the respective agreements are given below:

# Rupees in '000

| Not later than one year                           | 61,369 |
|---------------------------------------------------|--------|
| Later than one year but not later than five years | 96,030 |

# 11.6 Details of disposals of property and equipment

Details of property and equipment whose original cost or the book value exceeds rupees one million or two hundred fifty thousand rupees, whichever is lower are given below:

| Particulars of property and equipment           | Original<br>cost |        | Sale<br>proceeds<br>in '000 | Profit /<br>(loss) | Mode of<br>Disposal                      | Particulars of<br>Purchaser                 |
|-------------------------------------------------|------------------|--------|-----------------------------|--------------------|------------------------------------------|---------------------------------------------|
| Building on freehold land                       | 3,420            | 3,306  | 3,501                       | 195                | Auction                                  | Mr. Irshad Khan                             |
| Building on freehold land                       | 1,400            | 1,353  | 913                         | (440)              | Auction                                  | Mr. Faizan Khan                             |
| Building on leasehold land                      | 718              | 464    | 3,005                       | 2,541              | Auction                                  | Mr. S.<br>Muhammad Ali                      |
| Motor Vehicle                                   | 849              | 527    | 527                         | -                  | As per service<br>rules on<br>retirement | Mr. Mukhtar<br>Hussain Jaskani<br>- SVP     |
| Motor Vehicle                                   | 879              | 521    | 835                         | 314                | Insurance<br>Claim                       | National<br>Insurance<br>Company<br>Limited |
| Motor Vehicle                                   | 939              | 331    | 331                         | -                  | As per service<br>rules                  | Mr. Tahir<br>- EVP                          |
| Motor Vehicle                                   | 924              | 322    | 322                         | -                  | As per service<br>rules on<br>retirement | Mr. Abdul Rauf<br>- SVP                     |
| Motor Vehicle                                   | 895              | 287    | 287                         | -                  | As per service<br>rules on<br>retirement | Mr. Hamid<br>Masood<br>- SVP                |
| Motor Vehicle                                   | 939              | 563    | 563                         | -                  | As per service<br>rules on<br>retirement | Mrs. Khursheed<br>Maqsood Ali<br>-EVP       |
| Motor Vehicle                                   | 1,449            | 99     | 444                         | 345                | As per service<br>rules on               | Mr. Amjad Rafi<br>-SVP                      |
| Motor Vehicle                                   | 1,698            | 255    | 255                         | -                  | As per service<br>rules on<br>retirement | Mr.Ijaz Hussaini<br>- SVP                   |
| Furniture and Fixtures                          | 1,643            | 895    | 704                         | (191)              | Auction                                  | Mughal Furniture                            |
| Other assets (having book<br>value of less than | 44 6 40          | 7 000  | 12 404                      | E 400              |                                          |                                             |
| Rs.250,000 and cost of less than Rs.1,000,000)  | 44,642           | 7,998  | 13,194                      | 5,196              |                                          |                                             |
|                                                 | 60,395           | 16,921 | 24,881                      | 7,960              |                                          |                                             |

#### 22. DERIVATIVE INSTRUMENTS

22.1 The bank is involved in derivative transactions including interest rate swaps, cross currency swaps and equity futures. The bank also enter into forward foreign exchange contracts, the un-realized gain and loss on such contracts are disclosed in note 13 and 19 respectively.

The Asset Liability Committee regularly reviews the bank's risk profile in respect of derivatives. Operations procedures and controls have been established to facilitate complete, accurate and timely processing of transactions and derivative activities. These controls include appropriate segregation of duties, regular reconciliation of accounts, and the valuation of assets and positions. The bank has established trading limits, allocation process, operating controls and reporting requirements that are specifically designed to control risk of aggregate positions, assure compliance with accounting and regulatory standards and provide accurate management information regarding these activities.

Accounting policies in respect of derivative financial instruments are mentioned in note 5.6.

#### 22.2 Product Analysis

|                                                                                                                                                                                      |                                                                            |                                                                                                    |                                                                     |                                                                                   | 2008                                                                                   |                          |                                                         |                                                                     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------------------|---------------------------------------------------------|---------------------------------------------------------------------|
|                                                                                                                                                                                      | Interest R                                                                 | ate Swaps                                                                                          | Cross Curr                                                          | ency Swaps                                                                        | Forward Rate                                                                           | e Agreements             | FX                                                      | Options                                                             |
| Counterparties                                                                                                                                                                       | No. of<br>Contracts                                                        | Notional<br>Principal                                                                              | No. of<br>Contracts                                                 | Notional<br>Principal                                                             | No. of<br>Contracts                                                                    | Notional<br>Principal    | No. of<br>Contracts                                     | Notional<br>Principal                                               |
|                                                                                                                                                                                      |                                                                            | Rupees in '000                                                                                     |                                                                     | Rupees in '000                                                                    |                                                                                        | (Rupees in '00           |                                                         | (Rupees in '000)                                                    |
| With Banks for                                                                                                                                                                       | , c                                                                        |                                                                                                    | ·/ (·                                                               |                                                                                   |                                                                                        |                          | -,                                                      | (                                                                   |
| Hedging                                                                                                                                                                              | -                                                                          | -                                                                                                  | -                                                                   | -                                                                                 | -                                                                                      | -                        | -                                                       | -                                                                   |
| Market Making                                                                                                                                                                        | -                                                                          | -                                                                                                  | -                                                                   | -                                                                                 | -                                                                                      | -                        | -                                                       | -                                                                   |
| With FIs other than bank                                                                                                                                                             | s                                                                          |                                                                                                    |                                                                     |                                                                                   |                                                                                        |                          |                                                         |                                                                     |
| Hedging                                                                                                                                                                              | -                                                                          | -                                                                                                  | -                                                                   | -                                                                                 | -                                                                                      | -                        | -                                                       | -                                                                   |
| Market Making                                                                                                                                                                        | -                                                                          | -                                                                                                  | -                                                                   | -                                                                                 | -                                                                                      | -                        | -                                                       | -                                                                   |
| With other entities for                                                                                                                                                              |                                                                            |                                                                                                    |                                                                     |                                                                                   |                                                                                        |                          |                                                         |                                                                     |
| Hedging                                                                                                                                                                              | -                                                                          | -                                                                                                  | -                                                                   | -                                                                                 | -                                                                                      | -                        | -                                                       | -                                                                   |
| Market Making                                                                                                                                                                        | -                                                                          | -                                                                                                  | 10                                                                  | 8,082,780                                                                         | -                                                                                      | -                        | -                                                       | -                                                                   |
| Total                                                                                                                                                                                |                                                                            |                                                                                                    |                                                                     |                                                                                   |                                                                                        |                          |                                                         |                                                                     |
| Hedging                                                                                                                                                                              | -                                                                          | -                                                                                                  | -                                                                   | -                                                                                 | -                                                                                      | -                        | -                                                       | -                                                                   |
|                                                                                                                                                                                      |                                                                            |                                                                                                    | 10                                                                  | 8,082,780                                                                         | -                                                                                      | -                        | -                                                       | -                                                                   |
| Market Making                                                                                                                                                                        |                                                                            |                                                                                                    |                                                                     |                                                                                   |                                                                                        |                          |                                                         |                                                                     |
| Market Making                                                                                                                                                                        |                                                                            |                                                                                                    | 10                                                                  | 8,082,780                                                                         |                                                                                        |                          |                                                         |                                                                     |
| Market Making                                                                                                                                                                        |                                                                            |                                                                                                    |                                                                     |                                                                                   | 2007                                                                                   | e Agreements             | FX                                                      |                                                                     |
| Market Making<br>Counterparties                                                                                                                                                      |                                                                            |                                                                                                    |                                                                     |                                                                                   | 2007                                                                                   | e Agreements<br>Notional | FX<br>No. of                                            | Options<br>Notional                                                 |
|                                                                                                                                                                                      | Interest R<br>No. of<br>Contracts                                          | ate Swaps<br>Notional<br>Principal                                                                 | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal                                               | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal                                    |
| Counterparties                                                                                                                                                                       | Interest R<br>No. of<br>Contracts                                          | ate Swaps<br>Notional                                                                              | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional                                                            | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional                 | No. of<br>Contracts                                     | Options<br>Notional                                                 |
| Counterparties<br>With Banks for                                                                                                                                                     | Interest R<br>No. of<br>Contracts                                          | ate Swaps<br>Notional<br>Principal                                                                 | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal<br>Rupees in '000                             | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)                |
| Counterparties                                                                                                                                                                       | Interest R<br>No. of<br>Contracts                                          | ate Swaps<br>Notional<br>Principal                                                                 | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal                                               | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal                                    |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making                                                                                                                         | Interest R<br>No. of<br>Contracts<br>(F                                    | ate Swaps<br>Notional<br>Principal<br>Rupees in '000                                               | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal<br>Rupees in '000                             | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)                |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making<br>With FIs other than bank                                                                                             | Interest R<br>No. of<br>Contracts<br>(F                                    | ate Swaps<br>Notional<br>Principal<br>Rupees in '000                                               | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal<br>Rupees in '000                             | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)                |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making                                                                                                                         | Interest R<br>No. of<br>Contracts<br>(F                                    | ate Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>4,400,000                             | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>-                   | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)                |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making<br>With FIs other than bank<br>Hedging                                                                                  | Interest R<br>No. of<br>Contracts<br>(F                                    | ate Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>4,400,000                             | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>-                   | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)                |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making<br>With FIs other than bank<br>Hedging<br>Market Making                                                                 | Interest R<br>No. of<br>Contracts<br>(F                                    | ate Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>4,400,000<br>-<br>-<br>-              | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>-                   | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)                |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making<br>With FIs other than bank<br>Hedging<br>Market Making<br>With other entities for                                      | Interest R<br>No. of<br>Contracts<br>(F                                    | ate Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>4,400,000                             | Cross Curr<br>No. of<br>Contracts                                   | ency Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>-                   | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)<br>-<br>-<br>- |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making<br>With FIs other than bank<br>Hedging<br>Market Making<br>With other entities for<br>Hedging                           | Interest R<br>No. of<br>Contracts<br>(F<br>-<br>6<br>:s<br>-               | ate Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>4,400,000<br>-<br>-<br>-              | Cross Curr<br>No. of<br>Contracts<br>)) (I<br>-<br>-<br>-           | ency Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>-<br>-              | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)<br>-<br>-<br>- |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making<br>With FIs other than bank<br>Hedging<br>Market Making<br>With other entities for<br>Hedging<br>Market Making          | Interest R<br>No. of<br>Contracts<br>(F<br>6<br>3<br>3<br>5<br>5<br>7<br>7 | ate Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>4,400,000<br>-<br>-<br>-<br>4,452,500 | Cross Curr<br>No. of<br>Contracts<br>)) (I<br>-<br>-<br>-<br>-<br>9 | ency Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>-<br>-<br>9,317,886 | 2007<br>Forward Rate<br>No. of<br>Contracts                                            | Notional<br>Principal    | No. of<br>Contracts                                     | Options<br>Notional<br>Principal<br>(Rupees in '000)<br>-<br>-<br>- |
| Counterparties<br>With Banks for<br>Hedging<br>Market Making<br>With FIs other than bank<br>Hedging<br>Market Making<br>With other entities for<br>Hedging<br>Market Making<br>Total | Interest R<br>No. of<br>Contracts<br>(F<br>6<br>(S<br>(S<br>-<br>-<br>7    | ate Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>4,400,000<br>-<br>-<br>-              | Cross Curr<br>No. of<br>Contracts<br>)) (I<br>-<br>-<br>-           | ency Swaps<br>Notional<br>Principal<br>Rupees in '000<br>-<br>-<br>-              | 2007<br>Forward Rate<br>No. of<br>Contracts<br>)) (<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Notional<br>Principal    | No. of<br>Contracts<br>))<br>-<br>-<br>-<br>-<br>-<br>- | Options<br>Notional<br>Principal<br>(Rupees in '000)<br>-<br>-<br>- |

# 22.3 Maturity Analysis

# Interest Rate Swaps

|                    | 2008<br>Rupees in '000 |           |           |          |             |     |  |
|--------------------|------------------------|-----------|-----------|----------|-------------|-----|--|
| Remaining Maturity |                        | No. of    | Notional  |          | Mark to Mar | ket |  |
|                    |                        | Contracts | Principal | Negative | Net         |     |  |
| Upto 1 month       |                        | -         | -         | -        | -           | -   |  |
| 1 to 3 months      |                        | -         | -         | -        | -           | -   |  |
| 3 to 6 months      |                        | -         | -         | -        | -           | -   |  |
| 6 month to 1 Year  |                        | -         | -         | -        | -           | -   |  |
| 1 to 2 Year        |                        | -         | -         | -        | -           | -   |  |
| 2 to 3 Years       |                        | -         | -         | -        | -           | -   |  |
| 3 to 5 Years       |                        | -         | -         | -        | -           | -   |  |
| 5 to 10 years      |                        | -         | -         | -        | -           | -   |  |
| Above 10 Years     |                        | -         | -         | -        | -           | -   |  |

2007

Rupees in '000 -----

| Remaining Maturity | No. of    | Notional  |          | Mark to Market |          |  |  |
|--------------------|-----------|-----------|----------|----------------|----------|--|--|
|                    | Contracts | Principal | Negative | Positive       | Net      |  |  |
| Upto 1 month       | -         | -         | -        | -              | -        |  |  |
| 1 to 3 months      | -         | -         | -        | -              | -        |  |  |
| 3 to 6 months      | 8         | 6,642,772 | 56,574   | 8,281          | (48,293) |  |  |
| 6 month to 1 Year  | 5         | 2,209,728 | 31,776   | 2,115          | (29,661) |  |  |
| 1 to 2 Year        | -         | -         | -        | -              | -        |  |  |
| 2 to 3 Years       | -         | -         | -        | -              | -        |  |  |
| 3 to 5 Years       | -         | -         | -        | -              | -        |  |  |
| 5 to 10 years      | -         | -         | -        | -              | -        |  |  |
| Above 10 Years     | -         | -         | -        | -              | -        |  |  |

# Cross Currency Swaps

|                    | 2008           |           |                       |             |             |  |  |
|--------------------|----------------|-----------|-----------------------|-------------|-------------|--|--|
|                    | Rupees in '000 |           |                       |             |             |  |  |
| Remaining Maturity | No. of         | Notional  |                       | Mark to Mar | rket        |  |  |
|                    | Contracts      | Principal | Negative Positive Net |             |             |  |  |
| Upto 1 month       | -              | -         | -                     | -           | -           |  |  |
| 1 to 3 months      | -              | -         | -                     | -           | -           |  |  |
| 3 to 6 months      | -              | -         | -                     | -           | -           |  |  |
| 6 month to 1 Year  | -              | -         | -                     | -           | -           |  |  |
| 1 to 2 Year        |                |           |                       |             |             |  |  |
| 2 to 3 Years       | -              | -         | -                     | -           | -           |  |  |
| 3 to 5 Years       | 2              | 1,475,890 | 5,085,538             | 3,976,549   | (1,108,989) |  |  |
| 5 to 10 years      | 8              | 6,606,890 | 5,057,839             | 4,101,141   | (956,698)   |  |  |
| Above 10 Years     | -              | -         | -                     | -           | -           |  |  |

|                    | 2007      |           |          |             |        |  |  |
|--------------------|-----------|-----------|----------|-------------|--------|--|--|
|                    |           |           | Rupee    | es in '000  |        |  |  |
| Remaining Maturity | No. of    | Notional  |          | Mark to Mar | ket    |  |  |
|                    | Contracts | Principal | Negative | Positive    | Net    |  |  |
| Upto 1 month       | -         | -         | -        | -           | -      |  |  |
| 1 to 3 months      | -         | -         | -        | -           | -      |  |  |
| 3 to 6 months      | -         | -         | -        | -           | -      |  |  |
| 6 month to 1 Year  | -         | -         | -        | -           | -      |  |  |
| 1 to 2 Year        | -         | -         | -        | -           | -      |  |  |
| 2 to 3 Years       | -         | -         | -        | -           | -      |  |  |
| 3 to 5 Years       | -         | -         | -        | -           | -      |  |  |
| 5 to 10 years      | 9         | 9,317,886 | 334,095  | 405,908     | 71,813 |  |  |
| Above 10 Years     | -         | -         | -        | -           | -      |  |  |

2008

#### 37. Segment Details with respect to Business Activities

The segment analysis with respect to business activity is as follows:-

|                                        | Corporate<br>Finance | Trading &<br>Sales | Retail<br>Banking | Commercial<br>Banking | Payment &<br>Settlement<br>'000 | Agency<br>Services | Assets<br>Management | Retail<br>Brokerage |
|----------------------------------------|----------------------|--------------------|-------------------|-----------------------|---------------------------------|--------------------|----------------------|---------------------|
| 2008                                   |                      |                    |                   |                       |                                 |                    |                      |                     |
| Total income                           | 324,911              | 14,855,479         | 13,114,628        | 20,687,687            | 1,712,732                       | 3,161,901          | 15,481               | 84,671              |
| Total expenses                         | 2,522                | 1,550,401          | 9,555,826         | 15,626,897            | 811,775                         | 3,078,617          | 10,261               | 71,903              |
| Net income                             | 322,389              | 13,305,078         | 3,558,802         | 5,060,790             | 900,957                         | 83,284             | 5,220                | 12,768              |
| Segment Assets (Gross)                 | -                    | 360,732,802        | 119,318,254       | 339,465,777           | -                               | -                  | 166,582              | 393,785             |
| Segment Non Performing Loans           | -                    | -                  | 5,499,383         | 51,003,200            | -                               | -                  | -                    | -                   |
| Segment Provision Required             | -                    | -                  | 4,077,787         | 40,763,377            | -                               | -                  | -                    | -                   |
| Segment Liabilities                    | -                    | 49,369,652         | 179,472,757       | 486,627,911           | -                               | -                  | 32,281               | 123,393             |
| Segment Return on net Assets (ROA) (%) | -                    | 5.57%              | 2.44%             | 1.34%                 | -                               | -                  | 3.26%                | 2.72%               |
| Segment Cost of funds (%)              | -                    | 5.52%              | 3.46%             | 4.16%                 | -                               | -                  | -                    | -                   |
| 2007                                   |                      |                    |                   |                       |                                 |                    |                      |                     |
| Total income                           | 311,422              | 10,073,097         | 11,376,127        | 21,979,092            | 1,052,772                       | 2,840,489          | 19,862               | 103,430             |
| Total expenses                         | 1,455                | 432,233            | 6,549,071         | 9,399,696             | 610,926                         | 2,239,189          | 7,614                | 64,317              |
| Net income                             | 309,967              | 9,640,864          | 4,827,056         | 12,579,396            | 441,846                         | 601,300            | 12,248               | 39,113              |
| Segment Assets (Gross)                 | -                    | 319,173,618        | 123,134,050       | 321,602,707           | -                               | -                  | 153,798              | 544,617             |
| Segment Non Performing Loans           | -                    | -                  | 2,351,296         | 35,966,256            | -                               | -                  | -                    | -                   |
| Segment Provision Required             | -                    | -                  | 994,931           | 31,356,884            | -                               | -                  | -                    | -                   |
| Segment Liabilities                    | -                    | 9,708,553          | 121,426,879       | 515,364,382           | -                               | -                  | 150                  | 195,180             |
| Segment Return on net Assets (ROA) (%) | -                    | 3.43%              | 4.07%             | 4.17%                 | -                               | -                  | 7.96%                | 7.18%               |
| Segment Cost of funds (%)              | -                    | 5.90%              | 1.81%             | 3.02%                 | -                               | -                  | -                    | 0.65%               |

## **38. TRUST ACTIVITIES**

#### 38.1 National Investment Trust (NIT)

Under a trust deed, the bank provides services, as a trustee to NIT and is performing functions of sale/purchase of NIT units, safe custody and maintaining unit holders accounts. The bank is keeping approximately 1.5 billion (2007: 1.4 billion) shares with market value of Rs.45,570 million (2007: Rs.95,687 million) in safe custody / Central Depository Company on behalf of NIT.

## 38.2 Long-term Credit Fund (LTCF)

Consequent upon the NDFC amalgamation, the bank manages on behalf of the GoP, LTCF established from the proceeds of loans disbursed by various international funding agencies for financing private sector energy development projects. Fund assets are accounted for separately from those of the bank and amounted to Rs.40 billion on December 31, 2008 (2007: Rs.36 billion).

## 38.3 Endowment Fund

The Students Loan Scheme was launched by the GoP in collaboration with major commercial banks of Pakistan to facilitate meritorious students in acquiring education by offering markup free loans.

The scheme is administered by a high powered committee headed by the Deputy Governor, State Bank of Pakistan and the Presidents of NBP, HBL, UBL, MCB, ABL and the Deputy Secretary, Ministry of Finance. The State Bank has assigned National Bank of Pakistan to operate the scheme.

The committee in its meeting held on 7th August 2001 approved creation of Endowment Fund initially at an amount of Rs.500m. Rs.396 million were transferred from the old Qarz-e-Hasna Fund, Rs.50 million contributed by GoP and Rs.54 million were contributed by participating banks (HBL, NBP & UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the fund in investments stands at Rs.737 million as at 31 December 2008 (2007: Rs.728 million).

## **39. RELATED PARTY TRANSACTIONS**

The Group has related party relationship with its associated undertakings, employee benefit plans, and its key management personnel (including their associates). The details of investments in subsidiary companies and associated undertakings are stated in note 9 to these financial statements.

Transactions between the bank and its related parties are carried out under normal course of business except employee staff loans and provident fund that are as per agreement.

Detail of loans and advances to the companies or firms, in which the directors of the bank are interested as directors, partners or in case of private companies as members, are given in note 10.7 to these financial statements. There are no transactions with key management personnel other than under their terms of employment. Contributions to an approval in respect of staff retirement and other benefit plans as disclosed in note 34 to these financial statements. Remuneration to the executive and disposal of vehicles are disclosed in notes 35 and 11.6 to the financial statements.

|                                                                                   | 2008<br>Rupees ir   | 2007<br>ו '000      |
|-----------------------------------------------------------------------------------|---------------------|---------------------|
| Balance outstanding at year end                                                   |                     |                     |
| Advances to:<br>Associates<br>Key management executives *                         | 1,269,498<br>95,931 | 1,515,120<br>89,102 |
| Debts due by company in which a director of the bank is interested<br>as director | -                   | 199,391             |
| Placements with:<br>Joint venture<br>Associates                                   | 420,535<br>25,881   | 759,343<br>27,331   |

\* This includes loans extended to certain key management executives in accordance with the terms of employment.

| Deposits | from: |
|----------|-------|
|----------|-------|

| <b>Pension fund</b><br>Opening balance<br>Received during the year<br>Repaid during the year<br>Closing Balance   | 2,088,976<br>12,055,094<br>(10,203,909)<br>3,940,161 | 3,077,536<br>1,990,643<br>(2,979,203)<br>2,088,976 |
|-------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|----------------------------------------------------|
| <b>Provident fund</b><br>Opening balance<br>Received during the year<br>Repaid during the year<br>Closing Balance | 8,078,395<br>1,351,602<br>(922,697)<br>8,507,300     | 7,397,487<br>1,325,349<br>(644,441)<br>8,078,395   |
| Income for the year<br>On advances/placements with:                                                               |                                                      |                                                    |
| Associates                                                                                                        | 3,045                                                | 23,160                                             |
| Debts due by company in which a director of the<br>bank is interested as director                                 | -                                                    | 5,965                                              |
| Expenses for the year<br>Remuneration to key management executives<br>Charge for defined benefit plan             | 149,330<br>6,738                                     | 77,208<br>5,605                                    |
| On deposits of:                                                                                                   |                                                      |                                                    |
| Provident fund                                                                                                    | 946,446                                              | 943,205                                            |
| Other receivables<br>Other payables                                                                               | 32,195<br>11,594                                     | 30,529<br>11,154                                   |
|                                                                                                                   |                                                      |                                                    |

**39.1** Although the Federal Government and the SBP held about 75.60% shares of the bank (2007: 75.60%), the transactions with these entities have not been treated as related party transactions for the purpose of this

#### 40. CAPITAL-ASSESSMENT AND ADEQUACY BASEL II

#### 40.1 Statutory minimum capital requirement and management of capital

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the balance sheet, are:

- To comply with the capital requirements set by the regulators of the banking markets where the bank operates;
- To safeguard the bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

The State Bank of Pakistan through its BSD Circular No. 19 dated September 5, 2008 requires the minimum paidup capital (net of losses) for Banks / DFIs to be raised to Rs. 23,000 million by the year ending December 31, 2013. The raise is to be achieved in a phased manner requiring Rs. 5,000 million paid up capital (net of losses) by the end of the financial year 2008.

| Minimum Paid up Capital       | Dead line by which to be |
|-------------------------------|--------------------------|
| (Net of losses) - Rs. in '000 | increased                |
| 5,000,000                     | 31-12-2008               |
| 6,000,000                     | 31-12-2009               |
| 10,000,000                    | 31-12-2010               |
| 15,000,000                    | 31-12-2011               |
| 19,000,000                    | 31-12-2012               |
| 23,000,000                    | 31-12-2013               |

The paid-up capital of the Bank for the year ended December 31, 2008 stood at Rs. 8,969 million and is in compliance with the SBP requirement for the said year. In addition the Banks are also required to maintain a minimum Capital Adequacy Ratio (CAR) of 9% of the risk weighted exposure of the Bank whereas in December 2007, it was required as 8%.

The State Bank of Pakistan's regulatory capital as managed by the bank is analyzed into following tiers:

- Tier I capital, which comprises of highest quality capital element and include fully paid up capital, share premium, reserve for bonus shares, general reserves and unappropriated profits.
- Tier II capital, which includes general reserve for loan losses, revaluation reserves, exchange translation reserves and subordinated debts.
- Tier III capital, which includes short term sub-ordinated debts. This capital is solely for the purpose of meeting a proportion of the capital requirements for market risk.

Various limits are applied to elements of the capital base. Qualifying tier II and tier III capital cannot exceed the tier I capital. Revaluation reserves are eligible upto 45 percent for treatment as tier II capital. There is also restriction on the amount of general reserve for loan losses upto 1.25 percent of total risk weighted assets. Subordinated debts cannot exceed 50 percent of tier I capital. Further tier III capital cannot exceed 250 percent of tier I capital.

Risk weighted assets are measured according to the nature of and reflecting an estimate of credit, market and other risks associated with each asset and counter party, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off balance sheet exposure, with some adjustments to reflect more contingent nature of potential losses.

Bank's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future development of the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the State Bank of Pakistan. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratios under SBP rules, which ultimately determine the regulatory capital required to be maintained by Banks and DFIs.

There have been no material changes in the Bank's management of capital during the year.

|      | Tier I Capital<br>Fully paid-up capital<br>General reserves<br>Unappropriated profits<br>Minority interest<br>Deductions: |         |         |                         |                         | 2008<br>Rupees<br>8,969,751<br>14,044,718<br>53,567,323 | <b>2007</b><br>in '000<br>8,154,319<br>12,498,859 |
|------|---------------------------------------------------------------------------------------------------------------------------|---------|---------|-------------------------|-------------------------|---------------------------------------------------------|---------------------------------------------------|
|      | Fully paid-up capital<br>General reserves<br>Unappropriated profits<br>Minority interest                                  |         |         |                         |                         | 8,969,751<br>14,044,718                                 | 8,154,319                                         |
|      | Fully paid-up capital<br>General reserves<br>Unappropriated profits<br>Minority interest                                  |         |         |                         |                         | 14,044,718                                              |                                                   |
|      | General reserves<br>Unappropriated profits<br>Minority interest                                                           |         |         |                         |                         | 14,044,718                                              |                                                   |
|      | General reserves<br>Unappropriated profits<br>Minority interest                                                           |         |         |                         |                         | 14,044,718                                              |                                                   |
|      | Unappropriated profits<br>Minority interest                                                                               |         |         |                         |                         |                                                         | 12,400,000                                        |
|      | Minority interest                                                                                                         |         |         |                         |                         | 5356/323                                                | 46,232,813                                        |
|      | -                                                                                                                         |         |         |                         |                         | 112,699                                                 | 109,729                                           |
|      | Deductions:                                                                                                               |         |         |                         |                         | 76,694,491                                              | 66,995,720                                        |
|      | Deductions.                                                                                                               |         |         |                         |                         | -,,-                                                    | ,,                                                |
|      | 50% of the investments in equity and other re                                                                             | onulato | nv car  | vital of majority own   | hed                     |                                                         |                                                   |
|      | securities or other financial subsidiaries not                                                                            | -       |         |                         |                         | 1,594,475                                               | 1,425,816                                         |
|      | Total eligible Tier I capital                                                                                             | 001130  | maato   |                         | 001                     | 75.100.016                                              | 65,569,904                                        |
|      |                                                                                                                           |         |         |                         |                         | ,                                                       |                                                   |
|      |                                                                                                                           |         |         |                         |                         |                                                         |                                                   |
|      | Supplementary Capital                                                                                                     |         |         |                         |                         |                                                         |                                                   |
|      | Tier II Capital                                                                                                           | D' I 14 |         |                         |                         | 0.444.047                                               | 0.004.007                                         |
|      | General Provisions subject to 1.25% of total                                                                              | RISK V  | veighte | ed Assets               |                         | 2,111,217                                               | 2,061,287                                         |
|      | Revaluation Reserve (upto 45%)                                                                                            |         |         |                         |                         | 10,092,548                                              | 20,994,681                                        |
|      | Foreign exchange translation reserve                                                                                      |         |         |                         |                         | 6,432,145                                               | 3,879,535                                         |
|      |                                                                                                                           |         |         |                         |                         | 18,635,910                                              | 26,935,503                                        |
|      | Deductions:                                                                                                               |         |         |                         |                         |                                                         |                                                   |
|      | 50% of the investments in equity and other re                                                                             | •       |         |                         |                         |                                                         |                                                   |
|      | securities or other financial subsidiaries not                                                                            | t conso | olidate | d in the balance sh     | eet                     | 1,594,475                                               | 1,425,816                                         |
|      | Total eligible Tier II capital                                                                                            |         |         |                         |                         | 17,041,435                                              | 25,509,687                                        |
|      | Tier III Capital                                                                                                          |         |         |                         |                         | _                                                       | _                                                 |
|      | Eligible Tier III Capital                                                                                                 |         |         |                         |                         | -                                                       |                                                   |
|      |                                                                                                                           |         |         |                         |                         |                                                         |                                                   |
|      | Total eligible Capital                                                                                                    |         |         |                         |                         | 92,141,451                                              | 91,079,591                                        |
|      |                                                                                                                           |         |         |                         |                         |                                                         |                                                   |
|      |                                                                                                                           |         |         |                         |                         |                                                         |                                                   |
| 40.3 | Capital Adequacy Ratio                                                                                                    |         |         | 2008                    | 2007                    | 2008                                                    | 2007                                              |
|      |                                                                                                                           |         |         | Capital Req             | uirements               | Risk Weigh                                              | ted Assets                                        |
|      |                                                                                                                           |         | Note    |                         | Runees                  | in '000                                                 |                                                   |
|      | Credit Risk                                                                                                               |         | 1010    |                         | Rupood                  |                                                         |                                                   |
|      | Claim on                                                                                                                  |         |         |                         |                         |                                                         |                                                   |
|      | Public sector entities                                                                                                    |         |         | 498,884                 | 635,882                 | 5,543,161                                               | 7,948,519                                         |
|      | Banks                                                                                                                     |         |         | 908,944                 | 787,596                 | 10,099,376                                              | 9,844,955                                         |
|      | Corporates                                                                                                                |         |         | 18,416,975              | 15,148,929              | 204,633,061                                             | 189,361,609                                       |
|      | Retail portfolio                                                                                                          |         |         | 5,669,345               | 3,580,784               | 62,992,724                                              | 44,759,795                                        |
|      | Loans secured by residential property                                                                                     |         |         | 608,970                 | 470,928                 | 6,766,331                                               | 5,886,604                                         |
|      | Past due loans                                                                                                            |         |         | 1,087,289               | 472,353                 | 12,080,993                                              | 5,904,413                                         |
|      | Investment in fixed assets                                                                                                |         |         | 2,184,477               | 2,078,344               | 24,271,963                                              | 25,979,302                                        |
|      | Other assets                                                                                                              |         |         | 3,386,877               | 4,145,468               | 37,631,966                                              | 51,818,351                                        |
|      | Off balance sheet - non-market related ex                                                                                 | posur   | е       | 5,419,943               | 3,428,222               | 60,221,586                                              | 42,852,772                                        |
|      | Off balance sheet - market related exposit                                                                                | •       |         | 58,515                  | 31,993                  | 650,170                                                 | 399,909                                           |
|      | Equity exposure risk held in the banking b                                                                                | oook    |         | 227,830                 | 66,957                  | 2,531,440                                               | 836,957                                           |
|      |                                                                                                                           |         |         | 38,468,049              | 30,847,456              | 427,422,771                                             | 385,593,186                                       |
|      |                                                                                                                           |         |         |                         |                         |                                                         |                                                   |
|      | Market Risk                                                                                                               |         |         |                         |                         |                                                         |                                                   |
|      | Interest rate risk                                                                                                        |         |         | 311,299                 | 386,769                 | 3,458,874                                               | 4,834,616                                         |
|      | Equity position risk                                                                                                      |         |         | 614                     | 120,581                 | 6,822                                                   | 1,507,258                                         |
|      | =quity peonion non                                                                                                        |         |         | 2,390,298               | 3,094,983               | 26,558,870                                              | 38,687,291                                        |
|      | Foreign exchange risk                                                                                                     |         |         | 2,702,211               | 3,602,333               | 30,024,566                                              | 45,029,165                                        |
|      |                                                                                                                           |         |         | _,,                     |                         |                                                         |                                                   |
|      | Foreign exchange risk                                                                                                     |         |         |                         | 5,925,623               | 87,636,038                                              | 74,070,288                                        |
|      | Foreign exchange risk Operational Risk                                                                                    |         |         | 7,887,243               | 5,925,623               | 87,636,038                                              | 74,070,288                                        |
|      | Foreign exchange risk                                                                                                     |         |         |                         | 5,925,623<br>40,375,412 | 87,636,038<br>545,083,375                               | 74,070,288<br>504,692,639                         |
|      | Foreign exchange risk<br>Operational Risk<br>Total                                                                        |         |         | 7,887,243               |                         |                                                         |                                                   |
|      | Foreign exchange risk Operational Risk                                                                                    |         |         | 7,887,243               |                         |                                                         |                                                   |
|      | Foreign exchange risk<br>Operational Risk<br>Total                                                                        | (a)     | 40.2    | 7,887,243               |                         |                                                         |                                                   |
|      | Foreign exchange risk<br>Operational Risk<br>Total<br>Capital Adequacy Ratio                                              | (a)     | 40.2    | 7,887,243<br>49,057,503 | 40,375,412              |                                                         |                                                   |

16.90%

18.05%

Capital Adequacy Ratio

(a) / (b)

37

## 40.4 Credit risk - General disclosures

The Bank uses the 'Standardised Approach' for all its Credit risk Exposures.

The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures. These are applied consistently across the Bank credit portfolio for both on - balance sheet and off - balance sheet exposures. The methodology applied for using External Credit Assessment Institutions (ECAI's) inclusive of the alignment of alpha numerical scale of each agency used with risk bucket is as per SBP Basel II guidelines as is given below:

|                | 2008         |              |  |  |
|----------------|--------------|--------------|--|--|
| Exposures      | JCR - VIS    | PACRA        |  |  |
| Corporate      | $\checkmark$ | $\checkmark$ |  |  |
| Banks          | ×            | ×            |  |  |
| Sovereigns     | ×            | ×            |  |  |
| SME's          | ×            | ×            |  |  |
| Securitisation | N / A        | N/A          |  |  |
| Others         | N / A        | N / A        |  |  |

## 40.5 Credit Exposures subject to Standardised Approach

|                                       |            |             | 2008       |             |             | 2007       |             |
|---------------------------------------|------------|-------------|------------|-------------|-------------|------------|-------------|
|                                       | Rating     | Amount      | Deduction  | Net         | Amount      | Deduction  | Net         |
| Exposures                             | Category # | Outstanding | CRM        | Amount      | Outstanding | CRM        | Amount      |
| Cash and Cash Equivalents             | -          | 8,489,519   | -          | 8,489,519   | 7,797,264   | -          | 7,797,264   |
| Claims on Government of Pakistan      | -          | 257,826,059 | -          | 257,826,059 | 262,150,093 | -          | 262,150,093 |
| Foreign Currency claims on SBP        | -          | 45,608,256  | -          | 45,608,256  | 39,445,889  | -          | 39,445,889  |
| Claims on other sovereigns and on GoP | 1          | 30,725,072  | -          | 30,725,072  | 8,064,381   | -          | 8,064,381   |
| PSE's                                 | 1          | 12,373,662  | -          | 12,373,662  | -           | -          | -           |
| PSE's                                 | Unrated    | 6,136,857   | -          | 6,136,857   | 15,897,038  | -          | 15,897,038  |
| Banks                                 | Unrated    | 50,578,679  | 5,976,003  | 44,602,676  | 59,872,455  | 15,478,534 | 44,393,921  |
| Corporates                            | 1          | 4,261,513   | 734,028    | 3,527,485   | -           | -          | -           |
| Corporates                            | 2          | 261,004     | 37,303     | 223,701     | -           | -          | -           |
| Corporates                            | 3          | 17,932      | 1,780      | 16,152      | -           | -          | -           |
| Corporates                            | Unrated    | 209,622,740 | 6,346,041  | 203,276,699 | 189,648,752 | 287,143    | 189,361,609 |
| Retail portfolio                      | Unrated    | 90,746,299  | 6,756,000  | 83,990,299  | 76,299,169  | 16,619,443 | 59,679,726  |
| Secured by residential property       | -          | 19,332,375  | -          | 19,332,375  | 16,818,868  | -          | 16,818,868  |
| Past due loans                        | -          | 13,731,834  | -          | 13,731,834  | 5,965,736   | -          | 5,965,736   |
| Listed Equity investments - banks     | -          | 1,629,796   | -          | 1,629,796   | 554,049     | -          | 554,049     |
| Unlisted equity investments           | -          | 601,096     | -          | 601,096     | 188,605     | -          | 188,605     |
| Investments in fixed assets           | -          | 24,271,963  | -          | 24,271,963  | 25,979,302  | -          | 25,979,302  |
| Other assets                          | -          | 37,631,966  | -          | 37,631,966  | 51,818,351  | -          | 51,818,351  |
|                                       |            | 813,846,622 | 19,851,155 | 793,995,467 | 760,499,952 | 32,385,120 | 728,114,832 |

#### **41. RISK MANAGEMENT**

#### 41.1 Credit risk

The Group is exposed to credit risk from the possibility that a borrower or counter-party may fail to meet its obligations in accordance with agreed terms, principally the failure to make required payments on loans or obligations due to the Group. The goal of credit risk management is to maintain a healthy asset portfolio. In order to achieve this, the Group has adopted a credit policy that covers several aspects including credit initiation and approval, credit maintenance, credit risk monitoring, documentation, disbursement and remedial management as well as credit policies specific to various businesses and industries. This process is strengthened by post-disbursement measures used to detect deterioration in the credit risk profile of borrowers. The Bank's product policy manuals, which detail approved credit exposure, are reviewed by the Risk Management Division and approved by the Risk Management Committee and the Board of Directors.

The Group has policies and procedures to evaluate the potential credit risk of a particular counterparty or transaction and to approve the transaction. Borrower limits are set by the Credit Committee upon the recommendation of the Credit Management Group, within the controlling parameters of the SBP's Prudential Regulations. Bank's credit risk policies for loans also apply to credit substitutes. The Group has a review process that ensures the proper level of review and approval depending, among other things, the tenure of the facility, the aggregate size of all facilities extended to the borrower and its related parties, the type of collateral and whether the borrower is on watch list. Where possible, all loans and advances are secured by acceptable form of collateral to mitigate credit risk.

Bank's primary rating tool is a Credit Risk Rating, which is an internal risk rating system designed to reflect the overall risk profile of the borrower or guarantor. Risk ratings are assigned according to the perception of risk on a numerical scale, determined through examining several criteria. It is a system that provides nationwide risk management infrastructure with a common language for assessing and monitoring risk in credit portfolio. The Bank considers both financial and qualitative parameters, including, for example, key financial ratios, interest coverage, debt service coverage, liquidity, profit margin and debt-equity ratio. The borrower's risk rating is also reviewed periodically.

Once a loan is disbursed, the Bank undertakes ongoing credit analysis and monitoring at several levels. If a borrower wishes to renew or roll over the loan, the Bank applies substantially the same standards as the Bank would to granting a new loan. Typically, the Bank performs an annual credit review of each loan customer and update the review during the course of the year as circumstances warrant.

Special Assets Management Group (SAMG) of the bank is responsible for monitoring the stuck up advances. It negotiates with the borrowers and takes legal actions against the delinquent borrowers.

#### 41.1.1 SEGMENTAL INFORMATION

## 41.1.1.1 Segment by class of business

| Toegment by class of business |             |            | 2 0         | 08         |              |            |
|-------------------------------|-------------|------------|-------------|------------|--------------|------------|
|                               |             |            |             |            | Continge     | encies &   |
|                               | Advances    | (Gross)    | Depo        | sits       | Commi        | itments    |
|                               | Rupees in   | Percentage | Rupees in   | Percentage | Rupees in    | Percentage |
|                               | '000        | %          | '000        | %          | '000         | %          |
| Chemical and pharmaceuticals  | 3,238,579   | 0.71       | 959,264     | 0.15       | 8,721,107    | 3.78       |
| Agribusiness                  | 23,194,510  | 5.06       | 12,283,214  | 1.96       | 179,558      | 0.08       |
| Textile                       | 67,390,147  | 14.72      | 1,494,141   | 0.24       | 3,948,164    | 1.71       |
| Cement                        | 10,463,059  | 2.28       | 261,859     | 0.04       | 2,962,080    | 1.29       |
| Sugar                         | 7,480,998   | 1.63       | 95,576      | 0.02       | 59,454       | 0.03       |
| Flour                         | 1,769,715   | 0.39       | 41,252      | 0.01       |              |            |
| Rice processing               | 8,750,800   | 1.91       | 746,816     | 0.12       | 14,718       | 0.01       |
| Shoes & leather garments      | 775,247     | 0.17       | 142,520     | 0.02       | 91,502       | 0.04       |
| Automobile and                |             |            |             |            |              |            |
| transportation equipment      | 3,666,980   | 0.80       | 1,110,266   | 0.18       | 164,102      | 0.07       |
| Financial                     | 9,637,810   | 2.10       | 93,847,141  | 15.01      | 8,514,092    | 3.70       |
| Insurance                     | 548,428     | -          | 3,072,062   | 0.49       |              | -          |
| Transportation                | 18,826,039  | 4.11       | 3,940,498   | 0.63       | 532,754      | 0.23       |
| Real Estate Construction      | 7,307,463   | 1.60       | 4,715,627   | 0.75       | 2,040,396    | 0.89       |
| Electronics and electrical    |             |            |             |            |              |            |
| appliances                    | 25,495,367  | 5.57       | 804,813     | 0.13       | 18,142,525   | 7.87       |
| Production and transmission   |             |            |             |            |              |            |
| of energy                     | 23,741,121  | 5.18       | 1,978,177   | 0.32       | 16,368,119   | 7.10       |
| Food and tobacco              | 1,883,671   | 0.41       | 406,688     | 0.07       | 99,258       | 0.04       |
| Fertilizer                    | 12,836,593  | 2.80       | 407,107     | 0.07       | 2,699,057    | 1.17       |
| Metal products                | 3,237,281   | 0.71       | 419,291     | 0.07       | 762,454      | 0.33       |
| Oil, gas, petroleum           |             |            |             |            |              |            |
| and energy                    | 25,398,022  | 5.55       | 18,092,743  | 2.89       | 6,550,049    | 2.84       |
| Telecommunication             | 5,901,256   | 1.29       | 6,345,118   | 1.01       | 2,692,737    | 1.17       |
| Hotel and services            | 10,633,240  | 2.32       | 18,956,793  | 3.03       | 207,968      | 0.09       |
| Public sector commodity       |             |            |             |            |              |            |
| operations                    | 34,656,493  | 7.57       | 13,173,246  | 2.11       | 4,705,571    | 2.04       |
| Individuals                   | 75,511,864  | 16.49      | 241,949,136 | 38.69      | 2,050,229    | 0.89       |
| General traders               | 18,727,871  | 4.09       | 13,274,272  | 2.12       | 875,387      | 0.38       |
| Others                        | 56,885,802  | 12.54      | 186,831,649 | 29.87      | 148,037,618* |            |
|                               | 457,958,356 | 100.00     | 625,349,269 | 100.00     | 230,418,899  | 100.00     |

\* This includes Rs.130.755 million against commitments for non-funded facilities extended to public sector.

# 41.1.1.2 Segment by sector

|                     |                   |                 | 2                 | 008             |                   |                 |
|---------------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|
|                     | Advances          | s (Gross)       | Depo              | osits           | Continge<br>Commi |                 |
|                     | Rupees in<br>'000 | Percentage<br>% | Rupees in<br>'000 | Percentage<br>% | Rupees in<br>'000 | Percentage<br>% |
| Public / Government | 102,885,247       | 22.47           | 200,063,752       | 31.99           | 130,755,274       | 56.75           |
| Private             | 355,073,109       | 77.53           | 425,285,517       | 68.01           | 99,663,625        | 43.25           |
| -                   | 457,958,356       | 100.00          | 625,349,269       | 100.00          | 230,418,899       | 100.00          |

# 41.1.1.3 Details of non-performing advances and specific provisions by class of business segment

|                                       | 20                     | 08                             | 20                     | 07                             |
|---------------------------------------|------------------------|--------------------------------|------------------------|--------------------------------|
|                                       | Classified<br>Advances | Specific<br>Provisions<br>Held | Classified<br>Advances | Specific<br>Provisions<br>Held |
|                                       |                        | Rupees                         | in '000                |                                |
| Chemical and pharmaceuticals          | 3,883,528              | 2,793,899                      | 1,528,242              | 1,496,988                      |
| Agribusiness                          | 1,601,920              | 540,640                        | 1,698,478              | 709,774                        |
| Textile                               | 17,964,960             | 15,613,360                     | 14,555,983             | 12,571,994                     |
| Cement                                | 2,505,630              | 2,205,630                      | 1,192,930              | 1,192,930                      |
| Sugar                                 | 1,720,970              | 1,363,230                      | 1,340,425              | 1,340,425                      |
| Flour                                 | 179,670                | 176,500                        | 169,787                | 144,113                        |
| Rice processing                       | 1,805,700              | 1,488,930                      | 818,768                | 600,694                        |
| Shoes & leather garments              | 264,430                | 205,260                        | 107,908                | 106,609                        |
| Automobile and                        |                        |                                |                        |                                |
| transportation equipment              | 934,510                | 593,860                        | 361,852                | 328,000                        |
| Financial                             | 105,200                | 30,200                         | 60,235                 | 60,235                         |
| Transportation                        | 1,300,380              | 705,200                        | 69,818                 | 68,836                         |
| Real Estate Construction              | 271,300                | 172,730                        | 334,860                | 254,511                        |
| Electronics and electrical appliances | 2,716,020              | 916,140                        | 168,013                | 148,225                        |
| Food and tobacco                      | 376,770                | 274,030                        | 968,742                | 867,133                        |
| Fertilizer                            | 256,320                | 251,670                        | 210,856                | 206,091                        |
| Metal products                        | 2,535,450              | 2,502,610                      | 1,993,805              | 1,989,868                      |
| Oil, gas, petroleum                   |                        |                                |                        |                                |
| and energy                            | 129,790                | 102,020                        | 1,215,650              | 1,067,101                      |
| Hotel and services                    | 417,210                | 168,600                        | 56,624                 | 34,057                         |
| Individuals                           | 2,998,870              | 1,864,470                      | 896,420                | 528,512                        |
| General traders                       | 2,338,030              | 2,146,490                      | 1,661,610              | 1,484,882                      |
| Others                                | 12,195,925             | 8,655,280                      | 8,906,546              | 7,150,837                      |
|                                       | 56,502,583             | 42,770,749                     | 38,317,552             | 32,351,815                     |

# 41.1.1.4 Details of non-performing advances and specific provisions by sector

Public / Government Private

| 2,919,805  | 855,805    | 908,750    | 908,750    |
|------------|------------|------------|------------|
| 53,582,778 | 41,914,944 | 37,408,802 | 31,443,065 |
| 56,502,583 | 42,770,749 | 38,317,552 |            |

2008

# 41.1.1.5 Geographical segment analysis

|                                     |                        | 20                       | 00                     |                                   |
|-------------------------------------|------------------------|--------------------------|------------------------|-----------------------------------|
|                                     | Profit before taxation | Total assets<br>employed | Net assets<br>employed | Contingencies<br>&<br>commitments |
|                                     |                        | Rupees                   | in '000                |                                   |
| Pakistan                            | 21,486,979             | 652,722,994              | 91,258,873             | 220,821,158                       |
| Asia Pacific (including South Asia) | 775,568                | 57,832,159               | 7,636,635              | 4,396,174                         |
| Europe                              | 21,976                 | 17,152,155               | 2,936,022              | 4,618,849                         |
| United States of America            | 303,085                | 15,448,822               | 1,802,237              | 582,718                           |
| Middle East                         | 661,678                | 76,921,071               | 817,438                |                                   |
|                                     | 23,249,286             | 820,077,201              | 104,451,205            | 230,418,899                       |

#### 41.2 Market risk

Market risk refers to the risk of loss arising from movements in market variables, including observable variables such as interest rates, exchange rates and equity indices, and other variables that are only indirectly observable, such as volatilities and correlations. The objective of market risk management is to avoid excessive exposure of our earnings and equity to loss and to reduce our exposure to the volatility inherent in financial instruments.

The Bank's risk review division, together with the Board of Directors and its risk management committee, approves market risk policies, including exposure limits for specific categories of investments, which are then implemented by the management. Market Risk Office is responsible for monitoring market risk exposure and for managing market risk activities on a day-to-day basis, however, any transaction or product that falls beyond the board-approved policy must be approved first by the Credit Committee / ALCO and then, if necessary by Board of Directors. Currently, Market Risk Office is focused on monitoring limits in our net open position, interest rate risk, intraday limits, revaluation limits, mark-to-market limit, contract limit, settlement limit, call and repo-reverse repo limit and foreign exchange gap limits.

A market risk policy and procedural manual has been approved by the risk management committee and the Board of Directors. The policy covers equity trading, foreign exchange, money market, fixed income and asset, liability management and liquidity risk.

#### 41.2.1 Foreign exchange risk

|                                             |                          | 20                       | 08                                    |                                     |
|---------------------------------------------|--------------------------|--------------------------|---------------------------------------|-------------------------------------|
|                                             | Assets                   | Liabilities<br>Rupees    | Off-balance<br>sheet items<br>in '000 | Net foreign<br>currency<br>exposure |
| Pakistan Rupee                              | 634,504,391              | 543,069,446              | (13,398,207)                          | 78,036,738                          |
| United States Dollar<br>Great Britain Pound | 109,217,793<br>6.943,653 | 115,313,160<br>8,877,392 | 8,158,754<br>2,736,007                | 2,063,387<br>802,268                |
| Japanese Yen                                | 29,500,604               | 26,413,129               | (1,010,564)                           | 2,076,911                           |
| Euro<br>Other currencies                    | 17,216,599<br>22,694,161 | 13,802,198<br>8,150,671  | 3,506,470<br>7,540                    | 6,920,871<br>14,551,030             |
|                                             | 185,572,810              | 172,556,550              | 13,398,207                            | 26,414,467                          |
|                                             | 820,077,201              | 715,625,996              |                                       | 104,451,205                         |

Currency risk arises where the value of financial instrument changes due to changes in foreign exchange rates. In order to manage currency risk exposure the bank enters into ready, spot, forward and swap transactions with the SBP and in the inter bank market.

The bank's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currencies cash in hand, balances with banks abroad, foreign placements with SBP and foreign currencies assets and liabilities. The net open position is managed within the statutory limits, as fixed by the SBP. Counter-parties limits are also fixed to limit risk concentration. Appropriate segregation of duties exist between the front and back office functions while compliance with the net open position limit is independently monitored on an ongoing basis.

#### 41.2.2 Equity position risk

Investments in equity are generally regarded as riskier relative to fixed income securities owing to the inherent volatility of stock market prices. The risk from various factors that include, but are not limited to:

- Changes in business cycle affecting the business of the company in which the investment is made. Change in business circumstances (i.e. fundamentals) of the company, its business sector, industry and/ or economy in general.
- Mismanagement of the investee company, third party liability whether through class action or otherwise or occurrence of other events such as strikes, fraud, etc. in the company in which investment is made.
- Fluctuation in the shares' prices resulting from their dependence on market sentiment, speculative activity, supply and demand of shares and liquidity in the market.
- The possibility of defaults by participant or failure of the stock exchanges, the depositories, the settlement or the clearing system is discharging their fiduciary responsibilities.
- Any government or court order restraining payment of dividend by a company to its shareholders.

The bank mitigates the aforesaid risk as follows:

- Through diversification and capping maximum exposure in a single sector/company. Additionally continuous follow up of these sectors and companies through self monitoring and fundamentals research from reputable brokerage houses.
- Compliances with the SECP Corporate Governance Rules by the investee company prudent investing practices (focus on dividend payout history).
- The bank will refrain from speculative trading and the investment will be made as per the guidelines on liquidity and growth as per investment policy manual or set by the Board of Directors.
- The bank follows a delivery versus payment settlement system thereby minimizing risk available in relation to settlement risk.

#### 41.2.3 Mismatch of Interest Rate Sensitive Assets and Liabilities

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. The Group is exposed to interest/mark-up rate risk as a result of mismatches or gaps in the amount of interest/mark-up based assets and liabilities that mature or re- price in a given period. The Group manages this risk by matching/re-pricing of assets and liabilities. The Group is not excessively exposed to interest/mark-up rate risk as its assets and liabilities are re-priced frequently. The Assets and Liabilities Committee (ALCO) of the Group monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Group.

Management of interest rate risk is one of the critical components of market risk management in banks. The Bank's net interest income or net interest margin is dependent on the movement of interest rates and mismatches in the cash flows or re-pricing dates. Interest rate risk management includes establishing and monitoring various risk curbing limits such as duration limits, duration gap limits and interest rate sensitivity limits.

As part of risk reporting, an interest rate sensitivity statement is prepared on a monthly basis. This statement classifies the interest rate-sensitive assets and liabilities into various maturity groups enabling the management to monitor the impact of interest rate movements on the balance sheet positions.

| Effective       Exposed to Yield / Interest risk       I         Yield /       Over 1       Over 3       Over 6       Over 1       Over 2       Over 3       Over 5         Interest       Upto 1       to 3       to 6       Months to 1       to 2       to 3       to 10       Above                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Non-interest<br>bearing<br>financial<br>instruments |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | financial                                           |
| Interest Upto 1 to 3 to 6 Months to 1 to 2 to 3 to 5 to 10 Above                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | instruments                                         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                     |
| On-balance sheet financial instruments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                     |
| Assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                     |
| Cash and balances with treasury banks 1.57% 106,778,346 30,466,388 23,743,780 29                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 52,568,149                                          |
| Balances with other banks 7.35% 39,490,729 20,314,183 11,591,669 2,440,321 673,906                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 4,470,650                                           |
| Lending to financial institutions - net 10.92% 17,139,081 10,826,791 2,748,942 - 2,900,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 663,348                                             |
| Investments - net 10.55% 171,204,890 43,971,045 64,718,725 11,738,347 3,153,239 8,814,513 4,098,962 9,567,157 3,536,650 583,413                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 21,022,839                                          |
| Advances - net 11.44% 413,076,390 127,865,781 97,751,383 65,501,295 93,158,291 6,020,019 12,322,873 3,654,436 104,653 6,414,591                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 283,068                                             |
| Other assets 0.00% 22,414,965                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 22,414,965                                          |
| 770,104,401 233,444,188 200,554,499 79,679,992 99,885,436 14,834,532 16,421,835 13,221,593 3,641,303 6,998,004                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 101,423,019                                         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                     |
| Bills payable 0.00% 10,219,061                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 10,219,061                                          |
| Borrowings 5.40% 40,044,291 22,909,619 16,224,270 - 183,629 - 70,800 - 70,800 70,800                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 655,973                                             |
| Deposits and other accounts         3.86%         625,349,269         304,725,549         22,587,557         38,627,748         39,471,223         216,819         974,000         3,985,448         500,000         -         -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 214,260,925                                         |
| Sub-ordinated loans         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - | -                                                   |
| Liabilities against assets subject to finance lease 10.15% 25,274 - 25,274 - 25,274                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | -                                                   |
| Other liabilities 0.00% 29,451,859                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 29,451,859                                          |
| 705,089,754 327,635,168 38,811,827 38,653,022 39,654,852 216,819 974,000 4,056,248 500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 254,587,818                                         |
| On-balance sheet gap         65,014,647         (94,190,980)         161,742,672         41,026,970         60,230,584         14,617,713         15,447,835         9,165,345         3,141,303         6,998,004                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | (153,164,799)                                       |
| Off-balance sheet financial instruments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                     |
| Cross currency swaps 8,082,780 1,475,890 6,606,890 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | -                                                   |
| Forward purchase of foreign exchange 69,361,297 33,665,071 28,050,570 3,258,961 4,386,695                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | -                                                   |
| Forward sale of foreign exchange 55,563,737 20,141,567 25,393,431 8,429,125 1,599,614                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -                                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                     |
| Off-balance sheet gap 133,007,814 53,806,638 53,444,001 11,688,086 5,986,309 1,475,890 6,606,890 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | -                                                   |
| Total Yield / Interest Risk Sensitivity Gap 198,022,461 (40,384,342) 215,186,673 52,715,056 66,216,893 14,617,713 15,447,835 10,641,235 9,748,193 6,998,004                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | (153,164,799)                                       |
| Cumulative Yield / Interest Risk Sensitivity Gap (40,384,342) 174,802,331 227,517,387 293,734,280 308,351,993 323,799,828 334,441,063 344,189,256 351,187,260                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 198,022,461                                         |

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|----|
|----|

|                                                     |           |             |               |              |             | 2           | 007                 |             |             |             |             |              |
|-----------------------------------------------------|-----------|-------------|---------------|--------------|-------------|-------------|---------------------|-------------|-------------|-------------|-------------|--------------|
|                                                     | Effective |             |               |              |             |             | d to Yield / Intere |             |             |             |             | Non-interest |
|                                                     | Yield /   |             |               | Over 1       | Over 3      | Over 6      | Over 1              | Over 2      | Over 3      | Over 5      |             | bearing      |
|                                                     | Interest  |             | Upto 1        | to 3         | to 6        | Months to 1 | to 2                | to 3        | to 5        | to 10       | Above       | financial    |
|                                                     | rate      | Total       | Month         | Months       | Months      | Year        | Years               | Years       | Years       | Years       | 10 Years    | instruments  |
|                                                     |           |             |               |              |             | Rupee       | s in '000           |             |             |             |             |              |
| On-balance sheet financial instruments              |           |             |               |              |             |             |                     |             |             |             |             |              |
| Assets                                              |           |             |               |              |             |             |                     |             |             |             |             |              |
| Cash and balances with treasury banks               | 3.05%     | 95,010,514  | 3,305,551     | 14,744,115   | 10,889,486  | -           | -                   | -           | -           | -           | -           | 66,071,362   |
| Balances with other banks                           | 5.43%     | 38,216,263  | 16.690.863    | 13.052.263   | 950.870     | 338,118     | 1.600               | -           | -           | -           | -           | 7,182,549    |
| Lending to financial institutions - net             | 5.07%     | 21,656,192  | 15,862,579    | 1,444,431    | 4,349,182   | -           | -                   | -           | -           | -           | -           | -            |
| Investments - net                                   | 8.56%     | 212,087,467 | 24,718,088    | 29,581,770   | 35,350,436  | 47,908,671  | 15,047,901          | 2,013,422   | 5,193,435   | 8,670,159   | 940,090     | 42,663,495   |
| Advances - net                                      | 11.08%    | 340,369,649 | 94,699,095    | 78,517,308   | 65,106,386  | 82,344,884  | 5,381,526           | 10,884,531  | 2,045,963   | 1,380,787   | -           | 9,169        |
| Other assets                                        | 0.00%     | 15,455,687  | -             | -            | -           |             | -                   | -           |             | -           | -           | 15,455,687   |
|                                                     |           | 722,795,772 | 155,276,176   | 137,339,887  | 116,646,360 | 130,591,673 | 20,431,027          | 12,897,953  | 7,239,398   | 10,050,946  | 940,090     | 131,382,262  |
| Liabilities                                         |           |             |               |              |             | <u>.</u>    |                     | <u>.</u>    |             |             |             |              |
| Bills payable                                       | 0.00%     | 7,061,901   | -             | -            | -           | -           | -                   | -           | -           | -           | -           | 7,061,901    |
| Borrowings                                          | 3.78%     | 11,331,842  | 2,126,189     | 7,940,648    | -           | -           | -                   | -           | -           | -           | -           | 1,265,005    |
| Deposits and other accounts                         | 2.73%     | 591,817,052 | 394,806,712   | 9,291,403    | 20,511,104  | 129,231     | -                   | -           | -           | -           | -           | 167,078,602  |
| Sub-ordinated loans                                 |           | -           | -             | -            | -           | -           | -                   | -           | -           | -           | -           | -            |
| Liabilities against assets subject to finance lease |           | 33,739      | -             | 4,297        | 4,482       | 8,113       | 12,735              | 4,112       | -           | -           | -           | -            |
| Other liabilities                                   | 0.00%     | 20,284,270  | -             | -            | -           | -           | -                   | -           | -           | -           | -           | 20,284,270   |
|                                                     |           | 630,528,804 | 396,932,901   | 17,236,348   | 20,515,586  | 137,344     | 12,735              | 4,112       |             |             |             | 195,689,778  |
| On-balance sheet gap                                |           | 92,266,968  | (241,656,725) | 120,103,539  | 96,130,774  | 130,454,329 | 20,418,292          | 12,893,841  | 7,239,398   | 10,050,946  | 940,090     | (64,307,516) |
| Off-balance sheet financial instruments             |           |             |               |              |             |             |                     |             |             |             |             |              |
| Cross currency and interest rate swaps              |           | 18,170,386  | -             | -            | 6,669,022   | 2,183,478   | -                   | -           | -           | 9,317,886   | -           | -            |
| Equity futures                                      |           | 289,299     | -             | 289,299      | -           | -           | -                   | -           | -           | -           | -           | -            |
| Forward purchase of foreign exchange                |           | 49,819,478  | 15,459,204    | 11,073,536   | 12,940,963  | 10,345,775  | -                   | -           | -           | -           | -           | -            |
| Forward sale of foreign exchange                    |           | 38,137,569  | 17,018,360    | 7,820,977    | 12,891,619  | 406,613     | -                   | -           | -           | -           | -           | -            |
| Off-balance sheet gap                               |           | 106,416,732 | 32,477,564    | 19,183,812   | 32,501,604  | 12,935,866  | -                   | -           | -           | 9,317,886   | -           |              |
| Total Yield / Interest Risk Sensitivity Gap         |           | 198,683,700 | (209,179,161) | 139,287,351  | 128,632,378 | 143,390,195 | 20,418,292          | 12,893,841  | 7,239,398   | 19,368,832  | 940,090     | (64,307,516) |
| Cumulative Yield / Interest Risk Sensitivity Ga     | ар        |             | (209,179,161) | (69,891,810) | 58,740,568  | 202,130,763 | 222,549,055         | 235,442,896 | 242,682,294 | 262,051,126 | 262,991,216 | 198,683,700  |

## 41.3 Liquidity Risk

Liquidity risk is the risk that the Group will be unable to meet its liability when they fall due. To limit this risk, management has arranged diversified funded sources, manages assets with liquidity in mind and monitors liquidity on daily basis. In addition, the bank maintain statutory deposits with central banks inside and outside Pakistan.

The purpose of liquidity management is to ensure sufficient cash flow to meet all of our liabilities when due, under both normal and stressed conditions without incurring unacceptable losses or risking sustained damage to our business franchises, as well as to capitalize on opportunities for business expansion. This includes Bank's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments as opportunities arise.

The Treasury Management Group is responsible for ensuring that the branch has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Stress testing is performed on our liquidity processes in line with SBP requirements.

# 41.3.1 Maturities of Assets and Liabilities

|                                                     | -           |               |             |             | 2008        |            |            |            |            |            |
|-----------------------------------------------------|-------------|---------------|-------------|-------------|-------------|------------|------------|------------|------------|------------|
| -                                                   |             |               | Over 1      | Over 3      | Over 6      | Over 1     | Over 2     | Over 3     | Over 5     |            |
|                                                     |             | Upto 1        | to 3        | to 6        | Months to 1 | to 2       | to 3       | to 5       | to 10      | Above      |
|                                                     | Total       | Month         | Months      | Months      | Year        | Years      | Years      | Years      | Years      | 10 Years   |
|                                                     |             |               |             |             | Rupees in ' | 000        |            |            |            |            |
| Assets                                              |             |               |             |             |             |            |            |            |            |            |
| Cash and balances with treasury banks               | 106,778,346 | 83,036,887    | 23,741,430  | 29          | -           | -          | -          | -          | -          | -          |
| Balances with other banks                           | 39,490,729  | 24,784,834    | 11,591,669  | 2,440,321   | 673,905     | -          | -          | -          | -          | -          |
| Lending to financial institutions - net             | 17,139,081  | 11,490,138    | 2,748,943   | -           | 2,900,000   | -          | -          | -          | -          | -          |
| Investments - net                                   | 171,204,890 | 45,466,903    | 49,594,216  | 4,552,585   | 8,010,429   | 21,132,154 | 13,945,026 | 20,698,166 | 4,627,948  | 3,177,462  |
| Advances - net                                      | 413,076,390 | 76,528,551    | 69,330,773  | 49,829,748  | 93,927,837  | 23,945,962 | 24,592,275 | 40,095,058 | 28,541,411 | 6,284,775  |
| Operating fixed assets                              | 24,271,964  | -             | -           | -           | -           | -          | -          | -          | -          | 24,271,964 |
| Deferred tax assets - net                           | 3,203,565   | -             | -           | -           | -           | -          | -          | 1,336,227  | 1,867,338  | -          |
| Other assets                                        | 44,912,236  | 12,667,460    | 8,705,557   | 4,333,590   | 367,039     | 4,572,125  | 13,830,465 | 436,000    | -          | -          |
| -                                                   | 820,077,201 | 253,974,773   | 165,712,588 | 61,156,273  | 105,879,210 | 49,650,241 | 52,367,766 | 62,565,451 | 35,036,697 | 33,734,201 |
| Liabilities                                         |             |               |             |             |             |            |            |            |            |            |
| Bills payable                                       | 10,219,061  | 10,219,061    | -           | -           | -           | -          | -          | -          | -          | -          |
| Borrowings                                          | 40,044,291  | 23,872,704    | 11,745,400  | 758,666     | 617,883     | 2,973,667  | 2,068      | 73,903     | -          | -          |
| Deposits and other accounts                         | 625,349,269 | 474,653,644   | 43,435,302  | 59,730,435  | 37,129,732  | 1,086,513  | 2,158,990  | 6,461,373  | 671,500    | 21,780     |
| Sub-ordinated loans                                 | -           | -             | -           | -           | -           | -          | -          | -          | -          | -          |
| Liabilities against assets subject to finance lease | 25,274      | -             | 4,762       | 4,043       | 7,713       | 5,841      | 1,280      | 1,635      | -          | -          |
| Deferred tax liabilities - net                      | -           | -             | -           | -           | -           | -          | -          | -          | -          | -          |
| Other liabilities                                   | 39,988,101  | 17,513,868    | -           | 3,539,137   | -           | 12,637,269 | 338,772    | -          | -          | 5,959,055  |
|                                                     | 715,625,996 | 526,259,277   | 55,185,464  | 64,032,281  | 37,755,328  | 16,703,290 | 2,501,110  | 6,536,911  | 671,500    | 5,980,835  |
| Net assets                                          | 104,451,205 | (272,284,504) | 110,527,124 | (2,876,008) | 68,123,882  | 32,946,951 | 49,866,656 | 56,028,540 | 34,365,197 | 27,753,366 |
| Share capital                                       | 8,969,751   |               |             |             |             |            |            |            |            |            |
| Reserves                                            | 20,476,863  |               |             |             |             |            |            |            |            |            |
| Unappropriated profit                               | 53,567,323  |               |             |             |             |            |            |            |            |            |
| Minority Interest                                   | 112,699     |               |             |             |             |            |            |            |            |            |
| Surplus on revaluation of assets - net              | 21,324,569  |               |             |             |             |            |            |            |            |            |
|                                                     | 104,451,205 |               |             |             |             |            |            |            |            |            |
| =                                                   |             |               |             |             |             |            |            |            |            |            |

|                                                     |                                         |               |             |            | 2007         |            |            |            |            |            |
|-----------------------------------------------------|-----------------------------------------|---------------|-------------|------------|--------------|------------|------------|------------|------------|------------|
|                                                     |                                         |               | Over 1      | Over 3     | Over 6       | Over 1     | Over 2     | Over 3     | Over 5     |            |
|                                                     |                                         | Upto 1        | to 3        | to 6       | Months to 1  | to 2       | to 3       | to 5       | to 10      | Above      |
|                                                     | Total                                   | Month         | Months      | Months     | Year         | Years      | Years      | Years      | Years      | 10 Years   |
|                                                     |                                         |               |             |            | Rupees in '0 | 00         |            |            |            |            |
| Assets                                              |                                         |               |             |            |              |            |            |            |            |            |
| Cash and balances with treasury banks               | 95,010,514                              | 69,376,913    | 14,744,115  | 10,889,486 | -            | -          | -          | -          | -          | -          |
| Balances with other banks                           | 38,216,263                              | 23,873,412    | 13,052,263  | 950,870    | 338,118      | 1,600      | -          | -          | -          | -          |
| Lending to financial institutions - net             | 21,656,192                              | 15,862,579    | 1,444,431   | 4,349,182  | -            | -          | -          | -          | -          | -          |
| Investments - net                                   | 212,087,467                             | 25,975,122    | 22,513,217  | 34,216,220 | 69,928,299   | 29,711,008 | 2,880,074  | 14,246,944 | 8,921,323  | 3,695,260  |
| Advances - net                                      | 340,369,649                             | 44,813,126    | 65,490,514  | 32,079,136 | 71,061,635   | 24,716,935 | 27,818,534 | 38,617,223 | 18,993,410 | 16,779,136 |
| Operating fixed assets                              | 25,979,302                              | -             | -           | -          | -            | -          | -          | 28,661     | 2,577      | 25,948,064 |
| Deferred tax assets - net                           | -                                       | -             | -           | -          | -            | -          | -          | -          | -          | -          |
| Other assets                                        | 31,289,403                              | 5,939,660     | 6,858,706   | 4,015,798  | 192,677      | 3,767,886  | 9,962,363  | 552,313    | -          | -          |
|                                                     | 764,608,790                             | 185,840,812   | 124,103,246 | 86,500,692 | 141,520,729  | 58,197,429 | 40,660,971 | 53,445,141 | 27,917,310 | 46,422,460 |
| Liabilities                                         |                                         |               |             |            |              |            |            |            |            |            |
| Bills payable                                       | 7,061,901                               | 7,061,901     | -           | -          | -            | -          | -          | -          | -          | -          |
| Borrowings                                          | 11,331,842                              | 2,728,565     | 7,108,797   | 290,939    | 662,226      | 183,715    | 140,011    | 217,589    | -          | -          |
| Deposits and other accounts                         | 591,817,052                             | 467,662,028   | 30,029,348  | 67,477,692 | 10,438,842   | 7,435,245  | 1,837,228  | 6,491,030  | 390,226    | 55,413     |
| Sub-ordinated loans                                 | -                                       | -             | -           | -          | -            | -          | -          | -          | -          | -          |
| Liabilities against assets subject to finance lease | 33,739                                  | -             | 4,297       | 4,482      | 8,113        | 12,735     | 4,112      | -          | -          | -          |
| Deferred tax liabilities - net                      | 5,099,060                               | -             | -           | -          | -            | -          | -          | 3,551,891  | 1,547,169  | -          |
| Other liabilities                                   | 31,351,550                              | 11,935,949    | 1,239,084   | 3,511,172  | 13,180       | 10,201,606 | 9,663      | 2,689,020  | -          | 1,751,876  |
|                                                     | 646,695,144                             | 489,388,443   | 38,381,526  | 71,284,285 | 11,122,361   | 17,833,301 | 1,991,014  | 12,949,530 | 1,937,395  | 1,807,289  |
| Net assets                                          | 117,913,646                             | (303,547,631) | 85,721,720  | 15,216,407 | 130,398,368  | 40,364,128 | 38,669,957 | 40,495,611 | 25,979,915 | 44,615,171 |
| Share capital                                       | 8,154,319                               |               |             |            |              |            |            |            |            |            |
| Reserves                                            | 16,378,394                              |               |             |            |              |            |            |            |            |            |
| Unappropriated profit                               | 46,232,813                              |               |             |            |              |            |            |            |            |            |
| Minority Interest                                   | 109,729                                 |               |             |            |              |            |            |            |            |            |
| Surplus on revaluation of assets - net              | 47,038,391                              |               |             |            |              |            |            |            |            |            |
|                                                     | 117,913,646                             |               |             |            |              |            |            |            |            |            |
|                                                     | , , , , , , , , , , , , , , , , , , , , |               |             |            |              |            |            |            |            |            |

Savings and current deposits have been classified as due upto one months. However, the bank does not expect these deposits to fall below their current level.

## 41.4 Operational Risk

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. The bank seeks to ensure that key operational risk are managed in a timely and effective manner through a framework of policies, procedures and tools to identify, assess, monitor, control and report such risks.

The key objectives of Operational Risk measurement and management include:

- Ensuring continued solvency of the bank through capital adequacy and enhanced understanding and management of significant operational risk exposures.
- Ensuring that customer impact is minimised through proactive and focused risk management practices.
- Ensuring senior management attention on significant operational risk exposure areas and that risk mitigation is given prioritized focus.

The bank has undertaken the following high-level strategic initiatives for the effective implementation of Operational Risk Management:

- Recruiting skilled resources for Operational Risk Management.
- Developing policies, procedures and defining end to end information flow to establish a vigorous governance infrastructure.

## 42. SUBSEQUENT EVENT

The Board of Directors of the holding company has proposed a cash dividend of Rs.6.5 per share (2007: Rs.7.5 per share) amounting to Rs.5,830 million (2007: Rs.6,115 million) and bonus shares in the proportion of 20 ordinary shares per 100 ordinary shares held (2007: 10) amounting to Rs. 1,794 million (2007: Rs. 815 million) at its meeting held on March 18, 2009 for approval of the members at the annual general meeting to be held on April 28, 2009. These financial statements do not reflect this appropriation as explained in note 5.18.

## 43. GENERAL

- **43.1** Figures have been rounded off to the nearest thousand rupees.
- **43.2** Corresponding figures have been re-arranged and re-classified wherever necessary, for the purpose of comparison. Major reclassification is as follows:

| Statement     | Component   | Reclassification from | Reclassification to                         | Rupees in '000 |
|---------------|-------------|-----------------------|---------------------------------------------|----------------|
| Balance sheet | Assets      | Advances              | Investments (Available-for-sale securities) | 358,170        |
| Balance sheet | Liabilities | Borrowings            | Other Liabilities                           | 70,887         |

## 44. DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on March 18, 2009 by the Board of Directors of the holding company.

Chairman & President

Director

Director

Director

## Details of Investments As at December 31, 2008

## 1.1 Government Compensation Bonds

|                                           | Terms of I | Redemption | Rate of    | Cos       | st        |
|-------------------------------------------|------------|------------|------------|-----------|-----------|
|                                           | Principal  | Interest   | Interest % | 2008      | 2007      |
|                                           |            |            |            | Rupees i  | in '000   |
| Govt. Bond (Public Sector Enterprises)    | 1-Jun-09   | Annually   | 6%         | 755,859   | 755,859   |
| Govt. Bond (Heavy Mechanical Complex)     | 1-Mar-09   | Annually   | 6%         | 385,996   | 385,996   |
| Govt. Bond (Shahnawaz Bhutto Sugar Mills) | 30-Sep-09  | Annually   | 6%         | 56,364    | 56,364    |
| Govt. Bond (Public Sector Enterprises)    | 1-Jul-10   | Annually   | 9%         | 1,132,963 | 1,132,963 |
|                                           |            |            |            | 2,331,182 | 2,331,182 |

## 1.2 Particulars of investments held in listed companies and modarabas

## 1.2.1. Ordinary shares

|                                           | No. of sha | res held | Market | Value   |
|-------------------------------------------|------------|----------|--------|---------|
|                                           | 2008       | 2007     | 2008   | 2007    |
| Investee                                  |            |          | Rupees | in '000 |
| Held for trading                          |            |          |        |         |
| Adamjee Insurance Company Limited         | -          | 50,000   | -      | 17,918  |
| Bank AI - Falah Limited                   | -          | 275,000  | -      | 14,767  |
| Century Insurance Company Limited         | -          | 53,000   | -      | 3,726   |
| D.G.Khan Cement Limited                   | -          | 250,000  | -      | 24,373  |
| Engro Chemicals Limited                   | -          | 500,000  | -      | 132,991 |
| Fauji Fertilizer Bin Qasim Limited        | -          | 526,000  | -      | 22,144  |
| Lucky Cement Limited                      | -          | 433,300  | -      | 50,479  |
| Maple Leaf Cement Limited                 | -          | 300,000  | -      | 5,760   |
| Mezan Bank Limited                        | -          | 50,000   | -      | 1,925   |
| Nishat Mills Limited                      | -          | 385,200  | -      | 40,523  |
| Oil & Gas Development Corporation         | -          | 370,000  | -      | 44,196  |
| Pakistan Oil Fields Limited               | -          | 290,000  | -      | 96,976  |
| Pakistan Petroleum Limited                | 33,900     | 680,000  | 3,411  | 167,207 |
| Pakistan State Oil                        | -          | 300,000  | -      | 122,234 |
| Pakistan Telecommuniction Company Limited | -          | 200,000  | -      | 8,410   |
|                                           |            |          | 3,411  | 753,629 |

| Available-for-sale                 | JCRVIS  | PACRA   | No. of sha | res held | Market V | Value  |
|------------------------------------|---------|---------|------------|----------|----------|--------|
|                                    |         |         | 2008       | 2007     | 2008     | 2007   |
|                                    |         |         |            |          | Rupees i | n '000 |
| Adamjee Insurance Company Limited  | Unrated | Unrated | 308,488    | -        | 31,416   | -      |
| AI-Abbas Cement Industries Limited | Unrated | Unrated | 27,697     | -        | 107      | -      |
| Al-Ghazi Tractors Limited          | Unrated | Unrated | 30,900     | 30,900   | 6,752    | 8,512  |
| Allied Bank Limited                | A1+     | AA-     | 182,265    | 50,000   | 5,709    | 6,508  |
| Arif Habib Bank Limited            | Unrated | Unrated | 537,535    | -        | 2,973    | -      |
| Arif Habib Securities Limited      | А       | Unrated | 2,510,243  | -        | 105,581  | -      |
| Arif Habib Limited                 | Unrated | A-      | 75,442     | -        | 6,445    | -      |
| Askari Commercial Bank Limited     | Unrated | AA      | 685,371    | -        | 9,986    | -      |
| Attock Petroleum Ltd               | Unrated | Unrated | 20,057     | -        | 2,895    | -      |
| Attock Refinery Limited            | Unrated | AA      | 474,452    | -        | 28,415   | -      |
| Azgard Nine Limited                | Unrated | AA-     | 294,124    | -        | 4,788    | -      |
| Baig Spinning Mills Limited        | Unrated | Unrated | 662,050    | 662,050  | 457      | 1,688  |
| Bank Al-Falah Limited              | A1+     | AA      | 2,157,877  | -        | 36,101   | -      |
| Bank Al-Habib Limited              | Unrated | AA-     | 47,582     | -        | 1,183    | -      |
| Bank Islami Pakistan Limited       | A2      | A-      | 890,508    | 387,700  | 6,456    | 6,281  |
| Bank of Punjab Limited             | Unrated | AA-     | 1,119,816  | -        | 14,782   | -      |
| Balance carried forward            |         |         |            |          | 264,046  | 22,989 |

|                                                                     |              | DACDA                                   | No of cha          | raa hald       | Market           | /alua       |
|---------------------------------------------------------------------|--------------|-----------------------------------------|--------------------|----------------|------------------|-------------|
| -                                                                   | JCRVIS       | PACRA                                   | No. of sha<br>2008 | 2007           | Market \<br>2008 | 2007        |
|                                                                     |              |                                         |                    |                | Rupees i         |             |
| Balance brought forward                                             |              |                                         |                    |                | 264,046          | 22,989      |
| Bawany Sugar Mills Limited                                          | Unrated      | Unrated                                 | 35,200             | 35,200         | 119              | 155         |
| BOC Pakistan limited                                                | Unrated      | Unrated                                 | 24,245             | 22,957         | 2,735            | 5,801       |
| Bolan Casting Limited                                               | Unrated      | Unrated                                 | 864,303            | 785,730        | 39,473           | 60,226      |
| Bosicor Pakistan Limited                                            | Unrated      | Unrated                                 | 368,508            | -              | 1,717            | -           |
| Brother Textile Mills Limited                                       | Unrated      | Unrated                                 | 114,146            | 134,146        | 113              | 248         |
| BRR Gardian Modarba                                                 | Unrated      | Unrated                                 | -                  | 138,776        | -                | 985         |
| Cherat Papersack Limited                                            | Unrated      | Unrated                                 | 157,500            | 126,000        | 8,420            | 23,883      |
| Clariant Pakistan Limited                                           | Unrated      | Unrated                                 | 11,472             | 9,898          | 1,873            | 2,177       |
| Colony Textile Mills Limited                                        | Unrated      | Unrated                                 | 48,520             | 384,520        | 708              | 7,671       |
| Crescent Steel & Allied Product                                     | Unrated      | Unrated                                 | 283,572            | -              | 4,829            | -           |
| D.G. Khan Cement Limited                                            | Unrated      | Unrated                                 | 2,805,785          | -              | 59,679           | -           |
| D.S. Industries Limited                                             | Unrated      | Unrated                                 | 87,727             | -              | 1,303            | -           |
| Dadabhoy Cement Industries Limited                                  | Unrated      | Unrated                                 | 5,004,500          | 5,004,500      | 10,009           | 33,780      |
| Dandot Cement                                                       | Unrated      | Unrated                                 | 160,000            | 160,000        | 3,269            | 3,840       |
| Dawood Equities Limited                                             | Unrated      | Unrated                                 | 4,282              | -              | 35               | -,          |
| Dawood Lawerncepur Limited                                          | Unrated      | Unrated                                 | 6,320              | -              | 315              |             |
| Dewan Automotive Engg. (formerly: Allied Mot                        | Unrated      | Unrated                                 | 1,001,333          | 1,001,333      | 501              | 5,908       |
| Dewan Cement Limited                                                | Unrated      | BB                                      | 2,341,072          | 1,502,000      | 7,093            | 24,708      |
| Dewan Salman Fibres                                                 | Unrated      | Unrated                                 | 1,659,318          | 1,300,000      | 2,340            | 9,750       |
| Dost Steel Limited                                                  | Unrated      | Unrated                                 | 56,389             | -              | 446              | 5,700       |
| EFU General Insurance Limited                                       | Unrated      | Unrated                                 | 197,333            | _              | 26,247           |             |
| Engro Chemical (Pak) Limited                                        | A            | AA                                      | 969,218            | 460,400        | 93,491           | 122,351     |
| <b>c</b>                                                            |              | Unrated                                 | 1,388,889          | 400,400        | 20,250           | 122,301     |
| Engro Polymer & Chemicals Limited<br>Escort Investment Bank Limited | Unrated<br>A | Unrated                                 |                    | -<br>1,184,092 | 5,577            | -<br>20,011 |
|                                                                     |              |                                         | 1,184,092          | 1,104,092      | -                | 20,011      |
| Eye Television Network                                              | Unrated      | Unrated                                 | 17,009             | -              | 583              | -           |
| Fauji Cement Company Limited                                        | Unrated      | Unrated                                 | 805,387            | 41,691         | 3,785            | 621         |
| Fauji Fertilizer Company Limited                                    | Unrated      | Unrated                                 | 2,399,535          | 3,207,908      | 140,924          | 380,939     |
| Faysal Bank Limited                                                 | AA           | AA                                      | 67,044             | -              | 772              | -           |
| FFC Bin Qasim Limited                                               | Unrated      | Unrated                                 | 3,178,653          | 284,000        | 41,005           | 11,942      |
| First National Equities Limited                                     | Unrated      | Unrated                                 | 121,137            | -              | 6,237            | -           |
| Frontier Ceramics Limited                                           | Unrated      | Unrated                                 | 1,371,000          | 1,371,000      | 4,936            | 5,621       |
| Gharibwal Cement                                                    | Unrated      | Unrated                                 | 1,339,000          | 1,339,000      | 23,620           | 21,089      |
| Glaxosmithkline Limited                                             | Unrated      | Unrated                                 | 74,500             | 99,500         | 5,658            | 19,144      |
| Habib Bank Limited                                                  | AA+          | Unrated                                 | 416,554            | 50,000         | 31,183           | 11,995      |
| Haji Mohammad Ismail Mills Limited                                  | Unrated      | Unrated                                 | 1,594,650          | 1,594,650      | 2,695            | 3,907       |
| Hala Spinning Mills Limited                                         | Unrated      | Unrated                                 | -                  | 1,639,500      | -                | 3,279       |
| Honda Atlas Car                                                     | Unrated      | Unrated                                 | 38,689             | -              | 446              | -           |
| Hub Power Company Limited                                           | Unrated      | Unrated                                 | 9,531,288          | 8,684,005      | 134,296          | 264,862     |
| Ibrahim Fibers                                                      | Unrated      | Unrated                                 | 18,500             | 78,000         | 675              | 4,263       |
| ICI Pakistan                                                        | Unrated      | Unrated                                 | 931,422            | 50,000         | 63,998           | 9,833       |
| Indus Motor Limited                                                 | Unrated      | Unrated                                 | 24,152             | -              | 2,968            | -           |
| Inter Asia Leasing Company Limited                                  | Unrated      | Unrated                                 | 50,000             | 50,000         | 30               | 50          |
| Invest & Finance Securities Limited                                 | Unrated      | Unrated                                 | 1,291              | -              | 8                | -           |
| Jahangir Siddiqui Investment Company                                | Unrated      | AA+                                     | 13,834             | -              | 600              | -           |
| Javed Omer Vohra & Co.                                              | Unrated      | Unrated                                 | 203,396            | -              | 1,845            | -           |
| Jehangir Siddiqui & Company Limited                                 | Unrated      | AA+                                     | 884,882            | -              | 46,262           | -           |
| JS Bank Limited                                                     | Unrated      | А                                       | 1,209,080          | -              | 6,940            | -           |
| Junaid Cotton Mills Limited                                         | Unrated      | Unrated                                 | 32,800             | 32,800         | -                | -           |
| Kaisar Arts & Krafts Limited                                        | Unrated      | Unrated                                 | 850,000            | 850,000        | -                | -           |
| KASB Bank Limited                                                   | Unrated      | А                                       | 760                | 760            | 14               | 15          |
| KASB Modaraba                                                       | Unrated      | Unrated                                 | 1,000              | -              | 10               | -           |
| Khairpur Sugar Mills Limited                                        | Unrated      | Unrated                                 | 3,088,000          | 3,088,000      | 35,512           | 12,815      |
| Khursheed Spinning Mills                                            | Unrated      | Unrated                                 | 53,900             | 53,900         | 67               | 100         |
| Kohat Cement Limited                                                | Unrated      | A-                                      | 354,832            | 322,575        | 5,802            | 16,548      |
| Kohat Textile Mills Limited                                         | Unrated      | Unrated                                 | 2,906,700          | 2,906,900      | 13,167           | 9,447       |
| Kohinoor Textile Mills Limited                                      | Unrated      | Unrated                                 | 306,900            | 306,900        | 1,535            | 9,913       |
| Kot Addu Power Company Limited                                      | Unrated      | Unrated                                 | 1,072,779          | 100,000        | 33,857           | 4,845       |
| Libaas Textile Limited                                              | Unrated      | Unrated                                 | 250,000            | 250,000        | 438              | 288         |
| Lucky Cement Limited                                                | Unrated      | Unrated                                 | 955,015            | 200,000        | 29,863           | -           |
| Maple Leaf Cement Limited                                           | Unrated      | A-                                      | 52,865             | -              | 29,883           | -           |
| Balance carried forward                                             | Unialeu      | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | 02,000             | -              | 1,194,536        | 1,135,999   |

|                                                                    | JCRVIS             | PACRA              | No. of sha         | res held           | Market           | Value              |
|--------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|------------------|--------------------|
| -                                                                  |                    |                    | 2008               | 2007               | 2008             | 2007               |
|                                                                    |                    |                    |                    |                    | Rupees           |                    |
| Balance brought forward                                            |                    |                    | 4 077              | Г                  | 1,194,536        | 1,135,999          |
| Mari Gas Company Limited                                           | Unrated            | Unrated            | 4,977              | -                  | 492              | -                  |
| MCB Bank Limited<br>Meezan Bank Limited                            | Unrated<br>A+      | AA+                | 562,608<br>6,627   | -                  | 70,781<br>142    | -                  |
| Meezan Bank Linned<br>Mehran Modaraba 1st.                         | Unrated            | Unrated<br>Unrated | 0,027              | -<br>1,000         | 142              | - 5                |
| Millat Tractors Limited                                            | Unrated            | Unrated            | 508,950            | 407,160            | 68,154           | 110,137            |
| Mohib Textile Limited                                              | Unrated            | Unrated            | 125,600            | 425,600            | -                | -                  |
| National Bank of Pakistan                                          | AAA                | Unrated            | -                  | -                  | -                | -                  |
| National Refinery                                                  | Unrated            | AAA                | 31,451             | -                  | 2,993            | -                  |
| NetSol Technologies Limited                                        | Unrated            | Unrated            | 1,054,391          | -                  | 26,644           | -                  |
| NIB Bank Limited                                                   | Unrated            | AA-                | 3,167,296          | -                  | 14,791           | -                  |
| Nishat (CHUNIAN) Limited                                           | Unrated            | Unrated            | 529,831            | 357,000            | 5,123            | 13,209             |
| Nishat Mills Limited                                               | Unrated            | A+                 | 1,036,599          | 424,700            | 23,427           | 44,679             |
| Oil and Gas Company Limited                                        | Unrated            | Unrated            | 4,726,038          | 1,911,355          | 236,255          | 228,311            |
| Orix Leasing Pakistan Limited                                      | Unrated            | AA+                | 210,145            | 182,735            | 3,184            | 4,961              |
| Package Limited                                                    | Unrated            | Unrated            | 261,982            | 213,975            | 21,270           | 77,844             |
| Pace Pakistan Limited<br>Pak Elektron Limited                      | Unrated<br>Unrated | A+<br>A            | 1,561,171          | 500,000            | 13,489<br>19,520 | 18,275             |
| Pak Suzuki Motors Limited                                          | Unrated            | Unrated            | 851,147<br>128,100 | -<br>128,100       | 19,520           | 42,228             |
| Pakistan Cement Company Limited                                    | Unrated            | Unrated            | 431,998            | -                  | 1,382            | -                  |
| Pakistan Engineering Company Limited                               | Unrated            | Unrated            | 135,240            | 135,240            | 26,134           | 45,982             |
| Pakistan International Airlines Corporation "A-                    | Unrated            | Unrated            | 20,122,813         | 20,122,813         | 70,631           | 126,774            |
| Pakistan International Container Terminal                          | Unrated            | Unrated            | 26,461             | -                  | 1,201            | -                  |
| Pakistan National Shipping Corporation                             | Unrated            | Unrated            | 386,236            | 386,236            | 19,717           | 38,604             |
| Pakistan Oil fields Limited                                        | Unrated            | Unrated            | 740,634            | 250,000            | 75,908           | 83,600             |
| Pakistan Petrolium Limited                                         | Unrated            | Unrated            | 1,362,970          | 410,700            | 137,142          | 100,642            |
| Pakistan Refinery Limited                                          | Unrated            | Unrated            | 128,576            | -                  | 12,652           | -                  |
| Pakistan Reinsurance Company Limited                               | Unrated            | Unrated            | 29,186             | -                  | 691              | -                  |
| Pakistan State Oil                                                 | Unrated            | AAA                | 729,263            | 310,467            | 105,437          | 126,236            |
| Pakistan Telecommuniction Company Limited                          | Unrated            | Unrated            | 5,686,021          | 1,800,440          | 96,037           | 75,709             |
| Pakistan Tobaco                                                    | Unrated            | Unrated            | 10,000             | 10,000             | 1,063            | 1,555              |
| PTA Pakistan Limited                                               | Unrated            | Unrated            | 498,936            | -                  | 793              | -                  |
| Pervez Ahmed Securities Limited                                    | Unrated            | Unrated            | 430,709            | -                  | 1,555            | -                  |
| Pioneer Cement Limited                                             | Unrated            | BBB                | 528,732            | 500,000            | 12,758           | 15,800             |
| PUNJAB OIL MILLS LTD                                               | Unrated            | Unrated            | -                  | 307,850            | -                | 15,393             |
| Redco Textile Mills Limited<br>Sahrish Textile Limited             | Unrated<br>Unrated | Unrated<br>Unrated | 1,300<br>10,043    | 1,300<br>10,043    | 1                | 3<br>68            |
| Sakrand Sugar Mills Limited                                        | Unrated            | Unrated            |                    | 3,896,000          | -                | 10,714             |
| Saudi Pak Commercial Bank Limited                                  | A-                 | Unrated            | 181,450            | -                  | 909              | -                  |
| Searle Pakistan Limited                                            | BBB                | Unrated            | 47,211             | 46,251             | 3,064            | 2,102              |
| Shell Pakistan Limited                                             | Unrated            | Unrated            | 212,502            | 183,202            | 65,941           | 74,435             |
| Siemens (Pakistan) Engineering Company Lim                         | Unrated            | Unrated            | 200,000            | 200,000            | 226,100          | 339,800            |
| Sitara Chemicals Industries Limited                                | Unrated            | Unrated            | 200,000            | 77,000             | 16,278           | 25,872             |
| Sitara Peroxide Limited                                            | Unrated            | Unrated            | 227,694            | -                  | 4,128            | -                  |
| SME Leasing Limited                                                | A-                 | Unrated            | 1,230,477          | 1,230,477          | 18,457           | 13,535             |
| Soneri Bank Limited                                                | Unrated            | AAA-               | 26,451             | -                  | 291              | -                  |
| Standard Chartered Modarba Ist                                     | Unrated            | AA+                | 1,332,403          | 1,332,403          | 9,073            | 16,722             |
| Sui Northern Gas Pipeline Company Limited                          | Unrated            | AA                 | 6,582,419          | 6,426,429          | 141,258          | 421,252            |
| Sui Southern Gas Pipeline Company Limited                          | Unrated            | AA-                | 550,667            | -                  | 5,787            | -                  |
| Sunshine Cloth Mills                                               | Unrated            | Unrated            | -                  | 150,000            | -                | -                  |
| Sunshine Cotton Mills Ltd                                          | Unrated            | Unrated            | -                  | 281,250            | -                | 197                |
| Taj Textile Mills Limited                                          | Unrated            | Unrated            | 44,775             | 44,775             | 16               | 60                 |
| Tele Card Limited                                                  | Unrated            | Unrated            | 227,541            | -                  | 453              | -                  |
| Thatta Cement Co. Limited                                          | Unrated            | Unrated            | 511                | -                  | 8                | -                  |
| TRG Pakistan                                                       | Unrated            | Unrated            | 1,128,517          | -                  | 2,009            | -                  |
| Tri-Pack Films                                                     | Unrated            | A+                 | 4,994<br>112 500   | -                  | 622              | -                  |
| Twakkal Garments Industries Limited<br>Unilever (Pakistan) Limited | Unrated<br>Unrated | Unrated<br>Unrated | 112,500<br>139,740 | 112,500<br>139 740 | -<br>252,609     | -                  |
| United Bank Limited                                                | AA+                | Unrated            | 804,330            | 139,740<br>611,500 | 252,609          | 318,614<br>105,728 |
| Unity Modaraba                                                     | Unrated            | Unrated            | 1,000,000          | 1,000,000          | 320              | 1,600              |
| World Call Communication                                           | Unrated            | Unrated            | 4,166,268          | -                  | 12,374           | -                  |
| Yousuf Weaving Mills                                               | Unrated            | Unrated            | 4,100,208          | -<br>21,711        | 23               | -<br>105           |
| Total                                                              | 0                  | 0.110100           | ,                  |                    | 3,063,510        | 3,636,750          |

#### 1.2.2 Particulars of Investments held in un-listed companies

## 1.2.2.1 Ordinary Shares - Holding 10% and above

| Investee                                                                        | Rat     | ing     | Percentage<br>of holding | No. of<br>Shares | Cost of Invo | estment<br>2007 | Break-up<br>value of | Based on<br>accounts | Name of<br>Chief Executive  |
|---------------------------------------------------------------------------------|---------|---------|--------------------------|------------------|--------------|-----------------|----------------------|----------------------|-----------------------------|
|                                                                                 | JCRVIS  |         |                          | held             | 2000         | 2001            | investment           | as at                |                             |
|                                                                                 |         |         |                          |                  | Ru           | pees in '00     |                      |                      |                             |
| Atlas Power Limited                                                             | Unrated | Unrated | 10%                      | 20,500,000       | 205,000      | -               | 404,782              | June 30. 2008        | Maqsood A. Basra            |
| Digri Sugar Mills Limited                                                       | Unrated | Unrated | 19.1%                    | 2,000,000        | 4,063        | 4,063           | 8,126                | Sep 30,1999          | Mr. Naveed Ahmad Javeri     |
| Engine System                                                                   | Unrated | Unrated | 16.5%                    | 788,500          | -            | -               | (10,132)             | June 30,1998         | Mr. Javed Burki             |
| Gelcaps Pakistan Limited                                                        | Unrated | Unrated | 14.6%                    | 2,000,000        | 4,665        | 4,665           | 25,340               | 30-Jun-06            | Mr. Sadruddin Hashwani      |
| Intech International                                                            | Unrated | Unrated | 18.6%                    | 275,000          | -            | -               | Not A                | vailable             | Mr. Hassan Zaidi            |
| Nishat Power Limited                                                            | Unrated | Unrated | 10%                      | 12,125,000       | 121,250      | -               | 121,250              | June 30. 2008        | Mr. Hasan Mansha            |
| Nishat Chunian Power Limited                                                    | Unrated | Unrated | 10%                      | 8,624,050        | 86,240       | -               | 8,810                | June 30. 2008        | Mr. Farrukh Ifzal           |
| Pakistan Agriculture Storage Service Corporation<br>(Face value: Rs.1,000 each) | Unrated | Unrated | 18.3%                    | 5,500            | 5,500        | 5,500           | 109,831              | March 31,2003        | Maj. General Fahim Akhter K |
| Precision Engineering                                                           | Unrated | Unrated | 16.8%                    | 15,100           | -            | -               | Not A                | vailable             | Mr.Zaheer Hussain           |
| Resources and Engineering Management<br>Corporation                             | Unrated | Unrated | 10.0%                    | 66,125           | -            | -               | (484,696)            | June 30,2005         | Mr.Shafaat Ahmed            |
| Safa Rice Mills Limited                                                         | Unrated | Unrated | 15.8%                    | 450,000          | -            | -               | Not A                | vailable             | Mr. Pervaiz Alam            |
| Sigma Knitting Mills                                                            | Unrated | Unrated | 14.1%                    | 500,000          | -            | -               | (6,793)              | June 30,1999         |                             |
|                                                                                 |         |         |                          | -                | 426,718      | 14,228          |                      |                      |                             |

#### 1.2.2.2 Ordinary Shares - Holding below 10%

| Investee                                                             |                    |                    | No. of         |                | vestment       | Break-up               | Based on          | Name of                |
|----------------------------------------------------------------------|--------------------|--------------------|----------------|----------------|----------------|------------------------|-------------------|------------------------|
|                                                                      | Ra<br>JCRVIS       | ting<br>PACRA      | Shares<br>held | 2008           | 2007           | value of<br>investment | accounts<br>as at | Chief Executive        |
|                                                                      | JCRVIS             | FAGRA              | neid           | R              | upees in '000  |                        | as at             |                        |
|                                                                      |                    |                    |                |                | apooo oo       | -                      |                   |                        |
| Al Ameen Textile                                                     | Unrated            | Unrated            | 30,000         | 328            | 328            |                        | Not Avai          | lable                  |
| Al Zamin Modarba Management                                          | Unrated            | Unrated            | 140,000        | 1,000          | 1,000          | 2,134                  | June 30, 2006     | Mr. Bashir A. Chaudhry |
| Attock Textile Mills Limited                                         | Unrated            | Unrated            | 100,000        | 200            | 200            | (1,412)                | Sept. 30, 1998    | Mr. Arshad Ali Chaudhr |
| Brikks Pvt Limited                                                   | Unrated            | Unrated            | 39,050         | -              | -              |                        |                   | lable                  |
| Equity Participation Fund                                            | Unrated            | Unrated            | 30,000         | 2,800          | 2,800          | 22,954                 | June 30, 2008     | Mr. Muhammad Akhter    |
| (Face value: Rs.100 each)                                            |                    |                    |                |                |                |                        |                   |                        |
| F.T.C. Management                                                    | Unrated            | Unrated            | 50,000         | 250            | 250            | 500                    |                   | Mr. Rehan-ul Ambia Ria |
| Fauji Oil Terminals                                                  | Unrated            | Unrated            | 1,088,600      | 10,886         | 10,886         | 21,888                 |                   | Lt. Gen                |
| First Women Bank Limited                                             | Unrated            | BBB+               | 2,532,000      | 21,100         | 21,100         | 91,779                 |                   | Ms. Zareen Aziz        |
| Fortune Securities Limited                                           | Unrated            | Unrated            | 500,000        | 5,000          | 5,000          | 10,789                 |                   | Mr. Kamran Ahmed Kha   |
| Frontier Textile Mills Limited                                       | Unrated            | Unrated            | 50,000         | 500            | 500            | 272                    | Sep. 30, 2002     | Not available          |
| Gulistan Power Generation Limited                                    | Unrated            | Unrated            | 220,000        | 2,200          | 2,200          | 8,096                  | June 30, 2000     | Mr. Abdul Shakoor      |
| Hazara Woolen Mills Limited                                          | Unrated            | Unrated            | 20,000         | 200            | 200            |                        | Not Avai          | lable                  |
| Insecta Pakistan Limited                                             | Unrated            | Unrated            | 50,000         | -              | -              | 315                    | June 30,1997      | Mr. Syed Tauqeer Haid  |
| Kaytex Mills Limited                                                 | Unrated            | Unrated            | 377,800        | 3,778          | 3,778          |                        | Not Avai          | lable                  |
| Mohib Textile Mills Limited                                          | Unrated            | Unrated            | 125,600        | -              | -              |                        | Not Avai          | lable                  |
| Muslim Ghee Mills Limited                                            | Unrated            | Unrated            | 181,000        | 1,810          | 1,810          |                        | Not Avai          | lable                  |
| Myfip Video Industries                                               | Unrated            | Unrated            | 537,300        | 5,373          | 5,373          |                        | Not Avai          | lable                  |
| National Construction Limited                                        | Unrated            | Unrated            | 149,999        | 250            | 250            | 597                    | June 30, 2005     | Mr. Ali Mohammad Sha   |
| National Film Development Corporation Limited                        | Unrated            | Unrated            | 10.000         | -              | -              | (1.825)                | June 30, 2000     | Mr. Sajjad Haider      |
| National Industry Cooperative Bank of Gujrat                         | Unrated            | Unrated            | 1              |                | _              | ( , ,                  |                   | lable                  |
| National Institution of Facilitation Technology (Pvt)                |                    |                    |                |                |                |                        |                   |                        |
| Limited                                                              | Unrated            | Unrated            | 762,995        | 1,526          | 1,526          | 37,328                 | June 30, 2008     | Mr. M. M. Khan         |
| National Investment Trust                                            | Unrated            | Unrated            | 52,800         | 100            | 100            | 707                    | June 30, 2008     | Mr. Tariq Iqbal Khan   |
| (Face value: Rs.100 each)                                            | onnated            | onnated            | 02,000         |                |                |                        | 00110 00, 2000    | init rand ideal that   |
| National Woolen Mills Limited                                        | Unrated            | Unrated            | 18,300         | 183            | 183            |                        | Not Avai          | lable                  |
| Newyork Poly Clinic of Karachi                                       | Unrated            | Unrated            | 220,133        | -              | -              |                        |                   | Mr. Akhter Aziz khan   |
| Nowshehra Engineering Works Limited                                  | Unrated            | Unrated            | 4,950          | 41             | 41             | . ,                    |                   | lable                  |
| Pakistan Paper Corporation Limited                                   | Unrated            | Unrated            | 37,250         | 373            | 373            |                        |                   | lable                  |
| Pakistan Textile City                                                | Unrated            | Unrated            | 5,000,000      | 50,000         | 50,000         | 111,884                |                   | Mr. Zaheer Hussain     |
| Pakistan Tourism Development Corporation                             | Unrated            | Unrated            | 100,000        | 100            | 100            | 24,983                 | June 30,1996      | Not available          |
| Pakistan Export Finance Guarantee Agency Limited                     | Unrated            |                    | 1,152,938      | 11,529         | 11,529         | 9,721                  | Dec 31, 2003      | Not available          |
| People Steel Mills Limited                                           | Unrated            | Unrated<br>Unrated | 1,076,880      | 3.276          | 3.276          | ,                      |                   | lable                  |
| Qadri Textile Mills Limited                                          | Unrated            | Unrated            | 50,000         | 500            | 500            |                        |                   | lable                  |
|                                                                      | Unrated            | Unrated            |                | 4.589          | 4.589          |                        |                   | lable                  |
| Refrigerator Manufacturing Company Limited                           |                    |                    | 45,737         | ,              | 1              |                        |                   |                        |
| Rousch Power Pakistan Limited<br>Ruby Rice and General Mills Limited | Unrated<br>Unrated | Unrated<br>Unrated | 39,729,000     | 132,888<br>750 | 132,888<br>750 |                        |                   | Mr. Naseem Akhter      |
|                                                                      | Unrated            | Unrated            | 75,000         | 750<br>287     | 750<br>287     |                        |                   | lable                  |
| South Asia Regional Fund                                             |                    |                    | 5,000          |                |                | <b>F</b> 4 4           | Dec 31,07         | Mr. Jean Fondaumiere   |
| Shoaib Capital<br>SME Bank Limited                                   | Unrated<br>BBB     | Unrated<br>Unrated | 100,000        | 272            | 272            | 544                    | June 30,2000      | Not available          |
|                                                                      |                    |                    | 6,121,095      | 26,950         | 26,950         |                        |                   | Mr. R. A Chughtai      |
| Star Salica Industries Limited                                       | Unrated            | Unrated            | 26,650         | 267            | 267            |                        |                   | lable                  |
| Sunshine Cloth Mills                                                 | Unrated            | Unrated            | 150,000        | -              | -              |                        |                   | lable                  |
| Transmobile Limited                                                  | Unrated            | Unrated            | 644,508        | -              | -              | ( )                    |                   | Mr. Javed Burki        |
| Zafar Textiles Mills Ltd.                                            | Unrated            | Unrated            | 247,100        | 256            | 256            |                        |                   | lable                  |
| Zulsham Engineering Works Limited                                    | Unrated            | Unrated            | 3,300          | 330            | 330            |                        | Not Avai          | lable                  |
|                                                                      |                    |                    |                |                |                |                        |                   |                        |

**716,610** 304,120

All shares have a face value of Rs.10 unless otherwise mentioned.

|                                                       | Rat     | ing     | No. of certif | icates held | Market  | value     |
|-------------------------------------------------------|---------|---------|---------------|-------------|---------|-----------|
|                                                       | JCRVIS  | PACRA   | 2008          | 2007        | 2008    | 2007      |
|                                                       |         |         |               |             | Rupees  | in '000   |
| Listed:                                               |         |         |               |             |         |           |
| AKD Income Fund                                       | Unrated | Unrated | 961,749       | 2,500,000   | 41,414  | 131,897   |
| AKD Index Tracker Fund                                | Unrated | Unrated | 4,389,261     | 4,159,350   | 23,307  | 55,153    |
| AMZ Plus Income Fund                                  | Unrated | Unrated | -             | 141,590     | -       | 15,000    |
| Alfalah GHP Income Multiplier Fund                    | Unrated | Unrated | -             | 380,301     | -       | 20,000    |
| Atlas Fund of Funds                                   | Unrated | Unrated | 1,159,500     | 1,159,500   | 5,798   | 9,740     |
| Askari Income Fund                                    | Unrated | Unrated | -             | 549,970     | -       | 58,126    |
| Atlas Income Fund                                     | Unrated | 4-Star  | 191,080       | -           | 91,269  | -         |
| Atlas Islamic Fund                                    | Unrated | Unrated | 50,000        | 100,000     | 18,868  | 51,529    |
| Atlas Stock Market Fund                               | Unrated | Unrated | -             | 143,927     | -       | 86,621    |
| BSJS Balanced Fund                                    | Unrated | Unrated | -             | 1,247,500   | -       | 28,543    |
| Dawood Islamic Fund                                   | Unrated | Unrated | 249,708       | -           | 22,848  | -         |
| Dawood Money Market Fund                              | Unrated | 5-Star  | 208,994       | 189,643     | 15,173  | 20,000    |
| Faysal Balance Growth Fund                            | Unrated | Unrated | -             | 694,353     | -       | 75,337    |
| Faysal Income and Growth Fund                         | Unrated | Unrated | 52,090        | 47,304      | 5,370   | 5,000     |
| Faysal Saving Growth Fund                             | Unrated | Unrated | -             | 100,000     | -       | 10,515    |
| First Dawood Mutual Fund                              | Unrated | Unrated | 5,842,809     | 5,842,809   | 12,620  | 77,801    |
| First Habib Income Fund                               | Unrated | Unrated | 101,500       | 253,750     | 9,848   | 26,585    |
| HBL Income Fund                                       | Unrated | Unrated | -             | 500,000     | -       | 52,280    |
| HBL Stock Fund                                        | Unrated | Unrated | -             | 250,000     | -       | 25,600    |
| Meezan Balanced Fund                                  | Unrated | Unrated | 5,928,500     | 5,928,500   | 23,536  | 68,949    |
| Meezan Islamic Fund-Type-A Series                     | Unrated | Unrated | -             | 2,415,502   | -       | 152,273   |
| (nominal value: Rs.50 each)                           |         |         |               |             |         |           |
| NAFA Cash Fund                                        | A(f)    | Unrated | 3,601,691     | 8,285,356   | 34,538  | 87,092    |
| NAFA Islamic Income Fund                              | Unrated | Unrated | 7,500,000     | 7,500,000   | 65,228  | 75,979    |
| NAFA Islamic Multi Asset Fund                         | Unrated | Unrated | 7,500,000     | 7,500,000   | 46,778  | 73,022    |
| NAFA Multi Asset Fund                                 | Unrated | Unrated | 7,500,000     | 12,946,411  | 53,284  | 162,786   |
| NAFA Stock Fund                                       | Unrated | Unrated | 7,500,000     | 13,294,133  | 38,746  | 180,985   |
| NAMCO Balanced Fund                                   | Unrated | Unrated | 2,000,000     | 2,000,000   | 18,900  | 21,380    |
| Pakistan Capital Market Fund                          | Unrated | Unrated | 4,628,163     | 4,628,163   | 39,671  | 56,510    |
| Pakistan International Element Islamic Fund           | Unrated | Unrated | 373,000       | 357,931     | 11,574  | 19,221    |
| Pakistan Premier Fund                                 | Unrated | 4-Star  | 65,041        | -           | 124     | -         |
| Pakistan Strategic Allocation Fund                    | Unrated | Unrated | 4,500,000     | 4,500,000   | 10,260  | 40,950    |
| PICIC Energy Fund                                     | Unrated | Unrated | 1,380,520     | 1,380,520   | 3,161   | 15,766    |
| PICIC Growth Fund                                     | Unrated | Unrated | 7,066,911     | 7,103,051   | 39,498  | 315,802   |
| (formerly: Investment Corporation of Pakistan - SEMF) |         |         |               |             |         |           |
| PICIC Income Fund                                     | Unrated | Unrated | 524,500       | 524,500     | 1,065   | 6,923     |
| PICIC Investment Fund                                 | 3-Star  | Unrated | 65,277        | 65,277      | 132     | 1,311     |
| Reliance Income Fund                                  | Unrated | Unrated | 351,493       | 320,954     | 16,305  | 16,799    |
| Unit Trust of Pakistan                                | Unrated | AA-     | 1,916,259     | 1,681,460   | 147,054 | 243,274   |
| (Formerly J.S ABAMCO Limited)                         |         |         |               |             |         |           |
| UTP Growth Fund                                       | Unrated | Unrated | -             | 352,754     | -       | 6,477     |
| UTP Large Capital Fund                                | Unrated | 4-Star  | 3,466,500     | 3,466,500   | 7,973   | 39,054    |
| J.S. Growth Fund                                      | Unrated | Unrated | 352,754       | -           | 1,051   | -         |
| J.S. Value Fund Limited                               | Unrated | 5-Star  | 1,330,750     | -           | 5,959   | -         |
|                                                       |         |         |               |             |         |           |
|                                                       |         |         |               |             | 811,352 | 2,334,280 |

Cost of the above investment amounted to Rs.1,062 million (2007: Rs.1,312 million).

All certificates have a nominal value of Rs.100 per unit unless otherwise metioned.

## 1.4 Particulars of Investments held in Preference shares

|                                       |               |                | Cumulative/     |        |                |            |            |           |
|---------------------------------------|---------------|----------------|-----------------|--------|----------------|------------|------------|-----------|
|                                       | Ra            | ting           | Non-            |        | No. of certifi | cates held | Market Val | ue / Cost |
|                                       | JCRVIS        | PACRA          | cumulative      | Rate   | 2008           | 2007       | 2008       | 2007      |
|                                       |               |                |                 |        |                |            | Rupees     | in '000   |
| Listed:                               |               |                |                 |        |                |            |            |           |
| Chenab Limited                        | Unrated       | Unrated        | Cummulative     | 9.25%  | 10,000,000     | 10,000,000 | 81,700     | 70,700    |
| Cost of the above investment amounted | l to Rs.100 m | nillion (2007: | Rs.100 million) |        |                |            |            |           |
| Jamshoro Joint Venture limited        | Unrated       | Unrated        | Cummulative     | 15%    | 2,500,000      | 2,500,000  | 25,000     | 25,000    |
|                                       |               |                |                 |        |                | , ,        | <i>,</i>   | -         |
| Pak Elektron Limited                  | Unrated       | Unrated        | Cummulative     | 9.5%   | 12,250,000     | 13,000,000 | 122,500    | 130,000   |
| Masood Textile Mills                  | Unrated       | Unrated        | Floating        | 12.65% | 5,000,000      | 5,000,000  | 50,000     | 50,000    |
|                                       |               |                |                 |        |                | -          | 197,500    | 205,000   |

**279,200** 275,700

#### 1.5 Debentures, Bonds, Participation Term Certificates and Term finance certificates

1.5.1 Term finance certificates

| Lated         numeral         payment         Raing         2008         2007         2008         2007           Al-Zmin Leasing Corporation Limited (Formerly<br>Concent Leasing Soporation ) $2.75\%$ shows the cut of yield of the<br>transme Soporation ) $1.000$ $1.000$ $5.271$ $5.271$ Al - Zamin Leasing Soporation ) $2.85\%$ the cut of fire of the Cut of yield of the<br>transme Soporation ) $1.000$ $5.271$ $5.271$ Al - Zamin Leasing Moduration $9.5\%$ Yearly $2.052010$ A $1.003$ $1.002$ $6.228$ $9.500$ Al - Zamin Leasing Moduration $9.5\%$ Yearly $31.05210$ A $1.003$ $1.002$ $6.422$ $0.525$ $33.2100$ Agend Mine Limited $1.33\%$ shows cut of yield of the lated<br>successful to yearly file of the state<br>successful t                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Investee                                       |   | Rate of                                 | Profit      | Maturity   | Long Term | No. of certifi | cates held | Market    | value            |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|---|-----------------------------------------|-------------|------------|-----------|----------------|------------|-----------|------------------|
| AdZamin Lassing Corporation (Linited Former)         2.75% also with fact and righted fact and right and are right and are right and r |                                                |   | interest                                | payment     |            | -         |                |            | 2008      | 2007             |
| A - Zamin Leasing Modernba       9.5%       Yearly       31.05.2010       A       19.03       6.470       9.515         Azgard Nine Limited       16.39%       Half yearly       17.82012       AA       22.313       24.000       115.256       132.110         Bank Alfalah Limited       1.35% above out-off yield of last<br>successful free year PBs with<br>10.00% as floor and 15.00% as celling.       Half yearly       28.06.2012       AA       39.935       39.94       191.283       199.760         Bank Alfalah Limited       0.65% above out-off yield of last<br>successful free years PBs with A00%<br>as floor and 15.00% as celling.       Half yearly       28.06.2012       AA       39.936       39.94       191.283       199.760         Bank Alfalah Limited       0.65% above out-off yield of last<br>successful free years PBs with A00%<br>as floor and 10.00% as celling.       Half yearly       15.07.2012       AA       3.000       14.976       14.986         Pakistan Services Limited       2.25% above six month KIBCR       Half yearly       11.07.2011       Unrated       3.318       -       4.769         Pak Atab fertilizer       Six Montari KIBCR with no<br>floor and celling.       Half yearly       22.052.011       Unrated       7.900       7.000       22.2378       24.102         True Leasing Limited       3.05% at floor and 10.00% as celling.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Al-Zamin Leasing Corporation Limited (Formerly | * | last SBP auction of five year PIBs with | Half yearly | 12.11.2008 | BBB+      | 1,030          | 1,030      | ·         | in '000<br>5,271 |
| Azgard Nine Limited       16.39%<br>B month. KBor + 2.4 %       Half yearly       17.8.2012       A.A.       22.313       24.000       115.256       132.110         Bank Altalah Limited       1.35% above cur-off yeld of he iast<br>SSP auction of the year PIBs with 4.00%<br>6 month. KBor + 1.5 %       Half yearly       19.12.2008       Unstated       6.422       32.446         Bank Altalah Limited       0.05% above cur-off yield of last<br>successful five year PIBs with 4.00%       Half yearly       28.06.2012       A.A.       3.000       30.00       14.976       14.982         Bank Altalah Limited       0.65% above cur-off yield of last<br>successful five yearl PIBs with 4.00%       Half yearly       15.07.2012       A.A.       3.000       30.00       14.976       14.982         Paststan Services Limited       2.25% above six month KIBOR       Half yearly       12.11.2008       Unrated       3.318       -       4.799         Paststan Services Limited       5.75% as floor and 13.75% as celling.       Half yearly       28.02.2013       A.A.       690       -       3.285       -         Paststan Services Limited       5.75% as floor and 13.75% as celling.       Half yearly       28.02.2013       A.A.       690       -       3.285       -         Tele Card Limited       5.75% above six month KIBOR with no<br>bood and celling.       Half y                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Al - Zamin Leasing Modoraba                    | * | 9.5%                                    | Half yearly | 2.06.2010  | А         | 1,293          | 1,902      | 6,228     | 9,510            |
| Bank Alfalah Limited         1.35% above culoff yied of the last<br>SBP auton of the year PIS with<br>10.00% as floor and 15.00% as celling.         Half yearly<br>19.12.2008         Unrated         6.422         32.448           Bank Alfalah Limited         10.00% as floor and 15.00% as celling.         Half yearly<br>6 month Kibor + 1.5 %         Half yearly<br>8 month Kibor + 1.5 %         Half yearly<br>9 month Kibor + 1.5 %         Half yearly<br>9 month Kibor + 1.5 %         AA-         39.936         39.984         191.233         199.760           Bank Alfalah Limited         0.655% above six month Kibor + 1.5 %         Half yearly         28.06.2012         AA-         3.000         3.000         14.976         14.982           Bank Alfalah Limited         0.655% above six month KIBOR         Half yearly         11.07.2011         Unrated         1.199         4.603         6.145           Pakistan Services Limited         2.25% above six month KIBOR         Half yearly         12.11.2008         Unrated         1.398         -         4.759           Pak Arab fertilizar         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | AI - Zamin Leasing Modoraba                    | * | 9.5%                                    | Yearly      | 31.05.2010 | А         | 1,903          | 1,903      | 6,470     | 9,515            |
| Bank Alfalah Limited         SBP auction of five year PIBs with<br>10.00% as for and 15.00% as celling.         Half yearly<br>28.06.2012         Unrated         -         6.422         -         32.448           Bank Al-Habb Limited         10.00% as for and 15.00% as celling.         Half yearly<br>6 month Kibor + 1.5 %         Half yearly<br>28.06.2012         AA         39.936         39.984         191.233         199.760           Bank Al-Habb Limited         0.65% above cu-off yield of last<br>successful five years PIBs with 5.0%<br>as flood and 10.00 % as celling.         Half yearly<br>15.07.2012         AA         30.00         14.976         14.982           First International Investment Bank         2.25% above SBP 5 discount rate with<br>9.75% as floor and 13.75% as celling.         Half yearly<br>12.11.2008         Unrated         -         3.318         -         4.759           Pak Arab ferilizer         Six Monthe KIBOR Nut no<br>floor and celling.         Half yearly<br>27.05.2011         Unrated         -         3.318         -         4.759           Trust Leasing Limited         2.05% above six month KIBOR Nut no<br>floor and celling.         Half yearly<br>27.05.2011         Unrated         7.000         7.000         2.2378         2.460           Soneri Bank Limited         2.00% above six month KIBOR Nut no<br>floor and celling.         Half yearly<br>2.00% as floor and 14.00% as celling.         Half yearly<br>2.00% as floor and 14.00% as celling.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Azgard Nine Limited                            | * |                                         | Half yearly | 17.8.2012  | AA-       | 22,313         | 24,000     | 115,256   | 132,110          |
| 6 month Kibor + 1.5 %         0.65% above cut-off yield of last<br>successful five years PIBs with 4.50%,<br>as fib foro and 10.00 % as celling.         Half yearly         15.07.2012         AA-         3,000         3,000         14,976         14,982           First International Investment Bank         2.25% above SBP's discount rate with<br>9.75% as filor and 13.00% as celling.         15.07.2011         Unrated         1,190         1,190         4,603         6,145           Pakistan Services Limited         2.25% above SBP's discount rate with<br>9.75% as floor and 13.75% as celling.         Half yearly         12.11.2008         Unrated         -         3,318         -         4,759           Pak Arab fertilizer         Six Months KIBOR plus 150 basis<br>points with no floor & Cap         Half yearly         28.02.2013         AA-         690         -         3,285         -           Tuest Leasing Limited         3.75% above SBP discount rate with<br>9.00% as floor and 14.00% as celling.         Half yearly         27.05.2011         Unrated         7,000         7,000         22.238         24,102           Truest Leasing Limited         16.84%         Half yearly         03.06.2008         A-         2.379         -         4.504           NIB Bank Limited         16.84%         Half yearly         03.06.2008         A-         2.379         -         4.504                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Bank Alfalah Limited                           | * | SBP auction of five year PIBs with      | Half yearly | 19.12.2008 | Unrated   |                | 6,422      | -         | 32,446           |
| Bank Al-Habb Limitedsuccessful five years PIBs with 4.50%<br>as floor and 10.00 % as celling.Half yearly15.07.2012AA-3.0003.00014.97614.982First International Investment Bank2.25% above six month KIBORHalf yearly11.07.2011Unrated1,1901,1904,6036,145Pakistan Services Limited2.25% above six month KIBOR plus 150 basis<br>points with no floor & CapHalf yearly28.02.2013AA-690-3,318-4,759Pak Arab fertilizerSix Months KIBOR plus 150 basis<br>points with no floor & CapHalf yearly28.02.2013AA-690-3,285-Tele Card Limited3.75% above six month KIBOR with no<br>floor and celling.Half yearly27.05.2011Unrated7,00022.23824,102Trust Leasing Limited $2.20\%$ above SBP discount rate with<br>9.00% as cellingHalf yearly03.06.2008A2.379-4,504NIB Bank Limited $2.00\%$ above SBP discount rate with<br>9.00% as cellingHalf yearly03.06.2008A2.379-4,504Undet Bank Limited $6$ month KIBOR + 1.15%<br>6 month KIBOR + 1.15%Half yearly05.03.2016A30.994-142.881-UBL Ath Insue $6$ month KIBOR + 1.15%<br>6 month KIBORHalf yearly26.06.2012AA+16.88316.90373.86382.107UBL Ath Issue $2.75\%$ above six month KIBOR.Half yearly26.06.2012AA+16.88316.90373.86382.107 </td <td>Bank Al-Habib Limited</td> <td>*</td> <td></td> <td>Half yearly</td> <td>28.06.2012</td> <td>AA-</td> <td>39,936</td> <td>39,984</td> <td>191,293</td> <td>199,760</td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Bank Al-Habib Limited                          | * |                                         | Half yearly | 28.06.2012 | AA-       | 39,936         | 39,984     | 191,293   | 199,760          |
| Pakistan Services Limited2.2.5% above SBPs discount rate with<br>9.75% as floor and 13.75% as ceiling.<br>points with no floor & Cap<br>floor and 13.75% as ceiling.Half yearly12.11.2008Unrated-3.318-4.759Pak Arab fertilizer <td>Bank Al-Habib Limited</td> <td>*</td> <td>successful five years PIBs with 4.50%</td> <td>Half yearly</td> <td>15.07.2012</td> <td>AA-</td> <td>3,000</td> <td>3,000</td> <td>14,976</td> <td>14,982</td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Bank Al-Habib Limited                          | * | successful five years PIBs with 4.50%   | Half yearly | 15.07.2012 | AA-       | 3,000          | 3,000      | 14,976    | 14,982           |
| Parkistan Services Limited       9.75% as floor and 13.75% as ceiling.       Half yearly       12.11.2008       Unrated       -       3,318       -       4,759         Pak Arab fertilizer       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       <                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | First International Investment Bank            | * | 2.25% above six month KIBOR             | Half yearly | 11.07.2011 | Unrated   | 1,190          | 1,190      | 4,603     | 6,145            |
| Pack Arab Tertilizer       ·       points with no floor & Cap       Half yearly       28.02.2013       AA-       690       ·       3,285       ·         Tele Card Limited       ·       3.75% above six month KIBOR with no floor and ceiling.       Half yearly       27.05.2011       Unrated       7,000       7,000       22,238       24,102         Trust Leasing Limited       ·       2.00% above SBP discount rate with 9.00% as floor and 14.00% as ceiling       Half yearly       03.06.2008       A-       -       2,379       -       4,504         Soneri Bank Limited       ·       16.84%       Half yearly       31.3.2011       A+       26.962       26.995       135,552       141,655         NIB Bank Limited       ·       16.84%       Half yearly       31.3.2011       A+       26.962       26.995       135,552       141,655         Volted Bank Limited       ·       16.84%       Half yearly       26.06.2012       AA+       16.883       16.903       73,863       82,107         UBL 4th Issue       ·       14.35%       Half yearly       26.06.2012       AA+       16.883       16.903       73,863       82,107         UBL 4th Issue       ·       14.35%       Half yearly       28.112.011       A+       3,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Pakistan Services Limited                      | * |                                         | Half yearly | 12.11.2008 | Unrated   | -              | 3,318      | -         | 4,759            |
| Tele Card Limitedfloor and ceiling.Half yearly27.05.2011Unrated7,0007,00022,23824,102Trust Leasing Limited2.00% above SBP discount rate with<br>9.00% as floor and 14.00% as ceilingHalf yearly03.06.2008A2,379-4,504Soneri Bank Limited16.84%Half yearly31.3.2011A+26,96226,995135,552141,655NIB Bank Limited16.84%Half yearly05.03.2016A30,994-142,881-United Bank Limited6 month Kibor + 1.15 %<br>6 month Kibor + 1.15 %Half yearly26.06.2012AA+16,88316,90373,86382,107UBL 4th Issue14.35%<br>6 month Kibor + 0.85 %141 yearly26.012AA+16,88316,90373,86382,107World Call telecom2.75% above six month KIBOR.Half yearly28.11.2011A+3,0003,00017,23615,189Financial Receivable Securitization Co. Ltd.16.00%<br>6 month Kibor + 2%Half yearly27.12.2013AA-4,5825,00023,05224,995                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Pak Arab fertilizer                            | * |                                         | Half yearly | 28.02.2013 | AA-       | 690            |            | 3,285     | -                |
| Inust Leasing Limited       9.00% as floor and 14.00% as ceiling       Hait yearly       03.06.2008       A-       -       2,379       -       4,504         Soneri Bank Limited       16.84%       Half yearly       31.3.2011       A+       26,962       26,995       135,552       141,655         NIB Bank Limited       14.94%       Half yearly       05.03.2016       A       30,994       -       142,881       -         United Bank Limited       4.54%       Half yearly       05.03.2016       A       30,994       -       142,881       -         United Bank Limited       4.54%       Half yearly       05.03.2016       A       30,994       -       142,881       -         Ubl. 4th Issue       14.35%       Half yearly       26.06.2012       AA+       16,883       16,903       73,863       82,107         UBL 4th Issue       14.35%       Half yearly       14.02.2018       AA       179,964       -       839,443       -         World Call telecom       2.75% above six month KIBOR.       Half yearly       28.11.2011       A+       3,000       3,000       17,236       15,189         Financial Receivable Securitization Co. Ltd.       16.00%       Half yearly       27.12.2013       AA-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Tele Card Limited                              | * |                                         | Half yearly | 27.05.2011 | Unrated   | 7,000          | 7,000      | 22,238    | 24,102           |
| Soliel Balk Limited       10.04% of month Kibor + 1.6%       141 yearly       51.5.2011       A+       20,902       20,993       135,322       141,033         NIB Bank Limited       *       14.94%       Half yearly       05.03.2016       A       30,994       -       142,881       -         United Bank Limited       *       14.94%       Half yearly       26.06.2012       AA+       16,883       16,903       73,863       82,107         UBL 4th Issue       *       14.35%       Half yearly       26.06.2012       AA+       16,883       16,903       73,863       82,107         World Call telecom       *       2.75% above six month KIBOR.       Half yearly       28.11.2011       A+       3,000       3,000       17,236       15,189         Financial Receivable Securitization Co. Ltd.       *       16.00%       Half yearly       27.12.2013       AA-       4,582       5,000       23,052       24,995                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Trust Leasing Limited                          | * |                                         | Half yearly | 03.06.2008 | A-        | -              | 2,379      | -         | 4,504            |
| NIB Bank Limited       14.94%       Half yearly       05.03.2016       A       30,994       -       142,881       -         United Bank Limited       6 month Kibor + 1.15 %       Half yearly       26.06.2012       AA+       16,883       16,903       73,863       82,107         UBL 4th Issue       14.35%       Half yearly       14.02.2018       AA       179,964       -       839,443       -         World Call telecom       2.75% above six month KIBOR.       Half yearly       28.11.2011       A+       3,000       30,00       17,236       15,189         Financial Receivable Securitization Co. Ltd.       16.00%       Half yearly       27.12.2013       AA-       4,582       5,000       23,052       24,995                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Soneri Bank Limited                            | * |                                         | Half yearly | 31.3.2011  | A+        | 26,962         | 26,995     | 135,552   | 141,655          |
| United Bank Limited       *       8.45%       Half yearly       26.06.2012       AA+       16,883       16,903       73,863       82,107         UBL 4th Issue       *       14.35%       Half yearly       14.02.2018       AA       179,964       -       839,443       -         World Call telecom       *       2.75% above six month KIBOR.       Half yearly       28.11.2011       A+       3,000       3,000       17,236       15,189         Financial Receivable Securitization Co. Ltd.       *       16.00%<br>6 month Kibor + 2%       Half yearly       27.12.2013       AA-       4,582       5,000       23,052       24,995                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | NIB Bank Limited                               | * | 14.94%                                  | Half yearly | 05.03.2016 | А         | 30,994         | -          | 142,881   | -                |
| OBL 4th issue         14.35%         nall yearly         14.02.2018         AA         179,964         -         609,443         -           6 month Kibor + 0.85%         6 month Kibor + 0.85%         8         14.02.2018         AA         179,964         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443         -         609,443 <td>United Bank Limited</td> <td>*</td> <td></td> <td>Half yearly</td> <td>26.06.2012</td> <td>AA+</td> <td>16,883</td> <td>16,903</td> <td>73,863</td> <td>82,107</td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | United Bank Limited                            | * |                                         | Half yearly | 26.06.2012 | AA+       | 16,883         | 16,903     | 73,863    | 82,107           |
| Wond Can relection         2.7.5% above six month KIBOK.         Prair yearly         26.11.2011         A+         3,000         17,236         13,169           Financial Receivable Securitization Co. Ltd.         *         16.00%         Half yearly         27.12.2013         AA-         4,582         5,000         23,052         24,995           6 month Kibor + 2%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | UBL 4th Issue                                  | * |                                         | Half yearly | 14.02.2018 | AA        | 179,964        |            | 839,443   |                  |
| 6 month Kibor + 2%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | World Call telecom                             | * | 2.75% above six month KIBOR.            | Half yearly | 28.11.2011 | A+        | 3,000          | 3,000      | 17,236    | 15,189           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Financial Receivable Securitization Co. Ltd.   | * |                                         | Half yearly | 27.12.2013 | AA-       | 4,582          | 5,000      | 23,052    | 24,995           |
| All term finance certificates have a face value of Rs.5,000 each unless otherwise mentioned.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                |   |                                         |             |            |           |                | -          | 1,601,647 | 707,050          |

All term finance certificates have a face value of Rs.5,000 each unless otherwise mentioned.

| Term finance certificates - Unlisted   |                                                              |             |                       |           |                 |            |            |           |
|----------------------------------------|--------------------------------------------------------------|-------------|-----------------------|-----------|-----------------|------------|------------|-----------|
|                                        | Rate of                                                      | Profit      | Maturity              | Long Term | No. of certifi  | cates held | Market va  | alue/cost |
|                                        | interest                                                     | payment     |                       | Rating    | 2008            | 2007       | 2008       | 2007      |
| Investee                               |                                                              |             |                       |           |                 |            | Rupees     | in '000   |
|                                        |                                                              |             |                       |           |                 |            | -          |           |
| Al Abbas Holding Co Ltd. **            | 6 month Kibor + 2.5%                                         | Half yearly | 22.08.2014            | Unrated   | 5,750           | -          | 575,000    | 575,000   |
| Agro Dairies Limited                   | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 20              | 20         | 4,237      | 4,237     |
| Al-Azhar Textile Mills Limited         | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 14              | 14         | 5,168      | 5,168     |
| Al-Qaim Textile Mills Limited          | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 16              | 16         | 357        | 357       |
| Apex Fabrics Limited                   | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 16              | 16         | 2,640      | 2,640     |
| Aqma Textile Mills Limited             | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 14              | 14         | 3,549      | 3,549     |
| Aswan Tentage & Canvas Mills Limited   | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 1               | 1          | 3,643      | 3,643     |
| Bachani Sugar Mills Limited            | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 28              | 28         | 35,896     | 35,896    |
| Baluchistan Cotres Limited             | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 22              | 22         | 2,745      | 2,745     |
| Bankers Equity Limited                 | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 10              | 10         | 104,449    | 104,449   |
| Bela Chemical Limited                  | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 24              | 24         | 24,595     | 24,595    |
| Bentonite Pak Limited                  | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 31              | 31         | 3,417      | 3,417     |
| Blue Star Spinning Mills Limited       | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 17              | 17         | 2,252      | 2,252     |
| Bosicor Pakistan Limited               | * 6 month Kibor + 5.50%                                      | Half yearly | 12.2.2010             | Unrated   | 5,714           | 20         | 28,570     | 57,143    |
| Brother Steel Limited                  | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 17              | 17         | 3,094      | 3,094     |
| Cast-N-Link Product Limited            | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 16              | 16         | 2,549      | 2,549     |
| Chaudhry Wire Rope Industries Limited  | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 14              | 14         | 1,130      | 1,565     |
| Chiniot Textile Mills Limited          | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 6               | 6          | 1,185      | 1,185     |
| Chiragh Sun Engg Limited               | 22.00%                                                       | Querterly   | Overdue               | Unrated   | 6               | 6          | -          | 1,399     |
| Danneman Fabrics Limited               | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 14              | 14         | 3,283      | 3,283     |
| Faisalabad Electric Supply Co. Ltd.    | 6 month Kibor + 0.20%                                        | Half yearly | 27.01.2013            | Unrated   | 40              | -          | 4,000,000  | -         |
| Faruki Pulp Mills Limited              | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 14              | 14         | 17,550     | 17,550    |
| Frontier Ceramics Limited              | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 46              | 46         | 3,229      | 3,517     |
| General Dairies & Food Limited         | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 6               | 6          | 1,350      | 1,350     |
| Glorex Textile Mills Limited           | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 1               | 1          | 924        | 927       |
|                                        | 3.75% above Government Treasury                              |             |                       |           |                 |            |            |           |
| Grays Leasing Limited                  | <ul> <li>Bills cut-off rate of last one year with</li> </ul> | Half yearly | 13.01.2008            | BBB+      | -               | 4,000      | -          | 2.475     |
| ,                                      | 5.00% as floor and 9.00% as ceiling.                         |             |                       |           |                 |            |            |           |
| Gujranwala Electric Power Co. Ltd.     | 6 month Kibor + 0.20%                                        | Half yearly | 27.01.2013            | Unrated   | 40              | -          | 4,000,000  |           |
| Gypsum Corporation Limited             | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 40<br>10        | - 10       | 4,000,000  | 900       |
| Ghani Holding Co.Ltd. **               | * 6 month Kibor + 2.5%                                       | Half yearly | 22.08.2014            | Unrated   | 5,750           | - 10       | 575,000    | 575,000   |
| Hospitex International Limited         | 22.00%                                                       | Overdue     | Overdue               | Unrated   | 5,750           | -<br>16    | 575,000    | 575,000   |
| Jamshoro Joint Venture                 | * 3 month Kibor + 4 %                                        | Querterly   | 07.09.2009            | A-        | 9               | 9          | 5,625      | 16,875    |
| (Face value of Rs. 5,000,000)          | 3 HOHUI KIDOI + 4 %                                          | Quenterry   | 01.03.2009            | A-        | 9               | 9          | 5,625      | 10,075    |
| Jahangir Siddigui & Company Limited    | * 6 month Kibor + 1.50%                                      | Half yearly | 17.05.2014            | AA+       | 39,928          | 39,960     | 199,640    | 199,720   |
| Javedan Cement Limited **              | * 6 month Kibor + 1.50%                                      | Overdue     | 10.11.2014            | Unrated   | 2,500           | - 39,960   | 250.000    | 250,000   |
| JDW Sugar Mills Limited                | 3 month Kibor + 1.25%                                        | Quarterly   | 23.06.2014            | Unrated   | 2,500<br>40,000 |            | 200,000    | 200,000   |
| Kamal Ghee & Allied Industries Limited | 22.00%                                                       | Overdue     | 23.06.2014<br>Overdue | Unrated   | 40,000          | -<br>14    | 4,238      | 4,238     |
| Balance carried forward                | 22.0076                                                      | Overdue     | Overdue               | Unlated   | 14              | 14         | 4,238      | 4,230     |
| Datative varieu for Ward               |                                                              |             |                       |           |                 |            | 10,000,720 | 1,911,229 |

|                                                  | Rate of                                                                                                                          | Profit      | Maturity    | Long Term | No. of certifi | cates held | Market va  | lue/cost |
|--------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|-----------|----------------|------------|------------|----------|
|                                                  | interest                                                                                                                         | payment     |             | Rating    | 2008           | 2007       | 2008       | 2007     |
| restee                                           |                                                                                                                                  |             |             |           |                |            | Rupees     | in '000  |
| Balance brought forward                          |                                                                                                                                  |             |             |           |                |            | 10,066,726 | 1,911,22 |
| Kiran Sugar Mills Limited                        | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 24             | 24         | 4,068      | 6,05     |
| Kunjah Textile Mills Limited                     | 6 month Kibor + 3.00%                                                                                                            | Half yearly | 23.04.2014  | Unrated   | 20,000         | -          | 100,000    | -        |
| Larr Sugar Mills Limited                         | 22.00%                                                                                                                           | Yearly      | Overdue     | Unrated   | 14             | 14         | 6,617      | 8,27     |
| Malik Food Industries Limited                    | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 11             | 11         | 1,401      | 2,4      |
| Minaco Fabrics Limited                           | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 14             | 14         | 1,640      | 7,3      |
| Munalisa Fruit Juices                            | -                                                                                                                                | -           | -           | Unrated   | 2              | 2          | 1,500      | 1,5      |
| Munawar Engineering Company Limited              | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 28             | 28         | 1,306      | 1,3      |
| Munro & Millar Mills Limited                     | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 20             | 20         | 1,113      | 1,1      |
| Nishat Mills Limited                             | <ul> <li>Weighted Average of last 3 cut off<br/>rate 6 month T-Bills 9.2523% + 1.7%</li> </ul>                                   | Half yearly | 16.09.2008  | Unrated   | -              | 149,880    | -          | 299,7    |
| Pak Pattan Dairies Limited                       | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 14             | 14         | -          | 2,7      |
| Pakistan International Airlines Corp. Limited    | <ul> <li>* SBP Discount Rate + 50 bps</li> </ul>                                                                                 | Half yearly | 18.02.2011  | Unrated   | 594,976        | 647,424    | 2,974,881  | 3,062,   |
| Pakistan Laminates Limited                       | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 1              | 1          | 95         |          |
| Pakistan Services Limited                        | * BR + 2.25% SBP Discount Rate 10%                                                                                               | Half yearly | 12.11.2008  | Unrated   | -              | 19,074     | -          | 47,6     |
| Dewan Cement Limited                             | * 6 month Kibor + 2.5 %                                                                                                          | Half yearly | 15.7.2013   | BB+       |                | 16         | -          | 209,3    |
| Pangrio Sugar Mills Limited                      | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 16             | 16         | 1,683      | 1,0      |
| Pirjee Weaving Mills Limited                     | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 16             | 16         | 401        |          |
| ABN RBS                                          | * 6 month Kibor + 1.9%                                                                                                           | Half yearly | 29.12.2012  | AA        | 21,969         | 21,991     | 109,845    | 109,     |
| (Formerly Prime Commercial Bank Limited)         | 0.50% above SBP's discount rate with                                                                                             |             |             |           |                |            |            |          |
| Pakistan International Airlines Corporation      | <ul> <li>8.00% as floor and 12.50% as ceiling.</li> </ul>                                                                        | Half yearly | 20.02.2011  | Unrated   | 25,000         | 25,000     | 88,538     | 108,     |
| Pakistan Mobile Communications (Private) Limited | 2.00% above average of the last three<br>six-month Treasury Bill cut-off yields<br>with 4.95% as floor and 12.00% as<br>ceiling. | Half yearly | 16.09.2008  | AA-       |                | 5,000      | -          | 9,       |
| Pak kuwait Investment Bank Ltd. F                | * 3 month Kibor + 0.65%                                                                                                          | Querterly   | 22.02.2011  | AAA       | 150.000        | 150.000    | 750.000    | 750.0    |
| Pak kuwait Investment Bank Ltd. G                | * 3 month Kibor + 0.65%                                                                                                          | Querterly   | 23.03.2011  | AAA       | 100,000        | 100,000    | 500,000    | 500,     |
| Qand Ghar (Pvt) Limited                          | 22.00%                                                                                                                           | Outstanding | Overdue     | Unrated   | 2              | 2          | 2,092      | 2,       |
| Qand Ghar Sugar Mills Limited                    | 22.00%                                                                                                                           | Outstanding | Overdue     | Unrated   | 14             | 14         | _,         | 7,       |
| Raja Weaving Mills Limited                       | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 14             | 14         | 3,831      | 3,       |
| Regency Textile Mills Limited                    | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 24             | 24         | 6,081      | 6,       |
| Rehman Sharif Textile Mills Limited              | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 14             | 14         | -,         |          |
| Dewan Hattar Cement (Saadi Cement)               | * 12.50%                                                                                                                         | Half yearly | 15.7.2013   | Unrated   |                | 32         | -          | 648.     |
| Sarela Cement Limited                            | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 32             | 32         | 6,749      | 6        |
| Scan Recycling (Pak) Limited                     | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 17             | 17         | 697        |          |
| Seri Sugar Mills Limited                         | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 24             | 24         | 5,423      | 5.       |
| Shah Jewana Textile Mills Limited                | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 26             | 26         | 104        |          |
| Shazeb Industries Limited                        | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 14             | 14         | 2,202      | 2        |
| Sialkot Dairies                                  | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 13             | 13         | 2,320      | 2,       |
| Silverland Textile Mills Limited                 | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 6              | 6          | 1,650      | 1        |
| Sind Textile Industries                          | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 15             | 15         | 7,445      | 7        |
| Sinsas Enterprises Limited                       | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 2              | 2          | 4,302      | 4        |
| Star Silica International                        | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 16             | 16         | 1,799      | 1.       |
| SME Leasing Limited                              | 6 month kibor + 1.5% per annum                                                                                                   | Half yearly | 15.07.2012  | A-2       | 13,750         | -          | 68,750     |          |
| Sunflo Juices Limited                            | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 28             | 28         | 748        |          |
| Tanocraft Limited                                | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 22             | 22         | 904        | 1        |
| Tawakkal Garments Industries Limited             | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 16             | 16         | 759        |          |
| Tharparkar Sugar Mills Limited                   | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 5              | 5          | 23,332     | 23       |
| Trubo Tubes Limited                              | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 2              | 2          | 67         | 20       |
| Ultra Engineering Industries Limited             | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 16             | 16         | 1,211      | 1        |
| WAPDA Bond (10th Issue)                          | * 9.75%                                                                                                                          | Half yearly | Half yearly | Unrated   | -              | 20,000     | .,         | 100      |
| Waleed Leather Industries Limited                | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 38             | 20,000     | 2,196      | 2        |
| Zamir Textile Mills Limited                      | 22.00%                                                                                                                           | Overdue     | Overdue     | Unrated   | 14             | 14         | 7,516      | 7        |
|                                                  |                                                                                                                                  | Half yearly | 10.07.2011  | Unrated   |                | 14         | 7,010      | 49       |
| Zaver Petroleum Corporation Ltd.                 | 6 month kibor + 3.25%                                                                                                            |             |             |           |                |            |            |          |

Cost of the above TFCs amounted to Rs.14,614 million (2007: Rs.7,839 million)
 \*\* Not yet held by the bank, due to delievery in process.

# 1.5.2 Debentures

| Investee Terms                                |             | Redemption  | Rate of       | Co      | st        |
|-----------------------------------------------|-------------|-------------|---------------|---------|-----------|
|                                               | Principal   | Interest    | Interest      | 2008    | 2007      |
|                                               |             |             |               | Rupees  | s in '000 |
| Aaj Textile Mills Limited                     | Outstanding | Outstanding | 14%           | 1,005   | 1,005     |
| Aaj Textile Mills Limited                     | Outstanding | Outstanding | 12.5%         | 270     | 270       |
| Ajax Industries Limited                       | Overdue     | Overdue     | 11%           | 1,397   | 1,397     |
| Ajax Industries Limited                       | Overdue     | Overdue     | 14%           | 269     | 269       |
| Ali Asbestose Industries Limited              | Overdue     | Overdue     | 14%           | 175     | 175       |
| Ali Asbestose Industries Limited              | Overdue     | Overdue     | 11%           | 1,510   | 1,510     |
| Allied Ghee Industries Limited                | Overdue     | Overdue     | 16%           | 1,141   | 1,141     |
| Allied Ghee Industries Limited                | Overdue     | -           | Interest free | 572     | 572       |
| Allied Marbles Industries                     | Overdue     | Overdue     | 14%           | 23      | 23        |
| Allied Marbles Industries                     | Overdue     | -           | Interest free | 15      | 15        |
| Azad Kashmir Mineral Development Corporation  | Overdue     | Overdue     | 12%           | 3,286   | 3,286     |
| Azad Kashmir Mineral Development Corporation  | Overdue     | Overdue     | 14%           | 1,998   | 1,998     |
| Azad Kashmir Mineral Development Corporation  | Overdue     | Overdue     | 12.5%         | 2,336   | 2,336     |
| Carbon Dioxide Limited                        | Outstanding | Outstanding | 11%           | 495     | 495       |
| Carbon Dioxide Limited                        | Outstanding | Outstanding | 14%           | 95      | 95        |
| Chillya Corrugated Board                      | Overdue     | Overdue     | 14%           | 317     | 317       |
| Consolidated Spinning & Textile Mills Limited | Overdue     | Overdue     | 14%           | 180     | 180       |
| Consolidated Sugar Mills                      | Overdue     | Overdue     | 14%           | 1,875   | 1,875     |
| Damaan Oil Mills                              | Overdue     | Overdue     | 14%           | 204     | 204       |
| Effef Industries Limited                      | Overdue     | Overdue     | 14%           | 1,799   | 1,799     |
| Effef Industries Limited                      | Overdue     | -           | Interest free | 3,828   | 3,828     |
| Electric Lamp Manufacturing                   | Outstanding | Outstanding | 11%           | 75      | 75        |
| Electric Lamp Manufacturing                   | Overdue     | Overdue     | 14%           | 150     | 150       |
| Hassan Tanneries Limited                      | Outstanding | Outstanding | 14%           | 437     | 437       |
| Hassan Tanneries Limited                      | Outstanding | Outstanding | 12.5%         | 58      | 58        |
| Hazara Woolen Mills.                          | Overdue     | Overdue     | 14%           | 1,148   | 1,148     |
| Hydri Gas Limited                             | Outstanding | Outstanding | 11%           | 47      | 47        |
| Hydri Gas Limited                             | Outstanding | Outstanding | 14%           | 50      | 50        |
| Junaid Cotton Mills Limited                   | Overdue     | Overdue     | 12.5%         | 165     | 165       |
| Junaid Cotton Mills Limited                   | Overdue     | Overdue     | 14%           | 470     | 470       |
| Karachi Development Authority                 | Overdue     | Overdue     | 12.5%         | 156,034 | 156,034   |
| Khyber Textile Mills Limited                  | Overdue     | Overdue     | 14%           | 1,000   | 1,000     |
| Lahore Dyeing & Printing Mill                 | Outstanding | Outstanding | 11%           | 1,013   | 1,013     |
| Mansoor Textile Mills                         | Outstanding | Outstanding | 14%           | 510     | 510       |
| Morgah Valley Limited                         | Overdue     | Overdue     | 11%           | 400     | 400       |
| Morgah Valley Limited                         | Overdue     | Overdue     | 14%           | 160     | 160       |
| National Woolen Mills                         | Overdue     | Overdue     | 14%           | 66      | 66        |
| Pakistan Paper Corporation                    | Overdue     | Overdue     | 11%           | 506     | 506       |
| Progressive Tobacco Co.                       | Overdue     | Overdue     | 14%           | 144     | 144       |
| Qadri Textile Mills Limited                   | Outstanding | Outstanding | 14%           | 489     | 489       |
| Regal Ceramics Limited                        | Overdue     | Overdue     | 14%           | 105     | 105       |
| Rising Sun Knitwear Industries                | Overdue     | Overdue     | 14%           | 57      | 57        |
| Rose Textile Mills Limited                    | Overdue     | Overdue     | 14%           | 740     | 740       |
| Sarhad Bricks Limited                         | Outstanding | Outstanding | 11%           | 543     | 543       |
| Sarhad Bricks Limited                         | Outstanding | Outstanding | 14%           | 102     | 102       |
| SDA-A/C Cold Storage Haripur -1               | Overdue     | Overdue     | 12%           | 955     | 955       |
| SDA-A/C Cold Storage Haripur -2               | Overdue     | Overdue     | 12.5%         | 1,170   | 1,170     |
| Shafaq Lamp Manufacturing Corporation         | Outstanding | Outstanding | 11%           | 368     | 368       |
| Shafaq Lamp Manufacturing Corporation         | Outstanding | Outstanding | 14%           | 83      | 83        |
| Shahdin Limited                               | Overdue     | Overdue     | 14%           | 163     | 163       |
| Shahyar Textile Mills Limited                 | Overdue     | Overdue     | 14%           | 280     | 280       |
| Spinzer Towel Industries Limited              | Oustanding  | Oustanding  | 12.5%         | 200     | 200       |
| Spinzer Towel Industries Limited              | Oustanding  | Oustanding  | 14%           | 175     | 175       |
| Sun Publications Limited                      | Overdue     | Overdue     | 13.5%         | 178     | 178       |
| Zulsham Engineering Works Limited             | Overdue     | Overdue     | 14%           | 236     | 236       |
|                                               |             |             |               | 191,067 | 191,067   |

# 1.5.3 Participation Term Certificate

| Investee                          | Number of      | Rate of  | Paid - up value |           |           |  |
|-----------------------------------|----------------|----------|-----------------|-----------|-----------|--|
|                                   | certificate(s) | interest | per certificate | 2008 2007 |           |  |
|                                   |                |          | Rupees          | Rupees    | s in '000 |  |
| Ali Paper Industries Limited      | 13             | 17%      | 261,000         | 3,393     | 3,393     |  |
| Alipure Jute Mills Limited        | 53             | 17%      | 172,113         | 7,081     | 7,081     |  |
| American Marbals Limited          | 12             | 17%      | 104,167         | 448       | 448       |  |
| Azmat Oil Industries Limited      | 1              | 17%      | 226,000         | 226       | 226       |  |
| Annis Garments Limited            | 12             | 17%      | 32,917          | 395       | 395       |  |
| Bhawalpur Board Mills Limited     | 14             | 17%      | 137,000         | 1,918     | 1,918     |  |
| Balochistan Clay Products         | 17             | 17%      | 227,176         | 2,504     | 2,504     |  |
| Bela Chemicals limited            | 1              | 17%      | 10,500,000      | 10,500    | 10,500    |  |
| Calcium Limited                   | 1              | 17%      | 300,000         | 300       | 300       |  |
| Crystal Chemicals Limited         | 15             | 17%      | 259,800         | 3,897     | 3,897     |  |
| Dadabhoy Cement Limited           | 1              | 17%      | 11,601,000      | 7,303     | 7,303     |  |
| Delta Tyre & Rubber Co.           | 7              | 17%      | 268,714         | 1,118     | 1,118     |  |
| Frontier Ceramics Limited         | 10             | 17%      | 226,200         | 2,262     | 2,262     |  |
| Gypsum Corporation Limited        | 32             | 17%      | 32,594          | 1,043     | 1,043     |  |
| Ittehad Industries Limited        | 1              | 17%      | 600,000         | 451       | 451       |  |
| Jubilee Paper Board Mills         | 16             | 17%      | 431,938         | 4,415     | 6,761     |  |
| Kamal Enterprises Limited         | 17             | 17%      | 64,294          | 1,093     | 1,093     |  |
| Khattak Edible Oil Limited        | 15             | 17%      | 82,467          | 1,237     | 1,237     |  |
| Leatherite Limited                | 14             | 17%      | 69,643          | 727       | 727       |  |
| Mass Dairies Limited              | 11             | 17%      | 229,364         | 2,523     | 2,523     |  |
| Meditex International Limited     | 15             | 17%      | 87,800          | 508       | 508       |  |
| Morgah Valley Limited             | 16             | 17%      | 29,250          | 468       | 468       |  |
| National Fructose Limited         | 11             | 17%      | 550,818         | 3,215     | 3,215     |  |
| Pak Belt Industries Limited       | 13             | 17%      | 94,692          | 757       | 757       |  |
| Pangrio Sugar Mills Limited       | 29             | 17%      | 442,586         | 11,551    | 11,551    |  |
| Punjab Building Products          | 12             | 17%      | 121,500         | 1,458     | 1,458     |  |
| Punjab Cables Mills Limited       | 12             | 17%      | 388,667         | 3,833     | 3,833     |  |
| Rainbow Packages Limited          | 23             | 17%      | 122,174         | 2,223     | 2,223     |  |
| Sampak Paper Board Mills          | 11             | 17%      | 14,909          | 165       | 165       |  |
| Sarela Cement Limited             | 35             | 17%      | 406,629         | 14,232    | 14,232    |  |
| Sethi Industries Limited          | 15             | 17%      | 240,667         | 2,734     | 2,997     |  |
| Shafi Woolen Industries Limited   | 11             | 17%      | 89,455          | 490       | 490       |  |
| Sindh Glass Industries Limited    | 17             | 17%      | 598,765         | 9,457     | 9,457     |  |
| Star Silica Industries Limited    | 15             | 17%      | 137,467         | 1,803     | 1,803     |  |
| United Wood (Veener) Limited      | 15             | 17%      | 51,000          | 727       | 727       |  |
| Waziristan Oil Industries Limited | 13             | 17%      | 88,385          | 1,094     | 1,094     |  |
| Zafar Oil Industries Limited      | 11             | 17%      | 65,455          | 720       | 720       |  |
|                                   |                |          | _               | 108,269   | 110,878   |  |

# 1.5.4 Government of Pakistan-Guaranteed bonds

| Investee                     | Terms of R | edemption | Rate of    | Cost     | t      |
|------------------------------|------------|-----------|------------|----------|--------|
|                              | Principal  | Interest  | Interest % | 2008     | 2007   |
|                              |            |           |            | Rupees i | n '000 |
| Shahnawaz Bhutto Sugar Mills | Lumpsum    | Lumpsum   | 6%         | 16,762   | 16,762 |
|                              |            |           |            | 16,762   | 16,762 |

## 1.5.5 Investment in Sukuk

| Investee                                          |             | Redemption | Rate of                                                                                                    | Cost / Market Value |           |  |
|---------------------------------------------------|-------------|------------|------------------------------------------------------------------------------------------------------------|---------------------|-----------|--|
|                                                   | Principal   | Interest   | Interest %                                                                                                 | 2008                | 2007      |  |
|                                                   |             |            |                                                                                                            | Rupees              | ın '000   |  |
| WAPDA Sukuk (2nd Issue)                           | Bi-Annual   | Bi-Annual  | 13.87%<br>6 month Kibor - 0.25%                                                                            | 1,418,500           | 1,711,500 |  |
| Quetta Textile                                    | Bi-Annual   | Bi-Annual  | 15.78%<br>6 month Kibor + 1.5%                                                                             | 400,000             | -         |  |
| Sitara chemical Industries Limited                | Quarterly   | Quarterly  | 11.57%<br>3 month Kibor + 1.65%                                                                            | -                   | 319,047   |  |
| Islamic Banking                                   |             |            |                                                                                                            |                     |           |  |
| WAPDA Sukuk (2nd Issue)                           | Bi-Annual   | Bi-Annual  | 13.87%<br>6 month Kibor - 0.25%                                                                            | 25,000              | -         |  |
| Orix Leasing                                      | Bi-Annual   | Bi-Annual  | 15.95%<br>6 month Kibor + 1.25%                                                                            | 40,000              | 40,000    |  |
| Sitara Energy                                     | Bi-Annual   | Bi-Annual  | 11.57%<br>3 month Kibor + 1.65%                                                                            | 48,561              | 65,000    |  |
| Security Leasing                                  | Bi-Annual   | Bi-Annual  | 13.87%<br>6 month Kibor - 0.25%                                                                            | 100,000             | 100,000   |  |
| Kohat Cement                                      | Bi-Annual   | Bi-Annual  | 15.78%<br>6 month Kibor + 1.5%                                                                             | 144,900             | -         |  |
| Arzoo Textile                                     | Bi-Annual   | Bi-Annual  | 11.57%<br>3 month Kibor + 1.65%                                                                            | 100,000             | -         |  |
| GoP Ijarah Sukkuk                                 | On Maturity | Bi-Annual  | 13.14%<br>6 months weighted<br>average yield of 6 months<br>Tbills + 0.45%                                 | 50,000              | -         |  |
|                                                   |             |            |                                                                                                            | 2,326,961           | 2,235,54  |  |
| Others Government Bond Invest                     | ment        |            |                                                                                                            |                     |           |  |
| CIRC Bond                                         | Overdue     | Overdue    | Six month's T-Bill<br>auction rate on<br>the day preceeding<br>the date of<br>payment of return<br>8.8142% | 11,242              | 11,242    |  |
| Overseas Bonds                                    |             |            |                                                                                                            |                     |           |  |
| Al-Daar International Saudi Arabia<br>US\$ Sukkuk | Bi-Annual   | Bi-Annual  | 6 month's Libor + 2%                                                                                       | 791,381             | 614,290   |  |
| Al- Tajeer Sukkuk                                 | Bi-Annual   | Bi-Annual  | 6 month's Libor + 2.5%                                                                                     | 105,433             | -         |  |
| AMEX BK FSB                                       | On Maturity | Bi-Annual  | 5.50%                                                                                                      | 361,495             | -         |  |
| Gold Man Sachs Group                              | On Maturity | Bi-Annual  | 6.8750%                                                                                                    | 244,557             | -         |  |
| Gold Man Sachs Group                              | On Maturity | Bi-Annual  | 7.3500%                                                                                                    | 80,719              | -         |  |
|                                                   | ······      |            |                                                                                                            |                     |           |  |

## STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED DURING THE PERIOD 01.01.2008 TO 31.12.2008

# Annexure - II as referred to in Note 10.6 to the financial statements

(Rupees in Millions)

|            |                                                                                                                                      |                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                        |                                              |                      |         |                        |            |                                     |                    | Millions)   |
|------------|--------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|----------------------|---------|------------------------|------------|-------------------------------------|--------------------|-------------|
| Sr.<br>No. | Name & Address of the borrower.                                                                                                      | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                                                                              | Fathers/Husband's name.                                                                                                                                | Outstanding liabilities at beginning of year |                      |         | Principal written off. |            | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |             |
|            |                                                                                                                                      |                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                        | Principal                                    | Interest/<br>mark-up | Others. | Total.                 |            |                                     | provided.          |             |
| 1          | 2<br>Royal Hotel & Restaurant Balakot                                                                                                | 3<br>Muhammad Tariq Bajori,<br>CNIC# 13501-1326922-9                                                                                                                                                                                                                                                                    | 4<br>Muhammad Ashraf Khan                                                                                                                              | 5<br>1.000                                   | 6                    | -       | <u>8</u><br>1.000      | 9<br>1.000 | 10<br>0.339                         | - 11               | 12<br>1.339 |
| 2          | Fairy Land Hotel & Restaurant<br>Malakandi Balakot Mansehra                                                                          | Shah Jehan Khan<br>M.Riaz Khan<br>M.Mushtaq                                                                                                                                                                                                                                                                             |                                                                                                                                                        | 9.306                                        | 1.797                | -       | 11.103                 | 2.934      | -                                   | 1.797              | 4.731       |
| 3          | Rehman Traders<br>43- Eid Gah Road, Bahawalpur.                                                                                      | Sheikh Zia-ur-Rehman<br>CNIC# 31202-2604655-7                                                                                                                                                                                                                                                                           | Sheikh Shafiq-ur-Rehman                                                                                                                                | 0.020                                        | -                    | -       | 0.020                  | 0.020      | -                                   | 0.579              | 0.599       |
| 4          | Al-Serat Cotton Ginning Pressing<br>and Oil Mills,<br>Kotla Musay Khan Road, Ahmedpur<br>East.                                       | Ch. Altaf Hussain<br>CNIC# 31201-0367111-7<br>Ch. Muhammad Saleem<br>CNIC# 31201-6175091-7<br>Ch. Ejaz Ahmed<br>CNIC# 31201-0367092-9<br>Ch. Muhammad Ayyub<br>CNIC# 31201-0347108-1<br>Mr. Muhammad Yasir<br>CNIC# 31201-5935214-3<br>Mr. Abdul Aziz Khalid<br>CNIC# 61101-1990069-5                                   | Ch. Muhammad Hussain<br>Ch. Aziz Ahmed<br>Ch Muhammad Hussain<br>Ch. Altaf Hussain<br>Ch. Ejaz Ahmed<br>Khalid Iqbal                                   | -                                            | 5.076                | -       | 5.076                  | -          | -                                   | 2.076              | 2.076       |
| 5          | Alam Textiles (Private) Limited<br>Small Industries Estate, Bahawalpur.                                                              | Mr. Sohail Alam<br>CNIC.# 31202-7480125-3<br>Mr. Mohsin Alam<br>CNIC.# 31202-2205665-9<br>Mrs. Musrat Alam<br>CNIC.# 31202-0297929-0<br>Mrs. Shabana Shabnam<br>CNIC.# 31202-9587359-4<br>Mrs. Asma Sajjad<br>CNIC.# 31202-0297927-6                                                                                    | Dr. Sardar Alam,<br>Dr. Sardar Alam<br>Wd/O Dr. Sardar Alam<br>WO Haseeb Alam<br>W/O Dr. Sajjad Alam                                                   | 1.568                                        | 2.461                | -       | 4.029                  | -          | -                                   | 8.904              | 8.904       |
| 6          | Masood Ahmad, Rohillanwali<br>1642/W.9, Chehlyek, Katchery Road,<br>Multan.                                                          | Masood Ahmad                                                                                                                                                                                                                                                                                                            | Qadir Bakhsh                                                                                                                                           | 3.000                                        | 2.964                | 0.083   | 6.047                  | -          | -                                   | 2.964              | 2.964       |
| 7          | Pakobel.<br>70 - Shahjamal Lahore.                                                                                                   | Muhammed Ali                                                                                                                                                                                                                                                                                                            | N/A                                                                                                                                                    | 2.188                                        | -                    | -       | 2.188                  | 1.58       | 0.108                               | -                  | 1.690       |
| 8          | Ayaz Textile Mills (Pvt) Ltd.<br>House # E - 4/1 Street # 6, Officers<br>Colony, Cavalry Ground, Lahore.                             | Mr.Ayaz Durrani                                                                                                                                                                                                                                                                                                         | N/A                                                                                                                                                    | 29.654                                       | 1.662                | -       | 31.316                 | 23.519     | -                                   | 39.218             | 62.737      |
| 9          | Akhter Nazir Khan and Minaco<br>186 M, Gulberg, Lahore.                                                                              | Akhter Nazir Khan                                                                                                                                                                                                                                                                                                       | N/A                                                                                                                                                    | 0.466                                        | 2.152                | -       | 2.618                  | 3.465      | -                                   | 12.607             | 16.072      |
| 10         | Farmeh SeniorsPvt.Ltd.<br>Phool Building, 7-Railway Road<br>MainBazar GawalmandiLahore.                                              | Mr.Naeem Tahir<br>CNIC# 35202-9863062-5                                                                                                                                                                                                                                                                                 | Muhammad Azeem                                                                                                                                         | -                                            | 2.136                | -       | 2.136                  | -          | 0.233                               | 1.815              | 2.048       |
| 11         | Marrium TextilePvt.Ltd.<br>85-The Mall Lhr.                                                                                          | Mr.Imran Hayee,<br>CNIC# 507-55-096366<br>Mr.Muhammad Wali UI-Haq<br>NIC.not available.<br>Mr.Farrukh Rauf,<br>NIC.Not available.                                                                                                                                                                                       | Abdul Hayee<br>Wali Muhammad<br>Ch.Abdul Rauf                                                                                                          | 3.932                                        | 3.099                | -       | 7.031                  | 3.408      | -                                   | 3.623              | 7.031       |
| 12         | Karachi Roller Flour Mills<br>99-KM.Lahore<br>Multan Road Wan<br>Radha Ram<br>Habibabad.                                             | Mian Fazal Elahi Farooqi<br>CNIC Not available.                                                                                                                                                                                                                                                                         | Muhammad Ismail                                                                                                                                        | 6.222                                        | 4.398                | -       | 10.620                 | 5.396      | -                                   | 5.224              | 10.620      |
| 13         | Waheed lqbal<br>HameedH.No.11 St.No.20Jalal<br>Uddin RoadMozang Road Lhr.                                                            | Waheed Iqbal<br>CNIC# 272-47-423869                                                                                                                                                                                                                                                                                     | Abdul Hameed                                                                                                                                           | 0.394                                        | 0.722                | -       | 1.116                  | 0.234      | 0.722                               | 0.035              | 0.991       |
|            | Classic Chemicals Pvt. Ltd.<br>30 K.M.SSheikhupura Rd.Lhr.                                                                           | Haji Muhammad Iqbal<br>CNIC# 33301-4429274-3<br>Muhammad Ramzan<br>CNIC# 33301-2067493-5<br>Suriya Sharif W/o<br>CNIC# 35201-4031111-4<br>Saif Ur-Rehman<br>CNIC# 33100-5504500-5                                                                                                                                       | Nazir Ahmed<br>Umer Din<br>W/o Muhammad Sharif<br>Meher Din                                                                                            | 5.658                                        | 1.308                |         | 6.966                  | 5.18       | -                                   | 4.698              | 9.878       |
| 15         | Naseeb Textile Mills Pvt.Ltd.<br>Office Address.65-DModel Town<br>LahoreFactory Address.RakhLaddki<br>Office 25 KMLahore Kasur Road. | Mr. Naveed Karim.<br>CNIC# 322-68-286524<br>Ch.Abdul Kaim.<br>CNIC# 35202-1773464-7<br>Mrs. Irshad Begum<br>CNIC# 35202-0986034-2<br>Miss Humera Karim<br>CNIC# 42301-4386272-2<br>Ch.Aizaz Karim<br>CNIC# 35202-5095234-9<br>Mian Farooq Hameed<br>CNIC# 35202-7932491-9<br>Muhammad Shafique<br>CNIC# 35202-2679708-9 | S/o Abdul Karim<br>Sh.S/o Hakim Din<br>W/o Ch.Abdul Karim<br>D/O Abdul Karim<br>S/o Abdul Karim<br>S/o Mian Abdul Hameed<br>S/o Mian Muhammad<br>Shafi | 3.333                                        | 0.944                | -       | 4.277                  | 2.846      | 1.331                               | -                  | 4.177       |

| Sr.<br>No. | Name & Address of the borrower.                                                                  | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                   | Fathers/Husband's name.                                                                                   | Outstanding liabilities at beginning of year |                      |         |        | Principal Interest/<br>written off. Mark-up<br>written off. |            | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|--------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|----------------------------------------------|----------------------|---------|--------|-------------------------------------------------------------|------------|-------------------------------------|--------------------|
|            |                                                                                                  |                                                                                                                                                                                                                                                              |                                                                                                           | Principal                                    | Interest/<br>mark-up | Others. | Total. |                                                             | whiteh on. | provided.                           |                    |
| 1          | 2                                                                                                | 3                                                                                                                                                                                                                                                            | 4                                                                                                         | 5                                            | 6                    | 7       | 8      | 9                                                           | 10         | 11                                  | 12                 |
| 16         | Challenge Enterprises (Pvt) Ltd.<br>Rajpot Road, Atari Saroba, 17 K.M.,<br>Ferozpur Road, Lahore | Nadeem Siddiqui<br>CNIC# 121-93-677933<br>Mrs.Naheed Siddiqui<br>NIC# 244-62-568338                                                                                                                                                                          | Muhammad Sadiq Malik<br>Muhammad Saeed Akhter                                                             | 3.250                                        | 6.359                | -       | 9.609  | -                                                           | -          | 5.357                               | 5.357              |
| 17         | Zainab Fabrics (Pvt) Ltd.<br>105 Nawab Building 48, Main<br>Shadman Market, Lahore               | Sh. Irshad Ahmed<br>CNIC# 347-46-052012<br>Sh. Shahbaz Ahmed<br>CNIC# 347-90-052014<br>Sh. Sheraz Ahmed<br>CNIC# 347-90-052015<br>Noor Jahan Begum<br>CNIC# 347-50-052016                                                                                    | Sh. Ghulam Ahmed<br>Sh. Irshad Ahmed<br>Sh. Irshad Ahmed<br>Sh. Irshad Ahmed                              | 2.990                                        | 2.583                | -       | 5.573  | 2.530                                                       | -          | 3.043                               | 5.573              |
| 18         | Super Spun Cotton Testile Ltd.<br>38/8 Sarwar Road, Lahore Cantt.                                | Abdul Sami<br>NIC# 518-27-018472<br>Ahmad Sami<br>NIC# 518-90-278994<br>Fehmida Sami<br>Not available<br>Sadia Sami<br>NIC# 517-90-133090<br>Abdul Salim<br>NIC# 517-30-198124<br>Shahzadi Salim<br>NIC# 517-85-198125<br>Samin Asghar<br>NIC# 517-51-364346 | Abdul Salam<br>Abdus Sami<br>Abdus Sami<br>Abdul Salam<br>Muhammad Saleem<br>Muhammad Asghar              | 14.228                                       | 6.857                | -       | 21.085 | 14.228                                                      | 0.292      | 6.565                               | 21.085             |
| 19         | ASN Poultry Breeding Farms                                                                       | Naeem Akhtar<br>CNIC# 35202-2834091-9                                                                                                                                                                                                                        | Muhammad Abdul Kareem                                                                                     | 0.824                                        | 0.351                | -       | 1.175  | 0.407                                                       | -          | 0.417                               | 0.824              |
| 20         | Yousaf Foods (Pvt) Ltd.<br>32 - KM Multan Road, Lahore.                                          | Muhammad Yousaf<br>NIC# 272-40-228438<br>Ghulam Haider<br>NIC# 272-56-212431<br>Mehbood Alam<br>NIC# 272-65-428239<br>Jahangir Alam<br>NIC# 272-87-228443<br>Asia Begum<br>NIC# 245-57-114905                                                                | Chiragh Din<br>Chiragh Din<br>Muhammad Yousaf<br>Muhammad Yousaf<br>Muhammad Ismail                       | -                                            | 3.529                | -       | 3.529  | -                                                           |            | 3.529                               | 3.529              |
| 21         | Sheikh Impex (Pvt) Ltd.<br>09 KM Sheikhupura Road, Lahore.                                       | Muhammad Shaukat Iqbal<br>Abdul Khaliq<br>NIC/CNIC numbers are not<br>available                                                                                                                                                                              | Not available                                                                                             | 1.108                                        | -                    | -       | 1.108  | 1.108                                                       | -          | -                                   | 1.108              |
| 22         | Ayaz Textile Mills (Pvt) Ltd.<br>93/A C.M.A Colony Street No.4<br>Lahore Cantt.                  | Riaz ud din Durani<br>CNIC# 35201-1671136-3<br>Ayaz ud din Durani<br>CNIC# 35201-1635911-3<br>Asifa Ayaz<br>CNIC# 35201-1512-998-8                                                                                                                           | Baddar Alam Durani<br>Riaz ud din Durani<br>Ayaz ud din Durani                                            | 9.900                                        | 10.121               | 0.019   | 20.040 | 4.715                                                       | -          | 10.121                              | 14.836             |
| 23         | Intizar Cotton Ginners, Shujabad                                                                 | Intizar Ahmed<br>CNIC# 36304-8548909-9                                                                                                                                                                                                                       | Niaz Muhammad                                                                                             | 1.098                                        | 0.497                | -       | 1.595  | -                                                           | 0.903      | 1.139                               | 2.042              |
| 24         | Ittefaq Cotton Ginners<br>PulKhara Jalapur Road, Shujabad                                        | Soofi Ghulam Muhammad<br>NIC# 327-20-342725<br>Mst.Jamila Begum<br>NIC# 327-65-400167<br>Mst.Shakeela Begum<br>NIC# 327-58-400165<br>Mst.Khurshid Begum<br>NIC# 322-54-628192<br>Mst.Haseena Begum<br>NIC# 36304-13-6094-8                                   | S/o Fateh Muhammad<br>W/o Muhammad Tariq<br>W/o Muhammad Hussain<br>W/o Muhammad Iqbal<br>W/o Saeed Ahmed | 0.258                                        | 0.207                | -       | 0.465  | -                                                           | 0.224      | 0.421                               | 0.645              |
| 25         | Multitest C.T. Scan Near: Chungi<br>No.1, Jamilabad, Airport Road,<br>Multan                     | Syed Sohail Ahmed<br>Mst.Shamim Akhtar<br>CNIC# 36302-3431561-0<br>Mst.Nasreen Sardar<br>Jawad Jan Arif<br>Fawad Jan Arif<br>CNIC# 36302-5352516-9                                                                                                           | S/o Syed Hassan Ali<br>D/o Sardar Ahmed<br>D/o Sardar Ahmed<br>Muhammad Hanif Arif<br>Muhammad Hanif Arif | 5.686                                        | 6.554                | -       | 12.240 | 3.966                                                       | 0.72       | 17.601                              | 22.287             |

| Sr.<br>No. | Name & Address of the borrower.                                                                                          | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                                                                                                                                             | Fathers/Husband's name.                                                                                                                                                                                                                              | Outstand  | ling liabilities     | s at beginn | ing of year | Principal written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|--------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------|-------------|-------------|------------------------|--------------------------------------|-------------------------------------|--------------------|
|            |                                                                                                                          | Directors with Nic No.                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                      | Principal | Interest/<br>mark-up | Others.     | Total.      |                        | written on.                          | provided.                           |                    |
| 1          | 2                                                                                                                        | 3                                                                                                                                                                                                                                                                                                                                                                                      | 4                                                                                                                                                                                                                                                    | 5         | 6                    | 7           | 8           | 9                      | 10                                   | 11                                  | 12                 |
| 26         | Shah Nawaz Dastgir & Company<br>(Pvt) Ltd.<br>Mouza Alamgir Old Shujbad Road<br>Multan                                   | Muhammad Riaz Qureshi<br>CNIC# 36302-4356513-9<br>Malik Abdul Ghani Alias<br>Salman Ghani                                                                                                                                                                                                                                                                                              | Muhammad Azeem<br>Qureshi<br>Malik Allah Bakhsh                                                                                                                                                                                                      | 12.446    | 3.317                | -           | 15.763      | 9.224                  | -                                    | 13.853                              | 23.077             |
| 27         | Mitroo Cotton G/P & Oil Mills<br>Mouza Mitroo Mialsi                                                                     | CNIC# 36302-6124844-1<br>Muhammad Altaf<br>Atta Muhammad                                                                                                                                                                                                                                                                                                                               | Atta Muhammad<br>Khuda Bakhsh                                                                                                                                                                                                                        | 0.317     | 1.032                | -           | 1.349       | -                      | 0.390                                | 3.149                               | 3.539              |
| 28         | Mansoor Ahmed<br>R/o Faridabad, Proper Bagh, A.K.                                                                        | Mansoor Ahmed                                                                                                                                                                                                                                                                                                                                                                          | Manzoor Ahmed                                                                                                                                                                                                                                        | 1.000     | 0.262                | -           | 1.262       | 0.890                  | -                                    | -                                   | 0.890              |
| 29         | Rashid Ahmed Khan<br>R/o Hassari, P.O. Garhi Habibullah                                                                  | Rashid Ahmed Khan                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                      | 0.872     | 0.033                | -           | 0.905       | 0.618                  | -                                    | -                                   | 0.618              |
|            | Abdul Qadeer<br>R/o Industrial Area, Chellah Bandi,<br>Mzd.                                                              | Abdul Qadeer                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                      | 0.100     | 0.023                | -           | 0.123       | 0.718                  | -                                    | -                                   | 0.718              |
|            | Anna's Fabrics<br>Hattar Industrial Estate, Haripur,<br>Abbottabad                                                       | Bakhtiar M. Shahbaz<br>CNIC# 231-60-142748<br>Muhammad Tahir Shahbaz                                                                                                                                                                                                                                                                                                                   | Muhammad Khalid<br>Muhammad Khalid                                                                                                                                                                                                                   | 4.586     | -                    | -           | 4.586       | 4.586                  | -                                    | 1.880                               | 6.466              |
|            | Pana Industries<br>Khaki Road, Oghi, Mansehra                                                                            | Mrs. Yasmin Ahmed                                                                                                                                                                                                                                                                                                                                                                      | Ghulam Rabbai Khan<br>Ghulam Rabbai Khan<br>D/o Bashir Ahmed                                                                                                                                                                                         | 3.000     | -                    | -           | 3.000       | 3.000                  | -                                    | 0.929                               | 3.929              |
|            | Tanoli Public Bus Transports Co.<br>NE-153, Chamzar Colony,<br>Rawalpindi                                                | Muhammad Irfan Khan                                                                                                                                                                                                                                                                                                                                                                    | Noor Zaman Khan<br>Haji Zaman Khan<br>Aziz-ur-Rehman                                                                                                                                                                                                 | 1.553     | 0.827                | -           | 2.380       | 1.553                  | 0.827                                | 0.958                               | 3.338              |
| 34         | Adil Industries (Pvt) Ltd.<br>Millennium House, Muslim Town,<br>Lahore                                                   | Shaikh Saadat Mahmood<br>CNIC# 35201-1664089-1<br>Adil Mahmood<br>NIC# 517-66-025718<br>Abdul Latif<br>NIC# 42000-2516617-9                                                                                                                                                                                                                                                            | Mahmood<br>Sadiq Mahmood<br>Sadiq Muhammad Hashim                                                                                                                                                                                                    | 6.328     |                      |             | 6.328       | 6.194                  | -                                    | -                                   | 6.194              |
| 33         | Pakistan National Textile<br>8th Floor, Al-Saihat Centre, Annexe<br>Regent Plaza Hotel, Rafiqui<br>Shaheed Road, Karachi | CNIC# 42301-0809000-2<br>Agha Tahir Hussain<br>CNIC# 42301-8822620-4<br>Shafiq Fatima<br>CNIC# 42301-8822620-4                                                                                                                                                                                                                                                                         | Agha Yousuf Hussain<br>Agha Yousuf Hussain<br>Agha Tajammal Hussain<br>Agha Yousuf Hussain<br>Agha Yousuf Hussain<br>Agha Tajammal Hussain                                                                                                           | 230.949   | 592.391              | -           | 823.340     | 127.601                | 0.315                                | 1,038.627                           | 1,166.54           |
|            | Pasrur Sugar Mills (PIDB A/C.)<br>53/A, Depot Lines, Soldier Bazar,<br>Karachi                                           | Shaikh Abdul Wahid<br>CNIC# 42301-8051425-3<br>Shaikh Muhammad Saeed<br>CNIC# 42301-0869369-5<br>Sheikh Abdul Rauf<br>CNIC# 42201-4374272-3<br>Abida Saeed (Mrs.)<br>CNIC# 42301-9404381-2<br>Nasreen Wahid (Mrs.)<br>W/O<br>CNIC# 42301-4891068-4<br>Qaiser Begum (Mrs.) W/O<br>CNIC# 42301-8799320-2<br>Bilal (S/O)<br>CNIC# 42301-7355556-3<br>Shaikh Maqbool Ahmed<br>S. M. Yousuf | Shaikh Maqbool<br>AhmedShaikh Maqbool<br>AhmedMian Muhammad<br>Deen Shaikh Muhammad<br>SaeedShaikh Abdul<br>WahidShaikh Maqbool<br>AhmedShaikh Muhammad<br>Saeed Expired (Father Of<br>Present Directors)<br>Has Left Pakistan And Is<br>Abroad With |           | 2.720                | -           | 2.720       | -                      | -                                    | 2.720                               | 2.720              |
|            | Digri Sugar Mills Limited<br>48-J/1, Block-6, P.E.C.H.S.,<br>Karachi.                                                    | 42201-4892360-5<br>Mustafa Tarabi Tipu<br>Javeri<br>42201 - 9407234-3<br>Jilani Altaf                                                                                                                                                                                                                                                                                                  | Hassan Ali Muhammad .<br>Javeri<br>Hassan Ali Muhammad .<br>Javeri<br>Muhammad Altaf                                                                                                                                                                 | 76.515    | 113.726              | -           | 190.241     | 24.122                 | -                                    | 149.832                             | 173.954            |
| 38         | Arrow Foods Pvt. Limited                                                                                                 | Muhammad Ali Tariq<br>CNIC# 42301-4120399-7<br>Muhammad Umer Tariq<br>CNIC# 42301-4015899-7                                                                                                                                                                                                                                                                                            | Muhammad Umer<br>Tariqabdul Waheedkhalil<br>Ur<br>Rehman Tariq Khalil<br>Tariq<br>Khalil Khalil Ur Rehman<br>Javed Khalil Tariq Khalil                                                                                                               | 38.035    | 6.064                | -           | 44.099      | -                      | -                                    | 4.006                               | 4.006              |

| Sr.<br>No. | Name & Address of the borrower.                                                                                                    | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                                                                                      | Fathers/Husband's name.                                                                                                                                                    | Outstand         | ling liabilitie      | s at beginn | ing of year | Principal written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------|-------------|-------------|------------------------|--------------------------------------|-------------------------------------|--------------------|
|            |                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                            | Principal        | Interest/<br>mark-up | Others.     | Total.      |                        |                                      | provided.                           |                    |
| 1<br>39    | 2<br>Imtiaz Ali<br>Village Dheri Dhamial, Sohawa,<br>Distt. Jhelum                                                                 | 3<br>Imtiaz Ali<br>CNIC# 37303-1135183-1                                                                                                                                                                                                                                                                                        | 4<br>Waris Ali (Late)                                                                                                                                                      | -                | 6<br>0.050           | 7           | 8<br>0.050  | 9 -                    | 10<br>0.050                          | - 11                                | 12<br>0.050        |
| 40         | Mrs. Shazia Javed Chak Khasa,<br>Jhelum                                                                                            | Mrs. Shazia Javed<br>CNIC# 37301-2283425-0                                                                                                                                                                                                                                                                                      | Javed Sikandar                                                                                                                                                             | -                | 0.035                | -           | 0.035       | -                      | 0.034                                | -                                   | 0.034              |
| 41         | Fida Hussain Shah Mohallah<br>Rehmania, Jhelum Road, Chakwal                                                                       | Fida Hussain Shah<br>37201-2195706-9                                                                                                                                                                                                                                                                                            | Intizar Hussain Malik                                                                                                                                                      | 0.165            | -                    | -           | 0.165       | -                      | 0.086                                | -                                   | 0.086              |
| 42         | Riaz Ahmed Mohallah Islamia<br>School, Jhelum                                                                                      | Riaz Ahmed<br>37301-9137988-1                                                                                                                                                                                                                                                                                                   | Lal Khan                                                                                                                                                                   | 0.028            | 0.022                | -           | 0.05        | -                      | 0.014                                | -                                   | 0.014              |
| 43         | Molvi shamal<br>Village and Post office chak Jamal,<br>Distt. Jhelum                                                               | Molvi shamal<br>82201-5235246-9                                                                                                                                                                                                                                                                                                 | Peer Khan                                                                                                                                                                  | 0.031            | 0.18                 | -           | 0.211       | -                      | 0.035                                | -                                   | 0.035              |
| 44         | Al-Asif Sugar Mills<br>Asifabad, P,O. Gharo, Distt: Thatta                                                                         | Qazi Amjad Abid<br>CNIC# 42301-1470554-5<br>M. Arshad Mirza<br>CNIC# 42301-9618970-5<br>Mrs.Husna Amjad<br>CNIC# 42301-2513839-0<br>Ali Akber Junejo<br>NIC# 457-63-033788<br>Haji Sher Jamali<br>CNIC# 41101-9606317-                                                                                                          | Qazi Abdul Majeed<br>Major M. Iqbal Mirza<br>Qazi Amjad Abid<br>Ghulam Mohd. Junejo<br>Amir Bux Jamali                                                                     | 22.375           | 8.189                | -           | 30.564      | 20.021                 | -                                    | 21.427                              | 41.448             |
| 45         | Barki Cotton G&P Factory<br>Hota Road Arifwala                                                                                     | Rashid Sana Barki (Late)<br>NIC# 328-50-273833<br>Mian Muhammad Yar (Late)<br>NIC# 338-32-036540<br>Mian Ahmed Yar (Late)                                                                                                                                                                                                       | Sana Ullah Barki<br>Noor Muhammad<br>Noor Muhammad                                                                                                                         | -                | 0.298                | -           | 0.298       | -                      | -                                    | 0.679                               | 0.679              |
| 46         | Khalid Cotton Ginners Bakshan<br>Khan                                                                                              | Abdul Rauf<br>CNIC# 31102-6796479-3<br>Maqbool Ahmed<br>CNIC# 31102-9076537-1<br>Mst Anwari Begum<br>CNIC# 354-54-116799                                                                                                                                                                                                        | Abdul Aziz<br>Abdul Aziz<br>Abdul Aziz                                                                                                                                     | 0.814            | -                    | -           | 0.814       | -                      | -                                    | 2.735                               | 2.735              |
| 47         | Ultra Modern Rice Mills<br>5-KM Muridke SheikhupuraRoad,<br>Lahore.                                                                | Syed Nazim Hussain Sh.<br>CNIC# 35202-8726846-3<br>Syeda Tahawar Shahzadi<br>CNIC# 3520-5626269-0<br>Syed Nawazish Ali Shah<br>CNIC# 35202-8982800-7                                                                                                                                                                            | Syed Shaukat Ali Shah<br>Syed Nazim Hussain<br>Shah<br>Syed Shaukat Ali Shah                                                                                               | 6.540            | 2.493                | -           | 9.033       | 3.451                  | -                                    | 2.993                               | 6.444              |
| 48         | Punjab Co-Operative Board for<br>Liquidation                                                                                       | N.A.                                                                                                                                                                                                                                                                                                                            | N.A.                                                                                                                                                                       | -                | 71.769               | -           | 71.769      | -                      | -                                    | 71.769                              | 71.769             |
| 49         | Lahore Beverages Limited<br>129-T, Phase-2, LCCHSLahore<br>Cantt.                                                                  | Zafar Iqbal<br>CNIC# 35201-5025220-7                                                                                                                                                                                                                                                                                            | Muhammad Iqbal                                                                                                                                                             | 6.747            | -                    | -           | 6.747       | 5.057                  | -                                    | -                                   | 5.057              |
| 50         | Latif Shakir Textile Mills<br>Gadoon Azai Industrial Estate<br>NWFP<br>Batala Ghee Mills (Pvt) Ltd<br>16-KM Sheikhupura RoadLahore | Aman Nasir<br>CNIC# 42301-7134399-3<br>Jamal ud din<br>CNIC# 42101-1828280-1<br>Syed Muammad Azhar<br>CNIC# 33100-0880792-1<br>Syed Mazhar Hussain<br>CNIC# 33100-8260710-1<br>Fazal ur Rehman<br>CNIC# 43101-8761971-7<br>Sh.Tanveer Ahmad<br>CNIC# 61101-9166678-5<br>Shabbir Hussain<br>CNIC# 35202-3084247-7<br>Zahid Anwar | Sh.Nasir Latif<br>Jafar Ali<br>S. Taj Muhammad Shah<br>S. Taj Muhammad Shah<br>S.Muhammad Latif<br>Sh.Abdul Hafeez<br>Sh.Abdul Hafeez<br>Ghulam Ghous<br>Ch.Muhammad Anwar | 15.444<br>65.400 | 41.805               | -           | 15.444      | 66.282                 | -                                    | 2.563<br>75.489                     | 18.007             |
| 52         | Mukhtar Textile Mills<br>40KM Jhang Faisalabad Road<br>Disstt.Toaba Tek Sigh                                                       | CNIC# 35401-9905929-7<br>Rana Muhammad Saleem<br>CNIC# 33100-6246490-1<br>Rashid Ahmad Khan<br>CNIC# 33100-0987838-9                                                                                                                                                                                                            | Mukhtar Ahmad Khan<br>Mukhtar Ahmad Khan                                                                                                                                   | 10.484           | -                    | -           | 10.484      | 8.984                  | -                                    | 19.019                              | 28.003             |
| 53         | Choti Textile Mills<br>Jampur Road Dera Ghazi Khan                                                                                 | Sardar Umar Khan Lughari<br>CNIC# 32102-5566078-3<br>Sardar jaffar Khan Lughari<br>CNIC# 32402-6070022-7<br>Sardar Yousuf Khan Lughari<br>CNIC# 35202-4220190-9<br>Bashir Ahmed<br>CNIC# 32102-0715927-7<br>Malik Noor Muhammad Khan<br>CNIC# 32102-0934447-3                                                                   | Sardar Attat M.Khan<br>Lughari<br>Sardar Attat M.Khan<br>Lughari<br>Sardar Jamil Khan<br>Lughari<br>Muhammad Ali<br>Haji Mehar Bakhsh Khan                                 | 169.915          | 64.640               |             | 234.555     | 166.350                |                                      | 138.327                             | 304.677            |
| 54         | Mian Muhammad Sugar Mills<br>Iftikhar Road Bhimber Azad Kashmir                                                                    | Fahad Rasool Butt<br>CNIC# 35202-2661964-5<br>Ahmad Rasool<br>CNIC# 35201-8325294-3<br>Roohi Fatimah<br>CNIC# 35202-8797075-2<br>Kh.Abdul Moeed<br>CNIC# 35202-7295749-5<br>Bushra Fatimah Khawaja                                                                                                                              | Tanveer Alam Butt<br>Tanveer Alam Butt<br>Kh. Muhammad Naeem<br>Kh. Muhammad Naeem<br>Kh. Muhammad Naeem                                                                   | 30.000           | 8.091                |             | 38.091      | 5.000                  | -                                    | 8.091                               | 13.091             |

| Sr.<br>No. | Name & Address of the borrower.                                                                         | Name of<br>Individuals/Partners/<br>Directors with NIC No.                                                                                                                                                                                                                                                 | Fathers/Husband's name.                                                                                                                                   | Outstand  | ling liabilitie      | s at beginni | ing of year | Principal written off. | Interest/<br>Mark-up<br>written off. | Other<br>financial<br>relief/waiver | Total<br>(9+10+11) |
|------------|---------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------|--------------|-------------|------------------------|--------------------------------------|-------------------------------------|--------------------|
|            |                                                                                                         |                                                                                                                                                                                                                                                                                                            |                                                                                                                                                           | Principal | Interest/<br>mark-up | Others.      | Total.      |                        |                                      | provided.                           |                    |
| 1          | 2                                                                                                       | 3                                                                                                                                                                                                                                                                                                          | 4                                                                                                                                                         | 5         | 6                    | 7            | 8           | 9                      | 10                                   | 11                                  | 12                 |
| 55         | Chohan Vegetable Ghee Mills<br>Jamlera Road Burewala Distt.Vihari                                       | Qurban Ali Chohan<br>CNIC# 36601-2583588-3<br>Nisar Ahmad Chohan<br>CNIC# 36601-9714992-3<br>Zulfigar Ali Chohan<br>CNIC# 36601-1602818-1<br>Abdul Hameed Chohan<br>CNIC# 36601-1556457-1<br>Batool Begum<br>CNIC# 36601-5835427-6                                                                         | Ch.Muhammad<br>BakhashAbdul<br>GhafoorQurban Ali<br>ChohanCh.Muhammad<br>BakhashQurban Ali<br>Chohan                                                      | 13.213    | 20.447               | -            | 33.660      | 4.370                  | -                                    | 70.934                              | 75.304             |
| 56         | Fara Agro (Pvt) Limited                                                                                 | Sh.Farrukh Rafig                                                                                                                                                                                                                                                                                           | Sh.Muhammad Rafiq                                                                                                                                         | 1.458     | 5.219                | -            | 6.677       | -                      | -                                    | 16.350                              | 16.350             |
|            | 42 KM Lahore Gujranwala<br>RoadKamonke Distt Gujranwala                                                 | CNIC# 35202-6886968-9<br>Sh.Muhammad Ajmal<br>CNIC# 35202-2979248-3<br>Tahir Rashid<br>CNIC# 35202-4640458-9                                                                                                                                                                                               | Sh.Muhammad Rafiq<br>Sh.Muhammad Rashid                                                                                                                   |           |                      |              |             |                        |                                      |                                     |                    |
| 57         | Sindh Mashroom (PVT) Ltd.,                                                                              | Abdul Hameed Memon                                                                                                                                                                                                                                                                                         | Haji Siddiq Ali Nawab                                                                                                                                     | 2.173     | 2.001                | 0.000        | 4.174       | 2.021                  | 7.040                                | 2.172                               | 11.233             |
|            | 84A-Sindhi Muslim Coop-Housing<br>Seciety Karachi.                                                      | NIC# 491-46-011956<br>Nawab Saifuddin Laghari<br>NIC# 451-45-110283<br>Nawab Farooq Laghari<br>Baloch<br>NIC# 451-87-262647<br>Nawab Faiz Baloch<br>NIC# 451-87-262346<br>Nawab Sher Muhammad<br>NIC# 450-43-040913<br>Nawab Khaleel Leghari<br>NIC# 451-52-234644<br>Agha Akbar Ali<br>NIC# 493-42-011116 | Muhammad Ali Nawab<br>Saifuddin Baloch Nawab<br>Saifuddin Baloch Nawab<br>Haji Muhammad Ali Khan<br>Nawab Muhammad Ali<br>Laghari<br>Agha Jaffer Ali Khan |           |                      |              |             |                        |                                      |                                     |                    |
| 58         | Pak Poultry Farm H.No.7/30, Hashim<br>Raza Road, Model Colony, Karachi                                  | Muhammad Azhar<br>CNIC# 331-06-6202754-5                                                                                                                                                                                                                                                                   | Choudhery Shoukat Ali                                                                                                                                     | 1.012     | 0.993                | -            | 2.005       | 0.911                  | 2.338                                | -                                   | 3.249              |
| 59         | Samandra Shoe Factory<br>123, Sec.27, Korangi Ind.Area,<br>Karachi                                      | Raees Ahmed<br>CNIC# 42000-0469493-9                                                                                                                                                                                                                                                                       | S/O Muhammad Rafee                                                                                                                                        | 1.094     | -                    | -            | 1.094       | -                      | 3.757                                | -                                   | 3.757              |
| 60         | Azad Paper Pvt.Ltd.<br>Everyday Chamber,<br>Mohd.Bin Qasim Rd., Off<br>I.I.Chundrigar Road, Karachi.    | Iftikhar Ahmed<br>CNIC# 42101-6075317-9<br>Khawaja ghulam Rabani<br>CNIC# 42101-6583897-3                                                                                                                                                                                                                  | Not Available in Branch<br>Record                                                                                                                         | 0.546     | 1.433                | 0.017        | 1.996       | -                      | 1.433                                | 0.017                               | 1.450              |
| 61         | Arag Industries,<br>7th Floor, Adamjee Chamber,<br>I.I.Chundrigar Road, Karachi.                        | Abdul GhaniAhmed<br>Abdul Rehman Kasim<br>Usman Abdul Aziz                                                                                                                                                                                                                                                 | S/O.Haji Habib                                                                                                                                            | 2.500     | 1.638                | -            | 4.138       | 2.500                  | -                                    | 16.881                              | 19.381             |
| 62         | Aslam Textan,<br>22/MC Line,1st Flr., Iqbal Cloth Mkt.,<br>M.A.Jinnah Rd. Karachi                       | M.Aslam Sheikh<br>M.saleem Sheikh,                                                                                                                                                                                                                                                                         | Not Known as maintained<br>in plaint nor NIC Available                                                                                                    | 4.375     | 0.842                | -            | 5.217       | 4.375                  | -                                    | 23.569                              | 27.944             |
| 63         | Azeem Dairies,<br>Sc-9,Bl. F,Allama Rasheed Turabi<br>Rd, Karachi.                                      | Shakeel Ahmed,<br>Najma Siddiqi,<br>Attiya Siddiqi<br>Zaheer Anwar                                                                                                                                                                                                                                         | S/o.M.Ibrahim Siddiqui<br>S/o.Jumma Khan<br>D/o.A.Jabbar Siddiqui<br>D/o.A.Jabbar Siddiqui                                                                | 2.100     | 1.770                | -            | 3.870       | -                      | -                                    | 6.683                               | 6.703              |
| 64         | Ali Knitwear,<br>36-C, 24th Com.St.,Phase-II, DHA,<br>Karachi.                                          | Ruqia Begum,<br>254-33-033247<br>Amjad Ali                                                                                                                                                                                                                                                                 | W/o.Ghulam Muhmmad<br>S/o/Abdul Rasheed                                                                                                                   | 11.207    | 1.189                | -            | 12.396      | 10.056                 | 1.150                                | 20.375                              | 31.581             |
| 65         | Hai & Sons<br>H.No. A-29,Bl.13-D/1, Gulshan-e-<br>Iqbal, Karachi                                        | Inam-ul-Hai<br>CNIC# 42201-9425345-5                                                                                                                                                                                                                                                                       | S/o.Syed Abdul Hai                                                                                                                                        | 3.748     | 4.826                | -            | 8.574       | 2.806                  | -                                    | 13.755                              | 16.561             |
| 66         | Z.S.F. Packages<br>C-120, Sec.27, K.I.A., Karachi                                                       | Shehnaz Ali<br>CNIC# 42301-9244296-0                                                                                                                                                                                                                                                                       | W/o.Fateh Ali                                                                                                                                             | 3.795     | 2.837                | 0.033        | 6.665       | -                      | -                                    | 1.540                               | 1.540              |
|            | Prince Complex                                                                                          | Haji Abdul Samad<br>CNIC# 601-39-176800<br>Bashir Ahmed<br>CNIC# 602-42-0109498                                                                                                                                                                                                                            | Haji Naik Muhammad<br>Muhammad Panah                                                                                                                      | 14.172    | -                    | -            | 14.172      | -                      | -                                    | 12.144                              | 12.144             |
| 68         | Famous Development Ltd<br>8th Floor, WaiYip Commer cial<br>Buildg, 100Des Voeux RoadCentral<br>HongKong | Laiwing Sim<br>Lui Man Yuk<br>Famous Development Ltd<br>8th Floor, WaiYip Commer<br>cial Buildg, 100 Des Voeux<br>Road Central Hong Kong                                                                                                                                                                   |                                                                                                                                                           | 16.516    | -                    | -            | 16.516      | 11.486                 | -                                    | -                                   | 11.486             |
| i          |                                                                                                         |                                                                                                                                                                                                                                                                                                            | TOTAL:                                                                                                                                                    | 887.636   | 1,026.94             | 0.152        | 1,914.73    | 584.160                | 22.341                               | 1,875.20                            | 2,481.70           |

# **ISLAMIC BANKING BUSINESS**

The bank is operating 5 Islamic banking branches at the end of current year as compared to 3 Islamic banking branches at the end of prior year.

| Balance SheetASSETSCash and Balances with Treasury Banks10,159Investments509,642Stream Assets321,650Fixed Assets321,650Other Assets1,050Total Assets45,579Bills payable5,993Deposits and other accounts5,993Due to Head Office508,591Other Liabilities508,591Total Liabilities581,247Total Jabilities581,247Total Jabilities581,247                                                                                                                                                                                                                                        |                                                    | 2008<br>Rupees | 2007<br>in '000 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|----------------|-----------------|
| Cash and Balances with Treasury Banks       10,159       22,536         Investments       509,642       355,000         Financing and Receivables       321,650       95,358         Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Deposits and other accounts       5,993       268         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                       | Balance Sheet                                      |                |                 |
| Cash and Balances with Treasury Banks       10,159       22,536         Investments       509,642       355,000         Financing and Receivables       321,650       95,358         Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Deposits and other accounts       5,993       268         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                       | ASSETS                                             |                |                 |
| Investments         509,642         355,000           Financing and Receivables         321,650         95,358           Fixed Assets         1,050         76           Other Assets         45,579         10,626           Total Assets         888,080         483,596           LIABILITIES         5,993         268           Bills payable         5,993         268,895           Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536 |                                                    | 10,159         | 22,536          |
| Financing and Receivables       321,650       95,358         Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Bills payable       5,993       268         Deposits and other accounts       47,186       26,895         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                                                                                               | •                                                  |                |                 |
| Fixed Assets       1,050       76         Other Assets       45,579       10,626         Total Assets       888,080       483,596         LIABILITIES       5,993       268         Bills payable       5,993       268         Deposits and other accounts       47,186       26,895         Due to Head Office       508,591       338,141         Other Liabilities       19,577       9,536                                                                                                                                                                            |                                                    |                |                 |
| Total Assets         888,080         483,596           LIABILITIES         5,993         268           Bills payable         5,993         268           Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                   |                                                    |                |                 |
| LIABILITIESBills payable5,993268Deposits and other accounts47,18626,895Due to Head Office508,591338,141Other Liabilities19,5779,536                                                                                                                                                                                                                                                                                                                                                                                                                                        | Other Assets                                       | 45,579         | 10,626          |
| Bills payable         5,993         268           Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                                                                                                                          | Total Assets                                       | 888,080        | 483,596         |
| Deposits and other accounts         47,186         26,895           Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                                                                                                                                                                            | LIABILITIES                                        |                |                 |
| Due to Head Office         508,591         338,141           Other Liabilities         19,577         9,536                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Bills payable                                      | 5,993          | 268             |
| Other Liabilities 19,577 9,536                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Deposits and other accounts                        | 47,186         | 26,895          |
| · · · · · · · · · · · · · · · · · · ·                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Due to Head Office                                 | 508,591        | 338,141         |
| Total Liabilities 591.247 274.940                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                    |                |                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Total Liabilities                                  | 581,347        | 374,840         |
| NET ASSETS 306,733 108,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | NET ASSETS                                         | 306,733        | 108,756         |
| REPRESENTED BY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | REPRESENTED BY                                     |                |                 |
| Islamic Banking Fund 300,000 100,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                    | 300 000        | 100 000         |
| Unremitted profit 5,552 8,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                    |                |                 |
| 305,552 108,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                    |                |                 |
| Surplus on Revaluation of Assets 1,181 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Surplus on Revaluation of Assets                   |                | -               |
| 306,733 108,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                    | 306,733        | 108,756         |
| Profit and Loss Account                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Profit and Loss Account                            |                |                 |
| Profit / return on financing and placements earned 126,760 12,997                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Profit / return on financing and placements earned | 126,760        | 12,997          |
| Profit / return on deposit and other dues expensed 42,541 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                    |                |                 |
| Net spread earned 84,219 12,997                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Net spread earned                                  | 84,219         | 12,997          |
| OTHER INCOME                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | OTHER INCOME                                       |                |                 |
| Fee, commission and brokerage income1,331319                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Fee, commission and brokerage income               | 1,331          | 319             |
| Income from dealing in foreign currencies 6 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Income from dealing in foreign currencies          | 6              | -               |
| Other income 78 125                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Other income                                       | 78             | 125             |
| Total other income         1,415         444                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Total other income                                 | 1,415          | 444             |
| 85,634 13,441                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                    | 85,634         | 13,441          |
| OTHER EXPENSES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                    | 70.000         | 4 605           |
| Administrative expenses 79,266 4,685                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | •                                                  |                | 4,685           |
| Other charges 816 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -                                                  |                | -               |
| Total other expenses         80,082         4,685                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | I otal other expenses                              |                |                 |
| 5,552 8,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                    |                |                 |
| PROFIT BEFORE TAXATION5,5528,756                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | PROFIT BEFORE TAXATION                             | 5,552          | 8,756           |